BGSU FY 2018 Proposed Budgets

Educational & General Budgets (Bowling Green & Firelands Campus)

General Fee & Related Auxiliary Budgets

Resident & Dining Hall Budgets

Miscellaneous Auxiliary Budgets

Office of Finance & Administration

June 2017

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PROPOSED FY 2018 Instructional, General, and Special Fee Revisions

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration

BOWLING GREEN STATE UNIVERSITY

Board of Trustees June 22, 2017

Background Information for Resolution 2018

Fiscal Year 2018 Instructional, General, and Special Fee Revisions

General Information

Historically, the University reviews and considers adjustments to undergraduate and graduate instructional and general fees, and out-of-state surcharges, on an annual basis. The most recent increase to in-state undergraduate tuition and general fees occurred in fall of 2013 (FY 2014) while the most recent increase to graduate tuition rates occurred more than ten years ago. Tuition, general fees and out-of-state surcharges provide the greatest portion of resources to the University's operating budgets (both Education and General budgets and general fee dependent auxiliary budgets).

The second greatest source of budgetary resources is provided by the state of Ohio in the form of SSI (State Share of Instruction). The state of Ohio's biennial budget bill, as introduced January 30, 2017 by the Governor, provided for a one percent increase in SSI in both years of the biennium and a zero percent increase permitted in in-state undergraduate tuition, general fees, and other special, course and class fees.

The Ohio House passed their version of the budget bill (H.B. 49) maintaining the Governor's proposed zero percent tuition and general fee increase for in-state undergraduates for four year universities, added a \$10 tuition/general fee increase per student credit hour for all community and technical colleges, removed the Governor's proposed one percent increase in SSI in both years of the biennium, and restored permission to increase a listed variety of special fees including career service and advising fees.

The Senate has begun their work and expects to conclude their work by June 21. The Senate's approved bill will then be forwarded to a Conference Committee for final determinations and the Governor's signature on June 30.

The state's most recent financial reports indicate that state general fund revenues are down again for the fifth straight month. Therefore, it is not likely that the Governor's proposed increase to SSI will be restored. Moreover, the state's May financial results are not expected to show any improvement. Therefore, it is not possible to predict with any certainty the final outcome for SSI funding levels for FY 2018 and FY2 019 or permissible levels of tuition, general fee or other special fee increases.

In order to be prepared as best we can be, and based on current guidance by the Inter-University Council and others, the following proposed changes to tuition, general fees, and special fees are recommended for the Bowling Green and Firelands campuses. Obviously, any increases being considered will ultimately be subject to what is permissible according to Ohio law as approved in HB 49.

Proposed for Bowling Green Campus:

- An increase of 2.0 percent to in-state, undergraduate instructional and general fees (an increase of \$8.75/credit hour; \$105 increase for full-time 12-18 credits).
- An increase of 2.5 percent for in-state, graduate instructional and general fees for FY 2018 and an additional increase of 2.5 percent increase effective in FY 2019 (\$127 increase per semester for full time students).
- No changes are recommended to the out-of-state surcharge of either undergraduate or graduate instructional fees.

The total per semester proposed increase for a full-time, in-state undergraduate at the Bowling Green campus would go from \$5,295 in FY 2017 to \$5,400 in FY 2018, an increase of \$105.

In the event that an in-state, undergraduate increase is permitted by Ohio law, the annual, incremental revenue to the Bowling Green campus to be generated by a two percent increase is \$2,433,414 and the annual incremental increase for the proposed 2.5 percent graduate tuition increase is \$430,135.

Proposed for Firelands Campus:

- An increase of 2.0 percent to instructional and general fees for in-state undergraduates (an increase of \$4.10/credit hour; an increase of \$49.20 for full-time 12-18 credit hours).
- No changes are recommended to the out-of-state portion of either undergraduate or graduate instructional fees.

The total per semester increase for a full-time, in-state undergraduate at the Firelands campus would go from \$2,465.40 in FY 2017 to \$2,514.60 in FY 2018, an increase of \$49.20.

In the event that an in-state, undergraduate increase is permitted by Ohio law, the annual, the incremental revenue for Firelands campus expected to be generated by a two percent increase is \$146,500.

Schedule 1 (aqua/blue) contains the current FY 2017 tuition and general fees for undergraduate, graduate and out-of-state surcharges for each BGSU group/category including the Firelands campus and is provided for comparison purposes.

Schedule 2 (green) contains the proposed FY 2018 tuition and general fees for undergraduate, graduate and out-of-state surcharges for each BGSU group/category including the Firelands campus.

Schedule 3 (burnt red) contains the proposed FY2019 graduate tuition increase.

Schedule 4 contains seven years of total undergraduate tuition and general fees at all Ohio four year campuses for comparison purposes.

Schedule 4B contains a comparison of all Ohio four year campuses' total cost of attendance (tuition, general fees, room and board).

Schedule 5 contains eight years of graduate tuition at all Ohio four year campuses for comparison purposes.

It is important to note that **only** the proposed graduate tuition increase has been incorporated in the proposed FY 2018 E & G budget (see Board Action 2) due to the level of uncertainty regarding in-state undergraduate tuition increases (for both campuses).

It is also very important to note that the proposed FY 2018 in-state, undergraduate tuition increase will likely serve as the sole budgetary funding source for serving those students completing their remaining three to five years of undergraduate programs following the adoption of a tuition guarantee program at BGSU (fall 2018 effective date). Under current Ohio law, adoption of Ohio's tuition guarantee program will prevent any future tuition increases impacting students who have matriculated full-time to BGSU prior to adoption of the guarantee program.

Special Fees

While the majority of the special fees approved by the Board at the February 2017 meeting are not likely to be permissible, in light of the language added in the House version of the budget bill (HB 49), the following revision to the existing career services and advising fee would be permissible. Note: Based on the current personnel, benefits and direct operating costs to deliver career services and advising, the increases proposed below would only fund approximately 49 percent of the annual career service and advising expenditures at BGSU.

Proposed Fee Revision:

<u>Class Level</u>	<u>Current</u>	<u>Proposed</u>
Bowling Green Campus:		
Freshman and Sophomores	\$1.50/SCH	\$3.00/SCH
Juniors and Seniors	\$2.50/SCH	\$5.00/SCH
Graduate	\$0	\$3.00/SCH
Firelands Campus:		
Freshman and Sophomores	\$0/SCH	\$2.50/SCH
Juniors and Seniors	\$0/SCH	\$3.50/SCH

The incremental, annual revenue expected to be generated for the Bowling Green campus by these revised fees is \$941,000. The incremental, annual revenue expected to be generated for the Firelands campus is \$69,000.

Alternatives and Consequences

If the proposed instructional and general fee schedules and special fee revisions are not approved, the University will continue using the rates currently in effect.

Specific Recommendation and Justification

It is recommended that the proposed instructional and general fee schedules, and special fee revisions for the Bowling Green and Firelands campuses for Fiscal Year 2018 (fall); and for graduate tuition increase only, implemented for Fiscal Year 2019 (fall), be approved by the Board of Trustees and implemented as presented or to the extent permitted by Ohio law.

Timetable and Action Required

Approval by the Board of Trustees is requested at its June 22, 2017 meeting.

	Bowling Green Campus Tuition / Fees Undergraduate													
	Credit hours		Instructional Fee	General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident				
l	1	\$	379.00 \$	62.25	\$	441.25	\$	314.00	\$	755.25				
	2		758.00	124.50		882.50		628.00		1,510.50				
	3		1,137.00	186.75		1,323.75		942.00		2,265.75				
	4		1,516.00	249.00		1,765.00		1,256.00		3,021.00				
	5		1,895.00	311.25		2,206.25		1,570.00		3,776.25				
	6		2,274.00	373.50		2,647.50		1,884.00		4,531.50				
	7		2,653.00	435.75		3,088.75		2,198.00		5,286.75				
	8		3,032.00	498.00		3,530.00		2,512.00		6,042.00				
	9		3,411.00	560.25		3,971.25		2,826.00		6,797.25				
	10		3,790.00	622.50		4,412.50		3,140.00		7,552.50				
I	11		4,169.00	684.75		4,853.75		3,454.00		8,307.75				
	12-18		4,548.00	747.00		5,295.00		3,768.00		9,063.00				

Excess Credit Fee \$200 per hour 19 +

	Bowling Green Campus Tuition / Fees Graduate													
				Grac	luat	Total Fees		Non		Total Fees				
Credit		Instructional				Ohio		Resident		Non				
hours		Fee		General Fee		Resident		Fee		Resident				
1	\$	424.00	\$	62.25	\$	486.25	\$	314.00	\$	800.25				
2		848.00		124.50		972.50		628.00		1,600.50				
3		1,272.00		186.75		1,458.75		942.00		2,400.75				
4		1,696.00		249.00		1,945.00		1,256.00		3,201.00				
5		2,120.00		311.25		2,431.25		1,570.00		4,001.25				
6		2,544.00		373.50		2,917.50		1,884.00		4,801.50				
7		2,968.00		435.75		3,403.75		2,198.00		5,601.75				
8		3,392.00		498.00		3,890.00		2,512.00		6,402.00				
9		3,816.00		560.25		4,376.25		2,826.00		7,202.25				
10		4,240.00		622.50		4,862.50		3,140.00		8,002.50				
11		4,664.00		684.75		5,348.75		3,454.00		8,802.75				
12-18		5,084.00		747.00		5,831.00		3,768.00		9,599.00				
Excess Cred	√it F	ee \$200 per ho	nır	19 +										

	В	ling Green Car ndergraduate I	•			
				Total Fees	Non	Total Fees
Credit	Instructional			Ohio	Resident	Non
hours	Fee	General Fee		Resident	Fee	Resident
1	\$ 379.00	\$ 15.00	\$	394.00	\$ 11.00	\$ 405.00
2	758.00	30.00		788.00	22.00	810.00
3	1,137.00	45.00		1,182.00	33.00	1,215.00
4	1,516.00	60.00		1,576.00	44.00	1,620.00
5	1,895.00	75.00		1,970.00	55.00	2,025.00
6	2,274.00	90.00		2,364.00	66.00	2,430.00
7	2,653.00	105.00		2,758.00	77.00	2,835.00
8	3,032.00	120.00		3,152.00	88.00	3,240.00
9	3,411.00	135.00		3,546.00	99.00	3,645.00
10	3,790.00	150.00		3,940.00	110.00	4,050.00
11	4,169.00	165.00		4,334.00	121.00	4,455.00
12-18	4,548.00	180.00		4,728.00	132.00	4,860.00

Excess Credit Fee \$200 per hour 19 +

Credit	Instructional		Total Fees Ohio	Non Resident	Total Fees Non
hours	Fee	General Fee	Resident	Fee	Resident
1	\$ 424.00	\$ 15.00	\$ 439.00	\$ 11.00	\$ 450.0
2	848.00	30.00	878.00	22.00	900.0
3	1,272.00	45.00	1,317.00	33.00	1,350.0
4	1,696.00	60.00	1,756.00	44.00	1,800.0
5	2,120.00	75.00	2,195.00	55.00	2,250.0
6	2,544.00	90.00	2,634.00	66.00	2,700.0
7	2,968.00	105.00	3,073.00	77.00	3,150.0
8	3,392.00	120.00	3,512.00	88.00	3,600.0
9	3,816.00	135.00	3,951.00	99.00	4,050.0
10	4,240.00	150.00	4,390.00	110.00	4,500.0
11	4,664.00	165.00	4,829.00	121.00	4,950.0
12-18	5,084.00	180.00	5,264.00	132.00	5,396.0

Bowling Green Campus Tuition / Fees eCampus Undergraduate												
Credit hours		Instructional Fee		General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident		
1	\$	379.00	\$	15.00	\$	394.00	\$	11.00	\$	405.00		
2		758.00		30.00		788.00		22.00		810.00		
3		1,137.00		45.00		1,182.00		33.00		1,215.00		
4		1,516.00		60.00		1,576.00		44.00		1,620.00		
5		1,895.00		75.00		1,970.00		55.00		2,025.00		
6		2,274.00		90.00		2,364.00		66.00		2,430.00		
7		2,653.00		105.00		2,758.00		77.00		2,835.00		
8		3,032.00		120.00		3,152.00		88.00		3,240.00		
9		3,411.00		135.00		3,546.00		99.00		3,645.00		
10		3,790.00		150.00		3,940.00		110.00		4,050.00		
11		4,169.00		165.00		4,334.00		121.00		4,455.00		
12-18		4,548.00		180.00		4,728.00		132.00		4,860.00		

Fees are for each 8 week session (students may attend up to (6) sessions per year) Excess Credit Fee \$200 per hour 19 +

	Bowling Green Campus Tuition / Fees												
				eCampus	Gra	duate							
						Total Fees		Non		Total Fees			
Credit		Instructional				Ohio		Resident		Non			
hours		Fee		General Fee		Resident		Fee		Resident			
1	\$	424.00	\$	15.00	\$	439.00	\$	11.00	\$	450.00			
2		848.00		30.00		878.00		22.00		900.00			
3		1,272.00		45.00		1,317.00		33.00		1,350.00			
4		1,696.00		60.00		1,756.00		44.00		1,800.00			
5		2,120.00		75.00		2,195.00		55.00		2,250.00			
6		2,544.00		90.00		2,634.00		66.00		2,700.00			
7		2,968.00		105.00		3,073.00		77.00		3,150.00			
8		3,392.00		120.00		3,512.00		88.00		3,600.00			
9		3,816.00		135.00		3,951.00		99.00		4,050.00			
10		4,240.00		150.00		4,390.00		110.00		4,500.00			
11		4,664.00		165.00		4,829.00		121.00		4,950.00			
12-18		5,084.00		180.00		5,264.00		132.00		5,396.00			

	Bowling Green Campus Tuition / Fees CCAF Programs													
	Credit hours		Instructional Fee		Tech Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident			
ľ	1	\$	250.00	\$	0.00	\$	250.00	\$	0.00	\$	250.00			
	2		500.00		0.00		500.00		0.00		500.00			
	3		750.00		0.00		750.00		0.00		750.00			
	4		1,000.00		0.00		1,000.00		0.00		1,000.00			
	5		1,250.00		0.00		1,250.00		0.00		1,250.00			
	6		1,500.00		0.00		1,500.00		0.00		1,500.00			
	7		1,750.00		0.00		1,750.00		0.00		1,750.00			
	8		2,000.00		0.00		2,000.00		0.00		2,000.00			
	9		2,250.00		0.00		2,250.00		0.00		2,250.00			
	10		2,500.00		0.00		2,500.00		0.00		2,500.00			
	11		2,750.00		0.00		2,750.00		0.00		2,750.00			
	12-18		3,000.00		0.00		3,000.00		0.00		3,000.00			

Excess Credit Fee \$200 per hour 19 +

Bowling Green Campus Tuition / Fees*												
		U	ndergraduate	Nurs	ing Program							
					Total Fees		Non		Total Fees			
Credit		Instructional			Ohio		Resident		Non			
hours		Fee	General Fee		Resident		Fee		Resident			
1	\$	335.49 \$	49.60	\$	385.09	\$	314.00	\$	699.09			
2		670.98	99.20		770.18		628.00		1,398.18			
3		1,006.47	148.80		1,155.27		942.00		2,097.27			
4		1,341.96	198.40		1,540.36		1,256.00		2,796.36			
5		1,677.45	248.00		1,925.45		1,570.00		3,495.45			
6		2,012.94	297.60		2,310.54		1,884.00		4,194.54			
7		2,348.43	347.20		2,695.63		2,198.00		4,893.63			
8		2,683.92	396.80		3,080.72		2,512.00		5,592.72			
9		3,019.41	446.40		3,465.81		2,826.00		6,291.81			
10		3,354.90	496.00		3,850.90		3,140.00		6,990.90			
11		3,690.39	545.60		4,235.99		3,454.00		7,689.99			
12		4,025.88	595.20		4,621.08		3,768.00		8,389.08			

Excess Credit Fee \$200 per hour 19 +

^{*}Fees as provided for per agreement with the University of Toledo

Firelands Campus Tuition / Fees Undergraduate												
	Credit hours		Instructional Fee		General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident	
	1	\$	196.10	\$	9.35	\$	205.45	\$	314.00	\$	519.45	
	2		392.20		18.70		410.90		628.00		1,038.90	
	3		588.30		28.05		616.35		942.00		1,558.35	
	4		784.40		37.40		821.80		1,256.00		2,077.80	
	5		980.50		46.75		1,027.25		1,570.00		2,597.25	
	6		1,176.60		56.10		1,232.70		1,884.00		3,116.70	
	7		1,372.70		65.45		1,438.15		2,198.00		3,636.15	
	8		1,568.80		74.80		1,643.60		2,512.00		4,155.60	
	9		1,764.90		84.15		1,849.05		2,826.00		4,675.05	
	10		1,961.00		93.50		2,054.50		3,140.00		5,194.50	
	11		2,157.10		102.85		2,259.95		3,454.00		5,713.95	
	12-18		2,353.20		112.20		2,465.40		3,768.00		6,233.40	

Excess Credit Fee \$150 per hour 19 +

Excess Credit Fee \$150 per hour 19 +

		Fi	relands Camp	us Tı	uition / Fees		
			Grad	uate			
					Total Fees	Non	Total Fees
Credit	Instructional				Ohio	Resident	Non
hours	Fee		General Fee		Resident	Fee	Resident
1	\$ 424.00	\$	9.35	\$	433.35	\$ 314.00	\$ 747.35
2	848.00		18.70		866.70	628.00	1,494.70
3	1,272.00		28.05		1,300.05	942.00	2,242.05
4	1,696.00		37.40		1,733.40	1,256.00	2,989.40
5	2,120.00		46.75		2,166.75	1,570.00	3,736.75
6	2,544.00		56.10		2,600.10	1,884.00	4,484.10
7	2,968.00		65.45		3,033.45	2,198.00	5,231.45
8	3,392.00		74.80		3,466.80	2,512.00	5,978.80
9	3,816.00		84.15		3,900.15	2,826.00	6,726.15
10	4,240.00		93.50		4,333.50	3,140.00	7,473.50
11	4,664.00		102.85		4,766.85	3,454.00	8,220.85
12-18	5,084.00		112.20		5,196.20	3,768.00	8,964.20

Bowling Green Campus Tuition / Fees Undergraduate											
Credit hours		Instructional Fee	General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident		
1	\$	386.50 \$	63.50	\$	450.00	\$	314.00	\$	764.00		
2		773.00	127.00		900.00		628.00		1,528.00		
3		1,159.50	190.50		1,350.00		942.00		2,292.00		
4		1,546.00	254.00		1,800.00		1,256.00		3,056.00		
5		1,932.50	317.50		2,250.00		1,570.00		3,820.00		
6		2,319.00	381.00		2,700.00		1,884.00		4,584.00		
7		2,705.50	444.50		3,150.00		2,198.00		5,348.00		
8		3,092.00	508.00		3,600.00		2,512.00		6,112.00		
9		3,478.50	571.50		4,050.00		2,826.00		6,876.00		
10		3,865.00	635.00		4,500.00		3,140.00		7,640.00		
11		4,251.50	698.50		4,950.00		3,454.00		8,404.00		
12-18		4,638.00	762.00		5,400.00		3,768.00		9,168.00		

Excess Credit Fee \$200 per hour 19 +

Credit	Instructional		Total Fees Ohio	Non Resident	Total Fees Non
hours	Fee	General Fee	Resident	Fee	Resident
1	\$ 434.50	\$ 63.50	\$ 498.00	\$ 314.00	\$ 812.00
2	869.00	127.00	996.00	628.00	1,624.00
3	1,303.50	190.50	1,494.00	942.00	2,436.00
4	1,738.00	254.00	1,992.00	1,256.00	3,248.00
5	2,172.50	317.50	2,490.00	1,570.00	4,060.00
6	2,607.00	381.00	2,988.00	1,884.00	4,872.00
7	3,041.50	444.50	3,486.00	2,198.00	5,684.00
8	3,476.00	508.00	3,984.00	2,512.00	6,496.00
9	3,910.50	571.50	4,482.00	2,826.00	7,308.00
10	4,345.00	635.00	4,980.00	3,140.00	8,120.00
11	4,779.50	698.50	5,478.00	3,454.00	8,932.00
12-18	5,214.00	762.00	5,976.00	3,768.00	9,744.00

Bowling Green Campus Tuition / Fees Undergraduate Distance Learning											
Credit hours		Instructional Fee		General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident	
1	\$	386.50	\$	15.30	\$	401.80	\$	11.00	\$	412.80	
2		773.00		30.60		803.60		22.00		825.60	
3		1,159.50		45.90		1,205.40		33.00		1,238.40	
4		1,546.00		61.20		1,607.20		44.00		1,651.20	
5		1,932.50		76.50		2,009.00		55.00		2,064.00	
6		2,319.00		91.80		2,410.80		66.00		2,476.80	
7		2,705.50		107.10		2,812.60		77.00		2,889.60	
8		3,092.00		122.40		3,214.40		88.00		3,302.40	
9		3,478.50		137.70		3,616.20		99.00		3,715.20	
10		3,865.00		153.00		4,018.00		110.00		4,128.00	
11		4,251.50		168.30		4,419.80		121.00		4,540.80	
12-18		4,638.00		183.60		4,821.60		132.00		4,953.60	

Excess Credit Fee \$200 per hour 19 +

Bowling Green Campus Tuition / Fees											
				Graduate Dist	ance	e Learning					
						Total Fees		Non		Total Fees	
Credit		Instructional				Ohio		Resident		Non	
hours		Fee		General Fee		Resident		Fee		Resident	
1	\$	434.50	\$	15.30	\$	449.80	\$	11.00	\$	460.80	
2		869.00		30.60		899.60		22.00		921.60	
3		1,303.50		45.90		1,349.40		33.00		1,382.40	
4		1,738.00		61.20		1,799.20		44.00		1,843.20	
5		2,172.50		76.50		2,249.00		55.00		2,304.00	
6		2,607.00		91.80		2,698.80		66.00		2,764.80	
7		3,041.50		107.10		3,148.60		77.00		3,225.60	
8		3,476.00		122.40		3,598.40		88.00		3,686.40	
9		3,910.50		137.70		4,048.20		99.00		4,147.20	
10		4,345.00		153.00		4,498.00		110.00		4,608.00	
11		4,779.50		168.30		4,947.80		121.00		5,068.80	
12-18		5,214.00		183.60		5,397.60		132.00		5,529.60	
Excess Cred	dit F	ee \$200 per ho	our	19 +							

Bowling Green Campus Tuition / Fees eCampus Undergraduate											
Credit hours	Instructional Fee		General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident		
1	386.50	\$	15.30	\$	401.80	\$	314.00	\$	715.80		
2	773.00		30.60		803.60		628.00		1,431.60		
3	1,159.50		45.90		1,205.40		942.00		2,147.40		
4	1,546.00		61.20		1,607.20		1,256.00		2,863.20		
5	1,932.50		76.50		2,009.00		1,570.00		3,579.00		
6	2,319.00		91.80		2,410.80		1,884.00		4,294.80		
7	2,705.50		107.10		2,812.60		2,198.00		5,010.60		
8	3,092.00		122.40		3,214.40		2,512.00		5,726.40		
9	3,478.50		137.70		3,616.20		2,826.00		6,442.20		
10	3,865.00		153.00		4,018.00		3,140.00		7,158.00		
11	4,251.50		168.30		4,419.80		3,454.00		7,873.80		
12-18	4,638.00		183.60		4,821.60		3,768.00		8,589.60		

Fees are for each 8 week session (students may attend up to (6) sessions per year) Excess Credit Fee \$200 per hour 19 +

Bowling Green Campus Tuition / Fees eCampus Graduate												
Credit hours	Instructional Fee	General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident				
1	434.50	\$ 15.30) \$	449.80	\$	314.00	\$	763.80				
2	869.00	30.60)	899.60		628.00		1,527.60				
3	1,303.50	45.90)	1,349.40		942.00		2,291.40				
4	1,738.00	61.20)	1,799.20		1,256.00		3,055.20				
5	2,172.50	76.50)	2,249.00		1,570.00		3,819.00				
6	2,607.00	91.80)	2,698.80		1,884.00		4,582.80				
7	3,041.50	107.10)	3,148.60		2,198.00		5,346.60				
8	3,476.00	122.40)	3,598.40		2,512.00		6,110.40				
9	3,910.50	137.70)	4,048.20		2,826.00		6,874.20				
10	4,345.00	153.00)	4,498.00		3,140.00		7,638.00				
11	4,779.50	168.30)	4,947.80		3,454.00		8,401.80				
12-18	5,214.00	183.60)	5,397.60		3,768.00		9,165.60				

Fees are for each 8 week session (students may attend up to (6) sessions per year) Excess Credit Fee \$200 per hour 19 +

Bowling Green Campus Tuition / Fees CCAF Programs												
Credit hours	Instructional Fee	Tech	n Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident			
1	250.00	\$	0.00	\$	250.00	\$	0.00	\$	250.00			
2	500.00		0.00		500.00		0.00		500.00			
3	750.00		0.00		750.00		0.00		750.00			
4	1,000.00		0.00		1,000.00		0.00		1,000.00			
5	1,250.00		0.00		1,250.00		0.00		1,250.00			
6	1,500.00		0.00		1,500.00		0.00		1,500.00			
7	1,750.00		0.00		1,750.00		0.00		1,750.00			
8	2,000.00		0.00		2,000.00		0.00		2,000.00			
9	2,250.00		0.00		2,250.00		0.00		2,250.00			
10	2,500.00		0.00		2,500.00		0.00		2,500.00			
11	2,750.00		0.00		2,750.00		0.00		2,750.00			
12-18	3,000.00		0.00		3,000.00		0.00		3,000.00			

Excess Credit Fee \$200 per hour 19 +

Bowling Green Campus Tuition / Fees*											
		U	ndergraduate	Nurs	ing Program						
					Total Fees		Non		Total Fees		
Credit		Instructional			Ohio		Resident		Non		
hours		Fee	General Fee		Resident		Fee		Resident		
1	\$	342.20 \$	50.59	\$	392.79	\$	314.00	\$	706.79		
2		684.40	101.18		785.58		628.00		1,413.58		
3		1,026.60	151.77		1,178.37		942.00		2,120.37		
4		1,368.80	202.36		1,571.16		1,256.00		2,827.16		
5		1,711.00	252.95		1,963.95		1,570.00		3,533.95		
6		2,053.20	303.54		2,356.74		1,884.00		4,240.74		
7		2,395.40	354.13		2,749.53		2,198.00		4,947.53		
8		2,737.60	404.72		3,142.32		2,512.00		5,654.32		
9		3,079.80	455.31		3,535.11		2,826.00		6,361.11		
10		3,422.00	505.90		3,927.90		3,140.00		7,067.90		
11		3,764.20	556.49		4,320.69		3,454.00		7,774.69		
12		4,106.40	607.08		4,713.48		3,768.00		8,481.48		

Excess Credit Fee \$200 per hour 19 +

^{*}Fees as provided for per agreement with the University of Toledo

Firelands Campus Tuition / Fees Undergraduate										
Credit hours		Instructional Fee		General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident
1	\$	200.00	\$	9.55	\$	209.55	\$	314.00	\$	523.55
2		400.00		19.10		419.10		628.00		1,047.10
3		600.00		28.65		628.65		942.00		1,570.65
4		800.00		38.20		838.20		1,256.00		2,094.20
5		1,000.00		47.75		1,047.75		1,570.00		2,617.75
6		1,200.00		57.30		1,257.30		1,884.00		3,141.30
7		1,400.00		66.85		1,466.85		2,198.00		3,664.85
8		1,600.00		76.40		1,676.40		2,512.00		4,188.40
9		1,800.00		85.95		1,885.95		2,826.00		4,711.95
10		2,000.00		95.50		2,095.50		3,140.00		5,235.50
11		2,200.00		105.05		2,305.05		3,454.00		5,759.05
12-18		2,400.00		114.60		2,514.60		3,768.00		6,282.60

Excess Credit Fee \$150 per hour 19 +

Firelands Campus Tuition / Fees											
				Grad	uate	:					
						Total Fees		Non		Total Fees	
Credit		Instructional				Ohio		Resident		Non	
hours		Fee		General Fee		Resident		Fee		Resident	
1	\$	434.50	\$	9.55	\$	444.05	\$	314.00	\$	758.05	
2		869.00		19.10		888.10		628.00		1,516.10	
3		1,303.50		28.65		1,332.15		942.00		2,274.15	
4		1,738.00		38.20		1,776.20		1,256.00		3,032.20	
5		2,172.50		47.75		2,220.25		1,570.00		3,790.25	
6		2,607.00		57.30		2,664.30		1,884.00		4,548.30	
7		3,041.50		66.85		3,108.35		2,198.00		5,306.35	
8		3,476.00		76.40		3,552.40		2,512.00		6,064.40	
9		3,910.50		85.95		3,996.45		2,826.00		6,822.45	
10		4,345.00		95.50		4,440.50		3,140.00		7,580.50	
11		4,779.50		105.05		4,884.55		3,454.00		8,338.55	
12-18		5,214.00		114.60		5,328.60		3,768.00		9,096.60	
Excess Cred	dit F	ee \$150 per ho	ur	19 +							

Bowling Green Campus Tuition / Fees Graduate											
Credit hours		Instructional Fee		General Fee		Total Fees Ohio Resident		Non Resident Fee		Total Fees Non Resident	
1	\$	445.50	\$	62.25	\$	508	\$	314	\$	822	
2		891.00		124.50		1,016		628		1,644	
3		1,336.50		186.75		1,523		942		2,465	
4		1,782.00		249.00		2,031		1,256		3,287	
5		2,227.50		311.25		2,539		1,570		4,109	
6		2,673.00		373.50		3,047		1,884		4,931	
7		3,118.50		435.75		3,554		2,198		5,752	
8		3,564.00		498.00		4,062		2,512		6,574	
9		4,009.50		560.25		4,570		2,826		7,396	
10		4,455.00		622.50		5,078		3,140		8,218	
11		4,900.50		684.75		5,585		3,454		9,039	
12-18		5,346.00		747.00		6,093		3,768		9,861	

Excess Credit Fee \$200 per hour 19 +

			Total Fees	Non	Total Fee
Credit	Instructional		Ohio	Resident	Non
hours	Fee	General Fee	Resident	Fee	Resident
1	\$ 445.50	\$ 15.00	\$ 461	\$ 11	\$ 47
2	891.00	30.00	921	22	94
3	1,336.50	45.00	1,382	33	1,41
4	1,782.00	60.00	1,842	44	1,88
5	2,227.50	75.00	2,303	55	2,35
6	2,673.00	90.00	2,763	66	2,82
7	3,118.50	105.00	3,224	77	3,30
8	3,564.00	120.00	3,684	88	3,77
9	4,009.50	135.00	4,145	99	4,24
10	4,455.00	150.00	4,605	110	4,71
11	4,900.50	165.00	5,066	121	5,18
12-18	5,346.00	180.00	5,526	132	5,65

	В	ow	ling Green Ca eCampus		ees		
				Total Fees		Non	Total Fees
Credit	Instructional		_	Ohio		Resident	Non
hours	Fee		General Fee	Resident		Fee	Resident
1	445.50	\$	15.00	\$ 461	\$	11	\$ 472
2	891.00		30.00	921		22	943
3	1,336.50		45.00	1,382		33	1,415
4	1,782.00		60.00	1,842		44	1,886
5	2,227.50		75.00	2,303		55	2,358
6	2,673.00		90.00	2,763		66	2,829
7	3,118.50		105.00	3,224		77	3,301
8	3,564.00		120.00	3,684		88	3,772
9	4,009.50		135.00	4,145		99	4,244
10	4,455.00		150.00	4,605		110	4,715
11	4,900.50		165.00	5,066		121	5,187
12-18	5,346.00		180.00	5,526		132	5,658

Fees are for each 8 week session (students may attend up to (6) sessions per year) Excess Credit Fee \$200 per hour 19 +

		Fi	irelands Camp	us T	uition / Fees		
			Grad	luate	•		
					Total Fees	Non	Total Fees
Credit	Instructional				Ohio	Resident	Non
hours	Fee		General Fee		Resident	Fee	Resident
1	\$ 445.50	\$	9.35	\$	455	\$ 314	\$ 769
2	891.00		18.70		910	628	1,538
3	1,336.50		28.05		1,365	942	2,307
4	1,782.00		37.40		1,819	1,256	3,075
5	2,227.50		46.75		2,274	1,570	3,844
6	2,673.00		56.10		2,729	1,884	4,613
7	3,118.50		65.45		3,184	2,198	5,382
8	3,564.00		74.80		3,639	2,512	6,151
9	4,009.50		84.15		4,094	2,826	6,920
10	4,455.00		93.50		4,549	3,140	7,689
11	4,900.50		102.85		5,003	3,454	8,457
12-18	5,346.00		112.20		5,458	3,768	9,226

Excess Credit Fee \$150 per hour 19 +

UNDERGRADUATE TUITION & GENERAL FEES COMPARISON- Ohio Schools

2% Tuition & General Fee Increase Assumed for all Ohio Schools in FY 2018

Institution	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	Proposed FY 2018	Increase	% Change
Miami University **	\$13,080	\$13,523	\$13,748	\$14,013	\$14,013	\$14,736	\$14,928	\$192	1.3%
Ohio University *	\$9,936	\$10,282	\$10,446	\$10,602	\$11,548	\$11,744	\$11,897	\$153	1.3%
University of Cincinnati	\$10,419	\$10,784	\$10,784	\$11,000	\$11,000	\$11,000	\$11,220	\$220	2.0%
BGSU	\$10,044	\$10,394	\$10,590	\$10,590	\$10,590	\$10,590	\$10,800	\$210	2.0%
Ohio State University	\$9,735	\$10,037	\$10,037	\$10,037	\$10,037	\$10,037	\$10,238	\$201	2.0%
Kent State University	\$9,346	\$672	\$9,816	\$10,012	\$10,012	\$10,012	\$10,212	\$200	2.0%
University of Akron	\$9,546	\$9,862	\$10,056	\$10,260	\$9,920	\$9,930	\$10,129	\$199	2.0%
Cleveland State University	\$9,002	\$9,314	\$9,548	\$9,686	\$9,636	\$9,708	\$9,902	\$194	2.0%
University of Toledo	\$8,926	\$9,196	\$9,054	\$9,242	\$9,242	\$9,242	\$9,427	\$185	2.0%
Wright State University	\$8,070	\$8,354	\$8,542	\$8,730	\$8,730	\$8,730	\$8,905	\$175	2.0%
Youngstown State University	\$7,450	\$7,712	\$8,130	\$8,317	\$8,087	\$8,317	\$8,483	\$166	2.0%
Shawnee State University	\$6,762	\$6,988	\$7,176	\$7,364	\$7,364	\$7,364	\$7,511	\$147	2.0%
Central State University	\$5,672	\$6,870	\$6,058	\$6,246	\$6,246	\$6,246	\$6,371	\$125	2.0%

^{*} Effective Fall 2015, Ohio University began Ohio Tuition Guarantee Program for new students.

Purpose: This schedule provides Total In-State Undergraduate Tuition and General Fee comparisons for all 4 year Ohio schools. Note that Miami and Ohio University reflect an assumed 1.3% tuition increase as permitted by current Ohio Tuition Guarantee law while all other schools

reflect an assumed rate increase of 2%.

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^{**} Effective Fall 2016, Miami University began Ohio Tuition Guarantee Program for new students.

	Fiscal Year 2018 Proposed TOTAL COST											
		0% Tuition & l	Fees Increase	for Schools no	t offering a Tuit	tion Guarantee	Program					
		FY 2017		FY 2018								
					Total Tuition &		Proposed Total	\$ Increase	% Increase 2017			
No.	Four-Year Public Colleges	Total Cost	Tuition	General Fee	Fees	Room & Board	Cost	2017 to 2018	to 2018			
1	Central State University*	\$16,180	\$3,926	\$2,320	\$6,246	\$9,934	\$16,180	\$0	0.00%			
2	Shawnee State University*	\$16,494	\$6,251	\$1,113	\$7,364	\$9,406	\$16,770	\$276	1.67%			
3	Wright State University*	\$16,956	\$7,582	\$1,148	\$8,730	\$8,472	\$17,202	\$246	1.45%			
4	Youngstown State University**	\$17,307	\$6,480	\$1,837	\$8,317	\$9,260	\$17,577	\$270	1.56%			
5	BGSU	\$19,280	\$9,096	\$1,494	\$10,590	\$8,918	\$19,508	\$228	1.18%			
6	University of Toledo*	\$20,068	\$8,052	\$1,328	\$9,380	\$11,004	\$20,384	\$316	1.57%			
7	Cleveland State University*	\$20,506	\$8,102	\$1,606	\$9,708	\$11,074	\$20,782	\$276	1.35%			
8	Kent State University*	\$20,732	\$8,392	\$1,620	\$10,012	\$10,916	\$20,928	\$196	0.95%			
9	University of Akron**	\$21,016	\$8,618	\$1,312	\$9,930	\$11,419	\$21,349	\$333	1.58%			
10	Ohio State University**	\$21,613	\$9,168	\$869	\$10,037	\$11,923	\$21,960	\$347	1.61%			
11	University of Cincinnati**	\$23,402	\$9,322	\$1,678	\$11,000	\$12,534	\$23,534	\$132	0.56%			
12	Ohio University*	\$24,012	\$10,537	\$1,359	\$11,897	\$12,612	\$24,509	\$497	2.07%			
13	Miami University*	\$25,996	\$12,168	\$2,759	\$14,928	\$11,646	\$26,574	\$578	2.22%			

BGSU Assumptions:

BGSU Room & Board - 2.6% increase over FY 2017 rates

Note: This chart is also included in the Residence/Dining Halls section of the Budget Book

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^{*} FY 2018 Room & Board Rates from University website

^{**} Estimated a 3% increase in Room and Board Rates.

^{**} Effective Fall 2015, Ohio University began a Tuition Guarantee program, while Miami University began a Tuition Guarantee program the Fall of 2016. These programs allow them to raise tuition for incoming students who participate in the program.

GRADUATE TUITION COMPARISON- Ohio Schools

2.5% Tuition Only Increase Assumed for BGSU in Fall 2017 - All other schools held at Fall 2016 rates

	Fall 2010	Fall	2011	Fall	2012	Fall	2013	Fall	2014	Fall	2015	Fall	2016	Projected	Fall 2017
			%		%		%		%		%		%		%
No. Four-Year Public Colleges	Tuition	Tuition	Increase	Tuition	Increase										
1 Central State University	\$5,202	\$5,400	3.8%	\$6,174	14.3%	\$6,372	3.2%	\$6,570	3.1%	\$6,570	0.0%	\$6,570	0.0%	\$6,570	0.0%
2 University of Akron	\$6,800	\$7,038	3.5%	\$7,284	3.5%	\$7,430	2.0%	\$7,578	2.0%	\$7,578	0.0%	\$7,731	2.0%	\$7,731	0.0%
3 Shawnee State University	\$7,560	\$7,894	4.4%	\$8,170	3.5%	\$8,170	0.0%	\$8,170	0.0%	\$8,393	2.7%	\$8,812	5.0%	\$8,812	0.0%
4 Ohio University	\$7,839	\$8,187	4.4%	\$8,188	0.0%	\$8,188	0.0%	\$8,188	0.0%	\$8,188	0.0%	\$8,188	0.0%	\$8,188	0.0%
5 Kent State University	\$8,144	\$8,428	3.5%	\$8,724	3.5%	\$8,856	1.5%	\$9,032	2.0%	\$9,244	2.3%	\$9,470	2.4%	\$9,470	0.0%
6 Youngstown State University	\$8,178	\$8,464	3.5%	\$8,756	3.4%	\$9,026	3.1%	\$8,734	-3.2%	\$9,673	10.7%	\$9,955	2.9%	\$9,955	0.0%
7 BGSU	\$10,168	\$10,168	0.0%	\$10,168	0.0%	\$10,168	0.0%	\$10,168	0.0%	\$10,168	0.0%	\$10,168	0.0%	\$10,422	2.5%
8 Ohio State University	\$10,425	\$10,950	5.0%	\$11,336	3.5%	\$11,560	2.0%	\$11,560	0.0%	\$11,560	0.0%	\$11,560	0.0%	\$11,560	0.0%
9 Wright State University	\$9,450	\$10,098	6.9%	\$11,140	10.3%	\$11,390	2.2%	\$11,640	2.2%	\$11,908	2.3%	\$12,266	3.0%	\$12,266	0.0%
10 Miami University	\$11,616	\$12,022	3.5%	\$12,444	3.5%	\$12,634	1.5%	\$11,716	-7.3%	\$11,716	0.0%	\$11,600	-1.0%	\$11,600	0.0%
11 Cleveland State University	\$10,940	\$11,316	3.4%	\$11,700	3.4%	\$11,920	1.9%	\$12,156	2.0%	\$12,156	0.0%	\$12,156	0.0%	\$12,155	0.0%
12 University of Cincinnati	\$11,664	\$12,087	3.6%	\$12,522	3.6%	\$12,522	0.0%	\$12,790	2.1%	\$12,790	0.0%	\$12,790	0.0%	\$12,790	0.0%
13 University of Toledo	\$11,426	\$12,168	6.5%	\$12,594	3.5%	\$13,036	3.5%	\$13,164	1.0%	\$13,956	6.0%	\$13,166	-5.7%	\$13,166	0.0%
BGSU's historical ranking	9th	81	:h	7t	:h	71	th	71	th	7t	h	71	:h	7t	า

^{*} Per Survey of Student Charges from OBR

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^{**} Sorted by Fall 2017 Total Tuition & Fees.

^{***} Fall 2017 - Assumes a 2.5% Tuition only increase for BGSU. No increase projected for other Institutions.

BOWLING GREEN STATE UNIVERSITY

Board of Trustees June 22, 2017 Resolution 2018

BOARD OF TRUSTEES

Approval of Fiscal Year 2018 Instructional, General and Special Fee Revisions
MOTION: moved and seconded that:
WHEREAS, boards of trustees at public colleges and universities in Ohio are responsible for establishing the fees to be charged for instructional and other educational services; and
WHEREAS, the state of Ohio's biennial budget (H.B. 49) for Fiscal Year 2018 and 2019 has not yet been completed and signed into law by the Governor; and
WHEREAS, the University is tentatively expecting an increase of \$1.1 million (1.5 percent) in support from State Share of Instruction for Fiscal Year 2018; and
WHEREAS, based on our current best judgment and need to be financially prudent and prepared;
NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees hereby approves an annual increase to in-state undergraduate instructional and general fees for the Bowling Green (2.0 percent) and Firelands (2.0 percent) campuses, an annual increase of 2.5 percent in graduate tuition rates, and other adjustments and special fee increases as reflected in the attached schedules and more completely described in the background to the resolution, to be effective for fall semester 2017 (FY 2018) and an annual increase of 2.5 percent in graduate tuition rates to be effective for fall semester 2018 (FY 2019).
(ROLL CALL VOTE)
Action

PROPOSED FY 2018 Bowling Green & Firelands Campus Budgets

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration

BOWLING GREEN STATE UNIVERSITY

Board of Trustees June 22, 2017

Background Information for Resolution 2017

Fiscal Year 2018 Budgets – Bowling Green and Firelands Campuses

Ohio's slowly rebounding economy shows signs of further slowing. Ohio unemployment as reported by the Office of Budget and Management stood at 5.0 percent at the end of April 2017 compared to 5.2 percent in April of 2016.

The national unemployment rate fell to 4.4 percent in April 2017 compared to 5.0 percent in April 2016. The last time the national unemployment rate was less than 5.0 percent was in November of 2007 – more than eight years ago.

Yet even with the improvements in unemployment rates, economic growth continues unevenly and economists tell us that some of the improvement in unemployment is attributable to the numbers of American workers that have simply stopped seeking full employment.

Ohio's most recent monthly financial report released May 10, 2017 indicates that actual state revenues were below budget by \$1.4 billion (4.8%) through the end of April, and \$650 million below April 2016 actual revenues. The state's actual general fund revenue has failed to meet budget estimates since November of 2016. Fortunately, Ohio's actual expenses have also come in below budget by \$1.2 billion (-3.9%) through the end of April. April 2017 actual expenditures have also lagged behind actual April 2016 expenditures by more than \$835 million (-2.7%).

Background

The following narrative is a description of the detailed budgets contained in the *BGSU FY* 2018 Proposed Budget Book. Please refer to the pages contained under the tab "Educational and General" as you read through the following material.

Funds Available – Revenue: Bowling Green Campus

The proposed budget for the Bowling Green Campus includes an estimated \$72.2 million in expected State Share of Instruction (SSI) support in FY 2018 compared to \$71.2 million in FY 2016 (as restated). Prior to FY 2016, the last fiscal year in which the Bowling Green campus received more than \$70 million was in FY 2012 – six years ago. The SSI estimate

is provided by the Ohio Department of Higher Education and is based on an assumed flat rate of state funding for SSI for FY 2018 and FY 2019. BGSU's performance (course completion and degrees granted) relative to peers in addition to certain data changes are the primary causes of an expected increase in SSI to BGSU.

Total instructional tuition and fees (undergraduate and graduate) of \$197.4 million are expected to increase over prior year by \$2.3 million (1.2 percent). This majority of this increase is a result of:

•	2.5% graduate tuition increase	\$	430,135
•	Expected graduate enrollment increase of 40		394,266
•	30 Transfers/Firelands Pathways to BG		271,027
•	Adjusting FY 2018 budget to reflect FY 2017 actual		934, 843
In	cremental Tuition/Fee Revenue	\$ 2	2,030,271

As mentioned in an earlier resolution, no undergraduate tuition rate increase has been reflected in the proposed FY 2018 budget due to the current state of Ohio final budget uncertainty.

The increase of \$1.1 million in "Other Income" represents the impact of the proposed increase to career service and advising fees.

Transfers-In increased modestly (\$410k) reflecting the growth of the general service charges assessed to auxiliary units (which is based on planned expenditures).

Overall, total resources available for FY 2018 as compared to FY 2017 are expected to increase by \$4.9 million or 1.7 percent.

Funds Applied – Expenditures: Bowling Green Campus

Funding priorities in FY 2018 are as follows:

The approved Collective Bargaining Agreement with the BGSU-FA calls for a 4.1 percent pool to be provided for those faculty deemed to be performing at or above expectations as follows: 1.0 percent across the board, 1.0 percent merit, and 1.0 percent market adjustment. Promotion and tenure funds and a 0.5 percent market pool (Provost directed) have also been provided. Compensation pools of 2.0 percent have been provided for all other employee groups. Budgeted benefits have also been increased reflecting the compensation increases.

The remaining budgeted increases represent funds being directed to scholarships and fee waivers in recognition of increased tuition rates and some modest, partial funding to offset the continued fast rate of growth in student-retention targeted software licensing costs.

Some internal reallocations may also occur from time to time within the operating expense line items and are reflected in the proposed budget. See *BGSU FY 2018 Proposed Budgets Book* for the complete packet of budget materials.

Other Related Matters:

The financial challenges facing the University in recent years have made any significant, base budgeted, new initiatives very difficult. BGSU has utilized one-time funds – when available - in previous years for investment in areas of high need such as recruitment or retention. That practice is expected to continue.

Funds Available – Revenue: Firelands Campus

The Firelands Campus expects to receive \$4.4 million in SSI in FY 2018 – flat funded from the prior year. This estimate is based on current projections provided by the Ohio Department of Higher Education and reflects the continued enrollment trends.

The most important contributors to planned enrollment in FY 2018 on the Firelands campus are the Firelands Pathways program and the State of Ohio's College Credit Plus program. (The Pathways program allows students seeking a traditional, residential campus experience and a four year degree an opportunity to start their first year on the Bowling Green campus as a residential student enrolled as a Firelands campus student as part of a dedicated cohort. Upon successful completion of the first year, Pathways students are automatically enrolled as Bowling Green campus students and pursue the remainder of their four-year degree as a regular Bowling Green campus student.)

Total instructional tuition and fee revenue is expected to decrease by \$645k (7.3 percent). This reflects anticipated enrollment declines only as no tuition or general fee rate increases have been included in the proposed FY 2018 budget.

Finally, "Other Income" is expected to decrease by approximately \$46k – reflecting an enrollment decline as well.

Overall, total resources available at Firelands for FY 2018 as compared to FY 2017 are expected to decrease by \$691,000 or 5.1 percent.

Funds Applied – Expenditures: Firelands Campus

Consistent with the Bowling Green Campus, funding is provided per the Collective Bargaining Agreement with the BGSU-FA for a 4.1 percent pool to be provided for those faculty deemed to be performing at or above expectations as follows: 1.0 percent across the board, 1.0 percent merit, and 1.0 percent market adjustment. Promotion and tenure funds and a 0.5 percent market pool (Provost directed) have also been provided. Compensation pools of 2.0 percent have been provided for all other employee groups. Budgeted benefits have also been increased reflecting the compensation increases.

See budget notes included in the materials for explanations regarding individual line adjustments included in the operating section of the budget.

Alternatives and Consequences

The budget represents the assignment of financial and human resources to strategic University priorities. It serves as the financial road map for operating the University during the Fiscal Year. Without an operating budget, there is little ability to properly direct resources or measure financial performance of departments, divisions, or the University as a whole.

Specific Recommendation and Justification

It is recommended that the proposed budgets for the Bowling Green and the Firelands Campuses as presented be approved by the Board of Trustees and implemented for Fiscal Year 2018.

Timetable and Action Required

Approval by the Board of Trustees is requested at its June 22, 2017 meeting.

BOWLING GREEN STATE UNIVERSITY

Board of Trustees June 22, 2017 Resolution 2017

BOARD OF TRUSTEES

Approval of Fiscal Year 2018 Budgets – Bowling Green and Firelands Campuses							
MOTION:		moved and	seconded that:				
	S, an annual budget next fiscal year; and		a financial plan to guide the University fo				
exp per	pected state appropria	ations in Fiscal Year 2	nal and General (E & G) Budgets reflect 2017 of \$72.2 million (\$1.1 million or 1.5 ding Green Campus; and \$4.4 million (flat pus; and				
ger	_	on or 1.2 percent increase	vides \$197.4 million from total tuition and se over prior year) reflecting the anticipated				
(\$6		_	2 million from total tuition and general feet year) reflecting the anticipated impact o				
adj rea	ustment pool, and a	associated benefits, as	pensation pools, promotion/tenure, a marke well as modest additions, reductions of ibed more fully in the background to the				
of S	\$293,806,610 as fully	-	and General Budget with total expenditures iled budget provided in the BGSU FY 2018 and				

- WHEREAS, the Firelands Campus Educational and General Budget with total expenditures of \$12,929,428 as fully described in the detailed budget provided in the *BGSU FY 2018*Proposed Budgets Book have been proposed; and
- WHEREAS, the General Fee and related Auxiliary Budgets with total revenues of \$38,151,293 as fully described in the detailed budgets provided in the *BGSU FY 2018 Proposed Budgets Book* have been proposed; and
- WHEREAS, the Miscellaneous Auxiliary Budgets with total revenues of \$11,168,690 as fully described in the detailed budgets provided in the *BGSU FY 2018 Proposed Budgets Book* have been proposed; and
- WHEREAS, the Residence Hall Budget with total revenues of \$37,423,183 as fully described in the detailed budget provided in the *BGSU FY 2018 Proposed Budgets Book* have been proposed; and
- WHEREAS, the Dining Hall Budget with total revenues of \$25,936,519 as fully described in the detailed budget provided in the *BGSU FY 2018 Proposed Budgets Book* have been proposed; and
- WHEREAS, the combined, total revenues for Bowling Green State University of \$419,743,844 as fully described in the detailed budget provided in the *BGSU FY 2018 Proposed Budgets Book* have been proposed;
- NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees approves the Fiscal Year 2018 Educational and General Budgets, the General Fee and Related Auxiliary Budgets, the Miscellaneous Auxiliary Budgets, the Residence Hall Budget, and the Dining Hall Budget as fully described in the detailed budgets provided in the proposed *BGSU FY 2018 Proposed Budgets Book* for the Bowling Green and Firelands Campuses.

(ROLL CALL VOTE)

Action	 	
Date of Action_		
For the Board of Trustees		

PROPOSED FY 2018 EDUCATIONAL & GENERAL BUDGETS

Proposed to Board of Trustees

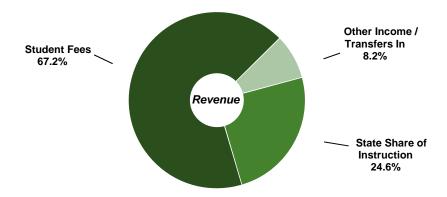
Prepared by the Office of Finance and Administration

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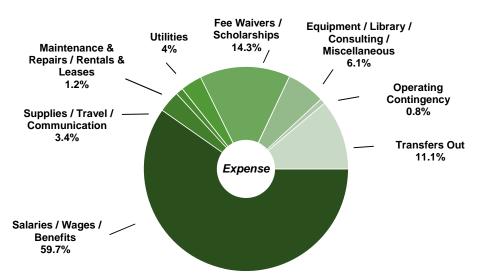
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BGSU Educational & General Revenue & Expense Summary Bowling Green Campus FY 2018

Grand Total \$ 293,806,610



Revenue Source	Budget	Percentage
State Share of Instruction	\$72,250,877	24.6%
Student Fees	\$197,378,173	67.2%
Other Income / Transfers In	\$24,177,560	8.2%
Total	\$293,806,610	100.0%



Expense	Budget	Percentage
Salaries / Wages / Benefits	\$175,461,803	59.7%
Supplies / Travel / Communication	\$10,110,458	3.4%
Maintenance & Repairs / Rentals & Leases	\$3,397,820	1.2%
Utilities	\$9,903,063	3.4%
Fee Waivers / Scholarships	\$42,089,484	14.3%
Equipment / Library / Consulting / Miscellaneous	\$17,816,774	6.1%
Operating Contingency	\$2,491,648	0.8%
Transfers Out	\$32,535,560	11.1%
Total	\$293,806,610	100.0%

Current Unrestricted Educational & General Expenditures Budget Fiscal Year 2018 Compared to Fiscal Year 2017 Bowling Green Campus (Fund: 10000)

		• `		<u>'</u>			
	FY 2017 RESTATED BUDGET	FY 2018 PROPOSED BUDGET	IN	\$ C / (DECR)	% INC / (DECR)	% of Total Funds Available	BUDGET NOTE
Revenue:							
State Share of Instruction	\$ 71,199,664	\$ 		1,051,213	1.5%	24.6%	[1]
Total State Share	\$ 71,199,664	\$ 72,250,877	\$	1,051,213	1.5%	24.6%	
Instructional Fees	\$ 150,521,753	\$ 152,552,024	\$	2,030,271	1.3%	51.9%	[2, 4]
Non-Resident Fees	19,431,250	19,615,250		184,000	0.9%	6.7%	[3]
General Fees	 25,112,473	25,210,899		98,426	0.4%	8.6%	[4]
Total Tuition & Fees	\$ 195,065,476	\$ 197,378,173	\$	2,312,697	1.2%	67.2%	
Other Income	\$ 15,189,119	\$ 16,321,650	\$	1,132,531	7.5%	5.6%	[5]
Total Revenues	\$ 281,454,259	\$ 285,950,700	\$	4,496,441	1.6%	97.3%	
Transfers In from Other Funds	\$ 7,446,261	\$ 7,855,910	\$	409,649	5.5%	2.7%	
Total Funds Available	\$ 288,900,520	\$ 293,806,610	\$	4,906,090	1.7%	100.0%	
Expense: Salaries & Wages Faculty Salaries	\$ 69,250,492	\$ 72,072,007	\$	2,821,515	4.1%	24.5%	[6]
Admin/Professional Salaries	30,891,762	31,554,597		662,835	2.1%	10.7%	[6]
Classified Wages	17,435,831	17,784,548		348,717	2.0%	6.1%	[6]
Fellowships/Graduate Assistants	10,360,778	10,360,778		0	0.0%	3.5%	
Student Assistant Wages	2,290,761	2,290,761		0	0.0%	0.8%	
Sub-Total Salaries & Wages	\$ 130,229,623	\$ 134,062,691	\$	3,833,068	2.9%	45.6%	
Employee Benefits	\$ 40,753,291	\$	\$	645,821	1.6%	14.1%	
Sub-Total Salaries, Wages & Benefits	\$ 170,982,914	\$ 175,461,803	\$	4,478,889	2.6%	59.7%	
Operating Expenses							
Supplies	\$ 5,704,844	\$ 5,704,844	\$	0	0.0%	1.9%	
Travel, Meals & Catering	1,401,566	1,401,566		0	0.0%	0.5%	
Information & Communication	3,004,048	3,004,048		0	0.0%	1.0%	
Maintenance & Repairs / Rentals & Leases	3,397,820	3,397,820		0	0.0%	1.2%	
Utilities	9,903,063	9,903,063		0	0.0%	3.4%	
Fee Waivers / Graduate Assistants	11,943,997	12,137,648		193,651	1.6%	4.1%	[7]
Scholarships	29,201,836	29,951,836		750,000	2.6%	10.2%	[7]
Equipment/Library/Consulting/Misc.	 17,666,774	17,816,774		150,000	0.8%	6.1%	[7]
Sub-Total Operating Expenses	\$ 82,223,948	\$ 83,317,599	\$	1,093,651	1.3%	28.4%	
Total Salaries, Wages, Benefits & Op. Expenses	\$ 253,206,862	\$ 258,779,401	\$	5,572,539	2.2%	88.1%	
Operating Contingency	 2,491,648	2,491,648		0	0.0%	0.8%	
Total Unrestricted E & G Expenses	255,698,510	261,271,049		5,572,539	2.2%	88.9%	
Transfers Out to Other Funds	 33,202,010	 32,535,560		(666,450)	(2.0%)	11.1%	
Total Funds Applied	\$ 288,900,520	\$ 293,806,610	\$	4,906,090	1.7%	100.0%	
Net Funds Available Less Funds Applied	\$ 0	\$ 0	\$	(0)	0.0%	0.0%	

Notes:

^{*} See budget notes on page 3.

^{*} See background to Board action resolution for description and discussion of significant changes.

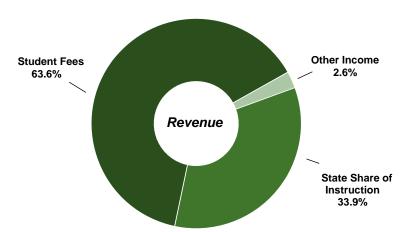
Notes: E & G Budget FY 2018

- [1] Includes an increase in SSI from \$71,199,664 to \$72,250,877 or an increase of \$1,051,213 (1.5%). Estimate is based on HB 49 as passed by Ohio House.
- [2] Projected enrollment increase of 30 FTE's for Undergraduate (Firelands Pathways Students matriculating to Bowling Green Campus) and 40 FTE's for Graduate.
- [3] Increase is based on FY 2017 actuals and projected new enrollments for both Undergraduate and Graduates. Assumes a 0% increase in Non Resident Fee.
- [4] Assumes 0% increase in Undergraduate Tuition and a 0% General Fee increase for Undergraduate and Graduate students. A 2.5% increase in Graduate Tuition is included.
- [5] Increase due to proposed changes to the Career Services/Advising fee.
- [6] Includes Compensation Pools of 4.0% for Faculty and 2.0% for Administrative and Classified Staff. Additional Comp pools for Faculty are included for Market Adjustments and Promotions.
- [7] Additional Funding provided for additional undergraduate tuition scholarships and software licensing increases.

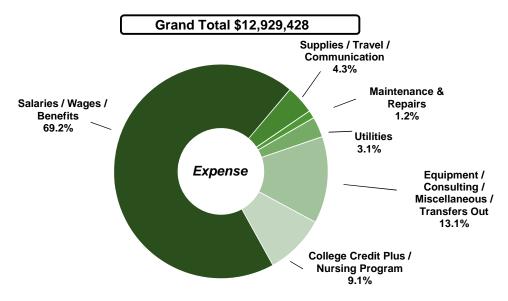
^{**} Prior Year approved budget has been restated to reflect actual as tuition rate increases were planned but not ultimately permitted.

BGSU Educational & General Revenue & Expense Summary

Firelands Campus FY 2018 Grand Total \$12,929,428



Revenue Source	Budget	Percentage
State Share of Instruction	\$4,378,628	33.9%
Student Fees	\$8,217,508	63.6%
Other Income	\$333,292	2.6%
Total	\$12,929,428	100.0%



Expense	Budget	Percentage
Salaries / Wages / Benefits	\$8,948,150	69.2%
Supplies / Travel / Communication	\$558,844	4.3%
Maintenance & Repairs	\$154,479	1.2%
Utilities	\$399,000	3.1%
Equipment / Consulting / Miscellaneous / Transfers Out	\$1,694,133	13.1%
College Credit Plus / Nursing Program	\$1,174,822	9.1%
Total	\$12,929,428	100.0%

Fiscal Year 2018 Compared to Fiscal Year 2017 Firelands Campus (Fund: 11000) FY 2017 FY 2018 % of Total **RESTATED PROPOSED** % **BUDGET** Funds **BUDGET BUDGET** INC / (DECR) INC / (DECR) Available NOTE **REVENUE:** State Share of Instruction 4,378,628 \$ 4,378,628 0.0% 33.9% [1] **Total State Share** 4,378,628 4,378,628 0.0% 33.9% Instructional Fees \$ 8,311,990 \$ 7,618,122 \$ (8.3%)58.9% (693,868)[2] General Fees 382,879 351,636 (8.2%)2.7% [2] (31,243)Continuing Education 167,500 247,750 80,250 47.9% 1.9% **Total Tuition & Fees** \$ 8,862,369 8,217,508 (644,861)(7.3%)63.6% Other Income 7.5% \$ 310,110 \$ 333,292 23,182 2.6% [3] **Total Funds Available** \$ 13,551,107 \$ 12,929,428 \$ (621,679)(4.6%)100.0% **EXPENSE:** Salaries and Wages: Contract Salaries - Faculty \$ 4,267,610 4,309,262 \$ 41,652 1.0% 33.3% Contract Salaries - Administrative 1,404,186 1,394,313 (9,873)(0.7%)10.8% Classified Salaries 1,101,052 914,456 (186,596)(16.9%)7.1% [4] Students / Temporary 330,079 227,477 (102,602)(31.1%)1.8% [3] Sub-total Salaries & Wages \$ 7,102,927 6,845,508 \$ 52.9% \$ (257,419)(3.6%)**Employee Benefits** 2,188,963 2,102,641 (3.9%)16.3% \$ \$ (86, 322)Sub-total Salaries, Wages & Benefits 9,291,890 8,948,150 (343,740)69.2% (3.7%)Operating Expenses: Supplies \$ 224,449 \$ 224,355 \$ (0.0%)1.7% (94)Travel 115,835 108,089 (7,746)(6.7%)0.8% Information & Communication 224,266 226,400 2,134 1.0% 1.8% Maintenance and Repair 548,344 154,479 (393,865)(71.8%)1.2% [5] Utilities 399,000 (2.5%)409,144 (10,144)3.1% Equipment/Library/Consulting/Miscellaneous 593,120 496,133 (96,987)(16.4%)3.8% [6] **Scholarships** 832,396 1,124,822 292,426 35.1% 8.7% [7] Strategic Plan Investment 50,000 50,000 0.0% 0.4% **Sub-total Operating Expenses** 2,997,554 (214,276)21.5% 2,783,278 (7.1%)Total Salaries, Wages, Benefits & Op. Expenses \$ 12,289,444 11,731,428 (558,016)(4.5%)90.7% General Service Charge 750,000 800,000 50,000 6.7% 6.2% [8] Transfers Out to Other Funds 511,663 398.000 (113,663)(22.2%)3.1% [9] **Total Funds Applied** \$ 13,551,107 \$ 12,929,428 \$ (621,679)(4.6%)100.0% **Net Funds Available Less Funds Applied** \$ 0 0 \$ 0.0% 0.0%

Current Unrestricted Educational & General Expenditures Budget

^{*} See budget notes on page 6.

^{*} See background to Board action resolution for description and discussion of significant changes.

Notes: Firelands Budget FY 2018

- [1] State Share of Instruction: Projected to remain flat.
- [2] <u>Instructional Fees</u>: Flat enrollment is projected based on FY 2017 actuals with the exception of 50 FTE's added due to the success of the Firelands Pathways Program and the College Credit Plus Program. Tuition and General Fee rates remain the same.
- [3] Other Income: Projection based on FY 2017 actuals.
- [4] Classified Staff: Reduction due to staff realignments.
- [5] <u>Maintenance & Repair:</u> Planned renovation projects schedule for FY 2018 (using local funds) were deferred. These projects are now scheduled for FY 2019 using other sources.
- [6] Equipment/Library/Misc: Based on FY 2017 actual expenses.
- [7] Scholarships: Increase in expense is due to the growth of the College Credit Plus Program.
- [8] General Service Charge: Per FY 2018 Budget Guidelines.
- [9] Transfer Out to Other Funds: Based on FY 2017 actual expenses.

^{**} Prior Year approved budget has been restated to reflect actual as tuition rate increases were planned but not ultimately permitted.

PROPOSED FY 2018 GENERAL FEE & RELATED AUXILIARY BUDGETS

Proposed to
Board of Trustees

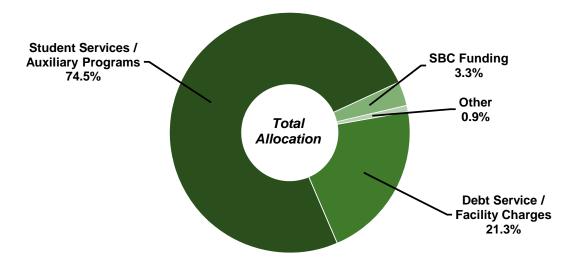
Prepared by the Office of Finance and Administration

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BGSU General Fee Allocation FY 2018

Grand Total \$23,006,831



	General Fee	Total Other		
	Allocation	Income	Total	% of Total
Debt Service/Facility Charges				
Bowen-Thompson Student Union	\$2,439,770	\$0	\$2,439,770	6.39%
Deferred Maintenance Reserve	\$609,491	\$0	\$609,491	1.60%
Ice Arena	\$195,621	\$0	\$195,621	0.51%
Infrastructure	\$948,250	\$0	\$948,250	2.49%
Student Recreation Center	\$387,035	\$0	\$387,035	1.01%
Stadium	\$326,750	\$0	\$326,750	0.86%
Sub-Total	\$4,906,917	\$0	\$4,906,917	12.86%
Student Services/Auxiliary Programs				
Bowen-Thompson Student Union Programs	\$790,786	\$1,946,693	\$2,737,479	7.18%
Ice Arena Programs	\$0	\$1,013,886	\$1,013,886	2.66%
Intercollegiate Athletics	\$12,780,182	\$9,688,000	\$22,468,182	58.89%
Office of Campus Activities	\$569,171	\$231,625	\$800,796	2.10%
Other Fields/Facilities	\$283,263	\$10,500	\$293,763	0.77%
Recreational Sports	\$1,954,130	\$1,343,874	\$3,298,004	8.64%
Stadium	\$22,202	\$258,226	\$280,428	0.74%
Student Health Service & Building	\$125,000	\$367,787	\$492,787	1.29%
Shuttle Service	\$626,436	\$210,000	\$836,436	2.19%
Sub-Total	\$17,151,170	\$15,070,591	\$32,221,761	84.46%
Student Budget Committee	\$750,000	\$66,700	\$816,700	2.14%
Other				
Student Program Enhancement Account	\$60,500	\$7,171	\$67,671	0.18%
Student Media	\$38,244	\$0	\$38,244	0.10%
Marching Band	\$100,000	\$0	\$100,000	0.26%
Sub-Total (Other)	\$198,744	\$7,171	\$205,915	0.54%
Grand Total	\$23,006,831	\$15,144,462	\$38,151,293	100.00%

The Ohio Revised Code defines general fees as a uniform fee charged to all students for non-instructional services, including locally financed facilities and student services. The General Fee was established in 1969 as a comprehensive activity fee "for student health and special services." The General Fee was set at a quarterly rate of \$50, and it remained at that level until 1975-76 at which time it was separated into two fees: general and facility. The General Fee served as a major source of operating support for various student services and programs, while the Facility Fee covered the debt service, depreciation and facility charges of bonded auxiliary buildings. The two fees were recombined in 1977-78.

General Fee Levels Since 1997-98 are as follows:

Academic Year	Fee Per Term
1997-98	379
1998-99	392
1999-00	408
2000-01	427
2001-02	464
2001-02	544 effective Spring '02
2001-02	548 effective Summer '02
2002-03	564
2003-04	594
2004-05	619
2005-06	615
2006-07	633
2007-08	633
2008-09	633
2009-10	633
2009-10	660 effective Spring '10
2010-11	683
2011-12	707
2012-13	732
2013-14	747
2014-15	747
2015-16	747
2016-17	747
2017-18	747

Exclusive of the field house allocation of \$25 per student per semester in 1992-93 and the Bowen-Thompson Student Union allocation of \$80 per student per semester in 2001-02, the General Fee has increased at an average rate of 4.3% per year since 1990-91 through 2004-05. Effective in 2006-07 the General Fee did not increase consistent with the 0% increase in tuition and general fees through Fall 2009. Effective Spring 2010 the General Fee increased from \$633 to \$660, or 3.5% annualized. The General Fee was increased by 3.5% in FY 2011, FY 2012 and FY 2013 and 2.0% in FY 2014. The General Fee has not been increased since the Fall Semster of 2013.

In addition, a dedicated facility fee in the amount of \$60 per student (undergraduate and graduate) is assessed to provide debt service funding for the 30 year life of the Stroh Center debt.

FY 2018

For budget planning purposes, General Fee supported budgets support the following functional or operational needs:

- A) Debt Service and Facility Charges for Externally Financed Auxiliary Buildings
- B) Student Services / Auxiliary Programs
- C) Student Budget Committee / Other

Proposed for FY 2018:	Full-Tir	me Rate	Hourl	y Rate
	Current	FY 2018	Current	FY 2018
Bowling Green Campus				
Fall/Spring Term	\$747	\$747	\$62	\$62
Summer Term	\$747	\$747	\$62	\$62

The table below summarizes the various General Fee income allocations in the above general categories for FY 2017 and FY 2018 (proposed) with details provided on pages 3-17.

GENERAL FEE ALLOCATIONS - SUMMARY

	Budget FY 2017	Proposed Budget FY 2018	\$ Incr.	% Incr.
A. Debt Service / Facility ChargesB. Student Services / Auxiliary Prgm.C. Student Budget Committee / Other	\$ 4,909,971 17,033,900 948,744	\$ 4,906,917 17,151,170 948,744	\$ (3,054) 117,270 0	-0.06% 0.69% 0.00%
Totals	\$22,892,615	\$ 23,006,831	\$ 114,216	0.50%

A. DEBT SERVICE AND FACILITY CHARGES FOR BONDED BUILDINGS

A portion of the total General Fee income is allocated to meet the mandated debt service expenses (principal, interest, reserves) of student service auxiliary facilities. In addition, the renewals/replacements reserve, deferred maintenance reserve, insurance, infrastructure, and related expenses of these facilities are also funded in part through the General Fee. The table below gives a breakdown of the recommended General Fee allocations for FY 2017. The impact on the General Fee for this budget is \$159.32 per semester for full-time students.

	Debt Service Funding
Bowen-Thompson Student Union	\$ 2,439,770
Deferred Maintenance Reserve ^a	609,491
Ice Arena	195,621
Infrastructure	948,250
Student Recreation Center	387,035
Stadium / Track / Tennis / Sebo	326,750
Totals	\$ 4,906,917

^a The deferred maintenance reserve provides some funding for unplanned or emergency type capital needs within Student Service auxiliary facilities. Annual renewals and replacements reserves for individual facilities will continue to be used for ongoing planned capital improvements.

B. STUDENT SERVICE / AUXILIARY PROGRAMS

Student service activities provided through auxiliary programs receive general fee support. Intercollegiate Athletics, Other Fields/Facilities, Student Union, Student Health Service, Student Shuttle, Student Recreational Sports, Student Life and Campus Activities receive general fee funding for operating support. In addition, most of these functional units are also required to generate some portion of their operating support by offering services for fees (e.g. selling tickets, charging for ice time, etc.). The impact on the General Fee for this budget is \$556.87 per semester for full-time students.

The table below summarizes the recommended General Fee allocation for each program. Detailed budgets are provided on pages 7-17.

	Approved FY 2017 Gen'l Fee Allocation	Proposed FY 2018 Gen'l Fee Allocation		
Bowen-Thompson Student Union	\$ 790,786	\$ 790,786		
Intercollegiate Athletics	12,653,646	12,780,182		
Office of Campus Activities	569,171	569,171		
Other Fields / Facilities	283,263	283,263		
Recreational Sports	1,954,130	1,954,130		
Ice Arena	4,030	0		
Stadium Operations	22,202	22,202		
Student Health Service	130,236	125,000		
Shuttle Service	626,436	626,436		
Total Allocations	\$17,033,900	\$17,151,170		

C. STUDENT BUDGET COMMITTEE / OTHER

The Student Budget Committee (SBC) is a representative committee of undergraduate and graduate students. SBC is responsible for establishing and reviewing student organization funding eligibility criteria, administering the funding application process and making recommendations for all student organization funding. These recommendations are presented to the Vice President for Student Affairs, the Dean of Students, the Vice President for Finance and Administration, the Provost, the Director of University Budgets and the President for approval.

In addition to the general fee allocation, \$66,700 is earmarked for student organizations from the pouring rights contract commissions.

A total of \$750,000 was allocated to the Student Budget Committee in FY 2017. The recommended allocation for FY 2018 is \$750,000 as shown below. The impact on the General Fee for this budget is \$24.35.

	_	FY 2017 Ilocation	FY 2018 Allocation	
Undergraduate Student Government Graduate Student Senate University Activities Organization Other Student Organizations SBC Operating and Personnel	\$	26,000 45,000 160,000 450,000	\$	26,000 45,000 160,000 450,000
Graduate Assistants		69,000		69,000
Totals	\$	750,000	\$	750,000

Student Program Enhancement Account

The Student Program Enhancement Account supports a variety of student programs and services including all-university student events, individual student organizations, special programs, and undergraduate and graduate student conference travel. The recommended funding for FY 2018 is \$60,500 or \$1.96 per semester for full-time students. Pouring rights of \$7,171 have been committed for FY 2018.

Student Media

Funding for the compensation (salary and related benefits) of the Director of Student Publications is a line item in the general fee budget since the Director provides professional advice and supervision in the business and advertising aspects of the Student Publications Program. The majority of the Director's compensation is funded by the general fee with the remaining portion covered by UniGraphics, BG News, and The Key.

In 2003-04, the Student Budget Committee (SBC) requested that funding for the part-time Secretary in the Graduate Student Senate Office be provided by the central fund rather than be an item for SBC review. Beginning in 2005-06, this position was changed to a full-time position in order to also provide support to the Undergraduate Student Government (USG).

The recommended funding for FY 2018 is \$38,244. The impact on the General Fee for this portion of the budget is \$1.24 per semester for full-time students.

Marching Band

Starting in FY 2014 \$100,000 was allocated to the Marching Band to fund uniform replacements, travel expenses and other operating expenses. The impact to the General Fee for this portion of the budget is \$3.25 per semester for full-time students.

GENERAL FEE ALLOCATIONS -- FY 2018

	,	Allocation	% of Total		eakdown of G/F
DEBT SERVICE/FACILITY CHARGES					
Bowen-Thompson Student Union Infrastructure Deferred Maintenance Reserve Student Recreational Facility Stadium Ice Arena	\$	2,439,770 948,250 609,491 387,035 326,750 195,621	10.60% 4.12% 2.65% 1.68% 1.42% 0.85%	\$	79.22 30.79 19.79 12.57 10.61 6.35
	\$	4,906,917	21.33%	\$	159.32
STUDENT SERVICES/AUXILIARY PROGRAMS Intercollegiate Athletics Student Health Service Recreational Sports Bowen-Thompson Student Union Programs Shuttle Service Other Fields/Facilities Office of Campus Activities Ice Arena Stadium		12,780,182 125,000 1,954,130 790,786 626,436 283,263 569,171 0 22,202	55.55% 0.54% 8.49% 3.44% 2.72% 1.23% 2.47% 0.00% 0.10% 74.55%	\$ \$	414.95 4.06 63.45 25.68 20.34 9.20 18.48 0.00 0.72 556.87
STUDENT BUDGET COMMITTEE	\$	750,000	3.26%	\$	24.35
STUDENT PROGRAM ENHANCEMENT ACCOUNT	\$	60,500	0.26%	\$	1.96
STUDENT MEDIA	\$	38,244	0.17%	\$	1.24
MARCHING BAND	\$	100,000	0.43%	\$	3.25
GRAND TOTAL	\$	23,006,831	100.00%	\$	747.00

OFFICE OF CAMPUS ACTIVITIES BUDGET FOR FY 2018 (Fund: 22000 / Dept: 708000) FY 2017 FY 2018 **PROPOSED BUDGET RESTATED** \$ % **BUDGET BUDGET** INC. INC. NOTE **REVENUE:** \$ 0 0.0% General Fee 569,171 \$ 569.171 Pouring Rights 64,800 64,800 0 0.0% Other Income 17,480 11.7% 149,345 166,825 [1] **TOTAL REVENUE** 783,316 800,796 17,480 2.2% **EXPENSE:** Salaries and Wages **Contract Salaries** \$ 280,384 284,208 \$ 3,824 1.4% Classified Salaries 94,851 87,900 (6,951)-7.3% [2] **Graduate Assistants** 72,000 80,000 8,000 11.1% [3] Student / Temporary 28,500 28,500 0 0.0% Wage / Compensation Pool 10,245 10,152 (93)-0.9% Sub-total Salaries and Wages \$ 485,980 \$ 490,760 \$ 4,780 1.0% **Employee Benefits** -0.9% \$ 139,536 138,224 (1,312)Sub-total Salaries, Wages & Benefits \$ \$ \$ 625,516 628,984 3,468 0.6% **Operating Expenses** Supplies \$ 8.9% 51,675 56,263 4,588 Travel 71,956 5,868 8.9% 66,088 Information/Communication 6,117 6,660 543 8.9% Repairs and Maintenance 759 826 8.8% 67 36,107 Equipment 8.2% 33,162 2,945 Sub-total Operating Expenses \$ \$ 8.9% [1] \$ 157,801 171,813 14,012 **TOTAL EXPENSE** \$ 783,317 \$ 800,796 \$ 17,479 2.2%

0.0%

0

Notes:

Revenue Over/(Under) Expense

0

0

\$

^[1] Increase in funding and corresponding expense to assist with additional student event programming (Ziggy Points & Falcon Fridays).

^[2] Savings due to filling a position at a lower rate than the prior incumbent.

^[3] Increase of \$1,000 for each of the eight (8) Graduate Assistant CSP master level students.

ICE ARENA BUDGET FOR FY 2018 (Fund: 20600, 76650 / Dept: 717000)

REVENUE:		FY 2017 PPROVED BUDGET		FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
General Fee	\$	202,705	\$	195,621	\$	(7,084)	(3.49%)	[1]
Operational Income	Ψ	783,379	Ψ	760,186	Ψ	(23,193)	(2.96%)	[2]
Facility Income - E&G Rentals		47,200		47,200		0	0.00%	[-]
Vending Income		3,500		3,500		0	0.00%	
Sponsorships/Marketing/Pouring Rights		203,000		203,000		0	0.00%	
TOTAL REVENUE	\$	1,239,784	\$	1,209,507	\$	(30,277)	(2.44%)	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	144,809	\$	147,705	\$	2,896	2.00%	
Classified Salaries		85,541		87,252		1,711	2.00%	
Graduate Assistants		0		18,000		18,000	100.00%	[3]
Student / Temporary		211,881		177,100		(34,781)	(16.42%)	[3, 7]
Wage / Compensation Pool		5,367		5,474		107	1.99%	[4]
Sub-total Salaries and Wages	\$	447,598	\$	435,531	\$	(12,067)	(2.70%)	
Employee Benefits	\$	101,684	\$	97,756	\$	(3,928)	(3.86%)	
Sub-total Salaries, Wages & Benefits	\$	549,282	\$	533,287	\$	(15,995)	(2.91%)	
Cost of Sales	\$	83,735	\$	95,787	\$	12,052	14.39%	[5]
Operating Expenses								
Supplies	\$	57,740	\$	35,600	\$	(22,140)	(38.34%)	[5]
Travel		20,500		19,500		(1,000)	(4.88%)	
Communication		18,300		28,300		10,000	54.64%	[6]
Repairs and Maintenance		106,500		134,500		28,000	26.29%	[7]
Equipment		46,475		25,000		(21,475)	(46.21%)	[8]
Sub-total Operating Expenses	\$	249,515	\$	242,900	\$	(6,615)	(2.65%)	
Fixed Expenses								
General Service Charge	\$	77,547	\$	83,882	\$	6,335	8.17%	[1]
Renewals / Replacements		54,000		54,000		0	0.00%	
Debt Service		198,675		195,621		(3,054)	(1.54%)	[1]
Insurance/Other		27,030		4,030		(23,000)	(85.09%)	[1]
Sub-total Fixed Expenses	\$	357,252	\$	337,533	\$	(19,719)	(5.52%)	
TOTAL EXPENSE	\$	1,239,784	\$	1,209,507	\$	(30,277)	(2.44%)	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	0.00%	

- Notes:
 [1] Per FY 2018 Auxiliary Budget Guidelines.
- [2] Ice Arena will be closed during Spring/Summer due to floor renovations.
 [3] Intern positions (2) have been changed to GA positions (no new resources needed).
- [4] Wage Compensation Pool of 2%.[5] Based on FY 2017 actual expense.

- [6] Increase due to new signage reflecting the name change.
 [7] Campus Operations is now managing custodial and maintenance for the Ice Arena (no new resources needed).
 [8] FY 2017 budget included costs for ice leveling equipment and other one-time purchases that are not needed and therefore not included in the FY 2018 budget.

INTERCOLLEGIATE ATHLETICS BUDGET FOR FY 2018 (Fund: 20400, 76400, 20450 / Dept: 728000 - 746000)

		FY 2017 RESTATED BUDGET	F	FY 2018 PROPOSED BUDGET		\$ INC.	% 	BUDGET NOTE
REVENUE:	•	10.050.040	•	10 700 100	•	400 500	4.000/	F41
General Fee Falcon Club	\$	12,653,646 1,852,000	\$	12,780,182 1,751,000	\$	126,536 (101,000)	1.00% (5.45%)	[1] [2]
Conference Distribution: NCAA/MAC/CCHA		3,215,000		2,755,000		(460,000)	(14.31%)	[3]
Game Guarantees		1,560,000		2,405,000		845,000	54.17%	[4]
Stadium Suite		120,000		120,000		0	0.00%	
Tickets: Gate/Season		1,610,000		1,780,000		170,000	10.56%	[5]
Sponsorships/Merchandising/Licensing		750,200		611,000		(139,200)	(18.56%)	[6]
Other Income		265,000		266,000		1,000	0.38%	
TOTAL REVENUE	\$	22,025,846	\$	22,468,182	\$	442,336	2.01%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	5,887,058	\$	6,118,080	\$	231,022	3.92%	[7]
Classified Salaries		166,170		170,324		4,154	2.50%	
Graduate Assistants		54,000		54,000		0	0.00%	101
Student / Temporary		263,500		283,500		20,000	7.59%	[8]
Wage / Compensation Pool Sub-total Salaries and Wages	\$	107,524 6,478,252	\$	110,920 6,736,824	\$	3,396 258,572	3.16%	[9]
Sub-total Salaries and Wages	φ	0,476,232	φ	0,730,024	φ	200,072	3.99%	
Employee Benefits	\$	1,939,746	\$	2,010,394	<u>\$</u> \$	70,648	3.64%	[1]
Sub-total Salaries, Wages & Benefits	\$	8,417,998	\$	8,747,218	\$	329,220	3.91%	
Operating Expenses								
Supplies/Athletic Equipment	\$	1,252,650	\$	1,251,650	\$	(1,000)	(0.08%)	
Travel		2,881,495		2,734,995		(146,500)	(5.08%)	[10]
Communications		682,545		682,545		0	0.00%	
Rentals		456,750		456,750		0	0.00%	
Repairs and Maintenance		124,300		124,300		0	0.00%	
Game Guarantees		682,500		737,500		55,000	8.06%	[11]
Grants-In-Aid		6,492,474		6,546,324		53,850	0.83%	[40]
Medical Insurance		275,000		250,000		(25,000)	(9.09%)	[12]
Non-Employee Compensation Other Expenses		541,950		562,900		20,950	3.87%	[13]
Sub-total Operating Expenses	\$	398,500 13,788,164	\$	374,000 13,720,964	\$	(24,500) (67,200)	(6.15%)	[14]
TOTAL EXPENSE	\$	22,206,162	\$	22,468,182	\$	262,020	1.18%	
Revenue Over/(Under) Expense	\$	(180,316)	\$	0	\$	180,316	100.00%	
		·						

- [1] Per FY 2018 Auxiliary Budget Guidelines.
- [2] Reflects actual trends in annual giving program.
- [3] One-time NCAA distribution in FY 2017 is not expected to occur in FY 2018.
- [4] Contractual obligations for guarantee games in football, men's basketball, men's baseball and subsidies from WCHA for travel agreements. There is one additional football guarantee than FY 2017.
- [5] Increase reflects incremental growth in hockey ticket sales and the home football game against Toledo.
- [6] Contract renewal with Learfield increases guarantee but revenue share threshold changes significantly.
- [7] Contractual increases for staff with extensions; added more realistic bonus payouts based on historical averages and current contractual obligations.
- [8] Reassigning gradate assistants in sports medicine to internships.
- [9] Wage Compensation Pool of 2%.
- [10] Cost saving across all sports in travel includes one charter flight for football.
- [11] FY 2018: contractual obligations for guarantee games in football, men's basketball and hockey.
- [12] Anticipate reduction in premium based on past claims.
- [13] Annual increase in officials fees for selected sports per MAC guidelines.
- [14] Eliminate NCAA allowable clothing and miscellaneous expense allowance as a cost savings.

INTERCOLLEGIATE ATHLETICS BUDGET FOR FY 2018 Grand Total \$22,468,182

		GEN	ERAL	L		NON-REVEN	NUE S	PORTS		REVENUI	E SP	ORTS	TOTAL ICA			Λ
	R	FY 2017 ESTATED BUDGET		FY 2018 ROPOSED BUDGET		FY 2017 ESTATED BUDGET		FY 2018 ROPOSED BUDGET	R	FY 2017 ESTATED BUDGET	F	FY 2018 ROPOSED BUDGET		FY 2017 RESTATED BUDGET		FY 2018 PROPOSED BUDGET
REVENUE: General Fee - Grants-in-Aid General Fee - Non Grants-in-Aid General Fee - Facility Rental Grants-In-Aid Funding	\$	0 6,161,171	\$	0 6,233,858	\$	3,290,365	\$	3,310,265	\$	3,202,110	\$	3,236,060	S	6,492,475 6,161,171 0	\$	6,546,325 6,233,858 0
Falcon Club Conference Distribution: NCAA/MAC/CCHA Game Guarantees Stadium Suite Tickets: Gate/Season Pouring Rights Success Challenge		1,852,000		1,751,000						3,215,000 1,560,000 120,000 1,610,000		2,755,000 2,405,000 120,000 1,780,000		1,852,000 3,215,000 1,560,000 120,000 1,610,000 0		1,751,000 2,755,000 2,405,000 120,000 1,780,000 0
Title IX Support Sponsorships/Merchandising/Licensing Other Income		750,200 265,000		611,000 266,000										750,200 265,000		611,000 266,000
TOTAL REVENUE	\$	9,028,371	\$	8,861,858	\$	3,290,365	\$	3,310,265	\$	9,707,110	\$	10,296,060	\$	22,025,846	\$	22,468,182
EXPENSE: Employee Compensation Contract Salaries Classified Salaries Graduate Assistants Student / Temporary	\$	1,890,683 166,170 54,000 263,500	\$	1,969,850 170,324 54,000 283,500	\$	1,638,834	\$	1,707,733	\$	2,357,541	\$	2,440,497	Ş	5,887,058 166,170 54,000 263,500	\$	6,118,080 170,324 54,000 283,500
Wage / Compensation Pool Sub-total Employee Compensation	-\$	107,524 2,481,877	\$	110,920 2,588,594	\$	1,638,834	\$	1,707,733	\$	2,357,541	\$	2,440,497	9	107,524	\$	110,920 6,736,824
Employee Benefits	\$	685,706	\$	716,065	\$	507,947	\$	527,595	\$	746,093	\$	768,959		1,939,746	\$	2,012,619
Operating Expenses Supplies/Athletic Equipment Airfare/Lodging/Meals/Team Travel Other Travel	\$	305,650 272,700	\$	266,650 272,700	\$	390,000 1,208,295	\$	380,000 1,151,795	\$	557,000 1,400,500	\$	605,000 1,310,500	\$	\$ 1,252,650 2,881,495 0	\$	1,251,650 2,734,995 0
Communications Rentals Repairs and Maintenance Game Guarantees		571,800 318,000 92,800		571,800 318,000 67,800		51,145 35,750 5,500 14,000		51,145 35,750 5,500 14,000		59,600 129,000 668,500		59,600 103,000 51,000 723,500		682,545 353,750 227,300 682,500		682,545 456,750 124,300 737,500
Grants-In-Aid Medical Insurance Non-Employee Compensation Other Expenses Sub-total Operating Expenses		275,000 139,000 398,500 2,373,450	\$	250,000 98,950 374,000 2,219,900		3,290,364 137,700 5,132,754	\$	3,310,265 137,700 5,086,155		3,202,110 265,250 6,281,960	\$	3,236,060 326,250 6,414,910		6,492,474 275,000 541,950 398,500 \$ 13,788,164	\$	6,546,325 250,000 562,900 374,000 13,720,965
TOTAL EXPENSE	\$	5,541,033	\$	5,524,559	Ť	7,279,534	\$	7,321,482	\$	9,385,594	\$	9,624,366		,, .	\$	22,470,407

		THER FIELD BUDGET (Fund: 2050	FOR		S			
	RE	FY 2017 RESTATED BUDGET		FY 2018 PROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: General Fee	\$	283,263	\$	283,263	\$	0	0.00%	[1]
Other Income	<u> </u>	10,500		10,500	<u> </u>	0	0.00%	[,]
TOTAL REVENUE	\$	293,763	\$	293,763	\$	0	0.00%	
EXPENSE:								
Salaries and Wages								
Classified Salaries		121,763		124,198	\$	2,435	2.00%	
Student / Temporary		18,338		14,856		(3,482)	(18.99%)	[2]
Wage / Compensation Pool		2,837		2,894		57	2.00%	
Sub-total Salaries and Wages	\$	142,938	\$	141,948	\$	(990)	(0.69%)	
Employee Benefits	\$	49,153	\$	48,946		(207)	(0.42%)	
Sub-total Salaries, Wages & Benefits	\$	192,091	\$	190,894	\$	(1,197)	(0.62%)	
Operating Expenses								
Supplies	\$	59,427	\$	59,427	\$	0	0.00%	
Travel		586		586		0	0.00%	
Communication		550		550		0	0.00%	
Repairs and Maintenance		13,000		13,000		0	0.00%	
Equipment		5,000		5,000		0	0.00%	
Sub-total Operating	\$	78,563	\$	78,563	\$	0	0.00%	
Fixed Expenses								
General Service Charge	\$	23,109	\$	24,306	\$	1,197	5.18%	[1]
Sub-total Fixed Expenses	\$	23,109	\$	24,306	<u>\$</u>	1,197	100.00%	
TOTAL EXPENSE	\$	293,763	\$	293,763	\$	0	0.00%	
Revenue Over/(Under) Expense	\$	0	\$	(0)	\$	(0)	0.00%	

Managed by Campus Operations
[1] Per FY 2018 Auxiliary Budget Guidelines.
[2] Based on FY 2017 actual expense.

RECREATIONAL SPORTS AND WELLNESS BUDGET FOR FY 2018

(Includes Student Recreation Center, Field House, Intramurals/Club Sports, Outdoor Programs, Outdoor Maintenance) (Fund: 20800, 21000, 76350, 76600 / DEPT: 714000)

		FY 2017 ESTATED BUDGET		FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
General Fee	\$	2,341,165	\$	2,341,165	\$	0	0.0%	[1]
Operational Income	•	1,009,920	*	1,009,920	•	0	0.0%	1.1
Facility Income		311,154		311,154		0	0.0%	
Vending Income		7,800		7,800		0	0.0%	
Other Income		15,000		15,000		0	0.0%	
TOTAL REVENUE	\$	3,685,039	\$	3,685,039	\$	0	0.0%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	462,306	\$	484,579	\$	22,273	4.8%	[2]
Classified Salaries		104,968		77,759	•	(27,209)	-25.9%	[3]
Graduate Assistants		59,400		50,000		(9,400)	-15.8%	
Student / Temporary		464,468		439,473		(24,995)	-5.4%	
Wage / Compensation Pool		15,442		15,276		(166)	-1.1%	[4]
Sub-total Salaries and Wages	\$	1,106,584	\$	1,067,087	\$	(39,497)	-3.6%	
Employee Benefits	\$	218,291	\$	216,167	\$	(2,124)	-1.0%	
Sub-total Salaries, Wages & Benefits	\$	1,324,875	\$	1,283,254	\$	(41,621)	-3.1%	
Purchase for Resale	\$	6,600	\$	6,600	\$	0	0.0%	
Operating Expenses								
Supplies	\$	82,234	\$	80,664	\$	(1,570)	-1.9%	
Travel		43,975		42,615		(1,360)	-3.1%	
Communications		25,480		25,504		24	0.1%	
Repairs and Maintenance		503,309		503,260		(49)	0.0%	
Equipment		106,950		107,000		50	0.0%	
Utilities		744,652		744,652		0	0.0%	
Sub-total Operating Expenses	\$	1,506,600	\$	1,503,695	\$	(2,905)	-0.2%	
Fixed Expenses								
General Service Charge	\$	204,290	\$	235,197	\$	30,907	15.1%	[1]
Renewals / Replacements		245,000		290,000		45,000	18.4%	
Debt Service		321,563		321,563		0	0.0%	
Insurance/Other		19,852		26,941		7,089	35.7%	[1]
Sub-total Fixed Expenses	\$	790,705	\$	873,701	\$	82,996	10.5%	
TOTAL EXPENSE	\$	3,628,780	\$	3,667,250	\$	38,470	1.1%	
Revenue Over/(Under) Expense	\$	56,259	\$	17,789	\$	(38,470)	-68.4%	

- [1] Per FY 2018 Auxiliary Budget Guidelines.
 [2] Increase due to the end of partial grant funding for one position.
 [3] Change due to retirement.
- [4] Wage Compensation Pool of 2.0%.

STADIUM OPERATIONS (Includes Sebo Center Operation) BUDGET FOR FY 2018 (Fund: 209000 / DEPT: 718000)

	RE	Y 2017 ESTATED SUDGET	PR	Y 2018 OPOSED SUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
General Fee	\$	22,202	\$	22,202	\$	0	0.00%	[1]
General Fee (Debt Svc.)		326,750		326,750		0	0.00%	[1]
Rental Income		258,226		258,226		0	0.00%	
TOTAL REVENUE	\$	607,178	\$	607,178	\$	0	0.00%	
EXPENSE:								
Salaries and Wages								
Classified Salaries	\$	62,277	\$	63,523	\$	1,246	2.00%	
Student / Temporary		10,000		10,000		0	0.00%	
Wage / Compensation Pool		1,246		1,271		25	2.00%	
Sub-total Salaries & Wages	\$	73,523	\$	74,793	\$	1,270	1.73%	
Employee Benefits	\$	18,687	\$	19,499	\$	812	4.35%	
Sub-total Salaries, Wages & Benefits	<u>\$</u> \$	92,210	<u>\$</u> \$	94,292	<u>\$</u> \$	2,082	2.26%	
Operating Expenses								
Supplies	\$	15,000	\$	5,000	\$	(10,000)	(66.67%)	[2]
Repairs and Maintenance		40,000	·	43,453		3,453	8.63%	[2]
Utilities		87,872		97,872		10,000	11.38%	[2]
Sub-total Operating	\$	142,872	\$	146,325	\$	3,453	2.42%	
Fixed Expenses								
General Service Charge	\$	29,783	\$	24,248	\$	(5,535)	(18.58%)	[1]
Debt Service	Ψ	326,750	Ψ.	326.750	Ψ.	0	0.00%	1.1
Insurance/Other		15,563		15,563		0	0.00%	
Sub-total Fixed Expenses	\$	372,096	\$	366,561	\$	(5,535)	(1.49%)	
TOTAL EXPENSE	\$	607,178	\$	607,178	\$	0	0.00%	
Revenue Over/(Under) Expense	\$	0	\$	(0)	\$	(0)	0.00%	

- Managed by Campus Operations
 [1] Per FY 2018 Auxiliary Budget Guidelines.
 [2] Based on FY 2017 actual expense.

STUDENT HEALTH SERVICE AND BUILDING OPERATIONS BUDGET FOR FY 2015 (Fund: 20700 / Dept: 720000)

	RE	Y 2017 ESTATED BUDGET	PR	FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
General Fee Salary Reimbursement	\$	130,236 353,292	\$	125,000 367,787	\$	(5,236) 14,495	-4.02% 4.10%	[1] [2]
								[~]
TOTAL REVENUE	\$	483,528	\$	492,787	\$	9,259	1.91%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	164,525	\$	168,638	\$	4,113	2.50%	
Classified Salaries		118,889		121,752		2,863	2.41%	
Student / Temporary		61,370		65,654		4,284	6.53%	[3]
Wage / Compensation Pool		9,225		9,453		228	2.41%	[4]
Sub-total Salaries and Wages	\$	354,009	\$	365,497	\$	11,488	3.25%	
Employee Benefits	\$	116,454	\$	119,774		3,320	2.85%	
Sub-total Salaries, Wages & Benefits	\$	470,463	\$	485,271	\$	14,808	3.05%	
Operating Expenses								
Supplies	\$	6,852	\$	3,991	\$	(2,861)	-100.00%	[5]
Travel & Entertainment		3,160		1,827		(1,333)	-42.18%	[6]
Communication		100		72		(28)	-28.00%	[6]
Repairs and Maintenance		153		89		(64)	-41.83%	[6]
Equipment		2,640		1,537		(1,103)	-41.78%	[6]
Sub-Total Operating Expenses	\$	12,905	\$	7,516	\$	(4,222)	100.00%	1-1
Fixed Expenses								
Insurance/Other	\$	160	Ф	0	¢	(160)	100.00%	[1]
Sub-total Fixed Expenses	\$	160	<u>\$</u> \$	0	<u>\$</u> \$	(160)	100.00%	ניז
TOTAL EXPENSE	\$	483,528	\$	492,787	\$	9,259	1.91%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	0.00%	

- [1] Per FY 2018 Auxiliary Budget Guidelines.
- [2] Personnel cost reimbursement from WCH per agreement; increase due to WCH salary increases.
- [3] Reflects additional overtime based on prior year actuals.
- [4] Wage Compensation Pool of 2%.
- [5] Pyramed Health annual fee.
- [6] Based on historical trends. Represents the fee to Promedicure to retain systems access to historical records and accounts per the mandated record retention period.

^{**} New Student Health Center opened September 1, 2013.

BOWEN-THOMPSON STUDENT UNION BUDGET FOR FY 2018 (Fund: 20200 / Dept: 710000)

		FY 2017 ESTATED BUDGET		FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
General Fee	\$	3,449,067	\$	3,217,518	\$	(231,549)	-6.71%	
Operational Income		635,000		635,000		0	0.00%	
Facility Income		489,835		489,835		0	0.00%	
Other Income		686,396		834,896		148,500	21.63%	[1]
TOTAL REVENUE	\$	5,260,298	\$	5,177,249	\$	(83,049)	-1.58%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	435,331	\$	432,038	\$	(3,293)	(0.76%)	
Classified Salaries		120,357		123,366		3,009	2.50%	
Student / Temporary		241,200		248,000		6,800	2.82%	
Wage / Compensation Pool		15,004		14,996		(8)	(0.05%)	[2]
Sub-total Salaries and Wages	\$	805,595	\$	818,400	\$	12,805	1.59%	
Employee Benefits	\$	208,487	\$	211,381	\$	2,894	1.39%	
Sub-total Salaries, Wages & Benefits	\$	1,014,082	\$	1,029,781		15,699	1.55%	
Operating Expenses								
Supplies	\$	27,100	\$	31,000	\$	3,900	14.39%	[1]
Travel	Ψ	41.700	Ψ	42.500	Ψ	800	1.92%	ניו
Information/Communication		48,300		46,400		(1,900)	(3.93%)	
Repairs and Maintenance		648,700		685,700		37,000	5.70%	[3]
Utilities		475,000		475,000		07,000	0.00%	[O]
Equipment		128,500		130,400		1,900	1.48%	
Sub-total Operating Expenses	\$	1,369,300	\$	1,411,000	\$	41,700	3.05%	
Fixed Expenses								
General Service Charge	\$	177,222	\$	214,533	\$	37,311	21.05%	[4]
Renewals / Replacements	Ψ	250,000	Ψ	300,000	Ψ	50,000	20.00%	[4]
Debt Service		2,395,284		2,163,735		(231,549)	-9.67%	נדן
Insurance/Other		12,464		16,045		3,581	28.73%	[4]
Sub-total Fixed Expenses	\$	2,834,970	\$	2,694,313	\$	(140,657)	-4.96%	ניין
TOTAL EXPENSE	\$	5,218,352	\$	5,135,094	\$	(83,258)	-1.60%	
Revenue Over/(Under) Expense	\$	41,946	\$	42,155	\$	209	0.50%	

- Due to increased activity for Conference and Events Services.
 Wage Compensation Pool of 2%.
 Increase in Custodial and Maintenance costs due to the addition of Career Services and Student Employment in BTSU.
- [4] Per FY 2018 Auxiliary Budget Guidelines.

SHUTTLE SERVICE BUDGET FOR FY 2018 (Fund: 21800 / Dept: 727000)

	RI	FY 2017 ESTATED BUDGET	PR	FY 2018 COPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
Other Income	\$	210,000	\$	210,000	\$	0	0.00%	
General Fee		626,436		626,436		0	0.00%	
TOTAL REVENUE	\$	836,436	\$	836,436	\$	0	0.00%	
EXPENSE:								
Salaries and Wages								
Classified Salaries	\$	325,722	\$	330,313	\$	4,591	1.41%	
Student / Temporary	\$	25,000	\$	25,000	\$	0	0.00%	
Wage / Compensation Pool		7,649		7,844		195	2.55%	
Sub-total Salaries & Wages	\$	358,371	\$	363,157	\$	4,786	1.34%	
Employee Benefits	\$	87,642	\$	97,856	\$	10,214	11.65%	[1]
Sub-total Salaries, Wages and Benefits	\$	446,013	\$	461,013	\$	15,000	3.36%	
Operating Expenses								
Supplies	\$	80,000	\$	80,000	\$	0	0.00%	
Travel	Ψ.	1,500	*	1,500	Ψ	0	0.00%	
Information and Communication		2,000		2,000		0	0.00%	
Repairs and Maintenance		175,000		175,000		0	0.00%	
Equipment		50,000		35,000		(15,000)	(30.00%)	[2]
Sub-total Operating Expenses	\$	308,500	\$	293,500	\$	(15,000)	(4.86%)	
Fixed Expenses								
Renewals / Replacements	\$	29,677	\$	29,677	\$	0	0.00%	
General Service Charge	7	41,012	*	41,012	*	0	0.00%	
Insurance		11,234		11,234		0	0.00%	
Sub-total Fixed Expenses	\$	81,923	\$	81,923	\$	0	0.00%	
TOTAL EXPENSE	\$	836,436	\$	836,436	\$	0	0.00%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	100.00%	

^[1] Per FY 2018 Auxilairy Budget Guidelines.[2] Based on prior year actuals.

PROPOSED FY 2018 RESIDENCE & DINING HALL BUDGETS

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration

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OVERVIEW OF RESIDENCE & DINING SERVICES BUDGET FY 2018

Residence Hall Budget

Residence hall occupancy is projected for budgeting purposes to be 44 for Summer Semester 2017; 5,950 for Fall Semester 2017; and 5,550 for Spring Semester 2018.

A six year comparison of budgeted occupancy rates by semester is provided on page 11.

A four year comparison of changes in room rates is provided on page 8.

The residence hall budget is built on the 2.13% room rental increase approved by the Board of Trustees in February of 2016. The standard double room rate will increase to \$2,790 per semester.

Dining Services

Dining Services semester meal plan contracts are projected to remain flat at 11,974 with a 3% rate increase approved by the Board of Trustees in February of FY 2017.

Student meal plan balances will carry forward from the Fall to Spring semester. All balances in student meal plans on the last day of the Spring semester will expire and be forfeited. Refunds cannot be offered on unused meal plan balances. Summer semester meal plan balances would forfeit on the last day of Summer semester.

The charts included on the following pages provide tuition/general fee and room/board comparisons with other Ohio Schools.

EXISTING FY 2017 RATES FOR ALL OHIO 4-YEAR SCHOOLS

			ORIGINAL			
			~	Total		FY 2017
No.	Four-Year Public Colleges	Tuition	General Fees	Tuition & Fees	Room & Board	Total Cost
1	Central State University	\$3,926	\$2,320	\$6,246	\$9,934	\$16,180
2	Shawnee State University	\$6,251	\$1,113	\$7,364	\$9,130	\$16,494
3	Wright State University	\$7,582	\$1,148	\$8,730	\$8,226	\$16,956
4	Youngstown State University	\$6,480	\$1,837	\$8,317	\$8,990	\$17,307
5	BGSU	\$9,096	\$1,494	\$10,590	\$8,690	\$19,280
6	University of Toledo	\$8,052	\$1,328	\$9,242	\$10,826	\$20,068
7	Cleveland State University	\$8,102	\$1,606	\$9,708	\$10,798	\$20,506
8	Kent State University	\$8,392	\$1,620	\$10,012	\$10,720	\$20,732
9	University of Akron	\$8,618	\$1,312	\$9,930	\$11,086	\$21,016
10	Ohio State University	\$9,168	\$869	\$10,037	\$11,576	\$21,613
11	University of Cincinnati	\$9,322	\$1,678	\$11,000	\$12,402	\$23,402
12	Ohio University **	\$10,402	\$1,342	\$11,744	\$12,268	\$24,012
13	Miami University**	\$12,012	\$2,724	\$14,736	\$11,260	\$25,996

Note: BGSU's total cost of attendance is less expensive than all 4-corner schools.

BGSU's total tuition and fees is the fourth most expensive, behind Miami University, Ohio University and the University of Cincinnati.

Sorted by FY 2017 Total Cost

^{**} Effective Fall 2015, Ohio University began a Tuition Guarantee Program, while Miami University began a Tuition Guarantee Program the Fall of 2016. These programs allow them to raise tuition for incoming students who participate in the program.

	Fiscal Year 2018 Proposed TOTAL COST										
	All Other Schools Estimated Increase in Room & Board										
		FY 2017				FY 2018					
					Total Tuition &		Proposed Total	\$ Increase	% Increase 2017		
No.	Four-Year Public Colleges	Total Cost	Tuition	General Fee	Fees	Room & Board	Cost	2017 to 2018	to 2018		
1	Central State University*	\$16,180	\$3,926	\$2,320	\$6,246	\$9,934	\$16,180	\$0	0.00%		
2	Shawnee State University*	\$16,494	\$6,251	\$1,113	\$7,364	\$9,406	\$16,770	\$276	1.67%		
3	Wright State University*	\$16,956	\$7,582	\$1,148	\$8,730	\$8,472	\$17,202	\$246	1.45%		
4	Youngstown State University**	\$17,307	\$6,480	\$1,837	\$8,317	\$9,260	\$17,577	\$270	1.56%		
5	BGSU	\$19,280	\$9,096	\$1,494	\$10,590	\$8,918	\$19,508	\$228	1.18%		
6	University of Toledo*	\$20,068	\$8,052	\$1,328	\$9,380	\$11,004	\$20,384	\$316	1.57%		
7	Cleveland State University*	\$20,506	\$8,102	\$1,606	\$9,708	\$11,074	\$20,782	\$276	1.35%		
8	Kent State University*	\$20,732	\$8,392	\$1,620	\$10,012	\$10,916	\$20,928	\$196	0.95%		
9	University of Akron**	\$21,016	\$8,618	\$1,312	\$9,930	\$11,419	\$21,349	\$333	1.58%		
10	Ohio State University**	\$21,613	\$9,168	\$869	\$10,037	\$11,923	\$21,960	\$347	1.61%		
11	University of Cincinnati**	\$23,402	\$9,322	\$1,678	\$11,000	\$12,534	\$23,534	\$132	0.56%		
12	Ohio University*	\$24,012	\$10,537	\$1,359	\$11,897	\$12,612	\$24,509	\$497	2.07%		
13	Miami University*	\$25,996	\$12,168	\$2,759	\$14,928	\$11,646	\$26,574	\$578	2.22%		

BGSU Assumptions:

BGSU Room & Board - 2.6% increase over FY 2017 rates

^{**} Effective Fall 2015, Ohio University began a Tuition Guarantee program, while Miami University began a Tuition Guarantee program the Fall of 2016. These programs allow them to raise tuition for incoming students who participate in the program.

	FY 2017 Annual	FY 2018 Annual	Inc.	%
Represents FY 2018 Proposed Rates:				
Room Revenue based on 2.4% increase	\$5,450	\$5,580	\$130	2.4%
UDS based on 3.0% increase	\$3,240	\$3,338	\$98	3.0%
<u> </u>	\$8,690	\$8,918	\$228	2.6%

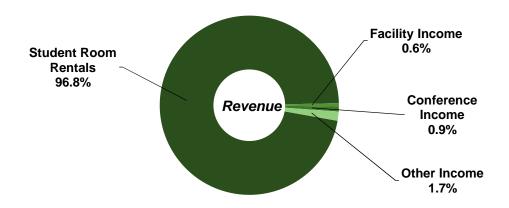
Sorted by FY 2018 Total Cost

^{*} FY 2018 Room & Board Rates from University website

^{**} Estimated a 3% increase in Room and Board Rates

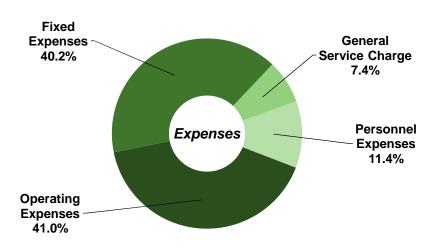
BGSU Residence Halls Budget FY 2018

Total Revenue \$37,423,183



Revenue Source	Budget	Percentage
Student Room Rentals	\$36,243,483	96.8%
Facility Income	\$231,300	0.6%
Conference Income	\$329,400	0.9%
Other Income	\$619,000	1.7%
Total	\$37,423,183	100.0%

Total Expense \$34,755,188



Expense	Budget	Percentage
Personnel Expenses	\$3,954,904	11.4%
Operating Expenses	\$14,252,009	41.0%
Fixed Expenses	\$13,975,503	40.2%
General Service Charge	\$2,572,772	7.4%
Total	\$34,755,188	100.0%

OFFICE OF RESIDENCE LIFE BUDGET FOR FY 2018

Dept: 700000

Funds: 20000, 20010, 20020, 20030, 20040, 20050, 20060, 20070, 20081, 20082, 20083, 23000, 76000

REVENUE:	Å	FY 2017 APPROVED BUDGET	P	FY 2018 PROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE*
Operational Income (Student Rooms)	\$	35,892,952	\$	36,243,483	\$	350,531	0.98%	[1]
Facility Income	*	231,300	Ψ	231,300	*	0	0.00%	1.1
Conference Income		325,000		329,400		4,400	1.35%	[2]
Other Income		261,000		619,000		358,000	137.16%	[3]
TOTAL REVENUE	\$	36,710,252	\$	37,423,183	\$	712,931	1.94%	
EVDENCE.								
EXPENSE: Salaries and Wages								
Contract Salaries	\$	4 704 054	\$	4 665 220	\$	(25.742)	2.400/	[4]
	Ф	1,701,051	Ф	1,665,339	Ф	(35,712)	-2.10%	[4]
Classified Salaries		289,848		292,011		2,163	0.75%	[6]
Graduate Assistants		139,000		143,750		4,750	3.42%	[5]
Resident Advisors		127,730		118,450		(9,280)	-7.27%	[6]
Student / Temporary		1,085,873		988,755		(97,118)	-8.94%	[7]
Wage / Compensation Pool	_	39,406	_	37,835		(1,571)	-3.99%	[8]
Sub-total Salaries & Wages	\$	3,382,908	\$	3,246,140	\$	(136,768)	-4.04%	
Employee Benefits	\$	711,875	\$	708,764	\$	(3,111)	-0.44%	
Sub-total Salaries, Wages, Benefits	\$	4,094,783	\$	3,954,904	\$	(139,879)	-3.42%	
Operating Expenses								
Supplies	\$	199,869	\$	198,456	\$	(1,413)	-0.71%	
Travel	Ψ	255,407	Ψ	253,073	Ψ	(2,334)	-0.71%	
Information / Communication		198,049		208,505		(2,334) 10,456	5.28%	
Maintenance & Repairs		1,751,534		2,687,637		936,103	53.44%	[9]
Equipment-Library-Misc							-2.03%	[9]
Utilities		1,209,054		1,184,496		(24,558)	-2.03% 1.04%	
		3,417,932		3,453,500		35,568		
Scholarships / Fee Waivers Inter-Departmental Charges		1,760,149		1,680,446		(79,703)	-4.53%	
Sub-total Operating Expenses	\$	4,612,038 13,404,032	\$	4,585,896 14,252,009	\$	(26,142) 847,977	-0.57% 6.33%	
Sub-total Operating Expenses	Ф	13,404,032	Ф	14,252,009	Φ	047,977	0.33%	
Fixed Expenses								
Renewals / Replacements	\$	2,274,550	\$	2,576,787	\$	302,237	13.29%	[10]
General Service Charge		2,727,138		2,572,772		(154,366)	-5.66%	[11]
Debt Service		10,264,247		9,975,844		(288,403)	-2.81%	[12]
Infrastructure		950,000		950,000		` o´	0.00%	
Insurance/Other		431,280		472,872		41,592	9.64%	[13]
Sub-total Fixed Expenses	\$	16,647,215	\$	16,548,275	\$	(98,940)	-0.59%	
TOTAL EXPENSE	\$	34,146,030	\$	34,755,188	\$	609,158	1.78%	
Revenue Over/(Under) Expense	\$	2,564,222	\$	2,667,995	\$	103,773	4.05%	

^{*} see budget notes on the following page

BOWLING GREEN STATE UNIVERSITY

OFFICE OF RESIDENCE LIFE

DEPT: 700000 / 713000 / 719000; FUNDS: 200xx

FY2018 BUDGET PROCESS

Overview

This budget includes Residence Life, Conference Programs, Greek Housing, and Centennial Falcon Properties I (CFP I LLC). The forecasted occupancy for FY 2018 has been decreased to 5,950 for Fall 2017 and 5,550 for Spring 2018, and is based on current Admissions and retention projections and housing capacity due to Harshman closing. Key points to the FY2018 budget include a room rate increase at an average of 2.1 percent. Additional highlights include a decrease in revenue from Harshman's permanent closure that is partially off-set by the addition of leased apartment beds.

Revenue

- [1] Operational Income The FY 2018 total budgeted room occupancy is based upon 5,950 residents for Fall semester and, based on an average 6.5 percent drop between semesters, 5,550 for Spring. The increase in room revenue is the result of the Board-approved room rate increases for FY 2018, with the standard double rate increased \$65 (or 2.3 percent) and an overall rate increase of 2.1 percent. The inventory mix and capacity of room stock has decreased by a small margin for FY 2018 as Harshman AB is closing, although leased Apartments have been added.
- [2] Conference Income Conference guests are anticipated to remain fairly consistent.
- (3) Other Income Increase is due to reimbursements from CFP I LLC to Residence Life for expenses such as laundry, some utilities, and some personnel (totaling ~\$350,000).

Personnel

- [4] Contract Savings is from one Hall Director position being eliminated due to Harshman closing.
- [5] Graduate Assistants -Increase is due to a mandated increase in the GA stipends. While one GA position was eliminated due to Harshman's closure, the savings were offset by the stipend increase.
- [6] Resident Advisors Decrease is due to eliminating positions that were based in Harshman.
- [7] Student Employees Decrease is due to eliminating positions that were based in Harshman.
- [8] Wage/Compensation Pool The FY 2018 budgeted compensation pool calculation is based on a 2 percent increase as indicated in the FY 2018 budget guidelines.

Operating Expenses

[9] Maintenance/Rentals - Increase is due to: 1) rental expense (\$750,000) of leasing ~180 apartment beds due to Harshman's closure, 2) maintenance expenses (\$14,000) for Greek House access doors, and 3) added expense from CFP I LLC (\$195,000) due to summer/conferences turn.

Fixed Expenses

- [10] Renewal & Replacements The FY 2018 planned R&R contribution has been increased by \$300,000 from Residence Life to \$2.5M, plus the Greek R&R of \$76,171 per the proforma.
- [11] Debt Service Per FY 2018 Auxiliary Budget Guidelines.
- [12] Insurance Per FY 2018 Auxiliary Budget Guidelines.
- [13] Other Increase is due to CFP I LLC Proforma expense.

BOWLING GREEN STATE UNIVERSITY

Residence Halls

Proposed Semester Room Rates - Fiscal Year 2018

				PR	ROPOSED FY 20)18
				TOTAL	TOTAL \$	TOTAL %
	FY 2015	FY 2016	FY 2017	Proposed	Change from	Change from
Room Type	Room Rates	Room Rates	Room Rates	Room Rates	FY 2017	FY 2017
RATE INCREASES:						
Tier 1 Standard Double Room	\$2,580	\$2,660	\$2,725	\$2,790	\$65	2.4%
Tier 1 Standard Single Room	\$3,100	\$3,195	\$3,275	\$3,355	\$80	2.4%
Tier 1 Super Single Room	\$3,270	\$3,370	\$3,455	\$3,540	\$85	2.5%
Tier 2 Double Room (Conklin)	\$2,750	\$2,835	\$3,025	\$3,090	\$65	2.1%
Tier 2 Double Room (Offenhauer, Founders)	\$2,925	\$3,000	\$3,025	\$3,090	\$65	2.1%
Tier 2 Single Room (Conklin)	\$3,270	\$3,370	\$3,550	\$3,620	\$70	2.0%
Tier 2 Single Room (Offenhauer, Founders)	\$3,425	\$3,510	\$3,550	\$3,620	\$70	2.0%
Tier 2 Double Room as Single (Super Single)	\$3,445	\$3,690	\$3,690	\$3,765	\$75	2.0%
Tier 3 Double Room	\$2,925	\$3,160	\$3,225	\$3,290	\$65	2.0%
Tier 3 Single Room	\$3,425	\$3,695	\$3,775	\$3,855	\$80	2.1%
Tier 3 Super Single Room	\$3,600	\$3,875	\$3,955	\$4,030	\$75	1.9%

 FY Average Room Rate Increase:
 2.65%
 2.45%

 Proposed Standard Double Increase:
 3.10%
 2.44%

Tier 1: Kohl, Kreischer, McDonald

Tier 2: Conklin, Offenhauer, Founders

Tier 3: Centennial, Falcon Heights, Greek Units

^{**}Note - Harshman will be closed during FY 2018

BOWLING GREEN STATE UNIVERSITY

Greek Village Parlor Fees Proposed Annual Rate - Fiscal Year 2018

		ı	PROPOSED FY 201	8
	FY2017	Proposed	TOTAL \$	TOTAL %
	Parlor Fee	Parlor Fees	Change from	Change from
GREEK HOUSE TYPE	Per Year	Per Year	FY 2017	FY 2017
4-Bedroom House	\$1,200	\$1,200	\$0	0%
12-Bedroom House	\$6,000	\$6,000	\$0	0%
18-Bedroom House	\$9,000	\$9,000	\$0	0%

BOWLING GREEN STATE UNIVERSITY OFFICE OF RESIDENCE LIFE FY 2018 BUDGET PROCESS FUNDS: 200x0; DEPARTMENT: 700000 PROJECTED 2017-2018 ROOM REVENUE

						Budg 44	eted at 6,100 a	and 5,700 Occu 5.550	ıpants 11,544
	Ī		APPROVED					CE HALLS	,
Room Type	FY 2017 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY 2018 Room Rate	;	0 Summer 2017	4,084 Fall 2017	3,719 Spring 2018	7,803 Fiscal Year Total
Tier 1 Standard Double Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$2,725	\$65	2.39%	\$2,790		\$0 \$0	2,358 \$7,627,275 \$6,578,820	2,105 \$6,962,375 \$5,872,950	4,463 \$14,589,650 \$12,451,770
Tier 1 Standard Single Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,275	\$80	2.44%	\$3,355			7 \$62,225 \$23,485	6 \$49,125 \$20,130	13 \$111,350 \$43,615
Tier 1 Standard Double Rm as Single FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,455	\$85	2.46%	\$3,540			0 \$0 \$0	0 \$0 \$0	0 \$0 \$0
Tier 2 Double Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,025	\$65	2.15%	\$3,090			1442 \$3,999,050 \$4,455,780	1,349 \$3,675,375 \$4,168,410	2,791 \$7,674,425 \$8,624,190
Tier 2 Single Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,550	\$70	1.97%	\$3,620			265 \$965,600 \$959,300	247 \$905,250 \$894,140	512 \$1,870,850 \$1,853,440
Tier 2 Double Room as Single (Super Single) FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,690	\$75	2.03%	\$3,765			12 \$44,280 \$45,180	12 \$40,590 \$45,180	24 \$84,870 \$90,360
Tier 2 Economy Triple FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	n/a								
Totals & Average Rate Increase FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$19,720	\$440	2.23%			0 \$0 \$0	4,084 \$12,698,430 \$12,062,565	3,719 \$11,632,715 \$11,000,810	7,803 \$24,331,145 \$23,063,375
							sed 2017-18 R	Room Revenue com Revenue se/(Decrease)	\$24,331,145 \$23,063,374 (\$1,267,770)

BOWLING GREEN STATE UNIVERSITY OFFICE OF RESIDENCE LIFE FY 2018 BUDGET PROCESS FUNDS: 200x0; DEPARTMENT: 700000 PROJECTED 2017-2018 ROOM REVENUE

TROSECTED 2017-2010 ROOM REVEROE	_				_	98%	98%	
Greek Units			APPROVED			GREEI	K UNITS	
Room Type	FY2017 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY2018 Room Rate	0 Summer 2017	418 Fall 2017	418 Spring 2018	836 Fiscal Year Total
Tier 3 Greek Units Double Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,225	\$65	2.02%	\$3,290		317 986,850 \$1,042,930	316 986,850 \$1,039,640	633 1,973,700 \$2,082,570
Tier 3 Greek Units Single Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,775	\$80	2.12%	\$3,855		102 373,725 \$393,210	102 373,725 \$393,210	204 747,450 \$786,420
Totals & Average Rate Increase FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$ 7,000	\$ 145	2.07%	\$ 7,145	0 \$0	419 1,360,575 \$1,436,140	418 1,360,575 \$1,432,850	837 2,721,150 \$2,868,990

FY 2016-2017 Room Revenue \$2,721,150
Proposed 2017-18 Greek Room Revenue Increase/(Decrease) \$147,840

		FΥ	2018	20%
Y2017 Fee			_	Discount
		App	roved	
\$1,200		\$	1,200	\$960
\$6,000		\$	6,000	\$4,800
\$9,000		\$	9,000	\$7,200
	\$1,200 \$6,000	\$1,200 \$6,000	Y2017 Fee B: \$1,200 \$6,000 \$	\$1,200 \$ 1,200 \$6,000 \$ 6,000

	Number of Houses		xpected Revenue
	6 14 13	\$ \$ \$	7,200 84,000 117,000
FY 2016-2017 F Proposed FY 2017-2018 P Increa		\$ \$	\$208,200 208,200

BOWLING GREEN STATE UNIVERSITY OFFICE OF RESIDENCE LIFE FY 2018 BUDGET PROCESS FUNDS: 200x0; DEPARTMENT: 700000 PROJECTED 2017-2018 ROOM REVENUE

Centennial Falcon Properties			APPROVED		lſ		CF	P-I	
Room Type	FY2017 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY2018 Room Rate		44 Summer 2017	1,272 Fall 2017	1,246 Spring 2018	2,562 Fiscal Year Total
Room Type	rate	mitate	minuc	rute	. L	2017	2017	2010	rotar
Tier 3 Double Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,225	\$65	2.02%	\$3,290		36 \$69,120 \$69,120	683 \$2,202,675 \$2,247,070	669 \$2,157,525 \$2,201,010	1,388 4,429,320 4,517,200
Tier 3 Single Room FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$3,775	\$80	2.12%	\$3,855		8 \$18,240 \$18,240	589 \$2,219,700 \$2,270,595	577 \$2,174,400 \$2,224,335	1,174 4,412,340 4,513,170
NON REVENUE GENERATING BEDS (RAR	OOMS)] [(86,490)	(86,490)	(172,980)
Tier 3 Double Room as Single FY 2016-2017 Budgeted Income	\$3,955	\$75	1.90%	\$4,030		0	0	0	0
FY 2017-2018 Budgeted Income			ļ		l L		\$0	\$0	\$0
Totals FY 2016-2017 Budgeted Income FY 2017-2018 Budgeted Income	\$10,955	\$ 220	2.01%	\$ 11,175		44 \$86,357 \$87,360	1,272 \$4,305,350 \$4,431,175	1,246 \$4,214,900 \$4,338,855	2,562 \$8,606,607 \$8,857,390
SUMMER SCHOOL 2017-18 Rates Double (rate is per week) Single (rate is per week)				\$160 \$190			Y 2016-2017 F 017-18 CFP Ro Increas		\$8,606,607 \$8,857,390 \$250,783

Apartments			APPROVED		APARTMENTS			
Room Type	FY2017 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY2018 Room Rate	0 Summer 2017	175 Fall 2017	167 Spring 2018	342 Fiscal Year Total
Tier 3 Apartment Double Room FY 2016-2017 Budgeted Income	n/a			\$3,290		30	29	59
FY 2017-2018 Budgeted Income						\$98,700	\$95,410	\$194,110
Tier 3 Apartment Single Room FY 2016-2017 Budgeted Income	n/a			\$3,855		145	138	283
FY 2017-2018 Budgeted Income						\$558,975	\$531,990	\$1,090,965
Totala 9 Average Data Increase	· T	T	ı	÷ 7445	0	475	407	240
Totals & Average Rate Increase FY 2016-2017 Budgeted Income	n/a			\$ 7,145	0	175	167	342
FY 2017-2018 Budgeted Income					\$0	\$657,675	\$627,400	\$1,285,075
					Proposed 2017-		s Room Rev.	\$1,285,075 \$1,285,075

COMBINED TOTAL REVENUE BASED ON FY18 PROPOSED RATES

FY 2016-2017 Room Revenue \$35,658,902

Proposed 2017-18 Total Room Revenue Increase/(Decrease) \$415,927

97%

95%

BOWLING GREEN STATE UNIVERSITY OFFICE OF RESIDENCE LIFE

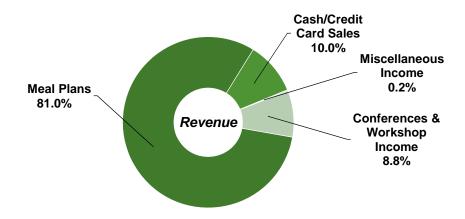
BUDGETED OCCUPANCY COUNT & PROJECTED REVENUE FY 2011 THROUGH FY 2018

	Budgeted (Occupancy	Projected Revenue in Budget Submission			Notes
				Annual Budgeted Occupancy		
	Fall	Spring	Total	Variance	% Change	
FY 2011	5723	5350	\$ 27,056,960			
FY 2012	6200	5765	\$ 32,778,615	892	8.06%	Centennial and Falcon Heights Opened
FY 2013	6200	5765	\$ 33,650,600	0	0.00%	
FY 2014	6200	5765	\$ 33,842,900	0	0.00%	
FY 2015	5800	5390	\$ 32,053,125	-775	-6.48%	Greek Houses Closed
FY 2016	5700	5300	\$ 32,457,800	-190	-1.70%	
FY 2017	6100	5700	\$ 35,658,902	800	7.27%	Greek Houses Open
FY 2018	5950	5550	\$ 36,074,829	-300	-2.54%	Harshman Closed

Cumulative Change since FY 2011 427 3.86%

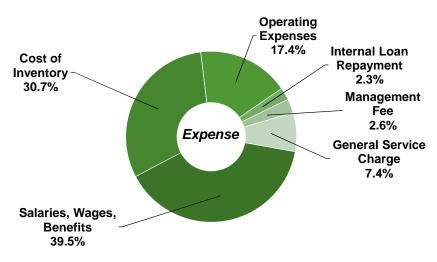
Cumulative Change since FY 2012 -465 -3.89%

BGSU Dining Services Budget FY 2018 Total Revenue \$25,936,519



Revenue Source	Budget	Percentage
Meal Plans	\$21,020,534	81.0%
Cash/Credit Card Sales	\$2,590,500	10.0%
Miscellaneous Income	\$50,544	0.2%
Conferences & Workshop Income	\$2,274,941	8.8%
Total	\$25,936,519	100.0%

Total Expense \$25,483,028



Expense	Budget	Percentage
Salaries, Wages, Benefits	\$10,070,982	39.5%
Cost of Inventory	\$7,835,425	30.7%
Operating Expenses	\$4,429,821	17.4%
Internal Loan Repayment	\$596,800	2.3%
Management Fee	\$675,000	2.6%
General Service Charge	\$1,875,000	7.4%
Total	\$25,483,028	100.0%

FY 2018 DINING SERVICES BUDGET (Includes Dining Halls and Union Dining (Fund: 20100, 43000, 76050 / Dept: 711000)

REVENUE:	Δ	FY 2017 APPROVED BUDGET		FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE*
Meal Plans	\$	19,935,984	\$	21,020,534	\$	1,084,550	5.4%	[1]
Cash / Credit Card Sales		2,981,360		2,590,500		(390,860)	-13.1%	[2]
Conferences & Workshop Income		2,222,341		2,274,941		52,600	2.4%	[3]
Miscellaneous Income		50,544		50,544		0	0.0%	
TOTAL REVENUE	\$	25,190,229	\$	25,936,519	\$	746,290	3.0%	
EXPENSE:								
Salaries and Wages BGSU Salaries & Wages								
Contract Salaries	\$	401,768	\$	317,736	\$	(84,032)	-20.9%	[4]
Classified Salaries	Ψ	1,155,025	Ψ	1,179,576	Ψ	24,551	2.1%	ניין
Wage / Compensation Pool		31,137		30,560		(577)	-1.9%	[5]
Chartwells Salaries & Wages		5,480,462		5,801,269		320,807	5.9%	[4]
Sub-total Salaries & Wages	\$	7,068,392	\$	7,329,141	\$	260,749	3.7%	ניין
-								
Employee Benefits	\$	2,478,859	\$	2,741,841	\$	262,982	10.6%	
Sub-total Salaries, Wages & Benefits	\$	9,547,251	\$	10,070,982	\$	523,731	5.5%	
Purchase for Resale	\$	7,697,189	\$	7,835,425	\$	138,236	1.8%	[6]
Operating Expenses								
Supplies	\$	766,828	\$	888,602	\$	121,774	15.9%	[7]
Travel		47,924		50,195		2,271	4.7%	
Information / Communication		494,762		487,934		(6,828)	-1.4%	
Maintenance & Repairs		517,680		1,112,714		595,034	114.9%	[8]
Utilities		384,750		408,397		23,647	6.1%	[9]
Equipment		307,093		169,833		(137,260)	-44.7%	[10]
Other (Royalties / Nat'l Merit)		1,358,129		1,312,146		(45,983)	-3.4%	
Sub-total Operating Expenses	\$	3,877,166	\$	4,429,821	\$	552,655	14.3%	
Fixed Expenses								
Internal Loan Repayment	\$	596,800	\$	596,800	\$	-	0.0%	
Management Fee	\$	637,500	\$	675,000	*	37,500	5.9%	[11]
Sub-total Fixed Expenses	\$	1,234,300	\$	1,271,800	\$	37,500	3.0%	
TOTAL REIMBURSABLE EXPENSE	\$	22,355,906	\$	23,608,028	\$	1,252,122	5.6%	
Fixed Expenses								
General Service Charge	\$	1,875,000	\$	1,875,000	\$	0	0.0%	[12]
Sub-total Fixed Expenses	\$	1,875,000	\$	1,875,000	\$	0	0.0%	[,-]
TOTAL EVENUE	\$	24,230,906	\$	25,483,028	\$	1,252,122	5.2%	
TOTAL EXPENSE	Ψ	,,		, ,		, ,		

^{*} see budget notes on the following pages

BOWLING GREEN STATE UNIVERSITY DINING SERVICES FY 2018 BUDGET PROCESS

Total Dining Budget - FY 2017 Approved compared to FY 2018 Proposed

Revenue

- [1] **Meal Plans** Meal Plan Revenue assumes 550-bed decrease (Harshman off-line) in plan counts and a 3% board price increase.
- [2] Cash/Credit Card Sales Based on historical trends and includes a 2% retail price increase.
- [3] Conference & Workshop Income Based on current bookings. Catering revenue includes a 5% increase.

Personnel

- [4] Contract Salaries Reduction due to attrition. Replacements are hired as Chartwells employees.
- [5] Wage/Compensation Pool Wage Compensation Pool of 2.0%.

Purchase for Resale

[6] Purchases for resale based on FY 2017 forecast plus a 1.25% cost of goods increase estimate.

Operating

- [7] **Supplies -** Based on FY 2017 projected actual expense as well as replacing uniforms at The Oaks and Carillon Place, and new allergen training.
- [8] **Maintenance & Repairs -** includes \$250,000 for Catering dish machine, \$105,000 for Oaks building repairs, and \$47,500 for other miscellaneous repairs at Kreischer, Nest, and Carillon Place.
- [9] Utilities Based on FY 2017 projected actual expense.
- [10] **Equipment -** FY 2018 has returned to lower amount due to the addition of the culinary lab at the Oaks in FY 2017
- [11] Management Fee Per Chartwells Agreement.
- [12] General Service Charge Per FY 2018 Auxiliary Budget Guidelines.

BOWLING GREEN STATE UNIVERSITY

University Dining Services Proposed Meal Plan Rates - Fiscal Year 2018

MEAL PLANS	S	Seme	Y 2015 ester Plan Rates	FY 2016 nester Plan Rates	\$ crease	% Increase	FY 2017 Semester Plan Rates	Iı	\$ ncrease	% Increase	ROPOSED FY 2018 mester Plan Rates	Inc	\$ rease	% Increase
Commuter		\$	293	\$ 300	\$ 7	2.4%	\$ 306	\$	6	2.0%	\$ 315	\$	9	2.9%
Bronze		\$	1,542	\$ 1,581	\$ 39	2.5%	\$ 1,620	\$	39	2.5%	\$ 1,669	\$	49	3.0%
Silver		\$	1,835	\$ 1,881	\$ 46	2.5%	\$ 1,928	\$	47	2.5%	\$ 1,986	\$	58	3.0%
Gold		\$	1,992	\$ 2,042	\$ 50	2.5%	\$ 2,093	\$	51	2.5%	\$ 2,156	\$	63	3.0%
Bronze Scholarship		\$	1,542	\$ 1,581	\$ 39	2.5%	\$ 1,620	\$	39	2.5%	\$ 1,669	\$	49	3.0%

Average Proposed Meal Plan Increase

2.5%

2.5%

3.0%

Note: Meal plan rate increases did not occur in FY 2015 and FY 2013.

					PROJECTI	ED REV	/EI	NUE FY	20)18					
3.0% Increase	F	Pro	jected Fa	all 2	2017	Pro	oje	cted Sp	ring	g 2018		То	tal 2017	7/2	018
	Plan					Plan					Plan				
PLAN	Count		Rate		Total	Count		Rate		Total	Count		Rate		Total
Commuter	354	\$	315	\$	111,510	179	\$	315	\$	56,385	533	\$	315	\$	167,895
Bronze	3,244	\$	1,669	\$	5,414,236	3,276	\$	1,669	\$	5,468,052	6,520	\$	1,669	\$	10,882,288
Silver	1,970	\$	1,986	\$	3,912,420	1,773	\$	1,986	\$	3,521,178	3,743	\$	1,986	\$	7,433,598
Gold	637	\$	2,156	\$	1,373,372	541	\$	2,156	\$	1,166,787	1,178	\$	2,156	\$	2,540,159
TOTAL	6,205			\$	10,811,538	5,769			\$	10,212,402	11,974			\$	21,023,940

Assuming 3.0% price increase and a 550 bed decline due to the closure of Harshman.

					PROJECT	ED REV	/EI	NUE FY	20	17					
2.0% Increase	F	Pro	jected Fa	ıll 2	2016	Pro	oje	cted Sp	ring	2017		То	tal 2016	3/2	017
	Plan					Plan		•			Plan				
PLAN	Count		Rate		Total	Count		Rate		Total	Count		Rate		Total
Commuter	474	\$	306	\$	145,044	307	\$	306	\$	93,942	781	\$	306	\$	238,986
Bronze	3,090	\$	1,620	\$	5,005,800	3,018	\$	1,620	\$	4,889,568	6,108	\$	1,620	\$	9,895,368
Silver	1,990	\$	1,928	\$	3,836,720	1,640	\$	1,928	\$	3,161,920	3,630	\$	1,928	\$	6,998,640
Gold	731	\$	2,093	\$	1,529,983	608	\$	2,093	\$	1,272,935	1,339	\$	2,093	\$	2,802,918
TOTAL	6,285			\$	10,517,547	5,573			\$	9,418,365	11,858			\$	19,935,912

Assuming flat enrollment based on FY 2016 actuals and a 2.0% price increase.

					PROJECTI	ED REV	/EI	NUE FY	20	16					
3.0% Increase	F	Pro	jected Fa	all 2	2015	Pro	oje	cted Sp	ring	2016		То	tal 2015	5/2	016
	Plan					Plan		•			Plan				
PLAN	Count		Rate		Total	Count		Rate		Total	Count		Rate		Total
Commuter	354	\$	300	\$	106,200	52	\$	300	\$	15,600	406	\$	300	\$	121,800
Bronze	3,015	\$	1,588	\$	4,787,820	3,089	\$	1,588	\$	4,905,740	6,104	\$	1,588	\$	9,693,560
Silver	1,941	\$	1,890	\$	3,668,490	1,689	\$	1,890	\$	3,192,210	3,630	\$	1,890	\$	6,860,700
Gold	763	\$	2,052	\$	1,565,676	687	\$	2,051	\$	1,409,428	1,450	\$	2,052	\$	2,975,104
Bronze Scholarship		\$	1,588	\$	7		\$	1,588	\$	6		\$	1,588	\$	13
TOTAL	6,073			\$	10,128,193	5,517			\$	9,522,984	11,590			\$	19,651,177

Assuming a decrease of 238 plans and a 3.0% price increase.

					PROJECTI	ED REV	/EI	NUE FY	20	15					
0.0% Increase	F	Pro	jected Fa	all 2	2014	Pro	oje	cted Sp	ring	2015		То	tal 2014	1/2	015
	Plan					Plan		•			Plan				
PLAN	Count		Rate		Total	Count		Rate		Total	Count		Rate		Total
Commuter	326	\$	293	\$	95,433	27	\$	293	\$	7,904	353	\$	293	\$	103,337
Bronze	3,362	\$	1,542	\$	5,185,011	3,530	\$	1,542	\$	5,444,515	6,892	\$	1,542	\$	10,629,526
Silver	2,088	\$	1,835	\$	3,831,438	1,341	\$	1,835	\$	2,460,708	3,429	\$	1,835	\$	6,292,146
Gold	715	\$	1,992	\$	1,424,323	455	\$	1,992	\$	906,778	1,170	\$	1,992	\$	2,331,101
Bronze Scholarship	36	\$	1,542	\$	55,528	34	\$	1,542	\$	52,442	70	\$	1,542	\$	107,970
TOTAL	6,527			\$	10,591,733	5,387			\$	8,872,348	11,914			\$	19,464,081

Assuming flat enrollment and no price increase.

PROPOSED FY 2018 MISCELLANEOUS AUXILIARY BUDGETS

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration

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MISCELLANEOUS AUXILIARY BUDGETS

A variety of services and activities maintained for effective University administration and service requirements of students, faculty, and staff are represented by the following miscellaneous auxiliary budgets. Miscellaneous auxiliary units are expected to be self-sustaining and do not receive student general fees to support their operations.

Projected income for each program budget, based on proposed charge rates and utilization estimates, should render each budget self-supporting. Any excess income over expenses will be directed to respective accumulated fund balances. An attempt has been made to hold rates charged to other internal units as low as possible.

DESCRIPTION OF AUXILIARY ENTERPRISES

BG1 Card

A centralized operation for handling both revenue transactions and non-revenue access transactions for such items as University Dining Services meal plans, a debit account to be used on campus in the Bookstore, vending machines, laundry machines, etc., and with off-campus participating merchants, by faculty, staff and students.

Farm Leases

Approximately 250 acres of farm land farmed on a lease basis.

Parking & Traffic / Union Parking - Bowling Green Campus

Operates and maintains Bowling Green Campus parking areas.

Falcon Outfitters

Formerly known as The University Bookstore, Falcon Outfitters provides a full-range of supplies, BGSU clothing and novelty items and is located in the Bowen-Thompson Student Union.

Golf Course

Forrest Creason Golf Course is a semi-private course which is open to the public as well as BGSU students, faculty and staff.

As announced previously, the Golf Course will be closing at the conclusion of the 2017 season. A task force of staff, faculty and students are investigating "next life" options.

Falcon Landing

Rental property owned and operated by BGSU beginning in FY 2012.

Falcon Landing II

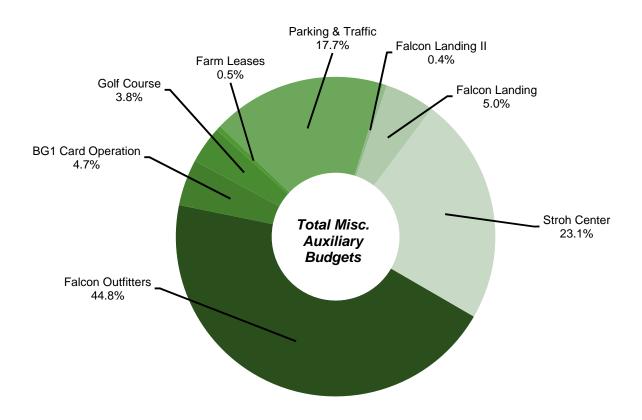
Falcon Landing II is a small five unit apartment building located at 920 East Wooster Street which the University acquired during FY 2014. As a reminder, the Board authorizes opportunistic real estate acquisitions on a biennial basis up to a maximum of \$1.0 million.

Stroh Center

The Stroh Center opened in August of 2011 as the home for the Falcon Men's and Women's Basketball and Volleyball Programs. It also serves as a venue for concerts, commencement, lectures and numerous campus and community events.

BGSU Miscellaneous Auxiliary Budgets FY 2018

Grand Total \$11,496,811



Miscellaneous Auxiliary Budgets	Budget	% of Total
Falcon Outfitters	\$5,154,019	44.8%
Parking & Traffic - BG Campus	\$2,030,000	17.7%
BG1 Card Operation	\$539,300	4.7%
Golf Course	\$433,105	3.8%
Farm Leases	\$59,890	0.5%
Falcon Landing	\$579,811	5.0%
Falcon Landing II	\$45,547	0.4%
Stroh Center	\$2,655,139	23.1%
Total	\$11,496,811	100.0%

SUMMARY OF FY 2018 RECOMMENDATIONS FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE

	FY 2017 PPROVED BUDGET	FY 2018 ROPOSED BUDGET	\$ INC.	% INC.
BG1 Card	\$ 502,300	\$ 539,300	\$ 37,000	7.37%
Farm Leases	\$ 81,000	\$ 59,890	\$ (21,110)	-26.06%
Parking & Traffic - BG Campus	\$ 2,025,000	\$ 2,030,000	\$ 5,000	0.25%
Falcon Outfitters * Previously the University Bookstore	\$ 7,942,731	\$ 5,154,019	\$ (2,788,712)	-35.11%
Golf Course	\$ 416,976	\$ 433,105	\$ 16,129	3.87%
Falcon Landing	\$ 603,668	\$ 579,811	\$ (23,857)	-3.95%
Falcon Landing II	\$ 44,868	\$ 45,547	\$ 679	1.51%
Stroh Center	\$ 2,612,480	\$ 2,655,139	\$ 42,659	1.63%
TOTALS	\$ 14,229,023	\$ 11,496,811	\$ (2,732,212)	-19.20%

BG1 CARD OPERATION BUDGET FOR FY 2018 (Fund: 21500, 76550 / DEPT: 723000)

	RE	FY 2017 ESTATED BUDGET	PR	EY 2018 COPOSED BUDGET	 \$ INC.	% INC.	BUDGET NOTE
REVENUE:							
ID Production Fees	\$	195,000	\$	195,000	\$ 0	0.00%	
Administrative Services		273,500		305,500	32,000	11.70%	[1]
Other Revenue		33,800		38,800	 5,000	14.79%	[2]
TOTAL REVENUE	\$	502,300	\$	539,300	\$ 37,000	7.37%	
EXPENSE:							
Salaries and Wages							
Contract Salaries	\$	55,000	\$	54,000	\$ (1,000)	-1.82%	
Classified Salaries		0		0	0	0.00%	
Student / Temporary		60,000		60,000	0	0.00%	
Wage / Compensation Pool		1,100		1,080	(20)	-1.82%	[3]
Sub-total Salaries & Wages	\$	116,100	\$	115,080	\$ (1,020)	-0.88%	
Employee Benefits	\$	20,750	\$	20,400	\$ (350)	-1.69%	
Sub-total Salaries, Wages and Benefits	\$	136,850	\$	135,480	\$ (1,370)	-1.00%	
Operating Expenses							
Supplies	\$	35,000	\$	35,000	\$ 0	0.00%	
Travel		4,000		4,000	0	0.00%	
Information and Communication		5,000		5,000	0	0.00%	
Repairs and Maintenance		210,285		217,172	6,887	3.28%	
Equipment		29,000		55,200	26,200	90.34%	[4]
Facility Charge		5,000		5,000	0	0.00%	
Sub-total Operating Expenses	\$	288,285	\$	321,372	\$ 33,087	11.48%	
Fixed Expenses							
Renewals / Replacements	\$	30,000	\$	30,000	\$ 0	0.00%	
General Service Charge		35,000		50,000	15,000	42.86%	[5]
Sub-total Fixed Expenses		65,000		80,000	15,000	23.08%	
TOTAL EXPENSE	\$	490,135	\$	536,852	\$ 46,717	9.53%	
Revenue Over/(Under) Expense	\$	12,165	\$	2,448	\$ (9,717)	-79.88%	

- Increase due to Moocho App Revenue.
 Increase due to projected ticket sales and Enterprise Car Rentals.
 Wage Compensation Pool of 2%.
 Based on projected Enterprise Rental costs.
 Per FY 2018 Auxiliary Budget Guidelines.

FARM LEASES BUDGET FOR FY 2018 (Fund: 21300 / DEPT: 724000)

	AP	Y 2017 PROVED UDGET	PR	Y 2018 OPOSED UDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: Sales	\$	81,000	\$	59,890	\$	(21,110)	-26.06%	[1]
TOTAL REVENUE	\$	81,000	\$	59,890	\$	(21,110)	-26.06%	
EXPENSE: Salaries, Wages and Benefits	\$	0	\$	0	\$	0	0.00%	
Operating Expenses Repairs and Maintenance Sub-total Operating Expenses	\$	42,000 42,000	<u>\$</u>	30,000 30,000	<u>\$</u> \$	(12,000) (12,000)	-28.57% -28.57%	[2]
Fixed Expenses General Service Charge Sub-total Fixed Expenses	<u>\$</u> \$	5,000 5,000	\$	7,500 7,500	<u>\$</u>	2,500 2,500	50.00% 50.00%	[3]
TOTAL EXPENSE	\$	47,000	\$	37,500	\$	(9,500)	-20.21%	
Revenue Over/(Under) Expense	\$	34,000	\$	22,390	\$	(11,610)	-34.15%	

- [1] New three year contract in effect[2] Prior replacement of drainage tile completed[3] Per FY 2018 Auxiliary Budget Guidelines.

PARKING & TRAFFIC BUDGET FOR FY 2018

(Includes Bowen-Thompson Student Union Parking) (Fund: 21100, 76500 / DEPT: 726000)

	Α	FY 2017 PPROVED BUDGET		FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
Sales (Registration Fees/Meters) Other Revenue (Fines, etc.)	\$	1,650,000 375,000	\$	1,675,000 355,000	\$	25,000 (20,000)	1.52% -5.33%	[1] [2]
TOTAL REVENUE	\$	2,025,000	\$	2,030,000	\$	5,000	0.25%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	154,228	\$	133,624	\$	(20,604)	-13.36%	[3]
Classified Salaries		196,884		177,167		(19,717)	-10.01%	[3]
Student / Temporary		40,000		65,000		25,000	62.50%	[3]
Wage / Compensation Pool		8,367		7,399		(968)	-11.57%	[3, 4]
Sub-total Salaries & Wages	\$	399,479	\$	383,190	\$	(16,289)	-4.08%	
Employee Benefits	\$	125,887	\$	104,172	\$	(21,715)	-17.25%	[3]
Sub-total Salaries. Wages and Benefits	\$	525,366	\$	487,362	\$	(38,004)	-7.23%	
Operating Expenses								
Supplies	\$	70,000	\$	55,000	\$	(15,000)	-21.43%	[5]
Travel		5,000		10,000		5,000	100.00%	[6]
Information and Communication		8,000		24,000		16,000	200.00%	[5]
Repairs and Maintenance		60,000		30,000		(30,000)	-50.00%	[5]
Equipment		80,000		75,000		(5,000)	-6.25%	[5]
Utilities		104,493		104,493) o	0.00%	
Other Expenses		30,000		0		(30,000)	-100.00%	[7]
Sub-total Operating Expenses	\$	357,493	\$	298,493	\$	(59,000)	-16.50%	1-1
Fixed Expenses								
Renewals / Replacements	\$	657,560	\$	833,000	\$	175,440	26.68%	[8]
General Service Charge	,	193,084	,	185,084	,	(8,000)	-4.14%	r - 1
Debt Service		286,920		220,123		(66,797)	-23.28%	[9]
Insurance		4,577		5,569		992	22.00%	[9]
Sub-total Fixed Expenses	\$	1,142,141	\$	1,243,776	\$	101,635	8.90%	1-1
TOTAL EXPENSE	\$	2,025,000	\$	2,029,631	\$	4,631	0.23%	
Revenue Over/(Under) Expense	\$	1,518	\$	369	\$	(1,149)	-75.69%	

- [1] Phase 2 of Faculty/Staff permit increase approved in FY 2016.
- [2] Based on historical trends.
- [3] Increase due to the use of students to cover retirement and position vacancies.
- [4] Wage Compensation Pool of 2.0%.
- [5] Based on previous 3 year historical trend.
- [6] Due to increased training opportunities for staff.
- [7] New parking regulation system will be used in FY 2018 which no longer requires the use of parking tags.
- [8] Planned future replacements and maintenance of parking lots.
- [9] Per FY 2018 Auxiliary Budget Guidelines.

FALCON OUTFITTERS

(Includes Firelands Bookstore, Stroh Center Shop) BUDGET FOR FY 2018

(Fund: 20300, 76150, / DEPT: 721000, 722000, 722500)

	FY 2017 APPROVED BUDGET		FY 2018 PROPOSED BUDGET			\$ INC.	% INC.	BUDGET NOTE
REVENUE:			_					
Sales	\$	7,799,831	\$	4,890,500	\$	(2,909,331)	-37.30%	[1]
Other Revenue		142,900		263,519		120,619	84.41%	[2]
TOTAL REVENUE	\$	7,942,731	\$	5,154,019	\$	(2,788,712)	-35.11%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	322,185	\$	225,843	\$	(96,342)	-29.90%	[1]
Classified Salaries		205,307		118,455		(86,852)	-42.30%	[1]
Student / Temporary		386,400		232,700		(153,700)	-39.78%	[1, 3]
Wage / Compensation Pool		12,947		9,445		(3,502)	-27.05%	[1]
Sub-total Salaries & Wages	\$	926,839	\$	586,443	\$	(340,396)	-36.73%	
Employee Benefits	\$	211,361	\$	123,566	\$	(87,795)	-41.54%	[1]
Sub-total Salaries, Wages and Benefits	\$	1,138,200	\$	710,009	\$	(428,191)	-37.62%	1.1
Cost of Sales	\$	5,693,293	\$	3,538,819	\$	(2,154,474)	-37.84%	[1]
Operating Expenses								
Supplies	\$	49,500	\$	24,000	\$	(25,500)	-51.52%	[1]
Travel		20,500		10,500		(10,000)	-48.78%	[1]
Information and Communication		136,900		70,000		(66,900)	-48.87%	[1]
Repairs and Maintenance		7,600		4,100		(3,500)	-46.05%	[1]
Eguipment		6,600		28,600		22,000	333.33%	[4]
Supplemental Staffing				24,000		24,000	100.00%	[3]
Scholarship Program		80,000		34,700		(45,300)	-56.63%	[1]
Facility Charge		284,500		284,500		O O	0.00%	
Other Expenses		215,250		148,000		(67,250)	-31.24%	[1]
Sub-total Operating Expenses	\$	800,850	\$	628,400	\$	(172,450)	-21.53%	
Fixed Expenses								
General Service Charge	\$	266,200	\$	266,200	\$	0	0.00%	
Insurance	Ψ	3,034	Ψ	3,126	Ψ	92	3.03%	
Sub-total Fixed Expenses	\$	269,234	\$	269,326	\$	92	0.03%	
TOTAL EXPENSE	\$	7,901,577	\$	5,146,554	\$	(2,755,023)	-34.87%	
Revenue Over/(Under) Expense	\$	41,154	\$	7,465	\$	(33,689)	-81.86%	

Notes:

Effective July 1st, Falcon Outfitters has eliminated the Course Materials Operation

- [1] Overall sales are down due to the elimination of the Course Materials Operations. However, general merchandise sales are projected to increase by 26% from the FY 2017 budget.
- [2] Increase due to affiliate income through the use of Hero Course Materials software.
- [3] Increase due to the addition of the Package Pickup Center and need for start/end of semester supplemental staffing.
- [4] Replacement of the Point-of-Sale system.

GOLF COURSE BUDGET FOR FY 2018 (Fund: 21200, 76650 / DEPT: 716000)

	AF	Y 2017 PROVED SUDGET	PR	Y 2018 OPOSED SUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: Sales	\$	416,976	\$	433,105	\$	16,129	3.87%	[1]
TOTAL REVENUE	\$	416,976	\$	433,105	\$	16,129	3.87%	
EXPENSE:								
Salaries and Wages	Φ.	40.044	Φ.	40.04.4	Φ.	4.000	0.500/	
Contract Salaries	\$	48,014	\$	49,214	\$	1,200	2.50%	[0]
Classified Salaries		101,171		116,908		15,737	15.55%	[2]
Student / Temporary Wage / Compensation Pool		78,500 4,149		69,500 4,626		(9,000) 477	-11.46% 11.50%	[3] [2]
Sub-total Salaries & Wages	\$	231,834	\$	240,248	\$	8,414	3.63%	[2]
Sub-total Salaries & Wages	φ	231,034	φ	240,240	φ	0,414	3.03 //	
Employee Benefits	\$	62,137	\$	67,945	\$	5,808	9.35%	[2,4]
Sub-total Salaries, Wages & Benefits	\$	293,971	\$	308,193	\$	14,222	4.84%	[, -]
Purchases for Resale	\$	20,000	\$	19,040	\$	(960)	-4.80%	
Operating Expenses								
Supplies	\$	32,600	\$	32,600	\$	0	0.00%	
Travel	Ψ	600	*	800	*	200	33.33%	
Communication		2,440		2,240		(200)	-8.20%	
Repairs and Maintenance		35,850		36,500		650	1.81%	
Utilities		5,000		5,100		100	2.00%	
Equipment		1,000		2,603		1,603	160.30%	[3]
Sub-total Operating Expenses	\$	77,490	\$	79,843	\$	2,353	3.04%	
Fixed Expenses								
General Service Charge	\$	24,985	\$	25,000	\$	15	0.06%	
Insurance		530		1,029		499	94.15%	[5]
Sub-total Fixed Expenses	\$	25,515	\$	26,029	\$	514	2.01%	-
TOTAL EXPENSE	\$	416,976	\$	433,105	\$	16,129	3.87%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	0.00%	

- [1] Based on historical trends and a 5% membership rate increase in FY 2018.
- [2] Increase due to salaries no longer being split with the SRC.
- [3] Based on historical trends.
- [4] Wage Compensation Pool of 2.0%
- [5] Per FY 2018 Auxiliary Budget Guidelines

FALCON LANDING BUDGET FOR FY 2018 (Fund: 24000 / DEPT: 725500)

DEVENUE	AF	PROVED BUDGET	PR	FY 2018 OJECTED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: Rental Income	\$	603,668	\$	579,811	\$	(23,857)	-3.95%	[1]
TOTAL REVENUE	\$	603,668	\$	579,811	\$	(23,857)	-3.95%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	10,295	\$	10,606	\$	311	3.02%	
Classified Salaries		36,172		37,259		1,087	3.01%	[2]
Sub-total Salaries & Wages	\$	46,467	\$	47,865	\$	1,398	3.01%	
Employee Benefits	\$	10,245	\$	10,553	\$	308	3.01%	[2]
Sub-total Salaries, Wages and Benefits	\$	56,712	\$	58,418	\$	1,706	3.01%	
Operating Expenses								
Rental Expense	\$	20.259	\$	19,500	\$	(759)	-3.75%	[2]
Utilities	·	111,240		114,578	•	3,338	3.00%	[2]
Cleaning		11,255		12,000		745	6.62%	[2]
Common Areas		4,326		3,500		(826)	-19.09%	[2]
Repairs & Maintenance		22,658		23,770		1,112	4.91%	[2]
Landscape & Snow Removal		7,649		7,879		230	3.01%	[2]
Administrative & Office Expense		63,593		65,501		1,908	3.00%	[2]
Property Insurance		5,665		5,865		200	3.53%	[3]
Sub-total Operating Expenses	\$	246,645	\$	252,593	\$	5,948	2.41%	
Fixed Expenses								
General Service Charge	\$	41,200	\$	41,200	\$	0	0%	[3]
Sub-total Fixed Expenses	<u>\$</u> \$	41,200	\$ \$	41,200	<u>\$</u> \$	0	0%	
TOTAL EXPENSE	\$	344,557	\$	352,211	\$	7,654	2.22%	
Revenue Over/(Under) Expense	\$	259,111	\$	227,600	\$	(31,511)	-12.16%	[4]

^[1] See next page for Revenue Analysis. Based on FY 2017 actuals which saw an increase in 10 month leases and a corresponding decrease in 12 month leases.

^[2] Based on FY 2017 Actuals.

^[3] Per FY 2018 Auxiliary Budget Guidelines.

^[4] Any surplus generated for the year will be directed to reimburse the University for the acquisition costs and improvements to the facility.

New Resident Monthly Per Bed Rate

Unit Type	# of Beds	ı	-Y 2017	ı	FY 2018	Inc	\$ crease	% Increase
One Bedroom								
10 Months	40	\$	617	\$	636	\$	19	3.1%
12 Months	32	\$	586	\$	599	\$	13	2.2%
Full Unit								
12 Months	20	\$	1,000	\$	1,050	\$	50	5.0%

FALCON LANDING II BUDGET FOR FY 2018 (Fund: 25000 / DEPT: 725600)

	PR	Y 2017 OPOSED UDGET	PRO	Y 2018 DJECTED UDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: Rental Income	\$	40,800	\$	41,232	\$	432	1.1%	[4]
Utility Payments	<u> </u>	4,068	Ф	4,315	—	247	6.1%	[1] [2]
TOTAL REVENUE	\$	44,868	\$	45,547	\$	679	1.5%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	2,207	\$	2,352	\$	145	6.6%	[3]
Classified Salaries		7,422		7,656	\$	234	3.2%	[3]
Sub-total Salaries & Wages	\$	9,629	\$	10,008	\$	379	3.9%	
Employee Benefits	\$	0	\$	0	\$	0	0.0%	
Sub-total Salaries, Wages and Benefits	\$	9,629	\$	10,008	\$	379	3.9%	
Operating Expenses								
Rental Expense	\$	1,061	\$	1,093	\$	32	3.0%	
Utilities		7,375		4,315		(3,060)	-41.5%	[4]
Cleaning		1,274		1,313		39	3.1%	
Common Areas		1,061		1,093		32	3.0%	
Repairs & Maintenance		10,610		10,928		318	3.0%	
Landscape & Snow Removal		2,653		2,733		80	3.0%	
Administrative & Office Expense		412		425		13	3.2%	
Property Insurance		961		990		29	3.0%	
Sub-total Operating Expenses	\$	25,407	\$	22,890	\$	(2,517)	-9.9%	
Fixed Expenses								
General Service Charge	\$	8,800	\$	8,800	\$	0	0%	[5]
Sub-total Fixed Expenses	\$	8,800	\$	8,800	\$	0	0%	
TOTAL EXPENSE	\$	43,836	\$	41,698	\$	(2,138)	-4.9%	
Revenue Over/(Under) Expense	\$	1,032	\$	3,849	\$	2,817	273.0%	

- [1] See next page for Revenue Analysis. Assumed a rate increase of 3% for new residents and no increase for renewals.
- [2] Payments are collected from residents for gas, water and sewer.
 [3] Partial salary for maintenance and leasing agent.
 [4] Based on FY 2017 actual expense.
 [5] Per FY 2018 Auxiliary Budget Guidelines.

Falcon Landing II

Assumptions / Input

FY 2018 Gross Potential Rent Budget

UNIT TYPE	# OF UNITS	MONTHLY RENT PER BED	LEASE TERM		GROSS DTENTIAL RENT	
Unit 1	1	\$ 618.00	12	\$	7,416	
Unit 2	1	\$ 618.00	12	\$	7,416	
Unit 3	1	\$ 600.00	12	\$	7,200	
Unit 4	1	\$ 600.00	12	\$	7,200	
Unit 5	1	\$ 1,000.00	12	\$	12,000	
				•		
Totals	5	<u>-</u>		\$	41,232	

	ا	Monthly Pe	⁻ Be	ed Rate				
UNIT TYPE	FY 2017 FY			FY 2018	\$ lı	ncrease	% Increase	
Unit 1	\$	600.00	\$	618.00	\$	18.00	3.0%	
Unit 2	\$	600.00	\$	618.00	\$	18.00	3.0%	
Unit 3	\$	600.00	\$	600.00	\$	-	0.0%	
Unit 4	\$	600.00	\$	600.00	\$	-	0.0%	
Unit 5	\$	1,000.00	\$	1,000.00	\$	-	0.0%	

Stroh Center BUDGET FOR FY 2018 (Fund: 21900 / DEPT: 718500)

DEVENUE.		FY 2017 ESTATED BUDGET		FY 2018 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: Facility Fee	\$	1,700,000	\$	1,700,000	\$	0	0.00%	[1]
Operational Income	Ψ	867,980	Ψ	846,639	Ψ	(21,341)	-2.46%	[2]
Conference Income		64,000		64,000		0	0.00%	[-]
Facility Income		40,500		40,500		0	0.00%	
Other Income		4,000		4,000		0	0.00%	
TOTAL REVENUE	\$	2,676,480	\$	2,655,139	\$	(21,341)	-0.80%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	73,531	\$	86,975	\$	13,444	18.28%	[3]
Graduate Assistants		9,000		9,000		0	0.00%	
Student / Temporary		182,911		140,000		(42,911)	-23.46%	[4]
Wage / Compensation Pool		3,970		4,333		363	9.14%	
Sub-total Salaries & Wages	\$	269,412	\$	240,308	\$	(29,104)	(10.80%)	
Employee Benefits	\$	41,145	\$	40,048	\$	(1,097)	(2.67%)	[1]
Sub-total Salaries, Wages and Benefits	\$	310,557	\$	280,357	\$	(30,200)	(9.72%)	
Operating Expenses								
Supplies	\$	39,700	\$	39,700	\$	0	0.00%	
Travel		10,500		10,500		0	0.00%	
Information and Communication		29,200		29,200		0	0.00%	
Repairs and Maintenance		178,233		178,233		0	0.00%	
Equipment		115,352		115,352		0	0.00%	
Utilities		163,000		163,000		0	0.00%	
Sub-total Operating Expenses	\$	535,985	\$	535,985	\$	0	0.00%	
Fixed Expenses								
General Service Charge	\$	57,600	\$	64,363	\$	6,763		[1]
Renewals / Replacements		0	\$	0		0	0.00%	
Debt Service		1,700,000	\$	1,700,000		0	0.00%	[1]
Insurance/Other		8,338		10,434		2,096	25.14%	[1]
Sub-total Fixed Expenses	\$	1,765,938	\$	1,774,797	\$	8,859	0.50%	
TOTAL EXPENSE	\$	2,612,480	\$	2,591,139	\$	(21,341)	-0.82%	
Revenue Over/(Under) Expense	\$	64,000	\$	64,000	\$	0	0.00%	

- Per FY 2018 Auxiliary Budget Guidelines.
 Reevaluation of programming for external events and potential revenue.
 Reorganization of staff Assistant for AD for Ice Arena Operations (split funded position with Ice Arena).
 Based on projected FY 2017 actuals.