

**BGSU FY 2013  
Proposed Budgets**

Educational &  
General Budgets  
(Bowling Green &  
Firelands Campus)

General Fee &  
Related Auxiliary  
Budgets

Residence & Dining  
Hall Budgets

Miscellaneous  
Auxiliary Budgets

**BGSU FY 2013 Proposed Budgets**

Office of Finance &  
Administration

June 2012



**BGSU - Proposed Budgets  
Fiscal Year 2013**

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# **PROPOSED FY 2013 BUDGETS BOARD ACTION**

**Proposed to Board of Trustees**

Prepared by the Office of Finance and  
Administration

June 21, 2012

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**BOWLING GREEN STATE UNIVERSITY**  
**Board of Trustees**  
**June 21, 2012**  
**Resolution 2012**

FINANCIAL AFFAIRS/FACILITIES COMMITTEE

Approval of Fiscal Year 2013 Instructional and General Fee Revisions

MOTION: \_\_\_\_\_ moved and \_\_\_\_\_ seconded that:

WHEREAS, boards of trustees at public colleges and universities in Ohio are responsible for establishing the fees to be charged for instructional and other educational services; and

WHEREAS, the State of Ohio's biennial budget (S.B. 153) for Fiscal Year 2013 allows for tuition and general fee increases that do not exceed 3.5 percent annually; and

WHEREAS, the University is expecting a decrease of \$2.8 million (4.0 percent) in support from the State of Ohio for Fiscal Year 2013;

NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees hereby approves an annual increase to in-state undergraduate instructional fees for the Bowling Green (3.47 percent) and Firelands (3.5 percent) campuses of approximately 3.5 percent, an annual increase of 3.5 percent in general fees for all students, and other adjustments and increases as reflected in the attached schedules to be effective for fall semester 2012.

(ROLL CALL VOTE)

Action \_\_\_\_\_  
Date of Action \_\_\_\_\_  
For the Board of Trustees \_\_\_\_\_

**BOWLING GREEN STATE UNIVERSITY**  
**Board of Trustees**  
**June 21, 2012**  
**Background Information for Resolution 2012**

**Fiscal Year 2013 Instructional and General Fee Revisions**

**General Information**

Historically, the University has adjusted undergraduate and graduate instructional and general fees annually. The State of Ohio's biennial budget bill (H.B. 153), as introduced March 15, 2011 by the Governor, provided for a maximum increase of in-state undergraduate instructional and general fees of 3.5 percent for Fiscal Year 2012 and 2013.

**Proposed Revisions to Instructional and General Fees:**

In light of the anticipated decrease in State Share of Instruction support (SSI) from the State of Ohio of \$2.8 million (4.0 percent) in FY 2013 compared to the amount received in FY 2012, and in order to continue to provide sufficient resources for modest investments in salaries, benefits and other operating expenses, the following instructional and general fee changes are recommended for the Bowling Green and Firelands campuses.

**Bowling Green Campus**

- An increase of slightly less than 3.5 (3.47) percent to in-state, undergraduate instructional rates (including distance learning) and 3.5 percent increase in general fees for all students (\$12.40/student credit hour tuition increase per semester for in-state undergraduate; \$2/student credit hour general fee increase per semester for all students).
- No rate increase is proposed for graduate instructional rates.
- No increases are proposed to the out-of-state portion of either undergraduate or graduate instructional fees.
- No rate change is proposed to the tech fee (distance learning).
- No rate increase is proposed for the teacher cohort tuition.
- No rate increase is proposed for the CCAF (Community College of the Air Force).

- An increase in the UT-MUO nursing program fee from \$316.58/student credit hour per semester to \$327.66/student credit hour per semester, in accordance with the agreement with the University of Toledo – an increase of \$11.11 or 3.5 percent.

The most up-to-date comparison of proposed BGSU FY 2013 tuition and general fees and other Ohio schools will be shared during the budget presentations to the Board during the June board meeting.

### Firelands Campus

- An increase of 3.5 percent to instructional fees (\$6.25/student credit hour tuition increase per semester for in-state undergraduate; an increase of \$.15/student credit hour general fee increase for all students.
- No changes are recommended to the in-state graduate instructional fee.
- No changes are recommended to the out-of-state portion of either undergraduate or graduate instructional fees.

The attached schedules contain the proposed instructional and general fees for FY 2013 (Schedule 1 - green) by campus by applicable program as well as comparisons to the FY 2012 (Schedule 2 - orange) fees.

### **Alternatives and Consequences**

If the proposed instructional and general fee schedules are not approved, the University will continue using the rates currently in effect.

### **Specific Recommendation and Justification**

It is recommended that the proposed instructional and general fee schedules for the Bowling Green and Firelands campuses be approved by the Board of Trustees and implemented for Fiscal Year 2013.

### **Timetable and Action Required**

Approval by the Board of Trustees is requested at its June 21, 2012 meeting.

**Bowling Green State University  
FY 2013**

<b>Bowling Green Campus Tuition / Fees Undergraduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 371.40	\$ 61.00	\$ 432.40	\$ 305.00	\$ 737.40	
2	742.80	122.00	864.80	610.00	1,474.80	
3	1,114.20	183.00	1,297.20	915.00	2,212.20	
4	1,485.60	244.00	1,729.60	1,220.00	2,949.60	
5	1,857.00	305.00	2,162.00	1,525.00	3,687.00	
6	2,228.40	366.00	2,594.40	1,830.00	4,424.40	
7	2,599.80	427.00	3,026.80	2,135.00	5,161.80	
8	2,971.20	488.00	3,459.20	2,440.00	5,899.20	
9	3,342.60	549.00	3,891.60	2,745.00	6,636.60	
10	3,714.00	610.00	4,324.00	3,050.00	7,374.00	
11	4,085.40	671.00	4,756.40	3,355.00	8,111.40	
12-18	4,456.80	732.00	5,188.80	3,654.00	8,842.80	
Excess Credit Fee \$200 per hour 19 +						
<b>Bowling Green Campus Tuition / Fees Graduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 424.00	\$ 61.00	\$ 485.00	\$ 305.00	\$ 790.00	
2	848.00	122.00	970.00	610.00	1,580.00	
3	1,272.00	183.00	1,455.00	915.00	2,370.00	
4	1,696.00	244.00	1,940.00	1,220.00	3,160.00	
5	2,120.00	305.00	2,425.00	1,525.00	3,950.00	
6	2,544.00	366.00	2,910.00	1,830.00	4,740.00	
7	2,968.00	427.00	3,395.00	2,135.00	5,530.00	
8	3,392.00	488.00	3,880.00	2,440.00	6,320.00	
9	3,816.00	549.00	4,365.00	2,745.00	7,110.00	
10	4,240.00	610.00	4,850.00	3,050.00	7,900.00	
11	4,664.00	671.00	5,335.00	3,355.00	8,690.00	
12-18	5,084.00	732.00	5,816.00	3,654.00	9,470.00	
Excess Credit Fee \$200 per hour 19 +						



**Bowling Green State University  
FY 2013**

<b>Bowling Green Campus Tuition / Fees Undergraduate Distance Learning</b>					
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>Tech Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>
1	\$ 371.40	\$ 15.00	\$ 386.40	\$ 10.00	\$ 396.40
2	742.80	30.00	772.80	20.00	792.80
3	1,114.20	45.00	1,159.20	30.00	1,189.20
4	1,485.60	60.00	1,545.60	40.00	1,585.60
5	1,857.00	75.00	1,932.00	50.00	1,982.00
6	2,228.40	90.00	2,318.40	60.00	2,378.40
7	2,599.80	105.00	2,704.80	70.00	2,774.80
8	2,971.20	120.00	3,091.20	80.00	3,171.20
9	3,342.60	135.00	3,477.60	90.00	3,567.60
10	3,714.00	150.00	3,864.00	100.00	3,964.00
11	4,085.40	165.00	4,250.40	110.00	4,360.40
12-18	4,456.80	180.00	4,636.80	120.00	4,756.80
Excess Credit Fee \$200 per hour 19 +					
<b>Bowling Green Campus Tuition / Fees Graduate Distance Learning</b>					
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>Tech Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>
1	\$ 424.00	\$ 15.00	\$ 439.00	\$ 10.00	\$ 449.00
2	848.00	30.00	878.00	20.00	898.00
3	1,272.00	45.00	1,317.00	30.00	1,347.00
4	1,696.00	60.00	1,756.00	40.00	1,796.00
5	2,120.00	75.00	2,195.00	50.00	2,245.00
6	2,544.00	90.00	2,634.00	60.00	2,694.00
7	2,968.00	105.00	3,073.00	70.00	3,143.00
8	3,392.00	120.00	3,512.00	80.00	3,592.00
9	3,816.00	135.00	3,951.00	90.00	4,041.00
10	4,240.00	150.00	4,390.00	100.00	4,490.00
11	4,664.00	165.00	4,829.00	110.00	4,939.00
12-18	5,084.00	180.00	5,264.00	120.00	5,384.00
Excess Credit Fee \$200 per hour 19 +					

**Bowling Green State University  
FY 2013**

<b>Bowling Green Campus Tuition / Fees Teacher Cohort Programs</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	320.00	\$ 61.00	\$ 381.00	\$ 305.00	\$ 686.00	
2	640.00	122.00	762.00	610.00	1,372.00	
3	960.00	183.00	1,143.00	915.00	2,058.00	
4	1,280.00	244.00	1,524.00	1,220.00	2,744.00	
5	1,600.00	305.00	1,905.00	1,525.00	3,430.00	
6	1,920.00	366.00	2,286.00	1,830.00	4,116.00	
7	2,240.00	427.00	2,667.00	2,135.00	4,802.00	
8	2,560.00	488.00	3,048.00	2,440.00	5,488.00	
9	2,880.00	549.00	3,429.00	2,745.00	6,174.00	
10	3,200.00	610.00	3,810.00	3,050.00	6,860.00	
11	3,520.00	671.00	4,191.00	3,355.00	7,546.00	
12-18	3,840.00	732.00	4,572.00	3,654.00	8,226.00	
Excess Credit Fee \$200 per hour 19 +						
<b>Bowling Green Campus Tuition / Fees CCAF Programs</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>Tech Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	250.00	\$ 0.00	\$ 250.00	\$ 0.00	\$ 250.00	
2	500.00	0.00	500.00	0.00	500.00	
3	750.00	0.00	750.00	0.00	750.00	
4	1,000.00	0.00	1,000.00	0.00	1,000.00	
5	1,250.00	0.00	1,250.00	0.00	1,250.00	
6	1,500.00	0.00	1,500.00	0.00	1,500.00	
7	1,750.00	0.00	1,750.00	0.00	1,750.00	
8	2,000.00	0.00	2,000.00	0.00	2,000.00	
9	2,250.00	0.00	2,250.00	0.00	2,250.00	
10	2,500.00	0.00	2,500.00	0.00	2,500.00	
11	2,750.00	0.00	2,750.00	0.00	2,750.00	
12-18	3,000.00	0.00	3,000.00	0.00	3,000.00	
Excess Credit Fee \$200 per hour 19 +						

**Bowling Green State University  
FY 2013**

<b>Bowling Green Campus Tuition / Fees*</b>						
<b>Undergraduate Nursing Program</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>		<b>Total Fees Ohio Resident</b>		<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>
		<b>General Fee</b>				
1	\$ 327.66	\$ 49.60	\$ 377.26	\$ 305.00	\$ 682.26	
2	655.32	99.20	754.52	610.00	1,364.52	
3	982.98	148.80	1,131.78	915.00	2,046.78	
4	1,310.64	198.40	1,509.04	1,220.00	2,729.04	
5	1,638.30	248.00	1,886.30	1,525.00	3,411.30	
6	1,965.96	297.60	2,263.56	1,830.00	4,093.56	
7	2,293.62	347.20	2,640.82	2,135.00	4,775.82	
8	2,621.28	396.80	3,018.08	2,440.00	5,458.08	
9	2,948.94	446.40	3,395.34	2,745.00	6,140.34	
10	3,276.60	496.00	3,772.60	3,050.00	6,822.60	
11	3,604.26	545.60	4,149.86	3,355.00	7,504.86	
12	3,931.92	595.20	4,527.12	3,654.00	8,181.12	

Excess Credit Fee \$200 per hour 19 +  
\*Fees provided per agreement with the University of Toledo

**Bowling Green State University  
FY 2013**

<b>Firelands Campus Tuition / Fees Undergraduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 192.25	\$ 9.15	\$ 201.40	\$ 305.00	\$ 506.40	
2	384.50	18.30	402.80	610.00	1,012.80	
3	576.75	27.45	604.20	915.00	1,519.20	
4	769.00	36.60	805.60	1,220.00	2,025.60	
5	961.25	45.75	1,007.00	1,525.00	2,532.00	
6	1,153.50	54.90	1,208.40	1,830.00	3,038.40	
7	1,345.75	64.05	1,409.80	2,135.00	3,544.80	
8	1,538.00	73.20	1,611.20	2,440.00	4,051.20	
9	1,730.25	82.35	1,812.60	2,745.00	4,557.60	
10	1,922.50	91.50	2,014.00	3,050.00	5,064.00	
11	2,114.75	100.65	2,215.40	3,355.00	5,570.40	
12-18	2,307.00	109.80	2,416.80	3,654.00	6,070.80	
Excess Credit Fee \$150 per hour 19 +						
<b>Firelands Campus Tuition / Fees Graduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 424.00	\$ 9.15	\$ 433.15	\$ 305.00	\$ 738.15	
2	848.00	18.30	866.30	610.00	1,476.30	
3	1,272.00	27.45	1,299.45	915.00	2,214.45	
4	1,696.00	36.60	1,732.60	1,220.00	2,952.60	
5	2,120.00	45.75	2,165.75	1,525.00	3,690.75	
6	2,544.00	54.90	2,598.90	1,830.00	4,428.90	
7	2,968.00	64.05	3,032.05	2,135.00	5,167.05	
8	3,392.00	73.20	3,465.20	2,440.00	5,905.20	
9	3,816.00	82.35	3,898.35	2,745.00	6,643.35	
10	4,240.00	91.50	4,331.50	3,050.00	7,381.50	
11	4,664.00	100.65	4,764.65	3,355.00	8,119.65	
12-18	5,084.00	109.80	5,193.80	3,654.00	8,847.80	
Excess Credit Fee \$150 per hour 19 +						

**Bowling Green State University  
FY 2012**

<b>Bowling Green Campus Tuition / Fees</b>						
<b>Undergraduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 359.00	\$ 59.00	\$ 418.00	\$ 305.00	\$ 723.00	
2	718.00	118.00	836.00	610.00	1,446.00	
3	1,077.00	177.00	1,254.00	915.00	2,169.00	
4	1,436.00	236.00	1,672.00	1,220.00	2,892.00	
5	1,795.00	295.00	2,090.00	1,525.00	3,615.00	
6	2,154.00	354.00	2,508.00	1,830.00	4,338.00	
7	2,513.00	413.00	2,926.00	2,135.00	5,061.00	
8	2,872.00	472.00	3,344.00	2,440.00	5,784.00	
9	3,231.00	531.00	3,762.00	2,745.00	6,507.00	
10	3,590.00	590.00	4,180.00	3,050.00	7,230.00	
11	3,949.00	649.00	4,598.00	3,355.00	7,953.00	
12-18	4,307.00	707.00	5,014.00	3,654.00	8,668.00	
Excess Credit Fee \$200 per hour 19 +						
<b>Bowling Green Campus Tuition / Fees</b>						
<b>Graduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 424.00	\$ 59.00	\$ 483.00	\$ 305.00	\$ 788.00	
2	848.00	118.00	966.00	610.00	1,576.00	
3	1,272.00	177.00	1,449.00	915.00	2,364.00	
4	1,696.00	236.00	1,932.00	1,220.00	3,152.00	
5	2,120.00	295.00	2,415.00	1,525.00	3,940.00	
6	2,544.00	354.00	2,898.00	1,830.00	4,728.00	
7	2,968.00	413.00	3,381.00	2,135.00	5,516.00	
8	3,392.00	472.00	3,864.00	2,440.00	6,304.00	
9	3,816.00	531.00	4,347.00	2,745.00	7,092.00	
10	4,240.00	590.00	4,830.00	3,050.00	7,880.00	
11	4,664.00	649.00	5,313.00	3,355.00	8,668.00	
12-18	5,084.00	707.00	5,791.00	3,654.00	9,445.00	
Excess Credit Fee \$200 per hour 19 +						

**Bowling Green State University  
FY 2012**

<b>Bowling Green Campus Tuition / Fees Undergraduate Distance Learning</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>Tech Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 359.00	\$ 15.00	\$ 374.00	\$ 10.00	\$ 384.00	
2	718.00	30.00	748.00	20.00	768.00	
3	1,077.00	45.00	1,122.00	30.00	1,152.00	
4	1,436.00	60.00	1,496.00	40.00	1,536.00	
5	1,795.00	75.00	1,870.00	50.00	1,920.00	
6	2,154.00	90.00	2,244.00	60.00	2,304.00	
7	2,513.00	105.00	2,618.00	70.00	2,688.00	
8	2,872.00	120.00	2,992.00	80.00	3,072.00	
9	3,231.00	135.00	3,366.00	90.00	3,456.00	
10	3,590.00	150.00	3,740.00	100.00	3,840.00	
11	3,949.00	165.00	4,114.00	110.00	4,224.00	
12-18	4,307.00	180.00	4,487.00	120.00	4,607.00	
Excess Credit Fee \$200 per hour 19 +						
<b>Bowling Green Campus Tuition / Fees Graduate Distance Learning</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>Tech Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 424.00	\$ 15.00	\$ 439.00	\$ 10.00	\$ 449.00	
2	848.00	30.00	878.00	20.00	898.00	
3	1,272.00	45.00	1,317.00	30.00	1,347.00	
4	1,696.00	60.00	1,756.00	40.00	1,796.00	
5	2,120.00	75.00	2,195.00	50.00	2,245.00	
6	2,544.00	90.00	2,634.00	60.00	2,694.00	
7	2,968.00	105.00	3,073.00	70.00	3,143.00	
8	3,392.00	120.00	3,512.00	80.00	3,592.00	
9	3,816.00	135.00	3,951.00	90.00	4,041.00	
10	4,240.00	150.00	4,390.00	100.00	4,490.00	
11	4,664.00	165.00	4,829.00	110.00	4,939.00	
12-18	5,084.00	180.00	5,264.00	120.00	5,384.00	
Excess Credit Fee \$200 per hour 19 +						

**Bowling Green State University  
FY 2012**

<b>Bowling Green Campus Tuition / Fees Teacher Cohort Programs</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	320.00	\$ 59.00	\$ 379.00	\$ 305.00	\$ 684.00	
2	640.00	118.00	758.00	610.00	1,368.00	
3	960.00	177.00	1,137.00	915.00	2,052.00	
4	1,280.00	236.00	1,516.00	1,220.00	2,736.00	
5	1,600.00	295.00	1,895.00	1,525.00	3,420.00	
6	1,920.00	354.00	2,274.00	1,830.00	4,104.00	
7	2,240.00	413.00	2,653.00	2,135.00	4,788.00	
8	2,560.00	472.00	3,032.00	2,440.00	5,472.00	
9	2,880.00	531.00	3,411.00	2,745.00	6,156.00	
10	3,200.00	590.00	3,790.00	3,050.00	6,840.00	
11	3,520.00	649.00	4,169.00	3,355.00	7,524.00	
12-18	3,840.00	707.00	4,547.00	3,654.00	8,201.00	
Excess Credit Fee \$200 per hour 19 +						
<b>Bowling Green Campus Tuition / Fees CCAF Programs</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>Tech Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	250.00	\$ 0.00	\$ 250.00	\$ 0.00	\$ 250.00	
2	500.00	0.00	500.00	0.00	500.00	
3	750.00	0.00	750.00	0.00	750.00	
4	1,000.00	0.00	1,000.00	0.00	1,000.00	
5	1,250.00	0.00	1,250.00	0.00	1,250.00	
6	1,500.00	0.00	1,500.00	0.00	1,500.00	
7	1,750.00	0.00	1,750.00	0.00	1,750.00	
8	2,000.00	0.00	2,000.00	0.00	2,000.00	
9	2,250.00	0.00	2,250.00	0.00	2,250.00	
10	2,500.00	0.00	2,500.00	0.00	2,500.00	
11	2,750.00	0.00	2,750.00	0.00	2,750.00	
12-18	3,000.00	0.00	3,000.00	0.00	3,000.00	
Excess Credit Fee \$200 per hour 19 +						

**Bowling Green State University  
FY 2012**

<b>Bowling Green Campus Tuition / Fees*</b>						
<b>Undergraduate Nursing Program</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>		<b>Total Fees Ohio Resident</b>		<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>
		<b>General Fee</b>				
1	\$ 316.58	\$ 49.60	\$ 366.18	\$ 305.00	\$ 671.18	
2	633.16	99.20	732.36	610.00	1,342.36	
3	949.74	148.80	1,098.54	915.00	2,013.54	
4	1,266.32	198.40	1,464.72	1,220.00	2,684.72	
5	1,582.90	248.00	1,830.90	1,525.00	3,355.90	
6	1,899.48	297.60	2,197.08	1,830.00	4,027.08	
7	2,216.06	347.20	2,563.26	2,135.00	4,698.26	
8	2,532.64	396.80	2,929.44	2,440.00	5,369.44	
9	2,849.22	446.40	3,295.62	2,745.00	6,040.62	
10	3,165.80	496.00	3,661.80	3,050.00	6,711.80	
11	3,482.38	545.60	4,027.98	3,355.00	7,382.98	
12	3,798.96	595.20	4,394.16	3,654.00	8,048.16	

Excess Credit Fee \$200 per hour 19 +  
\*Fees provided per agreement with the University of Toledo



**Bowling Green State University  
FY 2012**

<b>Firelands Campus Tuition / Fees Undergraduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 186.00	\$ 9.00	\$ 195.00	\$ 305.00	\$ 500.00	
2	372.00	18.00	390.00	610.00	1,000.00	
3	558.00	27.00	585.00	915.00	1,500.00	
4	744.00	36.00	780.00	1,220.00	2,000.00	
5	930.00	45.00	975.00	1,525.00	2,500.00	
6	1,116.00	54.00	1,170.00	1,830.00	3,000.00	
7	1,302.00	63.00	1,365.00	2,135.00	3,500.00	
8	1,488.00	72.00	1,560.00	2,440.00	4,000.00	
9	1,674.00	81.00	1,755.00	2,745.00	4,500.00	
10	1,860.00	90.00	1,950.00	3,050.00	5,000.00	
11	2,046.00	99.00	2,145.00	3,355.00	5,500.00	
12-18	2,229.00	106.00	2,335.00	3,654.00	5,989.00	
Excess Credit Fee \$150 per hour 19 +						
<b>Firelands Campus Tuition / Fees Graduate</b>						
<b>Credit Hours</b>	<b>Instructional Fee</b>	<b>General Fee</b>	<b>Total Fees Ohio Resident</b>	<b>Non-Resident Fee</b>	<b>Total Fees Non-Resident</b>	
1	\$ 424.00	\$ 9.00	\$ 433.00	\$ 305.00	\$ 738.00	
2	848.00	18.00	866.00	610.00	1,476.00	
3	1,272.00	27.00	1,299.00	915.00	2,214.00	
4	1,696.00	36.00	1,732.00	1,220.00	2,952.00	
5	2,120.00	45.00	2,165.00	1,525.00	3,690.00	
6	2,544.00	54.00	2,598.00	1,830.00	4,428.00	
7	2,968.00	63.00	3,031.00	2,135.00	5,166.00	
8	3,392.00	72.00	3,464.00	2,440.00	5,904.00	
9	3,816.00	81.00	3,897.00	2,745.00	6,642.00	
10	4,240.00	90.00	4,330.00	3,050.00	7,380.00	
11	4,664.00	99.00	4,763.00	3,355.00	8,118.00	
12-18	5,084.00	106.00	5,190.00	3,654.00	8,844.00	
Excess Credit Fee \$150 per hour 19 +						

**BOWLING GREEN STATE UNIVERSITY**  
**Board of Trustees**  
**June 21, 2012**  
**Resolution 2012**

BOARD OF TRUSTEES

Approval of Fiscal Year 2013 Budgets – Bowling Green and Firelands Campuses

MOTION: \_\_\_\_\_ moved and \_\_\_\_\_ seconded that:

WHEREAS, an annual budget is prepared to provide a financial plan to guide the University for the next fiscal year; and

WHEREAS, the University's Educational and General (unrestricted) budgets reflect expected state appropriations in Fiscal Year 2013 of \$67,239,046 for the Bowling Green campus and \$4,503,871 for the Firelands campus; and

WHEREAS, the University's revenue estimates for tuition include an approximate 3.5 percent increase in the in-state undergraduate tuition rate for both campuses and reflect an anticipated modest increase in enrollment at the Bowling Green campus; and

WHEREAS, the Bowling Green campus budget includes merit compensation, promotion/tenure, a market adjustment pool with associated benefits, as well as additional operating allocations as described in the background to the resolution; and

WHEREAS, the Firelands campus budget includes merit compensation, promotion/tenure, a market adjustment pool with associated benefits, as well as additional operating allocations as described in the background to the resolution; and

WHEREAS, the Bowling Green campus Educational and General budget with total expenditures of \$283,475,800 as fully described in the detailed budget provided in the FY 2013 Budget Book have been proposed; and

WHEREAS, the Firelands campus Educational and General budget with total expenditures of \$14,616,594 as fully described in the detailed budget provided in the FY 2013 Budget Book have been proposed; and

WHEREAS, the General Fee and related Auxiliary budgets with total revenues of \$37,001,072 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2013 have been proposed; and

WHEREAS, the Miscellaneous Auxiliary budgets with total revenues of \$12,660,085 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2013 have been proposed; and

WHEREAS, the Residence Hall budget with total revenues of \$34,303,540 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2013 have been proposed; and

WHEREAS, the Dining Hall budget with total revenues of \$24,754,197 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2013 have been proposed;

NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees approves the Fiscal Year 2013 Educational and General budgets, the General Fee and Related Auxiliary budgets, the Miscellaneous Auxiliary budgets, the Residence Hall budget, and the Dining Hall budget as fully described in the detailed budgets provided in the proposed Budget Book for Fiscal Year 2013 for the Bowling Green and Firelands campuses.

(ROLL CALL VOTE)

Action\_\_\_\_\_

Date of Action\_\_\_\_\_

For the Board of Trustees\_\_\_\_\_

**BOWLING GREEN STATE UNIVERSITY**  
**Board of Trustees**  
**June 21, 2012**  
**Background Information for Resolution 2012**

**Fiscal Year 2013 Budgets – Bowling Green and Firelands Campuses**

**Background**

The State of Ohio is still recovering from the impact of the economic recession of 2007-2009 – long after the official ending in June, 2009. Ohio's unemployment rate, which stood at 10.6 percent in December, 2009 (U.S. national average rate was 10.0 percent), fell to 7.4 percent in April 2012 (U.S. national average rate was 8.1 percent).

The State of Ohio's general operating budget for Fiscal Year 2010 was \$20.8 billion while the Fiscal Year 2013 general operating budget (H.B. 153) contains an expected \$21.6 billion in revenue – an increase of \$800 million or 3.8 percent over the four year period.

In comparison, Bowling Green State University (BG campus) received approximately \$90 million in State Share of Instruction (SSI) in Fiscal Year 2010 from the State of Ohio; we expect to receive \$67.2 million in SSI for Fiscal Year 2013 – a decline of \$23 million or 25.5 percent over the same four year period. (See attached Chart1).

Additionally, undergraduate enrollment has only partially recovered since FY 2007. Fall 2006 undergraduate headcount was 16,085 compared to the expected fall 2012 headcount of 15,130. BGSU will realize almost \$10 million less tuition and general fee revenue from undergraduates in FY 2013 as a result. (See attached Chart 2).

Graduate enrollment is also down almost 500 FTE during the same period resulting in approximately \$5.8 million less gross revenue.

**Funds Available – Revenue: Bowling Green Campus**

As stated above, the BG campus expects to receive \$67.2 million in State Share of Instruction support in FY 2013 compared to \$70.0 million in FY 2012 – a reduction of \$2.8 million (or 4.0 percent). It should be noted that FY 2012 was the first year SSI as a percentage of total budget resources available fell below 25 percent. SSI will comprise only 23.7 percent of total resources available in FY 2013.

Total instructional fees (undergraduate and graduate) are expected to decrease overall by \$2.1 million. The following changes are occurring within tuition revenue:

- The tuition rate increase provided an increase in tuition revenue from undergraduates of \$4.5 million.
- The modest increase of 125 full time equivalent undergraduates (and slight summer enrollment increase) provided an increase in tuition revenue of \$1.6 million.
- Adjusting the current year continuing undergraduate and graduate students revenue budget to reflect the actual revenue recognized in the prior year results in a decrease of \$8.2 million.

Non-resident fees are expected to decrease by \$1.3 million primarily due to adjusting the budgeted amount for FY 2013 to more closely match actual non-resident fees for FY 2012.

Total general fees are expected to increase approximately \$2.2 million due to:

- General fees increased by \$463,000 due to the general fee rate increase and the slight increase in anticipated enrollment.
- The Stroh Fee contributed an additional \$1.8 million to general fees and will be transferred out to fund the Stroh Center debt service.

Transfers In increased primarily due to additional debt service funds contributed by auxiliary units.

Overall, total resources available for Fiscal Year 2013 as compared to Fiscal Year 2012 are expected to decrease by \$2.25 million or 0.8 percent.

### **Funds Applied – Expenditures: Bowling Green Campus**

Consistent with prior years, each division and college prepared and presented their Fiscal Year 2013 funding priorities for permanent or one-time funding. Requests and presentations included a demonstration of linkages to the University's Strategic Plan as well as evidence of progress or outcomes from prior years' investments.

Before any permanent, new investments can be considered for FY 2013, planned expenditures must be reduced sufficient to cover the expected revenue shortfall of \$2.25 million. Additional internal reallocations will also be required to fund any additional planned expenditures. The budget presented provides for the following permanent, new investments:

Transfers Out*	\$2,489,851
Benefit Pool (net)**	978,784
Purchased Utilities	<u>276,099</u>
<b>Total Net New Investments</b>	<b><u>\$3,744,734</u></b>

\* The increase in Transfers Out are primarily due to the additional debt service funds for the Stroh Center (\$1.8 million).

\*\* Benefit pool (net) includes all budgeted changes anticipated relative to benefits as well as merit/compensation pools for classified staff, administrative staff and faculty; also contains promotion/tenure and market adjustment pools for faculty. In the event the final increases awarded faculty exceed what has been budgeted, the Board of Trustees will be presented with a revised budget for consideration and approval.

No other new permanent investments have been provided, although some internal reallocations or changes in budgeting or accounting practices have occurred. See Proposed FY 2013 budget book for the complete packet of budget materials.

**Other Related Matters:**

The financial challenges facing the University have made significant, permanent reinvestment difficult. However, reinvestment is critically important to begin to change the outlook for improving the University’s future. The following investments are proposed for Fiscal Year 2013 utilizing one-time funding sources:

Strategic planning priorities	<b><u>\$4,000,000</u></b>
-------------------------------	---------------------------

Consistent with prior years, the proposed one time investments are intended to provide additional resources for recruitment, retention, marketing/branding, and diversity enhancement-related initiatives.

**Funds Available – Revenue: Firelands Campus**

The Firelands campus expects to receive \$4.5 million in State Share of Instruction in FY 2013 – an increase of \$57,769 or 1.3% over the prior year.

Total tuition and fees are budgeted to decrease \$224,881 (or 2.3 percent) – reducing budgeted revenue to reflect actual enrollment from FY 2012 as well as a 3.5 percent tuition rate increase. The tuition rate increase provided \$404,376 of additional revenue; however, similar to the BG campus, it was necessary to reduce the amount of revenue expected in FY 2013 from continuing students to reflect the lower enrollment revenue experienced in the prior year (-\$629,257).

Other income has been reduced by \$106,000 (29.8 percent) to reflect historical trends and prior year actual.

**Funds Applied – Expenditures: Firelands Campus**

In recognition of having fewer resources available, Firelands planned expenditures reflect an intention to reduce spending in numerous categories.

The budget presented provides for the following permanent, new investments:

Strategic Plan Investment*	\$319,500
Administrative Salaries	86,298
Benefit Pool (net)**	63,519
Travel	<u>9,814</u>
<b>Total New Investments</b>	<b><u>\$479,131</u></b>

\* These initiatives include funding for Marketing and Communications, Academia software, enrollment and retention efforts, marketing and enhanced on-campus branding, a donor recognition system for Development and start-up equipment for a DMS program.

\*\* Benefit pool (net) includes all budgeted changes anticipated relative to benefits as well as merit/compensation pools for classified staff, administrative staff and faculty; also contains promotion/tenure and market adjustment pools for faculty. In the event the final increases awarded faculty exceed what has been budgeted, the Board of Trustees will be presented with a revised budget for consideration and approval.



### **Alternatives and Consequences**

The budget represents the assignment of financial and human resources to strategic University priorities. It serves as the financial road map for operating the University during the Fiscal Year. Without an operating budget, there is little ability to properly direct resources or measure financial performance of departments, divisions, or the University as a whole.

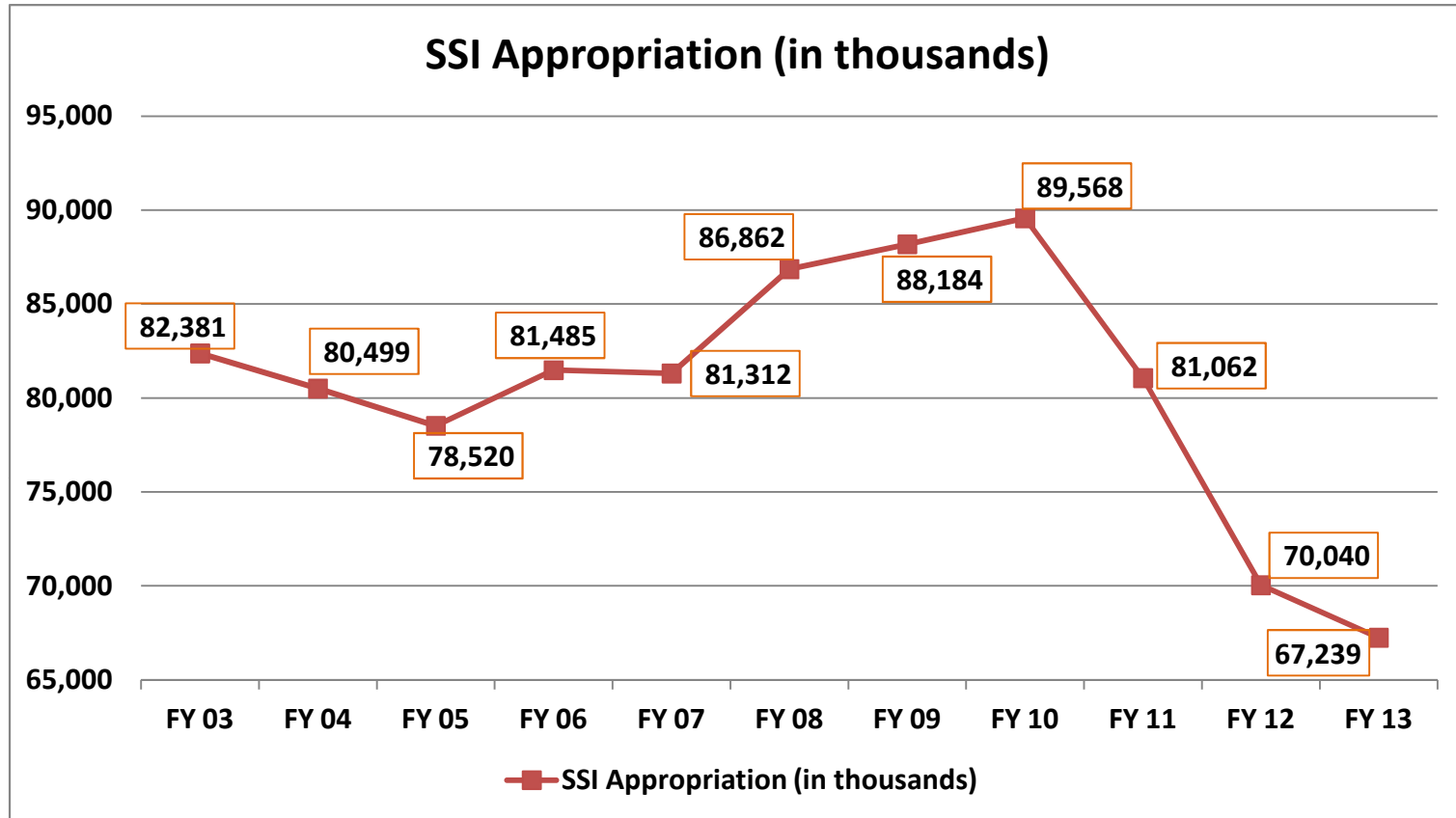
### **Specific Recommendation and Justification**

It is recommended that the proposed budgets for the Bowling Green and the Firelands campuses be approved by the Board of Trustees and implemented for Fiscal Year 2013.

### **Timetable and Action Required**

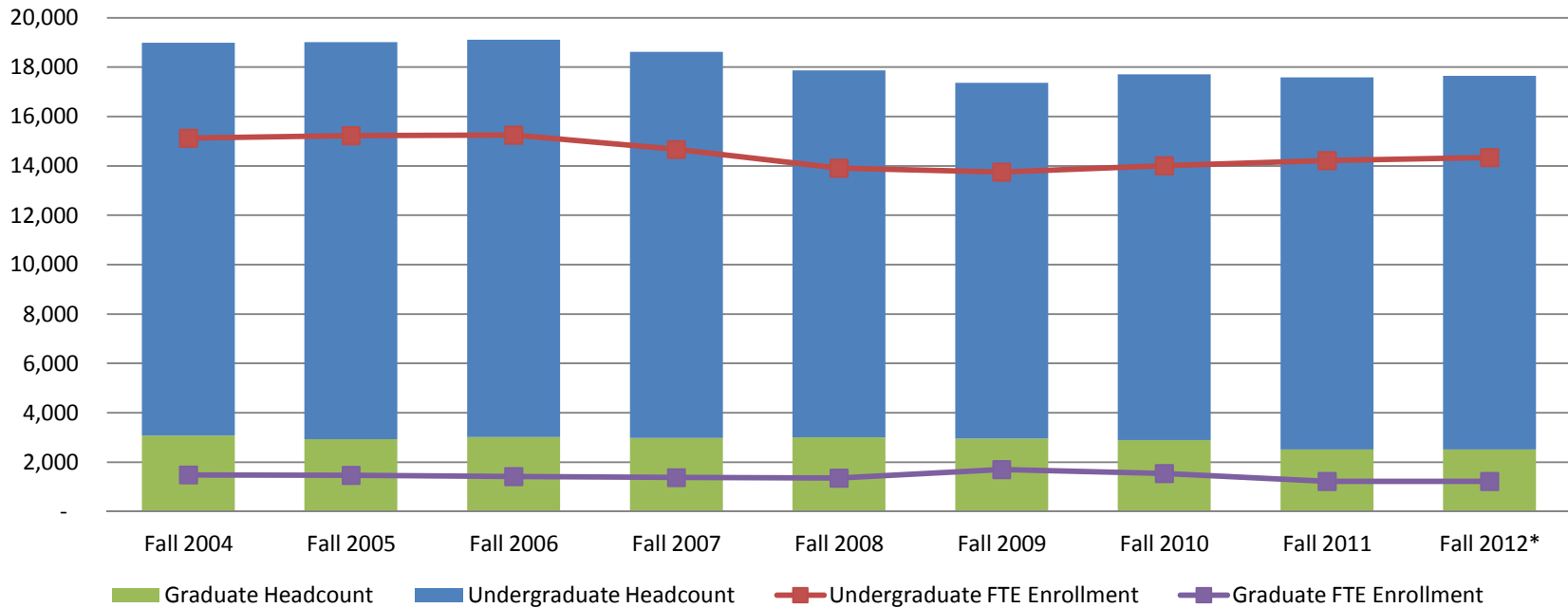
Approval by the Board of Trustees is requested at its June 21, 2012 meeting.

**Bowling Green State University**  
**All Terms FTE and SSI Appropriation (in thousands)**  
**FY 2003 through FY 2013**



## Bowling Green State University - Main Campus Nine-Year Headcount & FTE Enrollment Comparison

	Fall 2004	Fall 2005	Fall 2006	Fall 2007	Fall 2008	Fall 2009	Fall 2010	Fall 2011	Fall 2012*
Undergraduate Headcount	15,909	16,079	16,085	15,638	14,862	14,410	14,806	15,063	15,130
Graduate Headcount	3,080	2,937	3,023	2,981	3,012	2,956	2,899	2,519	2,519
<b>Total Headcount</b>	<b>18,989</b>	<b>19,016</b>	<b>19,108</b>	<b>18,619</b>	<b>17,874</b>	<b>17,366</b>	<b>17,705</b>	<b>17,582</b>	<b>17,649</b>
Undergraduate FTE Enrollment	15,130	15,228	15,248	14,669	13,911	13,755	14,006	14,217	14,342
Graduate FTE Enrollment	1,486	1,469	1,422	1,378	1,361	1,699	1,542	1,226	1,226
<b>Total FTE</b>	<b>16,616</b>	<b>16,697</b>	<b>16,670</b>	<b>16,047</b>	<b>15,272</b>	<b>15,454</b>	<b>15,548</b>	<b>15,443</b>	<b>15,568</b>



**Notes:**

1 FTE = 15 SCH - All values are Fall 15th Day

\*Projected Undergraduate/Graduate Headcount and FTE Enrollment

Source: Institutional Research



# **PROPOSED FY 2013 EDUCATIONAL & GENERAL BUDGETS**

**Proposed to Board of Trustees**

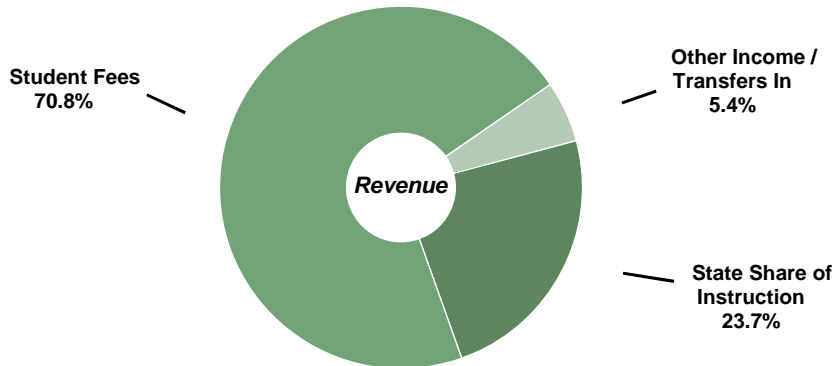
Prepared by the Office of Finance and  
Administration

June 21, 2012

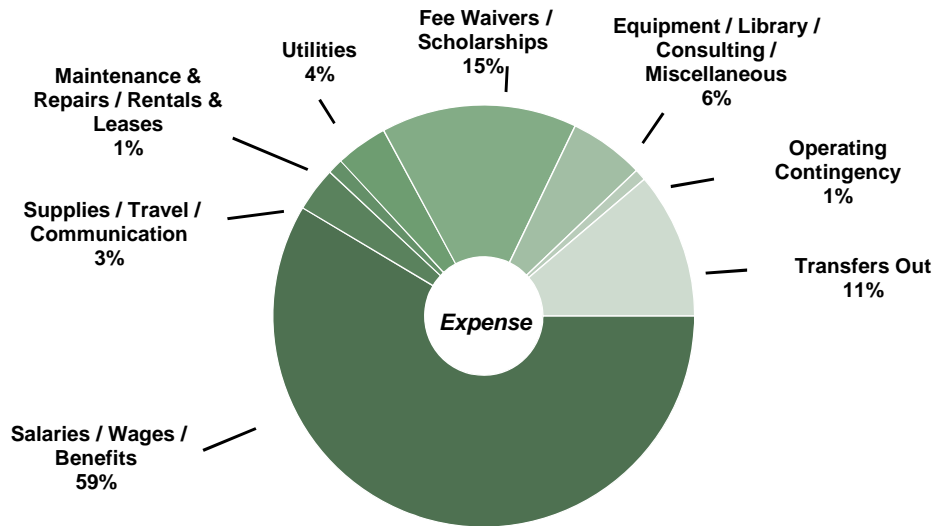
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**BGSU Educational & General Revenue & Expense Summary**  
**Bowling Green Campus FY 2013**  
**Grand Total \$ 283,475,799**



Revenue Source	Budget	Percentage
State Share of Instruction	\$67,239,046	23.7%
Student Fees	\$200,819,877	70.8%
Other Income / Transfers In	\$15,416,876	5.4%
<b>Total</b>	<b>\$283,475,799</b>	<b>100.0%</b>



Expense	Budget	Percentage
Salaries / Wages / Benefits	\$166,044,237	58.6%
Supplies / Travel / Communication	\$9,599,133	3.4%
Maintenance & Repairs / Rentals & Leases	\$3,345,900	1.2%
Utilities	\$11,320,061	4.0%
Fee Waivers / Scholarships	\$42,514,598	15.0%
Equipment / Library / Consulting / Miscellaneous	\$16,322,058	5.8%
Operating Contingency	\$2,491,648	0.9%
Transfers Out	\$31,838,165	11.2%
<b>Total</b>	<b>\$283,475,800</b>	<b>100.0%</b>

**Current Unrestricted Educational & General Expenditures Budget**  
**Fiscal Year 2013 Compared to Fiscal Year 2012**  
**Bowling Green Campus (Fund: 10000)**

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>% of Total Funds Available</b>	<b>BUDGET NOTE</b>
<b>Revenue:</b>						
State Share of Instruction	\$ 70,040,673	\$ 67,239,046	\$ (2,801,627)	(4.0%)	23.7%	[1]
Total State Share	\$ 70,040,673	\$ 67,239,046	\$ (2,801,627)	(4.0%)	23.7%	
Instructional Fees	\$ 156,984,659	\$ 154,871,889	\$ (2,112,770)	(1.3%)	54.6%	[2]
Non-Resident Fees	20,528,172	19,243,863	(1,284,309)	(6.3%)	6.8%	[3]
General Fees	24,482,794	26,704,125	2,221,331	9.1%	9.4%	[4]
Total Tuition & Fees	\$ 201,995,625	\$ 200,819,877	\$ (1,175,748)	(0.6%)	70.8%	
Other Income	\$ 7,856,048	\$ 8,145,000	\$ 288,952	3.7%	2.9%	
Total Revenues	\$ 279,892,346	\$ 276,203,923	\$ (3,688,423)	(1.3%)	97.4%	
Transfers In from Other Funds	\$ 5,838,720	\$ 7,271,876	\$ 1,433,156	24.5%	2.6%	[5]
<b>Total Funds Available</b>	<b>\$ 285,731,066</b>	<b>\$ 283,475,799</b>	<b>\$ (2,255,267)</b>	<b>(0.8%)</b>	<b>100.0%</b>	
<b>Expense:</b>						
Salaries & Wages						
Faculty Salaries	\$ 68,437,778	\$ 68,437,778	\$ 0	0.0%	24.1%	
Admin/Professional Salaries	25,547,897	25,547,897	0	0.0%	9.0%	
Classified Wages	19,388,851	19,388,851	0	0.0%	6.8%	
Fellowships/Graduate Assistants	10,379,813	10,379,813	0	0.0%	3.7%	
Student Assistant Wages	2,471,984	2,471,984	0	0.0%	0.9%	
Sub-Total Salaries & Wages	\$ 126,226,322	\$ 126,226,322	\$ 0	0.0%	44.5%	
Employee Benefits	\$ 38,839,131	\$ 39,817,915	\$ 978,784	2.5%	14.0%	[6]
Sub-Total Salaries, Wages & Benefits	\$ 165,065,453	\$ 166,044,237	\$ 978,784	0.6%	58.6%	
Operating Expenses						
Supplies	\$ 5,228,246	\$ 5,228,246	\$ 0	0.0%	1.8%	
Travel, Meals & Catering	1,425,264	1,425,264	0	0.0%	0.5%	
Information & Communication	2,945,623	2,945,623	0	0.0%	1.0%	
Maintenance & Repairs / Rentals & Leases	3,345,900	3,345,900	0	0.0%	1.2%	
Utilities	11,043,962	11,320,061	276,099	2.5%	4.0%	[7]
Fee Waivers / Graduate Assistants	21,412,762	15,412,762	(6,000,000)	(28.0%)	5.4%	[8]
Scholarships	27,101,836	27,101,836	0	0.0%	9.6%	
Equipment/Library/Consulting/Miscellaneous	16,322,058	16,322,058	0	0.0%	5.8%	
Sub-Total Operating Expenses	\$ 88,825,651	\$ 83,101,750	\$ (5,723,901)	(6.4%)	29.3%	
Total Salaries, Wages, Benefits & Op. Expenses	\$ 253,891,104	\$ 249,145,987	\$ (4,745,117)	(1.9%)	87.9%	
Operating Contingency	2,491,648	2,491,648	0	0.0%	0.9%	
Total Unrestricted E & G Expenses	256,382,752	251,637,635	(4,745,117)	(1.9%)	88.8%	
Transfers Out to Other Funds	29,348,314	31,838,165	2,489,851	8.5%	11.2%	[9]
<b>Total Funds Applied</b>	<b>\$ 285,731,066</b>	<b>\$ 283,475,800</b>	<b>\$ (2,255,267)</b>	<b>(0.8%)</b>	<b>100.0%</b>	
<b>Net Funds Available Less Funds Applied</b>	<b>\$ (0)</b>	<b>\$ 0</b>	<b>\$ (0)</b>	<b>(0.0%)</b>	<b>0.0%</b>	

**Notes:**

\* See budget notes on page 3.

\* See background to Board action resolution for description and discussion of significant changes.

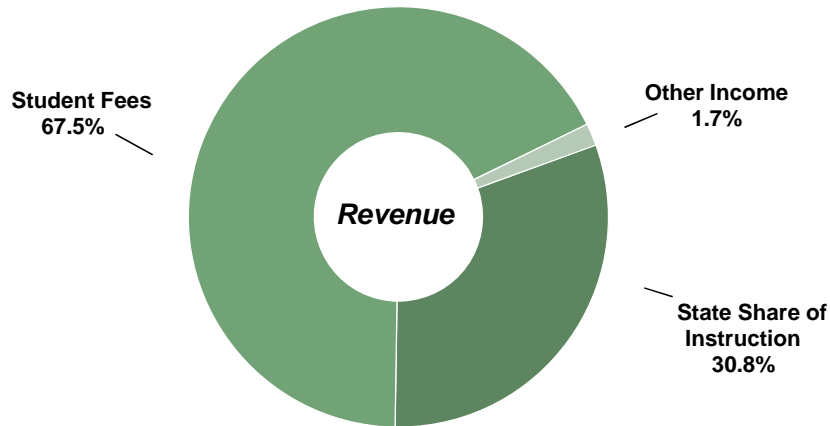
**Notes: E & G Budget FY 2013**

- [1] Includes a reduction in SSI from \$70,040,673 to \$67,239,046 or a decrease of \$2,801,627 (4%) per OBR guidelines.
- [2] Assumes a 3.47% tuition increase and a projected increase in undergraduate enrollment of 125 FTE and flat for Graduate. Budget is based on FY 2012 actual enrollment. (See background to resolution for detail.)
- [3] Projected Non-Residence fee income reflects a 5% out-of-state enrollment increase based on FY 2012 actual enrollment. (See background to resolution for detail.)
- [4] Assumes a 3.5% General Fee increase for undergraduates & graduates. Also included is the dedicated facility fee for debt service on the Stroh Center of \$60/semester per student which totals \$1,758,165.
- [5] The increase is due to the change in the General Service Charge (Phase1) and additional debt service contributions from auxiliaries.
- [6] Includes compensation pools, promotion/tenure and market adjustments as well as increases in healthcare and associated benefit costs.
- [7] Reflects a modest increase of 2.5% anticipated in purchased utilities.
- [8] Reflects 2nd and 3rd planned reduction in Graduate Scholarships. First phase occurred in prior year. Due to faster than expected implementation, both 2nd and 3rd phase of reduction could be accomplished in FY 2013.
- [9] Increase reflects the dedicated facility fee for the Stroh Center debt services of \$1,758,165.



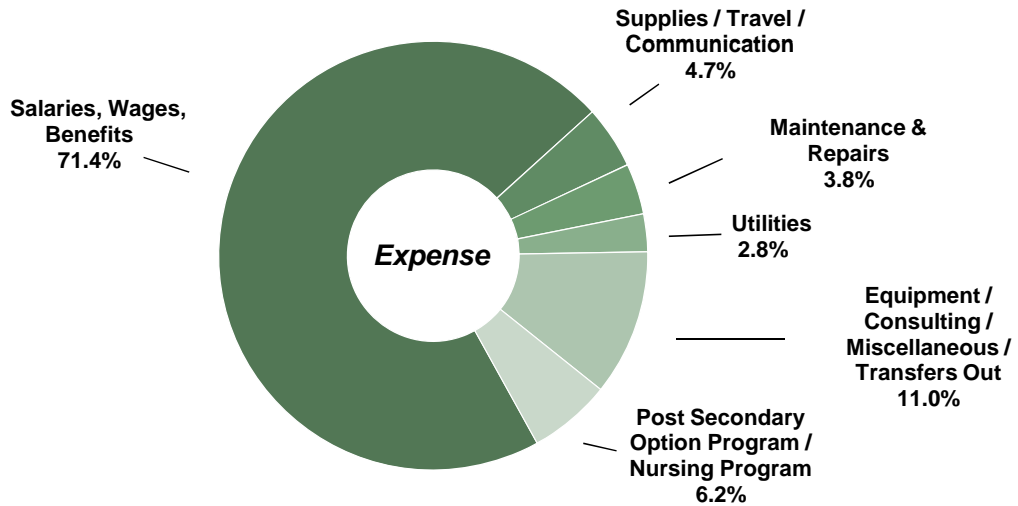
**BGSU Educational & General Revenue & Expense Summary  
Firelands Campus FY 2013**

**Grand Total \$14,616,594**



Revenue Source	Budget	Percentage
State Share of Instruction	\$4,503,871	30.8%
Student Fees	\$9,862,723	67.5%
Other Income	\$250,000	1.7%
<b>Total</b>	<b>\$14,616,594</b>	<b>100.0%</b>

**Grand Total \$14,616,594**



Expense	Budget	Percentage
Salaries / Wages / Benefits	\$10,431,592	71.4%
Supplies / Travel / Communication	\$690,945	4.7%
Maintenance & Repairs	\$559,851	3.8%
Utilities	\$414,500	2.8%
Equipment / Consulting / Miscellaneous / Transfers Out	\$1,611,427	11.0%
Post Secondary Option Program / Nursing Program	\$908,279	6.2%
<b>Total</b>	<b>\$14,616,594</b>	<b>100.0%</b>

**Current Unrestricted Educational & General Expenditures Budget**  
**Fiscal Year 2013 Compared to Fiscal Year 2012**  
**Firelands Campus (Fund: 11000)**

	<b>Approved BUDGET 2011-12</b>	<b>PROPOSED BUDGET 2012-13</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>% of Total Funds Available</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>						
State Share of Instruction	\$ 4,446,102	\$ 4,503,871	\$ 57,769	1.3%	30.8%	[1]
Total State Share	\$ 4,446,102	\$ 4,503,871	\$ 57,769	1.3%	30.8%	
Instructional Fees	\$ 9,593,549	\$ 9,368,668	\$ (224,881)	(2.3%)	64.1%	[2]
General Fees	452,860	444,055	(8,805)	(1.9%)	3.0%	[2]
Continuing Education	50,000	50,000	0	0.0%	0.3%	
Total Tuition & Fees	\$ 10,096,409	\$ 9,862,723	\$ (233,686)	(2.3%)	67.5%	
Other Income	\$ 356,331	\$ 250,000	\$ (106,331)	(29.8%)	1.7%	[3]
<b>Total Funds Available</b>	<b>\$ 14,898,842</b>	<b>\$ 14,616,594</b>	<b>\$ (282,248)</b>	<b>(1.9%)</b>	<b>100.0%</b>	
<b>EXPENSE:</b>						
Salaries and Wages:						
Contract Salaries - Faculty	\$ 4,783,307	\$ 4,748,278	\$ (35,029)	(0.7%)	32.5%	
Contract Salaries - Administrative	1,588,143	1,674,441	86,298	5.4%	11.5%	[4]
Classified Salaries	1,314,830	1,213,915	(100,915)	(7.7%)	8.3%	[5]
Students / Temporary	353,604	331,466	(22,138)	(6.3%)	2.3%	[6]
Sub-total Salaries & Wages	\$ 8,039,884	\$ 7,968,100	\$ (71,784)	(0.9%)	54.5%	
Employee Benefits	\$ 2,399,973	\$ 2,463,492	\$ 63,519	2.6%	16.9%	[7]
Sub-total Salaries, Wages & Benefits	\$ 10,439,857	\$ 10,431,592	\$ (8,265)	(0.1%)	71.4%	
Operating Expenses:						
Supplies	\$ 301,470	\$ 295,480	\$ (5,990)	(2.0%)	2.0%	[8]
Travel	109,071	118,885	9,814	9.0%	0.8%	[9]
Information & Communication	282,230	276,580	(5,650)	(2.0%)	1.9%	[8]
Maintenance and Repair	1,191,136	559,851	(631,285)	(53.0%)	3.8%	[10]
Utilities	414,500	414,500	0	0.0%	2.8%	[8]
Nursing Program	175,000	175,000	-	0.0%	1.2%	
Post Secondary Option / Tech Prep Program	733,279	733,279	-	0.0%	5.0%	[8]
Miscellaneous	129,224	129,224	-	0.0%	0.9%	[8]
Equipment	271,044	250,531	(20,513)	(7.6%)	1.7%	[8]
Contingency	200,000	200,000	-	0.0%	1.4%	[8]
Technology Enhancement	109,288	109,288	-	0.0%	0.7%	[8]
Strategic Plan Investment	-	319,500	319,500	100.0%	2.2%	[11]
Sub-total Operating Expenses	\$ 3,916,242	\$ 3,582,118	\$ (334,124)	(8.5%)	24.5%	
Total Salaries, Wages, Benefits & Op. Expenses	\$ 14,356,099	\$ 14,013,710	\$ (342,389)	(2.4%)	95.9%	
Transfers Out to Other Funds	511,771	602,884	91,113	17.8%	4.1%	[12]
<b>Total Funds Applied</b>	<b>\$ 14,867,870</b>	<b>\$ 14,616,594</b>	<b>\$ (251,276)</b>	<b>(1.7%)</b>	<b>100.0%</b>	
<b>Net Funds Available Less Funds Applied</b>	<b>\$ 30,972</b>	<b>\$ 0</b>	<b>\$ (30,972)</b>	<b>(100.0%)</b>	<b>0.0%</b>	

**Notes:**

\* See budget notes on page 6.

\* See background to Board action resolution for description and discussion of significant changes.

**Notes: Firelands Budget FY 2013**

- [1] State Share of Instruction includes a slight increase of \$57,769, or 1.3%, based on OBR projections.
- [2] FY 2013 FTE projections are based on FY 2012 actuals. A 3.5% increase in tuition and fees is included. (See background to resolution for detail.)
- [3] The reduction in Other Income is based on historical trends and current YTD actuals.
- [4] Administrative Contract Salaries - Administrative salaries are projected to increase slightly due to the mid-year FY12 hiring of an additional TSS staff member, a new part-time advising position, and various market adjustments.
- [5] Classified salaries are expected to decrease slightly due to the savings realized by several retirements and position eliminations.
- [6] Temporary Employment is expected to decrease due to the additions in Administrative Staff noted in #4.
- [7] Includes compensation pools, promotion/tenure and market adjustments as well as increases in healthcare and associated benefit costs.
- [8] As part of the planned reduction plan, FY 2013 operating budget expense levels are being held at FY 2012 levels with strategic increases and decreases where necessary.
- [9] Slight increase in travel due to increased number of faculty and to increased faculty recruitment costs based on actual historical costs.
- [10] Change due to reduction of capital project and improvement budget as part of budget reduction plan. Funds remaining will be adequate for continued maintenance and upkeep of facilities.
- [11] Strategic Initiatives approved by the Office of the Provost. These initiatives include funding for Marketing, Accademia Software licensing fee, the Alumni Development Officer position, enrollment and retention initiatives, improving marketing and branding of interior common spaces on campus, a donor recognition system for the Office of Development, and start-up equipment for the new DMS program.
- [12] Phase 2 of the planned increase in the General Service Charge.



**PROPOSED FY 2013  
GENERAL FEE &  
RELATED AUXILIARY  
BUDGETS**

**Proposed to Board of Trustees**

Prepared by the Office of Finance and  
Administration

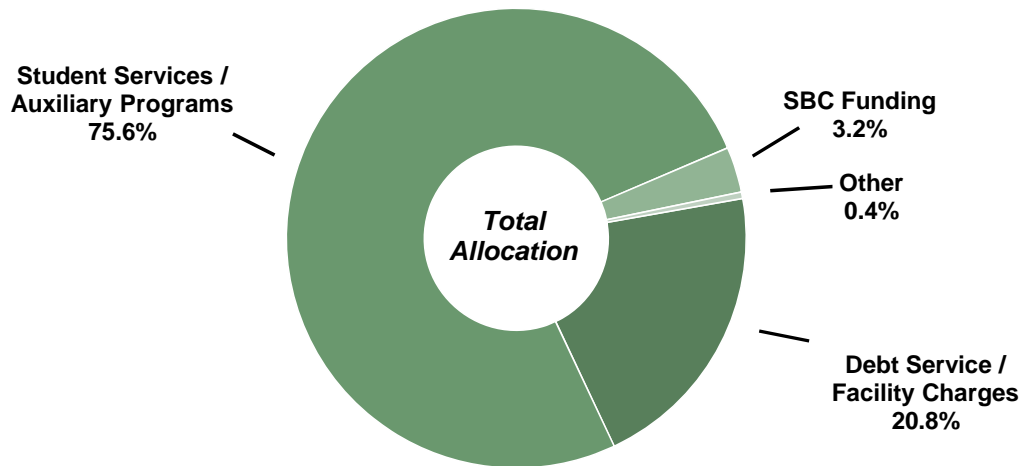
June 21, 2012

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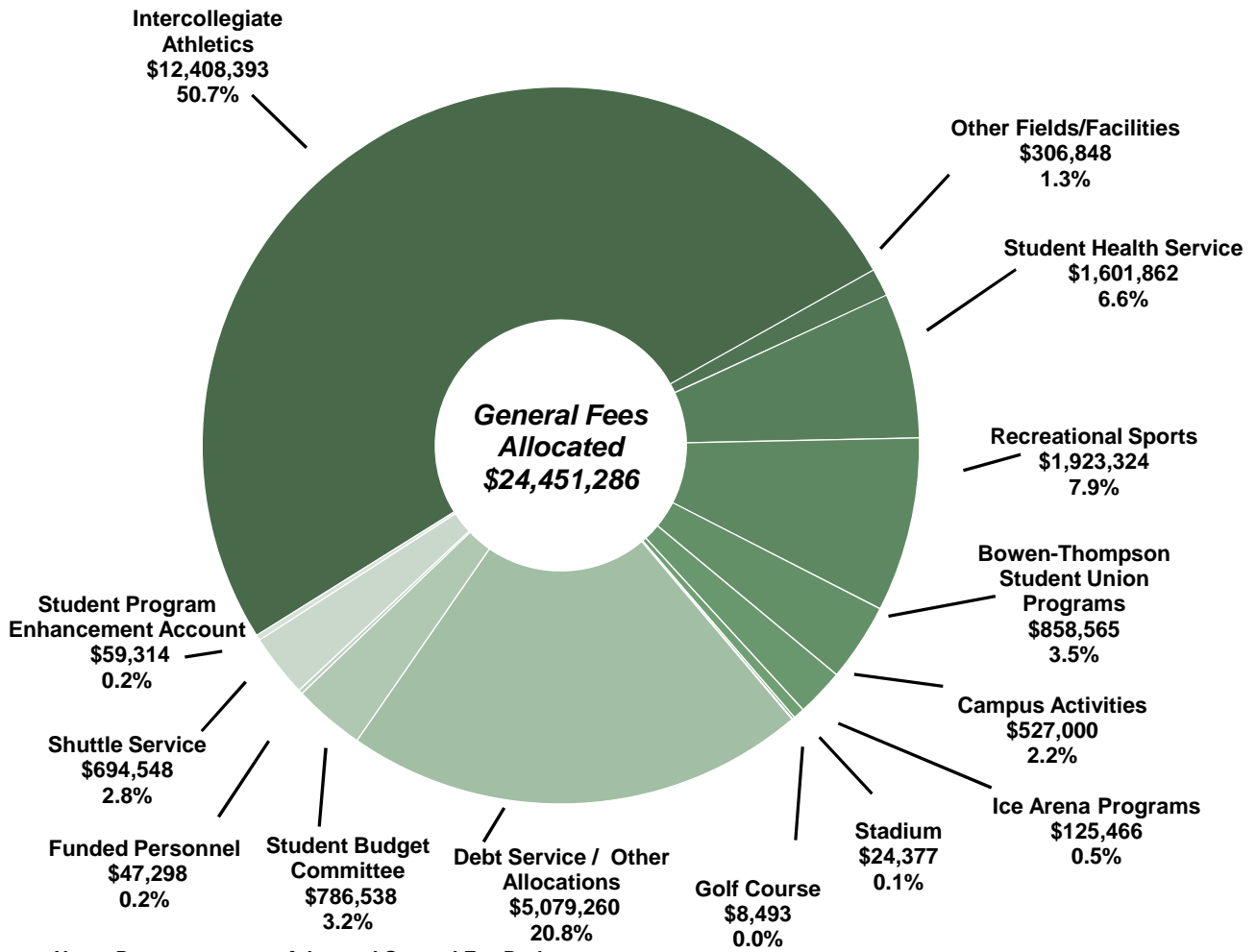
## BGSU General Fee Allocation FY 2013

**Grand Total \$24,451,286**



	General Fee Allocation	Other Income Total	Total	% of Total
<b>Debt Service/Facility Charges</b>				
Bowen-Thompson Student Union	\$2,687,602	\$0	\$2,687,602	7.26%
Deferred Maintenance Reserve	\$609,491	\$0	\$609,491	1.65%
Health Center	\$61,639	\$0	\$61,639	0.17%
Golf Course	\$2,736	\$0	\$2,736	0.01%
Ice Arena	\$85,065	\$0	\$85,065	0.23%
Infrastructure	\$948,250	\$0	\$948,250	2.56%
Student Recreation Center	\$454,873	\$0	\$454,873	1.23%
Stadium	\$229,604	\$0	\$229,604	0.62%
<b>Sub-Total</b>	<b>\$5,079,260</b>	<b>\$0</b>	<b>\$5,079,260</b>	<b>13.73%</b>
<b>Student Services/Auxiliary Programs</b>				
Bowen-Thompson Student Union Programs	\$858,565	\$1,800,831	\$2,659,396	7.19%
Ice Arena Programs	\$125,466	\$909,800	\$1,035,266	2.80%
Intercollegiate Athletics	\$12,408,393	\$5,302,994	\$17,711,387	47.87%
Office of Campus Activities	\$527,000	\$26,000	\$553,000	1.49%
Other Fields/Facilities	\$306,848	\$6,500	\$313,348	0.85%
Golf Course	\$8,493	\$420,000	\$428,493	1.16%
Recreational Sports	\$1,923,324	\$1,046,754	\$2,970,078	8.03%
Stadium	\$24,377	\$258,226	\$282,603	0.76%
Student Health Service & Building	\$1,601,862	\$2,552,010	\$4,153,872	11.23%
Shuttle Service	\$694,548	\$115,000	\$809,548	2.19%
<b>Sub-Total</b>	<b>\$18,478,876</b>	<b>\$12,438,115</b>	<b>\$30,916,991</b>	<b>83.56%</b>
<b>Student Budget Committee</b>	<b>\$786,538</b>	<b>\$66,700</b>	<b>\$853,238</b>	<b>2.31%</b>
<b>Other</b>				
Office of the Dean of Students	\$0	\$31,000	\$31,000	0.08%
Student Program Enhancement Account	\$59,314	\$7,171	\$66,485	0.18%
Oiscamp Hall (through Union)	\$0	\$6,800	\$6,800	0.02%
Student Media	\$47,298	\$0	\$47,298	0.13%
<b>Sub-Total (Other)</b>	<b>\$106,612</b>	<b>\$44,971</b>	<b>\$151,583</b>	<b>0.41%</b>
<b>Grand Total</b>	<b>\$24,451,286</b>	<b>\$12,549,786</b>	<b>\$37,001,072</b>	<b>100.00%</b>

## BGSU GENERAL FEE ALLOCATION FY 2013



# General Fee and Related Auxiliary Budgets, Bowling Green Campus

## History:

The Ohio Revised Code defines general fees as a uniform fee charged to all students for non-instructional services, including locally financed facilities and student services. The General Fee was established in 1969 as a comprehensive activity fee "for student health and special services." The General Fee was set at a quarterly rate of \$50, and it remained at that level until 1975-76 at which time it was separated into two fees: general and facility. The General Fee served as a major source of operating support for various student services and programs, while the Facility Fee covered the debt service, depreciation and facility charges of bonded auxiliary buildings. The two fees were recombined in 1977-78.

General Fee Levels Since 1991-92 are as follows:

<u>Academic Year</u>	<u>Fee Per Term</u>
1992-93	275
1992-93	300 effective Spring '93
1993-94	314
1994-95	330
1995-96	349
1996-97	363
1997-98	379
1998-99	392
1999-00	408
2000-01	427
2001-02	464
2001-02	544 effective Spring '02
2001-02	548 effective Summer '02
2002-03	564
2003-04	594
2004-05	619
2005-06	615
2006-07	633
2007-08	633
2008-09	633
2009-10	633
2009-10	660 effective Spring '10
2010-11	683
2011-12	707
2012-13	732

Exclusive of the field house allocation of \$25 per student per semester in 1992-93 and the Bowen-Thompson Student Union allocation of \$80 per student per semester in 2001-02, the General Fee has increased at an average rate of 4.30% per year since 1990-91 through 2004-05. Effective in 2006-07 the General Fee did not increase consistent with the 0% increase in tuition and general fees through Fall 2009. Effective Spring 2010 the General Fee increased from \$633 to \$660, or 3.5% annualized. The General Fee was increased by 3.5% in FY 2011 and FY 2012. A 3.5% annualized increase is proposed for FY 2013 moving the fee from \$707 to \$732.

In addition, a dedicated facility fee in the amount of \$60 per student (undergraduate and graduate) was assessed to provide debt service funding for the 30 year life of the Stroh Center debt.



# General Fee and Related Auxiliary Budgets, Bowling Green Campus

## FY 2013:

For budget planning purposes, General Fee supported budgets support the following functional or operational needs:

- A) Debt Service and Facility Charges for Externally Financed Auxiliary Buildings
- B) Student Services / Auxiliary Programs
- C) Student Budget Committee / Other

Proposed for FY 2013:

	Full-Time Rate		Hourly Rate	
	Current	FY 2013	Current	FY 2013
Bowling Green Campus				
Fall/Spring Term	\$707	\$732	\$59	\$61
Summer Term	\$707	\$732	\$59	\$61

The table below summarizes the various General Fee income allocations in the above general categories for FY 2012 (restated) and FY 2013 (proposed) with details provided on pages 2-20.

### GENERAL FEE ALLOCATIONS - SUMMARY

	Restated Budget FY 2012	Proposed Budget FY 2013	\$ Incr.	% Incr.
A. Debt Service / Facility Charges	5,079,260	5,079,260	0	0.00%
B. Student Services / Auxiliary Prgm.	17,748,065	18,478,876	730,811	4.12%
C. Student Budget Committee / Other	1,054,655	893,150	(161,505)	-15.31%
<b>Totals</b>	<b>23,881,980</b>	<b>24,451,286</b>	<b>569,306</b>	<b>2.38%</b>

### A. DEBT SERVICE AND FACILITY CHARGES FOR BONDED BUILDINGS

A portion of the total General Fee income is allocated to meet the mandated debt service expenses (principal, interest, reserves) of student service facilities. In addition, the renewals/replacements reserve, deferred maintenance reserve, insurance, infrastructure, and related expenses of these facilities are also funded through the General Fee. The table below gives a breakdown of the recommended General Fee allocations for FY 2013. The impact on the General Fee for this budget is \$152.06 per semester for full-time students.

	Debt Service	Renewals / Replacements	Insurance / Other	General Fee Funding
Bowen-Thompson Student Union	2,296,022	349,791	41,789	2,687,602
Deferred Maintenance Reserve <sup>a</sup>	0	609,491	0	609,491
University Health Center	0	31,755	29,884	61,639
Golf Course	0	0	2,736	2,736
Ice Arena	0	75,115	9,950	85,065
Infrastructure	948,250	0	0	948,250
Student Recreation Center	211,871	207,064	35,938	454,873
Stadium / Track / Tennis / Sebo	214,347	0	15,257	229,604
<b>Totals</b>	<b>3,670,490</b>	<b>1,273,216</b>	<b>135,554</b>	<b>5,079,260</b>

<sup>a</sup> The deferred maintenance reserve is proposed in accordance with prior Finance Committee recommendations. This reserve will be available to fund significant capital projects for the student service facilities. Annual renewals and replacements reserves for individual facilities will continue to be used for ongoing repairs and maintenance needs.

# General Fee and Related Auxiliary Budgets, Bowling Green Campus

## B. STUDENT SERVICE / AUXILIARY PROGRAMS

Student service activities provided through auxiliary programs receive general fee support. Intercollegiate athletics, other fields/facilities, student union, student health service, ice arena, student recreational sports, student life and campus activities receive general fee funding for operating support. In addition, most of these functional units are also required to generate some portion of their operating support by generating services for fees (eg. selling tickets, charging for ice time, etc.). The impact on the General Fee for this budget is \$553.20 per semester for full-time students.

The table below summarizes the recommended General Fee allocation for each program. Detailed budgets are provided on pages 8-20.

	<b>Approved FY 2012 Gen'l Fee Allocation</b>	<b>Proposed FY 2013 Gen'l Fee Allocation</b>
Bowen-Thompson Student Union	875,819	858,565
Ice Arena Programs	175,466	125,466
Intercollegiate Athletics	11,819,248	12,408,393
Office of Campus Activities	335,940	527,000
Other Fields / Facilities	300,920	306,848
Golf Course	22,457	8,493
Recreational Sports	1,886,166	1,923,324
Stadium Operations	23,678	24,377
Student Health Service	1,634,053	1,601,862
Shuttle Service	674,319	694,548
<b>Total Allocations</b>	<b>17,748,066</b>	<b>18,478,876</b>

**Pouring Rights.** The University entered into an exclusive 10 year pouring rights contract with CocaCola Bottling in 2007. Commission revenues are used to enhance student activities/programming, recycling, scholarships and programming associated with the student union. The following table contains the distribution of the pouring rights allocations:

	<b>Pouring Rights Allocations</b>	<b>Other Income</b>	<b>Total Other Income</b>
Bowen-Thompson Student Union	2,700	1,798,131	1,800,831
Ice Arena Programs	3,500	906,300	909,800
Intercollegiate Athletics	0	5,302,994	5,302,994
Office of Campus Activities	26,000	0	26,000
Other Fields / Facilities	0	6,500	6,500
Golf Course	0	420,000	420,000
Recreational Sports	7,800	1,038,954	1,046,754
Stadium Operations	0	258,226	258,226
Student Health Service & Building	0	2,552,010	2,552,010
Shuttle Service	0	115,000	115,000
Student Budget Committee	66,700	0	66,700
Spirit Groups	27,500	3,500	31,000
Student Program Enhancement Acct.	7,171	0	7,171
Olscamp Hall (through Union)	6,800	0	6,800
<b>Totals</b>	<b>148,171</b>	<b>12,401,615</b>	<b>12,549,786</b>

# General Fee and Related Auxiliary Budgets, Bowling Green Campus

## C. STUDENT BUDGET COMMITTEE / OTHER

The Student Budget Committee (SBC) is a representative committee of undergraduate and graduate students. SBC is responsible for establishing and reviewing student organization funding eligibility criteria, administering the funding application process and making recommendations for all student organization funding. These recommendations are presented to UBC for approval.

In addition to the general fee allocation, \$66,700 is earmarked for student organizations from the pouring rights contract commissions.

A total of \$763,963 was allocated to the Student Budget Committee in FY 2012. The recommended allocation for FY 2013 is \$786,538 as shown below. The impact on the General Fee for this budget is \$23.55.

	FY 2012 Allocation	FY 2013 Allocation
Undergraduate Student Government	35,065	35,000
Graduate Student Senate	76,070	48,200
University Activities Organization	200,000	210,000
Other Student Organizations	421,812	434,500
SBC Operating and Personnel		
Operating	10,000	3,204
Licensing Fees	18,000	18,400
Graduate Assistants	3,016	37,234
Reserve	0	0
<b>Totals</b>	<b>763,963</b>	<b>786,538</b>

### Student Program Enhancement Account

The Student Program Enhancement account supports a variety of student programs and services including all-university student events, individual student organizations, special programs, and undergraduate and graduate student conference travel. In addition, the program account pays for entertainment and copyright fees (BMI, ASCAP, and SESAC). The account also provides funding support for the University Safety Committee and the University Committee on Alcohol Issues. The recommended funding for FY 2013 is \$59,314 or \$1.78 per semester for full-time students. Pouring rights of \$7,171 have been committed for FY 2013.

### Student Media

Funding for the compensation (salary and related benefits) of the Director of Student Publications is a line item in the general fee budget since the Director provides professional advice and supervision in the business and advertising aspects of the student publications program. The majority of the Director's compensation is funded by the general fee with the remaining portion covered by UniGraphics, BG News, and The Key.

In 2003-04, the Student Budget Committee (SBC) requested that funding for the part-time Secretary in the Graduate Student Senate Office be provided by the central fund rather than be an item for SBC review. Beginning in 2005-06, this position was changed to a full-time position in order to also provide support to the Undergraduate Student Government (USG).

The recommended funding for FY 2013 is \$47,298. The impact on the General Fee for this portion of the budget is \$1.42 per semester for full time students.

**GENERAL FEE ALLOCATIONS -- FY 2013**

	<u>Allocation</u>	<u>% of Total</u>	<u>Breakdown of G/F</u>
<b>DEBT SERVICE/FACILITY CHARGES</b>			
Bowen-Thompson Student Union	\$ 2,687,602	10.99%	\$ 80.46
Infrastructure	948,250	3.88%	\$ 28.39
Deferred Maintenance Reserve	609,491	2.49%	\$ 18.25
Student Recreational Facility	454,873	1.86%	\$ 13.62
Stadium	229,604	0.94%	\$ 6.87
Ice Arena	85,065	0.35%	\$ 2.55
Health Center	61,639	0.25%	\$ 1.85
Golf Course	2,736	0.01%	\$ 0.08
	<u>\$ 5,079,260</u>	<u>20.77%</u>	<u>\$ 152.06</u>
<b>STUDENT SERVICES/AUXILIARY PROGRAMS</b>			
Intercollegiate Athletics	\$12,408,393	50.75%	\$ 371.47
Student Health Service	1,601,862	6.55%	\$ 47.96
Recreational Sports	1,923,324	7.87%	\$ 57.58
Bowen-Thompson Student Union Programs	858,565	3.51%	\$ 25.70
Shuttle Service	694,548	2.84%	\$ 20.79
Other Fields/Facilities	306,848	1.25%	\$ 9.19
Office of Campus Activities	527,000	2.16%	\$ 15.78
Ice Arena Programs	125,466	0.51%	\$ 3.76
Golf Course	8,493	0.03%	\$ 0.25
Stadium	24,377	0.10%	\$ 0.73
	<u>\$18,478,876</u>	<u>75.57%</u>	<u>\$ 553.20</u>
<b>STUDENT BUDGET COMMITTEE</b>	\$ 786,538	3.22%	\$ 23.55
<b>STUDENT PROGRAM ENHANCEMENT ACCOUNT</b>	\$ 59,314	0.24%	\$ 1.78
<b>STUDENT MEDIA</b>	\$ 47,298	0.19%	\$ 1.42
<b>GRAND TOTAL</b>	<b>\$ 24,451,286</b>	<b>100.00%</b>	<b>\$ 732.00</b>

**OFFICE OF CAMPUS ACTIVITIES  
BUDGET FOR FY 2013  
(Fund: 22000 / DEPT: 708000)**

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
General Fee	\$ 489,745	\$ 527,000	\$ 37,255	7.6%	[1]
Pouring Rights	26,000	26,000	0	0.0%	
Other Income	0	2,450	2,450	100.0%	
<b>TOTAL REVENUE</b>	<b>\$ 515,745</b>	<b>\$ 555,450</b>	<b>\$ 39,705</b>	<b>7.7%</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Contract	\$ 136,084	\$ 189,756	\$ 53,672	39.4%	[2]
Classified Staff	85,100	86,190	1,090	1.3%	
Graduate Assistants	56,230	35,144	(21,086)	-37.5%	[3]
Student / Temporary	40,000	42,500	2,500	6.3%	
Wage / Compensation Pool	0	3,720	3,720	100.0%	[4]
Sub-total Salaries and Wages	\$ 317,414	\$ 357,310	\$ 39,896	12.6%	
Employee Benefits	\$ 107,791	\$ 98,351	\$ (9,440)	-8.8%	[5]
Sub-total Salaries, Wages & Benefits	\$ 425,205	\$ 455,661	\$ 30,456	7.2%	
Operating Expenses					
Supplies	\$ 24,810	\$ 29,078	\$ 4,268	17.2%	
Accommodations/Travel	32,465	30,056	(2,409)	-7.4%	
Information/Communication	27,500	33,280	5,780	21.0%	
Repair/Maintenance	3,900	3,900	0	0.0%	
Equipment	1,865	3,475	1,610	46.3%	
Sub-total Operating Expenses	\$ 90,540	\$ 99,789	\$ 9,249	10.2%	[6]
<b>TOTAL EXPENSE</b>	<b>\$ 515,745</b>	<b>\$ 555,450</b>	<b>\$ 39,705</b>	<b>7.7%</b>	
Revenue Over/(Under) Expense	\$ 0	\$ 0	\$ 0	0.0%	

**Notes:**

- [1] Reflects a rate increase of 3%, flat enrollment and a multi-year phase-in of reallocation to general fee units.  
 [2] Sr. Associate Dean position was partially funded by the matriculation fee in prior years. In FY 2013 this fee will be going to Enrollment Management.  
 [3] Eliminated 2 GA positions for FY 2013.  
 [4] Wage Compensation Pool of 1%.  
 [5] Based on the new Blended Fringe Benefit Rates.  
 [6] FY 2013 reflects additional programming.

**GOLF COURSE  
BUDGET FOR FY 2013  
(Fund: 21200, 76650 / DEPT: 716000)**

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
Sales	\$ 455,000	\$ 420,000	\$ (35,000)	-7.69%	[1]
General Fee	22,457	11,229	(11,228)	-50.00%	
<b>TOTAL REVENUE</b>	<b>\$ 477,457</b>	<b>\$ 431,229</b>	<b>\$ (46,228)</b>	<b>-9.68%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract	\$ 48,750	\$ 49,611	\$ 861	1.77%	
Classified	102,816	95,170	(7,646)	-7.44%	
Student / Temporary	100,000	76,500	(23,500)	-23.50%	[2]
Wage / Compensation Pool	1,819	1,997	178	9.79%	[3]
Sub-total Salaries & Wages	\$ 253,385	\$ 223,278	\$ (30,107)	-11.88%	
Employee Benefits	\$ 74,103	\$ 57,718	\$ (16,385)	-22.11%	[4]
Sub-total Salaries, Wages & Benefits	\$ 327,488	\$ 280,996	\$ (46,492)	-14.20%	
Purchases for Resale	\$ 33,000	\$ 22,000	\$ (11,000)	-33.33%	[5]
Operating Expenses					
Supplies	\$ 46,500	\$ 45,525	\$ (975)	-2.10%	
Travel	1,000	600	(400)	-40.00%	
Communication	2,800	3,360	560	20.00%	
Repairs and Maintenance	23,000	23,000	0	0.00%	
Utilities	800	500	(300)	-37.50%	
Equipment	3,981	29,386	25,405	638.16%	[6]
Sub-total Operating Expenses	\$ 78,081	\$ 102,371	\$ 24,290	31.11%	
Fixed Expenses					
General Service Charge	\$ 6,125	\$ 6,125	\$ 0	0.00%	
Renewals / Replacements	30,000	17,000	(13,000)	-43.33%	
Insurance	2,763	2,737	(26)	0.00%	
Sub-total Fixed Expenses	\$ 38,888	\$ 25,862	\$ (13,026)	-33.50%	
<b>TOTAL EXPENSE</b>	<b>\$ 477,457</b>	<b>\$ 431,229</b>	<b>\$ (46,228)</b>	<b>-9.68%</b>	
Revenue Over/(Under) Expense	\$ 0	\$ 0	\$ 0	0.00%	[7]

**Notes:**

- [1] Revenue for FY 2013 has decreased due to the decline in golf participation nationally.  
[2] Reduction in planned part-time staff.  
[3] Wage Compensation Pool of 1%.  
[4] Based on the new Blended Fringe Benefit Rates.  
[5] Decrease in purchases due to a decline in participation.  
[6] Includes funding for the purchase of new golf carts.  
[7] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**ICE ARENA  
BUDGET FOR FY 2013  
(Fund: 20600, 76250 / DEPT: 717000)**

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
General Fee	\$ 386,697	\$ 334,413	\$ (52,284)	(13.52%)	[1]
Operational Income	577,500	646,500	69,000	11.95%	[2]
Facility Income	47,200	47,200	0	0.00%	
Other Income	203,300	212,600	9,300	4.57%	
<b>TOTAL REVENUE</b>	<b>\$ 1,214,697</b>	<b>\$ 1,240,713</b>	<b>\$ 26,016</b>	<b>2.14%</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Contract Salaries	\$ 128,963	\$ 123,074	\$ (5,889)	(4.57%)	
Classified Salaries	119,606	92,166	(27,440)	(22.94%)	[3]
Graduate Assistants	8,786	8,786	0	0.00%	
Student / Temporary	105,100	121,000	15,900	15.13%	[4]
Wage / Compensation Pool	2,501	2,924	423	16.91%	[5]
Sub-total Salaries and Wages	\$ 364,956	\$ 347,950	\$ (17,006)	(4.66%)	
Employee Benefits	\$ 100,623	\$ 81,956	\$ (18,667)	(18.55%)	[6]
Sub-total Salaries, Wages & Benefits	\$ 465,579	\$ 429,906	\$ (35,673)	(7.66%)	
Cost of Sales	\$ 48,300	\$ 45,000	\$ (3,300)	(6.83%)	[7]
Operating Expenses					
Supplies	\$ 27,400	\$ 24,000	\$ (3,400)	(12.41%)	
Travel	5,000	6,200	1,200	24.00%	
Communication	9,200	9,540	340	3.70%	
Repair and Maintenance	28,500	55,500	27,000	94.74%	[8]
Equipment	87,000	62,215	(24,785)	(28.49%)	[9]
Sub-total Operating Expenses	\$ 157,100	\$ 157,455	\$ 355	0.23%	
Fixed Expenses					
General Service Charge	\$ 267,955	\$ 267,955	\$ 0	0.00%	
Renewals / Replacements	56,006	121,500	65,494	116.94%	[10]
Debt Service	211,231	208,947	(2,284)	(1.08%)	
Insurance/Other	8,526	9,950	1,424	16.70%	
Sub-total Fixed Expenses	\$ 543,718	\$ 608,352	\$ 64,634	11.89%	
<b>TOTAL EXPENSE</b>	<b>\$ 1,214,697</b>	<b>\$ 1,240,713</b>	<b>\$ 26,016</b>	<b>2.14%</b>	
Revenue Over/(Under) Expense	\$ 0	\$ 0	\$ 0	0.00%	

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units.
- [2] Increase is based on actual program income in FY 2012.
- [3] Maintenance position has been eliminated for FY 2013. A Golf Course employee will be assisting with maintenance projects during golf's off-season as well as additional student labor.
- [4] A new temporary position to manage concession operations will be added in FY 2013.
- [5] Wage Compensation Pool of 1%.
- [6] Based on the new Blended Fringe Benefit Rates.
- [7] Based on FY 2012 actual expense.
- [8] Includes two new service contracts with McQuay and Cimco.
- [9] FY 2013 includes \$10,000 for new radios for arena management (FY 2012 budget included \$34,000 for new skates).
- [10] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**INTERCOLLEGIATE ATHLETICS**  
**BUDGET FOR FY 2013**  
(Fund: 20400, 76400, 20450 / DEPT: 728000 - 746000)

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
General Fee	\$ 11,629,585	\$ 12,408,393	\$ 778,808	6.70%	[1]
Falcon Club	475,000	475,000	0	0.00%	
Conference Distribution: NCAA/MAC/CCHA	1,000,000	1,100,000	100,000	10.00%	[2]
Game Guarantees	975,000	1,575,000	600,000	61.54%	[3]
Stadium Suite	240,000	240,000	0	0.00%	
Tickets: Gate/Season	1,676,568	1,297,994	(378,574)	(22.58%)	[4]
Sponsorships/Merchandising/Licensing	361,000	400,000	39,000	10.80%	
Other Income	205,000	215,000	10,000	4.88%	[5]
<b>TOTAL REVENUE</b>	<b>\$ 16,562,153</b>	<b>\$ 17,711,387</b>	<b>\$ 1,149,234</b>	<b>6.94%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 4,520,978	\$ 4,838,467	\$ 317,489	7.02%	[6]
Classified Salaries	122,401	115,535	(6,866)	(5.61%)	
Graduate Assistants	121,825	101,039	(20,786)	(17.06%)	[7]
Student / Temporary	177,200	200,700	23,500	13.26%	[8]
Wage / Compensation Pool	44,404	48,766	4,362	9.82%	[9]
Sub-total Salaries and Wages	\$ 4,986,808	\$ 5,304,507	\$ 317,699	6.37%	
Employee Benefits	\$ 1,524,169	\$ 1,621,970	\$ 97,801	6.42%	[10]
Sub-total Salaries, Wages & Benefits	\$ 6,510,977	\$ 6,926,477	\$ 415,500	6.38%	
Operating Expenses					
Supplies/Athletic Equipment	\$ 696,950	\$ 757,450	\$ 60,500	8.68%	[11]
Travel	1,676,400	1,882,700	206,300	12.31%	[12]
Communications	624,350	635,800	11,450	1.83%	
Rentals	377,000	377,000	0	0.00%	
Repair & Maintenance	93,650	95,950	2,300	2.46%	
Game Guarantees	211,000	520,000	309,000	146.45%	[13]
Grants-In-Aid	5,663,447	5,756,281	92,834	1.64%	[14]
Medical Insurance	112,000	112,000	0	0.00%	
Non-Employee Compensation	323,150	347,000	23,850	7.38%	[15]
Other Expenses	368,850	387,850	19,000	5.15%	[16]
Sub-total Operating Expenses	\$ 10,146,797	\$ 10,872,031	\$ 725,234	7.15%	
<b>TOTAL EXPENSE</b>	<b>\$ 16,657,774</b>	<b>\$ 17,798,508</b>	<b>\$ 1,140,734</b>	<b>6.85%</b>	
Revenue Over/(Under) Expense	\$ (95,621)	\$ (87,121)	\$ 8,500	(8.89%)	

\* See budget notes on the following pages.



**INTERCOLLEGIATE ATHLETICS  
BUDGET FOR FY 2013  
(Fund: 20400, 76400, 20450 / DEPT: 728000 - 746000)**

	GENERAL		NON-REVENUE SPORTS		REVENUE SPORTS		TOTAL ICA	
	FY 2012 APPROVED BUDGET	FY 2013 PROPOSED BUDGET	FY 2012 APPROVED BUDGET	FY 2013 PROPOSED BUDGET	FY 2012 APPROVED BUDGET	FY 2013 PROPOSED BUDGET	FY 2012 APPROVED BUDGET	FY 2013 PROPOSED BUDGET
	<b>REVENUE:</b>							
General Fee-Grants-in-Aid	\$ 0		\$ 2,756,629	\$ 2,640,517	\$ 2,906,818	\$ 3,115,764	\$ 5,663,447	\$ 5,756,281
General Fee-Non Grants-in-Aid	5,555,801	6,652,112	0	0	0	0	5,555,801	6,652,112
General Fee-Facility Rental			0	0	0	0	0	0
Grants-In-Aid Funding	0	0	0	0	0	0	0	0
Falcon Club	475,000	475,000	0	0	0	0	475,000	475,000
Conference Distribution: NCAA/MAC/CCHA			0	0	1,000,000	1,100,000	1,000,000	1,100,000
Game Guarantees			0	0	975,000	1,575,000	975,000	1,575,000
Stadium Suite			0	0	240,000	240,000	240,000	240,000
Tickets: Gate/Season			102,000	4,500	1,574,568	1,293,494	1,676,568	1,297,994
Pouring Rights			0	0	0	0	0	0
Success Challenge	209,186	0	0	0	0	0	209,186	0
Title IX Support	201,151	0	0	0	0	0	201,151	0
Sponsorships/Merchandising/Licensing	361,000	400,000	0	0	0	0	361,000	400,000
Other Income	205,000	215,000	0	0	0	0	205,000	215,000
<b>TOTAL REVENUE</b>	<b>\$ 7,007,138</b>	<b>\$ 7,742,112</b>	<b>\$ 2,858,629</b>	<b>\$ 2,645,017</b>	<b>\$ 6,696,386</b>	<b>\$ 7,324,258</b>	<b>\$ 16,562,153</b>	<b>\$ 17,711,387</b>
<b>EXPENSE:</b>								
Employee Compensation								
Contract Salaries	\$ 1,409,378	\$ 1,568,558	\$ 1,258,167	\$ 1,291,879	\$ 1,853,433	\$ 1,978,030	\$ 4,520,978	\$ 4,838,467
Classified Salaries	122,401	115,535	0	0	0	0	122,401	115,535
Graduate Assistants	121,825	101,039	0	0	0	0	121,825	101,039
Student / Temporary	177,200	200,700	0	0	0	0	177,200	200,700
Wage / Compensation Pool	44,404	48,766	0	0	0	0	44,404	48,766
Sub-total Employee Compensation	\$ 1,875,208	\$ 2,034,598	\$ 1,258,167	\$ 1,291,879	\$ 1,853,433	\$ 1,978,030	\$ 4,986,808	\$ 5,304,507
Staff Benefits	\$ 528,457	\$ 575,599	\$ 402,613	\$ 413,401	\$ 593,099	\$ 632,970	\$ 1,524,169	\$ 1,621,970
Operating Expenses								
Supplies/Athletic Equipment	\$ 190,400	\$ 190,400	\$ 152,050	\$ 175,550	\$ 354,500	\$ 391,500	\$ 696,950	\$ 757,450
Airfare/Lodging/Meals/Team Travel	158,050	158,050	657,750	752,700	860,600	971,950	1,676,400	1,882,700
Other Travel							0	0
Communications	530,200	530,200	44,850	46,050	49,300	59,550	624,350	635,800
Rentals	372,500	372,500	4,500	4,500			377,000	377,000
Repair & Maintenance	43,250	45,250	24,400	24,700	26,000	26,000	93,650	95,950
Game Guarantees			15,000	25,000	196,000	495,000	211,000	520,000
Grants-In-Aid	0	0	2,756,629	2,640,517	2,906,818	3,115,764	5,663,447	5,756,281
Medical Insurance	112,000	112,000					112,000	112,000
Non-Employee Compensation	59,000	59,000	90,350	103,000	173,800	185,000	323,150	347,000
Other Expenses	368,850	387,850					368,850	387,850
Sub-total Operating Expenses	\$ 1,834,250	\$ 1,855,250	\$ 3,745,529	\$ 3,772,017	\$ 4,567,018	\$ 5,244,764	\$ 10,146,797	\$ 10,872,031
<b>TOTAL EXPENSE</b>	<b>\$ 4,237,915</b>	<b>\$ 4,465,447</b>	<b>\$ 5,406,309</b>	<b>\$ 5,477,297</b>	<b>\$ 7,013,550</b>	<b>\$ 7,855,764</b>	<b>\$ 16,657,774</b>	<b>\$ 17,798,508</b>

**BUDGET FOR FY 2013**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee Units.
- [2] Increase anticipated in NCAA distribution based on FY 2012 allocations.
- [3] \$1.1M from Florida, \$400K from Virginia Tech, \$75K from MBB game
- [4] Football season and gate sales are reduced based on FY 2012 actual sales.  
MBB, WBB, and VB ticket sales re-allocated to the Stroh Center in FY 2013 to reflect the change in revenue treatment.

<u>FY 2012 Sales</u>	<u>MBB</u>	<u>WBB</u>	<u>VB</u>	<u>Totals</u>
Season Tickets	\$ 75,000	\$ 40,000		\$ 115,000
Gate Tickets	<u>\$ 50,000</u>	<u>\$ 50,000</u>	<u>\$ 7,500</u>	<u>\$ 107,500</u>
	\$ 125,000	\$ 90,000	\$ 7,500	<b>\$ 222,500</b>

- [5] Increase due to outside rentals of athletic space.
- [6] Salaries adjusted per Mercer findings. Operations positions added for Academic Coordinator, Marketing Assistant and Audio/Visual Tech. Salary increase in FY 2012 per contracts.
- [7] Graduate school redirected GA resources to academic departments.
- [8] Non-Continuing Appointments for Softball, Gymnastics, Track, Men's Golf, Men's Soccer and Women's Tennis.
- [9] Wage Compensation Pool of 1%.
- [10] Based on the new Blended Fringe Benefit Rates.
- [11] Increase for uniform purchases and an increase in team apparel spending.
- [12] Increase due to Football requiring two chartered flights for FY 2013, compared to only one for FY 2012.
- [13] FY 2013 contractual obligations in football, men's basketball and hockey.
- [14] Increases to tuition, room and board.
- [15] Annual increase in officials' fees for MBB and Soccer. Football replay officials are now charged to the home team wherein prior years the conference was responsible for them.
- [16] Allocated increase in funds for NCAA Student Athlete Opportunity Fund for payment of NCAA food and clothing allowance to Pell Grant recipients.

**OTHER FIELDS AND FACILITIES  
BUDGET FOR FY 2013  
(Fund: 20500 / DEPT: 747000)**

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
General Fee	\$ 300,920	\$ 306,848	5,928	1.97%	[1]
Other Income	5,000	6,500	1,500	30.00%	[2]
<b>TOTAL REVENUE</b>	<b>\$ 305,920</b>	<b>\$ 313,348</b>	<b>7,428</b>	<b>2.43%</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Contract Salaries	\$ 24,745	\$ 27,287	2,542	10.27%	[3]
Classified Salaries	112,710	115,396	2,686	2.38%	
Student / Temporary	29,250	29,250	0	0.00%	
Wage / Compensation Pool	1,916	1,987	71	3.71%	[4]
Sub-total Salaries and Wages	\$ 168,621	\$ 173,920	5,299	3.14%	
Employee Benefits	\$ 56,436	\$ 58,351	1,915	3.39%	[5]
Sub-total Salaries, Wages & Benefits	\$ 225,057	\$ 232,271	7,214	3.21%	
Operating Expenses					
Supplies	\$ 61,290	\$ 61,500	210	0.34%	
Travel	458	477	19	4.15%	
Communication	1,115	1,100	(15)	(1.35%)	
Repair and Maintenance	13,000	13,000	0	0.00%	
Equipment	5,000	5,000	0	0.00%	
Sub-total Operating	\$ 80,863	\$ 81,077	214	0.26%	
<b>TOTAL EXPENSE</b>	<b>\$ 305,920</b>	<b>\$ 313,348</b>	<b>7,428</b>	<b>2.43%</b>	
Revenue Over/(Under) Expense	\$ 0	\$ 0	0	0.00%	[6]

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units.
- [2] Reflects increase in outside contracts.
- [3] Due to FY 2012 Administrative Salary increases (as part of the administrative compensation plan).
- [4] Wage Compensation Pool of 1%.
- [5] Based on the new Blended Fringe Benefit Rates.
- [6] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**RECREATIONAL SPORTS AND WELLNESS  
BUDGET FOR FY 2013**  
(Includes Student Recreation Center, Field House,  
Intramurals/Club Sports, Outdoor Program, Outdoor Maintenance)  
(Fund: 20800, 21000, 76350, 76600 / DEPT: 714000)

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
General Fee	\$ 2,356,616	\$ 2,393,107	\$ 36,491	1.55%	[1]
Operational Income	730,800	720,000	(10,800)	-1.48%	
Facility Income	311,154	311,154	0	0.00%	
Other Income	7,800	7,800	0	0.00%	
<b>TOTAL REVENUE</b>	<b>\$ 3,406,370</b>	<b>\$ 3,432,061</b>	<b>\$ 25,691</b>	<b>0.75%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 507,489	\$ 511,579	\$ 4,090	0.81%	
Classified Salaries	356,577	361,235	4,658	1.31%	
Graduate Assistants	43,930	61,502	17,572	40.00%	[2]
Student / Temporary	435,500	447,700	12,200	2.80%	
Wage / Compensation Pool	10,037	11,846	1,809	18.02%	[3]
Sub-total Salaries and Wages	\$ 1,353,533	\$ 1,393,862	\$ 40,329	2.98%	
Employee Benefits	\$ 320,580	\$ 325,131	\$ 4,551	1.42%	[4]
Sub-total Salaries, Wages & Benefits	\$ 1,674,113	\$ 1,718,993	\$ 44,880	2.68%	
Purchase for Resale	\$23,700	\$20,000	(\$3,700)	(15.61%)	
Operating Expenses					
Supplies	78,000	105,350	27,350	35.06%	[5]
Travel	38,200	41,650	3,450	9.03%	
Communications	27,400	30,500	3,100	11.31%	
Maintenance & Repair	43,000	59,750	16,750	38.95%	[6]
Equipment	23,723	104,975	81,252	342.50%	[7]
Utilities	870,000	793,100	(76,900)	(8.84%)	[8]
Sub-total Operating Expenses	\$ 1,080,323	\$ 1,135,325	\$ 55,002	5.09%	
Fixed Expenses					
General Service Charge	\$ 101,110	\$ 101,110	\$ 0	0.00%	
University Employee Separation Plan	6,818	0	(6,818)	(100.00%)	[9]
Renewals / Replacements	263,006	200,000	(63,006)	(23.96%)	[10]
Debt Service	221,003	220,985	(18)	-0.01%	
Insurance/Other	36,297	35,648	(649)	-1.79%	
Sub-total Fixed Expenses	\$ 628,234	\$ 557,743	\$ (70,491)	(11.22%)	
<b>TOTAL EXPENSE</b>	<b>\$ 3,406,370</b>	<b>\$ 3,432,061</b>	<b>\$ 25,691</b>	<b>0.75%</b>	
Revenue Over/(Under) Expense	\$ -	\$ -	\$ -	0.00%	

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units.
- [2] Adding two additional graduate assistant stipends.
- [3] Wage Compensation Pool of 1%.
- [4] Based on the new Blended Fringe Benefit Rates.
- [5] Purchase of new computers per department replacement schedule, uniform replacement, and increase funding to the Drug, Alcohol, and Sexual Offenses Program.
- [6] Increase needed to address aging facilities.
- [7] Includes funding for the purchase of new cardio exercise equipment and spin bikes.
- [8] Based on actual FY 2012 expense.
- [9] Final payment made in FY 2012.
- [10] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**STADIUM OPERATIONS**  
(Includes Sebo Center Operation)  
**BUDGET FOR FY 2013**  
(Fund: 209000 / DEPT: 718000)

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
General Fee	\$ 23,678	\$ 24,377	\$ 699	2.95%	[1]
General Fee (Debt Svc.)	229,603	223,876	(5,727)	(2.49%)	
Rental Income	<u>258,226</u>	<u>258,226</u>	<u>0</u>	<u>0.00%</u>	
<b>TOTAL REVENUE</b>	<b>\$ 511,507</b>	<b>\$ 506,479</b>	<b>\$ (5,028)</b>	<b>(0.98%)</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Classified Salaries	\$ 59,266	\$ 59,859	\$ 593	1.00%	
Student / Temporary	13,000	13,000	0	0.00%	
Wage / Compensation Pool	593	598	5	0.90%	[2]
Sub-total Salaries & Wages	<u>\$ 72,859</u>	<u>\$ 73,457</u>	<u>\$ 598</u>	<u>0.82%</u>	
Employee Benefits					
Sub-total Salaries, Wages & Benefits	<u>\$ 18,965</u>	<u>\$ 21,035</u>	<u>\$ 2,070</u>	<u>10.91%</u>	[3]
	<u>\$ 91,824</u>	<u>\$ 94,492</u>	<u>\$ 2,668</u>	<u>2.91%</u>	
Operating Expenses					
Supplies	\$ 16,000	\$ 16,000	\$ 0	0.00%	
Repairs and Maintenance	42,696	42,000	(696)	(1.63%)	
Equipment	0	0	0	0.00%	
Utilities	90,000	88,880	(1,120)	(1.24%)	
Sub-total Operating	<u>\$ 148,696</u>	<u>\$ 146,880</u>	<u>\$ (1,816)</u>	<u>(1.22%)</u>	
Fixed Expenses					
General Service Charge	\$ 41,231	\$ 41,231	\$ 0	0.00%	
Debt Service	214,347	208,467	(5,880)	(2.74%)	
Insurance/Other	15,409	15,409	(0)	(0.00%)	
Sub-total Fixed Expenses	<u>\$ 270,987</u>	<u>\$ 265,107</u>	<u>\$ (5,880)</u>	<u>(2.17%)</u>	
<b>TOTAL EXPENSE</b>	<b>\$ 511,507</b>	<b>\$ 506,479</b>	<b>\$ (5,028)</b>	<b>(0.98%)</b>	
Revenue Over/(Under) Expense	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	[4]

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee Units.  
[2] Wage Compensation Pool of 1%.  
[3] Based on the new Blended Fringe Benefit Rates.  
[4] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**STUDENT HEALTH SERVICE and BUILDING OPERATIONS**  
**BUDGET FOR FY 2013**  
(Fund: 20700, 92000, 76300 / DEPT: 720000)

	FY 2012 APPROVED BUDGET	FY 2013 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
<b>REVENUE:</b>					
General Fee	\$ 1,634,053	\$ 1,601,862	\$ (32,191)	-1.97%	[1]
Operational Income	2,400,000	2,446,310	46,310	1.93%	[2]
Other Income	257,000	105,700	(151,300)	-58.87%	[2]
<b>TOTAL REVENUE</b>	<b>\$ 4,291,053</b>	<b>\$ 4,153,872</b>	<b>\$ (137,181)</b>	<b>-3.20%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 986,410	\$ 913,186	\$ (73,224)	-7.42%	[3]
Classified Salaries	534,348	515,531	(18,817)	-3.52%	[4]
Student / Temporary	253,000	332,180	79,180	23.84%	[5]
Wage / Compensation Pool	18,658	19,323	665	3.44%	[6]
Sub-total Salaries and Wages	\$ 1,792,416	\$ 1,780,220	\$ (12,196)	-0.68%	
Employee Benefits	\$ 570,866	\$ 555,082	(63,112)	-9.67%	[7]
Sub-total Salaries, Wages & Benefits	\$ 2,363,282	\$ 2,335,302	\$ (75,308)	-3.22%	
Purchases for Resale	\$ 1,076,000	\$ 1,000,000	\$ (76,000)	-7.06%	
Operating Expenses					
Supplies	\$ 137,000	\$ 149,050	\$ 12,050	8.80%	[8]
Accommodations/Travel	15,000	13,000	(2,000)	-13.33%	
Information/Communication	56,200	36,350	(19,850)	-35.32%	[9]
Repair and Maintenance	28,000	12,300	(15,700)	-56.07%	[10]
Equipment	323,000	390,266	67,266	20.83%	[11]
Sub-total Operating	\$ 559,200	\$ 600,966	\$ 41,766	7.47%	
Fixed Expenses					
General Service Charge	\$ 87,710	\$ 87,710	\$ 0	0.00%	
Renewals / Replacements	63,510	63,510	0	0.00%	
University Employee Separation Plan	67,726	0	(67,726)	-100.00%	[12]
Insurance/Other	31,089	31,539	450	1.45%	
Sub-total Fixed Expenses	\$ 250,035	\$ 182,759	\$ (67,276)	-26.91%	
<b>TOTAL EXPENSE</b>	<b>\$ 4,248,517</b>	<b>\$ 4,119,027</b>	<b>\$ (129,490)</b>	<b>-3.05%</b>	
Revenue Over/(Under) Expense	\$ 42,536	\$ 34,845	\$ (7,691)	-22.07%	

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units.
- [2] In FY 2013 reimbursement from the University-sponsored student insurance plan will be made on a fee-for service basis and will be included in Operational Income. Enrollment in the University-Sponsored Student Insurance Plan is expected to decrease from FY 2012 due to a change in health care eligibility requirements.
- [3] Decrease is due to the elimination of two full-time positions due to staffing reorganization.
- [4] Moved three positions from 12-month to 9-month positions.
- [5] New NSLA Psychiatrist positions are included. These services were previously paid on contract.
- [6] Wage Compensation Pool of 1%.
- [7] Based on the new Blended Fringe Benefit Rates.
- [8] Increase is due to new software upgrade and licensing fees.
- [9] Due to a decrease in the use of print materials by using electronic messaging.
- [10] No longer making lease payments on van.
- [11] Increase is due to additional payments to Vivature (insurance billing vendor) caused by the University-Sponsored Student Insurance Plan changing to a fee-for service reimbursement basis.
- [12] Final payment made in FY 2012.

**BOWEN-THOMPSON STUDENT UNION  
BUDGET FOR FY 2013  
(Fund: 20200 / Dept: 710000)**

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
General Fee (Operating)	\$ 875,819	\$ 858,565	\$ (17,254)	-1.97%	[1]
General Fee (Facilities)	2,687,602	2,687,602	0	0.00%	[2]
Operational Income	1,095,000	826,000	(269,000)	(24.57%)	[3]
Facility Income	179,940	489,835	309,895	172.22%	[4]
Other Income	521,110	484,996	(36,114)	-6.93%	[5]
<b>TOTAL REVENUE</b>	<b>\$ 5,359,471</b>	<b>\$ 5,346,998</b>	<b>\$ (12,473)</b>	<b>-0.23%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract	\$ 307,644	\$ 372,141	\$ 64,497	20.96%	[6]
Classified Staff	498,043	470,184	(27,859)	(5.59%)	[7]
Student / Temporary	433,260	437,260	4,000	0.92%	[8]
Wage / Compensation Pool	10,739	11,234	495	4.61%	[9]
Sub-total Salaries and Wages	\$ 1,249,686	\$ 1,290,819	\$ 41,133	3.29%	
Employee Benefits	\$332,126	\$322,792	\$ (9,334)	(2.81%)	[10]
Sub-total Salaries, Wages & Benefits	\$ 1,581,812	\$ 1,613,611	\$ 31,799	2.01%	
Operating Expenses					
Supplies	\$ 83,900	\$ 83,900	\$ -	0.00%	
Accommodations/Travel	65,550	65,550	0	0.00%	
Information/Communication	31,920	31,920	0	0.00%	
Repairs/Maintenance	47,400	90,160	42,760	90.21%	[7]
Utilities	585,400	550,900	(34,500)	(5.89%)	[11]
Equipment	40,443	54,450	14,007	34.63%	[12]
Sub-total Operating Expenses	\$ 854,613	\$ 876,880	\$ 22,267	2.61%	
Fixed Expenses					
General Service Charge	\$ 169,090	\$ 169,090	\$ 0	0.00%	
University Employee Separation Plan	31,660	0	(31,660)	(100.00%)	[13]
Renewals / Replacements	252,000	200,000	0	0.00%	
Debt Service	2,395,215	2,395,018	(197)	-0.01%	
Insurance/Other	42,207	41,789	(418)	-0.99%	
Sub-total Fixed Expenses	\$ 2,890,172	\$ 2,805,897	\$ (84,275)	-2.92%	
<b>TOTAL EXPENSE</b>	<b>\$ 5,326,597</b>	<b>\$ 5,296,388</b>	<b>\$ (30,209)</b>	<b>-0.57%</b>	
Revenue Over/(Under) Expense	\$ 32,874	\$ 50,610	\$ 17,736	0.00%	[14]

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units.
- [2] Funded from General Fees (Facilities) includes Debt Service (if applicable), Renewals and Replacements, and Property Insurance.
- [3] Bookstore rent decreased, FY 2012 included Wendy's contract which expires May 2012.
- [4] E&G Facility income is increasing along with rent payments from BG1 Card & Stampers which were not charged in prior years.
- [5] Other income is based on actual revenue projections from FY 2012.
- [6] FY 2013 Contract salaries includes funding for a new Director position; Marketing Coordinator funded at 50%.
- [7] Change in accounting treatment due to changing from direct staffing to contracting with Campus Operations (this includes salary and benefits).
- [8] Includes \$435,500 for student employment.
- [9] Wage Compensation Pool of 1%.
- [10] Based on the new Blended Fringe Benefit Rates.
- [11] Utility expense is based on FY 2012 projected expense.
- [12] Contracted services of elevator maintenance and plant care moved from Maintenance and Repairs.
- [13] Final payment to BGSU in FY 2012.
- [14] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**SHUTTLE SERVICE  
BUDGET FOR FY 2013  
(Fund: 21800 / DEPT: 727000)**

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
Other Income	\$ 110,000	\$ 115,000	\$ 5,000	4.55%	
General Fee	664,507	694,548	30,041	4.52%	[1]
<b>TOTAL REVENUE</b>	<b>\$ 774,507</b>	<b>\$ 809,548</b>	<b>\$ 35,041</b>	<b>4.52%</b>	
<b>EXPENSE:</b>					
<b>Salaries and Wages</b>					
Classified	\$ 269,064	\$ 296,525	\$ 27,461	10.21%	[2]
Wage / Compensation Pool	2,667	2,820	153	5.74%	[3]
Sub-total Salaries & Wages	\$ 271,731	\$ 299,345	\$ 27,614	10.16%	
Employee Benefits	\$ 51,567	\$ 58,318	\$ 6,751	13.09%	[4]
Sub-total Salaries, Wages and Benefits	\$ 323,298	\$ 357,663	\$ 34,365	10.63%	
<b>Operating Expenses</b>					
Supplies	\$ 86,183	\$ 110,000	\$ 23,817	27.64%	[5]
Information and Communication	6,000	5,800	(200)	-3.33%	
Repairs and Maintenance	47,470	48,120	650	1.37%	
Equipment	2,400	33,250	30,850	1285.42%	[6]
Travel	50	1,500	1,450	2900.00%	
Sub-total Operating Expenses	\$ 142,103	\$ 198,670	\$ 56,567	39.81%	
<b>Fixed Expenses</b>					
Renewals / Replacements	\$ 302,921	\$ 225,000	\$ (77,921)	-25.72%	
General Service Charge	0	20,000	20,000	100.00%	[7]
Insurance	6,185	6,185	0	0.00%	
Sub-total Fixed Expenses	\$ 309,106	\$ 251,185	\$ (57,921)	-18.74%	
<b>TOTAL EXPENSE</b>	<b>\$ 774,507</b>	<b>\$ 807,518</b>	<b>\$ 33,011</b>	<b>4.26%</b>	
Revenue Over/(Under) Expense	\$ 0	\$ 2,030	\$ 2,030	100.00%	[8]

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units.
- [2] In FY 2012 four employees completed their probationary period.
- [3] Wage Compensation Pool of 1%.
- [4] Based on the new Blended Fringe Benefit Rates.
- [5] Increase in fuel costs.
- [6] Installing a GPS Shuttle Tracking system for \$36,400 in FY 2013. (\$22,000 start up cost / \$1,200 monthly service fee).
- [7] Based on 6.5% of prior year expenses.
- [8] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.



**Stroh Center**  
**BUDGET FOR FY 2013**  
(Fund: 21900 / DEPT: 718500)

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
Facility Fee	\$ 1,765,471	\$ 1,758,165	\$ (7,306)	-0.41%	[1]
Operational Income	698,800	921,300	222,500	31.84%	[2]
<b>TOTAL REVENUE</b>	<b>\$ 2,464,271</b>	<b>\$ 2,679,465</b>	<b>\$ 215,194</b>	<b>8.73%</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Contract Salaries	\$ 36,000	\$ 70,120	\$ 34,120	94.78%	[3]
Classified Staff	80,000	108,415	28,415	35.52%	[4]
Student / Temporary	82,500	174,500	138,500	167.88%	[5]
Wage / Compensation Pool	1,300	2,256	956	73.54%	[6]
Sub-total Salaries & Wages	\$ 199,800	\$ 355,291	\$ 155,491	77.82%	
Employee Benefits	\$ 47,000	\$ 68,506	\$ 21,506	45.76%	[7]
Sub-total Salaries, Wages and Benefits	\$ 246,800	\$ 423,797	\$ 176,997	71.72%	
<b><u>Operating Expenses</u></b>					
Supplies	\$ 20,000	\$ 20,000	\$ 0	0.00%	
Travel	5,000	5,000	0	0.00%	
Information and Communication	25,000	25,000	0	0.00%	
Repairs and Maintenance	35,000	35,000	0	0.00%	
Equipment	20,000	20,000	0	0.00%	
Utilities	125,000	170,503	45,503	36.40%	[8]
Sub-total Operating Expenses	\$ 230,000	\$ 275,503	\$ 45,503	19.78%	
Fixed Expenses					
Renewals / Replacements	\$ 200,000	\$ 200,000	\$ 0	0.00%	
Debt Service	1,765,471	\$ 1,758,165	(7,306)	(0.41%)	
Insurance/Other	22,000	22,000	0	0.00%	
Sub-total Fixed Expenses	\$ 1,987,471	\$ 1,980,165	\$ 0	0.00%	
<b>TOTAL EXPENSE</b>	<b>\$ 2,464,271</b>	<b>\$ 2,679,465</b>	<b>\$ 215,194</b>	<b>8.73%</b>	
Revenue Over/(Under) Expense	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	[9]

**Notes:**

- [1] Reflects planned general fee rate increase, flat enrollment and a multi-year phase-in of reallocation to the General Fee units. Also reflects the \$60/student per semester fee dedicated for debt service.
- [2] Includes ticket sales to MBB, WBB, and WVB to reflect the change in expense treatment.
- [3] New Marketing Assistant and Audio/Visual Specialist positions of which the Stroh will be covering 50% of the annual salaries and ICA will be covering 50%.
- [4] New Custodial position added.
- [5] Increase temporary labor with event staff (CSC) and student labor.
- [6] Wage & Compensation Pool of 1%.
- [7] Based on the new Blended Fringe Benefit Rates.
- [8] Projecting increase in utility costs of 10% based on FY 2012 actual cost.
- [9] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.



# **PROPOSED FY 2013 RESIDENCE & DINING HALL BUDGETS**

**Proposed to Board of Trustees**

Prepared by the Office of Finance and  
Administration

June 21, 2012

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## **OVERVIEW OF RESIDENCE & DINING HALL BUDGET FY 2013**

### **Residence Hall Budget**

Residence hall occupancy is projected for budgeting purposes to be 106 for Summer Semester, 2012; 6,200 for Fall Semester, 2012; and 5,765 for Spring Semester, 2013.

The residence hall budget is built on the room rental increase approved by the Board of Trustees on February 24, 2012. The standard double room rate will be \$2,520 per semester, an increase of \$40/semester or 1.71%. All room rental rates have been reviewed in an attempt to equalize rates that are economically justifiable.

The Technology and Laundry Fee have been consolidated into the total room rate for FY 2013. An increase to these fees is not being proposed.

### **Dining Services**

Dining Services semester meal plan contracts are projected to remain flat at 12,306.

Students meal plan balances will carry forward from the Fall to Spring semester. All balances in student meal plans on the last day of the Spring semester will expire and be forfeited. Refunds cannot be offered on unused meal plan balances. Summer semester meal plan balances would forfeit on the last date of Summer semester.

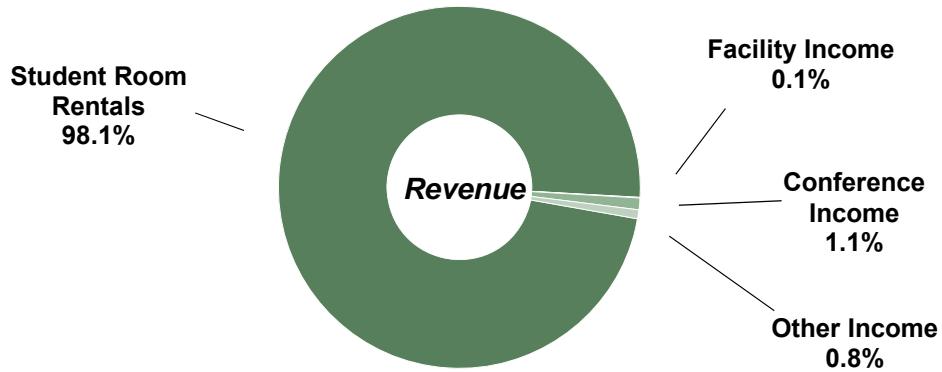
Base Cost of Higher Education-Sorted by FY 2012 TOTAL COST						
ORIGINAL						
No.	Four-Year Public Colleges	Tuition	General Fees	Total Tuition & Fees	Room & Board	FY2012 Total Cost
1	Central State University	\$3,430	\$2,242	\$5,672	\$8,484	\$14,156
2	Shawnee State University	\$5,718	\$1,044	\$6,762	\$8,012	\$14,774
3	Youngstown State University	\$6,006	\$1,444	\$7,450	\$7,900	\$15,350
4	Wright State University	\$7,008	\$1,062	\$8,070	\$8,511	\$16,581
5	<b>BGSU</b>	<b>\$8,614</b>	<b>\$1,430</b>	<b>\$10,044</b>	<b>\$7,694</b>	<b>\$17,738</b>
6	Kent State University	\$7,832	\$1,514	\$9,346	\$8,830	\$18,176
7	University of Toledo	\$7,598	\$1,328	\$8,926	\$9,922	\$18,848
8	Ohio State University	\$8,856	\$879	\$9,735	\$9,378	\$19,113
9	University of Akron	\$8,004	\$1,542	\$9,546	\$9,586	\$19,132
10	Cleveland State University	\$7,554	\$1,448	\$9,002	\$10,398	\$19,400
11	Ohio University	\$8,613	\$1,323	\$9,936	\$9,753	\$19,689
12	University of Cincinnati	\$8,805	\$1,614	\$10,419	\$9,780	\$20,199
13	Miami University	\$10,880	\$2,200	\$13,080	\$10,640	\$23,720
Note:	BGSU's total cost of attendance is less expensive than all 4-corner schools.					
	BGSU's total tuition and fees is the third most expensive, behind Miami University and University of Cincinnati.					
	<b>Sorted by FY 2012 Total Cost</b>					

Cost of Higher Education									
BGSU Proposed FY 2013 Rates - Other Institutions FY 2012 Rates									
No.	Four-Year Public Colleges	Tuition	General Fees	Total Tuition & Fees	Room & Board	FY2013 Total Cost	FY2012 Total Cost	Dollar ▲ 2011 to 2012	% ▲ 2011 to 2012
1	Central State University	\$3,430	\$2,242	\$5,672	\$8,484	\$14,156	<b>\$14,156</b>	\$0	0.00%
2	Shawnee State University	\$5,718	\$1,044	\$6,762	\$8,012	\$14,774	<b>\$14,774</b>	\$0	0.00%
3	Youngstown State University	\$6,006	\$1,444	\$7,450	\$7,900	\$15,350	<b>\$15,350</b>	\$0	0.00%
4	Wright State University	\$7,008	\$1,062	\$8,070	\$8,511	\$16,581	<b>\$16,581</b>	\$0	0.00%
5	<b>BGSU **</b>	<b>\$8,914</b>	<b>\$1,480</b>	<b>\$10,394</b>	<b>\$8,064</b>	<b>\$18,458</b>	<b>\$17,738</b>	<b>\$720</b>	<b>4.06%</b>
6	Kent State University	\$7,832	\$1,514	\$9,346	\$8,830	\$18,176	<b>\$18,176</b>	\$0	0.00%
7	University of Toledo	\$7,598	\$1,328	\$8,926	\$9,922	\$18,848	<b>\$18,848</b>	\$0	0.00%
8	Ohio State University	\$8,856	\$879	\$9,735	\$9,378	\$19,113	<b>\$19,113</b>	\$0	0.00%
9	University of Akron	\$8,004	\$1,542	\$9,546	\$9,586	\$19,132	<b>\$19,132</b>	\$0	0.00%
10	Cleveland State University	\$7,554	\$1,448	\$9,002	\$10,398	\$19,400	<b>\$19,400</b>	\$0	0.00%
11	Ohio University	\$8,613	\$1,323	\$9,936	\$9,753	\$19,689	<b>\$19,689</b>	\$0	0.00%
12	University of Cincinnati	\$8,805	\$1,614	\$10,419	\$9,780	\$20,199	<b>\$20,199</b>	\$0	0.00%
13	Miami University	\$10,880	\$2,200	\$13,080	\$10,640	\$23,720	<b>\$23,720</b>	\$0	0.00%
<b>Assumptions:</b>									
BGSU Tuition increasing by 3.47% and General Fees increasing by 3.5%									
BGSU Room & Board - based on FY 2013 proposed rates & laundry and tech fee are included									
<b>** BGSU Assumptions</b>									
				<b>FY 2012</b>	<b>FY 2013</b>				
				<b>Annual</b>	<b>Annual</b>	<b>Inc.</b>	<b>%</b>		
Represents FY 2013 Proposed Rates:									
Room Revenue based on 7.92% increase				<b>\$4,670</b>	<b>\$5,040</b>	<b>\$370</b>	7.92%		
UDS based on 0.00% increase				<b>\$3,024</b>	<b>\$3,024</b>	<b>\$0</b>	0.00%		
				<b>\$7,694</b>	<b>\$8,064</b>	<b>\$370</b>	<b>4.81%</b>		
<b>Sorted by FY 2013 Total Cost</b>									

FY 2013 Proposed TOTAL COST									
BGSU Proposed FY 2013 Rates - Other Institutions @ 3.5% Increase From FY 2012 Rates									
		FY 2012	FY 2013						
No.	Four-Year Public Colleges	Total Cost	Tuition (3.5% Incr)	General Fee (3.5% Incr)	Total Tuition & Fees	Room & Board (3% Incr)	Proposed Total Cost	Dollar Increase	% Increase
1	Central State University	\$14,156	\$3,550	\$2,320	\$5,871	\$8,739	\$14,609	\$453	3.2%
2	Shawnee State University	\$14,774	\$5,918	\$1,081	\$6,999	\$8,252	\$15,251	\$477	3.2%
3	Youngstown State University	\$15,350	\$6,216	\$1,495	\$7,711	\$8,137	\$15,848	\$498	3.2%
4	Wright State University	\$16,581	\$7,253	\$1,099	\$8,352	\$8,766	\$17,119	\$538	3.2%
5	<b>BGSU**</b>	<b>\$17,738</b>	<b>\$8,914</b>	<b>\$1,480</b>	<b>\$10,394</b>	<b>\$8,064</b>	<b>\$18,458</b>	<b>\$720</b>	<b>4.1%</b>
6	Kent State University	\$18,176	\$8,106	\$1,567	\$9,673	\$9,095	\$18,768	\$592	3.3%
7	University of Toledo	\$18,848	\$7,864	\$1,374	\$9,238	\$10,220	\$19,458	\$610	3.2%
8	Ohio State University	\$19,113	\$9,166	\$910	\$10,076	\$9,659	\$19,735	\$622	3.3%
9	University of Akron	\$19,132	\$8,284	\$1,596	\$9,880	\$9,874	\$19,754	\$622	3.2%
10	Cleveland State University	\$19,400	\$7,818	\$1,499	\$9,317	\$10,710	\$20,027	\$627	3.2%
11	Ohio University	\$19,689	\$8,915	\$1,369	\$10,284	\$10,046	\$20,329	\$640	3.3%
12	University of Cincinnati	\$20,199	\$9,113	\$1,670	\$10,784	\$10,073	\$20,857	\$658	3.3%
13	Miami University	\$23,720	\$11,261	\$2,277	\$13,538	\$10,959	\$24,497	\$777	3.3%
<b>Assumptions:</b>									
BGSU Tuition increasing by 3.47% and General Fees increasing by 3.5%									
BGSU Room & Board - based on FY 2013 proposed rates & laundry and tech fee are included									
<b>** BGSU Assumptions</b>									
			<b>FY 2012</b>	<b>FY 2013</b>					
			<b>Annual</b>	<b>Annual</b>	<b>Inc.</b>	<b>%</b>			
Represents FY 2013 Proposed Rates:									
Room Revenue based on 7.92% increase			<b>\$4,670</b>	<b>\$5,040</b>	<b>\$370</b>	7.92%			
UDS based on 0.00% increase			<b>\$3,024</b>	<b>\$3,024</b>	<b>\$0</b>	0.00%			
			<b>\$7,694</b>	<b>\$8,064</b>	<b>\$370</b>	<b>4.81%</b>			
<b>Sorted by FY 2013 Total Cost</b>									

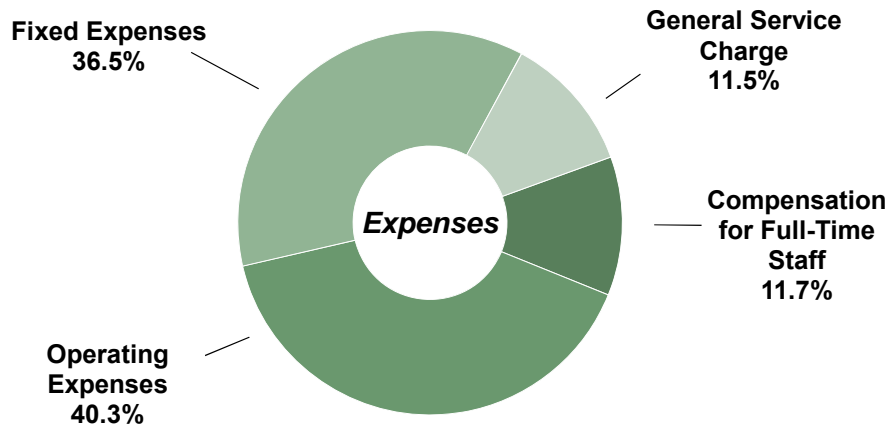
**BGSU Residence Halls Budget  
FY 2013**

**Total Revenue \$34,303,540**



Revenue Source	Budget	Percentage
Student Room Rentals	\$33,650,600	98.1%
Facility Income	\$23,100	0.1%
Conference Income	\$361,000	1.1%
Other Income	\$268,840	0.8%
<b>Total</b>	<b>\$34,303,540</b>	<b>100.0%</b>

**Total Expense \$32,372,591**



Expense	Budget	Percentage
Compensation for Full-Time Staff	\$3,781,700	11.7%
Operating Expenses	\$13,032,393	40.3%
Fixed Expenses	\$11,823,821	36.5%
General Service Charge	\$3,734,677	11.5%
<b>Total</b>	<b>\$32,372,591</b>	<b>100.0%</b>



**OFFICE OF RESIDENCE LIFE  
BUDGET FOR FY 2013**

Dept: 700000

Funds: 20000, 20010, 20020, 20030, 20040, 20050, 20060, 20070, 20081, 20082, 20083, 23000, 76000

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
Operational Income (Student Rms)	\$ 32,778,615	\$ 33,650,600	\$ 871,985	2.7%	[1]
Facility Income	24,228	23,100	(1,128)	-4.7%	
Conference Income	500,000	361,000	(139,000)	-27.8%	[2]
Other Income	253,595	268,840	15,245	6.0%	
<b>TOTAL REVENUE</b>	<b>\$ 33,556,438</b>	<b>\$ 34,303,540</b>	<b>\$ 747,102</b>	<b>2.2%</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Contract Salaries	\$ 1,703,169	\$ 1,595,860	\$ (107,309)	-6.3%	[3]
Classified Salaries	322,260	286,900	(35,360)	-11.0%	[4]
Graduate Assistants	122,132	116,100	(6,032)	-4.9%	[5]
Resident Advisors	110,760	108,640	(2,120)	-1.9%	
Student / Temporary	991,054	1,047,700	56,646	5.7%	[6]
Wage / Compensation Pool	17,127	14,500	(2,627)	-15.3%	[7]
Sub-total Salaries & Wages	\$ 3,266,502	\$ 3,169,700	\$ (96,802)	-3.0%	
Employee Benefits	\$ 830,430	\$ 612,000	\$ (218,430)	-26.3%	[8]
Sub-total Salaries, Wages, Benefits	\$ 4,096,932	\$ 3,781,700	\$ (315,232)	-7.7%	
Operating Expenses					
Supplies	\$ 121,108	\$ 152,295	\$ 31,187	25.8%	[9]
Travel & Entertainment	255,912	255,925	13	0.0%	
Information / Communication	300,730	303,285	2,555	0.8%	
Maintenance & Repairs	1,268,677	1,222,346	(46,331)	-3.7%	[10]
Equipment-Library-Misc	1,292,015	1,246,555	(45,460)	-3.5%	[10]
Utilities	3,535,002	3,379,787	(155,215)	-4.4%	[11]
Scholarships / Fee Waivers	1,583,098	1,583,500	402	0.0%	
Inter-Departmental Charges	4,892,521	4,888,700	(3,821)	-0.1%	[12]
Sub-total Operating Expenses	\$ 13,249,063	\$ 13,032,393	\$ (216,670)	-1.6%	
Fixed Expenses					
Renewals / Replacements	\$ 1,531,016	\$ 1,800,000	\$ 268,984	17.6%	[13]
General Service Charge	3,734,677	3,734,677	0	0.0%	
Debt Service	8,879,354	8,473,614	(405,740)	-4.6%	
Infrastructure	948,500	948,500	0	0.0%	
Insurance/Other	574,063	601,707	27,644	4.8%	
Sub-total Fixed Expenses	\$ 15,667,610	\$ 15,558,498	\$ (109,112)	-0.7%	
<b>TOTAL EXPENSE</b>	<b>\$ 33,013,605</b>	<b>\$ 32,372,591</b>	<b>\$ (641,014)</b>	<b>-1.9%</b>	
Revenue Over/(Under) Expense	\$ 542,833	\$ 1,930,949	\$ 1,388,116	255.7%	

\* see budget notes on the following pages

**BOWLING GREEN STATE UNIVERSITY  
RESIDENCE HALL BUDGETS  
FY 2013 BUDGET PROCESS**

**Total Housing Budget - FY 2012 Restated compared to FY 2013 Proposed**

**Overview**

This budget includes Residence Halls, Fraternity & Sorority Houses, Conference Programs and Guest Services, and the CFP I LLC (Centennial Hall & Falcon Heights). The budgeted occupancy is the same as last year (6,200 for Fall and 5,755 for Spring).

**Revenue**

- [1] **Operational Income** - The FY13 total budgeted room occupancy is based upon 6,200 Fall residents and 5,765 Spring. These are the same occupancies on which the FY12 budget was based. The historical drop in occupancy from Fall to Spring semesters over the past five years is approximately 7 percent which is reflected in the 5,765 bed forecast. The 2.7 percent increase in room revenue is the result of the Board-approved room rate increases for FY13, which ranged from 1.5 - 2.6 percent. Additional revenue increases result from Harshman CD being taken off-line in the Fall. With this reduction in the total available standard double rooms, our inventory mix will have fewer lower priced rooms, resulting in higher occupancy in our upper tier halls.
- [2] **Conference Income** - The reduction in FY13's budgeted Conference Programs and Guest Services revenue is related to the lead time required for large conference program scheduling. Many large conferences are booked more than a year in advance so the impact of the demolition and construction on our campus relating to new residence and dining halls is reflected in this year. We expect that with the addition of the two new suite-style halls, large conference groups will find our campus more appealing.

**Personnel**

- [3] **Contract Salaries** - With Harshman CD being taken off-line in FY13, the number of required Hall Directors will be reduced by one, which results in a \$30k savings in this salary line. Additionally, Residence Life is no longer funding portions of a Rec Well or an OVPSA staff member, saving another \$70k.
- [4] **Classified Wages** - This reduction relates directly to the Public Inquiries Assistant I position being reclassified as an Administrative position.
- [5] **Graduate Assistants Stipends** - Residence Life will no longer fund the Romance Languages GA who was assigned to the French House (occupying W-2).
- [6] **Other Personnel** - Ohio's minimum hourly wage increased by 4 percent beginning January, 2012, bringing it to \$7.70. Also, additional hours have been added for summer labor, based on the forecasted FY12 expenses.
- [7] **Wage/Compensation Pool** - The reduction from last year's budgeted wage/compensation pool is due to the overall reduction in personnel expenses explained above. In addition, numerous positions will be filled with new staff members who will not be eligible for the wage increase.
- [8] **Employee Benefits** - Based on the new Blended Fringe Rates.

**Operating Expenses**

- [9] **Supplies** - The new StarRez housing software will require annual software maintenance based on a percent of the original cost. This is estimated at \$35k.
- [10] **Maintenance & Repairs / Equipment** - Based on actual FY 2012 expenses.
- [11] **Utilities** - The FY12 Projected utilities costs are less than budgeted mainly due to a change in the allocation method for steam charges. The FY13 budget has a minor reduction to reflect this change.
- [12] **Inter-Departmental Charges** - Includes Custodial & Maintenance Expenses (previously recorded in Classified Wages & Salaries), Technology Fee, Fraternity & Sorority Life and other transfer.

**Fixed Expenses**

- [13] **Renewals / Replacements** - Funding for necessary investment in capital projects.

**BOWLING GREEN STATE UNIVERSITY**  
**Residence Halls**  
**Proposed Semester Room Rates - FY 2013**

Room Type	FY 2010 Room Rate	FY 2011 Room Rate	FY 2012 Room Rate	PROPOSED					
				Proposed \$ Increase	Proposed % Increase	Tech + Laundry Fee	TOTAL Proposed Room Rates	TOTAL \$ Change from FY 2012	TOTAL % Change from FY 2012
<b>RATE INCREASES:</b>									
Tier 1 Standard Double Room	\$2,215	\$2,280	\$2,335	\$40	1.71%	\$145	\$2,520	\$185	7.92%
Tier 1 Standard Single Room	\$2,950	\$3,050	\$2,840	\$45	1.58%	\$145	\$3,030	\$190	6.69%
Tier 1 Super Single Room	n/a	n/a	\$3,000	\$50	1.67%	\$145	\$3,195	\$195	6.50%
Tier 2 Greek Units Double Room	\$2,315	\$2,370	\$2,500	\$40	1.60%	\$145	\$2,685	\$185	7.40%
Tier 2 Greek Units Single Room	\$3,050	\$3,130	\$3,000	\$50	1.67%	\$145	\$3,195	\$195	6.50%
Tier 2 Conklin N/Greek Units Super Single Room	n/a	n/a	\$3,165	\$55	1.74%	\$145	\$3,365	\$200	6.32%
Tier 3 Double Room	\$2,600	\$2,600	\$2,665	\$45	1.69%	\$145	\$2,855	\$190	7.13%
Tier 3 Single Room	\$3,200	\$3,050	\$3,125	\$75	2.40%	\$145	\$3,345	\$220	7.04%
Tier 3 Super Single Room	\$3,700	\$3,400	\$3,300	\$70	2.12%	\$145	\$3,515	\$215	6.52%
Tier 4 Double Room	n/a	n/a	\$2,800	\$75	2.68%	\$145	\$3,020	\$220	7.86%
Tier 4 Single Room	n/a	n/a	\$3,300	\$90	2.73%	\$145	\$3,535	\$235	7.12%
Tier 4 Super Single Room	n/a	n/a	\$3,485	\$90	2.58%	\$145	\$3,720	\$235	6.74%

Tier 1: Harshman, Kohl, Kreischer, McDonald

**FY 2013 Average Room Rate Increase: 6.94%**

Tier 2: Conklin North, Greek Units

**Avg. Room Rate Increase w/out Tech & Laundry 2.04% Proposed Standard Double Increase: 7.92%**

Tier 3: Offenhauer, Founders

Tier 4: Centennial, Falcon Heights

**BOWLING GREEN STATE UNIVERSITY**  
**OFFICE OF RESIDENCE LIFE**  
**FY 2013 BUDGET PROCESS**  
**FUNDS: 200x0; DEPARTMENT: 700000**  
**PROJECTED 2012-2013 ROOM REVENUE**

**Standard Double Rate Increase: 7.92%**  
**Average Overall Increase: 6.94%**

**Budgeted at 6,200 and 5,765 Occupants**

Room Type	FY 2012 Room Rate	PROPOSED		FY 2013 Room Rate	RESIDENCE HALLS			
		*Amt Change in Rate	Percent Change in Rate		106	6,200	5,765	12,072
					0	4,906	4,497	9,404
					Summer 2012	Fall 2012	Spring 2013	Fiscal Year Total
Tier 1 Standard Double Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$2,335	\$185	7.92%	\$2,520	\$81,000	\$7,146,452	\$6,429,045	\$13,656,497
					\$0	\$7,371,699	\$6,686,840	\$14,058,539
Tier 1 Standard Single Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$2,840	\$190	6.69%	\$3,030		14	13	27
						\$0	\$0	\$0
						\$42,918	\$39,914	\$82,831
Tier 1 Std Double Rm as Single FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$ 3,000	\$195	6.50%	\$ 3,195				0
						\$0	\$0	\$0
						\$0	\$0	\$0
Tier 2 Conklin North Double Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$2,500	\$185	7.40%	\$ 2,685		205	191	396
						585,000	\$544,050	\$1,129,050
						\$551,490	\$512,885	\$1,064,375
Tier 2 Conklin North Single Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$ 3,000	\$195	6.50%	\$3,195		0	0	0
						\$0	\$0	\$0
						\$0	\$0	\$0
Tier 2 Conklin N Double Rm as Single FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$ 3,165	\$200	6.32%	\$ 3,365		0	0	0
						\$0	\$0	\$0
						\$0	\$0	\$0
Tier 2 Greek Units Double Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$2,500	\$185	7.40%	\$2,685		403	403	807
						\$1,145,000	\$1,145,000	\$2,290,000
						\$1,083,016	\$1,083,016	\$2,166,031
Tier 2 Greek Units Single Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$3,000	\$195	6.50%	\$3,195		44	44	87
						\$186,000	\$186,000	\$372,000
						\$139,563	\$139,563	\$279,125
Tier 3 Double Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$ 2,665	\$190	7.13%	\$2,855		1,028	926	1,954
						\$2,511,656	\$2,258,555	\$4,770,211
						\$2,935,597	\$2,644,456	\$5,580,053
Tier 3 Single Room FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$3,125	\$220	7.04%	\$3,345		236	220	456
						\$687,500	\$639,375	\$1,326,875
						\$789,643	\$734,368	\$1,524,010
Tier 3 Double Room as Single FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$3,300	\$215	6.52%	\$3,515		50	47	97
						\$26,400	\$24,552	\$50,952
						\$176,409	\$164,060	\$340,469
Totals & Average Rate Increase FY 2011-2012 Budgeted Income FY 2012-2013 Budgeted Income	\$ 31,430	\$ 2,155	6.86%		0	4,906	4,497	9,404
					\$81,000	\$12,288,008	\$11,226,577	\$23,595,585
					\$0	\$13,090,333	\$12,005,101	\$25,095,400

Budgeted 2011-12 Room Revenue	\$23,595,585
<b>Proposed 2012-13 Room Revenue</b>	<b>\$25,095,400</b>
<b>Increase/(Decrease)</b>	<b>\$1,499,815</b>
<b>Fee revenue</b>	<b>\$145</b>
<b>Net Revenue Increase</b>	<b>\$1,363,518</b>

\*Each tier includes an increase of \$145 to cover the elimination of the previously mandatory Technology and Laundry Fees

**BOWLING GREEN STATE UNIVERSITY**  
**OFFICE OF RESIDENCE LIFE**  
**FY 2013 BUDGET PROCESS**  
**FUNDS: 200x0; DEPARTMENT: 700000**  
**PROJECTED 2012-2013 ROOM REVENUE**

**Standard Double Rate Increase: 7.92%**  
**Average Overall Increase: 6.94%**

**Budgeted at 6,200 and 5,765 Occupants**

**Falcon Centennial Properties**

Room Type	PROPOSED			
	FY 2012 Room Rate	*Amt Change in Rate	Percent Change in Rate	FY 2013 Room Rate
Tier 4 Double Room	\$2,800	\$220	7.86%	\$3,020
FY 2011-2012 Budgeted Income				
FY 2012-2013 Budgeted Income				
Tier 4 Single Room	\$3,300	\$235	7.12%	\$3,535
FY 2011-2012 Budgeted Income				
FY 2012-2013 Budgeted Income				
Tier 4 Double Room as Single	\$3,485	\$235	6.74%	\$3,720
FY 2011-2012 Budgeted Income				
FY 2012-2013 Budgeted Income				
<b>Totals</b>	<b>\$ 9,585</b>	<b>\$ 690</b>	<b>7.20%</b>	
FY 2011-2012 Budgeted Income				
FY 2012-2013 Budgeted Income				
	<b>\$ 41,015</b>	<b>\$ 2,845</b>	<b>6.94%</b>	

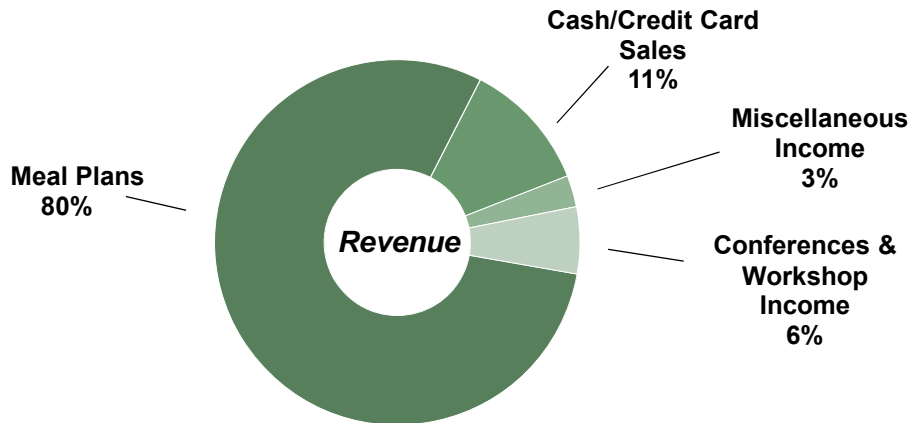
106 Summer 2012	1,294 Fall 2012	1,268 Spring 2013	2,668 Fiscal Year Total
rate @ 12 weeks			
106	730	710	1,546
\$120,000	\$1,872,625	\$1,872,625	\$3,865,250
\$240,090	\$2,204,600	\$2,144,200	\$4,588,890
	564	558	1,122
	\$1,802,625	\$1,802,625	\$3,605,250
\$0	\$1,993,740	\$1,972,530	\$3,966,270
			0
	\$0	\$0	\$0
106	1,294	1,268	2,668
\$120,000	\$3,675,250	\$3,675,250	\$7,470,500
\$240,090	\$4,198,340	\$4,116,730	\$8,555,200
Budgeted 2011-12 Room Revenue			\$7,470,500
<b>Proposed 2012-13 Room Revenue</b>			<b>\$8,555,200</b>
<b>Increase/(Decrease)</b>			<b>\$1,084,700</b>
<b>Fee revenue</b>			<b>\$145</b>
			\$386,860
<b>Net Revenue Increase</b>			<b>\$697,800</b>

**COMBINED TOTAL REVENUE BASED ON FY13 PROPOSED RATES**

Budgeted 2011-12 Room Revenue	\$31,066,085
<b>Proposed 2012-13 Room Revenue</b>	<b>\$33,650,600</b>
<b>Increase/(Decrease)</b>	<b>\$2,584,509</b>

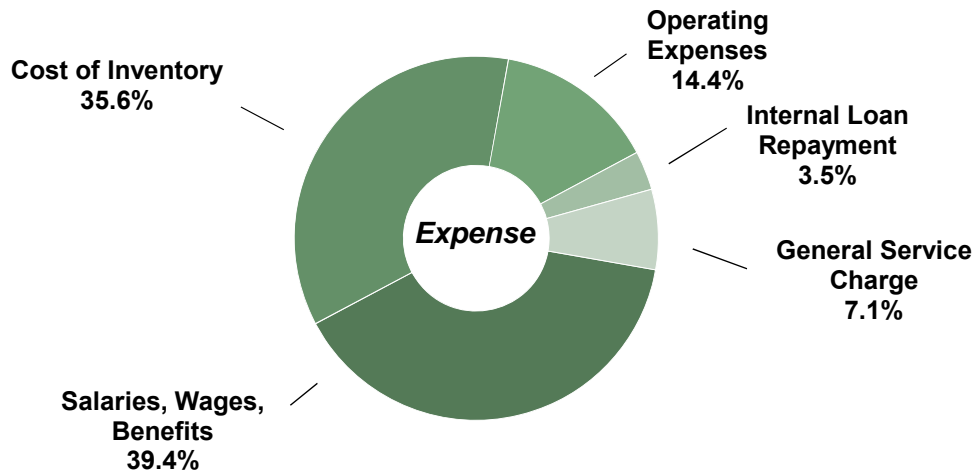
**BGSU Dining Halls Budget  
FY 2013**

**Total Revenue \$24,754,197**



Revenue Source	Budget	Percentage
Meal Plans	\$19,740,804	79.7%
Cash/Credit Card Sales	\$2,853,660	11.5%
Miscellaneous Income	\$695,323	2.8%
Conferences & Workshop Income	\$1,464,410	5.9%
<b>Total</b>	<b>\$24,754,197</b>	<b>100.00%</b>

**Total Expense \$24,647,096**



Expense	Budget	Percentage
Salaries, Wages, Benefits	\$9,722,895	39.4%
Cost of Inventory	\$8,779,567	35.6%
Operating Expenses	\$3,537,834	14.4%
Internal Loan Repayment	\$856,800	3.5%
General Service Charge	\$1,750,000	7.1%
<b>Total</b>	<b>\$24,647,096</b>	<b>100.0%</b>

**FY 2013 DINING SERVICES BUDGET**  
(Includes Dining Halls and Union Dining)  
(Fund: 20100, 43000, 76050 / Dept: 711000)

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
Meal Plans	\$ 19,686,000	\$ 19,740,804	\$ 54,804	0.3%	[1]
Cash / Credit Card Sales	2,211,257	2,853,660	642,403	29.1%	[2]
Conferences & Workshop Income	1,662,959	1,464,410	(198,549)	-11.9%	[3]
Miscellaneous Income	501,250	695,323	194,073	38.7%	[4]
<b>TOTAL REVENUE</b>	<b>\$ 24,061,466</b>	<b>\$ 24,754,197</b>	<b>\$ 692,731</b>	<b>2.9%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
BGSU Salaries & Wages					
Contract Salaries	\$719,963	\$680,502	\$ (39,461)	-5.5%	[5]
Classified Salaries	1,946,214	1,879,513	(66,701)	-3.4%	[5]
Wage / Compensation Pool	26,662	38,400	11,738	44.0%	[6]
Chartwells Salaries & Wages	3,709,204	4,534,504	825,300	22.3%	
Sub-total Salaries & Wages	\$ 6,402,043	\$ 7,132,919	\$ 730,876	11.4%	
Employee Benefits	\$2,204,866	\$2,589,976	\$ 385,110	17.5%	[7]
Sub-total Salaries, Wages & Benefits	\$ 8,606,909	\$ 9,722,895	\$ 1,115,986	13.0%	
Purchase for Resale	\$9,220,763	\$8,779,567	\$ (441,196)	-4.8%	[8]
Operating Expenses					
Supplies	\$810,979	\$796,339	\$ (14,640)	-1.8%	
Travel	48,879	49,997	1,118	2.3%	
Information / Communication	342,602	384,811	42,209	12.3%	[9]
Maintenance & Repairs	229,974	258,435	28,461	12.4%	[10]
Utilities	580,130	651,786	71,656	12.4%	[11]
Equipment	800,076	336,000	(464,076)	-58.0%	[12]
Other (Royalties / Nat'l Merit)	677,263	1,060,467	383,204	56.6%	[13]
Sub-total Operating Expenses	\$ 3,489,903	\$ 3,537,834	\$ 47,932	1.4%	
Fixed Expenses					
Internal Loan Repayment	\$ 863,582	\$ 856,800	\$ (6,782)	-0.8%	[14]
Sub-total Fixed Expenses	\$ 863,582	\$ 856,800	\$ (6,782)	-0.8%	
<b>TOTAL REIMBURSABLE EXPENSE</b>	<b>\$ 22,181,157</b>	<b>\$ 22,897,096</b>	<b>\$ 715,940</b>	<b>3.2%</b>	
Other Expenses					
General Service Charge	\$ 1,700,000	\$ 1,750,000	\$ 50,000	2.9%	
Amortization	65,833	-	(65,833)	-100.0%	
<b>TOTAL EXPENSE</b>	<b>\$ 23,946,990</b>	<b>\$ 24,647,096</b>	<b>700,107</b>	<b>2.9%</b>	
Revenue Over/(Under) Expense	\$ 114,476	\$ 107,101	\$ (7,376)	0.0%	

\* see budget notes on the following pages

**BOWLING GREEN STATE UNIVERSITY  
DINING SERVICES  
FY 2013 BUDGET PROCESS**

**Total Dining Budget - FY 2012 Restated compared to FY 2013 Proposed**

**Revenue**

- [1] **Meal Plans** - revenue assumes flat enrollment and no meal plan rate increases.
- [2] **Cash/Credit Card Sales** - New venues will result in a substantial increase in cash and BG1 Card sales.
- [3] **Conference & Workshop Income** - Anticipated flat sales, based on FY 2012 actual revenue.
- [4] **Miscellaneous Income** - Increase in meal plan forfeitures is based on FY 2012 actuals.

**Personnel**

- [5] **Contract & Classified Salaries** - Decrease is due to staff retirements in FY 2012.
- [6] **Wage/Compensation Pool** - Wage Compensation Pool of 1%.
- [7] **Employee Benefits** - Based on the new Blended Fringe Rates.

**Operating**

- [8] **Purchase for Resale** - Assuming a 3% increase over historical costs.
- [9] **Information / Communication** - Increasing marketing activities.
- [10] **Maintenance & Repairs** - Based on FY 2012 actual expenses.
- [11] **Utilities** - Assuming a 3% increase over historical costs.
- [12] **Equipment** - Decrease is due to the unusually high cost in FY 2012 related to the opening of two new dining facilities.
- [13] **Other (Royalties / Nat'l Merit)** - Expected increase in franchise fees for FY 2013.
- [14] **Internal Loan Repayment** - Chartwell's Investment per Exhibit D of the contract.



**BOWLING GREEN STATE UNIVERSITY**  
**University Dining Services**  
**Proposed Meal Plan Rates - FY 2013**

MEAL PLANS	FY 2010 Semester Plan Rates	FY 2011 Semester Plan Rates	\$ Increase	% Increase	FY 2012 Semester Plan Rates	\$ Increase	% Increase	Proposed FY 2013 Semester Plan Rates	\$ Increase	% Increase
BG on-the-Go	\$ 280	\$ 280	\$ -	0.0%	\$ 287	\$ 7	2.5%	\$ 287	\$ -	0.0%
International	\$ 690	\$ 725	\$ 35	5.1%	\$ 743	\$ 18	2.5%	\$ 743	\$ -	0.0%
Bronze	\$ 1,440	\$ 1,475	\$ 35	2.4%	\$ 1,512	\$ 37	2.5%	\$ 1,512	\$ -	0.0%
Silver	\$ 1,720	\$ 1,755	\$ 35	2.0%	\$ 1,799	\$ 44	2.5%	\$ 1,799	\$ -	0.0%
Gold	\$ 1,870	\$ 1,905	\$ 35	1.9%	\$ 1,953	\$ 48	2.5%	\$ 1,953	\$ -	0.0%
Nat'l Merit	\$ 1,600	\$ 1,635	\$ 35	2.2%	\$ 1,676	\$ 41	2.5%	\$ 1,676	\$ -	0.0%
Athlete	\$ 2,070	\$ 2,105	\$ 35	1.7%	\$ 2,158	\$ 53	2.5%	\$ 2,158	\$ -	0.0%
Scholarship	\$ 100	\$ 100	\$ -	0.0%	\$ 103	\$ 3	3.0%	\$ 103	\$ -	0.0%
Bronze Scholarship	\$ 1,440	\$ 1,475	\$ 35	2.4%	\$ 1,512	\$ 37	2.5%	\$ 1,512	\$ -	0.0%
Football Athlete	\$ 2,810	\$ 2,845	\$ 35	1.2%	\$ 2,916	\$ 71	2.5%	\$ 2,916	\$ -	0.0%

**Average Proposed Meal Plan Increase**

**2.00%**

**2.51%**

**0.00%**

PROJECTED REVENUE FY 2013									
NO INCREASE	Fall 2012			Spring 2013			Total 2012/2013		
	PLAN	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate
International	17	\$ 743	\$ 12,631	18	\$ 743	\$ 13,374	35	\$ 743	\$ 26,005
Bronze	3,445	\$ 1,512	\$ 5,208,840	3,831	\$ 1,512	\$ 5,792,472	7,276	\$ 1,512	\$ 11,001,312
Silver	2,064	\$ 1,799	\$ 3,713,136	1,424	\$ 1,799	\$ 2,561,776	3,488	\$ 1,799	\$ 6,274,912
Gold	816	\$ 1,953	\$ 1,593,648	583	\$ 1,953	\$ 1,138,599	1,399	\$ 1,953	\$ 2,732,247
Bronze Scholarship	53	\$ 1,512	\$ 80,136	55	\$ 1,512	\$ 83,160	108	\$ 1,512	\$ 163,296
<b>Total</b>	<b>6,395</b>		<b>\$ 10,608,391</b>	<b>5,911</b>		<b>\$ 9,589,381</b>	<b>12,306</b>		<b>\$ 20,197,772</b>

Assuming flat enrollment and no price increase

PROJECTED REVENUE FY 2012										
2.5% INCREASE	Fall 2011			Spring 2012			Total 2011/2012			
	PLAN	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
BG on-the-Go	-	\$ 287	\$ -	-	\$ 287	\$ -	-	\$ 287	\$ -	-
International	17	\$ 743	\$ 12,631	18	\$ 743	\$ 13,374	35	\$ 743	\$ 26,005	
Bronze	3,445	\$ 1,512	\$ 5,208,840	3,831	\$ 1,512	\$ 5,792,472	7,276	\$ 1,512	\$ 11,001,312	
Silver	2,064	\$ 1,799	\$ 3,713,136	1,424	\$ 1,799	\$ 2,561,776	3,488	\$ 1,799	\$ 6,274,912	
Gold	816	\$ 1,953	\$ 1,593,648	583	\$ 1,953	\$ 1,138,599	1,399	\$ 1,953	\$ 2,732,247	
National Merit	-	\$ 1,676	\$ -	-	\$ 1,676	\$ -	-	\$ 1,676	\$ -	
Athlete	-	\$ 2,158	\$ -	-	\$ 2,158	\$ -	-	\$ 2,158	\$ -	
Scholarship	-	\$ 103	\$ -	-	\$ 103	\$ -	-	\$ 103	\$ -	
Bronze Scholarship	53	\$ 1,512	\$ 80,136	55	\$ 1,512	\$ 83,160	108	\$ 1,512	\$ 163,296	
Football Athlete	-	\$ 2,916	\$ -	-	\$ 2,916	\$ -	-	\$ 2,916	\$ -	
<b>Total</b>	<b>6,395</b>		<b>\$ 10,608,391</b>	<b>5,911</b>		<b>\$ 9,589,381</b>	<b>12,306</b>		<b>\$ 20,197,772</b>	

Assumed a 400-bed increase over prior year

HISTORICAL REVENUE FY 2011									
PLAN	Fall 2010			Spring 2011			Total 2010/2011		
	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
BG on-the-Go	174	\$ 280	\$ 48,720	40	\$ 280	\$ 11,200	214	\$ 280	\$ 59,920
International	29	\$ 725	\$ 21,025	13	\$ 725	\$ 9,425	42	\$ 725	\$ 30,450
Bronze	3,964	\$ 1,475	\$ 5,846,900	4,035	\$ 1,475	\$ 5,951,625	7,999	\$ 1,475	\$ 11,798,525
Silver	1,332	\$ 1,755	\$ 2,337,660	932	\$ 1,755	\$ 1,635,660	2,264	\$ 1,755	\$ 3,973,320
Gold	501	\$ 1,905	\$ 954,405	351	\$ 1,905	\$ 668,655	852	\$ 1,905	\$ 1,623,060
National Merit	-	\$ 1,635	\$ -	-	\$ 1,635	\$ -	-	\$ 1,635	\$ -
Athlete	76	\$ 2,105	\$ 159,980	79	\$ 2,105	\$ 166,295	155	\$ 2,105	\$ 326,275
Scholarship	102	\$ 100	\$ 10,200	53	\$ 100	\$ 5,300	155	\$ 100	\$ 15,500
Bronze Scholarship	53	\$ 1,475	\$ 78,175	56	\$ 1,475	\$ 82,600	109	\$ 1,475	\$ 160,775
Football Athlete	80	\$ 2,845	\$ 227,600	57	\$ 2,845	\$ 162,165	137	\$ 2,845	\$ 389,765
<b>Total</b>	<b>6,311</b>		<b>\$ 9,684,665</b>	<b>5,616</b>		<b>\$ 8,692,925</b>	<b>11,927</b>		<b>\$ 18,377,590</b>

HISTORICAL REVENUE FY 2010									
PLAN	Fall 2009			Spring 2010			Total 2009/2010		
	Plan Count	Rate	Total	Plan Count	Rate	Total	Plan Count	Rate	Total
BG on-the-Go	270	\$ 280	\$ 75,600	62	\$ 280	\$ 17,360	332	\$ 280	\$ 92,960
International	16	\$ 690	\$ 11,040	7	\$ 690	\$ 4,830	23	\$ 725	\$ 15,870
Bronze	3,322	\$ 1,440	\$ 4,783,680	3,394	\$ 1,440	\$ 4,887,360	6,716	\$ 1,475	\$ 9,671,040
Silver	1,416	\$ 1,720	\$ 2,435,520	1,034	\$ 1,720	\$ 1,778,480	2,450	\$ 1,755	\$ 4,214,000
Gold	476	\$ 1,870	\$ 890,120	296	\$ 1,870	\$ 553,520	772	\$ 1,905	\$ 1,443,640
National Merit	9	\$ 1,600	\$ 14,400	28	\$ 1,600	\$ 44,800	37	\$ 1,635	\$ 59,200
Athlete	72	\$ 2,070	\$ 149,040	99	\$ 2,070	\$ 204,930	171	\$ 2,105	\$ 353,970
Scholarship	92	\$ 100	\$ 9,200	48	\$ 100	\$ 4,800	140	\$ 100	\$ 14,000
Bronze Scholarship	16	\$ 1,440	\$ 23,040	17	\$ 1,440	\$ 24,480	33	\$ 1,475	\$ 47,520
Football Athlete	80	\$ 2,810	\$ 224,800	23	\$ 2,810	\$ 64,630	103	\$ 2,845	\$ 289,430
<b>Total</b>	<b>5,769</b>		<b>\$ 8,616,440</b>	<b>5,008</b>		<b>\$ 7,585,190</b>	<b>10,777</b>		<b>\$ 16,201,630</b>



# **PROPOSED FY 2013 MISCELLANEOUS AUXILIARY BUDGETS**

**Proposed to Board of Trustees**

Prepared by the Office of Finance and  
Administration

June 21, 2012

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## **MISCELLANEOUS AUXILIARY BUDGETS**

A variety of services and activities maintained for effective University administration and service requirements of students, faculty, and staff are represented by the following miscellaneous auxiliary budgets. With the exception of the Firelands Parking Services, the budgetary units are located on the Bowling Green Campus.

Projected income for each program budget, based on proposed charge rates and utilization estimates, should render each budget self-supporting. Any excess income over expenses will be directed to respective accumulated fund balances. An attempt has been made to hold rates charged to other internal units as low as possible.

## **DESCRIPTION OF AUXILIARY ENTERPRISES**

### **BG1 Card**

A centralized operation for handling both revenue transactions and non-revenue access transactions for such items as University Dining Services meal plans, a debit account to be used on campus in the Bookstore, vending machines, laundry machines, etc., and with off-campus participating merchants, by faculty, staff and students.

### **Farm Leases**

Approximately 250 acres of farm land farmed on a lease basis.

### **Parking & Traffic / Union Parking - Bowling Green Campus**

Operates and maintains Bowling Green Campus parking areas, the Visitor Information Center, and the Shuttle Service (a bus service for students and the University community around the inner campus area, to and from the Visitor Information Center, and to off-campus areas north and south of Wooster Street). The Shuttle Service budget is in the General Fee Budget section.

### **University Bookstore**

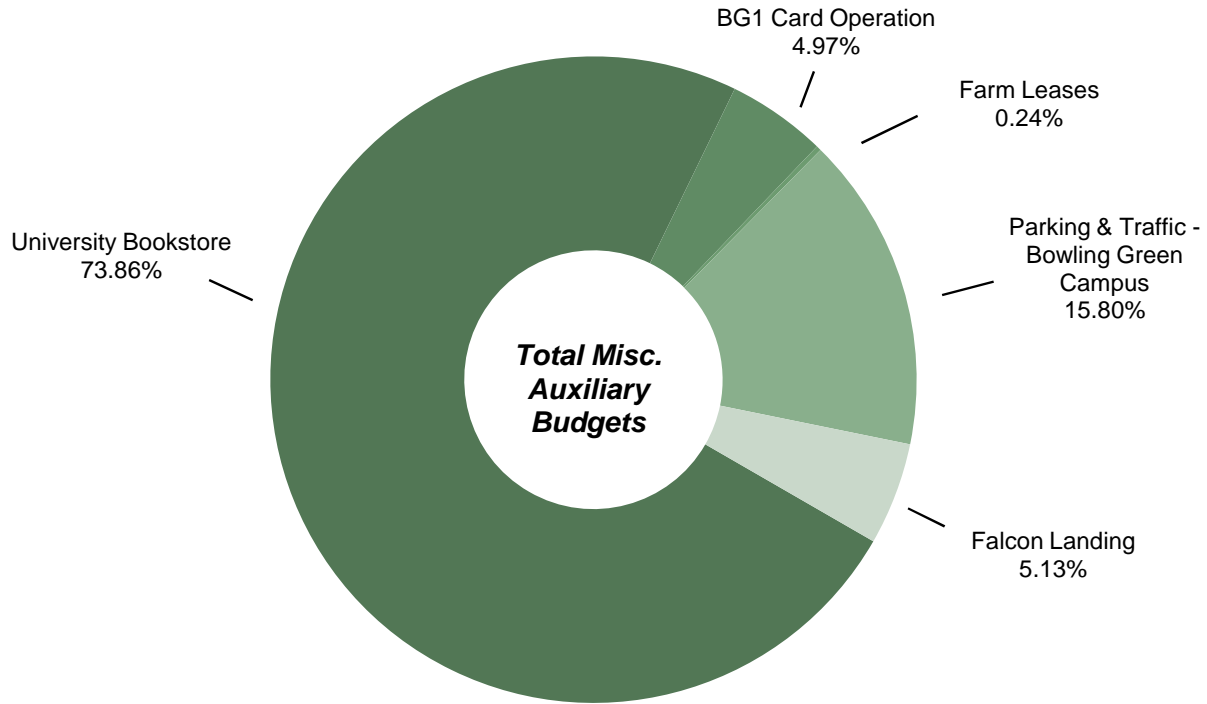
The University Bookstore provides a full-range of books, supplies, BGSU clothing and notions and is located in the Bowen-Thompson Student Union.

### **Falcon Landing**

Rental property owned and operated by BGSU beginning in FY 2012.

# BGSU Miscellaneous Auxiliary Budgets FY 2013

**Grand Total \$12,660,085**



Miscellaneous Auxiliary Budgets	Budget	% of Total
University Bookstore	\$9,350,798	73.86%
Parking & Traffic - Bowling Green Campus	\$2,000,000	15.80%
BG1 Card Operation	\$628,800	4.97%
Farm Leases	\$30,907	0.24%
Falcon Landing	\$649,580	5.13%
<b>Total</b>	<b>\$12,660,085</b>	<b>100.00%</b>

**SUMMARY OF FY 2013 RECOMMENDATIONS  
FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE**

	<u>FY 2012 APPROVED BUDGET</u>	<u>FY 2013 PROPOSED BUDGET</u>	<u>\$ INC.</u>	<u>% INC.</u>
BG1 Card	\$628,800	\$628,800	\$0	0.00%
Farm Leases	\$30,907	\$30,907	\$0	0.00%
Parking & Traffic - Bowling Green Campus	\$2,255,480	\$2,000,000	(\$255,480)	-11.33%
University Bookstore	\$9,950,700	\$9,350,798	(\$599,902)	-6.03%
Falcon Landing	\$583,680	\$649,580	\$65,900	11.29%
<b>TOTALS</b>	<u>\$13,449,567</u>	<u>\$12,660,085</u>	<u>(\$789,482)</u>	<u>-5.87%</u>

**BG1 CARD OPERATION  
BUDGET FOR FY 2013  
(Fund: 21500, 76550 / DEPT: 723000)**

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
ID Production Fees	\$ 185,000	\$ 185,000	\$ 0	0.00%	
Administrative Services	410,000	410,000	0	0.00%	
Other Revenue	33,800	33,800	0	0.00%	
<b>TOTAL REVENUE</b>	<b>\$ 628,800</b>	<b>\$ 628,800</b>	<b>\$ 0</b>	<b>0.00%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 74,659	\$ 79,541	\$ 4,882	6.54%	[1]
Classified Salaries	60,444	61,048	604	1.00%	
Student / Temporary	20,000	23,000	3,000	15.00%	[2]
Wage / Compensation Pool	1,351	1,406	55	4.07%	[3]
Sub-total Salaries & Wages	\$ 156,454	\$ 164,995	\$ 8,541	5.46%	
Employee Benefits	\$ 49,174	\$ 51,033	\$ 1,859	3.78%	[4]
Sub-total Salaries, Wages and Benefits	\$ 205,628	\$ 216,028	\$ 10,400	5.06%	
Operating Expenses					
Supplies	\$ 10,933	\$ 25,000	\$ 14,067	128.67%	[5]
Travel	4,000	4,000	0	0.00%	
Information and Communication	12,000	12,000	0	0.00%	
Repairs and Maintenance	117,000	128,500	11,500	9.83%	[6]
Equipment	29,000	29,000	0	0.00%	
Facility Charge	0	5,000	5,000	100.00%	[7]
Sub-total Operating Expenses	\$ 172,933	\$ 203,500	\$ 30,567	17.68%	
Fixed Expenses					
Renewals / Replacements	\$ 50,000	\$ 50,000	\$ 0	0.00%	
General Service Charge		27,000	27,000	100.00%	[8]
Internal Loan Repayment	100,000	0	(100,000)	-100.00%	[9]
Sub-total Fixed Expenses	150,000	77,000	(73,000)	-48.67%	
<b>TOTAL EXPENSE</b>	<b>\$ 528,561</b>	<b>\$ 496,528</b>	<b>\$ (32,033)</b>	<b>-6.06%</b>	
Revenue Over/(Under) Expense	\$ 100,239	\$ 132,272	\$ 32,033	31.96%	[10]

**Notes:**

- [1] Due to FY 2012 Administrative Salary increase (as part of the administrative compensation plan).
- [2] Student wages will increase due to additional vending responsibilities.
- [3] Wage Compensation Pool of 1%.
- [4] Based on the new Blended Fringe Rates.
- [5] Purchase of new cameras for (3) ID stations and (2) new point of sale registers.
- [6] Includes annual maintenance contracts for Micros, IdentiSys, and Blackboard.
- [7] Rent for office space paid to the Bowen-Thompson Student Union.
- [8] Based on 6.5% of prior year expenses.
- [9] Last internal loan payment was made in FY 2012.
- [10] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.



**FARM LEASES  
BUDGET FOR FY 2013  
(Fund: 21300 / DEPT: 724000)**

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
Sales	\$ 30,907	\$ 30,907	\$ 0	0.00%	
<b>TOTAL REVENUE</b>	<b>\$ 30,907</b>	<b>\$ 30,907</b>	<b>\$ 0</b>	<b>0.00%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 0	\$ 0	\$ 0	0.00%	
Sub-total Salaries & Wages	\$ 0	\$ 0	\$ 0	0.00%	
Employee Benefits					
Sub-total Salaries, Wages and Benefits	\$ 0	\$ 0	\$ 0	0.00%	
Operating Expenses					
Repairs and Maintenance	\$ 18,288	\$ 18,288	\$ 0	0.00%	
Sub-total Operating Expenses	\$ 18,288	\$ 18,288	\$ 0	0.00%	
Fixed Expenses					
General Service Charge	\$ 1,696	\$ 5,000	\$ 3,304	194.81%	[1]
Sub-total Fixed Expenses	\$ 1,696	\$ 5,000	\$ 3,304	194.81%	
<b>TOTAL EXPENSE</b>	<b>\$ 19,984</b>	<b>\$ 23,288</b>	<b>\$ 3,304</b>	<b>16.53%</b>	
Revenue Over/(Under) Expense	<u>\$ 10,923</u>	<u>\$ 7,619</u>	<u>\$ (3,304)</u>	<u>-30.25%</u>	[2]

**Notes:**

[1] Based on 6.5% of prior year expenses.

[2] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**PARKING & TRAFFIC  
BUDGET FOR FY 2013**  
(Includes Bowen-Thompson Student Union Parking)  
(Fund: 21100, 76500 / DEPT: 726000)

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
Sales (Registration Fees/Meters)	\$ 1,405,480	\$ 1,350,000	\$ (55,480)	-3.95%	[1]
Other Revenue (Fines, etc.)	850,000	650,000	(200,000)	-23.53%	[2]
<b>TOTAL REVENUE</b>	<b>\$ 2,255,480</b>	<b>\$ 2,000,000</b>	<b>\$ (255,480)</b>	<b>-11.33%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 84,400	\$ 86,775	\$ 2,375	2.81%	
Classified Salaries	243,782	285,513	41,731	17.12%	[3]
Student / Temporary	68,140	62,500	(5,640)	-8.28%	
Wage / Compensation Pool	3,908	4,467	559	14.30%	[4]
Sub-total Salaries & Wages	\$ 400,230	\$ 439,255	\$ 39,025	9.75%	
Employee Benefits	\$ 113,989	\$ 132,514	\$ 18,525	16.25%	[5]
Sub-total Salaries, Wages and Benefits	\$ 514,219	\$ 571,769	\$ 57,550	11.19%	
Operating Expenses					
Supplies	\$ 49,589	\$ 41,000	\$ (8,589)	-17.32%	[6]
Travel	1,500	5,000	3,500	233.33%	[7]
Information and Communication	47,052	39,000	(8,052)	-17.11%	[6]
Repairs and Maintenance	350,000	112,680	(237,320)	-67.81%	[6]
Equipment	2,200	25,000	22,800	1036.36%	[8]
Utilities	101,449	104,493	3,044	3.00%	
Other Expenses	550	550	0	0.00%	
Sub-total Operating Expenses	\$ 552,340	\$ 327,723	\$ (224,617)	-40.67%	
Fixed Expenses					
Renewals / Replacements	\$ 750,000	\$ 660,000	\$ (90,000)	-12.00%	
General Service Charge	9,354	39,355	30,001	320.73%	[9]
Debt Service	400,073	384,374	(15,699)	-3.92%	
Insurance	8,252	8,335	83	1.00%	
Sub-total Fixed Expenses	\$ 1,167,679	\$ 1,092,064	\$ (75,615)	-6.48%	
<b>TOTAL EXPENSE</b>	<b>\$ 2,234,238</b>	<b>\$ 1,991,556</b>	<b>\$ (242,682)</b>	<b>-10.86%</b>	
Revenue Over/(Under) Expense	\$ 21,242	\$ 8,444	\$ (12,798)	-60.25%	[10]

**Notes:**

- [1] Projection is based on FY 2012 actual revenue.  
[2] Projection based on previous 3 fiscal year average revenue.  
[3] Plan to fill two clerk positions in FY 2013.  
[4] Wage Compensation Pool of 1%.  
[5] Based on the new Blended Fringe Rates.  
[6] Projection based on previous 3 fiscal year average expense.  
[7] Increase in training opportunities.  
[8] Plan to purchase new enforcement vehicle in FY 2013.  
[9] Based on 6.5% of prior year expenses.  
[10] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**UNIVERSITY BOOKSTORE**  
(Includes Firelands Bookstore, Peregrine Shop, Stroh Center Shop)  
**BUDGET FOR FY 2013**  
(Fund: 20300, 76150, / DEPT: 721000, 722000, 722500)

	<b>FY 2012 APPROVED BUDGET</b>	<b>FY 2013 PROPOSED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b><u>REVENUE:</u></b>					
Sales	\$ 9,697,000	\$ 9,108,398	\$ (588,602)	-6.07%	[1]
Other Revenue	253,700	242,400	(11,300)	-4.45%	
<b>TOTAL REVENUE</b>	<b>\$ 9,950,700</b>	<b>\$ 9,350,798</b>	<b>\$ (599,902)</b>	<b>-6.03%</b>	
<b><u>EXPENSE:</u></b>					
Salaries and Wages					
Contract Salaries	\$ 249,414	\$ 252,173	\$ 2,759	1.11%	
Classified Salaries	264,908	273,052	8,144	3.07%	
Student / Temporary	339,880	339,880	0	0.00%	
Wage / Compensation Pool	6,926	7,048	122	1.76%	[2]
Sub-total Salaries & Wages	\$ 861,128	\$ 872,153	\$ 11,025	1.28%	
Employee Benefits	\$ 269,523	\$ 198,887	\$ (70,636)	-26.21%	[3]
Sub-total Salaries, Wages and Benefits	\$ 1,130,651	\$ 1,071,040	\$ (59,611)	-5.27%	
Cost of Sales	\$ 7,219,460	\$ 6,595,392	\$ (624,068)	-8.64%	
Operating Expenses					
Supplies	\$ 47,700	\$ 49,500	\$ 1,800	3.77%	
Travel	20,500	20,500	0	0.00%	
Information and Communication	136,900	136,900	0	0.00%	
Repairs and Maintenance	10,475	7,600	(2,875)	-27.45%	[4]
Equipment	6,600	6,600	0	0.00%	
Scholarship Program	80,000	80,000	0	0.00%	
Facility Charge	724,300	524,300	(200,000)	-27.61%	[5]
Other Expenses	197,830	229,250	31,420	15.88%	
Sub-total Operating Expenses	\$ 1,224,305	\$ 1,054,650	\$ (169,655)	-13.86%	
Fixed Expenses					
General Service Charge	\$ 266,200	\$ 266,200	\$ 0	0.00%	
Insurance	4,871	4,691	(180)	-3.70%	
Sub-total Fixed Expenses	\$ 271,071	\$ 270,891	\$ (180)	-0.07%	
<b>TOTAL EXPENSE</b>	<b>\$ 9,845,487</b>	<b>\$ 8,991,973</b>	<b>\$ (853,514)</b>	<b>-8.67%</b>	
Revenue Over/(Under) Expense	\$ 105,213	\$ 358,825	\$ 253,612	241.05%	[6]

**Notes:**

- [1] Projected total sales down slightly due to an increase in on-line competition and decreased Apple commission.  
[2] Wage Compensation Pool of 1%.  
[3] Final UESP payment made in FY 2012.  
[4] Falcon Team Store utilities for FY 2013 are included in the facility rental and are no longer paid by the Bookstore.  
[5] Rent Reduction of \$200,000 for FY 2013 as part of the Space Reallocation Plan in the Bowen-Thompson Student Union.  
[6] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**FALCON LANDING  
BUDGET FOR FY 2013  
(Fund: 24000 / DEPT: 725500)**

	<b>FY 2012 RESTATED BUDGET</b>	<b>FY 2013 PROJECTED BUDGET</b>	<b>\$ INC.</b>	<b>% INC.</b>	<b>BUDGET NOTE</b>
<b>REVENUE:</b>					
Rental Income	\$ 526,680	\$ 542,480	\$ 15,800	3.00%	[1]
Utility Payments	100,000	102,000	\$ 2,000	2.00%	[2]
Other Revenue	5,000	5,100	\$ 100	2.00%	
Returner's Concessions	(48,000)	0	48,000	-100.00%	
<b>TOTAL REVENUE</b>	<b>\$ 583,680</b>	<b>\$ 649,580</b>	<b>\$ 65,900</b>	<b>11.29%</b>	
<b>EXPENSE:</b>					
Salaries and Wages					
Contract Salaries	\$ 9,180	\$ 9,455	\$ 275	3.00%	[3]
Classified Salaries	54,000	55,620	1,620	3.00%	[4]
Sub-total Salaries & Wages	\$ 63,180	\$ 65,076	\$ 1,896	3.00%	
Employee Benefits	\$ 14,875	\$ 15,321	\$ 446	3.00%	
Sub-total Salaries, Wages and Benefits	\$ 78,055	\$ 80,397	\$ 2,342	3.00%	
Operating Expenses					
Rental Expense	\$ 18,000	\$ 18,540	\$ 540	3.00%	[5]
Utilities	104,512	107,647	3,135	3.00%	[6]
Cleaning	18,600	19,158	558	3.00%	[7]
Common Areas	8,000	8,240	240	3.00%	
Repairs & Maintenance	14,000	14,420	420	3.00%	[8]
Landscape & Snow Removal	7,000	7,210	210	3.00%	[9]
Administrative & Office Expense	56,500	58,195	1,695	3.00%	[10]
Property Insurance	40,500	41,715	1,215	3.00%	[11]
Property Taxes	39,000	0	(39,000)	-100.00%	[12]
Sub-total Operating Expenses	\$ 306,112	\$ 275,125	\$ (30,987)	-10.12%	
Fixed Expenses					
Start-Up (One Time Costs)	\$ 133,056	\$ 0	\$ (133,056)	-100.00%	
Insurance	6,490	6,554	64	0.99%	
Sub-total Fixed Expenses	\$ 139,546	\$ 6,554	\$ (132,992)	-95.30%	
<b>TOTAL EXPENSE</b>	<b>\$ 523,713</b>	<b>\$ 362,076</b>	<b>\$ (161,637)</b>	<b>-30.86%</b>	
Revenue Over/(Under) Expense	<u>\$ 59,967</u>	<u>\$ 287,504</u>	<u>\$ 227,537</u>	<u>379.44%</u>	[13]

**Notes:**

- [1] See next page for Revenue Analysis.
- [2] Collected from residents for electric, gas, water, and sewer.
- [3] Partial apportioned salary for GM, AGM Operations and Maintenance Supervisor.
- [4] Staffing to cover on-site office and dedicated maintenance tech.
- [5] Marketing expenses.
- [6] Includes amount collected from residents as well as costs for emergency blue phones and internet.
- [7] Assumes only touch-up paint during turn.
- [8] Assumes no major system issues.
- [9] Cost is based on BGSU agreeing to perform general landscaping and snow removal at no cost to the project. Funds remaining are for annual plantings and replacement shrubs/trees.
- [10] Includes management fee, software and general office expenses.
- [11] Estimate: assume coverage under BGSU's general policy.
- [12] First year only.
- [13] In addition to the planned funding for Renewals and Replacements (R & R), any surplus generated for the year will be directed to Renewals and Replacements to fund future maintenance and capital repair projects.

**FALCON LANDING REVENUE ANALYSIS FY 2013**  
**Assumptions / Input**

**Gross Potential Rent Budget**

UNIT TYPE	# OF UNITS	# of BEDS	MONTHLY RENT PER BED	LEASE TERM	GROSS POTENTIAL RENT
10 Month Unit	36	72	\$ 550.00	10	\$ 396,000.00
12 Month Unit	12	24	\$ 550.00	12	\$ 158,400.00
<b>Totals</b>	<b>48</b>	<b>96</b>			<b>\$ 554,400.00</b>

**Other Assumptions**

	FY 2012 Year 1	FY 2013 Year 2	FY 2014 Year 3	FY 2015 Year 4	FY 2016 & After Year 5 & After
Vacancy	5%	5%	5%	5%	5%
Expense Growth	0%	3%	3%	3%	3%
Annual Tenant Rent Escalation	0%	3%	3%	3%	3%
Annual Utilities Income Escalation	0%	2%	2%	2%	2%
Total Estimated Rental Income	\$526,680	\$542,480	\$558,281	\$574,081	\$589,882