Program Requirements (19–22 Credit Hours Required)
-19 credit hours for non-business students and 22 credit hours for business students

1. One of the following: (3 credits)
   - ACCT 2000  Accounting Concepts for Non-Business Students
   - ACCT 2210  Accounting and Business Concepts I

2. INS 2100 (1 credit)  Introduction to Insurance and Insurance Careers

3. FIN 3000 (3 credits)  Business Finance

4. Required: 3 courses (9 credits)
   - INS 3200 (3 credits)  Insurance Company and Agency Operations
   - INS 3220 (3 credits)  Life and Health Insurance
   - INS 3230 (3 credits)  Property and Liability Insurance

5. Electives: choose one course (3 credits) for non-business students and two courses (6 credits) for business students from the following:
   - FIN 4130 (3 credits)  Personal Financial Planning
   - FIN 4140 (3 credits)  Retirement and Employee Benefit Planning
   - FIN 4210 (3 credits)  Risk Management and Insurance
   - INS 3250 (3 credits)  Insurance Law

Notes:
- All courses in the Minor in Insurance must be taken for a letter grade.
- INS 2100 can be taken in sophomore year.
- A grade of C or better in FIN 3000 is required to take any FIN or INS 3000– and 4000-level courses except for INS 3200 and INS 3250.
- Substitute courses must be taken for a letter grade.
- ACCT 2000 cannot be counted toward the BSBA degree.
- All students must complete at least 15 credit hours toward the minor that are not counted in the student’s major or specialization or in another minor. Substitute courses must be approved by the department.
- For non-business students, the total number of hours earned in College of Business Administration courses may not exceed 25 percent or 30 hours of the 122 minimum needed for graduation, counting the major and minor (six hours of STAT and nine hours of ECON are exempt from this limitation).

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