

PROPOSED FY 2021 RESIDENTIAL & DINING HALL BUDGETS

**Proposed to
Board of Trustees**

Prepared by the Office of
Finance and Administration

June 2020

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OVERVIEW OF RESIDENCE & DINING SERVICES BUDGET FY 2021

Residence Hall Budget

Residence hall occupancy is projected for budgeting purposes to be 44 for Summer Semester 2020; 5,700 for Fall Semester 2020; and 5,350 for Spring Semester 2021.

A ten year comparison of budgeted occupancy rates by semester is provided on page 12.

A four year comparison of changes in room rates is provided on page 7.

The residence hall budget is built on the 2.8% room rental increase approved by the Board of Trustees in February of 2020. The standard double room rate will increase to \$3,025 per semester.

Dining Services

Dining Services semester meal plan contracts are projected to increase to 12,065 with a 3.5% rate increase approved by the Board of Trustees in February of FY 2020.

Student meal plan balances will carry forward from the Fall to Spring semester. All balances in student meal plans on the last day of the Spring semester will expire and be forfeited. Refunds cannot be offered on unused meal plan balances. Summer semester meal plan balances forfeit on the last day of Summer semester.

The charts included on the following pages provide tuition/general fee and room/board comparisons with other Ohio Schools.

Falcon Tuition Guarantee

The first cohort to participate in the Falcon Tuition Guarantee program started Fall of 2018. The room and board rates listed in this section, which were approved by the Board of Trustees in February of 2020, will apply to all BGSU students for Fall of 2020 and Spring of 2021. Please note that the members of the FY 2019 and FY 2020 cohort of the Falcon Tuition Guarantee, who first enrolled in Fall 2019 or Fall 2020, will not see an increase in their room and board rates.

EXISTING FY2020 IN-STATE RATES FOR ALL OHIO 4-YEAR SCHOOLS

ORIGINAL

No.	Four-Year Public Colleges	Tuition	General Fee	Total Tuition & Fees	Room Rates	Board Rates	Room & Board	FY 2020 Total Cost
1	Central State University	\$4,148	\$2,578	\$6,726	\$5,600	\$4,880	\$10,480	\$17,206
2	Youngstown State University	\$7,109	\$2,101	\$9,211	\$5,931	\$3,769	\$9,700	\$18,911
3	Shawnee State University	\$7,190	\$1,876	\$9,066	\$6,602	\$4,260	\$10,862	\$19,928
4	Wright State University	\$9,578	\$1,259	\$10,837	\$5,688	\$3,878	\$9,566	\$20,403
5	BGSU	\$9,973	\$1,639	\$11,613	\$5,902	\$3,542	\$9,444	\$21,057
6	Kent State University	\$9,267	\$1,864	\$11,131	\$7,292	\$4,414	\$11,706	\$22,837
7	University of Akron	\$9,351	\$2,284	\$11,635	\$7,270	\$3,950	\$11,220	\$22,855
8	University of Toledo	\$8,834	\$1,680	\$10,514	\$8,230	\$4,240	\$12,470	\$22,984
9	Cleveland State University	\$10,745	\$1,330	\$12,074	\$7,484	\$3,478	\$10,962	\$23,036
10	University of Cincinnati	\$9,982	\$1,678	\$11,660	\$6,856	\$4,812	\$11,668	\$23,328
11	Ohio State University	\$10,197	\$887	\$11,084	\$8,658	\$4,050	\$12,708	\$23,792
12	Ohio University	\$11,044	\$1,568	\$12,612	\$7,308	\$6,024	\$13,332	\$25,944
13	Miami University	\$12,879	\$1,968	\$14,847	\$7,932	\$6,192	\$14,124	\$28,971

Notes: BGSU's total cost of attendance is less expensive than all 4-corner schools.

Sorted by FY 2020 Total Cost

Source: University websites

Fiscal Year 2021 Proposed TOTAL COST

All Other Schools Estimated 3.0% Increase in Room & Board

No.	Four-Year Public Colleges	FY 2020	FY 2021								
		Total Cost	Tuition	General Fee	Total Tuition & Fees	Housing	Meals	Room & Board	Proposed Total Cost	\$ Increase 2020 to	% Increase 2020 to
1	Miami University	\$28,971	\$13,136	\$2,007	\$15,144	\$8,170	\$6,378	\$14,548	\$29,692	\$721	2.5%
2	Ohio University	\$25,944	\$11,044	\$1,568	\$12,612	\$7,527	\$6,205	\$13,732	\$26,344	\$400	1.5%
3	Ohio State University	\$23,792	\$10,615	\$923	\$11,538	\$8,918	\$4,172	\$13,089	\$24,627	\$836	3.5%
4	University of Cincinnati	\$23,328	\$10,391	\$1,747	\$12,138	\$7,062	\$4,956	\$12,018	\$24,156	\$828	3.5%
5	Cleveland State University	\$23,036	\$11,185	\$1,384	\$12,569	\$7,709	\$3,582	\$11,291	\$23,860	\$824	3.6%
6	University of Toledo	\$22,984	\$9,196	\$1,749	\$10,945	\$8,477	\$4,367	\$12,844	\$23,789	\$805	3.5%
7	University of Akron	\$22,855	\$9,734	\$2,378	\$12,112	\$7,488	\$4,069	\$11,557	\$23,669	\$814	3.6%
8	Kent State University	\$22,837	\$9,647	\$1,941	\$11,587	\$7,511	\$4,546	\$12,057	\$23,644	\$807	3.5%
9	BGSU	\$21,057	\$10,382	\$1,706	\$12,089	\$6,050	\$3,612	\$9,662	\$21,751	\$694	3.3%
10	Wright State University	\$20,403	\$9,961	\$1,309	\$11,270	\$5,859	\$3,994	\$9,853	\$21,123	\$720	3.5%
11	Shawnee State University	\$19,928	\$7,485	\$1,953	\$9,438	\$6,800	\$4,388	\$11,188	\$20,626	\$698	3.5%
12	Youngstown State University	\$18,911	\$7,401	\$2,188	\$9,588	\$6,109	\$3,882	\$9,991	\$19,579	\$669	3.5%
13	Central State University	\$17,206	\$4,235	\$2,632	\$6,867	\$5,768	\$5,026	\$10,794	\$17,662	\$456	2.6%

BGSU Assumptions:

BGSU Room & Board - 3.0% increase over FY 2020 rates
 BGSU Tuition & General Fees - assumes 4.1% increase for Tuition Guarantee Cohort.

Other Schools Assumptions:

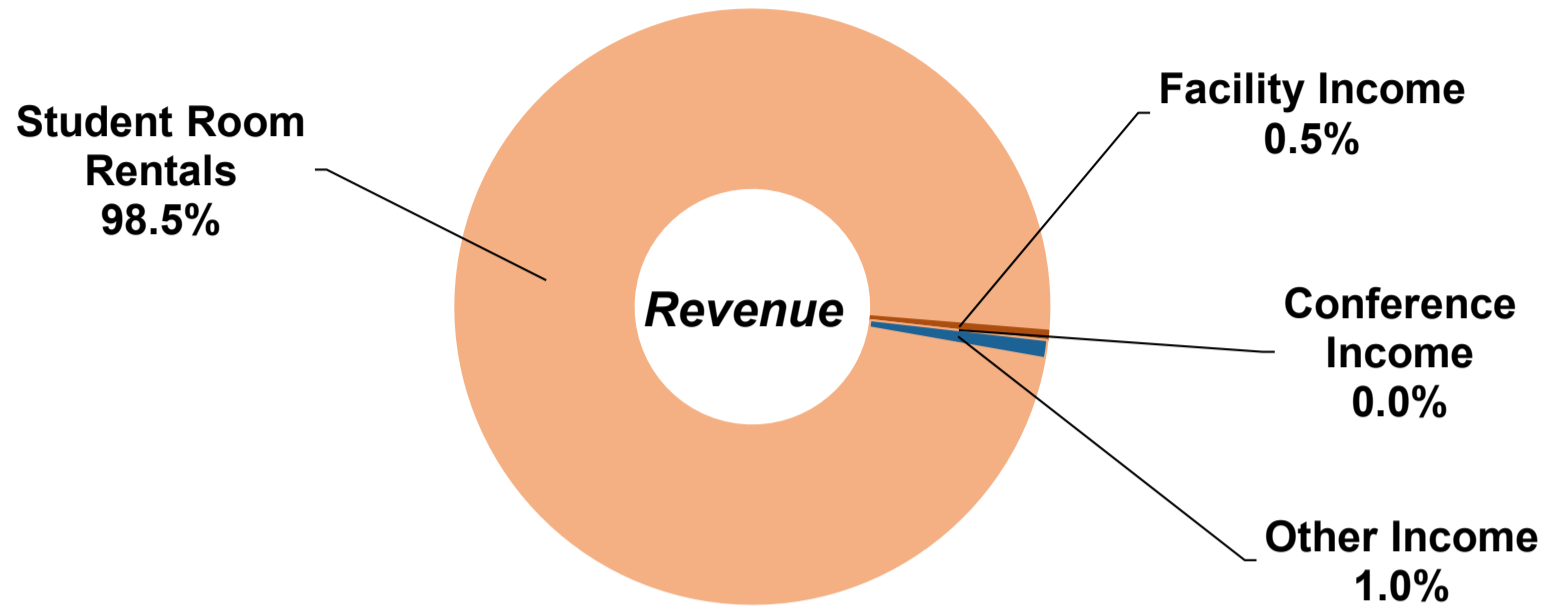
Tuition and General Fee increases per recent IUC informal survey
 FY 2021 Room and Board Rates estimated at a 3% increase.

	FY 2020 Annual	FY 2021 Annual	Inc.	%
Represents FY 2020 Proposed Rates:				
Room Revenue based on 2.6% increase	\$5,890	\$6,050	\$160	2.6%
UDS based on 3.5% increase	\$3,490	\$3,612	\$122	3.5%
Total Room & Board	\$9,380	\$9,662	\$282	3.0%

Sorted by Proposed FY 2021 Total In-State Cost

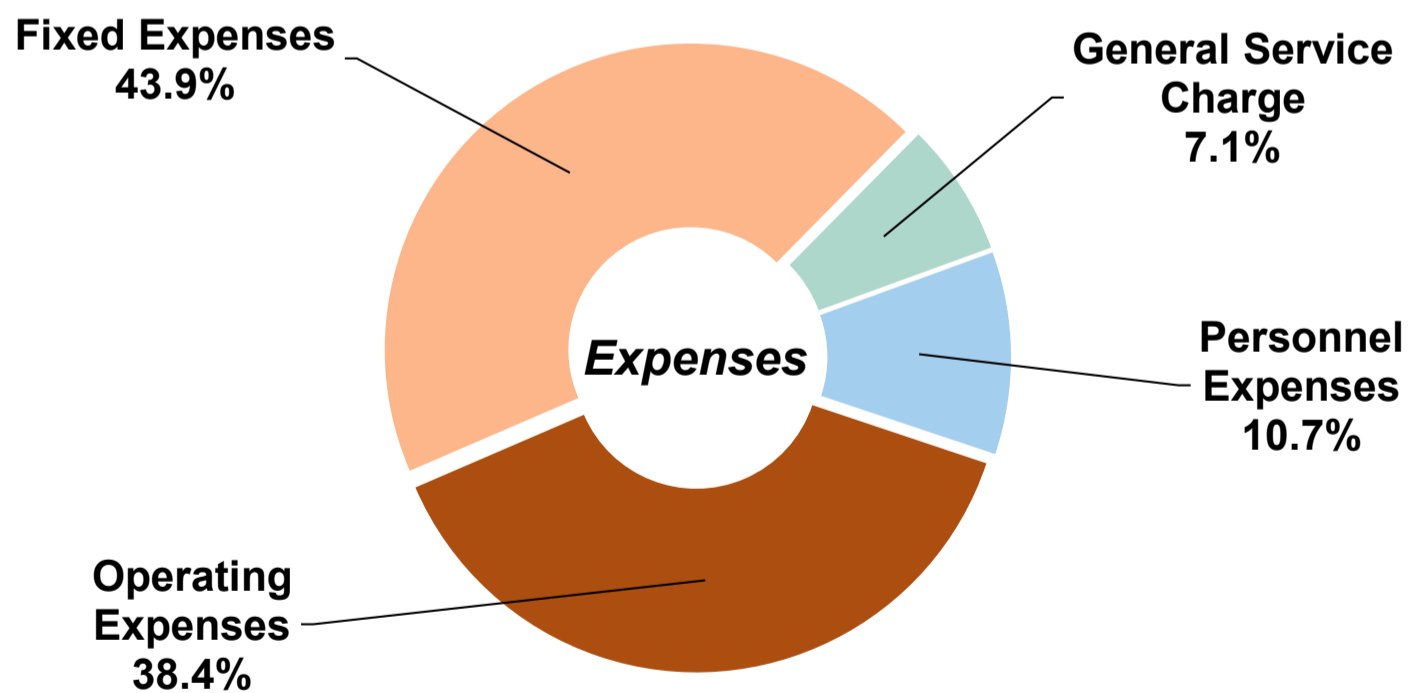
**BGSU Residence Halls Budget
FY 2021**

Total Revenue \$37,009,635



Revenue Source	Budget	Percentage
Student Room Rentals	\$36,457,975	98.5%
Facility Income	\$189,660	0.5%
Conference Income	\$0	0.0%
Other Income	\$362,000	1.0%
Total	\$37,009,635	100.0%

Total Expense \$36,485,117



Expense	Budget	Percentage
Personnel Expenses	\$3,900,726	10.7%
Operating Expenses	\$14,004,831	38.4%
Fixed Expenses	\$16,006,789	43.9%
General Service Charge	\$2,572,772	7.1%
Total	\$36,485,117	100.0%

OFFICE OF RESIDENCE LIFE
BUDGET FOR FY 2021
Dept: 70000

Funds: 20000, 20010, 20020, 20030, 20040, 20050, 20060, 20070, 20081, 20082, 20083, 20090, 20091, 23000, 76000

	FY 2020 APPROVED BUDGET	FY 2021 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE*
REVENUE:					
Operational Income (Student Rooms)	\$ 36,545,120	\$ 36,457,975	\$ (87,145)	-0.24%	
Facility Income	231,300	189,660	(41,640)	-18.00%	[1]
Conference Income	361,000	0	(361,000)	-100.00%	[2]
Other Income	600,000	362,000	(238,000)	-39.67%	[3]
TOTAL REVENUE	37,737,420	37,009,635	(727,785)	-1.93%	
EXPENSE:					
Salaries and Wages					
Contract Salaries	1,752,919	1,634,738	(118,182)	-6.74%	[4]
Classified Salaries	282,797	278,782	(4,015)	-1.42%	
Graduate Assistants	143,750	156,000	12,250	8.52%	[5]
Resident Advisors	127,250	119,930	(7,320)	-5.75%	[6]
Student / Temporary	1,012,792	979,770	(33,022)	-3.26%	[7]
Wage / Compensation Pool	38,783	-	(38,783)	-100.00%	[8]
Sub-total Salaries & Wages	3,358,291	3,169,220	(189,072)	-5.63%	
Employee Benefits	759,219	731,506	(27,713)	-3.65%	[9]
Sub-total Salaries, Wages, Benefits	4,117,510	3,900,726	(216,785)	-5.26%	
Operating Expenses					
Supplies	195,395	227,319	31,924	16.34%	[10]
Travel	307,609	286,753	(20,856)	-6.78%	[11]
Information / Communication	206,245	216,774	10,529	5.11%	[12]
Maintenance & Repairs	2,263,145	2,203,844	(59,301)	-2.62%	[13]
Equipment-Library-Misc	1,136,379	1,174,924	38,545	3.39%	[14]
Utilities	3,557,000	3,517,000	(40,000)	-1.12%	[15]
Scholarships / Fee Waivers	1,731,090	1,799,092	68,002	3.93%	[16]
Inter-Departmental Charges	4,659,736	4,579,123	(80,613)	-1.73%	[17]
Sub-total Operating Expenses	14,056,599	14,004,831	(51,768)	-0.37%	
Fixed Expenses					
Renewals / Replacements	6,239,630	6,706,719	467,089	7.49%	[18]
General Service Charge	2,572,772	2,572,772	-	0.00%	
Debt Service	8,790,557	7,918,003	(872,555)	-9.93%	[18]
Infrastructure	950,000	950,000	-	0.00%	
Insurance/Other	427,432	432,067	4,635	1.08%	[19]
Sub-total Fixed Expenses	18,980,391	18,579,561	(400,830)	-2.11%	
TOTAL EXPENSE	37,154,500	36,485,117	(669,383)	-1.80%	
Revenue Over/(Under) Expense	\$ 582,921	\$ 524,518	\$ (58,402)	-10.02%	

* see budget notes on the following page

**BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
DEPT: 700000 / 713000 / 719000; FUNDS: 200xx
FY2021 BUDGET PROCESS**

Overview

This budget includes Residence Life, Conference Programs, Greek Housing, and Centennial & Falcon Heights Properties (formerly CFP I LLC). The forecasted occupancy for FY2021 has been decreased to 5,700 for Fall 2020 and 5,350 for Spring 2021, and is based on current admissions and retention projections and housing capacity. Key points to the FY21 budget include the FY19 and FY20 tuition guarantee and the new rates for the incoming class. The new cohort will see a room rate increase on average of 2.8 percent. Additionally, Harshman was closed in FY18 and apartments had been leased to offset the decrease in capacity, however apartments are no longer leased effective FY21 due to lower enrollment trends nationally.

Revenue

- (1) **Facility Income** - Decreased revenue is based on the on-line only summer classes.
- (2) **Conference Income** - Decreased revenue based on summer conferences cancellations due to COVID-19 pandemic.
- (3) **Other Income** - Forfeitures and penalties vary from year to year and have been adjusted based on lower projected enrollment. In previous years, CFP I LLC conference income was posted to other

Personnel

- (4) **Contract** - Salary decreases based on employee furloughs and staff reductions.
- (5) **Graduate Assistants** - Increase reflects a first generation graduate assistant position hired prior to the COVID-19 pandemic.
- (6) **Resident Advisors** - Reduction due to elimination of resident advisors for the leased apartments
- (7) **Student Employees** - Decrease is due to elimination of 24 hour desk staffing in buildings with minors for conferences.
- (8)/(9) **Wage/Compensation Pool/Employee Benefits** - Decreases reflect budget and staffing reductions due to impact of COVID-19 pandemic.

Operating Expenses

- (10) **Supplies** - Several existing program allocations have been increased and new programs added to focus on University strategic goals and initiatives.
- (11) **Travel** - FY21 projected costs have been decreased, specifically the staff retreat and inaugural expenses have been eliminated.
- (12) **Communication** - Upgrades to marketing survey software, increased communication for new student recruitment and housing communication to freshman students.
- (13) **Maintenance/Rentals** - There are no apartment rentals in FY21, however some of these cost savings have been offset by Conference linen rentals, summer conference and maintenance
- (14) **Equipment** - Increase based on prior years' actual budget and increase of \$15,000 for Design Thinking Programming efforts.
- (15) **Utilities** - Decrease is based on apartments no longer being leased.
- (16) **Scholarships/Fee Waivers** - Increase reflects FY21 room rates and meal plan increases based on current staffing levels.
- (17) **Inter-Departmental Charges** - Decrease based on projected expenses for FY21.

Fixed Expenses

- (18) **Debt Service** - Conklin and Offenbauer debt service was reallocated to Renewal & Replacement.
- (19) **Insurance** - Based on FY21 Auxiliary Budget Guidelines.

BOWLING GREEN STATE UNIVERSITY
Residence Halls
Proposed Semester Room Rates - Fiscal Year 2021

Room Type	FY 2018 Room Rates	FY 2019 Room Rates	FY 2020 Room Rates	PROPOSED FY 2021		
				TOTAL Proposed Room Rates	TOTAL \$ Change from FY 2020	TOTAL % Change from FY 2020
RATE INCREASES:						
Tier 1 Standard Double Room	\$2,790	\$2,865	\$2,945	\$3,025	\$80	2.7%
Tier 1 Standard Single Room	\$3,355	\$3,440	\$3,530	\$3,625	\$95	2.7%
Tier 1 Standard Double Room as Single (Super Single)	\$3,540	\$3,630	\$3,730	\$3,825	\$95	2.5%
Tier 2 Double Room (Conklin, Offenbauer, Founders)	\$3,090	\$3,160	\$3,240	\$3,325	\$85	2.6%
Tier 2 Single Room (Conklin, Offenbauer, Founders)	\$3,620	\$3,705	\$3,795	\$3,925	\$130	3.4%
Tier 2 Double Room as Single (Super Single)	\$3,765	\$3,840	\$3,940	\$4,025	\$85	2.2%
Tier 2 Economy Triple	\$2,170	\$2,210	\$2,250	\$2,325	\$75	3.3%
Tier 3 Double Room	\$3,290	\$3,365	\$3,445	\$3,525	\$80	2.3%
Tier 3 Single Room, Super Double	\$3,855	\$3,940	\$4,030	\$4,125	\$95	2.4%
Tier 3 Double Room as Single (Super Single)	\$4,030	\$4,120	\$4,230	\$4,325	\$95	2.2%
Tier 3 Economy Triple	\$2,300	\$2,340	\$2,390	\$2,525	\$135	5.6%

FY Average Room Rate Increase: 2.3% 2.5% 2.8%

Proposed Standard Double Increase: 2.7% 2.7% 2.6%

Tier 1: Kohl, Kreischer, McDonald
Tier 2: Conklin, Offenbauer, Founders
Tier 3: Centennial, Falcon Heights, Greek Units

BOWLING GREEN STATE UNIVERSITY
Greek Village Parlor Fees
Proposed Annual Rate - Fiscal Year 2021

GREEK HOUSE TYPE	FY 2018 Parlor Fee Per Year	FY 2019 Parlor Fee Per Year	FY 2020 Parlor Fee Per Year	PROPOSED FY 2021		
				Proposed Parlor Fees Per Year	TOTAL \$ Change from FY 2020	TOTAL % Change from FY 2020
4-Bedroom House	\$1,200	\$1,200	\$1,200	\$1,200	\$0	0%
12-Bedroom House	\$6,000	\$6,000	\$6,000	\$6,000	\$0	0%
18-Bedroom House	\$9,000	\$9,000	\$9,000	\$9,000	\$0	0%

Parlor Fee Costs Per Member Analysis - Based on Spring 2020 Membership

	Average # of Members	Annual Cost Per Member	Monthly Cost Per Member	Annual Cost Per Member w/ Discount	Monthly Cost Per Member w/ Discount
4-Bedroom House	23	\$52.63	\$5.85	\$42	\$4.68
12-Bedroom House	55	\$110	\$12.19	\$88	\$9.75
18-Bedroom House	75	\$120	\$13.35	\$96	\$10.68

**BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
FY 2021 BUDGET PROCESS
FUNDS: 200x0; DEPARTMENT: 700000
PROJECTED 2020-2021 ROOM REVENUE**

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					Budgeted at 5,800 and 5,400 Occupants			
					44	5,700	5,350	11,094
Residence Halls					RESIDENCE HALLS			
Room Type	FY2020 Room Rate	APPROVED		FY2021 Room Rate	Summer 2020	Fall 2020	Spring 2021	Fiscal Year Total
		*Amt Change in Rate	Percent Change in Rate		0	3,997	3,687	7,684
FY2019 Tuition Guarantee Cohort								
Tier 1 Standard Double Room	\$2,865	\$0	0.00%	\$2,865		150	130	280
FY 2018-2019 Budgeted Income						\$429,750	\$372,450	\$802,200
FY 2020-2021 Budgeted Income						\$429,750	\$372,450	\$802,200
Tier 2 Double Room	\$3,160	\$0	0.00%	\$3,160		150	140	290
FY 2018-2019 Budgeted Income						\$474,000	\$442,400	\$916,400
FY 2020-2021 Budgeted Income						\$474,000	\$442,400	\$916,400
Tier 2 Single Room	\$3,705	\$0	0.00%	\$3,705		33	33	66
FY 2018-2019 Budgeted Income						\$122,265	\$122,265	\$244,530
FY 2020-2021 Budgeted Income						\$122,265	\$122,265	\$244,530
FY2020 Tuition Guarantee Cohort								
Tier 1 Standard Double Room	\$2,945	\$0	0.00%	\$2,945		625	575	1,200
FY 2019-2020 Budgeted Income						\$1,840,625	\$1,693,375	\$3,534,000
FY 2020-2021 Budgeted Income						\$1,840,625	\$1,693,375	\$3,534,000
Tier 1 Standard Single Room	\$3,530	\$0	0.00%	\$3,530		6	0	6
FY 2019-2020 Budgeted Income						\$21,180	\$0	\$21,180
FY 2020-2021 Budgeted Income						\$21,180	\$0	\$21,180
Tier 2 Double Room	\$3,240	\$0	0.00%	\$3,240		604	570	1,174
FY 2019-2020 Budgeted Income						1,956,960	1,846,800	3,803,760
FY 2020-2021 Budgeted Income						\$1,956,960	\$1,846,800	\$3,803,760
Tier 2 Single Room (Conklin/Founders/Offenhauer)	\$3,795	\$0	0.00%	\$3,795		140	95	235
FY 2019-2020 Budgeted Income						\$531,300	\$360,525	891,825
FY 2020-2021 Budgeted Income						\$531,300	\$360,525	891,825
Tier 2 Double Room as Single (Super Single)	\$3,940	\$0	0.00%	\$3,940		9	9	18
FY 2019-2020 Budgeted Income						\$35,460	\$35,460	\$70,920
FY 2020-2021 Budgeted Income						\$35,460	\$35,460	\$70,920
Tier 2 Economy Triple	\$2,250	\$0	0.00%	\$2,250		20	5	25
FY 2019-2020 Budgeted Income						\$45,000	\$11,250	\$56,250
FY 2020-2021 Budgeted Income						\$45,000	\$11,250	\$56,250
FY2021 Tuition Guarantee Cohort								
Tier 1 Standard Double Room	\$2,945	\$80	2.72%	\$3,025		1,400	1,350	2,750
FY 2020-2021 Budgeted Income						\$4,235,000	\$4,083,750	\$8,318,750
Tier 2 Double Room	\$3,240	\$85	2.62%	\$3,325		660	600	1,260
FY 2020-2021 Budgeted Income						\$2,194,500	\$1,995,000	\$4,189,500
Tier 2 Single Room (Conklin/Founders/Offenhauer)	\$3,795	\$130	3.43%	\$3,925		80	80	160
FY 2020-2021 Budgeted Income						\$314,000	\$314,000	\$628,000
Tier 2 Economy Triple	\$2,250	\$75	3.33%	\$2,325		120	100	220
FY 2020-2021 Budgeted Income						\$279,000	\$232,500	\$511,500
Totals & Average Rate Increase	\$23,430	\$645	2.75%	\$24,075				
FY 2018-2019 Budgeted Income					0	3,997	3,687	7,684
FY 2019-2020 Budgeted Income					\$0	\$12,299,410	\$11,182,855	\$23,482,265
FY 2020-2021 Budgeted Income					\$0	\$12,497,870	\$11,360,525	\$23,858,395
FY 2020-2021 Budgeted Income	\$69,710	\$645	0.93%	\$70,355	\$0	\$12,479,040	\$11,509,775	\$23,988,815
					Budgeted 2019-20 Room Revenue \$23,858,395			
					Proposed 2020-21 Room Revenue \$23,988,815			
					Increase/(Decrease) \$130,421			

**BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
FY 2021 BUDGET PROCESS
FUNDS: 200x0; DEPARTMENT: 700000
PROJECTED 2020-2021 ROOM REVENUE**

Greek Units Room Type	APPROVED				98% 98%			
	FY2020 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY2021 Room Rate	Summer 2020	Fall 2020	Spring 2021	Fiscal Year Total
FY2019 Tuition Guarantee Cohort					0	418	418	836
Tier 3 Greek Units Double Room FY 2019-2020 Budgeted Income FY 2020-2021 Budgeted Income	\$3,365	\$0	0.00%	\$3,365		18 \$60,570	5 \$16,825	23 \$77,395
Tier 3 Greek Units Single Room FY 2019-2020 Budgeted Income FY 2020-2021 Budgeted Income	\$3,940	\$0	0.00%	\$3,940		10 \$39,400	10 \$39,400	20 \$78,800
FY2020 Tuition Guarantee Cohort								
Tier 3 Greek Units Double Room FY 2019-2020 Budgeted Income FY 2020-2021 Budgeted Income	\$3,445	\$0	0.00%	\$3,445		300 \$1,033,500	300 \$1,033,500	600 \$2,067,000
Tier 3 Greek Units Single Room FY 2019-2020 Budgeted Income FY 2020-2021 Budgeted Income	\$4,030	\$0	0.00%	\$4,030		90 \$362,700	90 \$362,700	180 \$725,400
FY2021 Tuition Guarantee Cohort								
Tier 3 Greek Units Double Room FY 2020-2021 Budgeted Income	\$3,445	\$80	2.32%	\$3,525		0 \$0	13 \$45,825	13 \$45,825
Totals & Average Rate Increase	\$ 7,475	\$175	0.02%	\$ 7,650	0	418	418	836
FY 2018-19 Budgeted Increases						\$1,468,585	\$1,465,220	\$2,933,805
FY 2019-2020 Budgeted Increases					\$0	\$1,468,585	\$1,465,220	\$2,933,805
FY 2020-2021 Budgeted Income	\$22,255	\$175	0.01%	\$22,430		\$1,496,170	\$1,498,250	\$2,994,420

Budgeted 2019-20 Room Revenue	\$2,933,805
Proposed 2020-21 Greek Room Revenue	\$2,994,420
Increase/(Decrease)	\$60,616

Parlor Fee Income	FY2020 Fee	FY 2021 BOT Approved	20% Discount
4-Bedroom House	\$1,200	\$ 1,200	\$960
12-Bedroom House	\$6,000	\$ 6,000	\$4,800
18-Bedroom House	\$9,000	\$ 9,000	\$7,200

	Number of Houses	Expected Revenue
	6	\$ 5,760
	14	\$ 67,200
	13	\$ 93,600
Budgeted 2019-20 Parlor Fee Rev		\$ 166,560
Proposed 2020-21 Greek Parlor Fee Rev		\$ 166,560
Increase/(Decrease)		\$ -

BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
FY 2021 BUDGET PROCESS
FUNDS: 200x0; DEPARTMENT: 700000
PROJECTED 2020-2021 ROOM REVENUE

Centennial Falcon Properties	Room Type	APPROVED			C F P - I				
		FY2020 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY2021 Room Rate	97%	95%		
					44	1,285	1,245	2,574	
					Summer 2020	Fall 2020	Spring 2021	Fiscal Year Total	
FY19 COHORT									
Tier 3 Double Room		\$3,365	\$0	0.00%	\$3,365	36	16	15	67
FY 2018-2019 Budgeted Income						\$73,440	\$53,840	\$50,475	\$177,755
FY 2020-2021 Budgeted Income						\$73,440	\$53,840	\$50,475	\$177,755
Tier 3 Single Room		\$3,940	\$0	0.00%	\$3,940	8	150	145	303
FY 2018-2019 Budgeted Income						\$19,200	\$591,000	\$571,300	\$1,181,500
FY 2020-2021 Budgeted Income						\$19,200	\$591,000	\$571,300	\$1,181,500
FY20 COHORT									
Tier 3 Double Room		\$3,445	\$0	0.00%	\$3,445	0	90	90	180
FY 2019-2020 Budgeted Income						\$0	\$310,050	\$310,050	\$620,100
FY 2020-2021 Budgeted Income						\$0	\$310,050	\$310,050	620,100
Tier 3 Single Room		\$4,030	\$0	0.00%	\$4,030	0	395	390	785
FY 2019-2020 Budgeted Income						\$0	\$1,591,850	\$1,571,700	\$3,163,550
FY 2020-2021 Budgeted Income						\$0	\$1,591,850	\$1,571,700	\$3,163,550
FY21 COHORT									
Tier 3 Double Room		\$3,445	\$80	2.32%	\$3,525	0	584	560	1,144
FY 2020-2021 Budgeted Income						\$0	\$2,058,600	\$1,974,000	4,032,600
Tier 3 Single Room		\$4,030	\$95	2.36%	\$4,125	0	50	45	95
FY 2020-2021 Budgeted Income						\$0	\$206,250	\$185,625	391,875
Totals & Average Rate Increase		\$14,095	\$405	2.87%	\$14,500	44	1,285	1,245	2,574
FY 2018-2019 Budgeted Income						\$92,640	\$4,547,970	\$4,481,160	\$9,121,770
FY2019-2020 Budgeted Income						\$92,640	\$4,600,240	\$4,532,460	\$9,225,340
FY 2020-2021 Budgeted Income		\$41,955	\$405	0.97%	\$42,360	\$92,640	\$4,811,590	\$4,663,150	\$9,567,380
SUMMER SCHOOL 2020-21 Rates									
Double (rate is per week)									\$170
Single (rate is per week)									\$200
					Budgeted 2019-20 Room Revenue				\$9,225,340
					Proposed 2020-21 Room Revenue				\$9,567,380
					Increase/(Decrease)				\$342,041
					FY 2018-2019 Room Revenue				
					FY 2019-2020 Room Revenue				\$36,372,139
					Proposed 2020-21 Total Room Revenue				\$36,550,615
					Increase/(Decrease)				\$178,476

COMBINED TOTAL REVENUE BASED ON FY20 PROPOSED RATES

**BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE**

**BUDGETED OCCUPANCY COUNT & PROJECTED REVENUE
FY 2011 THROUGH FY 2021**

	Budgeted Occupancy		Projected Revenue in Budget Submission	Annual Budgeted Occupancy Variance	% Change	Notes
	Fall	Spring				
FY 2011	5723	5350	\$ 27,056,960			
FY 2012	6200	5765	\$ 32,778,615	892	8.06%	Centennial and Falcon Heights Opened
FY 2013	6200	5765	\$ 33,650,600	0	0.00%	
FY 2014	6200	5765	\$ 33,842,900	0	0.00%	
FY 2015	5800	5390	\$ 32,053,125	-775	-6.48%	Greek Houses Closed
FY 2016	5700	5300	\$ 32,457,800	-190	-1.70%	
FY 2017	6100	5700	\$ 35,892,952	800	7.27%	Greek Houses Open
FY 2018	5950	5550	\$ 36,243,483	-300	-2.54%	Harshman Closed
FY 2019	5800	5400	\$ 36,131,656	-300	-2.61%	
FY 2020	5800	5400	\$ 36,545,120	0	0.00%	
FY 2021	5700	5350	\$ 36,457,975	-150	-1.34%	

Cumulative Change since FY 2011 -23 -0.21%

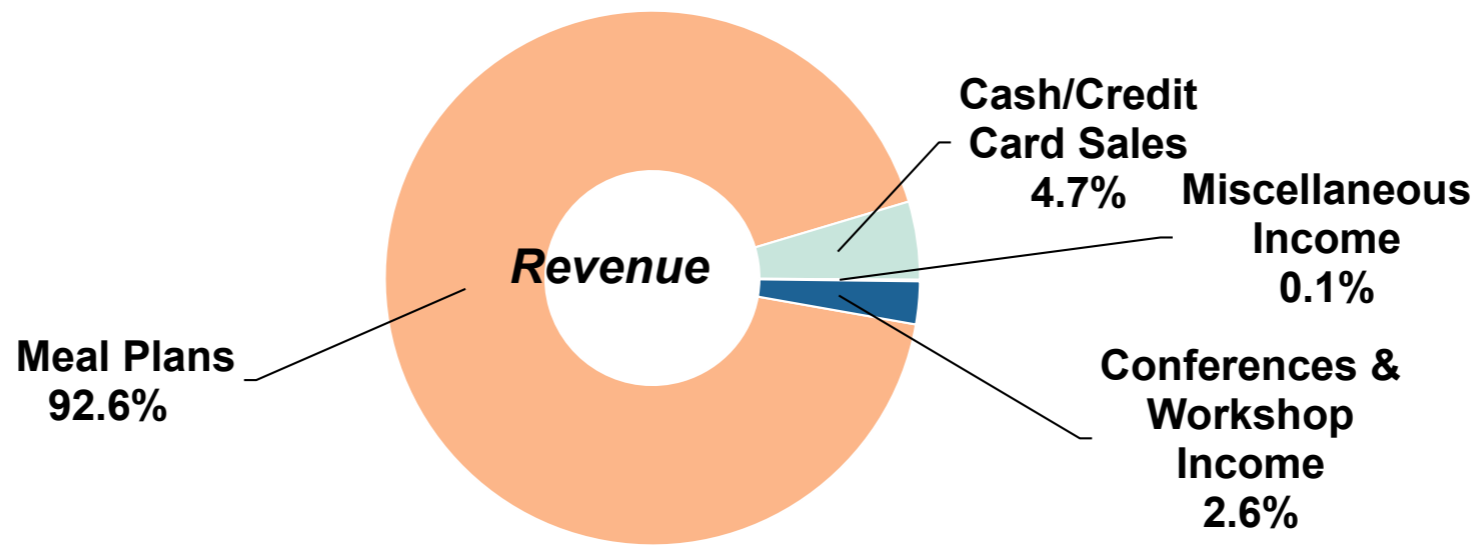
Cumulative Change since FY 2012 915 -7.65%

Residence Life 15th Day Occupancy Report

	Fall 2015		Fall 2016		Fall 2017		Fall 2018		Fall 2019	
	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
Centennial Falcon Prop. (CFP)										
- Centennial Hall	664	660	664	662	664	672	664	674	664	669
- Falcon Heights	646	638	646	643	646	647	646	642	646	642
Subtotal - CFP	1,310	1,298	1,310	1,305	1,310	1,319	1,310	1,316	1,310	1,311
Memo: Percent of Total	21%	22%	20%	21%	22%	22%	22%	22%	22%	22%
Standard Housing										
- Conklin North	243	229	261	251	261	268	273	257	273	272
- Founders	644	628	644	620	650	631	650	625	650	640
- Harshman	668	641	651	576	-	-	-	-	-	-
- Kohl	313	299	313	301	313	308	313	291	313	303
- Kreischer	1,328	1,254	1,328	1,220	1,328	1,233	1,328	1,212	1,328	1,273
- McDonald	753	736	753	719	755	697	755	692	755	742
- Offenhauer	838	829	838	821	856	826	856	811	856	884
Subtotal - Standard	4,787	4,616	4,788	4,508	4,163	3,963	4,175	3,888	4,175	4,114
Memo: Percent of Total	78%	78%	73%	72%	68%	67%	70%	67%	70%	67%
Small Living Units										
- All (33 units)	4	4	426	410	426	410	426	411	426	394
Subtotal - Small Living Units	4	4	426	410	426	410	426	411	426	394
Memo: Percent of Total	0%	0%	7%	7%	7%	7%	7%	7%	7%	7%
Apartments										
- 422 E. Merry	-	-	-	-	31	30	-	-	-	-
- 506. N. Enterprise	-	-	-	-	52	51	47	47	-	-
- 514 N. Enterprise	-	-	-	-	59	57	47	47	47	47
- 524 N. Enterprise	-	-	-	-	42	42	-	-	-	-
Subtotal - Apartments	-	-	-	-	184	180	94	94	47	47
Memo: Percent of Total	0%	0%	0%	0%	3%	3%	2%	3%	1%	3%
TOTAL - ALL HOUSING TYPES	6,101	5,918	6,524	6,223	6,083	5,872	6,005	5,709	5,958	5,866

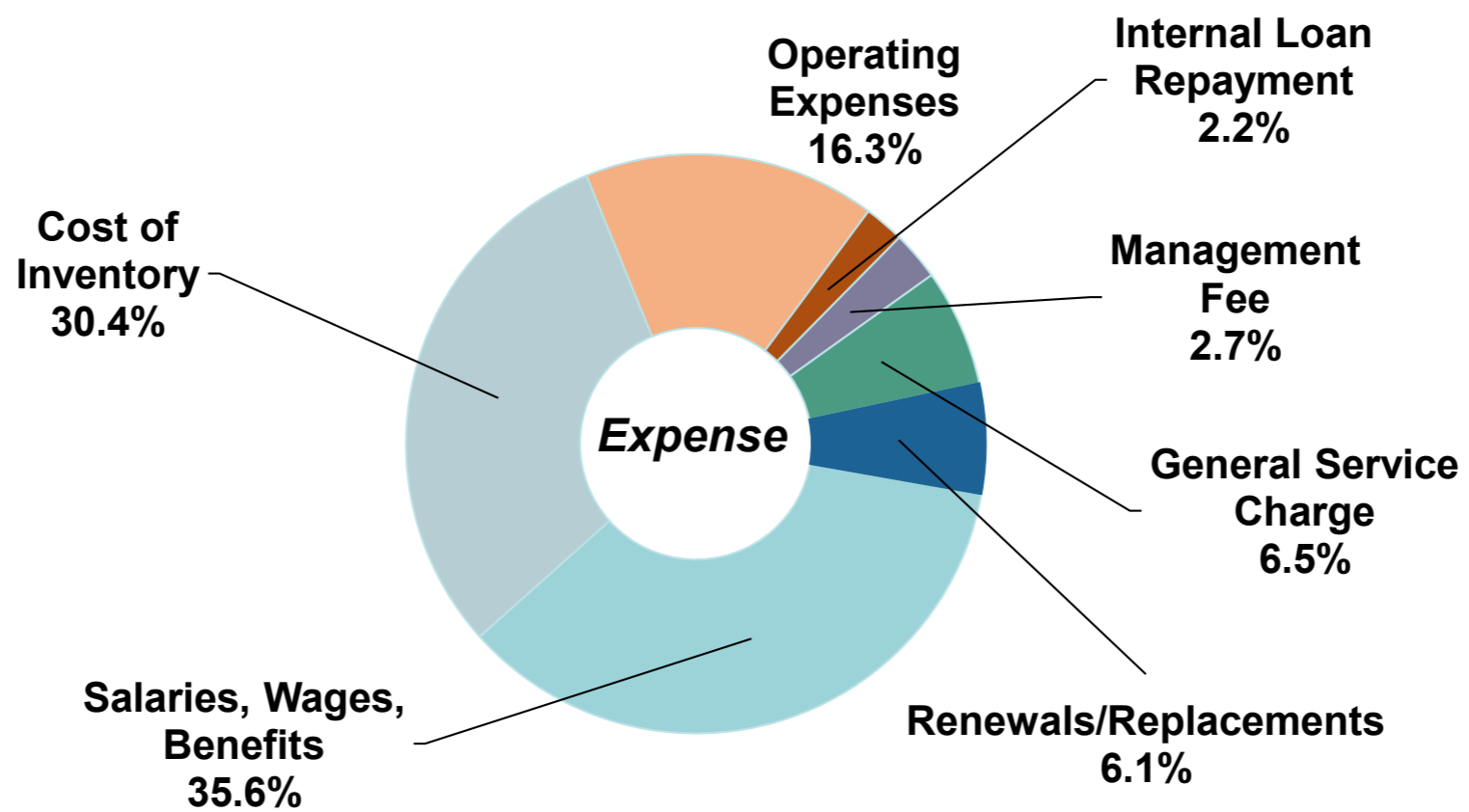
**BGSU Dining Services Budget
FY 2021**

Total Revenue \$27,294,636



Revenue Source	Budget	Percentage
Meal Plans	\$25,275,420	92.6%
Cash/Credit Card Sales	\$1,288,972	4.7%
Miscellaneous Income	\$25,272	0.1%
Conferences & Workshop Income	\$704,972	2.6%
Total	\$27,294,636	100.0%

Total Expense \$26,783,324



Expense	Budget	Percentage
Salaries, Wages, Benefits	\$9,540,653	35.6%
Cost of Inventory	\$8,153,628	30.4%
Operating Expenses	\$4,369,404	16.3%
Internal Loan Repayment	\$596,640	2.2%
Management Fee	\$730,000	2.7%
General Service Charge	\$1,750,000	6.5%
Renewals/Replacements	\$1,643,000	6.1%
Total	\$26,783,324	100.0%

FY 2021 DINING SERVICES BUDGET
(Includes Dining Halls and Union Dining)
(Fund: 20100, 76050 / Dept: 711000)

	FY 2020 APPROVED BUDGET	FY 2021 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE*
REVENUE:					
Meal Plans	\$ 20,850,616	\$ 25,275,420	\$ 4,424,804	21.2%	[1]
Cash / Credit Card Sales	2,557,545	1,288,972	(1,268,573)	-49.6%	[2]
Conferences & Workshop Income	2,298,926	704,972	(1,593,954)	-69.3%	[3]
Miscellaneous Income	25,272	25,272	-	0.0%	
TOTAL REVENUE	25,732,359	27,294,636	1,562,277	6.1%	
EXPENSE:					
Salaries and Wages					
BGSU Salaries & Wages					
Contract Salaries	322,104	368,157	46,053	14.3%	[4]
Classified Salaries	882,365	522,282	(360,083)	-40.8%	[5]
Wage / Compensation Pool	24,581	-	(24,581)	-100.0%	[6]
Chartwells Salaries & Wages	5,682,352	6,152,382	470,030	8.3%	[7]
Sub-total Salaries & Wages	6,911,402	7,042,820	131,418	1.9%	
Employee Benefits	2,473,012	2,497,832	24,820	1.0%	
Sub-total Salaries, Wages & Benefits	9,384,414	9,540,653	156,239	1.7%	
Purchase for Resale	7,520,682	8,153,628	632,946	8.4%	[8]
Operating Expenses					
Supplies	865,970	867,098	1,128	0.1%	[9]
Travel	72,453	60,206	(12,247)	-16.9%	
Information / Communication	408,981	410,679	1,698	0.4%	[10]
Maintenance & Repairs	937,899	939,457	1,558	0.2%	
Utilities	441,949	436,850	(5,099)	-1.2%	[11]
Equipment	144,254	315,975	171,721	119.0%	[12]
Other (Royalties)	1,265,712	1,339,139	73,427	5.8%	[13]
Sub-total Operating Expenses	4,137,218	4,369,404	232,186	5.6%	
Fixed Expenses					
Internal Loan Repayment	600,960	596,640	(4,320)	-0.7%	
Management Fee	715,000	730,000	15,000	2.1%	[14]
Sub-total Fixed Expenses	1,315,960	1,326,640	10,680	0.8%	
TOTAL REIMBURSABLE EXPENSE	22,358,274	23,390,324	1,032,050	4.6%	
Fixed Expenses					
General Service Charge	1,500,000	1,750,000	250,000	16.7%	[15]
Renewals/Replacements	450,000	1,643,000	1,193,000	265.1%	[16]
Sub-total Fixed Expenses	1,950,000	3,393,000	1,443,000	74.0%	
TOTAL EXPENSE	24,308,274	26,783,324	2,475,050	10.2%	
Revenue Over/(Under) Expense	\$ 1,424,085	\$ 511,312	\$ (912,773)	-64.1%	

* See budget notes on the following page.

**BOWLING GREEN STATE UNIVERSITY
DINING SERVICES
FY 2021 BUDGET PROCESS**

Total Dining Budget - FY 2020 Approved compared to FY 2021 Proposed

Revenue

- [1] **Meal Plans** - Meal plan revenue is based on historical plan counts and represents a 3.5% price increase for all plans except for the FY 2019 & FY 2020 Tuition Guarantee cohorts. In addition, the FY 2021 amount represents meal plans of approximately \$3.0 million which were carried forward from FY 2020 as a result of the COVID-19 Pandemic.
- [2] **Cash/Credit Card Sales** - Based on historical trends.
- [3] **Conference & Workshop Income** - Based on current bookings and a 4% catering price increase.

Personnel

- [4] **Contract Salaries** - Increase due to a position reclassification from Classified to Administrative.
- [5] **Classified Salaries** - Reduction due to attrition and budget changes due to the impact of COVID-19 Pandemic. All replacement hires are as Chartwells employees.
- [6] **Wage/Compensation Pool** - Reflect budget changes due to impact of COVID-19 Pandemic.
- [7] **Chartwells Salaries & Wages** - All replacement hires are as Chartwells employees.

Purchase for Resale

- [8] Increase based on prior year actual expense and increased sales volume.

Operating

- [9] **Supplies** - Based on FY 2020 actuals and anticipated price increases.
- [10] **Information & Communication** - Increase due to a price increases for Point of Sale system and increased advertising for new venues.
- [11] **Utilities** - Based on actual FY 2020 expense.
- [12] **Equipment** - Increase due to new tables and chairs at Carillon Place, blast chiller for Catering, air screen refrigerators at the Markets, and combi-ovens at the Oaks.
- [13] **Other (Royalties)** - increase due to higher franchise royalties.
- [14] **Management Fee** - Anticipated increase in Chartwells Agreement.
- [15] **General Service Charge** - Anticipated increase in facility fee.
- [16] **Renewals/Replacements** - FY 2021 additional large projects include venue at Mauer Center, renovation and rebranding of Black Swamp Pub and relocation of Starbucks.

BOWLING GREEN STATE UNIVERSITY
University Dining Services
Proposed Meal Plan Rates - Fiscal Year 2021

MEAL PLANS	FY 2018 Semester Plan Rates	FY 2019 Semester Plan Rates	\$ Increase	% Increase	FY 2020 Semester Plan Rates	\$ Increase	% Increase	PROPOSED FY 2021 Semester Plan Rates	\$ Increase	% Increase
Bronze	\$ 1,669	\$ 1,719	\$ 50	3.0%	\$ 1,745	\$ 26	1.5%	\$ 1,806	\$ 61	3.5%
Silver	\$ 1,986	\$ 2,045	\$ 59	3.0%	\$ 2,076	\$ 31	1.5%	\$ 2,149	\$ 73	3.5%
Gold	\$ 2,156	\$ 2,220	\$ 64	3.0%	\$ 2,253	\$ 33	1.5%	\$ 2,332	\$ 79	3.5%
Bronze Scholarship	\$ 1,669	\$ 1,719	\$ 50	3.0%	\$ 1,745	\$ 26	1.5%	\$ 1,806	\$ 61	3.5%

Average Proposed Meal Plan Increase

3.0%

1.5%

3.5%

MEAL PLANS	FY 2018 Semester Plan Rates	FY 2019 Semester Plan Rates	\$ Increase	% Increase	FY 2020 Semester Plan Rates	\$ Increase	% Increase	PROPOSED FY 2021 Semester Plan Rates	\$ Increase	% Increase
Community *	\$ 315	\$ 325	\$ 10	3.2%	\$ 325	\$ -	0.0%	\$ 336	\$ 11	3.5%

b

* The Community Plan is available to Students, Faculty, Staff and the general public. This plan is **not** included in the Falcon Tuition Guarantee.

Note: Meal plan rate increases did not occur in FY 2015, FY 2013 and FY 2012.

PROJECTED REVENUE FY 2021									
3.5% Increase	Projected Fall 2020			Projected Spring 2021			Total FY 2021		
PLAN	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
Commuter	274	\$ 307	\$ 84,118	148	\$ 307	\$ 45,702	422	\$ 307	\$ 129,820
Bronze	2,285	\$ 1,806	\$ 4,126,710	2,388	\$ 1,806	\$ 4,312,728	4,673	\$ 1,806	\$ 8,439,438
Bronze Guaranteed (FTG 1)	1,157	\$ 1,745	\$ 2,018,965	1,217	\$ 1,745	\$ 2,123,665	2,374	\$ 1,745	\$ 4,142,630
Bronze Guaranteed (FTG 2)	231	\$ 1,719	\$ 397,089	238	\$ 1,719	\$ 409,122	469	\$ 1,719	\$ 806,211
Silver	1,008	\$ 2,149	\$ 2,166,192	950	\$ 2,149	\$ 2,041,550	1,958	\$ 2,149	\$ 4,207,742
Silver Guaranteed (FTG 1)	510	\$ 2,076	\$ 1,058,760	480	\$ 2,076	\$ 996,480	990	\$ 2,076	\$ 2,055,240
Silver Guaranteed (FTG 2)	102	\$ 2,045	\$ 208,590	95	\$ 2,045	\$ 194,275	197	\$ 2,045	\$ 402,865
Gold	279	\$ 2,332	\$ 650,628	260	\$ 2,332	\$ 606,320	539	\$ 2,332	\$ 1,256,948
Gold Guaranteed (FTG 1)	141	\$ 2,253	\$ 317,673	134	\$ 2,253	\$ 301,902	275	\$ 2,253	\$ 619,575
Gold Guaranteed (FTG 2)	28	\$ 2,220	\$ 62,160	27	\$ 2,220	\$ 59,674	55	\$ 2,220	\$ 121,834
Bronze Scholarship	59	\$ 800	\$ 47,200	54	\$ 800	\$ 43,200	113	\$ 800	\$ 90,400
TOTAL	6,074		\$ 11,138,085	5,991		\$ 11,134,618	12,065		\$ 22,272,703

Assuming flat enrollment based on FY 2020 actuals and a 3.5% price increase.

PROJECTED REVENUE FY 2020									
1.5% Increase	Projected Fall 2019			Projected Spring 2020			Total FY 2020		
PLAN	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
Community	304	\$ 325	\$ 98,800	173	\$ 325	\$ 56,225	477	\$ 325	\$ 155,025
Bronze	2,246	\$ 1,745	\$ 3,919,270	2,153	\$ 1,719	\$ 3,701,148	4,399	\$ 1,745	\$ 7,676,398
Silver	1,241	\$ 2,076	\$ 2,576,316	1,191	\$ 2,045	\$ 2,435,595	2,432	\$ 2,076	\$ 5,048,832
Gold	375	\$ 2,253	\$ 844,875	360	\$ 2,220	\$ 799,200	735	\$ 2,253	\$ 1,655,955
Bronze (FTG)	1,107	\$ 1,719	\$ 1,902,933	1,063	\$ 1,719	\$ 1,827,297	2,170	\$ 1,719	\$ 3,730,230
Silver (FTG)	524	\$ 2,045	\$ 1,071,580	503	\$ 2,045	\$ 1,028,635	1,027	\$ 2,045	\$ 2,100,215
Gold (FTG)	111	\$ 2,220	\$ 246,420	107	\$ 2,220	\$ 237,540	218	\$ 2,220	\$ 483,960
TOTAL	5,908		10,660,194	5,550		10,085,640	11,458		20,850,616

Assuming flat enrollment based on FY 2019 actuals and a 1.5% price increase.

PROJECTED REVENUE FY 2019									
3.0% Increase	Projected Fall 2018			Projected Spring 2019			Total FY 2019		
PLAN	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
Community	306	\$ 325	\$ 99,450	173	\$ 325	\$ 56,225	479	\$ 325	\$ 155,675
Bronze	3,062	\$ 1,719	\$ 5,263,578	3,251	\$ 1,719	\$ 5,588,469	6,313	\$ 1,719	\$ 10,852,047
Silver	1,982	\$ 2,045	\$ 4,053,190	1,918	\$ 2,045	\$ 3,922,310	3,900	\$ 2,045	\$ 7,975,500
Gold	600	\$ 2,220	\$ 1,332,000	587	\$ 2,220	\$ 1,303,140	1,187	\$ 2,220	\$ 2,635,140
Winter Session	-	\$ -	\$ -	200	600	\$ 120,000	200	600	\$ 120,000
TOTAL	5,950		10,748,218	6,129		10,990,144	12,079		21,738,362

Assuming flat enrollment based on FY 2018 actuals and a 3.0% price increase.

PROJECTED REVENUE FY 2018									
3.0% Increase	Projected Fall 2017			Projected Spring 2018			Total 2017/2018		
PLAN	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
Commuter	354	\$ 315	\$ 111,510	179	\$ 315	\$ 56,385	533	\$ 315	\$ 167,895
Bronze	3,244	\$ 1,669	\$ 5,414,236	3,276	\$ 1,669	\$ 5,468,052	6,520	\$ 1,669	\$ 10,882,288
Silver	1,970	\$ 1,986	\$ 3,912,420	1,773	\$ 1,986	\$ 3,521,178	3,743	\$ 1,986	\$ 7,433,598
Gold	637	\$ 2,156	\$ 1,373,372	541	\$ 2,156	\$ 1,166,787	1,178	\$ 2,156	\$ 2,540,159
TOTAL	6,205		\$ 10,811,538	5,769		\$ 10,212,402	11,974		\$ 21,023,940

Assuming 3.0% price increase and a 550 bed decline due to the closure of Harshman.