Spring 2021 - current | Bachelor of Science in Business Administration – Marketing Specialization

**BG PERSPECTIVE (BGP) REQUIREMENTS:**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
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<tr>
<td>Must complete at least 1 course in each of the following:</td>
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<tr>
<td>English Composition and Oral Communication</td>
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<td>Quantitative Literacy</td>
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<td>Must complete at least 2 courses in each of the following:</td>
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<tr>
<td>Humanities and the Arts</td>
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<td>Natural Sciences - at least one Lab Science required</td>
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<tr>
<td>Social and Behavioral Sciences</td>
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**Complete total required BGP credit hours by selecting courses from any of the above categories:**

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**UNIVERSITY REQUIREMENTS**

*Note: Designated courses in the Humanities and the Arts, and the Social and Behavioral Sciences domains may be used to fulfill both a BGP requirement and one of the following university requirements:*

- Cultural Diversity in the U.S.
- International Perspective

**Composition Requirement:**

- WRIT 1120 Research Writing

**Total BGP Credits: Must be at least 36**

**Electives (additional hours needed to reach 122 hours) and/or optional additional specialization or minor**

**First Year Experience**

- BA 1500: Understanding the Dynamics of Business 3 Hrs.

**Calculus Requirement**

- Both BA 1600 and BA 1700 or MATH 1260 or MATH 1310 or both MATH 1340 and MATH 1350 5-6 Hrs.

**Admission Requirements (See reverse side)**

**Admission Core**

- ECON 2020: Prin. Of Microeconomics 3
- ECON 2030: Prin. Of Macroeconomics 3
- BA 2030: Bus. Communication 3
- BA 2110: Bus. Analytics III: Descriptive Analytics 3
- BA 2120: Bus. Analytics IV: Predictive Analytics 3
- IS 2000: Intro to IS 3

**Business Core**

- ECON 3020 or 3030 or 3110 or 3510 3
- LEGS 3010: Legal Business Environment 3
- FIN 3000**: Business Finance 3
- MGMT 3000**: Int. Ops & SCM 3
- MGMT 3600**: Org. Theory & Behavior 3
- MKT 2010**: Intro. to Mkt. Mgmt. 3
- BA 3500**: Ethics and Social Responsibility in Bus. 3
- BA 3800**: Bus. Analytics V: Prescriptive Analytics 3
- BA 4500: Integrated Business Experience 3
- MGMT 4060: Global Strategy 3

**Marketing Specialization**

- MKT 3020 3
- MKT 3200 3
- MKT 4600 (BSBA Admission) 3
- Elective 1* 3
- Elective 2* 3
- Elective 3* 3
- Elective 4* 3

**Electives choices:** MKT 3350, 3400, 3500, 4000, 4050, 4100, 4120, 4150, 4160, 4200, 4250, 4300, 4320, 4350, 4420, 4450, 4550 or 3 courses from the above list of marketing electives and 1 course from: BA 3100; GEOG 3120, 3250; COMM 3030; JOUR 3410; MGMT 3300; PSYC 3110; SOC 3010, 3710; TCOM 3660

**Specialization Notes:**

- Students must achieve a grade of “C” or better in MKT 2010 in order to enroll in advanced marketing courses and must meet all other course prerequisites.
- Students must achieve a “C” or better in MKT 3020 and MKT 3200 and be admitted to the BSBA program in order to enroll in MKT 4600.
- A grade of “C” or better must be earned in each course taken for the Marketing specialization.
- For students who plan to pursue both a Marketing Specialization and a Sales and Services Marketing Specialization, they must complete at least 15 credit hours toward one specialization that are not counted in the other specialization.

*See current course descriptions for specific course prerequisites.
BSBA ADMISSION (Must be met by 45 Hours)

BSBA admission requirements are:

(i) Completion of MATH 1260, or BA 1600, or 1310, or both 1340 and 1350 with a C or higher
(ii) minimum 12 BGSU hours that count toward the degree;
(iii) minimum 2.50 BGSU cumulative GPA;
(iv) completion of four or more of the following courses with at least a C within 45 credit hours—ACCT 2210, ACCT 2220, ECON 2020, ECON 2030, BA 2030, BA 2110, BA 2120, IS 2000. However, all of the courses in the admission core must be completed.
# MATH requirement also satisfies Quantitative Literacy requirement

Admission decisions are made three times each year. All pre-business students with 45 hours toward the degree are reviewed for admission.

BGSU students planning on transferring to the BSBA program must apply for College entrance and pre-business status within 45 hours toward the degree or, in the case that 45 or more hours are transferred from another institution, upon completion of 12 BGSU hours toward the degree.

NOTES:

Students who do not achieve BSBA admission in the admission review are placed on conditional standing for one semester or 15 credit hours to satisfy BSBA admission requirements. Pre-business students on conditional standing may take 3000-level business courses, subject to completion of prerequisites, but may not take 4000-level business courses.

Students who do not achieve BSBA admission after the conditional semester will not be permitted to take 3000-or 4000-level business courses and must pursue other degree programs offered at BGSU or another institution.

UNIVERSITY HOURS NOT TOWARD BSBA DEGREE:
Credit for the following courses count only toward total hours earned and class standing.

| ACCT: 2000 | MATH: 90, 90X, 95, 95X, 1210 |
| ACEN: 1000, 1210 | MGMT: 3050 |
| ACT: All courses | MKT: 3000 |
| BUSE: 2640, 2680 | PEG: All courses |
| DANC: Courses below 2300 | STAT: 2000 |
| ECON: 3010 | UNIV: All courses |
| EXSC: Courses below 2300 | TRHR: All courses |
| GSW: 1100S |

NOTES:

- The checksheet should be used in conjunction with the degree audit and advising to track progress toward degree completion.
- The calculus requirement, all required business courses, and courses required for the specialization must be taken for a letter grade.

ELECTIVE COURSES:

- Electives are courses that count toward the BSBA degree from any University area to fill the elective requirement.
- See above for a list of courses that do NOT count toward the BSBA.
- ECON 2000 cannot be used to satisfy specialization or elective requirements.
- BIZX 4000 must be completed at BGSU.

Internships are highly encouraged as they do not only provide a way to bridge the classroom material to the practice, they lead to potential future employment with the company. Study abroad and a second specialization or minor are highly encouraged. For more on your Specialization stop by BA 234 or visit http://www.bgsu.edu/business/marketing.html