## Office of Finance & Administration June 2011

**BGSU FY 2012 Proposed Budge** 

BGSU FY 2012 Proposed Budgets

Educational & General Budgets (Bowling Green & Firelands Campus)

> General Fee & Related Auxiliary Budgets

Residence & Dining Hall Budgets

Miscellaneous Auxiliary Budgets

TABLE OF CONTENTS	
Tab Title	Page No.
Board Action	
Tuition Rates	
Resolution	1
Background	2 - 3
Schedule 1 (FY 2012 proposed rates)	4 - 8
Schedule 2 (FY 2011 rates)	9 - 13
Budget	
Resolution	14 - 15
Background	16 - 20
Chart 1	21
Educational & General	
Bowling Green Campus	1 - 3
Firelands Campus	4 - 6
<u>General Fee</u>	
Overview / Summary	1 - 7
Office of Campus Activities	8
Golf Course	9
Ice Arena	10
Intercollegiate Athletics	11 - 13
Other Fields and Facilities	14
Recreational Sports and Wellness	15
Stadium Operations	16
Student Health Service and Building Operations	17
Bowen-Thompson Student Union	18
Shuttle Service	19
Stroh Center	20
Residence / Dining Halls	
Overview	1
Cost of Higher Education - Comparative Charts	2 - 4
Residence Halls	5 - 11
Dining Halls	12 - 16
Miscellaneous Auxiliary	
Overview / Summary	1 - 3
BG1 Card	4
Farm Leases	5
Parking & Traffic - Bowling Green Campus	6
Research Enterprise Park	7
University Bookstore	8
Haven House	9 - 10

# PROPOSED FY 2012 BUDGETS BOARD ACTION

**Proposed to Board of Trustees** 

Prepared by the Office of Finance and Administration June 24, 2011

## TABLE OF CONTENTS

	Page No.
Board Action	
Tuition Rates	
Resolution	1
Background	2 - 3
Schedule 1 (FY 2012 proposed rates)	4 - 8
Schedule 2 (FY 2011 rates)	9 - 13
Budget	
Resolution	14 - 15
Background	16 - 20
Chart 1	21

#### BOWLING GREEN STATE UNIVERSITY Board of Trustees June 24, 2011 Resolution 2011

#### FINANCIAL AFFAIRS/FACILITIES COMMITTEE

Approval of Fiscal Year 2012 Instructional and General Fee Revisions

MOTION: \_\_\_\_\_ moved and \_\_\_\_\_ seconded that:

- WHEREAS, boards of trustees at public colleges and universities in Ohio are responsible for establishing the fees to be charged for instructional and other educational services; and
- WHEREAS, the State of Ohio's biennial budget (S.B. 153) for Fiscal Year 2012 allows for tuition and general fee increases that do not exceed 3.5 percent annually; and
- WHEREAS, a \$60 per semester dedicated facility fee was approved through a student referendum during the 2009 spring semester to provide adequate debt service funding for the Stroh Center; and
- WHEREAS, the University is expecting significant decreases in support from the State of Ohio for Fiscal Years 2012 and 2013;
- NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees hereby approves an annual increase to in-state undergraduate instructional and general fees for the Bowling Green and Firelands campuses of 3.5 percent and other adjustments and increases as reflected in the attached schedules to be effective for fall semester 2011.

#### (ROLL CALL VOTE)

Action\_\_\_\_\_

Date of Action

For the Board of Trustees

#### BOWLING GREEN STATE UNIVERSITY Board of Trustees June 24, 2011 Background Information for Resolution 2011

#### Fiscal Year 2012 Instructional and General Fee Revisions

#### **General Information**

Historically, the University has adjusted undergraduate and graduate instructional and general fees annually. Most recently, the Board of Trustees approved a 3.5 percent increase to in-state undergraduate instructional and general fees effective for fall 2010 (Fiscal Year 2011).

The State of Ohio's biennial budget bill (H.B. 153), as introduced March 15, 2011 by the Governor, provided for a maximum increase of in-state undergraduate instructional and general fees of 3.5 percent for Fiscal Year 2012.

#### **Proposed Revisions to Instructional and General Fees:**

The State of Ohio's biennial budget for Fiscal Year 2010 and Fiscal Year 2011 included a significant amount of one-time federal stimulus funds (approximately 16 percent for public higher education across the biennium). In the absence of a second federal stimulus bill and in the absence of a significant recovery of State General Revenue Funds, the Bowling Green and Firelands campuses have been preparing for potential reductions in State Share of Instruction (SSI) for Fiscal Years 2012 and 2013. Actual decreases for FY 2012 in state funding amounted to \$11.0 million (14 percent) for the Bowling Green campus and \$554,172 (11.2 percent) for the Firelands campus. More details about the impact to the Educational and General budgets are provided in Action Item seven.

In light of the significant decrease in SSI and in order to continue to provide sufficient resources for modest investments in salaries, benefits and other operating expenses, the following instructional and general fee changes are recommended for the Bowling Green and Firelands campuses.

#### Bowling Green Campus

- An increase of 3.5 percent to instructional and general fees (\$12/student credit hour tuition increase per semester; \$2/student credit hour general fee increase per semester for in-state undergraduate).
- Adjusting undergraduate and graduate distance learning per credit hour fees to match the in-person rates; no rate change is proposed to the tech fee.
- Increasing the UT/MUO nursing program fee from \$304/student credit hour per semester to \$316/ student credit hour per semester, in accordance with the agreement with the University of Toledo.
- No changes are recommended to the out-of-state portion of either undergraduate or graduate instructional fees.

- No changes are recommended to the in-state graduate instructional fee.
- No changes are recommended to the teacher cohort instructional fee.
- No changes are recommended to the Community College of the Air Force (CCAF) instructional fees.

In addition, a dedicated facility fee of \$60/semester (or \$5/student credit hour) was approved by students during the 2009 spring semester through a campus-wide referendum to fund debt service for the Stroh Center. Upon Board of Trustees approval, this dedicated facility fee will become effective with the Stroh Center opening beginning in Fiscal Year 2012 and continue through to the conclusion of the 30-year life of the debt. This fee will be assessed for fall and spring semesters only (i.e., exclude summer term(s)).

#### Firelands Campus

- An increase of 3.5 percent to instructional and general fees (\$6.50/student credit hour tuition increase per semester; \$.50/student credit hour general fee increase per semester for in-state undergraduate.
- No changes are recommended to the out-of-state portion of either undergraduate or graduate instructional fees.
- No changes are recommended to the in-state graduate instructional fee.

The attached schedules contain the proposed instructional and general fees for FY2012 (Schedule 1) by campus by applicable program as well as comparisons to the FY2011 (Schedule 2) fees.

#### Alternatives and Consequences

If the proposed instructional and general fee schedules are not approved, the University will continue using the rates currently in effect.

#### Specific Recommendation and Justification

It is recommended that the proposed instructional and general fee schedules for the Bowling Green and Firelands campuses be approved by the Board of Trustees and implemented for Fiscal Year 2012.

#### Timetable and Action Required

Approval by the Board of Trustees is requested at its June 24, 2011 meeting.

Bowling Green Campus Tuition / Fees						
Undergraduate						
			Total Fees	Non	Total Fees	
Credit	Instructional	General	Ohio	Resident	Non	
hours	Fee	Fee	Resident	Fee	Resident	
1 \$	359.00 \$	59.00 \$	418.00 \$	305.00 \$	723.00	
2	718.00	118.00	836.00	610.00	1,446.00	
3	1,077.00	177.00	1,254.00	915.00	2,169.00	
4	1,436.00	236.00	1,672.00	1,220.00	2,892.00	
5	1,795.00	295.00	2,090.00	1,525.00	3,615.00	
6	2,154.00	354.00	2,508.00	1,830.00	4,338.00	
7	2,513.00	413.00	2,926.00	2,135.00	5,061.00	
8	2,872.00	472.00	3,344.00	2,440.00	5,784.00	
9	3,231.00	531.00	3,762.00	2,745.00	6,507.00	
10	3,590.00	590.00	4,180.00	3,050.00	7,230.00	
11	3,949.00	649.00	4,598.00	3,355.00	7,953.00	
12-18	4,307.00	707.00	5,014.00	3,654.00	8,668.00	

General Fee \$ 59.00 \$ 118.00 177.00	Ohio           Resident           483.00         \$           966.00         \$	Resident Fee 305.00 \$	Non Resident 788.0
\$ 59.00 \$ 118.00	483.00 \$	305.00 \$	
118.00	•		788.0
	966.00	64.0.00	
177.00		610.00	1,576.0
	1,449.00	915.00	2,364.0
236.00	1,932.00	1,220.00	3,152.0
295.00	2,415.00	1,525.00	3,940.0
354.00	2,898.00	1,830.00	4,728.0
413.00	3,381.00	2,135.00	5,516.0
472.00	3,864.00	2,440.00	6,304.0
531.00	4,347.00	2,745.00	7,092.0
590.00	4,830.00	3,050.00	7,880.0
649.00	5,313.00	3,355.00	8,668.0
707.00	5,791.00	3,654.00	9,445.0
	354.00 413.00 472.00 531.00 590.00 649.00	354.002,898.00413.003,381.00472.003,864.00531.004,347.00590.004,830.00649.005,313.00	354.002,898.001,830.00413.003,381.002,135.00472.003,864.002,440.00531.004,347.002,745.00590.004,830.003,050.00649.005,313.003,355.00

Bowling Green Campus Tuition / Fees Undergraduate Distance Learning						
			Total Fees	Non	Total Fees	
Credit	Instructional		Ohio	Resident	Non	
hours	Fee	Tech Fee	Resident	Fee	Resident	
1 \$	359.00 \$	15.00 \$	374.00 \$	10.00 \$	384.00	
2	718.00	30.00	748.00	20.00	768.00	
3	1,077.00	45.00	1,122.00	30.00	1,152.00	
4	1,436.00	60.00	1,496.00	40.00	1,536.00	
5	1,795.00	75.00	1,870.00	50.00	1,920.00	
6	2,154.00	90.00	2,244.00	60.00	2,304.00	
7	2,513.00	105.00	2,618.00	70.00	2,688.00	
8	2,872.00	120.00	2,992.00	80.00	3,072.00	
9	3,231.00	135.00	3,366.00	90.00	3,456.00	
10	3,590.00	150.00	3,740.00	100.00	3,840.00	
11	3,949.00	165.00	4,114.00	110.00	4,224.00	
12-18	4,307.00	180.00	4,487.00	120.00	4,607.00	

Non Resident 449.0 898.0 1,347.0
449.0 898.0
898.0
1,347.0
1,796.0
2,245.0
2,694.0
3,143.0
3,592.0
4,041.0
4,490.0
4,939.0
5,384.0

	Bowling Green Campus Tuition / Fees					
	Т	eacher Cohor				
			Total Fees	Non	Total Fees	
Credit	Instructional	General	Ohio	Resident	Non	
hours	Fee	Fee	Resident	Fee	Resident	
1	320.00 \$	59.00 \$	379.00 \$	305.00 \$	684.00	
2	640.00	118.00	758.00	610.00	1,368.00	
3	960.00	177.00	1,137.00	915.00	2,052.00	
4	1,280.00	236.00	1,516.00	1,220.00	2,736.00	
5	1,600.00	295.00	1,895.00	1,525.00	3,420.00	
6	1,920.00	354.00	2,274.00	1,830.00	4,104.00	
7	2,240.00	413.00	2,653.00	2,135.00	4,788.00	
8	2,560.00	472.00	3,032.00	2,440.00	5,472.00	
9	2,880.00	531.00	3,411.00	2,745.00	6,156.00	
10	3,200.00	590.00	3,790.00	3,050.00	6,840.00	
11	3,520.00	649.00	4,169.00	3,355.00	7,524.00	
12-18	3,840.00	707.00	4,547.00	3,654.00	8,201.00	

			Total Fees	Non	Total Fees
Credit	Instructional		Ohio	Resident	Non
hours	Fee	Tech Fee	Resident	Fee	Resident
1	250.00 \$	0.00 \$	250.00 \$	0.00 \$	250.00
2	500.00	0.00	500.00	0.00	500.00
3	750.00	0.00	750.00	0.00	750.00
4	1,000.00	0.00	1,000.00	0.00	1,000.00
5	1,250.00	0.00	1,250.00	0.00	1,250.00
6	1,500.00	0.00	1,500.00	0.00	1,500.00
7	1,750.00	0.00	1,750.00	0.00	1,750.00
8	2,000.00	0.00	2,000.00	0.00	2,000.00
9	2,250.00	0.00	2,250.00	0.00	2,250.00
10	2,500.00	0.00	2,500.00	0.00	2,500.00
11	2,750.00	0.00	2,750.00	0.00	2,750.00
12-18	3,000.00	0.00	3,000.00	0.00	3,000.00

Credit hours         Instructional Fee         General Fee         Ohio Resident         Resident         Resident		Bowling Green Campus Tuition / Fees*					
Credit         Instructional         General         Ohio         Resident         Resident         Fee         Resident			am	Nursing Progr	lergraduate	Un	
hoursFeeFeeResidentFeeResident1 \$316.58 \$49.60 \$366.18 \$305.00 \$12633.1699.20732.36610.0013949.74148.801,098.54915.00241,266.32198.401,464.721,220.00251,582.90248.001,830.901,525.00361,899.48297.602,197.081,830.00472,216.06347.202,563.262,135.00482,532.64396.802,929.442,440.00592,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	tal Fees	n Tota	Non				
1 \$       316.58 \$       49.60 \$       366.18 \$       305.00 \$         2       633.16       99.20       732.36       610.00       1         3       949.74       148.80       1,098.54       915.00       2         4       1,266.32       198.40       1,464.72       1,220.00       2         5       1,582.90       248.00       1,830.90       1,525.00       3         6       1,899.48       297.60       2,197.08       1,830.00       4         7       2,216.06       347.20       2,563.26       2,135.00       4         8       2,532.64       396.80       2,929.44       2,440.00       5         9       2,849.22       446.40       3,295.62       2,745.00       6         10       3,165.80       496.00       3,661.80       3,050.00       6         11       3,482.38       545.60       4,027.98       3,355.00       7	Non		Resident		General	Instructional	
2633.1699.20732.36610.0013949.74148.801,098.54915.00241,266.32198.401,464.721,220.00251,582.90248.001,830.901,525.00361,899.48297.602,197.081,830.00472,216.06347.202,563.262,135.00482,532.64396.802,929.442,440.00592,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	esident	e Res	Fee	Resident	Fee		
3949.74148.801,098.54915.00241,266.32198.401,464.721,220.00251,582.90248.001,830.901,525.00361,899.48297.602,197.081,830.00472,216.06347.202,563.262,135.00482,532.64396.802,929.442,440.00592,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	671.18	)5.00 \$ (	\$ 305.0	\$ 366.18	49.60	316.58 \$	1\$
4       1,266.32       198.40       1,464.72       1,220.00       2         5       1,582.90       248.00       1,830.90       1,525.00       3         6       1,899.48       297.60       2,197.08       1,830.00       4         7       2,216.06       347.20       2,563.26       2,135.00       4         8       2,532.64       396.80       2,929.44       2,440.00       5         9       2,849.22       446.40       3,295.62       2,745.00       6         10       3,165.80       496.00       3,661.80       3,050.00       6         11       3,482.38       545.60       4,027.98       3,355.00       7	,342.36	10.00 1,3	610.0	732.36	99.20	633.16	2
51,582.90248.001,830.901,525.00361,899.48297.602,197.081,830.00472,216.06347.202,563.262,135.00482,532.64396.802,929.442,440.00592,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	,013.54	15.00 2,0	915.0	1,098.54	148.80	949.74	3
61,899.48297.602,197.081,830.00472,216.06347.202,563.262,135.00482,532.64396.802,929.442,440.00592,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	,684.72	20.00 2,6	1,220.0	1,464.72	198.40	1,266.32	4
72,216.06347.202,563.262,135.00482,532.64396.802,929.442,440.00592,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	,355.90	25.00 3,3	1,525.0	1,830.90	248.00	1,582.90	5
8       2,532.64       396.80       2,929.44       2,440.00       5         9       2,849.22       446.40       3,295.62       2,745.00       6         10       3,165.80       496.00       3,661.80       3,050.00       6         11       3,482.38       545.60       4,027.98       3,355.00       7	,027.08	30.00 4,0	1,830.0	2,197.08	297.60	1,899.48	6
92,849.22446.403,295.622,745.006103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	,698.26	35.00 4,6	2,135.0	2,563.26	347.20	2,216.06	7
103,165.80496.003,661.803,050.006113,482.38545.604,027.983,355.007	6,369.44	40.00 5,3	2,440.0	2,929.44	396.80	2,532.64	8
11 3,482.38 545.60 4,027.98 3,355.00 7	6,040.62	45.00 6,0	2,745.0	3,295.62	446.40	2,849.22	9
	6,711.80	50.00 6,	3,050.0	3,661.80	496.00	3,165.80	10
	,382.98	55.00 7,3	3,355.0	4,027.98	545.60	3,482.38	11
12 3,798.96 595.20 4,394.16 3,654.00 8	3,048.16	54.00 8,0	3,654.0	4,394.16	595.20	3,798.96	12
Excess Credit Fee \$200 per hour 19 +					10ur 19 +	t Fee \$200 per	Excess Credi
*Fees as provided for per agreement with the University of Toledo		do	ty of Toledo	n the Universi	greement wit	vided for per a	*Fees as pro

	Fire	lands Campus	Tuition / Fees			
Undergraduate						
			Total Fees	Non	Total Fees	
Credit	Instructional	General	Ohio	Resident	Non	
hours	Fee	Fee	Resident	Fee	Resident	
1 \$	5 186.00 \$	9.00 \$	195.00 \$	305.00 \$	500.00	
2	372.00	18.00	390.00	610.00	1,000.00	
3	558.00	27.00	585.00	915.00	1,500.00	
4	744.00	36.00	780.00	1,220.00	2,000.00	
5	930.00	45.00	975.00	1,525.00	2,500.00	
6	1,116.00	54.00	1,170.00	1,830.00	3,000.00	
7	1,302.00	63.00	1,365.00	2,135.00	3,500.00	
8	1,488.00	72.00	1,560.00	2,440.00	4,000.00	
9	1,674.00	81.00	1,755.00	2,745.00	4,500.00	
10	1,860.00	90.00	1,950.00	3,050.00	5,000.00	
11	2,046.00	99.00	2,145.00	3,355.00	5,500.00	
12-18	2,229.00	106.00	2,335.00	3,654.00	5,989.00	

			Total Fees	Non	Total Fee
Credit	Instructional	General	Ohio	Resident	Non
hours	Fee	Fee	Resident	Fee	Resident
1 \$	424.00 \$	9.00 \$	433.00 \$	305.00 \$	738.0
2	848.00	18.00	866.00	610.00	1,476.0
3	1,272.00	27.00	1,299.00	915.00	2,214.0
4	1,696.00	36.00	1,732.00	1,220.00	2,952.0
5	2,120.00	45.00	2,165.00	1,525.00	3,690.0
6	2,544.00	54.00	2,598.00	1,830.00	4,428.0
7	2,968.00	63.00	3,031.00	2,135.00	5,166.0
8	3,392.00	72.00	3,464.00	2,440.00	5,904.0
9	3,816.00	81.00	3,897.00	2,745.00	6,642.0
10	4,240.00	90.00	4,330.00	3,050.00	7 <i>,</i> 380.0
11	4,664.00	99.00	4,763.00	3,355.00	8,118.0
12-18	5,084.00	106.00	5,190.00	3,654.00	8,844.0

Bowling Green Campus Tuition / Fees						
Undergraduate						
			Total Fees	Non	Total Fees	
Credit	Instructional		Ohio	Resident	Non	
hours	Fee	General Fee	Resident	Fee	Resident	
1 \$	347.00 \$	57.00 \$	404.00 \$	305.00 \$	709.00	
2	694.00	114.00	808.00	610.00	1,418.00	
3	1,041.00	171.00	1,212.00	915.00	2,127.00	
4	1,388.00	228.00	1,616.00	1,220.00	2,836.00	
5	1,735.00	285.00	2,020.00	1,525.00	3,545.00	
6	2,082.00	342.00	2,424.00	1,830.00	4,254.00	
7	2,429.00	399.00	2,828.00	2,135.00	4,963.00	
8	2,776.00	456.00	3,232.00	2,440.00	5,672.00	
9	3,123.00	513.00	3,636.00	2,745.00	6,381.00	
10	3,470.00	570.00	4,040.00	3,050.00	7 <i>,</i> 090.00	
11	3,817.00	627.00	4,444.00	3,355.00	7,799.00	
12-18	4,161.00	683.00	4,844.00	3,654.00	8,498.00	

Graduate								
			Total Fees	Non	Total Fees			
Credit	Instructional		Ohio	Resident	Non			
hours	Fee	General Fee	Resident	Fee	Resident			
1\$	424.00 \$	\$ 57.00 \$	481.00 \$	305.00 \$	786.0			
2	848.00	114.00	962.00	610.00	1,572.0			
3	1,272.00	171.00	1,443.00	915.00	2,358.0			
4	1,696.00	228.00	1,924.00	1,220.00	3,144.0			
5	2,120.00	285.00	2,405.00	1,525.00	3,930.0			
6	2,544.00	342.00	2,886.00	1,830.00	4,716.0			
7	2,968.00	399.00	3,367.00	2,135.00	5,502.0			
8	3,392.00	456.00	3,848.00	2,440.00	6,288.0			
9	3,816.00	513.00	4,329.00	2,745.00	7,074.0			
10	4,240.00	570.00	4,810.00	3,050.00	7,860.0			
11	4,664.00	627.00	5,291.00	3,355.00	8,646.0			
12-18	5,084.00	683.00	5,767.00	3,654.00	9,421.0			
Excess Credit	t Fee \$200 per l	19 +						

Bowling Green Campus Tuition / Fees Undergraduate Distance Learning							
	Onde		Total Fees	Non	Total Fees		
Credit	Instructional		Ohio	Resident	Non		
hours	Fee	Tech Fee	Resident	Fee	Resident		
1 \$	286.00 \$	15.00 \$	301.00 \$	10.00 \$	311.00		
2	572.00	30.00	602.00	20.00	622.00		
3	858.00	45.00	903.00	30.00	933.00		
4	1,144.00	60.00	1,204.00	40.00	1,244.00		
5	1,430.00	75.00	1,505.00	50.00	1,555.00		
6	1,716.00	90.00	1,806.00	60.00	1,866.00		
7	2,002.00	105.00	2,107.00	70.00	2,177.00		
8	2,288.00	120.00	2,408.00	80.00	2,488.00		
9	2,574.00	135.00	2,709.00	90.00	2,799.00		
10	2,860.00	150.00	3,010.00	100.00	3,110.00		
11	3,146.00	165.00	3,311.00	110.00	3,421.00		
12-18	3,300.00	180.00	3,480.00	120.00	3,600.00		

	G	raduate Distan	Total Fees	Non	Total Fees
Credit	dit Instructional		Ohio	Resident	Non
hours	Fee	Tech Fee	Resident	Fee	Resident
1\$	340.00 \$	15.00 \$	355.00 \$	10.00 \$	365.0
2	680.00	30.00	710.00	20.00	730.0
3	1,020.00	45.00	1,065.00	30.00	1,095.0
4	1,360.00	60.00	1,420.00	40.00	1,460.0
5	1,700.00	75.00	1,775.00	50.00	1,825.0
6	2,040.00	90.00	2,130.00	60.00	2,190.0
7	2,380.00	105.00	2,485.00	70.00	2,555.0
8	2,720.00	120.00	2,840.00	80.00	2,920.0
9	3,060.00	135.00	3,195.00	90.00	3,285.0
10	3,400.00	150.00	3,550.00	100.00	3,650.0
11	3,740.00	165.00	3,905.00	110.00	4,015.0
12-18	4,080.00	180.00	4,260.00	120.00	4,380.0

Bowling Green Campus Tuition / Fees									
Teacher Cohort Programs Total Fees Non Total Fees									
			Non	Total Fees					
Credit	Instructional		Ohio	Resident	Non				
hours	Fee	General Fee	Resident	Fee	Resident				
1	320.00 \$	57.00 \$	377.00 \$	305.00 \$	682.00				
2	640.00	114.00	754.00	610.00	1,364.00				
3	960.00	171.00	1,131.00	915.00	2,046.00				
4	1,280.00	228.00	1,508.00	1,220.00	2,728.00				
5	1,600.00	285.00	1,885.00	1,525.00	3,410.00				
6	1,920.00	342.00	2,262.00	1,830.00	4,092.00				
7	2,240.00	399.00	2,639.00	2,135.00	4,774.00				
8	2,560.00	456.00	3,016.00	2,440.00	5,456.00				
9	2,880.00	513.00	3,393.00	2,745.00	6,138.00				
10	3,200.00	570.00	3,770.00	3,050.00	6,820.00				
11	3,520.00	627.00	4,147.00	3,355.00	7,502.00				
12-18	3,840.00	683.00	4,523.00	3,654.00	8,177.00				

	Total Fees Non Total Fee							
Credit	Instructional		Ohio	Resident	Non			
hours	Fee	Tech Fee	Resident	Fee	Resident			
1	250.00 \$	0.00 \$	250.00 \$	0.00 \$	250.0			
2	500.00	0.00	500.00	0.00	500.0			
3	750.00	0.00	750.00	0.00	750.0			
4	1,000.00	0.00	1,000.00	0.00	1,000.0			
5	1,250.00	0.00	1,250.00	0.00	1,250.0			
6	1,500.00	0.00	1,500.00	0.00	1,500.0			
7	1,750.00	0.00	1,750.00	0.00	1,750.0			
8	2,000.00	0.00	2,000.00	0.00	2,000.0			
9	2,250.00	0.00	2,250.00	0.00	2,250.0			
10	2,500.00	0.00	2,500.00	0.00	2,500.0			
11	2,750.00	0.00	2,750.00	0.00	2,750.0			
12-18	3,000.00	0.00	3,000.00	0.00	3,000.0			

Bowling Green Campus Tuition / Fees*							
	Unc	lergraduate	Nursing Program				
			Total Fees	Non	Total Fees		
Credit	Instructional		Ohio	Resident	Non		
hours	Fee	General Fee	Resident	Fee	Resident		
1\$	304.00 \$	50.00	\$ 354.00 \$	305.00 \$	659.00		
2	608.00	100.00	708.00	610.00	1,318.00		
3	912.00	150.00	1,062.00	915.00	1,977.00		
4	1,216.00	200.00	1,416.00	1,220.00	2,636.00		
5	1,520.00	250.00	1,770.00	1,525.00	3,295.00		
6	1,824.00	300.00	2,124.00	1,830.00	3,954.00		
7	2,128.00	350.00	2,478.00	2,135.00	4,613.00		
8	2,432.00	400.00	2,832.00	2,440.00	5,272.00		
9	2,736.00	450.00	3,186.00	2,745.00	5,931.00		
10	3,040.00	500.00	3,540.00	3,050.00	6,590.00		
11	3,344.00	550.00	3,894.00	3,355.00	7,249.00		
12	3,648.00	600.00	4,248.00	3,654.00	7,902.00		
Excess Credit	Fee \$200 per h	our 19 +					
			n the University o	of Toledo			

Firelands Campus Tuition / Fees									
Undergraduate Total Fees Non Total Fees									
Credit	Instructional		Ohio	Resident	Non				
hours	Fee	General Fee	Resident	Fee	Resident				
1 \$	179.50 \$	8.50 \$	188.00 \$	305.00 \$	493.00				
2	359.00	100.00	459.00	610.00	1,069.00				
3	538.50	150.00	688.50	915.00	1,603.50				
4	718.00	200.00	918.00	1,220.00	2,138.00				
5	897.50	250.00	1,147.50	1,525.00	2,672.50				
6	1,077.00	300.00	1,377.00	1,830.00	3,207.00				
7	1,256.50	350.00	1,606.50	2,135.00	3,741.50				
8	1,436.00	400.00	1,836.00	2,440.00	4,276.00				
9	1,615.50	450.00	2,065.50	2,745.00	4,810.50				
10	1,795.00	500.00	2,295.00	3,050.00	5,345.00				
11	1,974.50	550.00	2,524.50	3,355.00	5,879.50				
12-18	2,154.00	102.00	2,256.00	3,654.00	5,910.00				

		Gradua	Total Fees	Non	Total Fees		
Credit	Instructional		Ohio	Resident	Non		
hours	Fee	<b>General Fee</b>	Resident	Fee	Resident		
1\$	424.00	\$ 8.50 \$	432.50 \$	305.00 \$	737.5		
2	848.00	100.00	948.00	610.00	1,558.0		
3	1,272.00	150.00	1,422.00	915.00	2,337.0		
4	1,696.00	200.00	1,896.00	1,220.00	3,116.0		
5	2,120.00	250.00	2,370.00	1,525.00	3,895.0		
6	2,544.00	300.00	2,844.00	1,830.00	4,674.0		
7	2,968.00	350.00	3,318.00	2,135.00	5,453.0		
8	3,392.00	400.00	3,792.00	2,440.00	6,232.0		
9	3,816.00	450.00	4,266.00	2,745.00	7,011.0		
10	4,240.00	500.00	4,740.00	3,050.00	7,790.0		
11	4,664.00	550.00	5,214.00	3,355.00	8,569.0		
12-18	5,084.00	102.00	5,186.00	3,654.00	8,840.0		
Excess Credit Fee \$150 per hour 19 +							

#### BOWLING GREEN STATE UNIVERSITY Board of Trustees June 24, 2011 Resolution 2011

#### BOARD OF TRUSTEES

Approval of Fiscal Year 2012 Budgets – Bowling Green and Firelands Campuses

MOTION: \_\_\_\_\_ moved and \_\_\_\_\_ seconded that:

- WHEREAS, an annual budget is prepared to provide a financial plan to guide the University for the next fiscal year; and
- WHEREAS, the University's Educational and General (unrestricted) budgets reflect expected state appropriations in Fiscal Year 2012 of \$70,040,673 for the Bowling Green campus and \$4,446,102 for the Firelands campus; and
- WHEREAS, the University's revenue estimates for tuition include a 3.5 percent increase in the undergraduate tuition rate for both campuses and reflect an anticipated increase in enrollment at the Bowling Green and Firelands campuses; and
- WHEREAS, the Bowling Green campus budget includes merit compensation, promotion/tenure, a market adjustment pool with associated benefits, as well as a pool of approximately \$481,000 for additional faculty positions should the increase in enrollment require additional course sections to be added as well as additional operating allocations as described in the background to the resolution; and
- WHEREAS, the Firelands campus budget includes merit compensation, promotion/tenure, a market adjustment pool with associated benefits, as well as additional operating allocations as described in the background to the resolution; and
- WHEREAS, the Bowling Green campus Educational and General budget with total expenditures of \$285,731,066 as fully described in the detailed budget provided in the FY2012 Budget Book have been proposed; and

- WHEREAS, the Firelands campus Educational and General budget with total expenditures of \$14,867,870 as fully described in the detailed budget provided in the FY2012 Budget Book have been proposed; and
- WHEREAS, the General Fee and related Auxiliary budgets with total revenues of \$36,306,400 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2012 have been proposed; and
- WHEREAS, the Miscellaneous Auxiliary budgets with total revenues of \$13,477,567 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2012 have been proposed; and
- WHEREAS, the Residence Hall budget with total revenues of \$33,556,438 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2012 have been proposed; and
- WHEREAS, the Dining Hall budget with total revenues of \$24,061,466 as fully described in the detailed budgets provided in the Budget Book for Fiscal Year 2012 have been proposed;
- NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees approves the Fiscal Year 2012 Educational and General budgets, the General Fee and Related Auxiliary budgets, the Miscellaneous Auxiliary budgets, the Residence Hall budget, and the Dining Hall budget as fully described in the detailed budgets provided in the proposed Budget Book for Fiscal Year 2012 for the Bowling Green and Firelands campuses.

#### (ROLL CALL VOTE)

Action

Date of Action\_\_\_\_\_\_ For the Board of Trustees\_\_\_\_\_\_

#### BOWLING GREEN STATE UNIVERSITY Board of Trustees June 24, 2011 Background Information for Resolution 2011

#### **Fiscal Year 2012 Budgets – Bowling Green and Firelands Campuses**

#### Background

In September 2010, the National Bureau of Economic Research announced that the recession that began in December of 2007 had actually officially ended in June of 2009.

The *Monthly Financial Report* (May 10, 2011), which is produced and issued by the Ohio Office of Budget and Management, announced that the state's unemployment rate had decreased for the thirteenth month in a row from 10.6 percent (February 2010) to 8.9 percent (May 2011). In addition, the report noted that, "leading economic indicators remain consistent with a continuing economic recovery both nationally and in Ohio, but suggest a moderate rate of growth."

While this economic information is reassuring in the long run, it does not provide the full context of late summer 2010 when BGSU began its budgetary planning efforts for the upcoming biennium (FY2011-2012).

The State of Ohio provided public higher education with the first significant increase in State Share of Instruction (SSI) funding during the FY2008-2009 biennium (July 1, 2007-June 30, 2009) in more than fifteen years. In exchange, all state public colleges and universities were required to forego any tuition or general fee rate increases. As the national and the state's economy began their precipitous decline during the biennium, the State of Ohio was required to enact three separate mid-year budget reductions (January 2008, September 2008, and December 2008). SSI was spared through each of the three cuts although other non-SSI appropriations to public higher education were nearly all reduced or eliminated.

As the national and state economy continued their downward slide, the 2009 American Recovery and Renewal Act (ARRA) was passed providing federal stimulus dollars to virtually every state including funding to the State of Ohio. Some states chose to direct ARRA funding to one-time projects such as road improvements, bridge replacements and other infrastructure projects (e.g., Wyoming, Alaska, North Dakota). Other states, having experienced more dramatic reductions to annual state operating budgets, felt compelled to direct ARRA funds toward bolstering plummeting operating budgets (e.g., Arizona, Nevada, Illinois, California). Ohio chose to direct ARRA funds to both one-time capital projects (identified as "shovel-ready") as well as to the state's operating budget for the FY2010-2011 biennium. Approximately 15-16 percent of SSI during the FY2010-2011 biennium was provided via federal stimulus dollars.

In light of the preceding events, BGSU began developing budget planning scenarios during the late summer of 2010 for the FY2012-2013 biennium. At that time, in the absence of a second federal stimulus bill, and in the absence of significant economic recovery for the State of Ohio, one of the most significant assumptions included in our scenarios was the assumption that federal stimulus funding would not be replaced. For the Bowling Green campus, that represented approximately \$12.5 million for each year of the biennium.

In response to the recent years of enrollment decreases on the Bowling Green campus (FY2007 – FY2009), the University made a significant amount of planned expenditure reductions in order to achieve a balanced budget (approximately \$7.6 million). Even as enrollment began modestly improving in FY2010 and FY2011, the University continued to experience decreases in SSI which necessitated additional, difficult decisions about where to direct our expenditure reductions (an additional \$15 million) and where to invest the modest resources available. All told, BGSU has reduced budgeted E & G expenditures by more than \$22 million dollars since July of 2007 through June 2011.

#### Funds Available – Revenue: Bowling Green Campus

As of this writing, the State of Ohio budget for FY2012-2013 has not yet been completed (H.B. 153) and signed into law by the Governor. As the budget now stands, Fiscal Year 2012 SSI will decline more than \$11.0 million or 13.6 percent from Fiscal Year 2011. This decline is due to: a 12.5 percent reduction in SSI provided to the four-year campus sector of public higher education, BGSU's enrollment decline for Fiscal Years 2007, 2008 and 2009 exceeding BGSU's enrollment increases in Fiscal Years 2010 and 2011, and the enrollment increases at other four-year campuses in Ohio. Chart 1 represents the FY2004 – FY2012 trends of Undergraduate Headcount in relation to Full Time Equivalent (FTE) Enrollment for the Bowling Green campus.

Total tuition and general fee revenue is expected to increase overall by \$12.5 million (6.6 percent) assuming a 3.5 percent instructional and general fee increase and an increase of 350 additional incoming freshman plus 50 additional transfer students. The total tuition and general fee revenue also includes an expected enrollment and budgeted increase in non-resident tuition of \$577,000 (2.9 percent).

Other income is expected to increase by slightly more than \$500,000 primarily due to anticipated increases in investment income.

Overall, total resources available for Fiscal Year 2012 as compared to Fiscal Year 2011 increased a modest \$2.1 million (0.7 percent).

#### Funds Applied – Expenditures: Bowling Green Campus

Consistent with prior years, each division and college prepared and presented their Fiscal Year 2012 funding priorities for permanent or one-time funding. Requests and presentations included a demonstration of linkages to the University's Strategic Plan as well as evidence of progress or outcomes from prior years' investments. During Fiscal Years 2010 and 2011, BGSU directed a significant amount of new investments, both permanent and one-time, toward important student recruitment initiatives. As these investments have begun to provide results, it has become equally as important to begin directing significant attention and investments toward meaningful student retention initiatives. Solid recruitment and retention practices will provide the requisite foundation to create a sustainable financial model for BGSU.

The budget presented provides for the following permanent, new investments:

Total new investments	\$4,307,643
Undergraduate scholarships	350,000
Purchased utilities	522,431
Benefit pool (net)	1,784,212**
Permanent funding for existing/new Major Gift Officers	600,000*
Permanent funding for existing Admissions & Enrollment staff	570,000*
Faculty for additional sections due to enrollment growth	\$ 481,000

\*Admissions, enrollment and most major gift officer positions receiving permanent funding were funded in prior years utilizing one-time funds. With permanent funding, those positions will become permanent.

## **\*\***Benefit pool (net) includes all budgeted changes anticipated relative to benefits as well as merit compensation, promotion/tenure and market adjustment pools.

No other new permanent investments have been provided, although some internal reallocations or changes in budgeting or accounting practices have occurred. See Proposed FY2012 budget book for the complete packet of budget materials.

#### **Other Related Matters:**

The financial challenges facing the University have made significant, permanent reinvestment difficult. However, reinvestment is critically important to begin to change the outlook for improving the University's future. The following investments are proposed for Fiscal Year 2012 utilizing one-time funding sources:

Academic Affairs priorities*	\$3,395,000
President/Marketing and Communications initiatives	1,050,000
Finance and Administration – technology initiatives	670,200
Enrollment Growth (instructors)	421,000
University Advancement	301,952
Total	<u>\$5,838,152</u>

\*As identified and presented by College Deans, Provost and Enrollment Management

#### Funds Available – Revenue: Firelands Campus

As of this writing, the State of Ohio budget for FY2012-2013 has not yet been completed (H.B. 153) and signed into law by the Governor. As the budget now stands, Fiscal Year 2012 SSI will decline by \$554,172 or 11.1 percent over Fiscal Year 2011. This decline is due to: a 13.1 percent decrease in SSI to the two-year public higher education sector and greater enrollment increases at a number of other two-year campuses as compared to BGSU's Firelands campus.

Total tuition and fees are budgeted to decrease \$242,204 (2.3 percent) due to a change in student credit hour reporting by campus and an increase in instructional and general fee rates of 3.5 percent. Enrollment in non-credit bearing continuing education continues to soften. Total funds available for Fiscal Year 2012 are budgeted to decrease by \$790,000 (5.0 percent) compared to Fiscal Year 2011.

#### **Funds Applied – Expenditures: Firelands Campus**

Budgeted expenditures for Fiscal Year 2012 for Firelands campus have been presented to more closely reflect the actual expenses incurred during Fiscal Year 2011 – resulting in what appears to be some significant variations. In reality, the actual dollar changes are relatively modest and reasonable given the projected decrease in expected revenues.

The budget presented provides for the following permanent, new investments:

Faculty/Administrative positions Benefit pool (net)	\$ 153,484 203,204*
Operating/Transfers	156,992
Total New Investments	<u>\$ 513,680</u>

\*Benefit pool (net) includes all budgeted changes anticipated relative to benefits as well as merit compensation, promotion/tenure and market adjustment pools.

No other new permanent investments have been provided, although some internal reallocations or changes in budgeting or accounting practices have occurred. See Proposed FY2012 budget book for the complete packet of budget materials.

As a reminder, the Board of Regents implemented Ohio's new funding formula for higher education effective Fiscal Year 2010. This funding formula is designed to be more "outcome" based while still heavily linked to enrollment-related factors. Over time, the outcome measures will have a greater weighting applied while traditional 15-day enrollment weighting will decrease. While these changes primarily impact the four-year campuses, over time changes will also likely impact the two-year campuses as well.

#### Alternatives and Consequences

The budget represents the assignment of financial and human resources to strategic University priorities. It serves as the financial road map for operating the University during the Fiscal Year. Without an operating budget, there is little ability to properly direct resources or measure financial performance of departments, divisions, or the University as a whole.

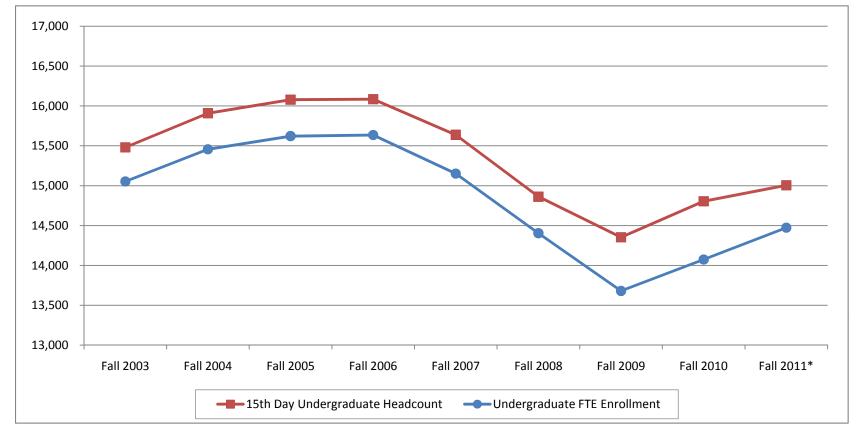
#### **Specific Recommendation and Justification**

It is recommended that the proposed budgets for the Bowling Green and the Firelands campuses be approved by the Board of Trustees and implemented for Fiscal Year 2012.

#### Timetable and Action Required

Approval by the Board of Trustees is requested at its June 24, 2011 meeting.





	Fall 2003	Fall 2004	Fall 2005	Fall 2006	Fall 2007	Fall 2008	Fall 2009	Fall 2010	Fall 2011*
15th Day Undergraduate Headcount	15,481	15,909	16,079	16,085	15,638	14,862	14,353	14,805	15,005
Undergraduate FTE Enrollment	15,053	15,456	15,622	15,635	15,152	14,404	13,680	14,074	14,474

\*Projected Undergraduate Headcount and FTE Enrollment

Data Source: BGSU Institutional Research

# PROPOSED FY 2012 EDUCATIONAL & GENERAL BUDGETS

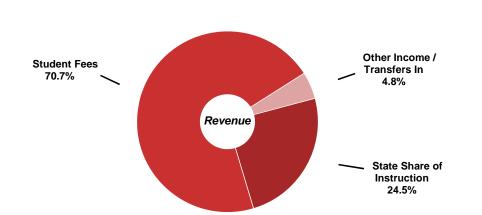
Proposed to Board of Trustees

Prepared by the Office of Finance and Administration June 24, 2011

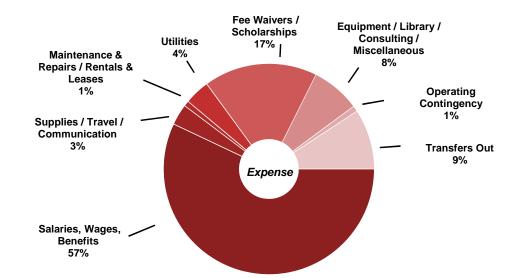
## TABLE OF CONTENTS

	Page No.
Bowling Green Campus	
Income & Expenditure Chart	1
Proposed Budget	2
Budget Notes	3
<u>Firelands Campus</u>	4
Income & Expenditure Chart	4
Proposed Budget	5
Budget Notes	6

#### BGSU Educational & General Revenue & Expense Summary Bowling Green Campus FY 2012 Grand Total \$ 285,731,066



Revenue Source		Budget	Percentage
State Share of Instruction		\$70,040,673	24.5%
Student Fees	[	\$201,995,625	70.7%
Other Income / Transfers In	(	\$13,694,768	4.8%
Total		\$285,731,066	100.0%



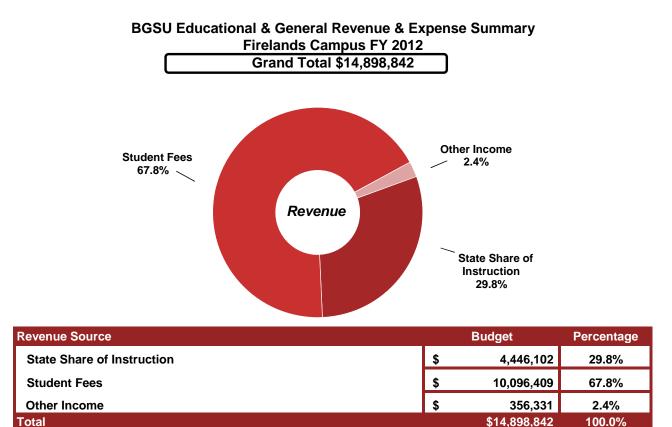
Expense	Budget	Percentage
Salaries, Wages, Benefits	\$162,910,724	57.0%
Supplies / Travel / Communication	\$9,301,010	3.3%
Maintenance & Repairs / Rentals & Leases	\$2,336,187	0.8%
Utilities	\$11,043,962	3.9%
Fee Waivers / Scholarships	\$49,757,999	17.4%
Equipment / Library / Consulting / Miscellaneous	\$21,441,222	7.5%
Operating Contingency	\$2,491,648	0.9%
Transfers Out	\$26,448,314	9.3%
Total	\$285,731,066	100.0%

Current Ur	nres	tricted Education	onal	& General Exp	endi	itures Budget			
Fis		ear 2012 Comp Sowling Green				11			
_		FY 2011 RESTATED BUDGET		FY 2012 PROPOSED BUDGET		\$ INC.	% INC.	% of Total Funds Available	BUDGET NOTE
Revenue: State Share of Instruction Total State Share	\$ \$	81,062,842 81,062,842	\$ \$	70,040,673 70,040,673		( <u>11,022,169)</u> (11,022,169)	<u>(13.6%)</u> (13.6%)	<u>24.5%</u> 24.5%	[1]
Instructional Fees Non-Resident Fees General Fees	\$	146,438,986 19,950,840 23,108,473	\$	156,984,659 20,528,172 24,482,794		10,545,673 577,332 1,374,321	7.2% 2.9% <u>5.9%</u>	54.9% 7.2% <u>8.6%</u>	[2,4] [3] [2,4]
Total Tuition & Fees Other Income Total Revenues	\$	189,498,299 7,351,503 277,912,644	\$	201,995,625 7,856,048 279,892,346	\$ \$	12,497,326 504,545 1,979,702	6.6% <u>6.9%</u> 0.7%	70.7% <u>2.7%</u> 98.0%	[5]
Transfers In from Other Funds	\$	5,739,970	\$	5,838,720	\$	98,750	1.7%	2.0%	
Total Funds Available	\$	283,652,614	\$	285,731,066	\$	2,078,452	0.7%	100.0%	
Expense: Salaries & Wages Faculty Salaries Admin/Professional Salaries Classified Wages Fellowships/Graduate Assistants Student Assistant Wages Sub-Total Salaries & Wages	\$	67,815,648 24,027,514 19,196,882 10,379,813 2,355,725 123,775,582	\$	68,296,648 25,197,514 19,196,882 10,379,813 2,355,725 125,426,582	\$	481,000 1,170,000 0 0 1,651,000	0.7% 4.9% 0.0% 0.0% <u>0.0%</u> 1.3%	23.9% 8.8% 6.7% 3.6% 0.8% 43.9%	[6] [7]
Employee Benefits Sub-Total Salaries, Wages & Benefits	\$ \$	<u>35,699,930</u> 159,475,512	\$ \$	<u>37,484,142</u> 162,910,724	\$ \$	1,784,212 3,435,212	<u>5.0%</u> 2.2%	<u>13.1%</u> 57.0%	[8]
Operating Expenses Supplies Travel, Meals & Catering Information & Communication Maintenance & Repairs / Rentals & Leases Utilities Fee Waivers / Graduate Assistants Scholarships Equipment/Library/Consulting/Miscellaneous Sub-Total Operating Expenses Total Salaries, Wages, Benefits & Op. Expenses Operating Contingency Total Unrestricted E & G Expenses	\$	4,732,960 1,331,819 3,236,231 2,336,187 10,521,531 25,715,983 26,942,016 21,441,222 96,257,949 255,733,461 2,491,648 258,225,109	\$	4,732,960 1,331,819 3,236,231 2,336,187 11,043,962 22,465,983 27,292,016 21,441,222 93,880,380 256,791,104 2,491,648 259,282,752	\$	0 0 0 522,431 (3,250,000) 350,000 0 (2,377,569) 1,057,644 0 1,057,644	0.0% 0.0% 0.0% 5.0% (12.6%) 1.3% 0.0% (2.5%) 0.4% 0.0%	1.7% 0.5% 1.1% 0.8% 3.9% 7.9% 9.6% 7.5% 32.9% 89.9% 0.9% 90.8%	[9] [10] [11]
Transfers Out to Other Funds Total Funds Applied	\$	25,427,505 283,652,614	\$	26,448,314 285,731,066	\$	1,020,809 <b>2,078,452</b>	<u>4.0%</u> <b>0.7%</b>	<u>9.2%</u> 100.0%	[12]
Net Funds Available Less Funds Applied	\$		\$	(0)	\$	0	(0.0%)	(0.0%)	

Notes:
\* See budget notes on page 3.
\* See background to Board action resolution for description and discussion of significant changes.

#### Notes: E & G Budget FY 2012

- [1] Includes a reduction in SSI from \$81,062,462 to \$70,040673; reduction of \$11,022,169 (-13.6%).
- [2] Projected increase in tuition reflects an anticipated (net) increase of 400 FTE's.
- [3] Projected non-residence fee income increase in undergraduate FTE of 275 and a decrease in graduate FTE of 117.
- [4] Assumes 3.5% increase in Tuition and General Fees for in-state undergraduates.
- [5] Other income based on FY 2011 actuals includes:
  - + \$500,000 investment Income
  - + \$134,000 application fees
  - + \$115,000 matriculation fees
- [6] Additional funding of \$481,000 has been provided for additional faculty to meet anticipated enrollment increase.
- [7] Admissions, enrollment and most major gift officer positions receiving permanent funding were funded in prior years utilizing one-time funds. With permanent funding, those positions will become permanent.
- [8] Includes 10% increase in anticipated healthcare costs and merit compensation, promotion/tenure and market adjustments pools.
- [9] Projected 5% increase in purchased utilities
- [10] Phase one of two planned reductions for Graduate Scholarships
- [11] Additional scholarships for anticipated increase in undergraduate FTE's.
- [12] Additional general fee transfer for anticipated FTE increase.



Grand Total \$14,867,870 Supplies / Travel / Communication 4.7% Salaries, Wages, Maintenance & Benefits Repairs 70.2% 8.0% Utilities Expense 2.8% Equipment / Consulting / Miscellaneous / **Transfers Out** 8.2% Post Secondary **Option Program /** Nursing Program 6.1% Expense Budget Percentage Salaries, Wages, Benefits \$10,439,857 70.2% Supplies / Travel / Communication \$ 692,771 4.7% **Maintenance & Repairs** 1,191,136 8.0%

Utilities414,5002.8%Equipment / Consulting / Miscellaneous / Transfers Out1,221,3278.2%Post Secondary Option Program / Nursing Program908,2796.1%Total\$14,867,870100.0%

Current Unrestricted Educational & General Expenditures Budget Fiscal Year 2012 Compared to Fiscal Year 2011 Firelands Campus (Fund: 11000)									
		Approved BUDGET 2010-11	F	PROPOSED BUDGET 2011-12		\$ INC.	% INC.	% of Total Funds Available	BUDGET NOTE
<u>REVENUE:</u> State Share of Instruction Total State Share	\$ \$	<u>5,000,274</u> 5,000,274	\$	4,446,102 4,446,102	\$ \$	(554,172) (554,172)	(11.1%) (11.1%)	<u>29.8%</u> 29.8%	[1]
Instructional Fees General Fees Continuing Education Total Tuition & Fees	\$	9,792,335 421,278 125,000	\$	9,593,549 452,860 50,000	\$	(198,786) \$31,582 (\$75,000)	(2.0%) 7.5% (60.0%)	64.4% 3.0% 0.3%	[2] [2] [3]
Other Income	\$ \$	10,338,613 350,000	\$	10,096,409 <u>356,331</u>	\$ \$	(242,204) <u>6,331</u>	(2.3%) <u>1.8%</u>	67.8% 2.4%	[4]
Total Funds Available	\$	15,688,887	\$	14,898,842	\$	(790,045)	(5.0%)	100.0%	
EXPENSE: Salaries and Wages: Contract Salaries - Faculty Contract Salaries - Administrative Classified Salaries Temporary Employment	\$	4,644,043 1,573,923 1,316,137 360,885	\$	4,783,307 1,588,143 1,314,830 353,604	\$	139,264 14,220 (1,307) (7,281)	3.0% 0.9% (0.1%) (2.0%)	32.1% 10.7% 8.8% 2.4%	[5] [5] [5]
Sub-Total Salaries and Wages	\$	7,894,988	\$	8,039,884	\$	144,896	1.8%	54.0%	
Employee Benefits Sub-Total Salaries, Wages & Benefits	\$ \$	2,196,769 10,091,757	\$ \$	<u>2,399,973</u> 10,439,857	\$ \$	<u>203,204</u> 348,100	9.3% 3.4%	<u>16.1%</u> 70.1%	[7]
Operating Expenses: Supplies Travel Information & Communication Maintenance and Repair Utilities Nursing Program Post Secondary Option / Tech Prep Program Miscellaneous Equipment Contingency Technology Enhancement Sub-Total Operating Expenses Total Salaries, Wages, Benefits & Op. Expenses	\$ \$ \$	297,409 148,923 448,150 1,191,136 495,000 250,000 991,040 151,755 218,243 200,000 129,288 4,520,944 14,612,701	\$	301,470 109,071 282,230 1,191,136 414,500 175,000 733,279 129,224 271,044 200,000 109,288 3,916,242 14,356,099	\$	4,061 (39,852) (165,920) - (80,500) (75,000) (257,761) (22,531) 52,801 - (20,000) (604,702) (256,602)	$\begin{array}{c} 1.4\% \\ (26.8\%) \\ (37.0\%) \\ 0.0\% \\ (16.3\%) \\ (30.0\%) \\ (26.0\%) \\ (14.8\%) \\ 24.2\% \\ 0.0\% \\ (15.5\%) \\ (13.4\%) \end{array}$	2.0% 0.7% 1.9% 8.0% 2.8% 1.2% 4.9% 0.9% 1.8% 1.3% 0.7% 26.3% 96.4%	[8] [8] [9] [10] [8] [8] [8]
Transfers Out to Other Funds Total Funds Applied	\$	411,641 <b>15,024,342</b>	\$	511,771 <b>14,867,870</b>	\$	<u>100,130</u> (156,472)	<u>24.3%</u> (1.0%)	<u>3.4%</u> 99.8%	[11]
Net Funds Available Less Funds Applied	۹ \$	664,546	э \$	30,972	э \$	(633,574)	(1.0%)	0.2%	

Notes:
\* See budget notes on page 6.
\* See background to Board action resolution for description and discussion of significant changes.

#### Notes: Firelands Budget FY 2012

- [1] Includes a reduction in SSI from \$5.0 million to \$4.45 million or a decrease of \$554,000 or 11.1%.
- [2] Fall 2011 FTE is projected to fall to 1,523. This is due to an enrollment method change implemented for Spring semester 2011. Spring 2012 FTE is projected to increase to 1,657 which is a 2.4% increase over Spring 2011.
- [3] The decline in revenue is due to a continued decline in non-credit and training income.
- [4] Other Income for FY 2012 is projected to increase due to an increase in reimbursed nursing advising services from Lorain County Community College. This line item also includes facility rentals, library fines, theater receipts, vending commissions, customized training, and miscellaneous departmental sales.
- [5] Salaries and wages are projected to increase due to the hiring of several faculty and staff members to accomodate the growing enrollment and expanded program offereings. Funds have also been included for part-time faculty to meet demands for additional courses.
- [6] Student Employment is expected to decrease due to the elimination of non-essential expenses identified by departments as part of the budget reduction plan.
- [7] Includes 10% increase in anticipated healthcare increases and FY 2012 merit compensation, promotion/tenure and market adjustments pools.
- [8] FY 2012 budgeted expenses are based on FY 2011 projected actuals and have been included in the budget reduction plan.
- [9] Based on FY 2011 actual expenditures. The number of students has decreased due to a change in admission requirements.
- [10] Projection is based on FY 2011 actual expenditures as well as an anticipated decrease in enrollment of FY 2012.
- [11] Transfers out to other funds includes the annual infrastructure payment, distance learning, and the general service charge. Parking transfers will increase due to security being provided by the Erie County Sheriff's Office on Saturdays when classes are in session.

	F	FY 2011	I	FY 2012
Parking Services	\$	162,391	\$	203,771
General Service Charge		51,250		150,000
Infrastructure/Debt		128,000		128,000
Distance Learning		30,000		30,000
Fire School *		40,000		
	\$	411,641	\$	511,771

\* Change in accounting treatment

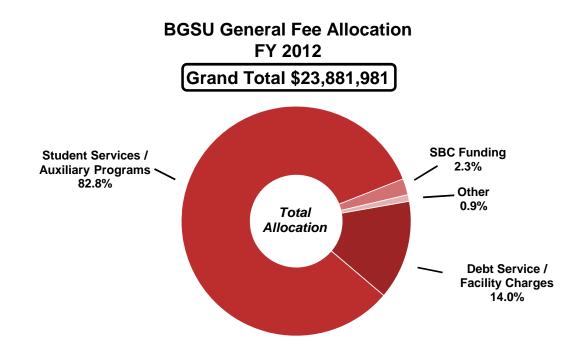
# PROPOSED FY 2012 GENERAL FEE & RELATED AUXILIARY BUDGETS

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration June 24, 2011

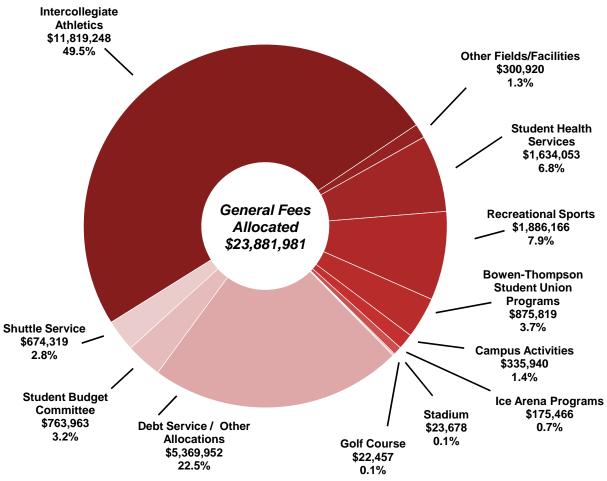
### TABLE OF CONTENTS

	<u>Page No.</u>
Summary of General Fee Allocation	1
Chart of General Fee Allocation	2
Introduction / History of the General Fee	3
FY 2012 General Fee Allocation	4
FY 2012 Proposed General Fee Rates	4
A. Debt Service/Facility Charges for Externally Funded Auxiliary Buildings	4
B. Student Services and Auxiliary Programs	5
C. Student Budget Committee / Other	6
General Fee Breakdown	7
General Fee Budgets:	
Office of Campus Activities	8
Golf Course	9
Ice Arena and Summer Programs	10
Intercollegiate Athletics	11 - 13
Other Fields and Facilities	14
Recreational Sports and Wellness	15
Stadium Operations	16
Student Health Service and Building Operations	17
Bowen-Thompson Student Union	18
Shuttle Service	19
Stroh Center	20



	General Fee Allocation	Other Income Total	Total	% of Total
Dakt Carvias/Escility Charges	Anocation	TOTAL	TOtal	70 OF TOTAL
Debt Service/Facility Charges	<b>*</b> 0.007.000	<b>^</b>	<b>*</b> •• •• <b>=</b> •••	<b>T</b> 400/
Bowen-Thompson Student Union	\$2,687,602	\$0	\$2,687,602	7.40%
Deferred Maintenance Reserve	\$609,491	\$0	\$609,491	1.68%
Health Center	\$61,639	\$0	\$61,639	0.17%
Golf Course	\$2,736	\$0	\$2,736	0.01%
Ice Arena	\$85,065	\$0	\$85,065	0.23%
Infrastructure	\$948,250	\$0	\$948,250	2.61%
Student Recreation Center	\$454,873	\$0	\$454,873	1.25%
Stadium	\$229,604	\$0	\$229,604	0.63%
Sub-Total	\$5,079,260	\$0	\$5,079,260	13.99%
Student Services/Auxiliary Programs				
Bowen-Thompson Student Union Programs	\$875,819	\$1,580,863	\$2,456,682	6.77%
Ice Arena Programs	\$175,466	\$828,000	\$1,003,466	2.76%
Intercollegiate Athletics	\$11,819,248	\$5,342,905	\$17,162,153	47.27%
Office of Campus Activities	\$335,940	\$26,000	\$361,940	1.00%
Other Fields/Facilities	\$300,920	\$5,000	\$305,920	0.84%
Golf Course	\$22,457	\$455,000	\$477,457	1.32%
Recreational Sports	\$1,886,166	\$1,049,754	\$2,935,920	8.09%
Stadium	\$23,678	\$258,226	\$281,904	0.78%
Student Health Service & Building	\$1,634,053	\$2,657,000	\$4,291,053	11.82%
Shuttle Service	\$674,319	\$110,000	\$784,319	2.16%
Sub Total	\$17,748,066	\$12,312,748	\$30,060,814	82.80%
Student Budget Committee	\$763,963	\$66,700	\$830,663	2.29%
Other				
Office of the Dean of Students	\$80,040	\$31,000	\$111,040	0.31%
Student Program Enhancement Account	\$66,074	\$7,171	\$73,245	0.20%
Olscamp Hall (through Union)	\$0	\$6,800	\$6,800	0.02%
Funded Personnel	\$144,578	\$0,000	\$144,578	0.40%
Sub Total (Other)	\$290,692	\$44,971	\$335,663	0.92%
Grand Total	\$23,881,981	\$12,424,419	\$36,306,400	100.00%

# **BGSU GENERAL FEE ALLOCATION FY 2012**



Note: Percentages are of the total General Fee Budget

# General Fee and Related Auxiliary Budgets, Bowling Green Campus

## History:

The Ohio Revised Code defines general fees as a uniform fee charged to all students for non-instructional services, including locally financed facilities and student services. The General Fee was established in 1969 as a comprehensive activity fee "for student health and special services." The General Fee was set at a quarterly rate of \$50, and it remained at that level until 1975-76 at which time it was separated into two fees: general and facility. The General Fee served as a major source of operating support for various student services and programs, while the Facility Fee covered the debt service, depreciation and facility charges of bonded auxiliary buildings. The two fees were recombined in 1977-78.

General Fee Levels Since 1991-92 are as follows:

Academic Year	<u>Fee Per Term</u>
1991-92	277
1992-93	275
1992-93	300 effective Spring '93
1993-94	314
1994-95	330
1995-96	349
1996-97	363
1997-98	379
1998-99	392
1999-00	408
2000-01	427
2001-02	464
2001-02	544 effective Spring '02
2001-02	548 effective Summer '02
2002-03	564
2003-04	594
2004-05	619
2005-06	615
2006-07	633
2007-08	633
2008-09	633
2009-10	633
2009-10	660 effective Spring '10
2010-11	683
2011-12	707

Exclusive of the field house allocation of \$25 per student per semester in 1992-93 and the Bowen-Thompson Student Union allocation of \$80 per student per semester in 2001-02, the General Fee has increased at an average rate of 4.30% per year since 1990-91 through 2004-05. Effective in 2006-07 the General Fee did not increase consistent with the 0% increase in tuition and general fees through Fall 2009. Effective Spring 2010 the General Fee increased from \$633 to \$660, or 3.5% annualized. The General Fee was increased by 3.5% in FY 2011. A 3.5% annualized increase is proposed for FY 2012 moving the fee from \$683 to \$707.

# General Fee and Related Auxiliary Budgets, Bowling Green Campus

# FY 2012

For budget planning purposes, General Fee supported budgets support the following functional or operational needs:

- A) Debt Service and Facility Charges for Externally Financed Auxiliary Buildings
- B) Student Services / Auxiliary Programs
- C) Student Budget Committee / Other

Proposed for FY 2012:	Full-Tir	ne Rate	Hourl	y Rate	
	Current	FY 2012	Current	FY 2012	
Bowling Green Campus					
Fall/Spring Term	\$683	\$707	\$57	\$59	
Summer Term	\$683	\$707	\$57	\$59	
table below summarizes the various C	onoral Eag incor	ma allogationa in	the chours gone	ral actogorian for	EV 2

The table below summarizes the various General Fee income allocations in the above general categories for FY 2011 (restated) and FY 2012 (proposed) with details provided on pages 2-19.

### **GENERAL FEE ALLOCATIONS - SUMMARY**

	Restated Budget FY 2011	Proposed Budget FY 2012	\$ Incr.	% Incr.
A. Debt Service / Facility Charges	5,079,260	5,079,260	0	0.00%
B. Student Services / Auxiliary Prgm.	16,759,626	17,748,065	988,439	5.90%
C. Student Budget Committee / Other	1,022,845	1,054,655	31,810	3.11%
Totals	22,861,731	23,881,980	1,020,249	4.46%

### A. DEBT SERVICE AND FACILITY CHARGES FOR BONDED BUILDINGS

A portion of the total General Fee income is allocated to meet the mandated debt service expenses (principal, interest, reserves) of student service facilities. In addition, the renewals/replacements reserve, deferred maintenance reserve, insurance, infrastructure, and related expenses of these facilities are also funded through the General Fee. The table below gives a breakdown of the recommended General Fee allocations for FY 2012. The impact on the General Fee for this budget is \$150.31 per semester for full-time students.

	Debt Service	Renewals / Replacements	Insurance / Other	General Fee Funding
Bowen-Thompson Student Union	2,296,022	349,791	41,789	2,687,602
Deferred Maintenance Reserve <sup>a</sup>	0	609,491	0	609,491
University Health Center	0	31,755	29,884	61,639
Golf Course	0	0	2,736	2,736
Ice Arena	0	75,115	9,950	85,065
Infrastructure	948,250	0	0	948,250
Student Recreation Center	211,871	207,064	35,938	454,873
Stadium / Track / Tennis / Sebo	214,347	0	15,257	229,604
Totals	3,670,490	1,273,216	135,554	5,079,260

<sup>a</sup> The deferred maintenance reserve is proposed in accordance with prior Finance Committee recommendations. This reserve will be available to fund maintenance projects for the student service facilities, thereby freeing the renewals and replacements reserve of individual facilities from ongoing maintenance obligations.

### **B. STUDENT SERVICE / AUXILIARY PROGRAMS**

Student service activities provided through auxiliary programs receive general fee support. Intercollegiate athletics, other fields/facilities, student union, student health service, ice arena, student recreational sports, student life and campus activities receive general fee funding for operating support. In addition, most of these functional units are also required to generate some portion of their operating support by providing services for fees (eg. selling tickets, charging for ice time, etc.). The impact on the General Fee for this budget is \$525.38 per semester for full-time students.

The table below summarizes the recommended General Fee allocation for each program. Detailed budgets are provided on pages 9-19.

	Approved FY 2011 Gen'l Fee Allocation	Proposed FY 2012 Gen'l Fee Allocation
Bowen-Thompson Student Union	880,304	875,819
Ice Arena Programs	225,466	175,466
Intercollegiate Athletics	10,876,604	11,819,248
Office of Campus Activities	321,269	335,940
Other Fields / Facilities	290,600	300,920
Golf Course	33,685	22,457
Recreational Sports	1,821,480	1,886,166
Stadium Operations	22,644	23,678
Student Health Service & Building	1,642,422	1,634,053
Shuttle Service	645,152	674,319
Total Allocations	16,759,626	17,748,066

**Pouring Rights**. The University entered into an exclusive 10 year pouring rights contract with CocaCola Bottling in 2007. Commission revenues are used to enhance student activities/programming, recycling, scholarships and programming associated with the student union. The following table contains the distribution of the pouring rights allocations:

	Pouring Rights Allocations	Other Income	Total Other Income
Bowen-Thompson Student Union	2,700	1,578,163	1,580,863
Ice Arena Programs	3,500	824,500	828,000
Intercollegiate Athletics	0	5,342,905	5,342,905
Office of Campus Activities	26,000	0	26,000
Other Fields / Facilities	0	5,000	5,000
Golf Course	0	455,000	455,000
Recreational Sports	7,800	1,041,954	1,049,754
Stadium Operations	0	258,226	258,226
Student Health Service & Building	0	2,657,000	2,657,000
Shuttle Service	0	110,000	110,000
Student Budget Committee	66,700	0	66,700
Spirit Groups	27,500	3,500	31,000
Student Program Enhancement Acc	t. 7,171	0	7,171
Olscamp Hall (through Union)	6,800	0	6,800
Totals	148,171	12,276,248	12,424,419

# General Fee and Related Auxiliary Budgets, Bowling Green Campus C. STUDENT BUDGET COMMITTEE / OTHER

The Student Budget Committee (SBC) is a representative committee of undergraduate and graduate students. SBC is responsible for establishing and reviewing student organization funding eligibility criteria, administering the funding application process and making recommendations for all student organization funding. These recommendations are presented to UBC for approval.

In addition to the general fee allocation, \$66,700 is earmarked for student organizations from the pouring rights contract commissions.

A total of \$730,600 was allocated to the Student Budget Committee in FY 2011. The recommended allocation for FY 2012 is \$763,963 as shown below. The impact on the General Fee for this budget is \$22.62.

	FY 2011 Allocation	FY 2012 Allocation
Graduate Student Senate Undergraduate Student Government BG24 News WBGU-FM BG Radio Sports BG Radio News WFAL Univ. Activities Organization Other Student Groups BC Operating	39,600 29,700 13,756 11,904 3,932 969 7,100 185,000 399,139 27,500	39,600 35,065 16,958 5,671 5,860 347 2,950 200,000 429,512 28,000
Reserve Totals	12,000 <b>730,600</b>	0

### Office of the Dean of Students

The Office of the Dean of Students provides oversight for off-campus student services and the spirit activities of several student groups. The requested allocation of \$80,040 will be used to support the continuation of commuter student programming and Spirit Groups (Cheer). The impact on the General Fee for this budget item is \$2.40 per semester for full-time students.

### Student Program Enhancement Account

The Student Program Enhancement account supports a variety of student programs and services including all-university student events, individual student organizations, special programs, and undergraduate and graduate student conference travel. In addition, the program account pays for entertainment and copyright fees (BMI, ASCAP, and SESAC). The account also provides funding support for the University Safety Committee and the University Committee on Alcohol Issues. The recommended funding for FY 2012 is \$66,074 or \$1.98 per semester for full-time students. Pouring rights of \$7,171 have been committee for FY 2012.

### Funded Positions

Funding for the compensation (salary and related benefits) of the Director of Student Publications is a line item in the general fee budget since the Director provides professional advice and supervision in the business and advertising aspects of the student publications program. The majority of the Director's compensation is funded by the general fee with the remaining portion covered by UniGraphics, BG News, and The Key.

In 2003-04, the Student Budget Committee (SBC) requested that funding for the part-time Secretary in the Graduate Student Senate Office be provided by the central fund rather than be an item for SBC review. Beginning in 2005-06, this position was changed to a full-time position in order to also provide support to the Undergraduate Student Government (USG).

The impact on the General Fee for this portion of the budget is \$4.31 per semester for full time students.

### **GENERAL FEE ALLOCATIONS -- FY 2012**

	Allocation	% of Total		eakdown of G/F
DEBT SERVICE/FACILITY CHARGES Bowen-Thompson Student Union	\$ 2.687.602	11.25%	\$	79.54
Infrastructure	\$ 2,687,602 948,250	3.97%	φ	79.54 28.07
Deferred Maintenance Reserve	948,250 609.491	2.55%		28.07
Recreational Facility	454,873	1.90%		13.43
Stadium	229,604	0.96%		6.79
University Field House	229,004	0.00%		-
Ice Arena	85,065	0.36%		- 2.55
Health Center	61,639	0.26%		2.55
Golf Course	2,736	0.20%		0.07
Student Services	2,730	0.00%		- 0.07
	\$ 5,079,260	21.26%	\$	150.31
STUDENT SERVICES/AUXILIARY PROGRAMS				
Intercollegiate Athletics	\$11,819,248	49.49%	\$	349.89
Student Health Service	1,634,053	6.84%		48.36
Recreational Sports	1,886,166	7.90%		55.85
Bowen-Thompson Student Union Programs	875,819	3.67%		25.95
Shuttle Service	674,319	2.82%		19.94
Other Fields/Facilities	300,920	1.26%		8.91
Office of Campus Involvement	335,940	1.41%		9.97
Ice Arena Programs	175,466	0.73%		5.16
Recycling Program	0	0.00%		-
Golf Course	22,457	0.09%		0.64
Stadium	23,678	0.10%		0.71
	\$ 17,748,066	74.31%	\$	525.38
STUDENT BUDGET COMMITTEE	\$ 763,963	3.20%	\$	22.62
STUDENT LIFE	\$ 80,040	0.34%	\$	2.40
STUDENT PROGRAM ENHANCEMENT ACCOUNT	\$ 66,074	0.28%	\$	1.98
FUNDED PERSONNEL	\$ 144,578	0.61%	\$	4.31
GRAND TOTAL	\$ 23,881,981	100.00%	\$	707.00

O	l	E OF CAMI BUDGET FC nd: 22000 /	DR FY	2012				
	FY 2011 APPROVED BUDGET		FY 2012 D PROPOSED BUDGET			\$ INC.	% INC.	BUDGET NOTE
<u>REVENUE:</u>								
General Fee	\$	321,269	\$	336,122	\$	14,853	4.6%	[1]
Pouring Rights	•	26,000	+	26,000	-	0	0.0%	[.]
TOTAL REVENUE	\$	347,269	\$	362,122	\$	14,853	4.3%	
EXPENSE:								
Salaries and Wages								
Contract	\$	54,557	\$	53,235	\$	(1,322)	-2.4%	
Classified Staff		43,347		43,901		554	1.3%	
Graduate Assistants		56,230		56,230		0	0.0%	
Temporary Employment		40,000		40,000		0	0.0%	
Wage/Compensation Pool		1,322		1,132		(190)	-16.8%	[2]
Sub-total Salaries and Wages	\$	195,456	\$	194,498	\$	(958)	-0.5%	
Employee Benefits	\$	36,660	\$	39,344	\$	2,684	7.3%	[3]
Sub-Total Salaries, Wages & Benefits	\$	232,116	\$	233,842	\$	1,726	0.7%	
Operating Expenses								
Supplies	\$	17,300	\$	24,810	\$	7,510	43.4%	
Accommodations/Travel		49,618		32,465		(17,153)	-34.6%	
Information/Communication		28,300		27,500		(800)	-2.8%	
Repair/Maintenance		2,000		3,900		1,900	0.0%	
Equipment		1,000		250		(750)	-300.0%	
Comp Non-Pay/Supplemental Staffing		0		1,300		1,300	100.0%	
Other Expenses		16,935		38,055		21,120	124.7%	
Sub-total Operating Expenses	\$	115,153	\$	128,280	\$	13,127	11.4%	
Fixed Expenses								
General Service Charge	\$	0	\$	0	\$	0	0.0%	
Renewals/Replacements		0		0		0	0.0%	
Sub-total Fixed Expenses	\$	0	\$	0	\$	0	0.0%	
TOTAL EXPENSE	\$	347,269	\$	362,122	\$	14,853	4.3%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	0.0%	

Per FY 2012 guidelines provided by the Office of Finance & Administration
 FY 2012 Wage Compensation Pool of 1%

[3] Per FY 2012 guidelines provided by the Office of Finance & Administration

(1	GOLF COURSE BUDGET FOR FY 2012 (Fund: 21200, 76650 / DEPT: 716000)										
		FY 2011 PPROVED BUDGET	PR	TY 2012 OPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE			
<u>REVENUE:</u> Sales General Fee	\$	512,000 33,685	\$	455,000 22,457	\$	(57,000) (11,228)	-11.13% -33.33%	[1]			
TOTAL REVENUE	\$	545,685	\$	477,457	\$	(68,228)	-12.50%				
EXPENSE: Salaries and Wages Contract	\$	80,703	\$	48,750	\$	(31,953)	-39.59%	[2]			
Classified Other Personnel Wage/Compensation Pool		110,611 87,300 2,296		102,816 100,000 1,819		(7,795) 12,700 (477)	-7.05% 14.55% -20.78%	[3] [4] [7]			
Sub-total Salaries & Wages	\$	280,910	\$	253,385	\$	(27,525)	-9.80%				
Employee Benefits Sub-Total Salaries, Wages & Benefits	\$ \$	76,187 357,097	\$ \$	74,103 327,488	\$ \$	(2,084) (29,609)	<u>-2.74%</u> -8.29%				
Purchases for Resale	\$	28,000	\$	33,000	\$	5,000	17.86%				
Operating Expenses Supplies Accommodations/Travel Communication Repairs and Maintenance Utilities Equipment	\$	45,000 600 3,330 22,000 500 1,800	\$	46,500 1,000 2,800 23,000 800 2,981	\$	1,500 400 (530) 1,000 300 1,181	3.33% 66.67% -15.92% 4.55% 60.00% 65.61%				
Other Expenses Sub-total Operating Expenses	\$	8,480 81,710	\$	1,000 78,081	\$	(7,480) (3,629)	0.00%	[5]			
Fixed Expenses General Service Charge Renewals/Replacements Insurance	\$	6,124 70,018 2,736	\$	6,125 30,000 2,763	\$	1 (40,018) <u>27</u>	0.02% -57.15% 0.00%	[6]			
Sub-total Fixed Expenses	\$ <b>\$</b>	78,878 <b>545,685</b>	\$ \$	38,888 <b>477,457</b>	\$ <b>\$</b>	(39,990) (68,228)	-50.70% <b>-12.50%</b>				
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	0.00%				

[1] Revenue for 2011-12 is below estimates due to poor weather and decline in golf participation nationally.

[2] The 2011-12 contract line no longer includes an assistant director's position (position has been eliminated with the individual's resignation in June, 2011).

[3] The Classified line has been reduced by one staff member spending the winter months working in the Student Recreation Center; therefore, the golf budget only includes 75% of their salary.

[4] Other Personnel has been increased due to the addition of part-time seasonal employees that will replace the assistant director's position.

[5] Other Expenses for 2011-12 are reduced due to the ending of a loan payment for an irrigation pump.

[6] The Renewals and Replacements will be used for the standard R&R practice and for golf cart replacements.

[7] FY 2012 Wage Compensation Pool of 1%

		ICE A		14				
		BUDGET F						
	(Fun	d: 20600, 762	250 /	DEPT: 71700	)0)			
		FY 2011 ROPOSED BUDGET		FY 2012 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE: General Fee General Fee (Facility Fee) Operational Income IDC - Revenue E&G/ICA Other Income	\$	225,466 85,065 450,000 343,602 3,500	\$	175,466 211,231 507,000 317,500 3,500	\$	(50,000) 126,166 57,000 (26,102) 0	(22.18%) 148.32% 12.67% (7.60%) 0.00%	[1] [2]
TOTAL REVENUE	\$	1,107,633	\$	1,214,697	\$	107,064	9.67%	
EXPENSE: Salaries and Wages Contract Salaries	\$	121,772	\$	128,963	\$	7,191	5.91%	[3]
Classified Salaries Graduate Assistants	Ψ	117,248 8,786	Ψ	119,606 8,786	Ψ	2,358 0	2.01% 0.00%	
Other Personnel Wage/Compensation Pool Sub-total Salaries and Wages	\$	80,000 2,777 330,583	\$	105,100 2,501 364,956	\$	25,100 (276) 34,373	31.38% (9.94%) 10.40%	[4] [10]
Employee Benefits	\$	90,991	\$	100,623	\$	9,632	10.59%	
Sub-Total Salaries, Wages & Benefits	\$	421,574	\$	465,579	\$	44,005	10.44%	
Cost of Sales	\$	30,000	\$	48,300	\$	18,300	61.00%	[5]
Operating Expenses	•	45.000	•	07.400	•	40,400	70.000/	101
Supplies Accommodations/Travel Communication Repair and Maintenance	\$	15,300 500 13,580 37,000	\$	27,400 5,000 9,200 28,500	\$	12,100 4,500 (4,380) (8,500)	79.08% 900.00% (32.25%) (22.97%)	[6] [8]
Equipment Non-payroll Compensation Other Expenses		900 11,100 29,939		51,000 30,000 6,000		50,100 18,900 (23,939)	5566.67% 170.27% (79.96%)	[7]
Sub-total Operating Expenses	\$	108,319	\$	157,100	\$	48,781	45.03%	
Fixed Expenses General Service Charge	\$	267,955	\$	267,955	\$	0	0.00%	
Renewals/Replacements Internal Loan Repayment Debt Service Insurance/Other		195,332 74,503 0 9,950		56,006 0 211,231 8,526		(139,326) (74,503) 211,231 (1,424)	(71.33%) (100.00%) 100.00% (14.31%)	[9]
Sub-total Fixed Expenses	\$	547,740	\$	543,718	\$	(4,022)	(0.73%)	
TOTAL EXPENSE	\$	1,107,633	\$	1,214,697	\$	107,064	9.67%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	0.00%	

[1] The proposed Operational Income for 2011-12 includes an additional \$35,000 for a daily concession stand to be operational at the Ice Arena for the first time next year.

[2] Athletics Income for 2011-12 includes \$174,000 from Learfield (Falcon Sports Properties), \$70,500 for ice time to be used by the BGSU varsity hockey team, and \$25,800 of reimbursement for additional expenses incurred by the ice arena for hosting BGSU varsity hockey games, and \$47,200 from E&G.

[3] Contract salaries include making the Ice Arena Coordinator's position a full-time position in 2011-12.

[4] Other Personnel for 2011-12 includes \$6,600 of student labor for the new concession stand and \$10,000 for BGSU varsity hockey game personnel.

[5] Proposed Cost of Sales for 2011-12 includes \$16,500 for the new concession stand.

[6] Proposed Supplies for 2011-12 have increased over last year due to the need for a new "Point-of-Sale" register and new computers.[7] Proposed Equipment purchases for 2011-12 includes \$42,000 worth of new skates to be used for public skating.

Current skates are in extremely poor condition and pose a safety hazard. Purchasing new skates allows for an increase in rental charges for public skating and is reflected in the Operational Income line.

[8] Travel has increased in the proposed budget due to certification needs and educational opportunities that haven't been exercised in the last few years.

[9] Last payment was made in FY 2011

[10] FY 2012 Wage Compensation Pool of 1%

INTERCOLLEGIATE ATHLETICS BUDGET FOR FY 2012 (Fund: 20400, 76400, 20450 / DEPT: 728000 - 746000)										
	A	FY 2011 PPROVED BUDGET	FY 2012 PROPOSED BUDGET		\$ INC.		% INC.	BUDG NOT		
REVENUE:										
General Fee	\$	10,276,604	\$	11,219,248	\$	942,644	9.17%	[1]		
Falcon Club		400,000		475,000		75,000	18.75%	[2]		
Conference Distribution: NCAA/MAC/CCHA		929,000		1,000,000		71,000	7.64%	[3]		
Game Guarantees		1,225,000		975,000		(250,000)	(20.41%)	[4]		
Stadium Suite		240,000		240,000		0	0.00%			
Tickets: Gate/Season		1,604,550		1,676,568		72,018	4.49%	[5]		
Success Challenge		209,186		209,186		0	0.00%			
Title IX Support		201,151		201,151		0	0.00%			
Sponsorships/Merchandising/Licensing		481,000		361,000		(120,000)	(24.95%)	[6]		
Other Income		444,500		205,000		(239,500)	(53.88%)	[7]		
TOTAL REVENUE	\$	16,010,991	\$	16,562,153	\$	551,162	3.44%			
EXPENSE:										
Salaries and Wages										
Contract Salaries	\$	4,440,780	\$	4,520,978	\$	80,198	1.81%	[8]		
Classified Salaries		121,189		122,401		1,212	1.00%			
Graduate Assistants		101,039		121,825		20,786	20.57%	[9]		
Other Personnel		185,165		177,200		(7,965)	(4.30%)			
Wage/Compensation Pool		51,651		44,404		(7,247)	(14.03%)	[10]		
Sub-total Salaries and Wages	\$	4,899,824	\$	4,986,808	\$	86,984	1.78%			
Employee Benefits	\$	1,449,528	\$	1,524,169	\$	74,641	5.15%	[11]		
Sub-Total Salaries, Wages & Benefits	\$	6,349,352	\$	6,510,977	\$	161,625	2.55%			
Operating Expenses										
Supplies/Athletic Equipment	\$	689,325	\$	696,950	\$	7,625	1.11%			
Airfare/Lodging/Meals/Team Travel		1,797,742		1,676,400		(121,342)	(6.75%)	[12		
Communications		595,651		624,350		28,699	4.82%	[13]		
Rentals		369,305		377,000		7,695	2.08%	[14		
Repair & Maintenance		77,510		93,650		16,140	20.82%	[15		
Game Guarantees		254,000		211,000		(43,000)	(16.93%)	[16]		
Grants-In-Aid		5,462,511		5,663,447		200,936	3.68%	[17]		
Medical Insurance		112,000		112,000		0	0.00%			
Non-employee Compensation		299,575		323,150		23,575	7.87%	[18]		
Other Expenses		160,000		368,850		208,850	130.53%	[19]		
Sub-total Operating Expenses	\$	9,817,619	\$	10,146,797	\$	329,178	3.35%			
TOTAL EXPENSE	\$	16,166,971	\$	16,657,774	\$	490,803	3.04%			
Revenue Over/(Under) Expense	\$	(155,980)	\$	(95,621)	\$	60,359	(38.70%)			

			B	COLLEGIATE / UDGET FOR F 23320/DCC: 490	Y 2012	2								
		GEN	ERAL	-	1	NON-REVEN	IUE S	SPORTS	 REVENUE	E SPO	ORTS	тот	AL IC	λ
	PI	FY 2011 ROPOSED BUDGET		FY 2012 ROPOSED BUDGET		FY 2011 PPROVED BUDGET	P	FY 2012 PROPOSED BUDGET	FY 2011 APPROVED BUDGET		FY 2012 ROPOSED BUDGET	FY 2011 APPROVED BUDGET		FY 2012 PROPOSED BUDGET
REVENUE:         General Fee-Grants-in-Aid         General Fee-Non Grants-in-Aid         General Fee-Facility Rental         Grant in Aid Funding         Falcon Club         Conference Distribution: NCAA/MAC/CCHA         Game Guarantees         Stadium Suite         Tickets: Gate/Season         Pouring Rights         Success Challenge         Title IX Support         Sponsorships/Merchandising/Licensing         Other Income	\$	0 4,535,582 0 278,511 400,000 0 0 0 135,000 209,186 201,151 481,000 444,500		5,555,801 0 475,000 209,186 201,151 361,000 205,000	\$	2,821,735 0 0 0 0 0 0 0 0 107,000 0 0 0 0 0 0	\$	2,756,629 0 0 0 0 0 0 0 102,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$ 2,640,776 0 0 929,000 1,225,000 240,000 1,362,550 0 0 0 0 0 0	\$	$\begin{array}{c} 2,906,818\\ 0\\ 0\\ 0\\ 1,000,000\\ 975,000\\ 240,000\\ 1,574,568\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\$	\$ 5 5,462,511 4,535,582 0 278,511 400,000 929,000 1,225,000 240,000 1,469,550 135,000 209,186 201,151 481,000 444,500	\$	5,663,447 5,555,801 0 0 475,000 1,000,000 975,000 240,000 1,676,568 0 209,186 201,151 361,000 205,000
TOTAL REVENUE	\$	6,684,930	\$	7,007,138	\$	2,928,735	\$	2,858,629	\$ 6,397,326	\$	6,696,386	\$ 16,010,991	\$	16,562,153
EXPENSE: Employee Compensation Contract Salaries Classified Salaries Graduate Assistants Other Personnel Wage/Compensation Pool Sub-total Employee Compensation	\$	1,348,673 121,189 101,039 392,165 51,651 2,014,717	\$	1,409,378 122,401 121,825 177,200 44,404 1,875,208	\$	1,293,898 0 0 0 0 1,293,898	\$	1,258,167 0 0 0 1,258,167	\$ 1,591,209 0 0 0 1,591,209	\$	1,853,433 0 0 0 0 1,853,433	\$ 121,189 101,039 392,165 51,651	\$	4,520,978 122,401 121,825 177,200 44,404 4,986,808
Staff Benefits	\$	498,552	\$	528,457	\$	410,276	\$	402,613	\$ 540,700	\$	593,099	\$ 1,449,528	\$	1,524,169
Operating Expenses Supplies/Athletic Equipment Airfare/Lodging/Meals/Team Travel Other Travel Communications Rentals Repair & Maintenance Game Guarantees Grants-In-Aid Medical Insurance Non-employee Compensation Other Expenses Stadium Debt/Scoreboard Utilities (Sebo) Repay Loans (\$406,675) Transfers	\$	207,800 144,900 502,185 364,805 40,010 0 230,000 112,000 57,300 160,000 0 0 0 0	\$	190,400 158,050 530,200 372,500 43,250 0 112,000 59,000 368,850 0 0 0 0 0 0	\$	$\begin{array}{c} 138,525\\ 658,628\\ 0\\ 47,262\\ 4,500\\ 11,500\\ 0\\ 2,755,235\\ 0\\ 84,100\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ $	\$	152,050 657,750 44,850 4,500 24,400 15,000 2,756,629 90,350 0 0 0 0 0 0	\$ 343,000 994,214 0 46,204 0 26,000 2,477,276 0 158,175 0 0 0 0 0 0 0 0	\$	354,500 860,600 49,300 26,000 196,000 2,906,818 173,800 0 0 0 0 0	\$ $\begin{array}{c} 1,797,742\\ 0\\ 595,651\\ 369,305\\ 77,510\\ 254,000\\ 5,462,511\\ 112,000\\ 299,575\\ 160,000\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\$	\$	696,950 1,676,400 0 624,350 377,000 93,650 211,000 5,663,447 112,000 323,150 368,850 0 0 0 0 0 0 0 0 0 0 0 0 0
Sub-total Operating Expenses	\$	1,819,000	\$	1,834,250	\$	3,699,750	\$	3,745,529	\$ 4,298,869	\$	4,567,018	\$ 9,817,619	\$	10,146,797
TOTAL EXPENSE	\$	4,332,269	\$	4,237,915	\$	5,403,924	\$	5,406,309	\$ 6,430,778	\$	7,013,550	\$ 5 16,166,971	\$	16,657,774

### Intercollegiate Athletics Notes:

- [1] General Fee increase per FY 2012 guidelines.
- [2] Project \$75k increase with increase contributions to Falcon Club and sport designated accounts; New annual giving position in place
- [3] Stable funds for NCAA distributions and slight increase in MAC allocations Annually fluctuating distributions (roughly \$150,000) from NCAA Student Op Fund, Academic Enhancement Fund, Basketball Distribution, Grant-in-aid Distribution, and Sport Sponsorship.
- [4] The decrease is due to only having 3 game guarantees scheduled in FY 2012 compared to the four that were scheduled in FY 2011 (FY 2012 contracts: \$775K from West Virginia; \$125K from Idaho; \$75K from MBB game)
- [5] Change associated with one additional home football game
- [6] Decrease is due to a portion of Sponsorship and Concessions revenue being budgeted to the Stroh Center in FY 2012.
- [7] Meal refund ends in FY 2011 from BGSU Dining (approx. \$80,000); other income budgeted to the Stroh Center in FY 2012 includes: (Rental \$25,000,Parking receipts \$38,000; Ticket Office fees \$35,000);
   Prior to FY 2012 15% of summer camp revenue went to ICA. In FY 2012 a \$5 per camper fee will be given to ICA which results in a reduction in revenue of \$45,000
- [8] Increases for coach's market adjustment due January 2011 per contract.
- [9] Reflects increase due to loss of funded GA's from outside ICA
- [10] FY 2012 Wage Compensation Pool of 1%
- [11] Per FY 2012 Guidelines
- [12] Reflects decrease in FY 2012 with football travel requiring one charter flight compared to two in FY 2011. In anticipation that pre-season housing expenses of \$75,000 which were not previously budgeted or charged, will be charged in FY 2012.
- [13] Increase reflects \$25,000 payment to Learfield for Coco-Cola Sponsorship not budgeted in FY 2011.
- [14] Change reflects costs associated with equipment rental for marketing activities and court rental at Perrysburg Tennis Center
- [15] Higher cost associated with reconditioning football equipment
- [16] FY 2012: contractual obligations for guarantee games in football, men's basketball and hockey
- [17] Increases to tuition, room, board, and out-of-state tuition; difference is \$1,000 per student-athlete
- [18] Annual increase in officials fees for selected sports
- [19] Includes increase for internal loan payments for video board upgrade to occur summer 2011; allocated funds for NCAA student athlete opportunity fund for payment of NCAA food and clothing allowance to Pell Grant recipients; costs for football video allocated in this category (\$60,000); minor equipment upgrade in Sebo strength area (\$10,000); allocated cost to Ticket Sales consultant (\$111,000).

		THER FIELD BUDGET (Fund: 2050(	FOR				
	PR	FY 2011 OPOSED BUDGET	PR	FY 2012 OPOSED SUDGET	\$ INC.	% INC.	BUDGE NOTE
REVENUE:							
General Fee	\$	290,600	\$	300,920	10,320	3.55%	[1]
Other Income		5,000		5,000	0	0.00%	
TOTAL REVENUE	\$	295,600	\$	305,920	10,320	3.49%	
EXPENSE:							
Salaries and Wages							
Contract Salaries	\$	24,500	\$	24,745	245	1.00%	
Classified Salaries	•	111,594	•	112,710	1,116	1.00%	
Other Personnel		32,750		29,250	(3,500)	(10.69%)	
Wage/Compensation Pool		1,837		1,916	79	100.00%	[2]
Sub-total Salaries and Wages	\$	170,681	\$	168,621	(2,060)	(1.21%)	
Employee Benefits	\$	49,957	\$	56,436	6,479	12.97%	
Sub-Total Salaries, Wages & Benefits	\$	220,638	\$	225,057	4,419	2.00%	
Operating Expenses							
Supplies	\$	60,162	\$	61,290	1,128	1.87%	[3]
Accommodations/Travel	•	0	•	458	458	0.00%	
Communication		1,300		1,115	(185)	(14.23%)	
Repair and Maintenance		12,000		13,000	1,000	8.33%	[4]
Equipment		1,500		5,000	3,500	233.33%	[5]
Non-payroll compensation		0		0	0	0.00%	
Other Expenses		0		0	0	0.00%	
Sub-total Operating	\$	74,962	\$	80,863	5,901	7.87%	
Fixed Expenses							
General Service Charge	\$	0	\$	0	0	0.00%	
Renewals/Replacements		0		0	0	0.00%	
Sub-total Fixed Expenses	\$	0	\$	0	0	0.00%	
TOTAL EXPENSE	\$	295,600	\$	305,920	10,320	3.49%	
Revenue Over/(Under) Expense	\$	0	\$	0	0	0.00%	

Notes: [1] Per FY 2012 budget guidelines [2] FY 2012 Wage Compensation Pool of 1% [3] Increase in fuel costs [4] Increase to aid with repair cost of aging fleet of equipment [5] Anticipated equipment purhcases in FY 2012

### RECREATIONAL SPORTS AND WELLNESS BUDGET FOR FY 2012 (Includes Student Recreation Center, Field House, Intramurals/Club Sports, Outdoor Program, Outdoor Maintenance) (Fund: 20800, 21000, 76350, 76600 / DEPT: 714000)

	P	FY 2011 ROPOSED BUDGET	P	FY 2012 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:	•	4 004 400	•	4 000 400	¢	04.000	0.550/	
General Fee General Fee (Facilities)	\$	1,821,480 460,959	\$	1,886,166 470,450	\$	64,686 9,491	3.55% 2.06%	
Operational Income		460,959 722,000		730,800		9,491 8.800	1.22%	
IDC Revenue E&G /ICA		311,154		311,154		0,000	0.00%	
Other Income		7,800		7,800		0	0.00%	
TOTAL REVENUE	\$	3,323,393	\$	3,406,370	\$	82,977	2.50%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	561,661	\$	507,489	\$	(54,172)	(9.64%)	[1]
Classified Salaries		343,444		356,577		13,133	3.82%	[2]
Graduate Assistants		43,930		43,930		0	0.00%	
Other Personnel		427,000		435,500		8,500	1.99%	[-7]
Wage/Compensation Pool Subtotal Salaries and Wages	\$	11,841	\$	10,037	\$	(1,804)	(15.24%)	[7]
Subiotal Salaries and Wages	Ф	1,387,876	Ф	1,353,533	Φ	(34,343)	(2.47%)	
Employee Benefits	\$	336,101	\$	320,580	\$	(15,521)	(4.62%)	
Sub-Total Salaries, Wages & Benefits	\$	1,723,977	\$	1,674,113	\$	(49,864)	-2.89%	
Purchase for Resale		\$24,000		\$23,700		(\$300)	(1.25%)	
Operating Expenses								
Supplies		69,500		78,000		8,500	12.23%	[3]
Accommodations/Travel		31,500		38,200		6,700	21.27%	[5]
Communications		29,500		27,400		(2,100)	(7.12%)	
Maintenance & Repair		28,000		43,000		15,000	53.57%	[4]
Equipment		9,500		10,500		1,000	10.53%	
Non-payroll Compensation		5,700		3,000		(2,700)	(47.37%)	
Other Expenses		15,705		10,223		(5,482)	(34.91%)	101
Utilities	\$	755,000	\$	870,000	\$	115,000	15.23%	[6]
Sub-total Operating Expenses	Ф	944,405	Ф	1,080,323	Ф	135,918	14.39%	
Fixed Expenses								
General Service Charge	\$	101,110	\$	101,110	\$	0	0.00%	
Univ. Employee Payout		8,550		6,818		(1,732)	(20.26%)	
Renewals & Replacements		273,542		263,006		(10,536)	(3.85%)	
Debt Service		211,871		221,003		9,132	4.31%	
Insurance/Other Sub-total Fixed Expenses	\$	35,938 631,011	\$	36,297 628,234	\$	359 (2,777)	1.00%	
·	•			,			,	
TOTAL EXPENSE	\$	3,323,393	\$	3,406,370	\$	82,977	2.50%	
Revenue Over/(Under) Expense	\$	-	\$	-	\$	-	0.00%	

Notes:

[1] Savings as a result of a position elimination.

[2] The 2011-12 budget reflects the addition of a Classified golf course worker who will be assisting SRC custodians during three winter months.

[3] The Supplies budget for 2011-12 is higher due to the need to buy supplies for the Drug, Alcohol, and Sexual Offenses (D.A.S.O.) program which was not budgeted in 2010-11.

[4] A 5-10 year building maintenance and repair plan that will be funded through R&R.

[5] The Travel line is up for 2011-12 due to increased offerings in our Outdoor Program which is partnering with HMSLS on PEG classes such as white water rafting and canoeing.

[6] The Utilities budget for 2011-12 was based on 2010-11 actuals projected through the end of year.

[7] FY 2012 Wage Compensation Pool of 1%

		STADIUM ( cludes Sebo BUDGET F und: 209000	Cente FOR F	er Operation) Y 2012			
	PR	FY 2011 COPOSED BUDGET	OPOSED PROPOSED		 \$ INC.	% INC.	BUDGET NOTE
<u>REVENUE:</u>							
General Fee	\$	22,644	\$	23,678	\$ 1,034	4.57%	1
General Fee (Debt Svc.)		229,603		229,603	0	0.00%	
Rental Income		258,226		258,226	 0	0.00%	
TOTAL REVENUE	\$	510,473	\$	511,507	\$ 1,034	0.20%	
EXPENSE:							
Salaries and Wages							
Classified / Hourly	\$	57,812	\$	59,266	\$ 1,454	2.52%	
Supplemental Staffing		11,400	·	13,000	1,600	14.04%	
Wage/Compensation Pool		692		593	(99)	(14.36%)	[2]
Sub-total Salaries & Wages	\$	69,904	\$	72,859	\$ 2,955	4.23%	
Employee Benefits	\$	16,435	\$	18,965	\$ 2,530	15.39%	
Sub-Total Salaries, Wages & Benefits	\$	86,339	\$	91,824	\$ 5,485	6.35%	
Operating Expenses							
Supplies	\$	24,928	\$	16,000	\$ (8,928)	(35.82%)	
Repairs and Maintenance		35,926	·	42,696	6,770	<b>`18.84</b> %	
Equipment		2,445		0	(2,445)	(100.00%)	
Utilities		90,000		90,000	0	0.00%	
Sub-total Operating	\$	153,299	\$	148,696	\$ (4,603)	(3.00%)	
Fixed Expenses							
General Service Charge	\$	41,231	\$	41,231	\$ 0	0.00%	
Debt Service		214,347		214,347	0	0.00%	
Insurance/Other		15,257		15,409	 153	1.00%	
Sub-total Fixed Expenses	\$	270,835	\$	270,987	\$ 153	0.06%	
TOTAL EXPENSE	\$	510,473	\$	511,507	\$ 1,034	0.20%	
Revenue Over/(Under) Expense	\$	(0)	\$	(0)	\$ 0	0.00%	

Notes: [1] Per FY 2012 guidelines [2] FY 2012 Wage Compensation Pool of 1%

### STUDENT HEALTH SERVICE and BUILDING OPERATIONS BUDGET FOR FY 2012 (Fund: 23410/DCC: 457100-457320, 562400, 563400, 245600)

		FY 2011 ROPOSED BUDGET	P	FY 2012 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
General Fee	\$	1,642,422	\$	1,634,053	\$	(8,369)	-0.51%	[1]
Charges		2,640,000		2,400,000		(240,000)	-9.09%	[2]
Other Income		199,780		257,000		57,220	28.64%	
TOTAL REVENUE	\$	4,482,202	\$	4,291,053	\$	(191,149)	-4.26%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	1,096,619	\$	986,410	\$	(110,209)	-10.05%	[3]
Classified Salaries		596,465		534,348		(62,117)	-10.41%	[4]
Other Personnel		199,748		129,000		(70,748)	-54.84%	[5]
Wage/Compensation Pool		22,857		18,658		(4,199)	-22.51%	[6]
Sub-total Salaries and Wages	\$	1,915,689	\$	1,668,416	\$	(247,273)	-12.91%	
Employee Benefits	\$	589,288	\$	570,866		(63,112)	-9.67%	
Sub-Total Salaries, Wages & Benefits	\$	2,504,977	\$	2,239,282	\$	(310,385)	-13.86%	
Purchases for Resale	\$	1,200,000	\$	1,200,000	\$	0	0.00%	
Operating Expenses								
Supplies	\$	140,000	\$	137,000	\$	(3,000)	-2.14%	
Accommodations/Travel		10,000		15,000		5,000	50.00%	
Information/Communication		39,200		56,200		17,000	43.37%	
Repair and Maintenance		40,000		28,000		(12,000)	-30.00%	
Equipment		15,000		33,000		18,000	120.00%	[7]
Non-payroll Compensation		257,932		224,000		(33,932)	-13.16%	
Other Expenses		41,840		66,000		24,160	57.74%	
Sub-total Operating	\$	543,972	\$	559,200	\$	15,228	2.80%	
Fixed Expenses								
General Service Charge	\$	87,710	\$	87,710	\$	0	0.00%	
Renewals/Replacements	Ŧ	63,510	Ŧ	63,510	Ŧ	0	0.00%	
University Employee Separation Plan		0		67,726		67,726	100.00%	
Insurance/Other		30,781		31,089		308	1.00%	
Sub-total Fixed Expenses	\$	182,001	\$	250,035	\$	68,034	37.38%	
TOTAL EXPENSE	\$	4,430,950	\$	4,248,517	\$	(182,433)	-4.12%	
Revenue Over/(Under) Expense	\$	51,252	\$	42,536	\$	(8,716)	-20.49%	

### Notes:

[1] Per FY 2012 guidelines provided by the Office of Finance & Administration

[2] Charges are based on historical and projected actual.

[3] Decrease is a result of the UESP.

- [4] Decrease is the result of the reduction of an FTE.
- [5] The budgeted amount for other personnel (NSLA) has been reduced \$56,069 in recognition of full staffing in FY12.
- [6] FY 2012 Wage Compensation Pool of 1%.
- [7] The allocation in our budget for 10 portable laptop/tablet computers is due to our anticipation of moving to Electronic Health Records (EHR) in the next year. In FY 12 we will also be replacing 10 computers because they are not compatible with the Windows 7 upgrade.

BC	BOWEN-THOMPSON STUDENT UNION BUDGET FOR FY 2012 (Fund: 20200 / Dept: 710000)											
	P	Fund: 20200 FY 2011 ROPOSED BUDGET	Р	pt: 710000) FY 2012 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE				
<b>REVENUE:</b> General Fee (Operating) General Fee (Facilities) Operational Income IDC Revenue (E & G) Other Income <b>TOTAL REVENUE</b>	\$	880,304 2,687,602 1,095,000 132,800 359,863 5,155,569	\$	875,819 2,687,602 1,292,560 179,940 323,550 <b>5,359,471</b>	\$	(4,485) 0 197,560 47,140 (36,313) <b>203,902</b>	-0.51% 0.00% 18.04% 35.50% -10.09% <b>3.95%</b>	[1] [2] [3] [4] [5]				
	Ψ	5,155,505	Ψ	5,555,471	Ψ	205,502	5.5578					
EXPENSE: Salaries and Wages Contract Classified Staff Other Personnel Wage/Compensation Pool Sub-total Salaries and Wages Employee Benefits Sub-Total Salaries, Wages & Benefits Sub-Total Salaries, Wages & Benefits Operating Expenses Supplies Accommodations/Travel Information/Communication Repairs/Maintenance Utilities Equipment Other Expenses Sub-total Operating Expenses	\$ \$ \$ \$ \$	306,597 488,872 425,200 10,601 1,231,270 311,348 1,542,618 90,700 6,000 32,000 44,000 603,500 25,600 12,250 814,050	\$ \$ \$	307,644 498,043 433,260 10,739 1,249,686 \$332,126 1,581,812 138,000 11,650 31,920 47,400 586,400 31,693 7,550 854,613	\$ \$ \$	1,047 9,171 8,060 138 18,416 20,778 39,194 47,300 5,650 (80) 3,400 (17,100) 6,093 (4,700) 40,563	0.34% 1.88% 1.90% 1.30% 1.50% 6.67% 2.54% 52.15% 94.17% (0.25%) 7.73% (2.83%) 23.80% (38.37%) 4.98%	[6] [7] [8] [9] [10]				
Fixed Expenses General Service Charge Univ Employee Separation Program Renewals/Replacements Debt Service Insurance/Other Sub-total Fixed Expenses TOTAL EXPENSE	\$ \$ <b>\$</b>	169,090 40,000 252,000 2,296,022 41,789 2,798,901 5,155,569	\$ \$ \$	169,090 31,660 252,000 2,395,215 42,207 2,890,172 <b>5,326,597</b>	\$ \$ <b>\$</b>	0 (8,340) 0 99,193 418 91,271 171,028	0.00% (20.85%) 0.00% 4.32% 1.00% 3.26% <b>3.32%</b>					
Revenue Over/(Under) Expense	₽ \$		\$ \$		∳ \$	32,874	0.00%					

[1] Per FY 2012 guidelines provided by the Office of Finance & Administration

[2] Funded from General Fees (Facilities) includes Debt Service (if applicable), Renewals and Replacements, and Property Insurance

[3] Operational income FY2012: Bookstore (\$676,000); Dining (\$350,000); and Wendy's (\$69,000), conference and room rental (\$115,100), Misc. Conference (\$53,900) and other miscellaneous revenue (\$28,560).

[4] E & G income: Student Union Facility income (\$132,800); Olscamp (\$15,000); Space Assignments (\$32,140)

[5] Other income includes: A/V services (\$152,250), tenant utility and cleaning reimbursement (\$58,100), ATM/banking services (\$113,200, including \$100,000 from PNC),

[6] Other personnel is primarily student employment (\$429,000)

[7] FY2012 Wage Compensation Pool of 1%

[8] Includes expenses associated with Misc Conferences (\$53,900)

[9] Travel FY2012 - restore professional development funding; includes expenses associated with Misc Conferences.

[10] FY12 projections based on projected actuals for FY11.

	(Fi	SHUTTLE BUDGET F und: 21800 /	OR F	Y 2012				
	PR	FY 2011 FY 2012 PROPOSED PROPOSED BUDGET BUDGET			\$ INC.	% INC.	BUDGET NOTE	
REVENUE:	•	400.000	•	440.000	¢	40.000	40.000/	[4]
Other Income Support from Student General Fees	\$	100,000 645,152	\$	110,000 664,507	\$	10,000 19,355	10.00% 3.00%	[1] [2]
Support nom Student General Lees		043,132		004,307		19,555	3.00 /8	[2]
TOTAL REVENUE	\$	745,152	\$	774,507	\$	29,355	3.94%	
EXPENSE:								
Salaries and Wages								
Classified	\$	325,850	\$	269,064	\$	(56,786)	-17.43%	101
Wage/Compensation Pool	_	3,406	_	2,667		(739)	-21.70%	[3]
Sub-total Salaries & Wages	\$	329,256	\$	271,731	\$	(57,525)	(17.47%)	
Employee Benefits	\$	78,311	\$	51,567	\$	(26,744)	(34.15%)	
Sub-total Salaries, Wages and Benefits	\$	407,567	\$	323,298	\$	(84,269)	(20.68%)	[4]
Operating Expenses								
Supplies	\$	86,283	\$	86,183	\$	(100)	(0.12%)	
Information and Communication		6,000		6,000		0	0.00%	
Repairs and Maintenance		47,470		47,470		0	0.00%	
Equipment		2,400		2,400		0	0.00%	
Travel		50		50		0	0.00%	
Sub-total Operating Expenses	\$	142,203	\$	142,103	\$	(100)	(0.07%)	
Fixed Expenses								
Renewals/Replacements	\$	189,197	\$	302,921	\$	113,724	60.11%	
Insurance		6,185		6,185	•	0	0.00%	
Sub-total Fixed Expenses	\$	195,382	\$	309,106	\$	113,724	58.21%	
TOTAL EXPENSE	\$	745,152	\$	774,507	\$	29,355	3.94%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	100.00%	

[1] New shuttle buses will create an increased opportunity for charter revenue.
 [2] Per FY 2012 guidelines provided by the Office of Finance & Administration
 [3] FY 2012 Wage Compensation Pool of 1%
 [4] The decrease is a result of the University Employee Separation Plan (UESP).

		Stroh UDGET F 1: 20900 /	OR F					
	PROP	2011 POSED DGET	P	FY 2012 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
Facility Fee	\$	0	\$	1,765,471	\$	1,765,471	100.00%	[1]
Operational Income		0		596,800		596,800	100.00%	[2]
Other Income		0		102,000		102,000	100.00%	[3]
TOTAL REVENUE	\$	0	\$	2,464,271	\$	2,464,271	100.00%	
EXPENSE:								
Salaries and Wages								
Contract Salaries	\$	0	\$	36,000	\$	36,000	100.00%	[4]
Classified Staff	•	-	\$	80,000	•	80,000	100.00%	[5]
Temporary Employment		0	+	82,500		82,500	100.00%	[6]
Wage/Compensation Pool		0		1,300		1,300	100.00%	[7]
Sub-total Salaries & Wages	\$	0	\$	199,800	\$	199,800	100.00%	
Employee Benefits	\$	0	\$	47,000	\$	47,000	100.00%	[8]
Sub-total Salaries, Wages and Benefits	\$	0	\$ \$	246,800	\$	246,800	100.00%	[0]
Operating Expenses	<u>,</u>	•	•		•			
Supplies	\$	0	\$	20,000	\$	20,000	100.00%	101
Information and Communication		0		25,000		25,000	100.00%	[9]
Repairs and Maintenance		0		35,000		35,000	100.00%	
Equipment		0		20,000		20,000	100.00%	
Utilities		0		125,000		125,000	100.00%	[10]
Travel	-	0	•	5,000		5,000	100.00%	
Sub-total Operating Expenses	\$	0	\$	230,000	\$	230,000	100.00%	
Fixed Expenses								
Renewals/Replacements	\$	0	\$	200,000	\$	200,000	100.00%	
Debt Service			\$	1,765,471		1,765,471	100.00%	[1]
Insurance/Other		0		22,000		22,000	100.00%	[11]
Sub-total Fixed Expenses	\$	0	\$	1,987,471	\$	222,000	100.00%	-
TOTAL EXPENSE	\$	0	\$	2,464,271	\$	2,464,271	100.00%	
Revenue Over/(Under) Expense	\$	0	\$	0	\$	0	100.00%	

[1] Per FY 2012 guidelines provided by the Office of Finance & Administration

[2] Includes: rental income, facility fee, ticket rebate, club seats, corproate sponsorships, concessions, falcon team store, auxiliary events, parking receipts, merchandise

[3] Other miscellaneous income; includes reimbursements from events per contracts; includes uncategorized event income for concerts/shows that guarantees are paid where net profit will be realized

- [4] General Manager
- [5] Includes support staff for annual operations
- [6] Temporary staffing costs for facility and events that are specific to BGSU Athletics; other events by contract will be reimbursed by lessor
- [7] FY 2012 Wage & Compensation Pool of 1%
- [8] Per FY 2012 guidelines provided by the Office of Finance & Administration
- [9] Website, publications, promotional materials, and marketing
- [10] Based on utility model from URS
- [11] Insurance cost calculated based on replacement cost of \$34M for the structure and \$1M for contents

# PROPOSED FY 2012 RESIDENCE & DINING HALL BUDGETS

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration June 24, 2011

# TABLE OF CONTENTS

	Page No.
Overview	1
Cost of Higher Education-Sorted by 2011 Total Cost [Original] [Schedule 2]	2
Cost of Higher Education-Sorted by FY 2011 Total Cost [BGSU presented at proposed FY 2012 rates/Others shown at FY 2011 rates] [Schedule 3]	3
Cost of Higher Education-Sorted by Projected FY 2011 Total Cost [BGSU presented at FY 2012 proposed rates/Others shown with 3% increase over FY 2011 rates] [Schedule 4]	4
RESIDENCE HALLS	
Residence Hall Income & Expenditure Chart	5
Proposed Residence Hall Budget	6-9
Proposed Semester Room Rates - FY 2012	10
Projected Residence Hall Room Rental Income	11
DINING HALLS	
Dining Hall Income & Expenditure Chart	12
Proposed Dining Hall Budget	13-14
Proposed Meal Plan Rates - FY 2012	15
Projected Meal Plan Income - FY 2012, 2011, 2010	16

# **OVERVIEW OF RESIDENCE & DINING HALL BUDGET FY 2012**

# Residence Hall Budget

Residence hall occupancy is projected for budgeting purposes to be 50 for Summer Semester, 2011; 6,200 for Fall Semester, 2011 (4,985 in ORL and 1,215 in Capstone); and 5,755 for Spring Semester, 2012 (4,550 in ORL and 1,205 in Capstone). These occupancy levels reflect an increase of 882 rooms for the academic year in recognition of the projected enrollment increase. The remaining residence halls provide a maximum occupancy of 6,070.

The residence hall budget is built on the room rental increase approved by the Board of Trustees on March 18, 2011. The standard double room rate will be \$2,335 per semester, an increase of \$55/semester or 2.41%. All room rental rates have been reviewed in an attempt to equalize rates that are economically justifiable.

# **Residential Computing Connection**

The residential computing connection budget is built on the technology fee of \$95 per semester. This fee is assessed to each residential student to support the residential computing requirements within each residence hall and leased apartment. This budget is reflected in the residence hall budget for FY 2012.

# **Dining Services**

Dining Services semester meal plan contracts are projected to total 12,702, an increase of 1,766 or 16.14%.

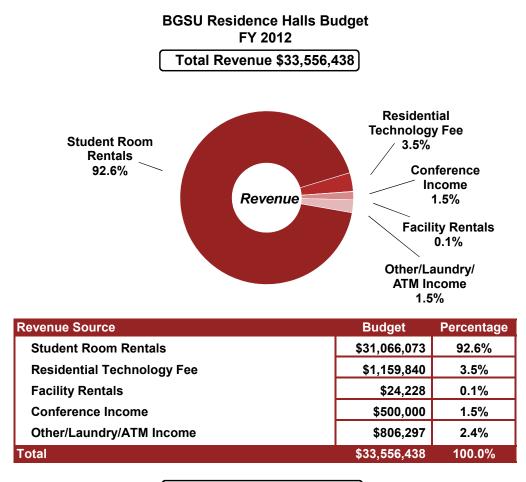
Dining Services will continue its policy to eliminate student meal plan rollover from year to year. This policy requires that all meal plan balances to expire on the last day of spring semester 2012. Students will be required to use their meal plan balance before that date. All balances in student meal plans on that date will expire and be forfeited. Refunds cannot be offered on unused meal plan balances.

The proposed policy allows for meal plan balances to carryover from fall to spring semester only. Summer semester meal plan balances would forfeit on the last date of summer semester.

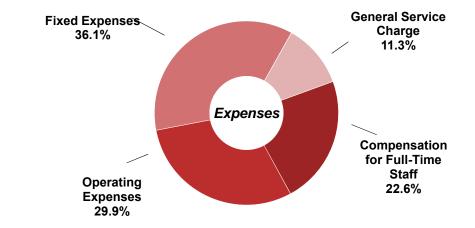
	Base Cost of Highe	er Educat	ion-Sorted by	y FY 2011	TOTAL C	OST
			ORIGINAL			
				Total		
				Tuition &	Room &	FY2011
No.	Four-Year Public Colleges	Tuition	General Fees	Fees	Board	Total Cost
1	Central State University	\$2,992	\$2,488	\$5,480	\$8,198	\$13,678
2	Shawnee State University	\$2,992	\$1,008	\$6,546	\$7,314	\$13,860
3	Youngstown State University	\$5,802	\$1,396	\$7,198	\$7,600	\$14,798
4	Wright State University	\$6,276	\$2,094	\$8,370	\$7,800	\$16,170
5	BGSU	\$8,322	\$1,382	\$9,704	\$7,510	\$17,214
6	Kent State University	\$7,568	\$1,462	\$9,030	\$8,376	\$17,406
7	University of Toledo	\$7,300	\$1,992	\$9,292	\$8,568	\$17,860
8	Ohio State University	\$8,541	\$879	\$9,420	\$8,874	\$18,294
9	University of Akron	\$7,732	\$1,514	\$9,246	\$9,160	\$18,406
10	Cleveland State University	\$7,302	\$1,214	\$8,516	\$9,987	\$18,503
11	Ohio University	\$7,944	\$1,659	\$9,603	\$9,621	\$19,224
12	University of Cincinnati	\$8,493	\$1,572	\$10,065	\$9,702	\$19,767
13	Miami University	\$10,426	\$2,228	\$12,654	\$9,786	\$22,440
	Sorted by FY 2011 Total Cos	t				

				of Higher					
		BGSU Prop	bosed FY 201		her Institut	ions FY 201	1 Rates		
No.	Four-Year Public Colleges	Tuition	General Fees	Total Tuition & Fees	Room & Board	FY2012 Total Cost	FY2011 Total Cost	Dollar ▲ 2011 to 2012	% ▲ 2011 to 2012
1	Central State University	\$2,992	\$2,488	\$5,480	\$8,198	\$13,678	\$13,678	\$0	0.00%
2	Shawnee State University	\$5,538	\$1,008	\$6,546	\$7,314	\$13,860	\$13,860	\$0	0.00%
3	Youngstown State University	\$5,802	\$1,396	\$7,197	\$7,600	\$14,798	\$14,798	\$0	0.00%
4	Wright State University	\$6,276	\$2,094	\$8,370	\$7,800	\$16,170	\$16,170	\$0	0.00%
5	BGSU **	\$8,614	\$1,430	\$10,044	\$7,694	\$17,738	\$17,214	\$524	3.04%
6	Kent State University	\$7,568	\$1,462	\$9,030	\$8,376	\$17,406	\$17,406	\$0	0.00%
7	University of Toledo	\$7,300	\$1,992	\$9,292	\$8,568	\$17,860	\$17,860	\$0	0.00%
8	Ohio State University	\$8,541	\$879	\$9,420	\$8,874	\$18,294	\$18,294	\$0	0.00%
9	University of Akron	\$7,732	\$1,514	\$9,246	\$9,160	\$18,406	\$18,406	\$0	0.00%
10	Cleveland State University	\$7,302	\$1,214	\$8,516	\$9,987	\$18,503	\$18,503	\$0	0.00%
11	Ohio University	\$7,944	\$1,659	\$9,603	\$9,621	\$19,224	\$19,224	\$0	0.00%
12	University of Cincinnati	\$8,493	\$1,572	\$10,065	\$9,702	\$19,767	\$19,767	\$0	0.00%
13	Miami University	\$10,426	\$2,228	\$12,654	\$9,786	\$22,440	\$22,440	\$0	0.00%
	** BGSU Assumptions								
	Represents FY 2012 Prop	osed Rates	;		Annual				
	Room Revenue based of	on 2.4% inci	rease		\$4,670				
	UDS based on 2.5% inc	rease			\$3,024				
					\$7,694				
	Sorted by FY 2012 Total 0	`ost							

				oposed FY					
	01	her Institut	ions at 3% In	crease Roon	h & Board (		1 Rates		<b>.</b>
No.	Four-Year Public Colleges	Tuition	General Fees	Total Tuition & Fees	Room & Board	Projected FY 2012 Total Cost	FY 2011 Total Cost	Dollar ▲ 2011 to 2012	% ▲ 2011 to 2012
1	Central State University	\$2,992	\$2,488	\$5,480	\$8,444	\$13,924	\$13,678	\$246	1.80%
2	Shawnee State University	\$5,538	\$1,008	\$6,546	\$7,533	\$14,079	\$13,860	\$219	1.58%
3	Youngstown State University	\$5,802	\$1,396	\$7,198	\$7,828	\$15,026	\$14,798	\$228	1.54%
4	Wright State University	\$6,276	\$2,094	\$8,370	\$8,034	\$16,404	\$16,170	\$234	1.45%
5	BGSU **	\$8,614	\$1,430	\$10,044	\$7,694	\$17,738	\$17,214	\$524	3.04%
6	Kent State University	\$7,568	\$1,462	\$9,030	\$8,627	\$17,657	\$17,406	\$251	1.44%
7	University of Toledo	\$7,300	\$1,992	\$9,292	\$8,825	\$18,117	\$17,860	\$257	1.44%
8	Ohio State University	\$8,541	\$879	\$9,420	\$9,140	\$18,560	\$18,294	\$266	1.46%
9	University of Akron	\$7,732	\$1,514	\$9,246	\$9,435	\$18,681	\$18,406	\$275	1.49%
10	Cleveland State University	\$7,302	\$1,214	\$8,516	\$10,287	\$18,803	\$18,503	\$300	1.62%
11	Ohio University	\$7,944	\$1,659	\$9,603	\$9,910	\$19,513	\$19,224	\$289	1.50%
12	University of Cincinnati	\$8,493	\$1,572	\$10,065	\$9,993	\$20,058	\$19,767	\$291	1.47%
13	Miami University	\$10,426	\$2,228	\$12,654	\$10,080	\$22,734	\$22,440	\$294	1.31%
	** BGSU Assumptions								
	Represents FY 2012 Prop								
	Room Revenue based o UDS based on 2.5% incr		ase		\$4,670 \$3,024				
					\$7,694				
					. ,				
	All other institutions based of	on 3% Room	and Board inc	rease	3%				
	Sorted by FY 2012 Total C	ost							



Total Expense \$33,013,606



Expense	Budget	Percentage
Compensation for Full-Time Staff	\$7,461,024	22.6%
Operating Expenses	\$9,884,972	29.9%
Fixed Expenses	\$11,932,933	36.1%
General Service Charge	\$3,734,677	11.3%
Total	\$33,013,606	100.0%

		OFFICE OF RE BUDGET F Dept: 7	OR F` 70000	Y 2012 10						
Funds: 20000, 20010, 20020, 3	20030	, 20040, 20050	, 200	60, 20070, 200	)81,	, 20082, 2008	3, 23000, 7600	0		
		FY 2011		TOTAL						
	A	PPROVED	Ρ	ROPOSED		\$	%	BUDGET		
		BUDGET		BUDGET		INC.	INC.	NOTE		
REVENUE:	¢	27.056.060	¢	24 066 072	¢	4 000 442	14.00/	Τ 4		
Operational Income (Student Rms) Residential Technology Fee	\$	27,056,960 1,083,200	\$	31,066,073 1,159,840	\$	4,009,113 76,640	14.8% 7.1%	T-1 T-2		
Facility Income		409,048		24,228		(384,820)	-94.1%	T-3		
Investment Income		243,320		24,220		(243,320)	-100.0%	T-4		
Conference Income		700,000		500,000		(200,000)	-28.6%	T-5		
Other/Laundry/ATM Income		667,000		806,297		139,297	20.9%	T-6		
TOTAL REVENUE	\$	30,159,528	\$	33,556,438	\$	3,396,910	11.3%			
EXPENSE:										
Salaries and Wages										
Contract	\$	1,674,063	\$	1,855,237	\$	181,174	22.6%	T-7		
Classified	*	2,610,668	Ŧ	2,249,772	*	(360,896)	-13.2%	T-8		
Graduate Assistants		201,806		174,848		(26,958)	-13.4%	T-9		
Resident Advisors		137,360		110,760		(26,600)	-19.4%	T-10		
Other Personnel		1,542,290		1,324,548		(217,742)	-2.1%			
Wage/Compensation Pool		55,941		41,354		(14,587)	-22.7%			
Sub-total Salaries & Wages	\$	6,222,128	\$	5,756,520	\$	(465,608)	-1.6%			
Employee Benefits	\$	1,908,416	\$	1,704,504	\$	(203,912)	-10.7%			
Sub-total Salaries, Wages, Benefits	\$ \$	8,130,544	\$	7,461,024	\$	(669,520)	-3.8%			
Operating Expenses Supplies	\$	655,407	\$	536,108	\$	(119,299)	-18.2%	T-11		
Information and Communication	φ	323,894	φ	333,860	φ	9,966	3.1%	1-11		
Repairs and Maintenance		1,681,658		1,586,677		(94,981)	-5.6%	T-12		
Equipment		531,196		642,800		111,604	21.0%	T-13		
Travel		269,100		303,912		34,812	12.9%	T-14		
Comp Non-Pay/Suppl Staffing		113,832		266,000		152,168	133.7%	T-15		
Utilities		3,217,000		3,535,002		318,002	9.9%	T-16		
Other Expenses		2,421,998		2,680,613		258,615	-4.6%	T-17		
Sub-total Operating Expenses	\$	9,214,085	\$	9,884,972	\$	670,887	3.0%			
Fixed Expenses										
Renewals/Replacements	\$	1,640,141	\$	1,531,016	\$	(109,125)	-6.7%	T-18		
General Service Charge	•	3,734,677		3,734,677		0	0.0%			
Debt Service		4,622,970		8,879,354		4,256,384	92.1%	T-19		
Transfer to I.T.S		387,555		696,574		309,019	79.7%			
Insurance/Other		1,597,083		1,522,563		(74,520)	-4.7%	T-20		
Sub-total Fixed Expenses	\$	11,982,426	\$	15,667,610	\$	3,685,184	35.1%			
TOTAL EXPENSE	\$	29,327,055	\$	33,013,606	\$	3,686,551	14.0%			
Revenue Over/(Under) Expense	\$	832,473	\$	542,833	\$	(289,640)	-53.8%			
* cap budget potes on the following page										

\* see budget notes on the following pages

RESIDENCE HALLS BUDGET by Program Area FY 2012 (Fund: 20000, 20010, 20020, 20030, 20040, 20050, 20060, 20070, 20081, 20082, 20083, 23000, 76000 DEPT: 700000 )

	ļ	FY 2011 APPROVED BUDGET	F	FY 2012 PROPOSED BUDGET	COMMENTS	
SOURCES OF FUNDS:					-	
Student Room Rentals	\$	27,056,960	\$	23,595,585		
Investment Income		243,320		0		
Facility Rentals		409,068		24,228		
Conference Income		700,000		500,000		
Other/Laundry/ATM Income		667,000		632,576		
TOTAL SOURCES	\$	29,076,348	\$	24,752,389		

	RE	SIDENCE HAL	L MAN	NAGEMENT	CUSTODIA (DCC: 562			MAINTENANCE BUDGETS (DCC: 563000-563350)					TOTAL			
	A	FY 2011 FY 2012 Approved Proposed Budget Budget		FY 2011 Approved Budget	Р	FY 2012 Proposed Budget	FY 20 <sup>7</sup> Approv Budge	ed	FY 201 Propos Budae	ed	FY 2011 Approved Budget			FY 2012 Proposed Budget		
PROPOSED EXPENSES: COMPENSATION FOR FULL-TIME STAFF: Contract Classified Staff Graduate Assistants Resident Advisors Temporary/Student/Limited Term Benefits Wage/Compensation Pool	\$	1,352,561 399,970 201,806 137,360 1,032,100 878,063 22,169	\$	1,353,983 322,260 157,276 90,320 880,774 757,156 17,521	\$1,822,730 124,221 806,272 24,194	5	\$1,679,017 120,000 688,397 19,561	\$349, 7, 156,	796	\$248 12 101	2,000 1,883 2,895	\$	1,352,561 2,572,496 201,806 137,360 1,163,990 1,840,803 51,085	\$	1,353,983 2,249,772 157,276 90,320 1,012,774 1,547,436 39,977	
Subtotal Employee Compensation	\$	4,024,029	\$	3,579,290	\$ 2,777,417	\$	2,506,975	\$ 518,				\$		\$	6,451,538	
OPERATING EXPENSES: Supplies Accommodations/Travel Communications Maintenance & Repair Equipment Supplemental Staffing Other Expenses Tuition/Room & Board/Scholarships Apartment Rental Student Cable TV Utilities Laundry Subtotal Operating Expenses	\$	150,000 260,000 310,000 440,000 209,000 1,946,600 27,000 335,000 3,217,000 213,000 8,177,600	\$	120,000 239,000 296,616 833,000 422,000 200,000 138,000 1,737,574 300,000 2,962,092 190,270 7,438,552	259,207 6,000 90,047 48,146 28,632 6,868 \$ 441,400		228,000 6,000 2,500 80,000 40,000 20,000 6,868 383,368	2, 228, 23, 15,	500 394 511 050 200 386	5 210 20 15 5	5,000 5,000 5,000 5,000 5,000 5,000	\$	575,207 266,500 315,394 1,318,658 511,196 113,832 219,254 1,946,600 27,000 335,000 3,217,000 213,000 9,058,641	\$	478,000 245,000 304,116 1,123,000 482,000 235,000 149,868 1,737,574 0 300,000 2,962,092 190,270 8,206,920	
FIXED & GENERAL EXPENSES: General Service Charge ITS Telecomm Charge Property Insurance Debt Service Infrastructure Payment Renewals & Replacements Subtotal Fixed & General Expenses												\$	3,734,677 \$425,000 223,583 4,622,970 948,500 <u>1,575,141</u> 11,529,871	\$	3,734,677 \$0 208,733 3,841,241 948,500 <u>1,300,366</u> 10,033,517	
TOTAL EXPENSES	\$	12,201,629	\$	11,017,842	\$ 3,218,817	\$	2,890,343	\$ 958,	296	\$ 750	),273	\$	27,908,613	\$	24,691,975	
Revenue Over/(Under) Expenses													1,167,735		60,414	

# RESIDENCE HALL BUDGETS FY2012 BUDGET PROCESS

## Total Housing Budget - FY11 Approved compared to FY12 Proposed

### Overview

This budget includes all of Residence Life (funds 20000/20100) - Residence Halls (RH), Fraternity & Sorority Life Houses (FSL),

Specific explanations for changes between the FY11 and FY12 budgets, corresponding to the Budget Notes beginning with "T", are

### Revenue

- T-1 Operational Income The FY12 budget is based on projected 6,200 Fall residents and 5,755 Spring; whereas the FY11 ORL budgeted room revenue was based upon 5,700 Fall residents and 5,300 Spring. Besides this 500 resident increase, the new halls (1,215 beds at 95% occupancy) are priced at an increase of \$460 per semester over the standard halls' rates. This combination of increasing our occupancy at the same time as offering new premium-priced rooms results in the \$4
- **T-2 Residential Technology Fee** The increase in the budgeted occupancy for FY12 is due to the 500 resident increase for Fall and 455 for Spring. The tech fee of \$95 is the same as FY11.
- **T-3** Facility Income When the FY11 ORL budgets were proposed, Conklin North was still scheduled to be utilized as office space; however, when it was reconverted to student housing, the facility rental income that Residence Life received from E&G for the Conklin office space was removed. This equates to the 94 percent or \$385,000 reduction in income.
- **T-4 Investment Income** Per the FY12 Budget Guidelines, the investment interest income is no longer distributed to the Office of Residence Life, reducing revenues by \$243,000.
- **T-5 Conference Income** At this time, Conference Programs revenue is forecasted to be down by approximately \$200,000 for FY12, although a great deal of effort continues to be made to attract additional conferences to our campus. Because of economic constraints, many conferences have been reduced in size and/or duration.
- **T-6** Other Income Laundry Fee income increased by only \$19,300 because the Capstone budget netted the \$50/semester fee charged to residents with the \$20/semester that is paid to the laundry services vendor. The Capstone budget includes Interest Income of \$86,600 and Turnaround Income of \$12,000 that is new. The remaining \$21,000 is the result of

### Personnel

- T-7 Contract Staff New staffing included in the Capstone ProForma is comprised of a General Manager, an Assistant General Manager, an Office Coordinator, a Maintenance Supervisor, two Maintenance Techs, a part-time Maintenance Assistant, and three Custodians. This represents a \$323,000 increase.
  - T-8 Classified Staff -The FY12 Classified Staff budget was reduced by 5 FTE in the Custodial DCCs, 2.5 FTE in Maintenance, 1 Administrative Assistant III from the Residence Life central office and 1 full-time Hall Secretary I, with a net savings of \$323,000. These reductions are from the redistribution of workloads, a greater reliance on student employees, and 800 beds being taken off line because of the new 1,300 beds in the Falcon Properties halls.
  - **T-9** Graduate Assistants A total reduction of 3 graduate assistants was accomplished in order to reduce expenses by \$27,000 for FY12 two from Fraternity & Sorority Life and one from Residence Life Central Office.

**T-10 Resident Assistants** - A savings of \$27,000 is due to an overall reduction in the stipend. Also, the stipends are no longer on a graduated scale relating to years of service.

# **Operating Expenses**

- **T-11 Supplies** Overall, the FY12 budget for supplies has been reduced by \$119,300 due in part to the BGSU Maintenance and Custodial departments' savings. Specifically, Custodial has budgeted less for paper products and cleaning supplies, as well as outside contractors' services; and in Maintenance, an improved inventory management system will result in lower expenses; total savings is \$67,000. The majority of the remaining \$52,300 in savings can be attributed to reductions in
- **T-12 Repairs & Maintenance** There is a reduction of \$185,000 from the cancellation of the leases on the apartments on North Enterprise and the two Brookwood houses.
- T-13 Equipment The FY12 Equipment budget needed to be increased to accommodate the change in ITS policy relating to the regular replacement of existing computers, currently on a four-year cycle. In previous years, ITS funded and coordinated this replacement cycle; however, in FY11 the Residence Halls Computer Lab equipment was not replaced due to budgetary constraints. Going forward all departments will be charged for the actual expenses for replacing the computers. The number of computers in the Labs totals approximately 350, times an approximate cost of replacements at \$1,750 divided by a four-
- **T-14** Travel The increase from the Capstone travel budget of \$35,800 is offset by a \$1,000 credit from the other areas.
- T-15 Non-Payroll Compensation The FY12 budget includes consultants to advise on a new cable television system/provider and the continued services from consultants on our Housing Master Plan and new Greek Housing Study, which is an overall increase of \$121,000. The remaining increase is from the Capstone budget of \$30,000 for auditing.
- **T-16** Utilities The utilities savings from the demolition of Rodgers, R8, R9, and sections of McDonald are offset by the two new halls' estimated utilities of \$573,000 and the forecasted rate increases of electricity at 7.5 percent and natural gas, water
- T-17 Other Expenses With the reduction of the 3 graduate assistants in FY12, the expenses for corresponding tuition/fee waivers and meal plans have also been removed from this line. Also, the meal allowance for Greek House staff has been

### **Fixed Expenses**

- **T-18 Renewal & Replacements** Due to the overall reduction in Residence Life's room revenue, the budgeted Renewal and Replacement transfer has been reduced by \$275,000, Residential Computing Connection has been reduced by \$65,000 because of the need for computer replacements, and Capstone has a budget of \$231,000 for Building Reserve, which nets
- **T-19 Debt Service** The first debt payment for Falcon Properties of \$5,038,113 and a credit adjustment to the Residence Life debt nets to an increase of \$4,256,000.
- **T-20 Insurance/Other** The Residence Life FY12 budget for Other Fixed expense is reduced by \$425,000 due to the elimination of the ITS Telecommunications transfer. The Capstone budget adds \$236,000 for the Management Fee and \$128,000 for insurances. These net to a decrease of \$61,000 with the remaining decrease coming from a reduction in the Residence Halls property insurance (demolition of Rodgers, R8, R9, and portions of McDonald).

### BOWLING GREEN STATE UNIVERSITY Residence Halls Proposed Semester Room Rates - FY 2012

De un Terre	FY2009	FY2010	FY2011	FY2012		% Change
Room Type RATE INCREASES:	Room Rate	Room Rate	Room Rate	Room Rate	in Rate	in Rate
Tier 1 Standard Double Room	\$2,110	\$2,215	\$2,280	\$2,335	\$55	2.41%
Tier 1 Standard Single Room	\$2,850	\$2,950	\$3,050	\$2,840	-\$210	-6.89%
Tier 2 Conklin North Double Room	n/a	n/a	\$2,440	\$2,500	\$60	2.46%
Tier 2 Greek Units Double Room	\$2,285	\$2,315	\$2,370	\$2,500	\$130	5.49%
Tier 2 Greek Units Single Room	\$2,930	\$3,050	\$3,130	\$3,000	-\$130	-4.15%
Tier 3 Double Room	\$2,550	\$2,600	\$2,600	\$2,665	\$65	2.50%
Tier 3 Single Room	\$3,060	\$3,200	\$3,050	\$3,125	\$75	2.46%
Tier 3 Super Single Room	\$3,700	\$3,700	\$3,400	\$3,300	-\$100	-2.94%
Totals - Average Percent Increase/(Decrease)	\$19,485	\$20,030	\$22,320	\$22,265	-\$55	-0.25%
NEW RATES FOR FY2012:					\$0	
Tier 1 Super Single Room				\$3,000	\$3,000	
Tier 2 Conklin North Single Room				\$3,000	\$3,000	
Tier 2 Conklin N/Greek Units Super Single Room				\$3,165	\$3,165	
Tier 4 Double Room				\$2,800	\$2,800	
Tier 4 Single Room				\$3,300	\$3,300	

FY2012 Average Room Rate Increase: -0.25%

Proposed Standard Double Increase: 2.41%

Tier 1: Harshman, Kohl, Kreischer, McDonald

Tier 2: Conklin North, Greek Units

Tier 3: Offenhauer, Founders

Tier 4: Centennial, Falcon Heights

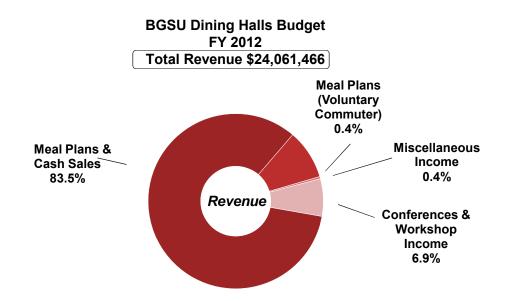
### BOWLING GREEN STATE UNIVERSITY OFFICE OF RESIDENCE LIFE FY12 BUDGET PROCESS PROJECTED 2011-2012 ROOM REVENUE:

2.41%

-0.25%

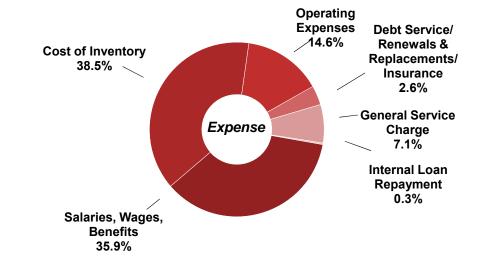
FY12 BUDGET PROCESS PROJECTED 2011-2012 ROOM REV	VENUE:				50	Budgeted at 6		
		РІ	ROPOSE	D	50	4,985 RESIDEN	4,549 CE HALLS	9,585
Room Type	FY2011 Room Rate	Amount Change in Rate	Percent Change in Rate	FY2012 Room Rate	50 Summer 2011	4,985 Fall 2011	4,550 Spring 2012	9,586 Fiscal Year Total
Tier 1 Standard Double Room FY 2010-2011 Income FY 2011-2012 Income	\$2,280	\$55	2.41%	\$2,335	50 \$78,600 \$81,000	3,061 \$7,900,200 \$7,146,452	2,753 \$7,457,880 \$6,429,045	5,864 \$15,436,680 \$13,656,497
Tier 1 Standard Single Room FY 2010-2011 Income FY 2011-2012 Income	\$3,050	(\$210)	-6.89%	\$2,840		\$921,100 \$0	\$756,400 \$0	0 \$1,677,500 \$0
Tier 1 Std Double Rm as Single FY 2010-2011 Income FY 2011-2012 Income	n/a			\$ 3,000		\$0 \$0	\$0 \$0	0 \$0 \$0
Tier 2 Conklin North Double Room FY 2010-2011 Income FY 2011-2012 Income	\$2,440	\$60	\$0	\$ 2,500		234 0 \$585,000	218 \$0 \$544,050	452 \$0 \$1,129,050
Tier 2 Conklin North Single Room FY 2010-2011 Income FY 2011-2012 Income	n/a			\$3,000		\$0 \$0	\$0 \$0	0 \$0 \$0
Tier 2 Conklin N Double Rm as Singl FY 2010-2011 Income FY 2011-2012 Income	n/a			\$ 3,165		\$0 \$0	\$0 \$0	0 \$0 \$0
Tier 2 Greek Units Double Room FY 2010-2011 Income FY 2011-2012 Income	\$2,370	\$130	5.49%	\$2,500		458 \$1,075,980 \$1,145,000	458 \$1,071,240 \$1,145,000	916 \$2,147,220 \$2,290,000
Tier 2 Greek Units Single Room FY 2010-2011 Income FY 2011-2012 Income	\$3,130	(\$130)	-4.15%	\$3,000		62 \$197,190 \$186,000	62 \$169,020 \$186,000	124 \$366,210 \$372,000
Tier 2 Greek Units Dbl Rm as Single FY 2010-2011 Income FY 2011-2012 Income	n/a			\$ 3,165		\$0 \$0	\$0 \$0	0 \$0 \$0
Tier 3 Double Room FY 2010-2011 Income FY 2011-2012 Income	\$ 2,600	\$65	2.50%	\$2,665		942 \$3,026,400 \$2,511,656	847 \$2,802,800 \$2,258,555	1,790 \$5,829,200 \$4,770,211
Tier 3 Single Room FY 2010-2011 Income FY 2011-2012 Income	\$3,050	\$75	2.46%	\$3,125		220 \$802,150 \$687,500	205 \$719,800 \$639,375	425 \$1,521,950 \$1,326,875
Tier 3 Double Room as Single FY 2010-2011 Income FY 2011-2012 Income	\$3,400	(\$100)	-2.94%	\$3,300		8 \$40,800 \$26,400	7 \$37,400 \$24,552	15 \$78,200 \$50,952
Totals & Average Rate Increase FY 2010-2011 Income FY 2011-2012 Income	\$ 22,320	\$ (55)	-0.25%		50 \$78,600 \$81,000	4,985 \$13,963,820 \$12,288,008	4,550 \$13,014,540 \$11,226,577	9,586 \$27,056,960 \$23,595,585
						geted 2010-11R sed 2011-12 R Increa		

NOTE: Room Rates Listed Above Do Not Include Residence Hall Technology or Laundry Fees



Revenue Source	Budget	Percentage
Meal Plans	20,087,755	83.5%
Cash/Credit Card Sales	2,211,257	9.2%
Miscellaneous Income	99,495	0.4%
Conferences & Workshop Income	1,662,959	6.9%
Total	24,061,466	100.00%

Total Expense \$23,946,990



Expense	Budget	Percentage
Salaries, Wages, Benefits	8,606,909	35.9%
Cost of Inventory	9,220,763	38.5%
Operating Expenses	3,489,903	14.6%
Amortization	863,582	3.6%
General Service Charge	1,700,000	7.1%
Internal Loan Repayment	65,833	0.3%
Total	23,946,990	100.0%

	FY 2012 DINING ncludes Dining Ha und: 20100, 43000	alls and Union Di	ning)		
<u>REVENUE:</u> Meal Plans	FY 2011 RESTATED BUDGET \$ 17,613,609	FY 2012 PROPOSED BUDGET \$ 20,087,755	\$ INC. \$ 2,474,146	% 	BUDGET NOTE [1]
Cash/Credit Card Sales Miscellaneous Income Conferences & Workshop Income	1,217,899 126,697 1,660,478	2,211,257 99,495 1,662,959	993,358 (27,202) 2,481	81.6% -21.5% 0.1%	[2]
TOTAL REVENUE	\$ 20,618,683	\$ 24,061,466	\$ 3,442,783	16.7%	[0]
EXPENSE: Salaries and Wages BGSU Salaries & Wages Contract Classified (FT & PT) Wage/Compensation Pool Chartwells Salaries & Wages Sub-total Salaries & Wages	\$ 702,663 2,228,652 29,609 2,932,113 \$ 5,893,037	\$719,963 1,946,214 26,662 <u>3,709,204</u> \$ 6,402,043	\$ 17,300 (282,438) (2,947) <u>777,091</u> \$ 509,006	2.5% -12.7% -10.0% <u>26.5%</u> 8.6%	[4]
Employee Benefits Sub-total Benefits	\$ 2,164,690 \$ 2,164,690	\$ 0,402,043 <u>\$2,204,866</u> \$ 2,204,866	\$ 40,176 \$ 40,176	<u> </u>	[5]
Purchase for Resale	\$ 8,046,293	\$9,220,763	\$ 1,174,470	14.6%	[6]
Operating Expenses Supplies Travel Information/Communication Repairs & Maintenance Utilities Equipment Other (Royalties / Nat'l Merit) Sub-total Operating Expenses	<pre>\$ 488,912 14,145 285,125 184,601 451,954 24,428 666,119 \$ 2,115,284</pre>	\$810,979 48,879 342,602 229,974 580,130 800,076 677,263 \$3,489,903	\$ 322,067 34,734 57,477 45,373 128,176 775,648 11,144 \$ 1,374,619	65.9% 245.6% 20.2% 24.6% 28.4% 3175.2% <u>1.7%</u> 65.0%	[7] [8] [9] [10]
Fixed Expenses Internal Loan Repayment Sub-total Fixed Expenses	\$ 494,148 \$ 494,148 <b>\$ 18,713,452</b>	\$ 863,582 \$ 863,582 \$ 22,181,157	\$ 369,434 \$ 369,434 \$ 3,467,705	<u>74.8%</u> 74.8% <b>18.5%</b>	[11]
Other Expeses General Service Charge Amortization	\$ 1,650,000 22,500	\$ 22,101,137 \$ 1,700,000 65,833	\$ 50,000 43,333	3.0% 192.6%	[12]
TOTAL EXPENSE	\$ 20,385,952	\$ 23,946,990	3,561,038	17.5%	
Revenue Over/(Under) Expense	\$ 232,731	\$ 114,476	\$ (118,255)	0.0%	

## Notes: Dining Services

- Meal Plan Revenue includes a 400 FTE student count increase and a 2.5% meal plan rate increase. (approved at March BOT)
   Voluntary meal plan revenue is based on new opportunity to purchase discounted All-You-Care-To-Eat meals.
- 2 Consistent with FY 2011 actual revenue better than budget and 2% price increase.
- 3 Catering revenue is projected to be consistent with FY 2011 revenue. Conference revenue based on current bookings, less than prior year.
- 4 FY 2012 Wage Compensation Pool of 1%
- 5 Consistent with budget guidelines provided by the Office of Finance & Administration.
- 6 Includes increase in sales volume and increase cost of goods sold by 4.362% over historical.
- Paper cost increasing due to higher sales volume, offset by \$86,000 reduction in new All-You-Care-To-Eat facilities.
   \$60,000 for new uniforms at new venues
- 8 Travel includes needed and franchise-required training for retail and POD concepts.
- 9 Utilities increase based historical using BGSU guidelines of 5-7%, depending on type of utility

### 10 Equipment

Anticipated replacement needs of old equipment, including: Three dish machines - \$270,000 Air conditioner for Kravings - \$10,000 Grease Traps for Founders - \$15,000 Kitchen Range for Kreischer - \$6,000 Small Wares at new PODs - \$310,000 Six Cash Registers for new PODs - \$48,000 Balance is for small wares replacements at other dining locations

- 11 Chartwell's Investment of \$863,582, per Exhibit D of the management contract.
- 12 Includes depreciation and infrastructure assessment, general service charge and renewal and replacement funds.

# BOWLING GREEN STATE UNIVERSITY University Dining Services Proposed Meal Plan Rates - FY 2012

MEAL PLANS	Se	/ 2009 mester n Rates	Se	Y 2010 emester in Rates	Inc	\$% Increase		FY 2011 Semester Plan Rates		ster \$				oposed Y 2012 emester an Rates	-	\$ œase	% Increase
BG on-the-Go	\$	280	\$	280	\$	-	0.0%	\$	280	\$	-	0.0%	\$	287	\$	7	2.5%
International	\$	670	\$	690	\$	20	3.0%	\$	725	\$	35	5.1%	\$	743	\$	18	2.5%
Bronze	\$	1,400	\$	1,440	\$	40	2.9%	\$	1,475	\$	35	2.4%	\$	1,512	\$	37	2.5%
Silver	\$	1,670	\$	1,720	\$	50	3.0%	\$	1,755	\$	35	2.0%	\$	1,799	\$	44	2.5%
Gold	\$	1,820	\$	1,870	\$	50	2.7%	\$	1,905	\$	35	1.9%	\$	1,953	\$	48	2.5%
NAT MERIT	\$	1,550	\$	1,600	\$	50	3.2%	\$	1,635	\$	35	2.2%	\$	1,676	\$	41	2.5%
Athlete	\$	2,010	\$	2,070	\$	60	3.0%	\$	2,105	\$	35	1.7%	\$	2,158	\$	53	2.5%
Scholarship	\$	100	\$	100	\$	-	0.0%	\$	100	\$	-	0.0%	\$	103	\$	3	3.0%
Bronze Scholarship	\$	1,400	\$	1,440	\$	40	2.9%	\$	1,475	\$	35	2.4%	\$	1,512	\$	37	2.5%
Football Athlete	\$	2,730	\$	2,810	\$	80	2.9%	\$	2,845	\$	35	1.2%	\$	2,916	\$	71	2.5%

Average Proposed Meal Plan Increase

2.86%

2.00%

2.51%

	PROJECTED REVENUE FY 2012														
2.5% INCREASE			Fall 20	11		Spring 2012						Total 2011/2012			
	Plan					Plan					Plan				
PLAN	Count		Rate		Total	Count		Rate		Total	Count		Rate		Total
BG on-the-Go	174	\$	287	\$	49,938	40	\$	287	\$	11,466	214	\$	287	\$	61,404
International	29	\$	743	\$	21,551	13	\$	743	\$	9,428	42	\$	743	\$	30,979
Bronze	4,211	\$	1,512	\$	6,366,506	4,302	\$	1,512	\$	6,504,659	8,513	\$	1,512	\$	12,871,164
Silver	1,444	\$	1,799	\$	2,597,576	1,054	\$	1,799	\$	1,895,451	2,498	\$	1,799	\$	4,493,026
Gold	542	\$	1,953	\$	1,058,323	337	\$	1,953	\$	658,065	879	\$	1,953	\$	1,716,388
National Merit	-	\$	1,676	\$	-		\$	1,676	\$	-	-	\$	1,676	\$	-
Athlete	76	\$	2,158	\$	163,980	79	\$	2,158	\$	170,129	155	\$	2,158	\$	334,108
Scholarship	102	\$	103	\$	10,455	53	\$	103	\$	5,454	155	\$	103	\$	15,909
Bronze Scholarship	53	\$	1,512	\$	80,129	56	\$	1,512	\$	85,137	109	\$	1,512	\$	165,267
Football Athlete	80	\$	2,916	\$	233,290	57	\$	2,916	\$	166,219	137	\$	2,916	\$	399,509
Total	6,711			\$	10,581,746	5,991			\$	9,506,009	12,702			\$	20,087,755

Assuming a 400-bed increase over prior year

					PROJE	CTED REVI	ENU	E FY 201:	1						
			Fall 20	10			S	Spring 2	201	1	Total 2010/2011				
	Plan					Plan					Plan				
PLAN	Count		Rate		Total	Count		Rate		Total	Count		Rate		Total
		•		•	<i>i</i> <b>- - - - - - - - - -</b>	10	•		•			•		•	
BG on-the-Go	174	\$	280	\$	48,720	40	\$	280	\$	11,200	214	\$	280	\$	59,920
International	29	\$	725	\$	21,025	13	\$	725	\$	9,425	42	\$	725	\$	30,450
Bronze	3,964	\$	1,475	\$	5,846,900	4,050	\$	1,475	\$	5,973,750	8,014	\$	1,475	\$	11,820,650
Silver	1,332	\$	1,755	\$	2,337,660	972	\$	1,755	\$	1,705,860	2,304	\$	1,755	\$	4,043,520
Gold	501	\$	1,905	\$	954,405	312	\$	1,905	\$	594,360	813	\$	1,905	\$	1,548,765
National Merit	-	\$	1,635	\$	-		\$	1,635	\$	-	-	\$	1,635	\$	-
Athlete	76	\$	2,105	\$	159,980	79	\$	2,105	\$	166,295	155	\$	2,105	\$	326,275
Scholarship	102	\$	100	\$	10,200	53	\$	100	\$	5,300	155	\$	100	\$	15,500
Bronze Scholarship	53	\$	1,475	\$	78,175	56	\$	1,475	\$	82,600	109	\$	1,475	\$	160,775
Football Athlete	80	\$	2,845	\$	227,600	57	\$	2,845	\$	162,165	137	\$	2,845	\$	389,765
Total	6,311			\$	9,684,665	5,632			\$	8,710,955	11,943			\$	18,395,620

				HISTOF	RICAL REVI	ENU	E FY 201(	)						
		Fall 200	)9			Spring 2010					Total 2009/2010			
	Plan				Plan					Plan				
PLAN	Count	Rate		Total	Count		Rate		Total	Count		Rate		Total
BG on-the-Go	270	\$ 280	\$	75,600	62	\$	280	\$	17,360	332	\$	280	\$	92,960
International	16	\$ 690	\$	11,040	7	\$	690	\$	4,830	23	\$	725	\$	15,870
Bronze	3,322	\$ 1,440	\$	4,783,680	3,394	\$	1,440	\$	4,887,360	6,716	\$	1,475	\$	9,671,040
Silver	1,416	\$ 1,720	\$	2,435,520	1,034	\$	1,720	\$	1,778,480	2,450	\$	1,755	\$	4,214,000
Gold	476	\$ 1,870	\$	890,120	296	\$	1,870	\$	553,520	772	\$	1,905	\$	1,443,640
National Merit	9	\$ 1,600	\$	14,400	28	\$	1,600	\$	44,800	37	\$	1,635	\$	59,200
Athlete	72	\$ 2,070	\$	149,040	99	\$	2,070	\$	204,930	171	\$	2,105	\$	353,970
Scholarship	92	\$ 100	\$	9,200	48	\$	100	\$	4,800	140	\$	100	\$	14,000
Bronze Scholarship	16	\$ 1,440	\$	23,040	17	\$	1,440	\$	24,480	33	\$	1,475	\$	47,520
Football Athlete	80	\$ 2,810	\$	224,800	23	\$	2,810	\$	64,630	103	\$	2,845	\$	289,430
Total	5,769		\$	8,616,440	5,008			\$	7,585,190	10,777			\$	16,201,630

# PROPOSED FY 2012 MISCELLANEOUS AUXILIARY BUDGETS

Proposed to Board of Trustees

Prepared by the Office of Finance and Administration June 24, 2011

# TABLE OF CONTENTS

	<u>Page No.</u>
Introduction	1
Chart of Miscellaneous Auxiliary Budgets	2
Summary of FY 2012 Recommendations - FY 2011 Approved vs. FY 2012 Proposed	3
Miscellaneous Auxiliary Budgets:	
BG1 Card	4
Farm Leases	5
Parking & Traffic - Bowling Green Campus	6
Research Enterprise Park	7
University Bookstore	8
Haven House	9 - 10

## MISCELLANEOUS AUXILIARY BUDGETS

A variety of services and activities maintained for effective University administration and service requirements of students, faculty, and staff are represented by the following miscellaneous auxiliary budgets. With the exception of the Firelands Parking Services, the budgetary units are located on the Bowling Green Campus.

Projected income for each program budget, based on proposed charge rates and utilization estimates, should render each budget self-supporting. Any excess income over expenses will be directed to respective accumulated fund balances. An attempt has been made to hold rates charged to other internal units as low as possible.

### **DESCRIPTION OF AUXILIARY ENTERPRISES**

#### BG1 Card

A centralized operation for handling both revenue transactions and non-revenue access transactions for such items as University Dining Services meal plans, a debit account to be used on campus in the Bookstore, vending machines, laundry machines, etc., and with off-campus participating merchants, by faculty, staff and students.

#### Farm Leases

Approximately 250 acres of farm land farmed on a lease basis.

#### Parking & Traffic / Union Parking - Bowling Green Campus

Operates and maintains Bowling Green Campus parking areas, the Visitor Information Center, and the Shuttle Service (a bus service for students and the University community around the inner campus area, to and from the Visitor Information Center, and to off-campus areas north and south of Wooster Street). The Shuttle Service budget is in the General Fee Budget section.

#### Parking Services - Firelands Campus

Operates and maintains Firelands parking areas.

#### Research Enterprise Park

45 acre site east of campus providing leased space for businesses and research enterprises.

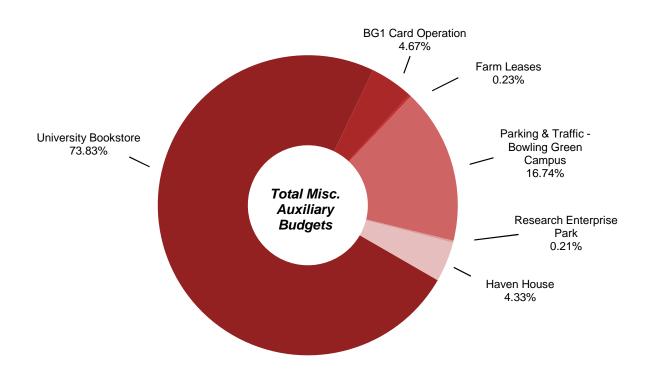
#### University Bookstore

University Bookstore provides a full-range of books, supplies, BGSU clothing and notions and is located in the Bowen-Thompson Student Union.

#### Haven House

Rental property owned and operated by BGSU beginning in FY 2012.

# BGSU Miscellaneous Auxiliary Budgets FY 2012 Grand Total \$13,477,567



Miscellaneous Auxiliary Budgets	Budget	% of Total
University Bookstore	\$9,950,700	73.83%
Parking & Traffic - Bowling Green Campus	\$2,255,480	16.74%
BG1 Card Operation	\$628,800	4.67%
Research Enterprise Park	\$28,000	0.21%
Farm Leases	\$30,907	0.23%
Haven House *	\$583,680	4.33%
Total	\$13,477,567	100.00%

\* Name change pending Board approval

## SUMMARY OF FY 2012 RECOMMENDATIONS FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE

	FY 2011 APPROVED BUDGET	FY 2012 PROPOSED BUDGET	\$ INC.	% INC.
BG1 Card	\$608,800	\$628,800	\$20,000	3.29%
Farm Leases	\$30,907	\$30,907	\$0	0.00%
Parking & Traffic - Bowling Green Campus	\$2,315,480	\$2,255,480	(\$60,000)	-2.59%
Research Enterprise Park	\$192,820	\$28,000	(\$164,820)	-85.48%
University Bookstore	\$8,943,123	\$9,950,700	\$1,007,577	11.27%
Haven House	\$0	\$583,680	\$583,680	100.00%
TOTALS	\$12,091,130	\$13,477,567	\$802,757	6.64%

BG1 CARD OPERATION BUDGET FOR FY 2012 (Fund: 21500, 76550 / DEPT: 723000)												
	PF	FY 2011 ROPOSED BUDGET	PR	FY 2012 OPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE				
<u>REVENUE:</u>												
ID Production Fees		180,000		185,000		5,000	2.78%					
Administrative Services		395,000		410,000		15,000	3.80%	[1]				
Other Revenue		33,800		33,800		0	0.00%					
TOTAL REVENUE	\$	608,800	\$	628,800	\$	20,000	3.29%					
EXPENSE:												
Salaries and Wages												
Contract	\$	73,919	\$	74,659	\$	740	1.00%					
Classified		64,841		60,444		(4,397)	-6.78%					
Temporary Employment		22,500		20,000		(2,500)	-11.11%					
Wage/Compensation Pool		1,549		1,351		(198)	-12.78%	[2]				
Sub-total Salaries & Wages	\$	162,809	\$	156,454	\$	(6,355)	-3.90%					
Employee Benefits	\$	76,005	\$	49,174	\$	(26,831)	-35.30%	[3]				
Sub-total Salaries, Wages and Benefits	\$	238,814	\$	205,628	\$	(33,186)	-13.90%	1-1				
Operating Expenses												
Supplies	\$	125,000	\$	100,933	\$	(24,067)	-19.25%	[4]				
Information and Communication	Ψ	12,000	Ψ	12,000	Ψ	(_ 1,001)	0.00%	L · J				
Repairs and Maintenance		37,000		27,000		(10,000)	-27.03%	[5]				
Equipment		20,000		3,000		(17,000)	-85.00%	[6]				
Travel		3,600		4,000		400	11.11%					
Other Expenses		20,000		26,000		6,000	30.00%	[7]				
Sub-total Operating Expenses	\$	217,600	\$	172,933	\$	(44,667)	-20.53%					
Fixed Expenses												
Renewals/Replacements	\$	50,000	\$	50,000	\$	0	0.00%					
Internal Loan Repayment	Ŧ	76,598	Ŧ	100,000	Ŧ	23,402	30.55%					
Sub-total Fixed Expenses	\$	126,598	\$	150,000	\$	23,402	18.49%					
TOTAL EXPENSE	\$	583,012	\$	528,561	\$	(54,451)	-9.34%					
Revenue Over/(Under) Expense	\$	25,788	\$	100,239	\$	74,451	288.70%					

[1] Revenue from Dining Fees (\$374K), Bookstore (\$8K), external merchants (\$8K), and printing (\$20K).

[2] FY 2012 Wage Compensation Pool of 1%

[3] Per FY12 guidelines[4] Includes \$86K for Annual Blackboard Maintenance Contract.

[5] The maintenance paid in FY 2011 included FY 2011 as well as a prorated amount for a portion of FY 2010. The contract amount for FY 2012 includes only one fiscal year.

[6] New ID printers were budgeted for and purchased in FY 2011. There are no large equipment purchases planned for FY 2012.

[7] Expecting an increase in credit card fees due to an increase in usage

	PR	Y 2011 OPOSED UDGET	PR	Y 2012 OPOSED UDGET	\$ INC.		% INC.	BUDGE NOTE
REVENUE: Sales	\$	30,907	\$	30,907	\$	0	0.00%	
TOTAL REVENUE	\$	30,907	\$	30,907	\$	0	0.00%	
EXPENSE:								
Salaries and Wages								
Contract	\$	9,270	\$	9,270	\$	0	0.00%	
Classified		0		0		0	0.00%	
Wage/Compensation Pool	-	0	_	0	-	0	0.00%	
Sub-total Salaries & Wages	\$	9,270	\$	9,270	\$	0	0.00%	
Employee Benefits	\$	3,018	\$	3,018	\$	0	0.00%	
Sub-total Salaries, Wages and Benefits	\$ \$	12,288	\$	12,288	\$ \$	0	0.00%	
Cost of Sales	\$	0	\$	0	\$	0	0.00%	
Operating Expenses								
Supplies	\$	0	\$	0	\$	0	0.00%	
Information and Communication	Ŧ	0	Ŧ	0	Ŧ	0	0.00%	
Repairs and Maintenance		6,000		6,000		0	0.00%	
Equipment		0		0		0	0.00%	
Travel		0		0		0	0.00%	
Supplemental Staffing		0		0		0	0.00%	
Utilities		0		0		0	0.00%	
Other Expenses		0		0		0	0.00%	
Sub-total Operating Expenses	\$	6,000	\$	6,000	\$	0	0.00%	
Fixed Expenses								
Facility Charge	\$	0	\$	0	\$	0	0.00%	
Renewals/Replacements		0		0		0	0.00%	
General Service Charge		1,696		1,696		0	0.00%	
Debt Service		0		0		0	0.00%	
Insurance		0		0	_	0	0.00%	
Sub-total Fixed Expenses	\$	1,696	\$	1,696	\$	0	0.00%	
TOTAL EXPENSE	\$	19,984	\$	19,984	\$	0	0.00%	
Revenue Over/(Under) Expense	\$	10,923	\$	10,923	\$	0	0.00%	

PARKING & TRAFFIC BUDGET FOR FY 2012 (Includes Bowen-Thompson Student Union Parking) (Fund: 21100, 76500 / DEPT: 726000)											
	P			\$ INC.	% INC.	BUDGET NOTE					
REVENUE: Sales (Registration Fees/Meters) Other Revenue (Fines, etc.)	\$	1,405,480 910,000	\$	1,405,480 850,000	\$	0 (60,000)	0.00% -6.59%	[1] [2]			
TOTAL REVENUE	\$	2,315,480	\$	2,255,480	\$	(60,000)	-2.59%				
EXPENSE: Salaries and Wages											
Contract	\$	98,363	\$	84,400	\$	(13,963)	-14.20%	[3]			
Classified		434,000		243,782		(190,218)	-43.83%	[3]			
Supplemental Staffing		88,000		68,140		(19,860)	-22.57%				
Wage/Compensation Pool		5,507		3,908		(1,599)	-29.04%	[4]			
Sub-total Salaries & Wages	\$	625,870	\$	400,230	\$	(225,640)	-36.05%				
Staff Benefits	\$	182,000	\$	113,989	\$	(68,011)	-37.37%				
Sub-total Salaries. Wages and Benefits	\$	807,870	\$	514,219	\$	(293,651)	-36.35%				
Operating Expenses											
Supplies	\$	49,589	\$	49,589	\$	0	0.00%				
Information and Communication		47,052		47,052		0	0.00%				
Repairs and Maintenance		350,000		350,000		0	0.00%	[5]			
Equipment		2,200		2,200		0	0.00%				
Travel		1,500		1,500		0	0.00%				
Utilities		97,498		101,449		3,951	4.05%				
Other Expenses		550		550		0	0.00%				
Sub-total Operating Expenses	\$	548,389	\$	552,340	\$	3,951	0.72%				
Fixed Expenses											
Renewals/Replacements	\$	600,000	\$	750,000	\$	150,000	25.00%				
General Service Charge		9,354		9,354		0	0.00%				
Debt Service		299,996		400,073		100,077	33.36%				
Insurance		1,985		8,252		6,267	316.00%				
Sub-total Fixed Expenses	\$	911,335	\$	1,167,679	\$	256,344	28.13%				
TOTAL EXPENSE	\$	2,267,594	\$	2,234,238	\$	(33,356)	-1.47%				
Revenue Over/(Under) Expense	\$	47,886	\$	21,242	\$	(26,644)	-55.64%				

Represents adjustment to Faculty / Staff permits under proposed new funding model
 Represents expected revenue from updated violation format where warinings will be issued for some first offenses.
 Decrease is due to the UESP.

[4] FY 2012 Wage Compensation Pool of 1%[5] Includes annual maintenance and scheduled improvements to parking lots.

		EARCH ENT BUDGET FO 24100, 7800	DR FY	2012				
	PR	FY 2011 OPOSED SUDGET	PR	Y 2012 OPOSED UDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:	¢	0	¢	0	¢	0	0.000/	
Sales Other Revenue	\$	0 192,820	\$	0 28,000	\$	0 (164,820)	0.00% -85.48%	[1]
Other Revenue		192,020		20,000		(104,020)	-03.4078	[1]
TOTAL REVENUE	\$	192,820	\$	28,000	\$	(164,820)	-85.48%	
EXPENSE:								
Salaries and Wages								
Contract	\$	0	\$	0	\$	0	0.00%	
Classified	Ŧ	0	÷	0	Ŧ	0	0.00%	
Wage/Compensation Pool		0		0		0	0.00%	
Sub-total Salaries & Wages	\$	0	\$	0	\$	0	0.00%	
5								
Employee Benefits	\$	0	\$	0	\$	0	0.00%	
Sub-total Salaries, Wages and Benefits	\$	0	\$ \$	0	\$ \$	0	0.00%	
Cost of Sales	\$	0	\$	0	\$	0	0.00%	
Operating Expenses								
Supplies	\$	0	\$	0	\$	0	0.00%	
Information and Communication		0		0		0	0.00%	
Repairs and Maintenance		26,000		12,500		(13,500)	-51.92%	
Equipment		0		0		0	0.00%	
Travel		0		0		0	0.00%	
Infrastructure Agreement		0		0		0	0.00%	
Supplemental Staffing		0		0		0	0.00%	
Utilities		16,070		10,000		(6,070)	-37.77%	
Other Expenses		1,500	_	0		(1,500)	-100.00%	
Sub-total Operating Expenses	\$	43,570	\$	22,500	\$	(21,070)	-48.36%	
Fixed Expenses								
Facility Charge	\$	0	\$	0	\$	0	0.00%	
Renewals/Replacements		0		0		0	0.00%	
General Service Charge		0		0		0	0.00%	
Debt Service		0		0		0	0.00%	
Insurance		0		0		0	0.00%	
Sub-total Fixed Expenses	\$	0	\$	0	\$	0	0.00%	
TOTAL EXPENSE	\$	43,570	\$	22,500	\$	(21,070)	-48.36%	
Revenue Over/(Under) Expense	\$	149,250	\$	5,500	\$	(143,750)	-96.31%	

[1] Rent from Principal Business Enterprises from July - September.
 Budgeted revenue in FY 2011 included the Census lease which ended in FY 2011.

	UNIVERSITY BOOKSTORE (Includes Firelands Bookstore, Peregrine Shop, Stroh Center Shop) BUDGET FOR FY 2012 (Fund: 20300, 76150, / DEPT: 721000, 722000, 722500)											
	PI	FY 2011 ROPOSED BUDGET	PI	FY 2012 ROPOSED BUDGET		\$ INC.	% INC.	BUDGET NOTE				
REVENUE: Sales Other Revenue	\$	8,689,923 253,200	\$	9,697,000 253,700	\$	1,007,077 500	11.59% 0.20%	[1]				
TOTAL REVENUE	\$	8,943,123	\$	9,950,700	\$	1,007,577	11.27%					
EXPENSE: Salaries and Wages Contract Classified Temporary Employment Wage/Compensation Pool	\$	211,914 293,209 322,200 6,743	\$	249,414 264,908 339,880 6,926	\$	37,500 (28,301) 17,680 183	17.70% -9.65% 5.49% 2.71%	[2]				
Sub-total Salaries & Wages	\$	834,066	\$	861,128	\$	27,062	3.24%	[-]				
Employee Benefits Sub-total Salaries, Wages and Benefits	\$ \$	249,279 1,083,345	\$ \$	269,523 1,130,651	\$ \$	20,244 47,306	<u>8.12%</u> 4.37%					
Cost of Sales	\$	6,486,592	\$	7,219,460	\$	732,868	11.30%					
Operating Expenses Supplies Information and Communication Repairs and Maintenance Equipment Travel Scholarship Program Facility Charge Other Expenses	\$	50,000 106,000 7,240 6,500 20,500 80,000 676,000 110,000	\$	47,700 136,900 10,475 6,600 20,500 80,000 724,300 197,830	\$	(2,300) 30,900 3,235 100 0 48,300 87,830	-4.60% 29.15% 44.68% 1.54% 0.00% 0.00% 7.14% 79.85%	[4] [5] [6]				
Sub-total Operating Expenses	\$	1,056,240	\$	1,224,305	\$	168,065	15.91%					
Fixed Expenses General Service Charge Insurance Sub-total Fixed Expenses	\$	266,200 <u>4,823</u> 271,023	\$	266,200 <u>4,871</u> 271,071	\$	0 48 48	0.00% <u>1.00%</u> 0.02%					
TOTAL EXPENSE	\$	8,897,200	\$	9,845,487	\$	948,287	10.66%					
Revenue Over/(Under) Expense	\$	45,923	\$	105,213	\$	59,290	129.11%					

[1] Sales Projections for 2011-12 are based on projected actual sales for the current budget year and includes reduced sales of textbooks and increased sales of merchandise and technology related items.

[2] Savings is a result of the UESP.

[3] FY 2012 Wage Compensation Pool of 1%[4] Increased marketing initiatives (BGPoints administration costs)

[5] Rent paid for the Team Store in the Stroh Center

[6] Reduction in Credit Card fees from new POS was not realized as projected in initial Business Plan.

	(F	Haver BUDGET F Fund: 24000 /	OR F	Y 2012				
	FY 2012 PROPOSED BUDGET		PR	FY 2013 PROJECTED BUDGET		\$ INC.	% INC.	BUDGET NOTE
REVENUE:								
Rental Income	\$	526,680	\$	542,480	\$	15,800	3.00%	[1]
Utiltiy Payments Other Revenue		100,000		102,000 5,100	\$ \$	2,000 100	2.00% 2.00%	[2]
Returner's Concessions		5,000 (48,000)		5,100 0	φ	48,000	2.00% -100.00%	
Returner 3 Concessions		(+0,000)		0		40,000	100.0070	
TOTAL REVENUE	\$	583,680	\$	649,580	\$	65,900	11.29%	
EXPENSE:								
Salaries and Wages								
Contract	\$	9,180	\$	9,455	\$	275	3.00%	[3]
Classified		54,000	\$	55,620		1,620	3.00%	[4]
Sub-total Salaries & Wages	\$	63,180	\$	65,076	\$	1,896	3.00%	
Employee Benefits	\$	14,875	\$	15,321	\$	446	3.00%	
Sub-total Salaries, Wages and Benefits	\$	78,055	\$	80,397	\$	2,342	3.00%	
Operating Expenses								
Rental Expense	\$	18,000	\$	18,540	\$	540	3.00%	[5]
Utilities		104,512		107,647		3,135	3.00%	[6]
Cleaning		18,600		19,158		558	3.00%	[7]
Common Areas		8,000		8,240		240	3.00%	
Repairs & Maintenance		14,000		14,420		420	3.00%	[8]
Landscape & Snow Removal		7,000		7,210		210	3.00%	[9]
Administrative & Office Expense		56,500		58,195		1,695	3.00%	[10]
Property Insurance Property Taxes		40,500 39,000		41,715		1,215 (39,000)	3.00% -100.00%	[11]
Sub-total Operating Expenses	\$	306,112	\$	0 275,125	\$	(30,987)	-10.00%	[12]
Sub-lotal Operating Expenses	φ	500,112	φ	275,125	φ	(30,907)	-10.1278	
Fixed Expenses								
Start-Up (One Time Costs)	\$	139,546	\$	0	\$	(139,546)	-100.00%	
Insurance	<b>^</b>	0	<u></u>	0	<u> </u>	0	#DIV/0!	
Sub-total Fixed Expenses	\$	139,546	\$	0	\$	(139,546)	-100.00%	
TOTAL EXPENSE	\$	523,713	\$	355,522	\$	(168,191)	-32.12%	
Revenue Over/(Under) Expense	\$	59,967	\$	294,058	\$	234,091	390.37%	

[1] See next page for Revenue Analysis

[2] Collected from residents for electric, gas, water, and sewer

[3] Partial apportioned salary for GM, AGM Ops and Maintenance Super

[4] Staffing to cover on-site office and dedicated maintenance tech

[5] Marketing expesnes

[6] Includes amount collected form residents as well as costs for emergency blue phones and internet

[7] Assumes only touch-up paind during turn

[8] Assumes no major system issues

[9] Cost is based on BGSU agreeing to perform general landscaping and snow removal at no cost to the project. Funds remaining are for annual plantings and replacement shrubs/trees

[10] Includes management fee, software and general office expenses

[11] Estimate: assume coverage under BGSU's general policy

[12] First year only

# HAVEN HOUSE ACQUISITION ANALYSIS FY 2012 Assumptions / Input

# Gross Potential Rent Budget

UNIT TYPE	# OF UNITS	# of BEDS	Monthly Rent Per Bed	LEASE TERM	GROSS POTENTIAL RENT
10 Month Unit	36	72	\$ 550.00	10	\$ 396,000.00
12 Month Unit	12	24	\$ 550.00	12	\$ 158,400.00
Totals	48	96			\$ 554,400.00
Other Assumptions					
	Year 1	Year 2	Year 3	Year 4	Year 5 & After
Vacancy	5%	5%	5%	5%	5%
Expense Growth	0%	3%	3%	3%	3%
Annual Tenant Rent Escalation	0%	3%	3%	3%	3%
Annual Utilities Income Escalation	0%	2%	2%	2%	2%