Fall 2016 | Bachelor of Science in Business Administration – Marketing Specialization

BG PERSPECTIVE (BGP) REQUIREMENTS:
Course          Credits
Must complete at least 1 course in each of the following:
English Composition and Oral Communication
Quantitative Literacy
Must complete at least 2 courses in each of the following:
Humanities and the Arts
Natural Sciences
Social and Behavioral Sciences
Complete total required BGP credit hours by selecting courses from any of the above categories:

UNIVERSITY REQUIREMENTS
Note: Designated courses in the Humanities and the Arts, and the Social and Behavioral Sciences domains may be used to fulfill both a BGP requirement and one of the following university requirements:

Cultural Diversity in the U.S.
International Perspective
Composition Requirement:
GSW 1120 Academic Writing
Total BGP Credits: Must be at least 36

Electives (additional hours needed to reach 122 hours) and/or optional additional specialization or minor

Admission Requirements (See reverse side)
Admission Core* 24 Hrs.
ACCT 2210: Acct. & Bus. Concepts 1 3
ACCT 2220: Acct. & Bus. Concepts 2 3
ECON 2020: Prin. Of Microeconomics 3
ECON 2030: Prin. Of Macroeconomics 3
BA 2030: Bus. Communication 3
MIS 2000: Intro to MIS 3
*can also apply towards BGP requirements

Applied Core 9 Hrs.
BA 1500: Overview of Business Administration 3
BIZX 1100: Applied Bus. Experience 1 1
BIZX 2200: Applied Bus. Experience 2 1
BIZX 3300: Applied Bus. Experience 3 1
BIZX 4000**: Sr. Bus. Applied Experience 3
** BIZX 4000 is only open to seniors who have achieved BSBA admission and have credit for FIN 3000, MGMT 3000, MGMT 3600, MKT 2010 & OR 3800

Business Core 24 Hrs.
ECON 3020 or 3030 or 3040 or 3110 or 3510 3
LEGS 3010: Legal Bus. Environment 3
FIN 3000**: Bus. Finance 3
MGMT 3000**: Int. Ops & SCM 3
MGMT 3600**: Org. Theory & Behavior 3
MKT 2010**: Intro to Mkt. Mgmt. 3
OR 3800**: Intro to Mgmt. Science 3
BA 4060: Global Strategy 3
* BA 4060 is only open to individuals that have BSBA admission and have completed FIN 3000, MGMT 3000, MGMT 3600, and MKT 2010

Marketing Specialization 21 Hrs.
MKT 3020 3
MKT 3200 3
MKT 4600 (BSBA Admission) 3
Elective 1* 3
Elective 2* 3
Elective 3* 3
Elective 4* 3
*Electives choices: MKT 3500, 4000, 4050, 4100, 4120, 4210, 4250, 4300, 4350, 4400, 4420, 4450, 4550 or 3 courses from the above list of marketing electives and 1 course from: BA 3100, GEOG 3120, 3250; COMM 3030; JOUR 3410; MGMT 3300; PSYC 3110; SOC 3010, 3710; TCOM 3660
See current course descriptions for specific course prerequisites.

Specialization Notes:
• Students must achieve a grade of “C” or better in MKT 2010 in order to enroll in advanced marketing courses and must meet all other course prerequisites.
• Students must achieve a “C” or better in MKT 3020 and MKT 3200 and be admitted to the BSBA program in order to enroll in MKT 4600.
• A grade of “C” or better must be earned in each course taken for the Marketing specialization.
• For students who plan to pursue both a Marketing Specialization and a Sales and Services Marketing Specialization, they must complete at least 15 credit hours toward one specialization that are not counted in the other specialization.
BSBA ADMISSION (Must be met by 45 Hours)

BSBA admission requirements are:

(i) Completion of MATH 1260, or 1310, or both 1340 and 1350 with a C or higher
(ii) minimum 12 BGSU hours that count toward the degree;
(iii) minimum 2.50 BGSU cumulative GPA;
(iv) completion of four or more of the following courses with at least a C within 45 credit hours—ACCT 2210, ACCT 2220, ECON 2020, ECON 2030, STAT 2110, STAT 2120, BA 2030, MIS 2000. However, all of the courses in the admission core must be completed.

# MATH requirement also satisfies Quantitative Literacy requirement

Admission decisions are made three times each year. All pre-business students with 45 hours toward the degree are reviewed for admission.

BGSU students planning on transferring to the BSBA program must apply for College entrance and pre-business status within 45 hours toward the degree or, in the case that 45 or more hours are transferred from another institution, upon completion of 12 BGSU hours toward the degree.

NOTES:

Students who do not achieve BSBA admission in the admission review are placed on conditional standing for one semester or 15 credit hours to satisfy BSBA admission requirements. Pre-business students on conditional standing may take 3000-level business courses, subject to completion of prerequisites, but may not take 4000-level business courses.

Students who do not achieve BSBA admission after the conditional semester will not be permitted to take 3000- or 4000-level business courses and must pursue other degree programs offered at BGSU or another institution.

UNIVERSITY HOURS NOT TOWARD BSBA DEGREE:

Credit for the following courses count only toward total hours earned and class standing.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Details</th>
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</thead>
<tbody>
<tr>
<td>ACCT: 2000</td>
<td>GSW: 1100S</td>
</tr>
<tr>
<td>ACEN: 1000, 1210</td>
<td>EXSC: Courses below 2300</td>
</tr>
<tr>
<td>ACT: All courses</td>
<td>MATH: 90, 90X, 95, 95X, 1210</td>
</tr>
<tr>
<td>BA: 1020</td>
<td>MGMT: 3050</td>
</tr>
<tr>
<td>BAT: All courses</td>
<td>MKT: 3000</td>
</tr>
<tr>
<td>BUSE: 2640, 2680</td>
<td>PEG: All courses</td>
</tr>
<tr>
<td>CS: 1000</td>
<td>STAT: 2000</td>
</tr>
<tr>
<td>DANC: Courses below 2300</td>
<td>UNIV: All courses</td>
</tr>
<tr>
<td>ECON: 3010</td>
<td>TRHR: All courses</td>
</tr>
</tbody>
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NOTES:

- The checksheet should be used in conjunction with the degree audit and advising to track progress toward degree completion.
- The calculus requirement, all required business courses, and courses required for the specialization must be taken for a letter grade.

ELECTIVE COURSES:

- Electives are courses that count toward the BSBA degree from any University area to fill the elective requirement.
- See above for a list of courses that do NOT count toward the BSBA.
- ECON 2000 cannot be used to satisfy specialization or elective requirements.
- BIZX 4000 must be completed at BGSU.