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| General Leadership: I take chargeI see myself as a good leaderI try to lead othersI want to be in chargeI wait for others to lead the way [neg]I let others make the decisions [neg]I like to have influence over othersI like to make decisionsI know how to motivate peopleI assign tasks to those that can handle themI can inspire people to follow meI like having authority over othersI can organize people to get things doneI delegate things to othersI enjoy serving as leaderInterest in Negotiation:I enjoy bargainingI can represent my group's views to othersI can usually understand both sides of an issueI can mediate in quarrelsI enjoy resolving disputesI enjoy negotiatingI will sacrifice to reach a compromiseI can resolve conflictsI am willing to compromiseI can help others reconcile their differencesI can bring contesting people togetherI can see common ground in opposing viewsI like to negotiate compromiseAchievement Striving: I excel in what I doI seek to be the bestI work on improving myselfI want to be the very bestI can push myself to achieveI strive to achieveI seek out opportunitiesI need to achieve excellenceI enjoy feeling successfulI set high personal goals | I dislike challenges [neg]I try to do my best in most thingsI like to winI value personal achievementI prefer excellence rather than just being "good enough"Friendly Disposition: I make people feel welcomeI can get along with most peopleI make friends easilyPeople feel at ease around meOthers consider me friendlyI like meeting new peopleI interact easily with othersI avoid meeting new people [neg]I have a friendly dispositionI enjoy the company of othersPeople seem to like meI enjoy talking to othersI put new acquaintances at easeI start conversations with strangers easilySensitivity to Interests of Others:I sympathize with others' feelingsI feel others' emotionsI am not interested in other people's problems [neg]I know how to comfort othersI think about others firstI respect others' feelingsI respect the opinions of othersI'm not really interested in others' interests [neg]Others' well-being is of concern for meI consider others' needsI consider others' interests above my ownI do things to enhance the well-being of othersI try to comfort others when they are distressedCooperative or Collaborative Work Tendency:I am able to cooperate with othersI work well with others |
| I'm eager to work with othersI like to assist clients or customersI prefer to work aloneI dislike group projects [neg]I like to be part of a teamTeam success is important to meTeam success is more important than personal gainI will sacrifice for the teamI enjoy collaborating on work tasksI like being part of a group with a common goalI think groups are good for solving problemsGeneral Trustworthiness:I keep my promisesI do what I sayI seldom forget appointmentsI don't see things through [neg]I break my promises [neg]I abuse people's confidence [neg]I can be counted onI'm not good at keeping secrets [neg]People see me as trustworthyI'm trusted with money or propertyI can be counted on to keep information confidentialPeople know I tell the truthI follow through when I make promisesMy word can be trusted I have a reputation for being fairAdherence to a Work EthicI accomplish my work on timeI start tasks right awayI see that rules are observedI put work above pleasureI do more than my boss asks of meI get chores done right awayI get to work at onceI follow directionsI expect dedicated work from othersI am always on timeI do just enough to get by [neg]I'm a diligent worker  | I have a strong work ethicI don't like lazinessI try to be a loyal workerThoroughness and Attentiveness to Details: I pay attention to detailsI continue until everything is perfectI dislike imperfect workI am exacting in my workI want everything to be "just right"I want every detail taken care ofI routinely double-check my workI seldom notice details [neg]I'm a perfectionistI don't worry about details [neg]I take a meticulous approach to workI pay attention to details others might overlookI inspect thoroughly what others doI think of myself as a careful workerI don't waste time worrying about details [neg]Emotional Stability:I rarely get irritatedI remain calm under pressureI am not easily bothered by thingsI seldom take offenseI am not easily frustratedI seldom get emotionalI am relaxed most of the timeI don't worry about things that have already happenedI can accept criticism without getting upsetI get stressed out easily [neg]I get irritated easily [neg]I get caught up in my problems [neg]I am easily offended [neg]I am guided by my moods [neg]I don't react well when things go wrong [neg]Desire to Generate Ideas:I am full of ideasI like to think up new ways of doing thingsI think up new ideasI come up with alternativesI have a good imagination |
| I have excellent ideasI get excited by new ideasI do not have a good imagination [neg]I like to develop new ideasI like to find unusual solutions to problemsI prefer jobs that require innovationsI find it easy to think of new ways to approach problemsI am creative Tendency to Think Things Through:I spend time reflecting on thingsI like to solve complex problemsI enjoy thinking about thingsI can spot faulty reasoningI think deeply about thingsI avoid philosophical discussions [neg]I am not interested in speculating about things [neg]I don't like to ponder over things [neg]I hate to analyze things too much [neg]I think about consequences of actionsI tend to go through procedures in my mind before actually starting a taskI evaluate information before accepting itI try to figure out what's going to happen before making a decisionI question things I don't understand |  |