

# Approved 2002-03

# **EDUCATIONAL BUDGETS**

# MAIN CAMPUS AND FIRELANDS CAMPUS

Approved by the Board of Trustees

June 19, 2002

Prepared by Office of Finance & Administration





Bowling Green State University

Office of the President 220 McFall Center Bowling Green, Ohio 43403-0010 Phone: (419) 372-2211 FAX: (419) 372-8446

June 4, 2002

#### **MEMORANDUM**

TO: Members of the Board of Trustees

FROM: Sidney A. Ribeau President

#### SUBJ: 2002-03 EDUCATIONAL BUDGET

I strongly endorse and submit for your consideration the enclosed 2002-03 Educational Budget recommendations. The budget planning process, which began early in the Fall Semester, was recently completed when the University Budget Committee (UBC) and the Faculty Senate Budget Committee (FSBC) finalized their joint budget recommendations for 2002-03. The budget committees, as well as the other participants in the budget planning process, are to be commended again for an excellent job under challenging circumstances.

**State Budget.** As you know this has been a very difficult year for public higher education in Ohio with the state suffering from severe budget problems with little relief in sight as we begin 2002-03. Last fall, state funding for BGSU for 2001-02 was cut 6% or approximately \$5 million. It is a virtual certainty that the 6% cut will be repeated for 2002-03 with a significant possibility that additional cuts for FY 2003 may be forthcoming within the next month or two. And these planned and potential reductions simply reflect the imbalance between state revenue and expenses; they don't address the state's need to provide a major increase in funds for K-12 education in response to the Supreme Court decision in the DeRolph case. The fact that the state is using upwards of \$1 billion in one-time (tobacco settlement and "rainy day") funds to help solve the current FY 2002 and FY 2003 budget crisis also raises real concerns about the health of the state budget for the upcoming FY 2004/2005 biennium.

One important policy change implemented in last year's state budget was the elimination of caps on increases in tuition (instructional and general fees) for Ohio undergraduates. This change restored, at least for the time being, the key role played by Boards of Trustees in determining appropriate fee levels for each of Ohio's public colleges and universities and provided institutions with the flexibility to raise student fees to partially compensate for cuts in state support for FY2002 and FY2003. Many of our sister Ohio universities enacted mid-year tuition increases for the winter, spring or summer terms in reaction to the reductions in state funding for higher education. As you recall, BGSU raised tuition \$80 (2.9%) for the Spring 2002 semester, although this increase was solely dedicated to providing funding for the renovated and expanded Bowen-Thompson Student Union. The 6.5% tuition increase effective Summer 2002 that the Board passed in February included 4.9% to help alleviate the shortfall in state support with the remaining 1.6% tuition increase dedicated to capital project support for the Technology Infrastructure Project.

As noted above, there is still a significant possibility that we could receive additional reductions in our state funding for FY 2003. Needless to say, should there be any changes prior to the June Board meeting that require modification of the enclosed budget materials, we will provide you with an appropriately revised set of income and expense recommendations for your consideration.

**Revenue.** We are projecting that Educational Budget revenue for 2002-03 will equal \$206,308,000 (see Exhibit I, pg. 9) including an adjustment of \$2,985,000 for folding Telecommunications Services in with Information Technology Services in the Educational Budget. State support for 2002-2003 (\$77.1 million) is projected to be \$5.2 million less than the level in the initially approved FY 2002 budget (\$82.3 million)! Student fee income, on the other hand, is projected to be \$16.5 million greater than the level in the approved FY 2002 budget reflecting fee increases for summer and fall 2002 as well as the fact that 2001-02 enrollment was modestly higher than initially projected.

Chris Dalton and I have shared with you on several recent occasions the need for us to consider a two-tier undergraduate instructional fee schedule effective Fall 2002. This approach, being taken by about half of Ohio's public universities, shifts a somewhat greater fee burden to incoming undergraduate students who presumably have more flexibility to make alternative college choices than students already enrolled. For continuing undergraduates, we are proposing that tuition increase 6.0% from the current (Summer 2002) level to \$3,243 per semester. For incoming freshmen and transfer students we are recommending an additional charge of \$120 per semester (\$10/credit hour), an extra 3.9% raising the tuition increase for incoming undergraduates to 9.9% from the current (Summer 2002) level to \$3,363 per semester. The higher instructional fee for incoming undergraduate students is projected to generate somewhat over \$1 million in additional FY 2003 revenue. The recommended increase in graduate student tuition from the current level is 6.1% to \$4,225 per semester.

**Highest Priority** – **Compensation.** The budget committees' and my highest priority for 2002-03 continues to be enhancing the competitiveness of BGSU faculty and staff compensation. I am, therefore, pleased that even in these very challenging times the salary recommendation includes both a "normal" salary pool of 3.0% and additional funding for the fourth year of our long-term compensation plan. The 3.0% pool will be effective with the beginning of the 2002-03 fiscal/academic year for continuing faculty and staff (excluding bargaining unit members) and will be distributed in accord with Board policies (merit for faculty and administrative staff and across-theboard for classified staff). An additional 3% pool will provide funds for a "supermerit" increase for faculty (0.6% for faculty whose performance meets or exceeds expectations and 2.4% for faculty whose performance exceeds expectations). A merit pool of 1.0% is earmarked for administrative and classified staff. In addition funds are provided for market/equity adjustments for faculty and administrative staff and reclassifications for classified staff. The total recommended increases (\$7,494,000) related to compensation are summarized below.

| 3.0% Salary Increase  | \$ 2,590,000        |
|---|---------------------|
| 4th Installment of Long-Term Compensation Plan              | \$ 1,862,000        |
| Pool for Promotions, Market Adjustments, Reclassifications  | \$ 288,000          |
| Increase in Faculty Summer Instruction Salaries             | \$ 178,000          |
| Increase in Graduate Assistant Stipends                     | \$ 471,000          |
| Increase in Health Care Benefit Costs                       | \$ 994,000          |
| Benefit Cost Adjustments (Salary Increases & Other Changes) | <u>\$ 1,111,000</u> |
| Total Recommended Increases in Compensation                 | \$ 7,494,000        |

**Operating Budget Recommendations.** The budget committees were extremely limited this year with respect to recommended increases in operating budgets for 2002-03. Overall, the highest priority operating budget needs were felt to be: (a) increasing financial aid; (b) providing additional class sections; (c) enhancing technology; (d) funding unavoidable increases and (e) enhancing start-up funds for faculty. The increases in these areas recommended by the budget committees, which total \$6,945,000, are summarized by category below followed by brief comments on each area. Even funding this relatively limited list of operating budget increases, along with the compensation increases noted above, required making \$3,000,000 in permanent budget reductions across the institution.

| Increased Funding for Financial Aid                         | \$ 3,877,000        |
|---|---------------------|
| Funding for Additional Class Sections                       | \$ 750,000          |
| Increased Funding for Technology                            | \$ 1,533,000        |
| Funding for Unavoidable Increases in Cost                   | \$ 685,000          |
| Start-Up Funds for Faculty                                  | <u>\$ 100,000</u>   |
| Total Recommended Increases in Operating Budgets            | \$ 6,945,000        |
| Total Recommended Compensation & Operating Budget Increases | \$14,439,000        |
| Permanent Budget Reductions                                 | (\$3,000,000)       |
| Adjustment for Reallocation of Telecommunications to E&G    | <u>\$ 2,503,000</u> |
| Total Increase: Approved FY 2002 to Recommended FY 2003     | \$13,942,000        |

**Financial Aid.** The \$3,877,000 for financial aid provides the additional funding necessary to maintain our current level of support (given the recommended fee increases) for undergraduate scholarships, graduate student fee waivers, and employee and dependent fee waivers. In addition to covering the fee-related costs, \$500,000 of this allocation is earmarked to enhance our recruiting efforts for undergraduate students, particularly in the area of merit-based scholarships. Many of our fixed dollar scholarships have not been increased for several years and were losing their viability. We believe this enhanced scholarship plan will enable us to be competitive in this area.

Additional Sections & Technology. The \$750,000 for additional class sections is designed to meet the instructional demand resulting from increased enrollment in FY2002. A portion (\$183,000) of the increase in funding for technology will raise the total annual Educational Budget funding of this critically important initiative by 4% to \$4,766,000. In addition, this is the third and final year we are phasing in the costs to the Educational Budget of the technology infrastructure project. The increase in funding for this project for 2002-03, provided by 1.8% of the instructional fee increase effective Summer 2002, is \$1,350,000 bringing the current annual total funding to \$3,310,000. We must remain committed to enhancing our technology base since it is vital to the preparation of our students if they are to prosper and become leaders in the 21<sup>st</sup> century. As I have mentioned in the past, we will continue to devote more of our resources to not only maintaining current operations in this area but enhancing them as well.

<u>Unavoidable Cost Increases</u>. The \$685,000 in unavoidable cost increases includes \$534,500 for purchased utilities and \$150,500 for increased payments to MCOT resulting from additional revenue generated by nursing and physical therapy students.

**Start-Up Funds for Faculty.** The recommended start-up funds for faculty are essential to continue our efforts to enhance recruitment of high quality faculty. Significant commitments of start-up costs are required with the appointment of new faculty members with strong research interests in areas that require sophisticated research equipment. Last year we earmarked a pool of \$300,000 for such equipment needs. The additional allocation this year brings the total to \$400,000. This is still a very minimal amount and one that we will need to find ways to increase in the future.

**Budget Reductions.** At the beginning of 2001-02, I requested that all vice presidents make permanent cuts in their personnel budgets, and, to a lesser extent, operating budgets, to generate a pool of \$3.0 million that could be used to enhance compensation and/or offset potential state budget cuts. These cuts were identified and held in a central pool in FY2002. The decrease of \$3.0 million reflects the impact of making these reductions permanent.

<u>Telecommunications</u>. The increase of \$2,503,000 for Telecommunications reflects the reallocation of this budget from the auxiliary budget area to the educational budget. In the past, expenses between ITS and Telecommunications have been allocated in a somewhat arbitrary fashion since it is difficult to split expenses for these closely aligned activities and the associated staffing costs. The increase in expenses is offset by the inclusion of departmental sales generated by this operation in educational budget revenue.

**Proposed Fees: Increase from Current Level.** As noted above, we are recommending increases in tuition of 6.0% for continuing undergraduates, 6.1% for graduate students and 9.9% for incoming undergraduates from current (summer 2002) levels. The specific recommended fee levels are noted below:

| Semester Fees  | Current                     | <u>02-03</u>                | <u>\$ Incr.</u>           | _%_                  |
|--|-----------------------------|-----------------------------|---------------------------|----------------------|
| <u>Continuing Undergraduate Students:</u><br>Undergraduate Instructional<br>Nonresident Fee<br>General Fee   | \$2,512<br>\$3,126<br>\$548 | \$2,679<br>\$3,314<br>\$564 | \$ 167<br>\$ 188<br>\$ 16 | 6.6%<br>6.0%<br>2.9% |
| <u>Incoming Undergraduate Students:</u><br>Undergraduate Instructional                                       | \$2,512                     | \$2,799                     | \$ 287                    | 11.4%                |
| <u>Graduate Students:</u><br>Graduate Instructional<br>Nonresident Fee<br>General Fee                        | \$3,433<br>\$3,126<br>\$548 | \$3,661<br>\$3,314<br>\$564 | \$ 228<br>\$ 188<br>\$ 16 | 6.6%<br>6.0%<br>2.9% |
| Combined Semester Fees   |                             |                             |                           |                      |
| <u>Continuing Undergraduate Students:</u><br>Ohio Undergraduate Tuition<br>Nonresident Undergraduate Tuition | \$3,060<br>\$6,186          | \$3,243<br>\$6,557          | \$ 183<br>\$ 371          | 6.0%<br>6.0%         |
| <u>Incoming Undergraduate Students:</u><br>Ohio Undergraduate Tuition<br>Nonresident Undergraduate Tuition   | \$3,060<br>\$6,186          | \$3,363<br>\$6,677          | \$ 303<br>\$ 491          | 9.9%<br>7.9%         |
| <u>Graduate Students:</u><br>Ohio Graduate Tuition<br>Nonresident Graduate Tuition                           | \$3,981<br>\$7,107          | \$4,225<br>\$7,539          | \$ 244<br>\$ 432          | 6.1%<br>6.1%         |

The overall increase in annual costs listed below for 2002-03 from current levels for a continuing undergraduate Ohio resident living on-campus and opting for the minimum meal plan would be \$678 or 6.0%. The equivalent overall increase in annual costs from current levels for an incoming undergraduate would be \$918 or 8.1%, reflecting the modestly higher instructional fee (\$120/semester) for incoming undergraduates.

| Annual Fees (with Room/Board)  | Current  | <u>02-03</u>   | <u>\$ Incr.</u>                                   | _%_   |
|--|--|--|---|---|
| Undergraduate Instructional<br>General Fee<br>Room (Standard Double)<br>Residence Hall Technology Fee<br>Board (Minimum Meal Plan) | \$ 5,024<br>\$ 1,096<br>\$ 3,112<br>\$ 176<br>\$ 1,902 | \$ 5,358<br>\$ 1,128<br>\$ 3,320<br>\$ 184<br>\$ 1,998 | \$ 334<br>\$ 32<br>\$ 208<br>\$ 8<br><u>\$ 96</u> | 6.6%<br>2.9%<br>6.7%<br>4.5%<br><u>5.0%</u> |
| On-Campus Ohio Undergraduate (cont.)   | \$11,310   | \$11,988   | \$ 678  | 6.0%  |
| On-Campus Ohio Undergraduate (new)   | \$11,310   | \$12,228   | \$ 918  | 8.1%  |

**Proposed Fees: Increase from 2001-02.** Since the budgets compare FY 2002 with FY 2003 revenue and expenses, I thought that it would be instructive to provide also a comparison of fees paid by an undergraduate enrolled for the 2001-02 academic year with the recommended fees for the 2002-03 academic year. Looking from that perspective, a continuing BGSU undergraduate will experience an overall 14.4% increase in tuition (15.0% increase in instructional fee, 11.9% increase in general fee) from 2001-02 to 2002-03.

The higher FY 2003 fees include capital project funding for technology infrastructure and a full year of the general fee support to the Student Union that together account for 3.0% of the 14.4% increase in tuition from 2001-02. The additional \$240 per year for incoming undergraduates results in an overall 18.7% increase in tuition for new freshmen and transfer students (20.1% increase in instructional fee, 11.9% increase in general fee) compared to the tuition paid by an undergraduate enrolled for the 2001-02 academic year.

| Semester Fees  | <u>01-02</u>                | <u>02-03</u>                | <u>\$ Incr.</u>           | _%_                    |
|--|-----------------------------|-----------------------------|---------------------------|------------------------|
| <u>Continuing Undergraduate Students:</u><br>Undergraduate Instructional<br>Nonresident Fee<br>General Fee   | \$2,330<br>\$3,126<br>\$504 | \$2,679<br>\$3,314<br>\$564 | \$ 349<br>\$ 188<br>\$ 60 | 15.0%<br>6.0%<br>11.9% |
| <u>Incoming Undergraduate Students:</u><br>Undergraduate Instructional                                       | \$2,330                     | \$2,799                     | \$ 469                    | 20.1%                  |
| <u>Graduate Students:</u><br>Graduate Instructional<br>Nonresident Fee<br>General Fee                        | \$3,184<br>\$3,126<br>\$504 | \$3,661<br>\$3,314<br>\$564 | \$ 477<br>\$ 188<br>\$ 60 | 15.0%<br>6.0%<br>11.9% |
| Combined Semester Fees   |                             |                             |                           |                        |
| <u>Continuing Undergraduate Students:</u><br>Ohio Undergraduate Tuition<br>Nonresident Undergraduate Tuition | \$2,834<br>\$5,960          | \$3,243<br>\$6,557          | \$ 409<br>\$ 597          | 14.4%<br>10.0%         |
| <u>Incoming Undergraduate Students:</u><br>Ohio Undergraduate Tuition<br>Nonresident Undergraduate Tuition   | \$2,834<br>\$5,960          | \$3,363<br>\$6,677          | \$ 529<br>\$ 717          | 18.7%<br>12.0%         |
| <u>Graduate Students:</u><br>Ohio Graduate Tuition<br>Nonresident Graduate Tuition                           | \$3,688<br>\$6,814          | \$4,225<br>\$7,539          | \$ 537<br>\$ 725          | 14.6%<br>10.6%         |

The overall increase in annual costs from 2001-02 to 2002-03 listed below for a continuing undergraduate Ohio resident living on-campus and opting for the minimum meal plan would be \$1,130 or 10.4%. The increase is modestly lower than the 14.4% increase in tuition (instructional and general fees), reflecting the 6.0% increase in room and board rates (including the residence hall technology fee) recommended for 2002-03. The equivalent overall increase in annual costs from 2001-02 to 2002-03 for an incoming undergraduate would be \$1370 or 12.6%, reflecting the modestly higher instructional fee (\$240/year) for incoming freshmen and transfer students.

| Annual Fees (with Room/Board)  | <u>01-02</u>  | <u>02-03</u>  | <u>\$ Incr.</u>                                    | _%_   |
|--|---|---|--|---|
| Undergraduate Instructional<br>General Fee<br>Room (Standard Double)<br>Residence Hall Technology Fee<br>Board (Minimum Meal Plan) | \$ 4,660<br>\$ 1,008<br>\$ 3,112<br>\$ 176<br><u>\$ 1,902</u> | \$ 5,358<br>\$ 1,128<br>\$ 3,320<br>\$ 184<br><u>\$ 1,998</u> | \$ 698<br>\$ 120<br>\$ 208<br>\$ 8<br><u>\$ 96</u> | 15.0%<br>11.9%<br>6.7%<br>4.5%<br><u>5.0%</u> |
| On-Campus Ohio Undergraduate (cont.)   | \$10,858  | \$11,988  | \$1,130  | 10.4%   |
| On-Campus Ohio Undergraduate (new)   | \$10,858  | \$12,228  | \$1,370  | 12.6%   |

**Firelands.** The proposed 2002-03 budget for Firelands College is \$8,481,000, an increase of \$656,000 or 8.4% from the revised 2001-02 Firelands budget. Firelands experienced an increase in their enrollment this past year and their budget for next year is built assuming a 5% enrollment increase over this year. The tuition proposed for Firelands is 7.9% above the current (Summer 2002) Firelands tuition level. Effective Fall 2002 for a full-time Firelands student, the recommended instructional fee is \$1,724 (an increase of \$126 or 7.9%) and the recommended general fee is \$81 (an increase of \$6 or 8.0%). If we compare 2001-02 fees to proposed 2002-03 fees, full-time Firelands students will experience an overall 13.3% increase in tuition (13.4% increase in instructional fee, 14.1% increase in general fee).

The major expense increases for the FY 2003 Firelands budget relate to the opening of the Cedar Point Center Building currently scheduled to be placed on-line in May 2003. There are 6 new positions included in the budget: one replacement faculty member, three new faculty members and two new classified staff. Also reflected in the contract salary line is \$125,000 to hire additional part-time faculty to meet increased course demand. Utilities reflect increased consumption from the opening of the new facility.

I believe that the enclosed budget materials, including Exhibits I through IX which contain summary information related to the recommended 2002-03 main campus Educational Budget and Exhibits X and XI which relate to the recommended 2002-03 Firelands College Budget, are largely self-explanatory. If you have questions concerning any aspect of the budget proposals, please call Chris Dalton or Linda Hamilton. They can both be reached through the Finance and Administration office number, which is (419) 372-8262.

#### **SUMMARY OF EXHIBITS**

Exhibits I through XI contain summary information on the recommended 2002-03 Educational Budget. Explanations and comments on each exhibit follow:

#### Exhibit I -- Main Campus Income Analysis (p. 9)

Column 1 is a summary of budgeted 2001-02 income. Projected 2001-02 revenue is listed in column 2 and proposed 2002-03 income is given in column 3. Dollar and percentage comparisons of column 3 with column 2 and explanatory comments are listed to the right of each entry.

#### Exhibit II -- Main Campus Expense Summary (p. 10-11)

Summary of proposed expense budgets including mandated expenses; priorities recommended by the President, Faculty Senate Budget Committee, and University Budget Committee; and other identified expense needs for 2002-03.

#### Exhibit III -- Summary of Recommended Changes in 2002-03 Educational Budget (p. 12)

Detailed listing of mandated and other operating and personnel increases and salary pool recommendations provided.

#### Exhibit IV -- Expected Salary Increases at IUC Universities - 2002-03 (p. 13)

This report is based upon a preliminary salary increase survey compiled by IUC in January 2002 and a subsequent IUC Provosts meeting on April 25, 2002.

#### Exhibit V – 2001-02 Salary Average at IUC Universities -- Faculty (p. 14-15)

This report includes comparisons of our relative rankings for 2001-02 and percentage increases in salary of continuing full-time faculty for the past three years: 1999-2000, 2000-01 and 2001-02. It is based upon annual data tabulated by Ohio State University and includes the eleven major Ohio public universities.

#### Exhibit VI -- Representative Council Reports on Salary Recommendations (pp. 16-21).

The Faculty Senate, Administrative Staff Council and Classified Staff Council issued their summary reports to their representative councils which endorsed the reports and recommended them for consideration in the budget process.

#### Exhibit VII -- Main Campus Income Analysis (p. 22).

Summary of projected revenue totals for 2001-02 through 2003-04. Explanatory comments are listed to the right of each entry.

#### Exhibit VIII – 2001-02 Undergraduate/Graduate Fees at IUC Universities (p. 23)

At fee levels approved for 2001-02, Bowling Green has the following rankings among the IUC universities in Ohio:

|   | 2001-02 |
|---|---------|
| Undergraduate Instructional Fee                     | 3 of 13 |
| General Fee   | 7 of 13 |
| Undergraduate Instructional Fee<br>Plus General Fee | 3 of 13 |
| Graduate Instructional Fee                          | 2 of 12 |
| Nonresident Surcharge                               | 5 of 13 |

#### Exhibit IX -- Annual Fees for Full-Time Students - Main Campus (p. 24)

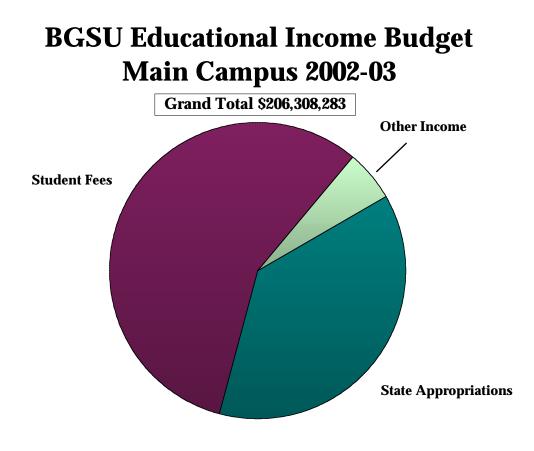
This exhibit shows the annual fees for BGSU full-time students for the past 15 years and the fees recommended for 2002-03.

#### Exhibit X -- Firelands Revenue and Expenditure Budget Summary (p. 25-27)

The projected 2001-02 and proposed 2002-03 revenue and expenditure budgets for Firelands College are as shown. Salary increment pools for faculty and staff are consistent with Main Campus recommendations.

#### Exhibit XI -- Annual Fees for Full-Time Students - Regional Campuses (p. 28)

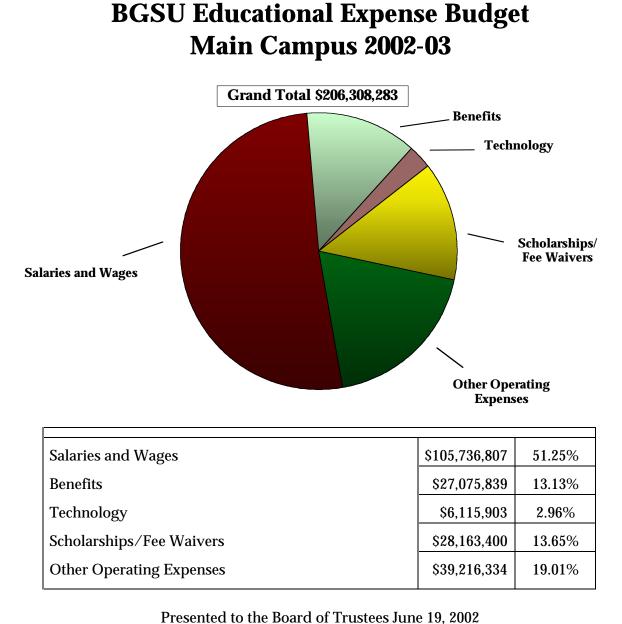
This exhibit shows the annual fees for all regional campuses for 2001-02 and Firelands' fee position relative to the other regional campuses.



| State Appropriations | \$77,136,254  | 37.39% |
|----------------------|---------------|--------|
| Student Fees         | \$117,954,500 | 57.17% |
| Other Income         | \$11,217,529  | 5.44%  |

Presented to the Board of Trustees June 19, 2002

Office of Finance & Administration 5/02



Tresented to the Doard of Trustees Julie 19, 2002

Office of Finance & Administration 5/02

-8-

## EDUCATIONAL BUDGET INCOME PROJECTIONS: 2002-2003 WITH 15% INSTRUCTIONAL FEE INCREASE

## ASSUMING ADDITIONAL CHARGE FOR INCOMING STUDENTS OF \$240 PER YEAR (\$10 PER CREDIT HOUR)

|   | 2001-2002<br>Approved<br>Income<br>23-Jun-01 | 2001-2002<br>Projected<br>Income<br>31-Dec-01 | 2002-2003<br>Projected<br>Income<br>31-Dec-01 | \$ Increase<br>from<br>FY 02 Proj<br>to FY 03 Proj | % Increase<br>from<br>FY 02 Proj<br>to FY 03 Proj | COMMENTS                                     |
|---|--|---|---|--|---|--|
| State Appropriation                                       | \$82,288,117                                 | \$77,002,448                                  | \$77,136,254                                  | \$133,806  | 0.2%  | Reflects 6% Reduction for FY 02 & 03         |
| Student Instructional Fees<br>Fees from Addn'l Undergrads | \$85,618,880                                 | \$86,300,000                                  | \$99,245,000                                  | \$12,945,000<br>\$0                                | 15.0%<br>0.0%                                     | 0 Additional Undergrads                      |
| Incoming Undergrad Addn'l Fee                             |  |   | \$1,032,000                                   | \$1,032,000  |   | \$240 Additional Fee for Incoming Undergrads |
| Non-Resident Fee<br>Fees from Addn'l Nonres Stds          | \$12,338,241                                 | \$12,500,000                                  | \$13,250,000                                  | \$750,000  | 6.0%  | 0 Additional Non-Resident Stds               |
| Misc./Off-Campus Fees                                     | \$3,513,653                                  | \$3,850,000                                   | \$4,427,500                                   | \$0<br>\$577,500                                   | 0.0%<br>15.0%                                     | 0 Additional Non-Resident Stas               |
| Total Student Fees  | \$101,470,774                                | \$102,650,000                                 | \$117,954,500                                 | \$15,304,500                                       | 14.9%   |  |
| GSC - Auxiliaries   | \$5,383,680                                  | \$5,383,680                                   | \$5,009,344                                   | (\$374,336)  | -7.0%   | 2% Increase plus Telecom Adjustment          |
| GSC - Grants  | \$96,168                                     | \$96,168                                      | \$96,168                                      | \$0  | 0.0%  |  |
| Interest Income   | \$1,200,000                                  | \$1,200,000                                   | \$1,200,000                                   | \$0  | 0.0%  |  |
| Department Sales  | \$917,000                                    | \$917,000                                     | \$917,000                                     | \$0  | 0.0%  |  |
| Telecom Revenue   |  |   | \$2,985,017                                   | \$2,985,017  |   | Telecom Moved to Educ Budget (with ITS)      |
| Application Fees  | \$485,000                                    | \$485,000                                     | \$485,000                                     | \$0  | 0.0%  |  |
| Miscellaneous Income                                      | \$525,000                                    | \$525,000                                     | \$525,000                                     | \$0  | 0.0%  |  |
| Total Other Income  | \$8,606,848                                  | \$8,606,848                                   | \$11,217,529                                  | \$2,610,681  | 30.3%   |  |
| Total Operating Revenue                                   | \$192,365,739                                | \$188,259,296                                 | \$206,308,283                                 | \$18,048,987                                       | 9.4%  |  |

OFA: JCD 5/5/02 (Ed budg inc proj 02-03 e)

## BGSU EDUCATIONAL BUDGET 2002-2003: 3% Salary/0% Operating/15% Fee Increases (w/Telecom Adjustment)

|                          | Assumes Instructional Fee Increase for 2002-2003 AY =<br>Assumes Base Pool for Salary Increases for 2002-2003 = |                        |                        | 15.00%<br>3.00%       |  |
|--------------------------|---|------------------------|------------------------|-----------------------|--|
| PERSONNEL<br>EXPENSES    | 2001-2002<br>Estimated 11/01  | 2002-2003<br>Projected | \$ Change<br>for 02-03 | % Change<br>for 02-03 | COMMENTS   |
| Faculty                  | \$49,944,246  | \$52,940,901           | \$2,996,655            | 6.00%                 | 6.0% Salary Increase (Merit)                             |
| Fac Summer Instruction   | \$4,760,281   | \$4,938,792            | \$178,511              | 3.75%                 | Impact 01-02 AY Increase (3.75% Basic Pool)              |
| Faculty from ERIP Return |   | \$1,423,240            | \$1,423,240            |                       | Funds Returning from ERIP Load                           |
| Admin Staff              | \$16,389,880  | \$17,045,475           | \$655,595              | 4.00%                 | 4.00% Salary Increase                                    |
| Class Staff              | \$19,983,838  | \$20,783,192           | \$799,354              | 4.00%                 | 4.00% Salary Increase (Across-the-Board)                 |
| Promotions               | \$0   | \$288,000              | \$288,000              |                       | Promotions, Market/Equity Adjustments, Reclassifications |
| Total Fac/Staff          | \$91,078,245  | \$97,419,599           | \$6,341,354            | 6.96%                 |  |
| GA Stipends              | \$7,846,423   | \$8,317,208            | \$470,785              | 6.00%                 | 6.0% Stipend Increase - Competitive Pressures            |
| Total Graduate           | \$7,846,423   | \$8,317,208            | \$470,785              | 6.00%                 |  |
| Retirement               | \$14,447,323  | \$15,453,223           | \$1,005,900            | 6.96%                 | Increases with Salary                                    |
| STRS ERIP                | \$2,482,076   | \$1,058,836            | -\$1,423,240           | -57.34%               | Released Funds Shift to Faculty Personnel                |
| Health Insurance         | \$7,955,620   | \$8,950,073            | \$994,453              | 12.50%                | 12.5% Increase Projected                                 |
| Other Benefits           | \$1,508,666   | \$1,613,707            | \$105,041              | 6.96%                 | Increases with Salary                                    |
| Total Benefits           | \$26,393,685  | \$27,075,839           | \$682,154              | 2.58%                 |  |
| Total Personnel          | \$125,318,353   | \$132,812,646          | \$7,494,293            | 5.98%                 |  |

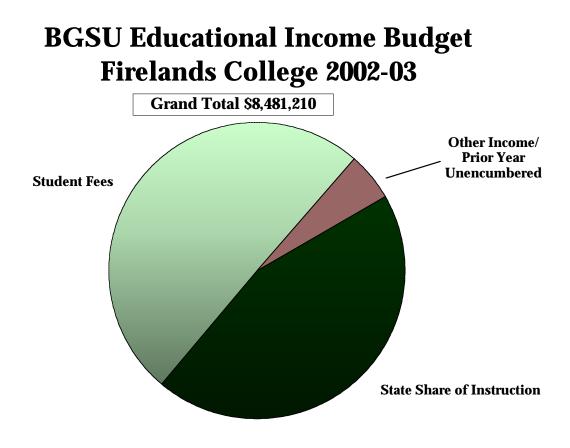
#### Page 2

| OPERATING<br>EXPENSES             | 2001-2002<br>Estimated 11/01 | 2002-2003<br>Projected | \$ Change<br>for 02-03 | % Change<br>for 02-03 | COMMENTS  |
|-----------------------------------|------------------------------|------------------------|------------------------|-----------------------|---|
| Utilities                         | \$6,286,173                  | \$6,820,498            | \$534,325              | 8.50%                 | Higher Utility Consumption                                    |
| Scholarships/Fee Waivers          | \$24,286,279                 | \$28,163,400           | \$3,877,121            | 15.96%                |   |
| Scholarships                      | \$6,309,808                  | \$7,887,241            | \$1,577,433            | 25.00%                | Fee Increase Plus \$500,000                                   |
| Graduate Fee Waivers              | \$15,826,104                 | \$17,803,236           | \$1,977,132            | 12.49%                | 15% Instructional Fees; 6% Nonresident Surcharge              |
| Employee/Dependents               | \$1,427,932                  | \$1,642,122            | \$214,190              | 15.00%                | Fee Increase  |
| Off-Campus Waivers                | \$722,435                    | \$830,800              | \$108,365              | 15.00%                | Fee Increase  |
| MCOT Payments                     | \$2,006,597                  | \$2,157,092            | \$150,495              | 7.50%                 | Assumes 7.5% Increase   |
| Lib Acquisitions                  | \$2,668,094                  | \$2,668,094            | \$0                    | 0.00%                 |   |
| Funds for Technology              | \$4,582,599                  | \$4,765,903            | \$183,304              | 4.00%                 |   |
| General/Misc. Operating           | \$23,917,644                 | \$23,917,644           | \$0                    | 0.00%                 |   |
| Total Operating                   | \$63,747,386                 | \$68,492,630           | \$4,745,244            | 7.44%                 |   |
| Start-Up Funding for New Faculty  | \$300,000                    | \$400,000              | \$100,000              | 33.33%                | Need Minimum \$400,000 per year                               |
| Additional Sections Cost          | \$0                          | \$750,000              | \$750,000              |                       | Reflects Higher Than Projected 2001-02 Enrollment             |
| Telecom Expense Adjustment        |                              | \$2,503,007            | \$2,503,007            |                       | Telecommunications moved to Educ Budget                       |
| Technology Infrastructure Project | \$0                          | \$1,350,000            | \$1,350,000            |                       | Final Step Phasing in Educ Budget Share of Local Cost         |
| Reserve for Budget Reductions     | \$3,000,000                  | \$O                    | -\$3,000,000           | -100.00%              | Makes FY 2002 reduction levels permanent                      |
| Total Other                       | \$3,300,000                  | \$5,003,007            | \$1,703,007            |                       |   |
|                                   | ¢100 0/5 700                 | ¢20/ 200 200           | ¢12.042.544            | 7.050                 |   |
| GRAND TOTAL                       | \$192,365,739                | \$206,308,283          | \$13,942,544           | 7.25%                 |   |
| Projected Income                  |                              | \$206,308,283          |                        |                       | Assumes 15% Fee Increase; \$240 Charge of Incoming Undergrads |
| PROJECTED INCOME - EXPENSES       |                              | \$0                    |                        |                       |   |

OFA: JCD 5/5/02 (02-03 ed bdgt exp proj J)

#### FIRELANDS COLLEGE BUDGET FOR 2002-03

|   | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET | \$<br>INC.            | %<br>INC.         |
|---|-------------------------------|--------------------------------|-------------------------------|-----------------------|-------------------|
| <u>REVENUE:</u>                                 |                               |                                |                               |                       |                   |
| State Share of Instruction                      | \$3,535,961                   | \$3,313,800                    | \$3,313,800                   | \$0                   | 0.00%             |
| Access Challenge                                | 485,203                       | 456,091                        | 456,091                       | 0                     | 0.00%             |
| TOTAL STATE SHARE                               | \$4,021,164                   | \$3,769,891                    | \$3,769,891                   | \$0                   | 0.00%             |
| Instructional Fees                              | \$3,234,510                   | \$3,442,809                    | \$3,971,646                   | \$528,837             | 15.36%            |
| General Fees                                    | 150,993                       | 181,655                        | 186,588                       | 4,933                 | 2.72%             |
| Nonresident Fees                                | 250                           | 4,139                          | 4,500                         | 361                   | 8.72%             |
| Lab Fees  | 30,500                        | 33,222                         | 33,500                        | 278                   | 0.84%             |
| Continuing Education                            | 60,000                        | 48,655                         | 60,000                        | 11,345                | 23.32%            |
| TOTAL STUDENT FEES                              | \$3,476,253                   | \$3,710,480                    | \$4,256,234                   | \$545,754             | 14.71%            |
| OTHER INCOME<br>Vending, rental, library fines  | \$257,500                     | \$344,599                      | \$300,000                     | (\$44,599)            | -12.94%           |
| PRIOR YEAR UNENCUMBERED BALANCE                 | \$33,413                      | \$0                            | \$155,085                     | \$155,085             |                   |
| TOTAL PROJECTED REVENUE                         | \$7,788,330                   | \$7,824,970                    | \$8,481,210                   | \$656,240             | 8.39%             |
| EXPENSES:                                       |                               |                                |                               |                       |                   |
| Salaries and Wages:                             |                               |                                |                               |                       |                   |
| Contract Salaries                               | \$3,209,830                   | \$3,252,349                    | \$3,542,349                   | \$290,000             | 8.92%             |
| Classified Salaries                             | 893,475                       | 962,791                        | 991,791                       | 29,000                | 3.01%             |
| Temporary                                       | 159,235                       | 159,235                        | 177,331                       | 18,096                | 11.36%            |
| Wage/Compensation Pool                          | 132,491                       | 0                              | 192,928                       | 192,928               |                   |
| Sub-Total Salaries and Wages                    | \$4,395,031                   | \$4,374,375                    | \$4,904,399                   | \$530,024             | 12.12%            |
| Staff Benefits:                                 |                               |                                |                               |                       |                   |
| Retirement                                      | \$659,042                     | \$656,156                      | \$735,660                     | \$79,504              | 12.12%            |
| Other   | 434,024                       | 432,177                        | 483,797                       | 51,620                | 11.94%            |
| ERIP  | 36,620                        | 36,620                         | 30,728                        | (5,892)               | -16.09%           |
| Sub-Total Staff Benefits                        | \$1,129,686                   | \$1,124,953                    | \$1,250,185                   | \$125,232             | 11.13%            |
| Operating                                       | ф1 4 <i>с 5</i> 41            | Ф146 <b>Г</b> 41               | ¢100.407                      | (\$24.054)            | 16 410/           |
| Supplies<br>Travel                              | \$146,541<br>81,100           | \$146,541<br>81,100            | \$122,487<br>74,191           | (\$24,054)<br>(6,909) | -16.41%<br>-8.52% |
| Information & Communication                     | 458,542                       | 458,542                        | 513,472                       | 54,930                | -8.32%<br>11.98%  |
| Maintenance and Repair                          | 72,823                        | 72,823                         | 69,615                        | (3,208)               | -4.41%            |
| Utilities                                       | 275,000                       | 275,000                        | 322,415                       | 47,415                | 17.24%            |
| MCOT Transfer Payments                          | 92,676                        | 99,800                         | 100,000                       | 200                   | 0.20%             |
| BG Campus Transfer Payments                     | 314,800                       | 391,316                        | 397,400                       | 6,084                 | 1.55%             |
| Fee Waivers/Scholarships                        | 25,000                        | 18,500                         | 20,250                        | 1,750                 | 9.46%             |
| Post Secondary Option Program/Tech Prep Program | 353,500                       | 333,407                        | 376,300                       | 42,893                | 12.87%            |
| Miscellaneous                                   | 119,788                       | 119,788                        | 71,517                        | (48,271)              | -40.30%           |
| Equipment                                       | 84,300                        | 84,300                         | 30,470                        | (53,830)              | -63.86%           |
| Contingency                                     | 70,417                        | 70,417                         | 56,034                        | (14,383)              | -20.43%           |
| Technology Enhancement                          | 111,626                       | 111,626                        | 114,975                       | 3,349                 | 3.00%             |
| Transfer to Reserve                             | 0                             | 4,982                          | 0                             | (4,982)               | 0                 |
| Transfer to Parking                             | 57,500                        | 57,500                         | 57,500                        | 0                     | 0.00%             |
| Sub-Total Operating                             | \$2,263,613                   | \$2,325,642                    | \$2,326,626                   | \$984                 | 0.04%             |
| TOTAL PROJECTED EXPENSES                        | \$7,788,330                   | \$7,824,970                    | \$8,481,210                   | \$656,240             | 8.39%             |

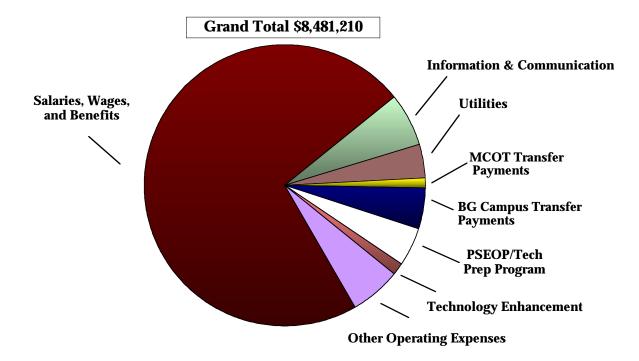


| State Share of Instruction           | \$3,769,891 | 44.45% |
|--------------------------------------|-------------|--------|
| Student Fees                         | \$4,256,234 | 50.18% |
| Other Income/Prior Year Unencumbered | \$455,085   | 5.37%  |

Presented to the Board of Trustees June 19, 2002

Office of Finance & Administration 4/02

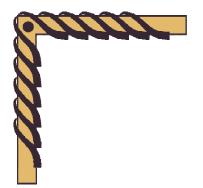
# BGSU Educational Expense Budget Firelands College 2002-03

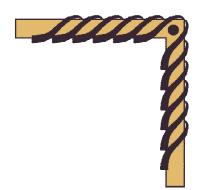


| Salaries, Wages, and Benefits                   | \$6,154,584 | 72.57% |
|---|-------------|--------|
| Information & Communication                     | \$513,472   | 6.05%  |
| Utilities                                       | \$322,415   | 3.80%  |
| MCOT Transfer Payments                          | \$100,000   | 1.18%  |
| BG Campus Transfer Payments                     | \$397,400   | 4.69%  |
| Post Secondary Option Program/Tech Prep Program | \$376,300   | 4.44%  |
| Technology Enhancement                          | \$114,975   | 1.36%  |
| Other Operating Expenses                        | \$502,064   | 5.92%  |

Presented to the Board of Trustees June 19, 2002

Office of Finance & Administration 4/02





Approved 2002-03

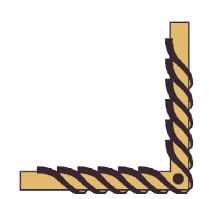
# GENERAL FEE & RELATED

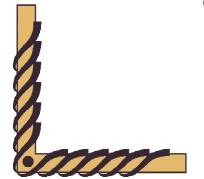
# AUXILIARY BUDGETS

Approved by the Board of Trustees

June 19, 2002

Prepared by Office of Finance & Administration







## TABLE OF CONTENTS

Page No.

| Introduction  | 1     |
|---|-------|
| General Fee Allocations                               | 2     |
| Proposed General Fee Rates                            | 2     |
| A. Debt Service/Facility Charges for Bonded Buildings | 3     |
| B. Student Services and Auxiliary Programs            | 4     |
| C. Student Organizations and Activities               | 4 - 5 |
| D. Student Publications                               | 5 - 6 |
| E. Golf Course  | 6     |
| F. Student Program Enhancement Account                | 6     |
| G. Fund for Technology Enhancement                    | 6     |
| Charts of General Fee Allocations                     | 7 - 8 |
| General Fee Budgets:                                  |       |
| Campus Involvement                                    | 9     |
| Commuter Student Programming                          | 10    |
| Ice Arena   | 11    |
| Intercollegiate Athletics                             | 12    |
| Other Fields and Facilities                           | 13    |
| Recreational Sports                                   | 14    |
| Recycling Program                                     | 15    |
| Saddlemire Student Services Building Operations       | 16    |
| Stadium Operations                                    | 17    |
| Student Health Service & Building Operations          | 18    |
| Student Union   | 19    |
| Auxiliary Accumulated Balances as of 6/30/01          | 20    |



#### General Fee and Related Auxiliary Budgets, Main Campus

The General Fee was established in 1969 as a comprehensive activity fee "for student health and special services." The General Fee was set at a quarterly rate of \$50, and it remained at that level until 1975-76 at which time it was separated into two fees: general and facility. The General Fee served as a major source of operating support for various student services and programs, while the Facility Fee covered the debt service, depreciation and facility charges of bonded auxiliary buildings. The two fees were recombined in 1977-78 in response to provisions of Am. Sub. H.B. 191.

General Fee levels since 1984-85 are as follows:

|           | General Fee<br><u>Per Term</u> |
|-----------|--------------------------------|
| 1984-85   | 179                            |
| 1985-86   | 186                            |
| 1986-87   | 193                            |
| 1987-88   | 201                            |
| 1988-89   | 220                            |
| 1989-90   | 241                            |
| 1990-91   | 258                            |
| 1991-92   | 277                            |
| 1992-93   | 275                            |
| 1992-93   | 300, effective Spring '93      |
| 1993-94   | 314.50                         |
| 1994-95   | 330                            |
| 1995-96   | 349                            |
| 1996-97   | 363                            |
| 1997-98   | 379                            |
| 1998-99   | 392                            |
| 1999-2000 | 408                            |
| 2000-01   | 427                            |
| 2001-02   | 464                            |
| 2001-02   | 544, effective Spring '02      |
| 2001-02   | 548, effective Summer '02      |

Exclusive of the field house allocation of \$25 per student per semester in 1992-93 and the Bowen-Thompson Student Union allocation of \$80 per student per semester in 2001-02, the General Fee has increased at an average rate of 5.4% per year since 1984-85.

For 2002-03 budget planning purposes, General Fee supported budgets have been divided into eight components:

- A) Debt Service and Facility Charges for Bonded Buildings
- B) Student Services and Auxiliary Programs
- C) Student Budget Committee and Student Organizations Funding Board
- D) Student Publications
- E) Golf Course
- F) Office of Student Life
- G) Student Program Enhancement Account
- H) Fund for Technology/Infrastructure

All intercollegiate sports programs including revenue sports, non-revenue sports and administrative services are included under the general heading of intercollegiate athletics in this budget presentation.

The table below summarizes the various General Fee income allocations in the above general categories for 2001-02 (approved), 2001-02 (projected), and 2002-03 (proposed) with details provided on pages 3 - 20.

A wage/compensation pool is included to provide funds for compensation increases (salary plus associated retirement benefits) for administrative staff and classified staff working in areas supported by the General Fee budgets at a rate of 3.0%. Approval of this budget does not commit the Board to a specific compensation increase.

|    | GENERAL FEE ALLOCATIONS      |   |              |              |             |         |  |  |
|----|------------------------------|---|--------------|--------------|-------------|---------|--|--|
|    |                              | ApprovedRevisedProposedBudgetBudgetBudget |              | \$           | %           |         |  |  |
|    |                              | 2001-02                                   | 2001-02      | 2002-03      | uncr.       | Incr.   |  |  |
| А. | Debt Service/                |   |              |              |             |         |  |  |
|    | Facility Charges             | \$2,258,179                               | \$2,258,179  | \$4,894,632  | \$2,636,453 | 116.75% |  |  |
| В. | Student Services/            |   |              |              |             |         |  |  |
|    | Auxiliary Programs           | \$11,338,663                              | \$11,329,163 | \$12,551,314 | \$1,222,151 | 10.79%  |  |  |
| C. | St. Budget Committee         | \$304,768                                 | \$304,768    | \$321,832    | \$17,064    | 5.60%   |  |  |
|    | St. Org. Funding Bd.         | \$275,913                                 | \$275,913    | \$258,849    | (\$17,064)  | -6.18%  |  |  |
| D. | St. Publications             | \$69,481                                  | \$69,481     | \$71,565     | \$2,084     | 3.00%   |  |  |
| E. | Golf Course                  | \$0                                       | \$9,500      | \$52,920     | \$43,420    | 457.05% |  |  |
| F. | Office of Student Life       | \$0                                       | \$0          | \$40,000     | \$40,000    |         |  |  |
| G. | Student Prgm. Enhance. Acct. | \$57,270                                  | \$57,270     | \$57,270     | \$0         | 0.00%   |  |  |
| H. | Technology/Infrastructure    | \$359,250                                 | \$359,250    | \$493,250    | \$134,000   | 37.30%  |  |  |
|    |                              |   |              |              |             |         |  |  |
|    | TOTAL                        | \$14,663,524                              | \$14,663,524 | \$18,741,632 | \$4,078,108 | 27.81%  |  |  |

In order to fund the proposed budgets, a 2.9% increase in the full-time General Fee (\$16 per semester) is necessary for 2002-03. General Fee rates will increase effective Fall Semester, 2002 in accordance with the following schedule:

|                   | <u>Full-T</u> | ime Rate       | Hourly Rate*                  |
|-------------------|---------------|----------------|-------------------------------|
|                   | Current       | <u>2002-03</u> | <u>Current</u> <u>2002-03</u> |
| Main Campus**     |               |                |                               |
| Fall/Spring Terms | \$548         | \$564          | \$55.00 \$57.00               |
| Summer Term 2003  | \$330         | \$340          | \$33.00 \$34.00               |
| Off-Campus        |               |                |                               |
| Graduate          | \$ 50         | \$100          | \$ 5.00 \$10.00               |
| Undergraduate     |               |                | \$ 3.00 \$ 6.00               |

\* Hourly rates not to exceed full-time rates

\*\* Excludes academic programs or assignments based beyond a 50-mile commuting distance. These programs will have a General Fee of \$215 per semester or a \$22 per semester hour rate (summer rates: \$201 or \$21/semester hour). In addition, extension programs will have modified fees for those students who do not choose access to the student recreation center or field house.

## A. DEBT SERVICE AND FACILITY CHARGES FOR BONDED BUILDINGS

A portion of the total General Fee income is allocated to meet the mandated debt service expenses (principal, interest, reserves) of student service facilities: health center, ice arena, university union, stadium, student services building, student recreation center, field house and golf course. In addition, the depreciation reserve, deferred maintenance reserve, insurance, and related expenses of these facilities are also funded through the General Fee. The university health center also has rental income to offset some facility charges. The table below gives a breakdown of recommended General Fee allocations for 2002-03.

.

|                      |                         |                        |            | Recommended            |
|----------------------|-------------------------|------------------------|------------|------------------------|
|                      | Debt                    | <b>Renewal</b> /       | Insurance/ | <b>General Fee</b>     |
|                      | Service                 | Replacements           | Other      | Funding                |
|                      |                         |                        |            |                        |
| University Health    |                         |                        |            |                        |
| Center               | \$0 <sup><i>a</i></sup> | \$31,755               | \$7,189    | \$18,944 <sup>c</sup>  |
| Ice Arena            | \$0 <sup><i>a</i></sup> | \$76,623               | \$5,193    | \$81,816               |
| Student Union        | \$2,390,069             | \$350,000              | \$13,125   | \$2,753,194            |
| Stadium              | \$0 <sup><i>a</i></sup> | \$48,929               | \$8,820    | \$57,749               |
| Stadium Lights       | \$396,850               | \$0                    | \$0        | \$396,850              |
| Student Services     | \$0 <sup><i>a</i></sup> | \$38,227               | \$5,880    | \$44,107               |
| Student Recreation   |                         |                        |            |                        |
| Center               | \$217,704               | \$108,150              | \$12,495   | \$338,349              |
| Field House          | \$979,183               | \$105,000              | \$5,940    | \$1,090,123            |
| Golf Course          | \$0                     | \$13,500               | \$0        | \$13,500               |
| Deferred Maintenance |                         |                        |            |                        |
| Reserve              | \$0                     | \$100,000              | \$0        | \$100,000 <sup>d</sup> |
|                      |                         |                        |            |                        |
| TOTALS               | \$3,983,806             | \$872,184 <sup>b</sup> | \$58,642   | \$4,894,632            |

 $^{a}$  In 2002-03, \$396,850 in principal/interest payments for these facilities is being expended from debt service reserve funds thus freeing up debt service funds in the general fee budget for the Stadium lighting project.

<sup>b</sup> Of this amount, the \$772,184 assigned to depreciation reserves is considered adequate and represents approximately 50% of that directed by Board guidelines. Full funding of depreciation reserves (to \$1,267,280) would require another \$14.90 per semester increase in student General Fees.

 $^{c}$  The gross debt service, depreciation reserve, insurance and other charges for the University Health Center total \$38,944. However \$20,000 is funded by rental charges to academic and support programs (educational budget) using Health Center space. Thus \$18,944 is a claim against the General Fee.

d A deferred maintenance reserve is proposed in accordance with prior Finance Committee recommendations. This reserve will be available to fund maintenance projects for the student service facilities, thereby freeing the depreciation reserve of individual facilities from ongoing maintenance obligations. Approximately \$3.01 of the \$564 General Fee will be dedicated to the deferred maintenance reserve.

The impact on the General Fees for this budget is \$147.30 per semester for full-time students.

## **B. STUDENT SERVICES AND AUXILIARY PROGRAMS**

A number of student service auxiliary programs receive general fee support. Intercollegiate athletics, other fields/facilities, student union, student health service, ice arena, student recreational sports, the recycling program, student life and campus involvement receive general fee funding for operating support.

**Pouring Rights.** 2001-02 was the first year of a five-year exclusive pouring rights contract with Pepsi and ABC Bottling. By entering into this agreement, the University received significantly higher vending commissions for the next five years. President Ribeau earmarked these funds for use in enhancing student activities/programming, recycling, scholarships and programming associated with the new Student Union. Several programming efforts are being supported this year by these funds. In this section and the following one, you will see the distribution of the pouring rights allocations for these student initiatives.

The table below summarizes the recommended allocation for each program. Detailed budgets are provided on pages 9 - 20.

|   |                  |                        |            | Recommended           |
|---|------------------|------------------------|------------|-----------------------|
|   | Debt             | <b>Renewal</b> /       | Insurance/ | <b>General Fee</b>    |
|   | Service          | Replacements           | Other      | Funding               |
| 11. · · · · · · · · · · · · · · · · · · |                  |                        |            |                       |
| University Health                       |                  |                        |            |                       |
| Center                                  | \$0 <sup>a</sup> | \$31,755               | \$7,189    | \$18,944 <sup>c</sup> |
| Ice Arena                               | \$0 <sup>a</sup> | \$76,623               | \$5,193    | \$81,816              |
| Student Union                           | \$2,390,069      | \$350,000              | \$13,125   | \$2,753,194           |
| Stadium                                 | \$0 <sup>a</sup> | \$48,929               | \$8,820    | \$57,749              |
| Stadium Lights                          | \$396,850        | \$0                    | \$0        | \$396,850             |
| Student Services                        | \$0 <sup>a</sup> | \$38,227               | \$5,880    | \$44,107              |
| Student Recreation                      |                  |                        |            |                       |
| Center                                  | \$217,704        | \$108,150              | \$12,495   | \$338,349             |
| Field House                             | \$979,183        | \$105,000              | \$5,940    | \$1,090,123           |
| Golf Course                             | \$0              | \$13,500               | \$0        | \$13,500              |
| Deferred Maintenance                    |                  |                        |            |                       |
| Reserve                                 | \$0              | \$100,000              | \$0        | \$100,000 d           |
|   |                  |                        |            |                       |
| TOTALS                                  | \$3,983,806      | \$872,184 <sup>b</sup> | \$58,642   | \$4,894,632           |

The impact on General Fees for this budget is \$377.73 per semester for full-time students.

## C. STUDENT ORGANIZATIONS AND ACTIVITIES

In 1998-99 significant changes in the involvement of Student Budget Committee (SBC) occurred. The SBC in April 1997, proposed that the entire role of the Advisory Committee on General Fee Allocations (ACGFA) be reviewed. As a result of the process initiated by that review, a new Student Organizations Funding Board (SOFB), under the jurisdiction of the SBC, was appointed in January 1998, to replace the former ACGFA. As you will see below, the SOFB has responsibility to recommend allocation of

general fee dollars to a variety of undergraduate student organizations (a.). The SBC will recommend allocations for the structured, on-going organizations and recommend the annual institutional general fee plan in conjunction with the FSBC/UBC.

The SOFB will also have funds available through the pouring rights distribution mentioned earlier (see page 4). The pouring rights allocation for 2002-03 will be \$87,102. No increase in funding for SBC/SOFB will come from the general fee but rather all of it will come from the pouring rights allocation. This provides the opportunity for more funding to be directed to these student activities.

#### <u>STUDENT BUDGET COMMITTEE</u>

A total of \$580,681 was allocated to the Student Budget Committee in 2001-02. The recommended allocation for 2002-03 is \$580,681 as shown below. The impact on General Fees for this budget is \$17.47.

| -                                  | 2000-01<br>Allocation | 2001-02<br>Allocation | 2002-03<br>Allocation |
|------------------------------------|-----------------------|-----------------------|-----------------------|
| Graduate Student Senate            | \$49,389              | \$41,845              | \$31,102              |
| Undergraduate Student Government   | \$41,223              | \$34,256              | \$18,049              |
| BG24 News                          | \$21,000              | \$21,550              | \$17,800              |
| WBGU-FM                            | \$18,703              | \$18,951              | \$17,476              |
| BG Radio Sports                    | \$4,500               | \$5,050               | \$6,450               |
| BG Radio News                      | \$10,000              | \$9,000               | \$8,860               |
| WFAL                               | \$16,000              | \$17,880              | \$12,412              |
| Univ. Activities Organization      | \$110,605             | \$109,873             | \$144,225             |
| Other Graduate Student Groups      | \$60,760              | \$72,440              | \$60,096              |
| Student Organization Funding Board | \$248,501             | \$275,913             | \$258,849             |
| Additional to be Allocated by SBC  | \$0                   | \$61,025              | \$92,464              |
| Pouring Rights Allocation          | \$0                   | (\$87,102)            | (\$87,102)            |
| TOTALS                             | \$580,681             | \$580,681             | \$580,681             |

#### a. Student Organizations Funding Board Allocations

A total of \$275,913 was allocated to student activities and student interest groups in 2001-02. The recommended allocation for 2002-03 is \$258,849.

|                         | 2000-01    | 2001-02    | 2002-03    |
|-------------------------|------------|------------|------------|
|                         | Allocation | Allocation | Allocation |
| Student Interest Groups | \$223,501  | \$240,910  | \$223,849  |
| Reserve                 | \$25,000   | \$35,003   | \$35,000   |
| TOTALS                  | \$248,501  | \$275,913  | \$258,849  |

## D. STUDENT PUBLICATIONS

Effective with the 1980-81 fiscal year, the funding of the compensation (salary and related benefits) of the Director of Student Publications was set aside as a line item in the general fee budget. The Director provides professional advice and supervision in the business and advertising aspects of the student publications program. The Director's salary is \$63,414--\$55,766 of which is funded by the general fee with the remainder covered by UniGraphics, BG News, and The Key. The budgeted amount of \$71,565 is to cover the \$55,766 for the Director's salary for 2001-02, associated benefit costs and a compensation pool.

## E. GOLF COURSE

This is the first year that a line for the Golf Course is being reflected in the general fee budget. Beginning this year, part of the previous general fee allocation from Other Fields & Facilities is being reallocated to the Golf Course along with the salary and benefit expenses associated with the golf course superintendent. Previously these revenues and expenses were part of Other Fields & Facilities. The Golf Course will receive a \$52,920 general fee allocation.

#### F. OFFICE OF STUDENT LIFE

Another new line item this year is an allocation to the Office of Student Life. A reorganization of the Office of Student Life will involve the relocation of responsibilities for commuter student programming and an additional allocation to support the spirit activities of several student groups. The requested allocation of \$40,000 will be used to support the continuation of commuter student programming for \$23,000, Cheerleading/Dance Team \$12,800, SIC SIC \$2,000, and Mascots \$2,200. The impact on the General Fees for this budget item is \$1.20 per semester for full-time students.

## G. STUDENT PROGRAM ENHANCEMENT ACCOUNT

This account supports a variety of student programs and services. For example, funds are allocated for the printing of the Student Handbook, all-university events focused on students, individual, and student organization special programs, and undergraduate and graduate student conference travel. In addition, the program account pays for entertainment and copyright fees (BMI, ASCAP, and SESAC). The account also provides funding support for the University Safety Committee and the University Committee on Alcohol Issues.

No additional increase is requested in 2002-03.

## H. FUND FOR TECHNOLOGY/INFRASTRUCTURE

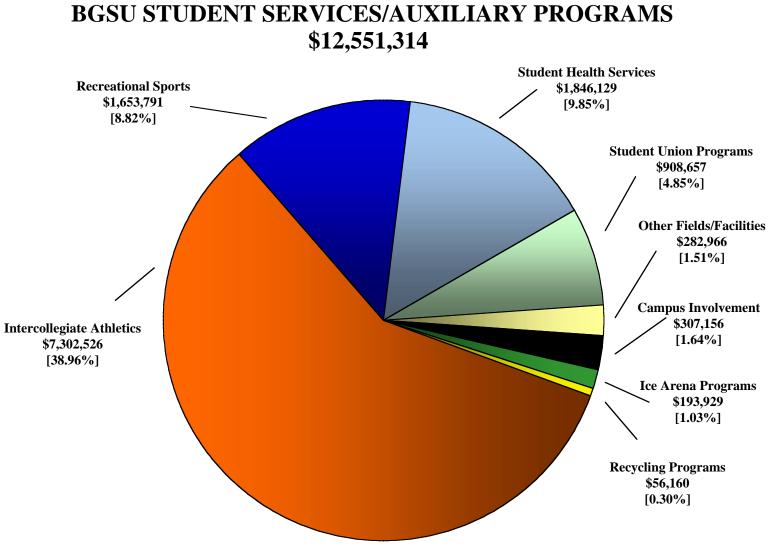
These funds are set aside to provide some assistance to the budget areas covered by the general fee in order to enable them to participate in the future plans for enhancing technology and related infrastructure costs.

The first of two phased increases is included this year to cover the associated infrastructure costs apportioned to the general fee areas. The increase for this year is \$134,000 and represents \$4 of the requested semester increase. The total infrastructure commitment is now reflected in this line item in this budget. The impact on the General Fees for this budget item is \$14.84 per semester for full-time students.

# Student Services/ Auxiliary Programs \$12,551,314 [66.97%] BGSU General Fee Allocations 2002-03

|                                     | General Fee  | Other Income |              |            |
|-------------------------------------|--------------|--------------|--------------|------------|
|                                     | Allocation   | Total        | Total        | % of Total |
| Debt Service/Facility Charges       |              |              |              |            |
| Field House (2007)                  | \$1,090,123  | \$0          | \$1,090,123  | 3.95%      |
| Stadium (2007)                      | \$57,749     | \$155,445    | \$213,194    | 0.77%      |
| Stadium Lights (2007)               | \$396,850    | \$0          | \$396,850    | 1.44%      |
| Ice Arena (2007)                    | \$81,816     | \$0          | \$81,816     | 0.30%      |
| Student Services (2007)             | \$44,107     | \$158,731    | \$202,838    | 0.74%      |
| Recreational Facility               | \$338,349    | \$0          | \$338,349    | 1.23%      |
| Student Union                       | \$2,753,194  | \$0          | \$2,753,194  | 9.98%      |
| Deferred Maintenance Reserve        | \$100,000    | \$0          | \$100,000    | 0.36%      |
| Health Center (2007)                | \$18,944     | \$0          | \$18,944     | 0.07%      |
| Golf Course                         | \$13,500     | \$0          | \$13,500     | 0.05%      |
| Sub-Total                           | \$4,894,632  | \$314,176    | \$5,208,808  | 18.89%     |
| Student Services/Auxiliary Programs |              |              |              |            |
| Intercollegiate Athletics           | \$7,302,526  | \$3,645,320  | \$10,947,846 | 39.69%     |
| Recreational Sports                 | \$1,653,791  | \$953,788    | \$2,607,579  | 9.45%      |
| Student Health Service              | \$1,846,129  | \$1,548,181  | \$3,394,310  | 12.31%     |
| Student Union Programs              | \$908,657    | \$1,364,709  | \$2,273,366  | 8.24%      |
| Other Fields/Facilities             | \$282,966    | \$0          | \$282,966    | 1.03%      |
| Office of Campus Involvement        | \$307,156    | \$75,000     | \$382,156    | 1.39%      |
| Ice Arena Programs                  | \$193,929    | \$736,192    | \$930,121    | 3.37%      |
| Recycling Program                   | \$56,160     | \$112,110    | \$168,270    | 0.61%      |
| Sub Total                           | \$12,551,314 | \$8,435,300  | \$20,986,614 | 76.09%     |
| Student Budget Committee            | \$321,832    | \$87,102     | \$408,934    | 1.48%      |
| Student Org. Funding Bd.            | \$258,849    | \$0          | \$258,849    | 0.94%      |
| Sub Total (SBC Funding)             | \$580,681    | \$87,102     | \$667,783    | 2.42%      |
| St. Publications                    | \$71,565     | \$0          | \$71,565     | 0.26%      |
| Golf Course                         | \$52,920     | \$0          | \$52,920     | 0.19%      |
| Office of Student Life              | \$40,000     | \$0          | \$40,000     | 0.15%      |
| Student Program Enhance. Account    | \$57,270     | \$2,171      | \$59,441     | 0.22%      |
| Technology/Infrastructure           | \$493,250    | \$0          | \$493,250    | 1.79%      |
| Sub Total (Other)                   | \$715,005    | \$2,171      | \$717,176    | 2.60%      |
| Grand Total                         | \$18,741,632 | \$8,838,749  | \$27,580,381 | 100.00%    |

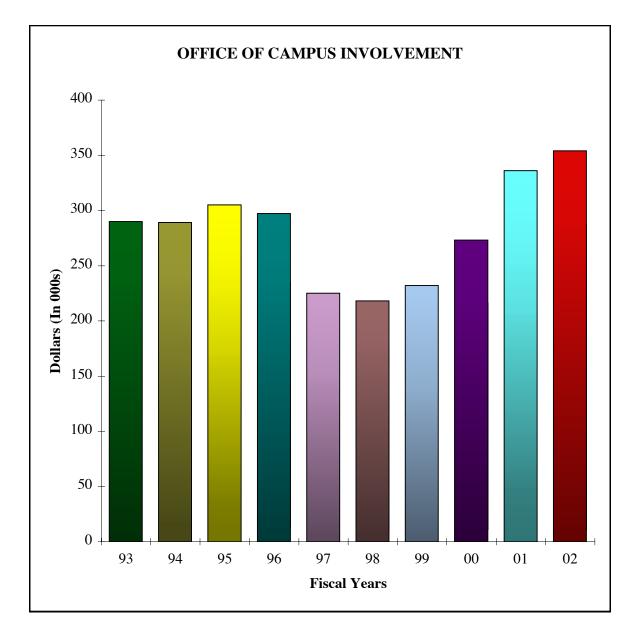
Office of Finance & Administration: 3/02



Note: Percentages are of the total General Fee Budget

## OFFICE OF CAMPUS INVOLVEMENT BUDGET FOR 2002-03

|  | AP | 2001-02<br>PROVED<br>UDGET | PR | 2001-02<br>OJECTED<br>UDGET | PR | 2002-03<br>OPOSED<br>UDGET |    | \$<br>INC.                          | %<br>INC.        |
|--|----|----------------------------|----|-----------------------------|----|----------------------------|----|-------------------------------------|------------------|
| <b>REVENUE:</b>                            |    |                            |    |                             |    |                            |    |                                     |                  |
| General Fee                                | \$ | 295,342                    | \$ | 295,342                     | \$ | 307,156                    | \$ | 11,814                              | 4.00%            |
| Other Income (Vending)                     |    | 52,000                     |    | 59,500                      |    | 75,000                     |    | 15,500                              | 26.05%           |
| TOTAL REVENUE                              | \$ | 347,342                    | \$ | 354,842                     | \$ | 382,156                    | \$ | 27,314                              | 7.70%            |
| EXPENSES:                                  |    |                            |    |                             |    |                            |    |                                     |                  |
| Salaries and Wages:                        | ¢  | 102.005                    | ¢  | 110 100                     | ሰ  | 110 100                    | ¢  | 0                                   | 0.000            |
| Contract Salaries                          | \$ | 103,995                    | \$ | 110,109                     | \$ | 110,109                    | \$ | 0<br>(1,975)                        | 0.00%            |
| Graduate Assistants<br>Classified Salaries |    | 44,375<br>31,400           |    | 45,775<br>33,633            |    | 43,800<br>33,633           |    |                                     | (4.31%)<br>0.00% |
| Temporary                                  |    | 12,390                     |    | 4,400                       |    | 4,400                      |    | $\begin{array}{c} 0\\ 0\end{array}$ | 0.00%            |
| Wage/Compensation Pool                     |    | 6,499                      |    | 4,400<br>0                  |    | 6,367                      |    | 6,367                               | 0.00 //          |
| Sub-Total Salaries and Wages               | \$ | 198,659                    | \$ | 193,917                     | \$ | 198,309                    | \$ | 4,392                               | 2.26%            |
| C C  |    |                            |    | ·                           |    | ·                          |    | -                                   |                  |
| Staff Benefits:                            |    |                            |    |                             |    |                            |    | _                                   |                  |
| Retirement                                 | \$ | 18,021                     | \$ | 19,132                      | \$ | 19,132                     | \$ | 0                                   | 0.00%            |
| Other                                      |    | 8,952                      | -  | 10,039                      |    | 12,047                     |    | 2,008                               | 20.00%           |
| Sub-Total Staff Benefits                   | \$ | 26,973                     | \$ | 29,171                      | \$ | 31,179                     | \$ | 2,008                               | 6.88%            |
| Operating                                  |    |                            |    |                             |    |                            |    |                                     |                  |
| Supplies                                   | \$ | 20,618                     | \$ | 17,512                      | \$ | 18,725                     | \$ | 1,213                               | 6.93%            |
| Travel                                     |    | 14,623                     |    | 7,543                       |    | 11,704                     |    | 4,161                               | 55.16%           |
| Information/Communication                  |    | 31,220                     |    | 34,183                      |    | 43,664                     |    | 9,481                               | 27.74%           |
| Leadership Program                         |    | 26,983                     |    | 41,679                      |    | 46,341                     |    | 4,662                               | 11.19%           |
| Repair and Maintenance                     |    | 0                          |    | 35                          |    | 0                          |    | (35)                                |                  |
| Purchases for Resale                       |    | 0                          |    | 0                           |    | 0                          |    | 0                                   |                  |
| Equipment                                  |    | 0                          |    | 4,737                       |    | 4,006                      |    | (731)                               |                  |
| Cheerleaders/Dance Team                    |    | 20,427                     |    | 11,000                      |    | 15,000                     |    | 4,000                               | 36.36%           |
| Professional Fees                          |    | 7,839                      |    | 5,511                       |    | 13,228                     |    | 7,717                               | 140.03%          |
| Other                                      |    | 0                          |    | 7,541                       |    | 0                          |    | (7,541)                             | (100.00%)        |
| Sub-total Operating                        | \$ | 121,710                    | \$ | 129,741                     | \$ | 152,668                    | \$ | 22,927                              | 17.67%           |
| General Service Charge                     | \$ | 0                          | \$ | 0                           | \$ | 0                          | \$ | 0                                   |                  |
| Facility Charge                            |    | 0                          |    | 0                           |    | 0                          |    | 0                                   |                  |
| Renewals/Replacements                      |    | 0                          |    | 0                           |    | 0                          |    | 0                                   |                  |
| Debt Service                               |    | 0                          |    | 0                           |    | 0                          |    | 0                                   |                  |
| Insurance/Other                            |    | 0                          |    | 0                           |    | 0                          |    | 0                                   |                  |
| Sub-total Fixed Expenses                   | \$ | 0                          | \$ | 0                           | \$ | 0                          | \$ | 0                                   |                  |
| TOTAL EXPENSES                             | \$ | 347,342                    | \$ | 352,829                     | \$ | 382,156                    | \$ | 29,327                              | 8.31%            |
|  |    |                            |    |                             |    |                            |    |                                     |                  |
| Revenue Over/(Under) Expenses              | \$ | 0                          | \$ | 2,013                       | \$ | 0                          | \$ | (2,013)                             | -0.61%           |



## **TEN YEAR REVENUE HISTORY**

NOTE: FY97 - University Activities Organization (UAO) moved to SBC funding line
 FY00 - Leadership Program moved to this area for oversight
 FY01 - Cheerleaders moved to this area for oversight; portion of vending income allocated (\$52,000)

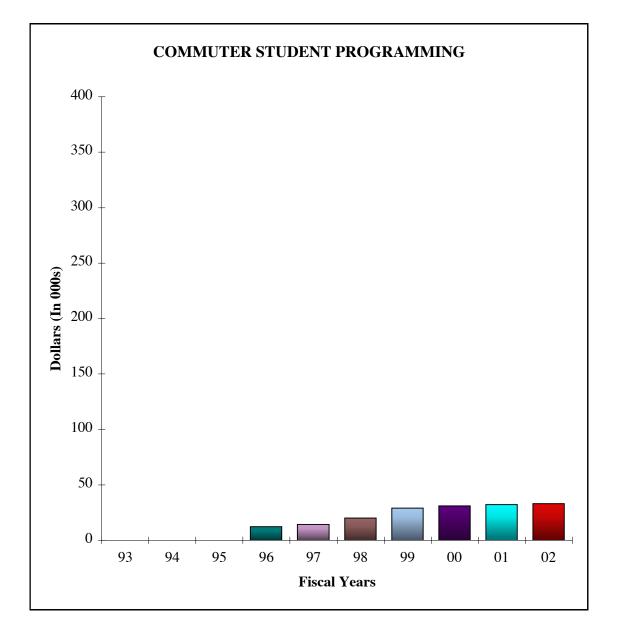
SOURCE: Projected Annual Budgets

## COMMUTER STUDENT PROGRAMMING BUDGET FOR 2002-03

|                               | API | 001-02<br>PROVED<br>UDGET | PRC | 001-02<br>DJECTED<br>DDGET | PR | 2002-03<br>OPOSED<br>UDGET | <br>\$<br>INC. | %<br>INC. |
|-------------------------------|-----|---------------------------|-----|----------------------------|----|----------------------------|----------------|-----------|
| <b>REVENUE:</b>               |     |                           |     |                            |    |                            |                |           |
| General Fee                   | \$  | 33,015                    | \$  | 33,015                     | \$ | 23,000                     | \$<br>(10,015) | (30.33%)  |
| Other Income                  |     | 0                         |     | 0                          |    | 0                          | <br>0          |           |
| TOTAL REVENUE                 | \$  | 33,015                    | \$  | 33,015                     | \$ | 23,000                     | \$<br>(10,015) | (30.33%)  |
| EXPENSES:                     |     |                           |     |                            |    |                            |                |           |
| Salaries and Wages:           |     |                           |     |                            |    |                            |                |           |
| Contract Salaries             | \$  | 0                         | \$  | 0                          | \$ | 0                          | \$<br>0        |           |
| Classified Salaries           |     | 0                         |     | 0                          |    | 0                          | 0              |           |
| Graduate Assistants           |     | 9,256                     |     | 9,256                      |    | 0                          | (9,256)        | (100.00%) |
| Temporary                     |     | 3,884                     |     | 3,884                      |    | 3,884                      | 0              | 0.00%     |
| Wage/Compensation Pool        |     | 0                         |     | 0                          |    | 0                          | <br>0          | ·         |
| Sub-Total Salaries & Wages    | \$  | 13,140                    | \$  | 13,140                     | \$ | 3,884                      | \$<br>(9,256)  | (70.44%)  |
| Staff Benefits:               |     |                           |     |                            |    |                            |                |           |
| Retirement                    | \$  | 0                         | \$  | 0                          | \$ | 0                          | \$<br>0        |           |
| Other                         |     | 0                         |     | 0                          |    | 0                          | 0              |           |
| Sub-Total Staff Benefits      | \$  | 0                         | \$  | 0                          | \$ | 0                          | \$<br>0        |           |
| Operating Expenses:           |     |                           |     |                            |    |                            |                |           |
| Supplies                      | \$  | 4,664                     | \$  | 4,664                      | \$ | 3,103                      | \$<br>(1,561)  | (33.47%)  |
| Travel                        |     | 1,560                     |     | 1,560                      |    | 0                          | (1,560)        | (100.00%) |
| Information and Communication |     | 3,915                     |     | 3,915                      |    | 4,500                      | 585            | 14.94%    |
| Repairs and Maintenance       |     | 1,040                     |     | 1,040                      |    | 0                          | (1,040)        |           |
| Programs                      |     | 7,656                     |     | 7,656                      |    | 9,433                      | 1,777          | 23.21%    |
| Equipment                     |     | 1,040                     |     | 1,040                      |    | 2,080                      | 1,040          | 100.00%   |
| Other Expenses                |     | 0                         |     | 0                          |    | 0                          | <br>0          |           |
| Sub-total Operating           | \$  | 19,875                    | \$  | 19,875                     | \$ | 19,116                     | \$<br>(759)    | (3.82%)   |
| General Service Charge        | \$  | 0                         | \$  | 0                          | \$ | 0                          | \$<br>0        |           |
| Facility Charge*              |     | 0                         |     | 0                          |    | 0                          | 0              |           |
| Renewals/Replacements*        |     | 0                         |     | 0                          |    | 0                          | 0              |           |
| Debt Service*                 |     | 0                         |     | 0                          |    | 0                          | 0              |           |
| Insurance/Other*              |     | 0                         |     | 0                          |    | 0                          | 0              |           |
| Sub-total Fixed Expenses      | \$  | 0                         | \$  | 0                          | \$ | 0                          | \$<br>0        |           |
| TOTAL EXPENSES                | \$  | 33,015                    | \$  | 33,015                     | \$ | 23,000                     | \$<br>(10,015) | (30.33%)  |
| Revenue Over/(Under) Expenses | \$  | 0                         | \$  | 0                          | \$ | 0                          | \$<br>0        | 0.00%     |

\*Funded from General Fee (Debt Svc.)



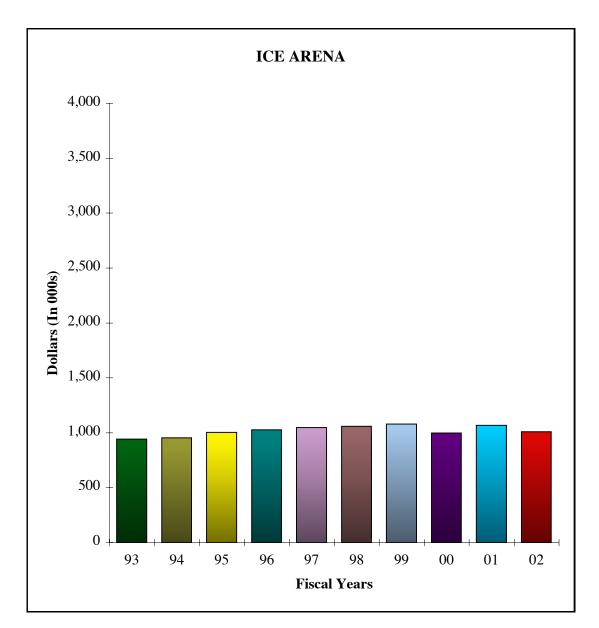


SOURCE: Projected Annual Budgets

## ICE ARENA BUDGET FOR 2002-03

|                               | 2001-02<br>APPROVED<br>BUDGET |              | 2002-03<br>PROPOSED<br>BUDGET | \$<br>INC.  | %<br>INC. |
|-------------------------------|-------------------------------|--------------|-------------------------------|-------------|-----------|
| <b>REVENUE:</b>               |                               | BUDGET       |                               |             |           |
| General Fee                   | \$ 186,470                    | \$ 186,470   | \$ 193,929                    | \$ 7,459    | 4.00%     |
| General Fee (Debt Svc.)       | 80,332                        | 80,332       | 81,816                        | 1,484       | 1.85%     |
| Operational Income            | 720,453                       | 690,743      | 685,192                       | (5,551)     | (0.80%)   |
| Rental Income-E&G Hockey      | 51,000                        | 51,000       | 51,000                        | 0           | 0.00%     |
| TOTAL REVENUE                 | \$ 1,038,255                  | \$ 1,008,545 | \$1,011,937                   | \$ 3,392    | 0.34%     |
| EXPENSES:                     |                               |              |                               |             |           |
| Salaries and Wages:           |                               |              |                               |             |           |
| Contract Salaries             | \$ 97,040                     | \$ 99,952    | \$ 99,952                     | \$ 0        | 0.00%     |
| Classified Salaries           | 255,112                       | 219,337      | 219,337                       | 0           | 0.00%     |
| Temporary                     | 90,000                        | 103,000      | 106,000                       | 3,000       | 2.91%     |
| Wage/Compensation Pool        | 16,903                        | 0            | 11,494                        | 11,494      |           |
| Sub-Total Salaries and Wages  | \$ 459,055                    | \$ 422,289   | \$ 436,783                    | \$ 14,494   | 3.43%     |
| Staff Benefits:               |                               |              |                               |             |           |
| Retirement                    | \$ 37,717                     | \$ 43,163    | \$ 43,163                     | \$ 0        | 0.00%     |
| Other                         | 48,094                        | 42,332       | 47,541                        | 5,209       | 12.31%    |
| Sub-Total Staff Benefits      | \$ 85,811                     | \$ 85,495    | \$ 90,704                     | \$ 5,209    | 6.09%     |
|                               |                               |              |                               |             |           |
| Operating                     |                               |              |                               |             |           |
| Supplies                      | \$ 23,900                     | \$ 24,600    | \$ 25,500                     | \$ 900      | 3.66%     |
| Travel                        | 0                             | 0            | 0                             | 0           |           |
| Information/Communication     | 21,800                        | 22,400       | 22,500                        | 100         | 0.45%     |
| Repair and Maintenance        | 44,000                        | 33,000       | 37,000                        | 4,000       | 12.12%    |
| Miscellaneous                 | 0                             | 0            | 0                             | 0           |           |
| Purchase for Resale           | 74,000                        | 72,000       | 65,000                        | (7,000)     | (9.72%)   |
| Equipment                     | 7,500                         | 5,000        | 6,000                         | 1,000       | 20.00%    |
| Unrelated Bus. Income Tax     | 3,000                         | 3,000        | 3,000                         | 0           | 0.00%     |
| Sub-total Operating           | \$ 174,200                    | \$ 160,000   | \$ 159,000                    | \$ (1,000)  | (0.63%)   |
| General Service Charge        | \$ 238,857                    | \$ 238,857   | \$ 243,634                    | \$ 4,777    | 2.00%     |
| Facility Charge*              | 0                             | 0            | 0                             | 0           |           |
| Renewals/Replacements*        | 76,623                        | 76,623       | 76,623                        | 0           | 0.00%     |
| Debt Service*                 | 0                             | 0            | 0                             | ů<br>0      | 010070    |
| Insurance/Other*              | 3,709                         | 3,709        | 5,193                         | 1,484       | 40.01%    |
| Sub-total Fixed Expenses      | \$ 319,189                    | \$ 319,189   | \$ 325,450                    | \$ 6,261    | 1.96%     |
| TOTAL EXPENSES                | \$ 1 038 255                  | \$ 986,973   | \$1011027                     | \$ 24,964   | 2 520%    |
|                               | \$ 1,038,255                  |              | \$1,011,937                   |             | 2.53%     |
| Revenue Over/(Under) Expenses | \$ 0                          | \$ 21,572    | \$ 0                          | \$ (21,572) | -2.19%    |

\*Funded from General Fee (Debt Svc.)



## **TEN YEAR REVENUE HISTORY**

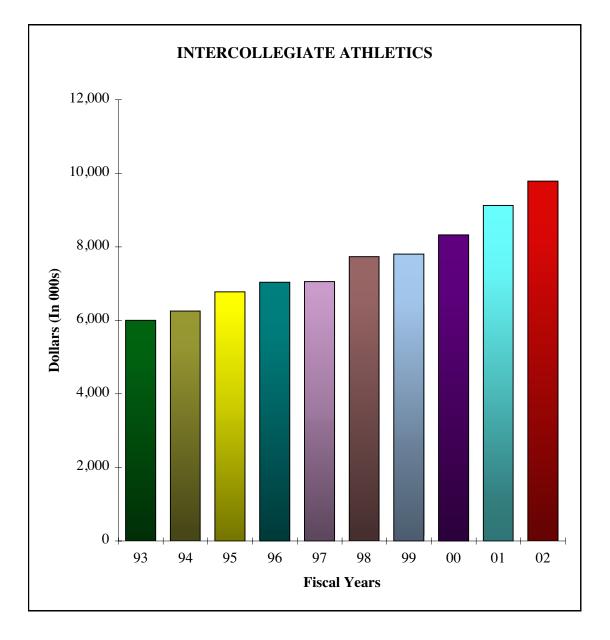
NOTE: FY02 Debt service funding reallocated to Stadium Lighting Project.

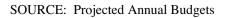
SOURCE: Projected Annual Budgets

## INTERCOLLEGIATE ATHLETICS BUDGET FOR 2002-03

|  | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET | \$<br>NC    | %<br>INC.         |
|--|-------------------------------|--------------------------------|-------------------------------|-------------|-------------------|
| <u>REVENUE:</u>                        |                               |                                |                               |             |                   |
| General Fee-Grants-in-Aid              | \$ 3,852,850                  | \$ 3,526,899                   | \$ 4,021,433                  | \$ 494,534  | 14.02%            |
| General Fee-Non Grants-in-Aid          | 2,403,865                     | 2,729,816                      | 3,106,678                     | 376,862     | 13.81%            |
| General Fee-ICA Rent                   | 162,115                       | 162,115                        | 174,415                       | 12,300      | 7.59%             |
| Gate Receipts, Concessions, Parking,   | 102,115                       | 102,115                        | 174,415                       | 12,500      | 1.3970            |
| GuaranteesOpponents, TV/Radio          | 1,905,000                     | 1,262,967                      | 1,535,000                     | 272,033     | 21.54%            |
| NCAA/MAC/CCHA Revenue                  | 568,000                       | 567,000                        | 565,000                       | (2,000)     | (0.35%)           |
| Falcon Club and Other Fund-raising     | 550,000                       | 500,000                        | 550,000                       | 50,000      | (0.33%)<br>10.00% |
| Stadium Suite/Club                     | 285,000                       | 247,580                        | 285,000                       | 37,420      | 10.00%            |
| Miscellaneous                          | 706,320                       | 782,249                        | 710,320                       | (71,929)    | (9.20%)           |
| TOTAL REVENUE                          | \$10,433,150                  | \$ 9,778,626                   | \$10,947,846                  | \$1,169,220 | 11.96%            |
| EXPENSES:                              |                               |                                |                               |             |                   |
| General Administration/Business Mgmt.: |                               |                                |                               |             |                   |
| Contract Salaries                      | \$ 799,635                    | \$ 914,842                     | \$ 916,997                    | \$ 2,155    | 0.24%             |
| Classified Salaries                    | 283,295                       | 294,661                        | 294,661                       | 0           | 0.00%             |
| Temporary                              | 0                             | 0                              | 0                             | 0           |                   |
| Wage/Compensation Pool                 | 35,960                        | 0                              | 36,350                        | 36,350      |                   |
| Staff Benefits                         | 315,925                       | 299,723                        | 362,684                       | 62,961      | 21.01%            |
| Athletic Communication Office          | 68,000                        | 130,000                        | 93,700                        | (36,300)    | (27.92%)          |
| Training/Weight/Equipment Rooms        | 91,000                        | 101,000                        | 99,000                        | (2,000)     | (1.98%)           |
| Ticket Office                          | 40,000                        | 38,000                         | 40,000                        | 2,000       | 5.26%             |
| Marketing & Communication              | 185,000                       | 235,000                        | 161,300                       | (73,700)    | (31.36%)          |
| Academic Enhancement                   | 27,000                        | 27,000                         | 27,000                        | 0           | 0.00%             |
| Development                            | 75,000                        | 75,000                         | 75,000                        | 0           | 0.00%             |
| Game Programs/Motor City Bowl          | 41,000                        | 43,000                         | 90,000                        | 47,000      | 109.30%           |
| Guarantees                             | 110,000                       | 110,000                        | 299,000                       | 189,000     | 171.82%           |
| Concessions                            | 96,719                        | 56,000                         | 0                             | (56,000)    | (100.00%)         |
| Game Staging                           | 91,160                        | 92,000                         | 91,160                        | (840)       | (0.91%)           |
| Repay Loan (\$306,765 - FY00)          | 0                             | 0                              | 0                             | 0           |                   |
| Unrelated Bus. Income Tax              | 0                             | 0                              | 0                             | 0           |                   |
| Stadium Suite/Club Debt                | 200,000                       | 200,000                        | 200,000                       | 0           |                   |
| Operating Budgets                      | 372,943                       | 397,000                        | 382,720                       | (14,280)    | (3.60%)           |
| Non-revenue Sports Direct Costs:       |                               |                                |                               |             |                   |
| Coaching Salaries                      | 821,929                       | 837,423                        | 802,045                       | (35,378)    | (4.22%)           |
| Staff Benefits                         | 240,568                       | 218,248                        | 248,922                       | 30,674      | 14.05%            |
| Wage/Compensation Pool                 | 33,417                        | 0                              | 24,061                        | 24,061      |                   |
| Operating Budgets                      | 561,827                       | 573,127                        | 547,402                       | (25,725)    | (4.49%)           |
| Grants-in-Aid                          | 2,074,090                     | 1,904,525                      | 2,075,939                     | 171,414     | 9.00%             |
| Revenue Sports Direct Costs:           |                               |                                |                               | <b>_</b>    |                   |
| Coaching Salaries                      | 968,268                       | 948,746                        | 999,746                       | 51,000      | 5.38%             |
| Staff Benefits                         | 277,758                       | 245,394                        | 288,673                       | 43,279      | 17.64%            |
| Wage/Compensation Pool                 | 22,896                        | 0                              | 29,992                        | 29,992      |                   |
| Operating Expenses                     | 821,000                       | 860,000                        | 816,000                       | (44,000)    | (5.12%)           |
| Grants-in-Aid                          | 1,778,760                     | 1,622,374                      | 1,945,494                     | 323,120     | 19.92%            |
| TOTAL EXPENSES                         | \$10,433,150                  | \$ 10,223,063                  | \$10,947,846                  | \$ 724,783  | 7.09%             |
| Revenue Over/(Under) Expenses          | \$ 0                          | \$ (444,437)                   | \$ 0                          | \$ 444,437  | -100.00%          |

## TEN YEAR REVENUE HISTORY

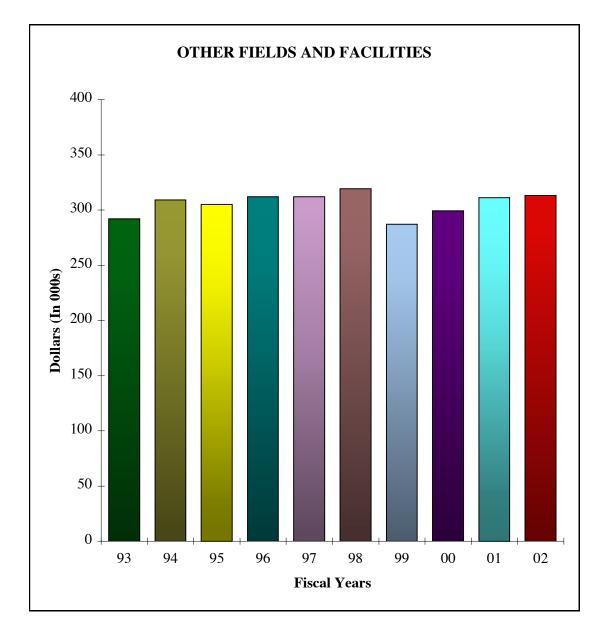


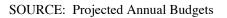


## OTHER FIELDS AND FACILITIES BUDGET FOR 2002-03

|                                       | AP | 2001-02<br>PROVED<br>UDGET | PR | 2001-02<br>OJECTED<br>SUDGET | PR | 2002-03<br>OPOSED<br>UDGET |    | \$<br>INC.      | %<br>INC.         |
|---------------------------------------|----|----------------------------|----|------------------------------|----|----------------------------|----|-----------------|-------------------|
| <b>REVENUE:</b>                       |    |                            |    |                              |    |                            |    |                 |                   |
| General Fee                           | \$ | 322,967                    | \$ | 313,467                      | \$ | 282,966                    | \$ | (30,501)        | (9.73%)           |
| Other Income                          |    | 0                          |    | 0                            |    | 0                          |    | 0               |                   |
| TOTAL REVENUE                         | \$ | 322,967                    | \$ | 313,467                      | \$ | 282,966                    | \$ | (30,501)        | (9.73%)           |
| EXPENSES:                             |    |                            |    |                              |    |                            |    |                 |                   |
| Salaries and Wages:                   | ¢  | 7.000                      | ¢  | 0                            | ¢  | 7 200                      | ¢  | 7 200           |                   |
| Contract Salaries                     | \$ | 7,000                      | \$ | 0<br>0                       | \$ | 7,280                      | \$ | 7,280           |                   |
| Graduate Assistants                   |    | 0<br>150,499               |    | -                            |    | 0<br>113,083               |    | 0<br>(44,568)   | (28,270%)         |
| Classified Salaries                   |    | ,                          |    | 157,651<br>35,173            |    | 35,876                     |    | (44,308)<br>703 | (28.27%)<br>2.00% |
| Temporary<br>We as (Commensation Real |    | 53,264                     |    | 55,175<br>0                  |    |                            |    | 4,333           | 2.00%             |
| Wage/Compensation Pool                | ¢  | 8,326                      | ¢  |                              | ¢  | 4,333                      | ¢  |                 | (16.73%)          |
| Sub-Total Salaries and Wages          | \$ | 219,089                    | \$ | 192,824                      | \$ | 160,572                    | \$ | (32,252)        | (16./3%)          |
| Staff Benefits:                       |    |                            |    |                              |    |                            |    |                 |                   |
| Retirement                            | \$ | 23,094                     | \$ | 27,940                       | \$ | 18,235                     | \$ | (9,705)         | (34.74%)          |
| Other                                 |    | 24,352                     |    | 24,900                       |    | 28,038                     |    | 3,138           | 12.60%            |
| Sub-Total Staff Benefits              | \$ | 47,446                     | \$ | 52,840                       | \$ | 46,273                     | \$ | (6,567)         | (12.43%)          |
| Operating                             |    |                            |    |                              |    |                            |    |                 |                   |
| Office Supplies                       | \$ | 500                        | \$ | 100                          | \$ | 500                        | \$ | 400             | 400.00%           |
| Maintenance Supplies                  |    | 35,000                     |    | 39,368                       |    | 46,160                     |    | 6,792           | 17.25%            |
| Information/Communication             |    | 1,000                      |    | 625                          |    | 1,000                      |    | 375             | 60.00%            |
| Misc. Supplies                        |    | 0                          |    | 0                            |    | 0                          |    | 0               |                   |
| Travel                                |    | 500                        |    | 200                          |    | 500                        |    | 300             | 150.00%           |
| Repair and Maintenance                |    | 6,000                      |    | 3,730                        |    | 6,000                      |    | 2,270           | 60.86%            |
| Equipment                             |    | 3,932                      |    | 1,400                        |    | 3,933                      |    | 2,533           | 180.93%           |
| Miscellaneous                         |    | 0                          |    | 22,380                       |    | 18,028                     |    | (4,352)         | (19.45%)          |
| Sub-total Operating                   | \$ | 46,932                     | \$ | 67,803                       | \$ | 76,121                     | \$ | 8,318           | 12.27%            |
| General Service Charge                | \$ | 0                          | \$ | 0                            | \$ | 0                          | \$ | 0               |                   |
| Facility Charge                       | Ŧ  | 0                          | +  | 0                            | Ŧ  | 0                          | +  | 0               |                   |
| Renewals/Replacements                 |    | 0                          |    | 0                            |    | 0                          |    | 0               |                   |
| Debt Service                          |    | 0                          |    | 0                            |    | 0                          |    | 0               |                   |
| Insurance/Other                       |    | 0                          |    | 0                            |    | 0                          |    | 0               |                   |
| Sub-total Fixed Expenses              | \$ | 0                          | \$ | 0                            | \$ | 0                          | \$ | 0               |                   |
| TOTAL EXPENSES                        | \$ | 313,467                    | \$ | 313,467                      | \$ | 282,966                    | \$ | (30,501)        | (9.73%)           |
| Revenue Over/(Under) Expenses         | \$ | 9,500                      | \$ | 0                            | \$ | 0                          | \$ | 0               | 0.00%             |

# **TEN YEAR REVENUE HISTORY**





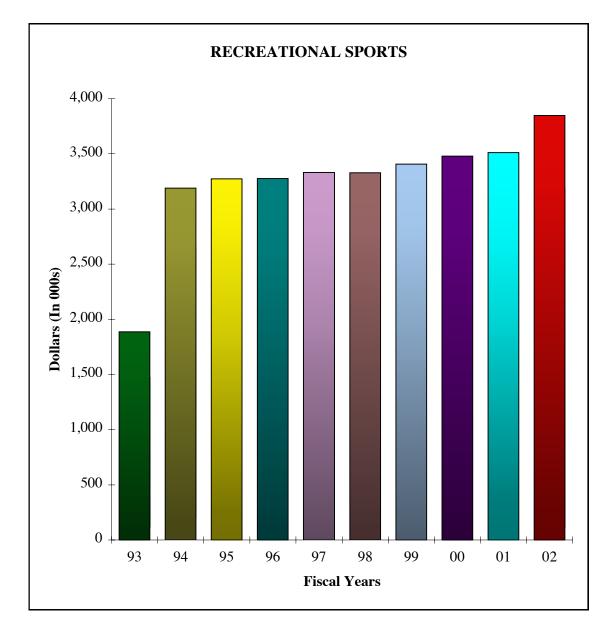
## RECREATIONAL SPORTS BUDGET FOR 2002-03

#### (Includes Student Recreation Center, Field House, Intramurals/Club Sports, Outdoor Program, Outdoor Maintenance)

| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   |                                | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br><u>BUDGET</u> | 2002-03<br>PROPOSED<br>BUDGET | \$<br>INC.  | %<br>INC. |
|--|--------------------------------|-------------------------------|---------------------------------------|-------------------------------|-------------|-----------|
|  | REVENUE:                       |                               |                                       |                               |             |           |
|  |                                | \$ 1,590,179                  | \$ 1,590,179                          | \$1,653,791                   | \$ 63,612   | 4.00%     |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | General Fee (Debt Svc.)        |                               |                                       |                               |             | (0.94%)   |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | Rental Income-Educ. Budget/ICA | 286,750                       |                                       |                               |             |           |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | Other Income                   | 670,400                       | 526,281                               | 667,038                       | 140,757     | 26.75%    |
| Salaries and Wages:           Contract Salaries         \$ 386,460         \$ 375,376         \$ 418,696         \$ 43,320         11.54%           Contract Salaries         \$ 386,400         \$ 3,360         \$ 58,400         \$ 14,600         33.33%           Classified Salaries         \$ 400,770         \$ 118,119         \$ 415,648         \$ (2,471)         (0.59%)           Temporary         \$ 482,022         \$ 465,897         \$ 29,316         \$ 29,316         \$ 29,316           Sub-Total Salaries and Wages         \$ 104,780         \$ 111,458         \$ 111,051         \$ (407)         (0.37%)           Other         \$ 104,780         \$ 111,458         \$ 111,051         \$ (407) $(0.37\%)$ Other         \$ 104,780         \$ 111,458         \$ 111,051         \$ (407) $(0.37\%)$ Other         \$ 271,845         \$ 244,473         \$ 316,467         \$ 71,994         29,45%           Operating         \$ 50,00         \$ 5,900         \$ 5,900         \$ 103,86%         \$ 13,010         (20,981)         (40,36%)           Information/Communication         38,825         \$ 31,123         38,325         7,202         23,14%           Repair and Maintenance         \$ 42,500         \$ 8,616         \$  | TOTAL REVENUE                  | \$ 3,989,393                  | \$ 3,845,274                          | \$4,036,051                   | \$ 190,777  | 4.96%     |
| $\begin{array}{c} \mbox{Contract Salaries} & \$ 386.460 & \$ 375.376 & \$ 418.696 & \$ 43.320 & 11.54\% \\ \mbox{Graduate Assistants} & 58,400 & 43.800 & 58.400 & 14.600 & 33.33\% \\ \mbox{Classified Salaries} & 400,770 & 418.119 & 415.648 & (2,471) & (0.59\%) \\ \mbox{Temporary} & 482.022 & 465.897 & 504.413 & 38.516 & 8.27\% \\ \mbox{Wage/Compensation Pool} & 33.3769 & 0 & 29.316 & 29.316 \\ \mbox{Sub-Total Salaries and Wages} & \$ 1.361,421 & \$ 1.303.192 & \$ 1.426.473 & \$ 123.281 & 9.46\% \\ \mbox{Staff Benefits:} & \mbox{Retirement} & \$ 104.780 & \$ 111.458 & \$ 111.051 & \$ (407) & (0.37\%) \\ \mbox{Other} & $167.065 & 133.015 & 205.416 & 72.401 & 54.43\% \\ \mbox{Sub-Total Staff Benefits} & $$ 271.845 & $$ 244.473 & $$ 316.467 & $$ 71.994 & 29.45\% \\ \mbox{Operating} & & & & \\ \mbox{Supplies} & $$ 84.945 & $$ 65.320 & $$ 91.125 & $$ 25.805 & 39.51\% \\ \mbox{GA Fees} & $$ 6,833 & 4.270 & 8.705 & 4.435 & 103.86\% \\ \mbox{Outdoor Rec. Prg. Travel} & 15.500 & 9.590 & 5.500 & 5.901 & 61.48\% \\ \mbox{Outdoor Rec. Prg. Travel} & 38.000 & 51.981 & 31.000 & (20.981) & (40.36\%) \\ \mbox{Information/Communication} & 38.825 & 31.123 & 38.325 & 7.202 & 23.14\% \\ \mbox{Repair and Maintenance} & 42.500 & 38.616 & 45.500 & 7.884 & 20.42\% \\ \mbox{Purchases for Resale} & 35.000 & 25.000 & 35.000 & 10.000 & 40.00\% \\ \mbox{General Service Charge} & $$ 86.211 & $$ 86.211 & $$ 87.935 & $$ 1.724 & 2.00\% \\ \mbox{General Service Charge} & $$ 86.211 & $$ 86.211 & $$ 87.935 & $$ 1.724 & 2.00\% \\ \mbox{Muilities} & $$ 123.150 & 213.150 & 0 & 0.0\% \\ \mbox{Heres} & $$ 123.51 & $$ 1.215.746 & $ | EXPENSES:                      |                               |                                       |                               |             |           |
|  | Salaries and Wages:            |                               |                                       |                               |             |           |
| $\begin{array}{c} \text{Classified Salaries} & 400,770 & 418,119 & 415,648 & (2,471) & (0.59\%) \\ \text{Temporary} & 482,022 & 465,897 & 504,413 & 38,516 & 8.27\% \\ \text{Wage/Compensation Pool} & 33,769 & 0 & 29,316 & 29,316 \\ \text{Sub-Total Salaries and Wages} & $1,361,421 & $1,303,192 & $1,426,473 & $123,281 & 9.46\% \\ \end{array}$  | Contract Salaries              | \$ 386,460                    | \$ 375,376                            | \$ 418,696                    | \$ 43,320   | 11.54%    |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | Graduate Assistants            |                               |                                       | 58,400                        | 14,600      | 33.33%    |
| Wage/Compensation Pool<br>Sub-Total Salaries and Wages $33,769$<br>\$1,361,4210<br>\$1,303,192 $29,316$<br>\$1,426,473 $29,316$<br>\$123,281 $9.46\%$ Staff Benefits:<br>Retirement<br>Other<br>Sub-Total Staff Benefits\$104,780<br>\$167,065\$111,458<br>\$211,845\$111,051<br>\$205,416\$(407)<br>72,401 $(0.37\%)$<br>$24,43\%$ Operating<br>Supplies<br>GA Fees\$271,845\$65,320<br>\$244,473\$91,125<br>\$316,467\$25,805<br>\$71,994 $39.51\%$<br>$29.45\%$ Operating<br>Supplies<br>GA Fees\$84,945<br>\$68,33\$65,320<br>\$991,5500\$91,125<br>\$25,805\$25,805<br>   |                                |                               |                                       |                               |             |           |
| Sub-Total Salaries and Wages§ 1,361,421§ 1,303,192§ 1,426,473§ 123,2819.46%Staff Benefits:<br>Retirement<br>Other<br>Sub-Total Staff Benefits\$ 104,780<br>\$ 271,845\$ 111,458<br>\$ 211,845\$ 111,051<br>\$ 205,416\$ (407)<br>72,401 $(0.37\%)$<br>5 4.43%<br>29.45%Operating<br>Supplies<br>GA Fees\$ 271,845\$ 65,320<br>\$ 244,473\$ 91,125<br>\$ 316,467\$ 25,805<br>\$ 71,994 $29,45\%$ Operating<br>Supplies<br>GA Fees\$ 84,945<br>6,833\$ 65,320<br>4,270\$ 91,125<br>8,705\$ 25,805<br>4,435 $39,51\%$<br>(40,36%)Outdoor Rec. Prog. Travel<br>Information/Communication<br>Repair and Maintenance<br>Quipment38,825<br>7,569 $31,1000$<br>7,884<br>20,022 $20,42\%$<br>20,42%Purchases for Resale<br>Equipment35,000<br>7,556925,000<br>7,8546 $35,000$<br>8,000<br>1,127<br>1,680 $6,000$<br>1,232 $6,000$<br>4,030%General Service Charge<br>Utilities\$ 86,211<br>4,83,000\$ 87,935<br>3,05,582\$ 1,724<br>3,35,704 $2.00\%$<br>4,3000<br>5,0122 $16,00\%$<br>4,90,7%General Service Charge<br>Utilities\$ 86,211<br>4,83,000\$ 87,935<br>3,05,582\$ 1,724<br>3,35,704 $2.00\%$<br>4,90,7%General Service Charge<br>Utilities\$ 86,211<br>4,83,000\$ 87,935<br>3,05,582\$ 1,724<br>3,31,000 $2.00\%$<br>4,90,7%General Service Charge<br>Utilities\$ 86,211<br>4,83,000\$ 86,211<br>3,31,50\$ 87,935<br>3,31,50\$ 1,724<br>3,000<br>3,0000 $2.00\%$<br>4,000%General Service Charge<br>Utilities\$ 86,211<br>4,83,000\$ 8,6211<br>3,150\$  |                                |                               |                                       |                               |             | 8.27%     |
| Staff Benefits:<br>Retirement<br>Other\$ 104.780<br>167.065\$ 111.458<br>133.015\$ 111.051<br>205.416\$ (407)<br>72.401 $(0.37\%)$<br>54.43%<br>29.45%Operating<br>Suplies<br>GA Fees\$ 271.845\$ 65.320<br>8\$ 91.125<br>8\$ 25.805<br>4.435 $39.51\%$<br>29.45%Operating<br>Supplies<br>GA Fees\$ 84.945<br>6.833\$ 65.320<br>4.270\$ 91.125<br>8\$ 25.805<br>4.435 $39.51\%$<br>(4.35Operating<br>Supplies<br>Outdoor Rec. Prog. Travel<br>Dutdoor Rec. Prog. Travel<br>15.50038.000<br>38.000 $51.981$<br>31.000<br>38.825 $31.000$<br>31.123 $(20.981)$<br>38.325<br>7.202 $(20.36\%)$<br>21.14%<br>Repair and Maintenance<br>42.500<br>16.000 $42.500$<br>38.616<br>35.000 $46.500$<br>35.000<br>35.000 $7.884$<br>30.000<br>40.00%<br>29.31.187%<br>305.582 $51.724$<br>335.57.04 $2.00\%$<br>49.07%<br>50.122 $49.07\%$<br>16.40%General Service Charge<br>Utilities<br>Facility Charge*<br>Sub-total Pixed Charge<br>Sub-total Pixed Expenses<br>Sub-total Fixed Expenses $86.211$<br>213.150<br>213.150 $8.79.35$<br>213.150<br>213.150 $51.724$<br>2.00%<br>20.00%<br>213.150 $2.017.275$<br>\$ 1.918.275 $81.937.407$<br>\$ 1.913.2 $2.00\%$<br>4.00%General Service Charge<br>Utilities<br>Facility Charge*<br>Sub-total Fixed Expenses<br>\$ 2.017.275 $$3.771.522$<br>\$ 1.918.275 $$4.036.051$<br>\$ 2.64.529 $7.01\%$ TOTAL EXPENSES $$3.989.393$<br>\$ $$3.771.522$ $$4.036.051$<br>\$ 2.64.529 $$2.64.529$<br>7.01%   |                                |                               |                                       |                               |             |           |
| Retirement<br>Other\$ 104,780<br>167,065\$ 111,458<br>133,015\$ 111,051<br>205,416\$ (407)<br>72,401 $(0.37\%)$<br>54,43%Operating<br>Supplies\$ 271,845\$ 244,473\$ 316,467 $72,401$<br>\$ 71,994 $54,43\%$<br>29,45%Operating<br>Supplies\$ 84,945\$ 65,320<br>6,833\$ 91,125<br>4,270\$ 25,805<br>8,705 $39,51\%$<br>4,435Ode rec.<br>Prog. Travel15,500<br>18,8009,599<br>5,90115,500<br>5,9015,901<br>6,148%Outdoor Rec.<br>Prog. Travel38,000<br>38,00051,981<br>31,000<br>31,00031,000<br>40,036%)Information/Communication<br>Repair and Maintenance<br>Equipment35,000<br>75,56925,000<br>78,54635,000<br>8,78699,323<br>9,323Other Expenses<br>Sub-total Operating $1,680$<br>\$ 338,852 $1,127$<br>\$ 305,582 $5,5704$<br>\$ 55,704 $553$<br>\$ 0,122General Service Charge<br>Utilities $8,82,11$<br>$433,000$<br>$344,000$ $8,7935$<br>$31,500$<br>$213,150$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$<br>$0$ <br< td=""><td>Sub-Total Salaries and Wages</td><td>\$ 1,361,421</td><td>\$ 1,303,192</td><td>\$1,426,473</td><td>\$ 123,281</td><td>9.46%</td></br<>   | Sub-Total Salaries and Wages   | \$ 1,361,421                  | \$ 1,303,192                          | \$1,426,473                   | \$ 123,281  | 9.46%     |
| Other<br>Sub-Total Staff Benefits $167,065$<br>\$ 271,845 $133,015$<br>\$ 244,473 $205,416$<br>\$ 316,467 $72,401$<br>\$ 71,994 $54,43\%$<br>$29,45\%$ Operating<br>Supplies<br>GA Fees\$ 84,945\$ 65,320\$ 91,125\$ 25,805 $39,51\%$<br>GA FeesTravel15,5009,59915,5005,90161,48%Outdoor Rec. Prog. Travel38,00051,98131,000(20,981)(40,36%)Information/Communication38,82531,12338,3257,20223,14%Repair and Maintenance42,50038,61646,5007,88420,42%Purchases for Resale35,00025,00035,00010,00040,00%Equipment75,56978,54687,8699,32311,87%Other Expenses1.6801.1271.68055349,07%Sub-total Operating\$ 86,211\$ 86,211\$ 87,935\$ 1,7242.00%Utilities483,000384,000415,00031,0008.07%Facility Charge*00000Peto Service *1,215,7461,215,7461,96,887(18,859)(1,55%)Administrative Fee6,0006,0006,00000.00%Insurance/Other*13,16813,16818,4355,26740,00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321.00%TOTAL EXPENSES\$ 3,989,393\$ 3,771,522\$ 4,036,051\$ 264,5297,01%  | Staff Benefits:                |                               |                                       |                               |             |           |
| Sub-Total Staff Benefits $$$ 271,845$ $$$ 244,473$ $$$ 316,467$ $$$ 71,994$ $$ 29.45\%$ Operating<br>SuppliesSupplies $$$ 84,945$ $$$ 65,320$ $$$ 91,125$ $$$ 25,805$ $39.51\%$ GA Fees $6,833$ $4,270$ $8,705$ $4,435$ $103.86\%$ Travel15,500 $9,599$ 15,500 $5,901$ $61.48\%$ Outdoor Rec. Prog. Travel38,000 $51,981$ $31,000$ $(20,981)$ $(40.36\%)$ Information/Communication $38,825$ $31,123$ $38,325$ $7,202$ $23.14\%$ Repair and Maintenance $42,500$ $38,616$ $46,500$ $7,884$ $20.42\%$ Purchases for Resale $35,000$ $25,000$ $35,000$ $10,000$ $40.00\%$ Equipment $75,569$ $78,546$ $87,869$ $9,323$ $11.87\%$ Other Expenses $1,680$ $1,127$ $1.680$ $5533$ $49.07\%$ Sub-total Operating $$$ 338,852$ $$$ 305,582$ $$$ 355,704$ $$$ 50,122$ $16.40\%$ General Service Charge $$$ 86,211$ $$$ 86,211$ $$$ 87,935$ $$$ 1,724$ $2.00\%$ Utilities $0$ $0$ $0$ $0$ $0$ $0$ Reaewals/Replacements* $213,150$ $213,150$ $0$ $0.00\%$ Reaewals/Replacements* $12,15,746$ $1,215,746$ $1,215,746$ $1,215,746$ $1,94,357$ $$$ 19,132$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0$ $0.00\%$ Sub-total Fixed Expenses $$$$   | Retirement                     | \$ 104,780                    | \$ 111,458                            | \$ 111,051                    | \$ (407)    | (0.37%)   |
| Operating<br>Supplies<br>GA Fees\$ 84,945\$ 65,320\$ 91,125\$ 25,805 $39,51\%$<br>GA FeesGA Fees6,8334,2708,7054,435103,86%Travel15,5009,59915,5005,90161,48%Outdoor Rec. Prog. Travel38,00051,98131,000(20,981)(40,36%)Information/Communication38,82531,12338,3257,20223,14%Repair and Maintenance42,50038,61646,5007,88420,42%Purchases for Resale35,00025,00035,00010,00040,00%Equipment75,56978,54687,8699,32311,87%Other Expenses1,6801,1271,68055349,07%Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,12216,40%General Service Charge\$ 86,211\$ 86,211\$ 87,935\$ 1,7242,00%Utilities483,000384,000415,00031,0008,07%Facility Charge*00000Renewals/Replacements*213,150213,150213,15000,00%Debt Service*1,215,7461,215,7461,196,887(18,859)(1,55%)Administrative Fee6,0006,0006,00000,00%Insurance/Other*13,16813,16818,4355,26740,00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321,00%TOTAL EXPENSE   | -                              |                               |                                       |                               |             |           |
| Supplies\$ 84,945\$ 65,320\$ 91,125\$ 25,805 $39,51\%$ GA Fees6,8334,2708,7054,435103,86%Travel15,5009,59915,5005,90161,48%Outdoor Rec. Prog. Travel38,00051,98131,000(20,981)(40,36%)Information/Communication38,82531,12338,3257,20223,14%Repair and Maintenance42,50038,61646,5007,88420,42%Purchases for Resale35,00025,00035,00010,00040,00%Equipment75,56978,54687,8699,32311.87%Other Expenses1,6801,1271,68055349,07%Sub-total Operating\$ 86,211\$ 86,211\$ 87,935\$ 1,7242.00%Utilities483,000384,000415,00031,0008.07%Facility Charge*000000Renewals/Replacements*213,150213,150213,15000.00%Debt Service*1,215,7461,215,7461,196,887(18,859)(1.55%)Administrative Fee6,0006,0006,000000.00%Insurance/Other*13,16813,16813,16818,4355,26740.00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321.00%   | Sub-Total Staff Benefits       | \$ 271,845                    | \$ 244,473                            | \$ 316,467                    | \$ 71,994   | 29.45%    |
| GA Fees6,8334,2708,7054,435103.86%Travel15,5009,59915,5005,90161.48%Outdoor Rec. Prog. Travel38,00051,98131,000(20,981)(40.36%)Information/Communication38,82531,12338,3257,20223.14%Repair and Maintenance42,50038,61646,5007,88420.42%Purchases for Resale35,00025,00035,00010,00040.00%Equipment75,56978,54687,8699,32311.87%Other Expenses1,6801,1271,68055349.07%Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,12216.40%General Service Charge\$ 86,211\$ 86,211\$ 87,935\$ 1,7242.00%Utilities483,000384,000415,00031,0008.07%Facility Charge*00000Renewals/Replacements*213,150213,150213,15000.00%Insurance/Other*13,16813,16813,16818,4355,26740.00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321.00%   | Operating                      |                               |                                       |                               |             |           |
| Travel15,5009,59915,5005,90161.48%Outdoor Rec. Prog. Travel38,00051,98131,000(20,981)(40.36%)Information/Communication38,82531,12338,3257,20223,14%Repair and Maintenance42,50038,61646,5007,88420.42%Purchases for Resale35,00025,00035,00010,00040.00%Equipment75,56978,54687,8699,32311.87%Other Expenses1,6801,1271,68055349.07%Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,12216.40%General Service Charge\$ 86,211\$ 86,211\$ 87,935\$ 1,7242.00%Utilities483,000384,000415,00031,0008.07%Facility Charge*00000Debt Service*1,215,7461,215,7461,196,887(18,859)Other**13,16813,16818,4355,26740.00%Insurance/Other*13,16813,16818,4355,26740.00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321.00%  | Supplies                       | \$ 84,945                     | \$ 65,320                             | \$ 91,125                     | \$ 25,805   | 39.51%    |
| Outdoor Rec. Prog. Travel $38,000$ $51,981$ $31,000$ $(20,981)$ $(40.36\%)$ Information/Communication $38,825$ $31,123$ $38,325$ $7,202$ $23.14\%$ Repair and Maintenance $42,500$ $38,616$ $46,500$ $7,884$ $20.42\%$ Purchases for Resale $35,000$ $25,000$ $35,000$ $10,000$ $40.00\%$ Equipment $75,569$ $78,546$ $87,869$ $9,323$ $11.87\%$ Other Expenses $1,680$ $1,127$ $1,680$ $553$ $49,07\%$ Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,122 $16.40\%$ General Service Charge\$ $86,211$ \$ $86,211$ \$ $87,935$ \$ $1,724$ $2.00\%$ Utilities $483,000$ $384,000$ $415,000$ $31,000$ $8.07\%$ Facility Charge* $0$ $0$ $0$ $0$ $0$ Renewals/Replacements* $213,150$ $213,150$ $213,150$ $0.00\%$ Debt Service* $1,215,746$ $1,215,746$ $1,196,887$ $(18,859)$ $(1.55\%)$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $$ 2,017,275$ $$ 1,918,275$ $$ 1,937,407$ $$ 19,132$ $1.00\%$ TOTAL EXPENSES $$ 3,989,393$ $$ 3,771,522$ $$ 4,036,051$ $$ 264,529$ $7.01\%$   | GA Fees                        | 6,833                         |                                       |                               |             | 103.86%   |
| Information/Communication $38,825$ $31,123$ $38,325$ $7,202$ $23,14\%$ Repair and Maintenance $42,500$ $38,616$ $46,500$ $7,884$ $20,42\%$ Purchases for Resale $35,000$ $25,000$ $35,000$ $10,000$ $40.00\%$ Equipment $75,569$ $78,546$ $87,869$ $9,323$ $11.87\%$ Other Expenses $1,680$ $1,127$ $1,680$ $553$ $49.07\%$ Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,122 $16.40\%$ General Service Charge\$ 86,211\$ 86,211\$ 87,935\$ $1,724$ $2.00\%$ Utilities $483,000$ $384,000$ $415,000$ $31,000$ $8.07\%$ Facility Charge* $0$ $0$ $0$ $0$ $0$ Renewals/Replacements* $213,150$ $213,150$ $213,150$ $0$ $0.00\%$ Debt Service* $1,215,746$ $1,215,746$ $1,96,887$ $(18,859)$ $(1.55\%)$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $$ 2,017,275$ \$ $1,918,275$ \$ $$1,937,407$ \$ $19,132$ $1.00\%$ TOTAL EXPENSES $$ 3,989,393$ $$ 3,771,522$ $$ 4,036,051$ $$ 264,529$ $7.01\%$   |                                |                               |                                       |                               |             |           |
| Repair and Maintenance $42,500$ $38,616$ $46,500$ $7,884$ $20.42\%$ Purchases for Resale $35,000$ $25,000$ $35,000$ $10,000$ $40.00\%$ Equipment $75,569$ $78,546$ $87,869$ $9,323$ $11.87\%$ Other Expenses $1,680$ $1,127$ $1,680$ $553$ $49.07\%$ Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,122 $16.40\%$ General Service Charge\$ 86,211\$ 86,211\$ 87,935\$ 1,724 $2.00\%$ Utilities $483,000$ $384,000$ $415,000$ $31,000$ $8.07\%$ Facility Charge*00000Renewals/Replacements* $213,150$ $213,150$ $213,150$ 0 $0.00\%$ Debt Service* $1,215,746$ $1,215,746$ $1,196,887$ $(18,859)$ $(1.55\%)$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $31,68$ $13,168$ $18,435$ $5,267$ $40.00\%$ Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,132 $1.00\%$ TOTAL EXPENSES $$ 3,989,393$ $$ 3,771,522$ $$ 4,036,051$ $$ 264,529$ $7.01\%$  |                                |                               |                                       | ,                             |             |           |
| Purchases for Resale $35,000$ $25,000$ $35,000$ $10,000$ $40.00\%$ Equipment $75,569$ $78,546$ $87,869$ $9,323$ $11.87\%$ Other Expenses $1,680$ $1,127$ $1,680$ $553$ $49.07\%$ Sub-total Operating\$ 338,852\$ 305,582\$ 355,704\$ 50,122 $16.40\%$ General Service Charge\$ 86,211\$ 86,211\$ 87,935\$ 1,724 $2.00\%$ Utilities $483,000$ $384,000$ $415,000$ $31,000$ $8.07\%$ Facility Charge* $0$ $0$ $0$ $0$ $0$ Renewals/Replacements* $213,150$ $213,150$ $213,150$ $0.00\%$ Debt Service* $1,215,746$ $1,215,746$ $1,96,887$ $(18,859)$ $(1.55\%)$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $31,068$ $13,168$ $13,168$ $18,435$ $5,267$ $40.00\%$ TOTAL EXPENSES $$ 3,989,393$ $$ 3,771,522$ $$ 4,036,051$ $$ 264,529$ $7.01\%$  |                                |                               |                                       |                               |             |           |
| Equipment<br>Other Expenses<br>Sub-total Operating $75,569$<br>$1,680$ $78,546$<br>$1,127$ $87,869$<br>$1,680$ $9,323$<br>$553$ $11.87\%$<br>$49.07\%$ General Service Charge<br>Utilities $\$$<br>$483,000$ $\$$<br>$384,000$ $\$$<br>$415,000$ $\$$<br>$31,000$ $\$$<br>$8.07\%$ General Service Charge<br>Utilities $\$$<br>$483,000$ $\$$<br>$384,000$ $\$$<br>$415,000$ $\$$<br>$31,000$ $\$$<br>$8.07\%$ Facility Charge*<br>Pare wals/Replacements* $0$<br>$213,150$ $0$<br>$213,150$ $0$<br>$213,150$ $0$<br>$0$<br>$0$ $0$<br>$0$ Debt Service*<br>Administrative Fee<br>Sub-total Fixed Expenses $1,215,746$<br>$1,215,746$ $1,215,746$<br>$1,31,68$ $13,168$<br>$13,168$ $18,435$<br>$1,918,275$ $5,267$<br>$\$1,9132$ TOTAL EXPENSES $\$$<br>$\$3,989,393$ $\$$<br>$\$3,771,522$ $\$4,036,051$<br>$\$4,036,051$ $\$$<br>$264,529$ $7.01\%$   |                                |                               |                                       |                               |             |           |
| Other Expenses<br>Sub-total Operating $1,680$<br>\$ 338,852 $1,127$<br>\$ 305,582 $1,680$<br>\$ 355,704 $553$<br>\$ 50,122 $49.07\%$<br>16.40%General Service Charge<br>Utilities<br>Facility Charge*<br>Renewals/Replacements*<br>Debt Service*<br>Administrative Fee<br>Sub-total Fixed Expenses\$ 86,211<br>483,000<br>0\$ 86,211<br>384,000<br>0<br>0<br>1,215,746\$ 87,935<br>415,000<br>1,213,150<br>213,150<br>415,000<br>213,150\$ 1,724<br>2.00%<br>213,150<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0\$ 0,00%<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0\$ 0,00%<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0\$ 1,724<br>2.00%<br>2.00%<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<   |                                | · · · ·                       | · · ·                                 | ,                             |             |           |
| Sub-total Operating $$$ 338,852$ $$$ 305,582$ $$$ 355,704$ $$$ 50,122$ $$ 16.40\%$ General Service Charge<br>Utilities $$$ 86,211$ $$$ 86,211$ $$$ 87,935$ $$$ 1,724$ $$ 2.00\%$ Utilities<br>Facility Charge*<br>Renewals/Replacements* $$ 483,000$ $$ 384,000$ $$ 415,000$ $$ 31,000$ $$ 8.07\%$ Debt Service*<br>Administrative Fee<br>Sub-total Fixed Expenses $$ 1,215,746$ $$ 1,215,746$ $$ 1,196,887$ $$ (18,859)$ $$ (1.55\%)$ TOTAL EXPENSES $$ 3,989,393$ $$ 3,771,522$ $$ 4,036,051$ $$ 264,529$ $7.01\%$   |                                |                               |                                       |                               |             |           |
| General Service Charge<br>Utilities\$ 86,211\$ 86,211\$ 87,935\$ 1,724 $2.00\%$<br>8.07%General Service Charge<br>Utilities483,000384,000415,00031,0008.07%Facility Charge*<br>Renewals/Replacements*00000Debt Service*<br>Administrative Fee1,215,7461,215,7461,196,887(18,859)(1.55%)Administrative Fee<br>Sub-total Fixed Expenses6,0006,0006,00000.00%TOTAL EXPENSES\$ 3,989,393\$ 3,771,522\$ 4,036,051\$ 264,5297.01%  |                                |                               |                                       |                               |             |           |
| Utilities $483,000$ $384,000$ $415,000$ $31,000$ $8.07\%$ Facility Charge*00000Renewals/Replacements*213,150213,150213,15000.00%Debt Service*1,215,7461,215,7461,196,887(18,859)(1.55%)Administrative Fee6,0006,0006,00000.00%Insurance/Other*13,16813,16818,4355,26740.00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321.00%TOTAL EXPENSES\$ 3,989,393\$ 3,771,522\$ 4,036,051\$ 264,5297.01%   |                                |                               |                                       |                               |             |           |
| Utilities $483,000$ $384,000$ $415,000$ $31,000$ $8.07\%$ Facility Charge*00000Renewals/Replacements*213,150213,150213,15000.00%Debt Service*1,215,7461,215,7461,196,887(18,859)(1.55%)Administrative Fee6,0006,0006,00000.00%Insurance/Other*13,16813,16818,4355,26740.00%Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,1321.00%TOTAL EXPENSES\$ 3,989,393\$ 3,771,522\$ 4,036,051\$ 264,5297.01%   | General Service Charge         | \$ 86,211                     | \$ 86,211                             | \$ 87,935                     | \$ 1,724    | 2.00%     |
| Renewals/Replacements* $213,150$ $213,150$ $213,150$ $0$ $0.00\%$ Debt Service* $1,215,746$ $1,215,746$ $1,196,887$ $(18,859)$ $(1.55\%)$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $13,168$ $13,168$ $13,168$ $18,435$ $5,267$ $40.00\%$ Sub-total Fixed Expenses $$2,017,275$ $$1,918,275$ $$1,937,407$ $$$19,132$ $1.00\%$ TOTAL EXPENSES $$3,989,393$ $$3,771,522$ $$4,036,051$ $$264,529$ $7.01\%$   |                                |                               |                                       | 415,000                       | 31,000      | 8.07%     |
| Debt Service* $1,215,746$ $1,215,746$ $1,196,887$ $(18,859)$ $(1.55\%)$ Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $13,168$ $13,168$ $18,435$ $5,267$ $40.00\%$ Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,132 $1.00\%$ TOTAL EXPENSES\$ 3,989,393\$ 3,771,522\$ 4,036,051\$ 264,529 $7.01\%$   | Facility Charge*               | 0                             | 0                                     |                               | 0           |           |
| Administrative Fee $6,000$ $6,000$ $6,000$ $0$ $0.00\%$ Insurance/Other* $13,168$ $13,168$ $13,168$ $18,435$ $5,267$ $40.00\%$ Sub-total Fixed Expenses\$ 2,017,275\$ 1,918,275\$ 1,937,407\$ 19,132 $1.00\%$ TOTAL EXPENSES\$ 3,989,393\$ 3,771,522\$ 4,036,051\$ 264,529 $7.01\%$  | Renewals/Replacements*         |                               | 213,150                               | 213,150                       | 0           | 0.00%     |
| Insurance/Other*       13,168       13,168       13,168       18,435       5,267       40.00%         Sub-total Fixed Expenses       \$ 2,017,275       \$ 1,918,275       \$ 1,937,407       \$ 19,132       1.00%         TOTAL EXPENSES       \$ 3,989,393       \$ 3,771,522       \$ 4,036,051       \$ 264,529       7.01%   | Debt Service*                  |                               |                                       |                               |             | (1.55%)   |
| Sub-total Fixed Expenses       \$ 2,017,275       \$ 1,918,275       \$ 1,937,407       \$ 19,132       1.00%         TOTAL EXPENSES       \$ 3,989,393       \$ 3,771,522       \$ 4,036,051       \$ 264,529       7.01%   |                                |                               |                                       |                               |             |           |
| TOTAL EXPENSES       \$ 3,989,393       \$ 3,771,522       \$ 4,036,051       \$ 264,529       7.01%   |                                |                               |                                       |                               |             |           |
|  | Sub-total Fixed Expenses       | \$ 2,017,275                  | \$ 1,918,275                          | \$1,937,407                   | \$ 19,132   | 1.00%     |
| Revenue Over/(Under) Expenses         \$         0         \$         73,752         \$         0         \$         (73,752)         0.00%  | TOTAL EXPENSES                 | \$ 3,989,393                  | \$ 3,771,522                          | \$4,036,051                   | \$ 264,529  | 7.01%     |
|  | Revenue Over/(Under) Expenses  | \$ 0                          | \$ 73,752                             | \$ 0                          | \$ (73,752) | 0.00%     |

\* Funded from General Fee (Debt Svc.)





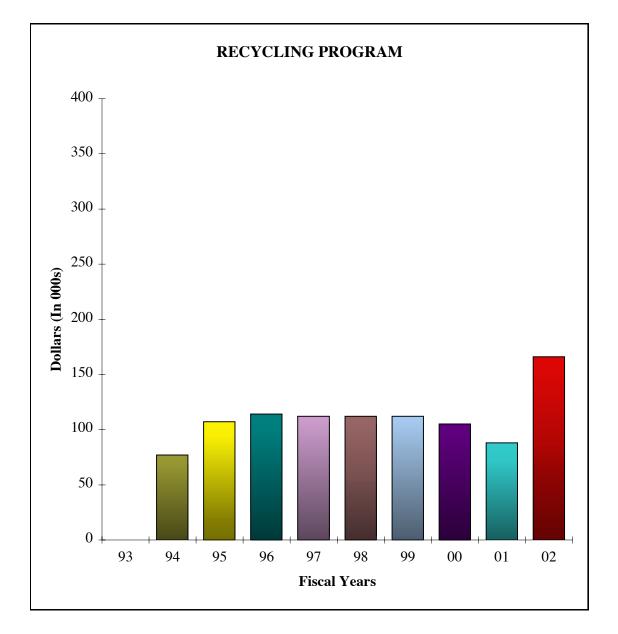
NOTE: FY93 Recreation Center debt service completed FY94 Field House opened

SOURCE: Projected Annual Budgets

## RECYCLING PROGRAM BUDGET FOR 2002-03

|  | 2001-02<br>APPROVED<br>BUDGET |             | 2001-02<br>PROJECTED<br>BUDGET |             | PR | 2002-03<br>PROPOSED<br>BUDGET |    | \$<br>INC.          | %<br>INC. |
|--|-------------------------------|-------------|--------------------------------|-------------|----|-------------------------------|----|---------------------|-----------|
| <u>REVENUE:</u><br>General Fee           | \$                            | 54,000      | \$                             | 54,000      | \$ | 56,160                        | \$ | 2,160               | 4.00%     |
| Other Income                             | φ                             | 53,495      | φ                              | 76,110      | φ  | 76,110                        | φ  | 2,100               | 4.00%     |
| Pouring Rights                           |                               | 36,000      |                                | 36,000      |    | 36,000                        |    | 0                   | 0.00%     |
| TOTAL REVENUE                            | \$                            | 143,495     | \$                             | 166,110     | \$ | 168,270                       | \$ | 2,160               | 1.30%     |
| EXPENSES:                                |                               |             |                                |             |    |                               |    |                     |           |
| Salaries and Wages:                      | ¢                             | 21 464      | ¢                              | 22 400      | ¢  | 22 400                        | ¢  | 0                   | 0.000     |
| Contract Salaries<br>Graduate Assistants | \$                            | 31,464<br>0 | \$                             | 32,409<br>0 | \$ | 32,409<br>0                   | \$ | 0<br>0              | 0.00%     |
| Classified Salaries                      |                               | 0           |                                | 0           |    | 0                             |    | 0                   |           |
| Temporary                                |                               | 46,200      |                                | 31,000      |    | 46,000                        |    | 15,000              | 48.39%    |
| Wage/Compensation Pool                   |                               | 1,510       |                                | 0           |    | 1,556                         |    | 1,556               | 10.59 /0  |
| Sub-Total Salaries and Wages             | \$                            | 79,174      | \$                             | 63,409      | \$ | 79,965                        | \$ | 16,556              | 26.11%    |
| Staff Benefits:                          |                               |             |                                |             |    |                               |    |                     |           |
| Retirement                               | \$                            | 4,188       | \$                             | 4,188       | \$ | 4,313                         | \$ | 125                 | 2.98%     |
| Other                                    |                               | 7,596       |                                | 7,406       |    | 8,388                         |    | 982                 | 13.26%    |
| Sub-Total Staff Benefits                 | \$                            | 11,784      | \$                             | 11,594      | \$ | 12,701                        | \$ | 1,107               | 9.55%     |
| Operating                                |                               |             |                                |             |    |                               |    |                     |           |
| Supplies                                 | \$                            | 20,000      | \$                             | 34,014      | \$ | 35,000                        | \$ | 986                 | 2.90%     |
| Travel                                   |                               | 3,000       |                                | 500         |    | 3,000                         |    | 2,500               | 500.00%   |
| Information/Communication                |                               | 2,700       |                                | 2,100       |    | 2,700                         |    | 600                 | 28.57%    |
| Repair and Maintenance                   |                               | 2,400       |                                | 400         |    | 2,400                         |    | 2,000               | 500.00%   |
| Purchase for Resale<br>Equipment         |                               | 0<br>10,800 |                                | 0<br>28,270 |    | 0<br>10,800                   |    | 0<br>(17,470)       | (61.80%)  |
| Other Expenses                           |                               | 3,000       |                                | 11,200      |    | 10,800                        |    | (17,470)<br>(1,028) | (01.80%)  |
| Sub-total Operating                      | \$                            | 41,900      | \$                             | 76,484      | \$ | 64,072                        | \$ | (12,412)            | (16.23%)  |
|  |                               |             |                                |             |    |                               |    |                     |           |
| General Service Charge                   | \$                            | 0           | \$                             | 0           | \$ | 0                             | \$ | 0                   |           |
| Facility Charge                          |                               | 0           |                                | 0           |    | 0                             |    | 0                   |           |
| Renewals/Replacements                    |                               | 8,400       |                                | 8,400       |    | 8,400                         |    | 0                   | 0.00%     |
| Debt Service                             |                               | 0           |                                | 0           |    | 0                             |    | 0                   | 40.010    |
| Insurance/Other                          | ¢                             | 2,237       | ¢                              | 2,237       | ¢  | 3,132                         | ¢  | 895                 | 40.01%    |
| Sub-total Fixed Expenses                 | \$                            | 10,637      | \$                             | 10,637      | \$ | 11,532                        | \$ | 895                 | 8.41%     |
| TOTAL EXPENSES                           | \$                            | 143,495     | \$                             | 162,124     | \$ | 168,270                       | \$ | 6,146               | 3.79%     |
| Revenue Over/(Under) Expenses            | \$                            | 0           | \$                             | 3,986       | \$ | 0                             | \$ | (3,986)             |           |





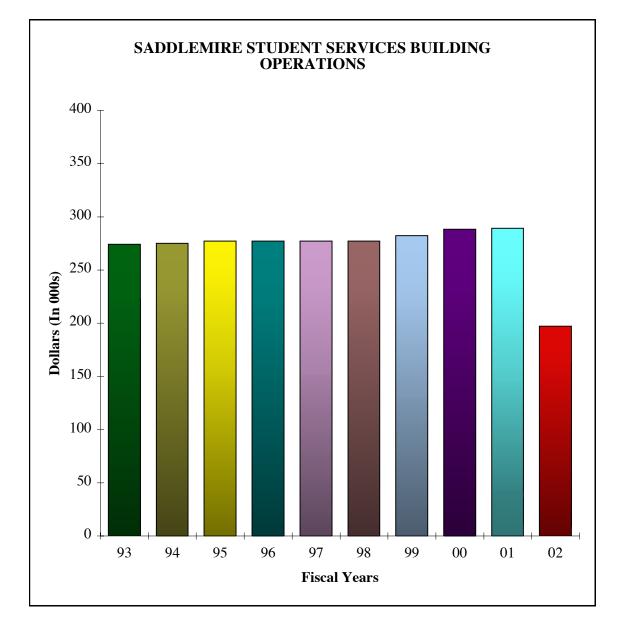
NOTE: FY02 Includes initial Pouring Rights Allocaiton of \$36,000

SOURCE: Projected Annual Budgets

## SADDLEMIRE STUDENT SERVICES BUILDING OPERATIONS BUDGET FOR 2002-03

|                               | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET | \$<br>     | %<br>INC. |
|-------------------------------|-------------------------------|--------------------------------|-------------------------------|------------|-----------|
| <u>REVENUE:</u>               |                               |                                |                               |            |           |
| General Fee (Debt Svc.)       | \$ 42,427                     | \$ 42,427                      | \$ 44,107                     | \$ 1,680   | 3.96%     |
| Rental Income                 | 142,445                       | 142,445                        | 146,920                       | 4,475      | 3.14%     |
| Interest Income               | 12,932                        | 12,932                         | 11,811                        | (1,121)    | (8.67%)   |
| Other Income                  | 0                             | 0                              | 0                             | 0          |           |
| TOTAL REVENUE                 | \$ 197,804                    | \$ 197,804                     | \$ 202,838                    | \$ 5,034   | 2.54%     |
| EXPENSES:                     |                               |                                |                               |            |           |
| Salaries and Wages:           |                               |                                |                               |            |           |
| Contract Salaries             | \$ 0                          | \$ 0                           | \$ 0                          | \$ 0       |           |
| Classified Salaries           | 69,945                        | 73,358                         | 76,318                        | 2,960      | 4.04%     |
| Temporary                     | 2,005                         | 2,005                          | 2,005                         | 0          | 0.00%     |
| Wage/Compensation Pool        | 3,455                         | 0                              | 1,298                         | 1,298      |           |
| Sub-Total Salaries & Wages    | \$ 75,405                     | \$ 75,363                      | \$ 79,621                     | \$ 4,258   | 5.65%     |
| Staff Benefits:               |                               |                                |                               |            |           |
| Retirement                    | \$ 9,581                      | \$ 10,031                      | \$ 10,425                     | \$ 394     | 3.93%     |
| Other                         | 17,326                        | 12,918                         | 14,752                        | 1,834      | 14.20%    |
| Sub-Total Staff Benefits      | \$ 26,907                     | \$ 22,949                      | \$ 25,177                     | \$ 2,228   | 9.71%     |
| Operating Expenses:           |                               |                                |                               |            |           |
| Supplies                      | \$ 11,700                     | \$ 11,700                      | \$ 11,700                     | \$ 0       | 0.00%     |
| Travel                        | ¢ 11,700<br>0                 | 0                              | 0                             | φ ů<br>0   | 0.0070    |
| Information and Communication | 0<br>0                        | Ő                              | Ő                             | Ő          |           |
| Repairs and Maintenance       | 18,096                        | 18,096                         | 19,565                        | 1,469      | 8.12%     |
| Purchase for Resale           | 0                             | 0                              | 0                             | 0          |           |
| Equipment                     | 3,330                         | 3,330                          | 3,330                         | 0          | 0.00%     |
| Miscellaneous                 | 0                             | 0                              | 0                             | 0          |           |
| Sub-total Operating           | \$ 33,126                     | \$ 33,126                      | \$ 34,595                     | \$ 1,469   | 4.43%     |
| General Service Charge        | \$ 18,959                     | \$ 18,959                      | \$ 19,338                     | \$ 379     | 2.00%     |
| Facility Charge*              | 0                             | 0                              | ¢ 17,000<br>0                 | ¢ 0/9      |           |
| Renewals/Replacements*        | 38,227                        | 38,227                         | 38,227                        | 0          | 0.00%     |
| Debt Service*                 | 0                             | 0                              | 0                             | 0          |           |
| Insurance/Other*              | 4,200                         | 4,200                          | 5,880                         | 1,680      | 40.00%    |
| Sub-total Fixed Expenses      | \$ 61,386                     | \$ 61,386                      | \$ 63,445                     | \$ 2,059   | 3.35%     |
| TOTAL EXPENSES                | \$ 196,824                    | \$ 192,824                     | \$ 202,838                    | \$ 10,014  | 5.19%     |
| Revenue Over/(Under) Expenses | \$ 980                        | \$ 4,980                       | \$ 0                          | \$ (4,980) | -2.65%    |
| Ender e ren (ender) Expenses  | ÷ ,00                         | ų 1,500                        | ÷ ·                           | + (1,200)  | 2.00 /0   |

\*Funded from General Fee (Debt. Svc.)



# **TEN YEAR REVENUE HISTORY**

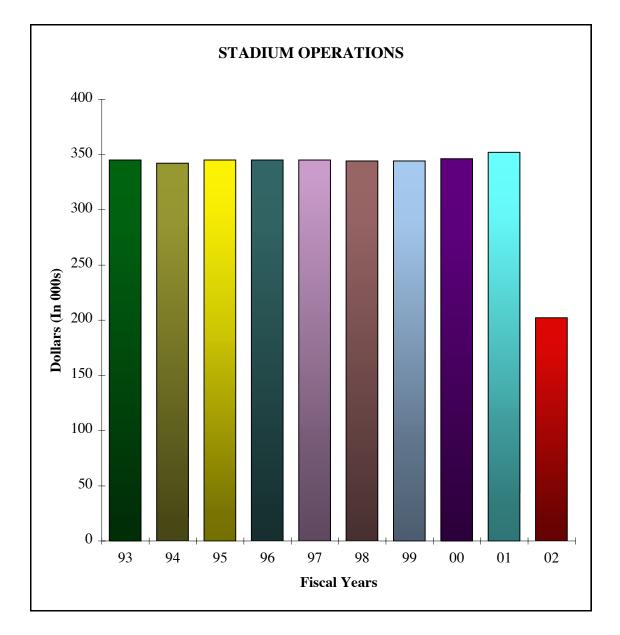
NOTE: FY02 Debt service funding reallocated to Stadium Lighting Project.

SOURCE: Projected Annual Budgets

# STADIUM OPERATIONS BUDGET FOR 2002-03

|                                      | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET | \$<br>INC. | %<br>INC. |
|--------------------------------------|-------------------------------|--------------------------------|-------------------------------|------------|-----------|
| <b>REVENUE:</b>                      |                               |                                |                               |            |           |
| General Fee (Debt Svc.)              | \$ 55,229                     | \$ 55,229                      | \$ 57,749                     | \$ 2,520   | 4.56%     |
| Rental Income                        | 123,115                       | 123,115                        | 135,415                       | 12,300     | 9.99%     |
| Interest Income                      | 23,386                        | 23,386                         | 20,030                        | (3,356)    | (14.35%)  |
| Other Income                         | 0                             | 0_                             | 0                             | 0          |           |
| TOTAL REVENUE                        | \$ 201,730                    | \$ 201,730                     | \$ 213,194                    | \$ 11,464  | 5.68%     |
| EXPENSES:                            |                               |                                |                               |            |           |
| Salaries and Wages:                  |                               |                                |                               |            |           |
| Contract Salaries                    | \$ 0                          | \$ 0                           | \$ 0                          | \$ 0       |           |
| Classified Salaries                  | 54,072                        | 55,702                         | 55,632                        | (70)       | (0.13%)   |
| Temporary                            | 1,107                         | 1,107                          | 1,107                         | 0          | 0.00%     |
| Wage/Compensation Pool               | 2,649                         | 0                              | 2,723                         | 2,723      |           |
| Sub-Total Salaries & Wages           | \$ 57,828                     | \$ 56,809                      | \$ 59,462                     | \$ 2,653   | 4.67%     |
| Staff Benefits:                      |                               |                                |                               |            |           |
| Retirement                           | \$ 7,344                      | \$ 7,561                       | \$ 7,552                      | \$ (9)     | (0.12%)   |
| Other                                | 9,823                         | 9,743                          | 11,249                        | 1,506      | 15.46%    |
| Sub-Total Staff Benefits             | \$ 17,167                     | \$ 17,304                      | \$ 18,801                     | \$ 1,497   | 8.65%     |
| Operating Expenses:                  |                               |                                |                               |            |           |
| Supplies                             | \$ 13,458                     | \$ 11,335                      | \$ 13,458                     | \$ 2,123   | 18.73%    |
| Travel                               | 0                             | 0                              | 0                             | 0          |           |
| Information and Communication        | 0                             | 0                              | 0                             | 0          |           |
| Repairs and Maintenance              | 9,276                         | 9,276                          | 14,026                        | 4,750      | 51.21%    |
| Purchase for Resale                  | 0                             | 0                              | 0                             | 0          | 0.000     |
| Equipment                            | 2,445                         | 2,445                          | 2,445                         | 0          | 0.00%     |
| Miscellaneous<br>Sub-total Operating | \$ 25,179                     | \$ 23,056                      | <u>0</u><br>\$ 29,929         | <u> </u>   | 29.81%    |
| Sub-total Operating                  | \$ 23,179                     | \$ 25,050                      | \$ 29,929                     | φ 0,875    | 29.81%    |
| General Service Charge               | \$ 46,327                     | \$ 46,327                      | \$ 47,253                     | \$ 926     | 2.00%     |
| Facility Charge*                     | 0                             | 0                              | 0                             | 0          |           |
| Renewals/Replacements*               | 48,929                        | 48,929                         | 48,929                        | 0          | 0.00%     |
| Debt Service*                        | 0                             | 0                              | 0                             | 0          |           |
| Insurance/Other*                     | 6,300                         | 6,300                          | 8,820                         | 2,520      | 40.00%    |
| Sub-total Fixed Expenses             | \$ 101,556                    | \$ 101,556                     | \$ 105,002                    | \$ 3,446   | 3.39%     |
| TOTAL EXPENSES                       | \$ 201,730                    | \$ 198,725                     | \$ 213,194                    | \$ 14,469  | 7.28%     |
| Revenue Over/(Under) Expenses        | \$ 0                          | \$ 3,005                       | \$ 0                          | \$ (3,005) | -1.60%    |

\*Funded from General Fee (Debt Svc.)



# TEN YEAR REVENUE HISTORY

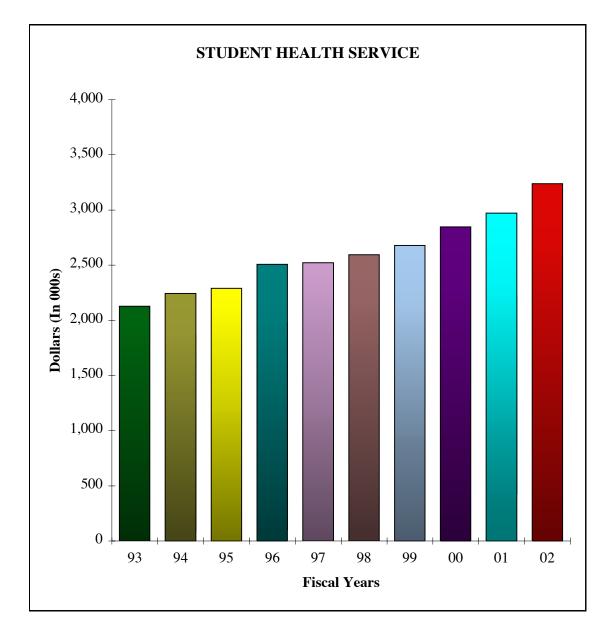
NOTE: FY02 Debt service funding reallocated to Stadium Lighting Project.

SOURCE: Projected Annual Budgets

# STUDENT HEALTH SERVICE and BUILDING OPERATIONS BUDGET FOR 2002-03

|                                | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET | \$<br>          | %<br>INC.      |
|--------------------------------|-------------------------------|--------------------------------|-------------------------------|-----------------|----------------|
| <b>REVENUE:</b>                |                               |                                |                               |                 |                |
| General Fee                    | \$ 1,775,124                  | \$ 1,775,124                   | \$1,846,129                   | \$ 71,005       | 4.00%          |
| General Fee (Debt. Svc.)       | 16,890                        | 16,890                         | 18,944                        | 2,054           | 12.16%         |
| Charges                        | 1,326,495                     | 1,326,495                      | 1,429,153                     | 102,658         | 7.74%          |
| Facilty Rent                   | 106,414                       | 106,414                        | 116,028                       | 9,614           | 9.03%          |
| Interest Income                | 12,097                        | 12,097                         | 3,000                         | (9,097)         | (75.20%)       |
| TOTAL REVENUE                  | \$ 3,237,020                  | \$ 3,237,020                   | \$3,413,254                   | \$ 176,234      | 5.44%          |
| EXPENSES:                      |                               |                                |                               |                 |                |
| Salaries and Wages:            |                               |                                |                               |                 |                |
| Contract Salaries              | \$ 1,117,921                  | \$ 1,099,526                   | \$1,141,394                   | \$ 41,868       | 3.81%          |
| Graduate Assistants            | 15,300                        | 15,700                         | 15,700                        | 0               | 0.00%          |
| Classified Salaries            | 409,234                       | 470,174                        | 470,174                       | 0               | 0.00%          |
| Temporary                      | 210,382                       | 214,200                        | 222,000                       | 7,800           | 3.64%          |
| Wage/Compensation Pool         | 73,389                        | <u>0</u>                       | 58,016                        | 58,016          | 5.00%          |
| Sub-Total Salaries and Wages   | \$ 1,826,226                  | \$ 1,799,600                   | \$1,907,284                   | \$ 107,684      | 5.98%          |
| Staff Benefits:                |                               |                                |                               |                 |                |
| Retirement                     | \$ 213,415                    | \$ 217,907                     | \$ 224,373                    | \$ 6,466        | 2.97%          |
| Other                          | 221,063                       | 220,650                        | 239,592                       | 18,942          | 8.58%          |
| Sub-Total Staff Benefits       | \$ 434,478                    | \$ 438,557                     | \$ 463,965                    | \$ 25,408       | 5.79%          |
| Operating                      |                               |                                |                               |                 |                |
| Supplies                       | \$ 139,204                    | \$ 139,204                     | \$ 145,878                    | \$ 6,674        | 4.79%          |
| Travel                         | 6,000                         | 6,000                          | 6,200                         | 200             | 3.33%          |
| Information/Communication      | 66,639                        | 68,639                         | 71,700                        | 3,061           | 4.46%          |
| Repair and Maintenance         | 25,884                        | 25,884                         | 26,900                        | 1,016           | 3.93%          |
| Miscellaneous                  | 3,000                         | 3,000                          | 3,100                         | 100             | 3.33%          |
| Purchase for Resale            | 496,000<br>25,913             | 511,000<br>25,913              | 540,000<br>27,000             | 29,000<br>1,087 | 5.68%<br>4.19% |
| Equipment<br>Professional Fees | 102,000                       | 102,000                        | 106,000                       | 4,000           | 4.19%<br>3.92% |
| Sub-total Operating            | \$ 864,640                    | \$ 881,640                     | \$ 926,778                    | \$ 45,138       | 5.12%          |
|                                |                               |                                |                               |                 |                |
| General Service Charge         | \$ 74,786                     | \$ 74,786                      | \$ 76,283                     | \$ 1,497        | 2.00%          |
| Facility Charge                | 0                             | 0                              | 0                             | 0               |                |
| Renewals/Replacements          | 31,755                        | 31,755                         | 31,755                        | 0               | 0.00%          |
| Debt Service                   | 0                             | 0                              | 0                             | 0               |                |
| Insurance/Other                | 5,135                         | 5,135                          | 7,189                         | 2,054           | 40.00%         |
| Sub-total Fixed Expenses       | \$ 111,676                    | \$ 111,676                     | \$ 115,227                    | \$ 3,551        | 3.18%          |
| TOTAL EXPENSES                 | \$ 3,237,020                  | \$ 3,231,473                   | \$3,413,254                   | \$ 181,781      | 5.63%          |
| Revenue Over/(Under) Expenses  | \$ 0                          | \$ 5,547                       | \$ 0                          | \$ (5,547)      | -0.18%         |

# TEN YEAR REVENUE HISTORY



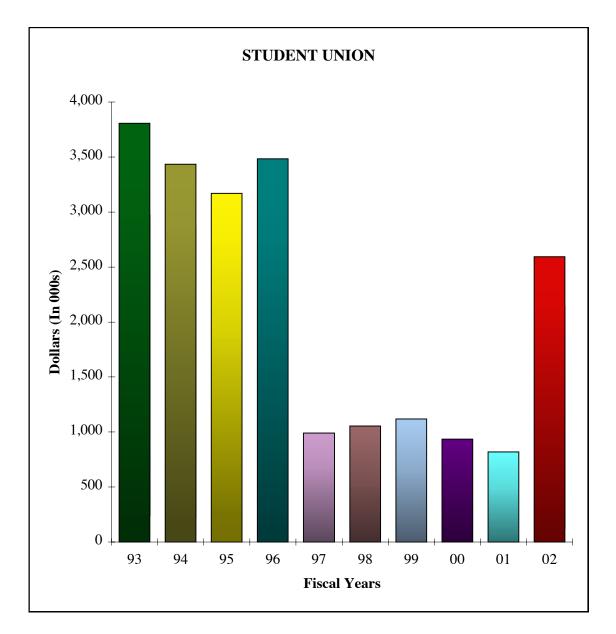
NOTE: FY02 Health Center Operation combined with Health Center Services

SOURCE: Projected Annual Budgets

## STUDENT UNION BUDGET FOR 2002-03

|  | AP | 2001-02<br>PROVED<br>SUDGET | PR | 2001-02<br>OJECTED<br>SUDGET | PR   | 2002-03<br>OPOSED<br>UDGET |      | \$<br>INC.           | %<br>INC. |
|--|----|-----------------------------|----|------------------------------|------|----------------------------|------|----------------------|-----------|
| REVENUE:   | ¢  | (25.606                     | ¢  | 1 005 606                    | ¢    | 000 (57                    | ¢    | (177.020)            | (1(2)10)  |
| General Fee<br>Constraints (Renovale/Replacements) | \$ | 635,696<br>113,105          | \$ | 1,085,696                    | \$   | 908,657                    |      | (177,039)            | (16.31%)  |
| General Fee (Renewals/Replacements)<br>Operational |    | 35,000                      |    | 863,105<br>575,000           |      | 2,753,194<br>1,246,775     | 1    | 1,890,089<br>671,775 | 116.83%   |
| Facility Charges                                   |    | 57,934                      |    | 57,934                       | 1    | 57,934                     |      | 0/1,//3              | 0.00%     |
| Other  |    | 0                           |    | 10,000                       |      | 50,000                     |      | 40,000               | 400.00%   |
| Gulei  |    |                             |    |                              |      |                            |      | 40,000               | +00:0070  |
| TOTAL REVENUE                                      | \$ | 841,735                     | \$ | 2,591,735                    | \$ 5 | 5,016,560                  | \$2  | 2,424,825            | 93.56%    |
| EXPENSES:  |    |                             |    |                              |      |                            |      |                      |           |
| Salaries and Wages:                                |    |                             |    |                              |      |                            |      |                      |           |
| Contract   | \$ | 197,775                     | \$ | 272,677                      | \$   | 416,190                    | \$   | 143,513              | 52.63%    |
| Classified   |    | 102,127                     |    | 301,480                      |      | 506,500                    |      | 205,020              | 68.00%    |
| Graduate Students                                  |    | 0                           |    | 4,000                        |      | 14,600                     |      | 10,600               | 265.00%   |
| Temporary  |    | 101,850                     |    | 101,850                      |      | 175,000                    |      | 73,150               | 71.82%    |
| Wage/Compensation Pool                             | -  | 40,459                      | -  | 0                            | -    | 30,993                     | -    | 30,993               |           |
| Sub-Total Salaries & Wages                         | \$ | 442,211                     | \$ | 680,007                      | \$ 1 | ,143,283                   | \$   | 463,276              | 68.13%    |
| Staff Benefits:                                    |    |                             |    |                              |      |                            |      |                      |           |
| Retirement   | \$ | 39,917                      | \$ | 61,947                       | \$   | 124,607                    | \$   | 62,660               | 101.15%   |
| Other  |    | 34,037                      |    | 130,406                      |      | 221,226                    |      | 90,820               | 69.64%    |
| Sub-Total Staff Benefits                           | \$ | 73,954                      | \$ | 192,353                      | \$   | 345,833                    | \$   | 153,480              | 79.79%    |
| Cost of Sales                                      | \$ | 27,141                      | \$ | 10,141                       | \$   | 10,141                     | \$   | 0                    | 0.00%     |
| Operating Expenses:                                |    |                             |    |                              |      |                            |      |                      |           |
| Supplies   | \$ | 20,449                      | \$ | 19,225                       | \$   | 50,600                     | \$   | 31,375               | 163.20%   |
| Travel   |    | 9,000                       |    | 17,000                       |      | 20,750                     |      | 3,750                | 22.06%    |
| Information and Communication                      |    | 27,091                      |    | 47,091                       |      | 35,741                     |      | (11,350)             | (24.10%)  |
| Repair and Maintenance                             |    | 16,950                      |    | 12,475                       |      | 29,960                     |      | 17,485               | 140.16%   |
| Programming  |    | 20,775                      |    | 100,000                      |      | 125,000                    |      | 25,000               | 25.00%    |
| Equipment  |    | 7,509                       |    | 7,755                        |      | 19,698                     |      | 11,943               | 154.00%   |
| Other Expenses                                     |    | 6,013                       |    | 5,013                        |      | 5,013                      |      | 0                    | 0.00%     |
| Sub-Total Operating Expenses                       | \$ | 107,787                     | \$ | 208,559                      | \$   | 286,762                    | \$   | 78,203               | 37.50%    |
| General Service Charge                             | \$ | 53,075                      | \$ | 75,000                       | \$   | 150,000                    | \$   | 75,000               | 100.00%   |
| Utilities  | φ  | 20,000                      | φ  | 196,000                      | φ    | 317,347                    | φ    | 121,347              | 61.91%    |
| Facility Charge                                    |    | 20,000                      |    | 5,000                        |      | 10,000                     |      | 5,000                | 01.91 //  |
| Renewals/Replacements*                             |    | 107,330                     |    | 175,000                      |      | 350,000                    |      | 175,000              | 100.00%   |
| Debt Service                                       |    | 0                           |    | 988,171                      | ~    | 2,390,069                  | 1    | 1,401,898            | 100.00 %  |
| Insurance/Other*                                   |    | 5,775                       |    | 6,563                        | 4    | 13.125                     | 1    | 6,562                | 99.98%    |
| Sub-total Fixed Expenses                           | \$ | 186,180                     | \$ | 1,445,734                    | \$3  | 3,230,541                  | \$ 1 | 1,784,807            | 123.45%   |
|  |    |                             |    |                              |      |                            |      |                      |           |
| TOTAL EXPENSES                                     | \$ | 837,273                     | \$ | 2,536,794                    | \$ 5 | 5,016,560                  | \$ 2 | 2,479,766            | 97.75%    |
| Revenue Over/(Under) Expenses                      | \$ | 4,462                       | \$ | 54,941                       | \$   | 0                          | \$   | (54,941)             | -100.00%  |

\*Funded from General Fee (Renewals/Replacements)



## **TEN YEAR REVENUE HISTORY**

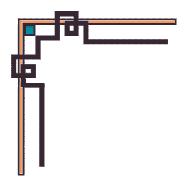
NOTE: FY97 Food Operations moved to Dining Services FY00 Facility closed December 1999; operations moved to Olscamp Hall FY02 New facility opened January 2002

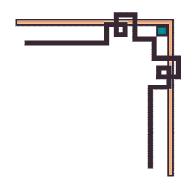
SOURCE: Projected Annual Budgets

06/21/02

#### AUXILIARY ACCUMULATED BALANCES June 30, 2001

|                           | NET AVAILABLE<br>BALANCES<br><u>6/30/01</u> | ACCUMULATED<br>RENEWALS/<br>REPLACEMENTS<br><u>6/30/01</u> | 2001-02<br>RENEWALS/<br><u>REPLACEMENTS</u> | 2001-02<br>APPROVED<br><u>AIP's</u> | PROJECTED<br>AVAILABLE<br>BALANCE<br><u>6/30/02</u> |
|---------------------------|---|--|---|-------------------------------------|---|
| OTHER GENERAL FE          | E:  |  |   |                                     |   |
| Union                     | (1,497,797)                                 | 630,083  | 107,330                                     |                                     | (760,384)   |
| Ice Arena                 | 4,020                                       | 283,679  | 76,623                                      |                                     | 364,322   |
| Intercollegiate Athletics | (3,466,750)                                 | 7,405  |   |                                     | (3,459,345)   |
| Health Center             | 349,232                                     | 7,671  | 31,755                                      |                                     | 388,658   |
| Student Services          | 92,497                                      | (16,406)   | 38,227                                      |                                     | 114,318   |
| Stadium                   | 116,066                                     | 64,093   | 48,929                                      | 30,000                              | 199,088   |
| Fieldhouse                |   | 731,645  | 105,000                                     |                                     | 836,645   |
| Student Rec Center        | 470,241                                     | 177,027  | 108,150                                     | 198,000                             | 557,418   |
| 1991 Reserve              | 781,352                                     |  |   |                                     | 781,352   |
| Total                     | (3,151,139)                                 | 1,885,197  | 516,014                                     | 228,000                             | (977,928)   |
| Deferred Maintenance      | _   | 472,276  | 100,000                                     |                                     | 572,276   |
| Recycling                 |   | 18,204   | 8,400                                       |                                     | 26,604  |





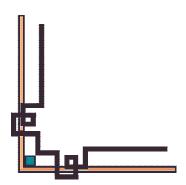
# Approved 2002-03

# **RESIDENCE AND DINING HALL BUDGETS**

# Approved by the Board of Trustees

June 19, 2002

Prepared by Office of Finance & Administration



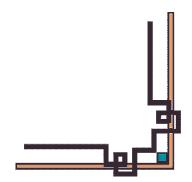




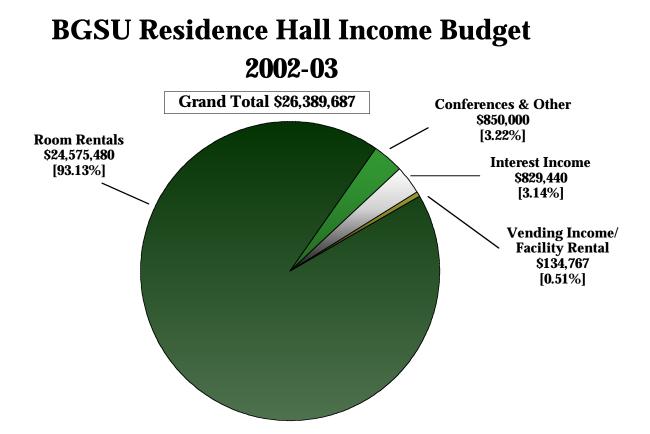
TABLE OF CONTENTS

Page No.

# **RESIDENCE HALLS**

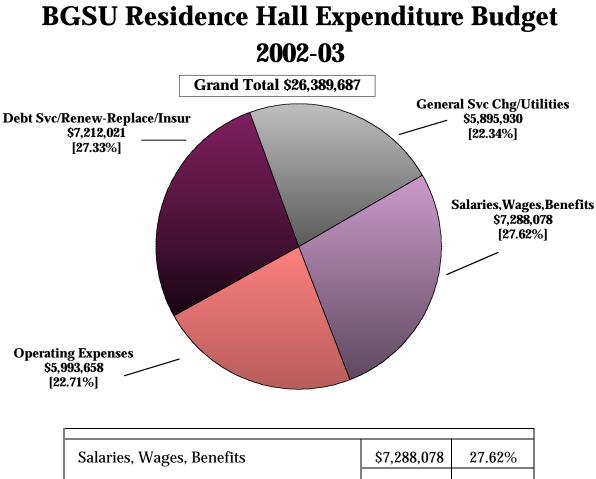
| Residence Hall Income Chart                        | 1       |
|--|---------|
| Residence Hall Expenditure Chart                   | 2       |
| Proposed Residence Hall Budget                     | 3 - 9   |
| <b>RESIDENTIAL COMPUTING CONNECTION</b>            |         |
| Residential Computing Connection Expenditure Chart | 10      |
| Proposed Residential Computing Connection Budget   | 11 - 12 |
| FOOD OPERATIONS                                    |         |
| Dining Hall Income Chart                           | 13      |
| Dining Hall Expenditure Chart                      | 14      |
| Proposed Dining Hall Budgets                       | 15 - 18 |
| Residence & Dining Hall Accumulated Balances       | 19      |





| Room Rentals                     | \$24,575,480 | 93.13% |
|----------------------------------|--------------|--------|
| Conferences & Other              | \$850,000    | 3.22%  |
| Interest Income                  | \$829,440    | 3.14%  |
| Vending Income & Facility Rental | \$134,767    | 0.51%  |

Office of Finance & Administration 3/02



| , 0,                                 | . , ,       |        |
|--------------------------------------|-------------|--------|
| Operating Expenses                   | \$5,993,658 | 22.71% |
| Debt Service/Renew-Replace/Insurance | \$7,212,021 | 27.33% |
| General Service Charge/Utilities     | \$5,895,930 | 22.34% |

Office of Finance & Administration 3/02

### 2002-03

## **RESIDENCE HALL BUDGET**

### Planning Guidelines

- 1. Residence hall occupancy is projected for budgeting purposes to be 150 for summer, 2002; 6,900 for Fall Semester, 2002; and 6,500 for Spring Semester, 2003. These occupancy levels represent no increase in the occupancy levels above 2001-02 levels. All residence halls are available for maximum occupancy 7,128.
- 2. Full-time staffing levels will be maintained at current levels with the exception of the addition of 20 resident advisors, a hall director and one part-time secretary. The proposed budget also includes the addition of one full-time counselor dedicated to serving students in the residence halls. This will alleviate some of the service pressures currently experienced in the Counseling Center. Year-around staffing is provided in Compton Hall to provide for housing needs of international students and students enrolled at the Medical College of Ohio.
- 3. Expenditure increases to be restricted to minimal mandated or essential levels:
  - a. Classified and administrative staff salary increases are included in the wage/compensation pool. Approval of this budget does not commit the Board to a specific compensation increase. The pool, which is sufficient to cover a 3.0% increase in salary plus retirement benefits for classified and contract employees, is proposed to permit this budget to fund compensation increases which the Board may approve. If the pool is larger than required, the funds set aside will be allocated to the residence hall surplus account. If the pool is smaller than required, the additional funds will be obtained through reallocations from other operating budget items.
  - b. Staff benefits increase as a result of increases in wages, health insurance, instructional fees, and room and board costs.
  - c. Debt service obligations are funded in accordance with Board guidelines and bond requirements. The total \$4,128,751 budgeted is due to bond requirements for recent renovation projects: \$1,229,267 for Founders; \$1,515,292 for Harshman/Kreischer; and \$1,384,192 for Offenhauer/Conklin. Depreciation reserves are funded at \$2,000,000. This reserve represents a continued commitment toward residence hall renewal/replacements in order to enable us to continue renovations and repairs in the halls. In addition to the depreciation reserve, \$1,694,277 has been specifically budgeted for facility enhancements.
  - d. Utility charges are based upon the best current information available. Residence hall utility costs are estimated to remain at 2001-02 projected levels. A 0.55% increase is proposed for 2002-03 over projected 2001-02 budget levels.
  - e. Infrastructure Payment is the residence hall portion of total university costs incurred for the infrastructure project \$948,500. This is the second and final expense addition for this project.

## Planning Guidelines (cont'd)

- f. The general service charge approximates 12.9% of total expenses.
- 4. The number of scholarships is expected to remain at the 2002-03 approved levels. The current funding level for this program is sufficient to provide scholarships for the purposes listed below and cover the room rate increase of 6.7%. The scholarships shown in these residence hall budgets are for the National Merit Scholars' (NMS) Room Scholarships, Minority Room Scholarships, and the room scholarship program targeted to encourage additional entering freshmen (targeted to scholars and minority students) and incoming transfer students. The current room scholarship program provides 75 awards for entering freshmen, 20 for transfer students and 25 for diversity. An evaluation of the effectiveness of these scholarship programs in general and their specific impact on the Residence Hall budgets is now underway in conjunction with an extensive review of all scholarships currently being offered across all budgets of the institution.

## Proposed Residence Hall Budget

- 1. The residence hall budget is built on a request for increasing the room rentals by 6.7%. A standard room rate will be \$1,660 per semester, an increase of \$104/semester or 6.7%.
- 2. Projected 2002-03 expenditures of \$26,389,687 are greater than 2001-02 projected levels by \$1,633,822 or 6.6%.
- 3. Projections of 2001-02 revenue (\$25,060,790) and expenditures (\$24,755,865) result in excess revenue over expenses of \$304,925 - \$271,199 of this represents the targeted budget cut imposed this year. This amount will become part of the surplus funds available to the residence halls. The target was accomplished through a combination of increased room rentals through better retention rates, increased conference activity, and salary expenses that were lower than budgeted due to vacancies occurring during the year.

## 2002-03 RESIDENCE HALL BUDGETS

|  | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | PROPOSED<br>2002-03<br>BUDGET |
|--|-------------------------------|--------------------------------|-------------------------------|
| SOURCES OF FUNDS:                      | DUDGEI                        | BUDGET                         | DUDGEI                        |
| Student Room Rentals                   | \$22,831,266                  | \$22,945,008                   | \$24,575,480                  |
| Interest Income                        | 900,000                       | \$22,945,000<br>864,000        | \$24,575,400<br>829,440       |
| Facility Rentals                       | 35,000                        | 34,767                         | 34,767                        |
| Vending Income                         | 172,665                       | 172,665                        | 100,000                       |
| Conference & Other Income              | 686,657                       | 744,841                        | 850,000                       |
| Purchase Order Carryover               | 0                             | 299,509                        | 0                             |
| TOTAL FUNDS                            | \$24,625,588                  | \$25,060,790                   | \$26,389,687                  |
| PROPOSED EXPENSES:                     |                               |                                |                               |
| COMPENSATION FOR FULL-TIME ST          | TAFF:                         |                                |                               |
| Hall Staff/AsstDir/HouseDir            | \$367,643                     | \$364,812                      | \$435,310                     |
| Senior Staff                           | 704,773                       | 697,251                        | 768,738                       |
| Classified Staff/Desk Clerks           | 552,811                       | 575,045                        | 584,821                       |
| Custodial Wages                        | 1,816,675                     | 1,759,682                      | 1,779,524                     |
| Maintenance Wages                      | 310,781                       | 313,561                        | 313,561                       |
| Staff Benefits                         | 1,442,044                     | 1,381,988                      | 1,536,065                     |
| Wage/Compensation Pool                 | 161,943                       | 0                              | 157,219                       |
| Subtotal                               | \$5,356,670                   | \$5,092,339                    | \$5,575,238                   |
| STUDENT EMPLOYMENT & TEMPOR            | RARY WAGES                    |                                |                               |
| Resident Advisors/House Assts.         | \$891,170                     | \$891,170                      | \$1,057,480                   |
| Student Clerks                         | 331,487                       | 331,487                        | 341,116                       |
| Temporary Employment                   | 314,244                       | 314,244                        | 314,244                       |
| Subtotal                               | \$1,536,901                   | \$1,536,901                    | \$1,712,840                   |
| OPERATING EXPENSES:                    |                               |                                |                               |
| Student Programs                       | \$450,974                     | \$450,974                      | \$514,306                     |
| Staff Meals                            | 37,800                        | 40,000                         | 48,800                        |
| Supplies                               | 630,451                       | 630,451                        | 639,176                       |
| Equipment                              | 134,050                       | 124,050                        | 234,550                       |
| Maintenance/Repair                     | 299,285                       | 299,285                        | 299,285                       |
| Facility Enhancements                  | 1,390,961                     | 1,727,969                      | 1,694,277                     |
| Conference & Misc. Expenses            | 218,575                       | 218,575                        | 218,575                       |
| Marketing/Publications                 | 62,489                        | 54,489                         | 62,489                        |
| Contingency                            | 46,000                        | 23,000                         | 40,000                        |
| Subtotal                               | \$3,270,585                   | \$3,568,793                    | \$3,751,458                   |
| FIXED & GENERAL EXPENSES:              |                               |                                |                               |
| Utilities                              | \$2,304,018                   | \$2,486,418                    | \$2,500,000                   |
| General Service Charge                 | 3,329,343                     | 3,329,343                      | 3,395,930                     |
| Renewals/Replacements/Facility Charges | 2,000,000                     | 2,000,000                      | 2,000,000                     |
| Student Telephones w/Voice Mail        | 1,040,000                     | 1,040,000                      | 1,040,000                     |
| Student Cable TV                       | 620,000                       | 620,000                        | 657,200                       |
| Scholarships                           | 561,000                       | 475,000                        | 545,000                       |
| Property Insurance                     | 96,264                        | 96,264                         | 134,770                       |
| Infrastructure Payment                 | 474,250                       | 474,250                        | 948,500                       |
| Debt Service                           | 4,036,557                     | 4,036,557                      | 4,128,751                     |
| Subtotal                               | \$14,461,432                  | \$14,557,832                   | \$15,350,151                  |
| TOTAL EXPENSES                         | \$24,625,588                  | \$24,755,865                   | \$26,389,687                  |
| Revenue Over/(Under) Expenses          | \$0                           | \$304,925                      | \$0                           |
|  |                               |                                |                               |

#### OFA:3/4/02

# RESIDENCE HALL BUDGETS by Program Area

| OFA:3/4/02                        |              |              |              |                            | RESIDENCI         | E HALL BUD            | GETS      |                |                 |              |                   |              |
|-----------------------------------|--------------|--------------|--------------|----------------------------|-------------------|-----------------------|-----------|----------------|-----------------|--------------|-------------------|--------------|
|                                   | 2001-02      | 2001-02      | 2002-03      |                            | by Progra         | am Area               |           |                |                 |              |                   |              |
|                                   | APPROVED     | Projected    | Proposed     |                            |                   |                       |           |                |                 |              |                   |              |
|                                   | BUDGET       | BUDGET       | BUDGET       | Comments                   |                   |                       |           |                |                 |              |                   |              |
| SOURCES OF FUNDS:                 |              |              |              |                            |                   |                       |           |                |                 |              |                   |              |
| Student Room Rentals              | \$22,831,266 | \$22,945,008 | \$24,575,480 |                            | all occupancy of  |                       |           | cy rate of \$1 | 660             |              |                   |              |
| Interest Income                   | 900,000      | 864,000      | 829,440      | Estimated bas              | sed on current    | ates and balan        | ces       |                |                 |              |                   |              |
| Facility Rentals                  | 35,000       | 34,767       | 34,767       | E&G rental \$              | 34,287            |                       |           |                |                 |              |                   |              |
| Vending Income                    | 172,665      | 172,665      | 100,000      | Laundry and                | other vending     |                       |           |                |                 |              |                   |              |
| Conference & Other Income         | 686,657      | 744,841      | 850,000      | Increased cor              | nference activit  | y                     |           |                |                 |              |                   |              |
| Purchase Order Carryover          | 0            | 299,509      | 0            | Projects carri             | ed over from p    | ,<br>revious fiscal y | vear      |                |                 |              |                   |              |
| TOTAL SOURCES                     | \$24,625,588 | \$25,060,790 | \$26,389,687 | 5                          | 1                 |                       |           |                |                 |              |                   |              |
|                                   | ,,.          | , ,          |              |                            |                   |                       |           |                |                 |              |                   |              |
|                                   | RESIDENC     | E HALL MAN   | AGEMENT      | CUS                        | FODIAL BUD        | GETS                  | MAINT     | ENANCE BU      | IDGETS          |              | TOTAL             |              |
|                                   | 2001-02      | 2001-02      | 2002-03      | 2001-02                    | 2001-02           | 2002-03               | 2001-02   | 2001-02        | 2002-03         | 2001-02      | 2001-02           | 2002-03      |
|                                   | Approved     | Projected    | Proposed     | Approved                   | Projected         | Proposed              | Approved  | Projected      | Proposed        | Approved     | Projected         | Proposed     |
|                                   | Budget       | Budget       | Budget       | Budget                     | Budget            | Budget                | Budget    | Budget         | Budget          | Budget       | Budget            | Budget       |
| EXPENSES:                         | Duuget       | Duuget       | Duuget       | Duuget                     | Duuget            | Duuget                | Duuget    | Duuget         | Buuget          | Duuget       | Duuget            | Duager       |
| COMPENSATION FOR FULL-TI          | ME STAFF     |              |              |                            |                   |                       |           |                |                 |              |                   |              |
| Hall Staff/AsstDir/HouseDir       | \$367,643    | \$364,812    | \$435,310    |                            |                   |                       |           |                |                 | \$367,643    | \$364,812         | \$435,310    |
| Senior Staff                      | 704,773      | 697,251      | 768,738      |                            |                   |                       |           |                |                 | 704,773      | 697,251           | 768,738      |
| Classified Staff/Desk Clerks      | 552,811      | 575,045      | 584,821      |                            |                   |                       |           |                |                 | 552,811      | 575,045           | 584,821      |
|                                   | 552,811      | 575,045      | 364,621      | \$1.916.675                | \$1,759,682       | \$1,779,524           |           |                |                 |              |                   |              |
| Custodial Wages                   |              |              |              | \$1,816,675                | \$1,739,082       | \$1,779,524           | \$210.791 | ¢212561        | ¢212561         | 1,816,675    | 1,759,682         | 1,779,524    |
| Maintenance Wages                 | (70 (24      | 650 206      | 757 200      | 662.244                    | (22.410           | (70 707               | \$310,781 | \$313,561      | \$313,561       | 310,781      | 313,561           | 313,561      |
| Staff Benefits                    | 670,624      | 650,396      | 757,399      | 663,244                    | 623,410           | 678,787               | 108,176   | 108,182        | 99,879          | 1,442,044    | 1,381,988         | 1,536,065    |
| Wage/Compensation Pool            | 57,158       | 0            | 51,356       | 89,867                     | 0                 | 89,740                | 14,918    | 0              | 16,123          | 161,943      | 0                 | 157,219      |
| Subtotal                          | \$2,353,009  | \$2,287,504  | \$2,597,624  | \$2,569,786                | \$2,383,092       | \$2,548,051           | \$433,875 | \$421,743      | \$429,563       | \$5,356,670  | \$5,092,339       | \$5,575,238  |
| STUDENT EMPLOYMENT & TE           | MPORARY W    | AGES:        |              |                            |                   |                       |           |                |                 |              |                   |              |
| Resident Advisors/House Assts.    | \$891,170    | \$891,170    | \$1,057,480  |                            |                   |                       |           |                |                 | \$891,170    | \$891,170         | \$1,057,480  |
| Student Clerks                    | 331,487      | 331,487      | 341.116      |                            |                   |                       |           |                |                 | 331,487      | 331,487           | 341,116      |
| Temporary Employment              | 0            | 0            | 0            | \$291,902                  | \$291,902         | \$291,902             | \$22,342  | \$22,342       | \$22,342        | 314,244      | 314,244           | 314,244      |
| Subtotal                          | \$1,222,657  | \$1,222,657  | \$1,398,596  | \$291,902                  | \$291,902         | \$291,902             | \$22,342  | \$22,342       | \$22,342        | \$1,536,901  | \$1,536,901       | \$1,712,840  |
|                                   | \$1,222,057  | φ1,222,037   | \$1,570,570  | φ2 <i>J</i> 1, <i>J</i> 02 | φ2 <i>9</i> 1,902 | φ291,902              | φ22,342   | φ22,342        | φ <i>22,342</i> | \$1,550,701  | φ1,550,701        | \$1,712,040  |
| OPERATING EXPENSES:               |              |              |              |                            |                   |                       |           |                |                 |              |                   |              |
| Student Programs                  | \$450,974    | \$450,974    | \$514,306    |                            |                   |                       |           |                |                 | \$450,974    | \$450,974         | \$514,306    |
| Staff Meals                       | 37,800       | 40,000       | 48,800       |                            |                   |                       |           |                |                 | 37,800       | 40,000            | 48,800       |
| Supplies                          | 108,890      | 108,890      | 117,615      | \$304,646                  | \$304,646         | \$304,646             | \$216,915 | \$216,915      | \$216,915       | 630,451      | 630,451           | 639,176      |
| Equipment                         | 65,000       | 55,000       | 165,500      | 46,000                     | 46,000            | 46,000                | 23,050    | 23,050         | 23,050          | 134,050      | 124,050           | 234,550      |
| Maintenance/Repair                | 25,000       | 25,000       | 25,000       | 88,040                     | 88,040            | 88,040                | 186,245   | 186,245        | 186,245         | 299,285      | 299,285           | 299,285      |
| Facility Enhancements             | 1,390,961    | 1,727,969    | 1,694,277    |                            |                   |                       |           |                |                 | 1,390,961    | 1,727,969         | 1,694,277    |
| Conference & Misc. Expenses       | 165,600      | 165,600      | 165,600      | 49,589                     | 49,589            | 49,589                | 3,386     | 3,386          | 3,386           | 218,575      | 218,575           | 218,575      |
| Marketing/Publications            | 62,489       | 54,489       | 62,489       |                            |                   |                       |           |                |                 | 62,489       | 54,489            | 62,489       |
| Contingency                       | 46,000       | 23,000       | 40,000       |                            |                   |                       |           |                |                 | 46,000       | 23,000            | 40,000       |
| Subtotal                          | \$2,352,714  | \$2,650,922  | \$2,833,587  | \$488,275                  | \$488,275         | \$488,275             | \$429,596 | \$429,596      | \$429,596       | \$3,270,585  | \$3,568,793       | \$3,751,458  |
| FIVED & CENEDAL EVENIGES.         |              |              |              |                            | -                 | -                     |           | -              |                 |              |                   |              |
| FIXED & GENERAL EXPENSES:         |              |              |              |                            |                   |                       |           |                |                 | \$2,204,010  | <b>00 406 410</b> | ¢0.500.000   |
| Utilities                         |              |              |              |                            |                   |                       |           |                |                 | \$2,304,018  | \$2,486,418       | \$2,500,000  |
| General Service Charge            | I            |              |              |                            |                   |                       |           |                |                 | 3,329,343    | 3,329,343         | 3,395,930    |
| Renewals/Replacements/Facility Ch | arges        |              |              |                            |                   |                       |           |                |                 | 2,000,000    | 2,000,000         | 2,000,000    |
| Student Telephones w/Voice Mail   |              |              |              |                            |                   |                       |           |                |                 | 1,040,000    | 1,040,000         | 1,040,000    |
| Student Cable TV                  |              |              |              |                            |                   |                       |           |                |                 | 620,000      | 620,000           | 657,200      |
| Scholarships                      |              |              |              |                            |                   |                       |           |                |                 | 561,000      | 475,000           | 545,000      |
| Property Insurance                |              |              |              |                            |                   |                       |           |                |                 | 96,264       | 96,264            | 134,770      |
| Infrastructure Payment            |              |              |              |                            |                   |                       |           |                |                 | 474,250      | 474,250           | 948,500      |
| Debt Service                      |              |              |              |                            |                   |                       |           |                |                 | 4,036,557    | 4,036,557         | 4,128,751    |
| Subtotal                          |              |              |              |                            |                   |                       |           |                |                 | \$14,461,432 | \$14,557,832      | \$15,350,151 |
|                                   |              |              |              |                            |                   |                       |           |                |                 |              |                   |              |
| TOTAL EXPENSES                    | \$5,928,380  | \$6,161,083  | \$6,829,807  | \$3,349,963                | \$3,163,269       | \$3,328,228           | \$885,813 | \$873,681      | \$881,501       | \$24,625,588 | \$24,755,865      | \$26,389,687 |
|                                   |              |              |              |                            |                   |                       |           |                |                 |              |                   |              |
| Revenue Over/(Under) Expenses     |              |              |              |                            |                   |                       |           |                |                 | \$0          | \$304,925         | \$0          |
| · · · · •                         |              |              |              |                            |                   |                       |           |                |                 |              |                   |              |
|                                   |              |              |              |                            |                   |                       |           |                |                 |              |                   |              |

## **RESIDENCE HALL BUDGET EXPENSE ANALYSIS**

|  | 2001-02<br>Projected<br>BUDGET | 2002-03<br>Proposed<br>BUDGET | \$<br>Differ-<br>ence | %<br>Differ-<br>ence |
|--|--------------------------------|-------------------------------|-----------------------|----------------------|
| COMPENSATION FOR FULL-TIME S           | TAFF:                          |                               |                       |                      |
| Hall Staff/AsstDir/HouseDir            | \$364,812                      | \$435,310                     | \$70,498              | 19.32%               |
| Senior Staff                           | 697,251                        | 768,738                       | 71,487                | 10.25%               |
| Classified Staff/Desk Clerks           | 575,045                        | 584,821                       | 9,776                 | 1.70%                |
| Custodial Wages                        | 1,759,682                      | 1,779,524                     | 19,842                | 1.13%                |
| Maintenance Wages                      | 313,561                        | 313,561                       | 0                     | 0.00%                |
| Staff Benefits                         | 1,381,988                      | 1,536,065                     | 154,077               | 11.15%               |
| Wage/Compensation Pool                 | 0                              | 157,219                       | 157,219               |                      |
| Subtotal                               | \$5,092,339                    | \$5,575,238                   | \$482,899             | 9.48%                |
|  |                                |                               |                       |                      |
| STUDENT EMPLOYMENT & TEMPOI            |                                | ¢1 057 400                    | ¢166 210              | 10 660/              |
| Resident Advisors/House Assts.         | \$891,170                      | \$1,057,480                   | \$166,310             | 18.66%               |
| Student Clerks                         | 331,487                        | 341,116                       | 9,629                 | 2.90%                |
| Temporary Employment                   | \$14,244                       | \$14,244                      | <u>0</u>              | 0.00%                |
| Subtotal                               | \$1,536,901                    | \$1,712,840                   | \$175,939             | 11.45%               |
| <b>OPERATING EXPENSES:</b>             |                                |                               |                       |                      |
| Student Programs                       | \$450,974                      | \$514,306                     | \$63,332              | 14.04%               |
| Staff Meals                            | 40,000                         | 48,800                        | 8,800                 | 22.00%               |
| Supplies                               | 630,451                        | 639,176                       | 8,725                 | 1.38%                |
| Equipment                              | 124,050                        | 234,550                       | 110,500               | 89.08%               |
| Maintenance/Repair                     | 299,285                        | 299,285                       | 0                     | 0.00%                |
| Facility Enhancements                  | 1,727,969                      | 1,694,277                     | (33,692)              | -1.95%               |
| Conference & Misc. Expenses            | 218,575                        | 218,575                       | 0                     | 0.00%                |
| Marketing/Publications                 | 54,489                         | 62,489                        | 8,000                 | 14.68%               |
| Contingency                            | 23,000                         | 40,000                        | 17,000                | 73.91%               |
| Subtotal                               | \$3,568,793                    | \$3,751,458                   | \$182,665             | 5.12%                |
| FIXED & GENERAL EXPENSES:              |                                |                               |                       |                      |
| Utilities                              | \$2,486,418                    | \$2,500,000                   | \$13,582              | 0.55%                |
| General Service Charge                 | 3,329,343                      | 3,395,930                     | 66,587                | 2.00%                |
| Renewals/Replacements/Facility Charges | 2,000,000                      | 2,000,000                     | 0                     | 0.00%                |
| Student Telephones w/Voice Mail        | 1,040,000                      | 1,040,000                     | 0                     | 0.00%                |
| Student Cable TV                       | 620,000                        | 657,200                       | 37,200                | 6.00%                |
| Scholarships                           | 475,000                        | 545,000                       | 70,000                | 14.74%               |
| Property Insurance                     | 96,264                         | 134,770                       | 38,506                | 40.00%               |
| Infrastructure Payment                 | 474,250                        | 948,500                       | 474,250               | 100.00%              |
| Debt Service                           | 4,036,557                      | 4,128,751                     | 92,194                | 2.28%                |
| Subtotal                               | \$14,557,832                   | \$15,350,151                  | \$792,319             | 5.44%                |
| TOTAL EXPENSES                         | \$24,755,865                   | \$26,389,687                  | \$1,633,822           | 6.60%                |
|  |                                |                               |                       |                      |

OFA:3/4/02

|                    | 2001-02        |                |                |                     |                  |                  |  |              |
|--------------------|----------------|----------------|----------------|---------------------|------------------|------------------|--|--------------|
|                    | Room           | \$ Increase    | % Increase     | 2002-03             | Summer           | Fall             | Spring                                       | Fiscal Year  |
|                    | Rate           | in Rate        | in Rate        | Room Rate           | 2002             | 2002             | 2003   | Total        |
| Standard Double    | \$1,556        | \$104          | 6.68%          | \$1,660             | 150              | 4,456            | 4,116  | 8,722        |
| 2001-02 Income     | \$1,550        | \$104          | 0.0070         | \$1,000             | \$233,400        | \$6,933,536      | \$6,404,496                                  | \$13,571,432 |
| 2002-03 Income     |                |                |                |                     | \$249,000        | \$7,396,960      | \$6,832,560                                  | \$14,478,520 |
| Standard Single    | \$1,882        | \$126          | 6.70%          | \$2,008             |                  | 325              | 325  | 650          |
| 2001-02 Income     | ψ1,00Z         | ψ120           | 0.7070         | φ2,000              |                  | \$611,650        | \$611,650                                    | \$1,223,300  |
| 2002-03 Income     |                |                |                |                     |                  | \$652,600        | \$652,600                                    | \$1,305,200  |
| Offenske verstele  | <b>\$1.010</b> | <b>\$100</b>   | ( 700(         | <b>*</b> 2.040      |                  | 704              | 750  | 4 5 9 4      |
| Offenhauer Double  | \$1,919        | \$129          | 6.72%          | \$2,048             |                  | 784              | 750  | 1,534        |
| 2001-02 Income     |                |                |                |                     |                  | \$1,504,496      | \$1,439,250                                  | \$2,943,746  |
| 2002-03 Income     |                |                |                |                     |                  | \$1,605,632      | \$1,536,000                                  | \$3,141,632  |
| Offenhauer Single  | \$2,217        | \$149          | 6.72%          | \$2,366             |                  | 72               | 72   | 144          |
| 2001-02 Income     |                |                |                |                     |                  | \$159,624        | \$159,624                                    | \$319,248    |
| 2002-03 Income     |                |                |                |                     |                  | \$170,352        | \$170,352                                    | \$340,704    |
| Founders Double    | \$2,067        | \$138          | 6.68%          | \$2,205             |                  | 400              | 400  | 800          |
| 2001-02 Income     | +_,            |                |                | +=,===              |                  | \$826,800        | \$826,800                                    | \$1,653,600  |
| 2002-03 Income     |                |                |                |                     |                  | \$882,000        | \$882,000                                    | \$1,764,000  |
| Founders Single #1 | \$2,367        | \$159          | 6.72%          | \$2,526             |                  | 218              | 218  | 436          |
| 2001-02 Income     | \$2,507        | \$157          | 0.7270         | ψ2,520              |                  | \$516,006        | \$516,006                                    | \$1,032,012  |
| 2002-03 Income     |                |                |                |                     |                  | \$550,668        | \$550,668                                    | \$1,101,336  |
| 2002 00 11001110   |                |                |                |                     |                  | \$000,000        | *000,000                                     | ¢1,101,000   |
| Founders Single #2 | \$2,722        | \$182          | 6.69%          | \$2,904             |                  | 24               | 24   | 48           |
| 2001-02 Income     |                |                |                |                     |                  | \$65,328         | \$65,328                                     | \$130,656    |
| 2002-03 Income     |                |                |                |                     |                  | \$69,696         | \$69,696                                     | \$139,392    |
| Small Group Unit   | \$1,763        | \$118          | 6.69%          | \$1,881             |                  | 596              | 570  | 1,166        |
| 2001-02 Income     |                |                |                |                     |                  | \$1,050,748      | \$1,004,910                                  | \$2,055,658  |
| 2002-03 Income     |                |                |                |                     |                  | \$1,121,076      | \$1,072,170                                  | \$2,193,246  |
| Small Group Prem   | \$2,089        | \$140          | 6.70%          | \$2,229             |                  | 25               | 25   | 50           |
| 2001-02 Income     | \$2,007        | \$140          | 0.7070         | ΨΖ,ΖΖ /             |                  | \$52,225         | \$52,225                                     | \$104,450    |
| 2002-03 Income     |                |                |                |                     |                  | \$55,725         | \$55,725                                     | \$111,450    |
| 2002 00 meome      | I              |                |                |                     |                  | <i>\\</i> 00,720 | <i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i> | \$111,100    |
| Total Number       |                |                |                |                     | 150              | 6,900            | 6,500  | 13,550       |
| 2001-02 Income     |                |                |                |                     | \$233,400        | \$11,720,413     | \$11,080,289                                 | \$23,034,102 |
| 2002-03 Income     |                |                |                |                     | \$249,000        | \$12,504,709     | \$11,821,771                                 | \$24,575,480 |
|                    |                | Budgeted 2007  | 1-02 Room Rent | al Income Excluding | g Fines & Forfei | tures            |  | \$22,831,266 |
|                    |                | Projected 2002 | 2-03 Room Rent | al Income Excluding | g Fines & Forfei | tures            |  | \$24,575,480 |

NOTE: Room Rates Listed Above Do Not Include Residence Hall Technology Fee

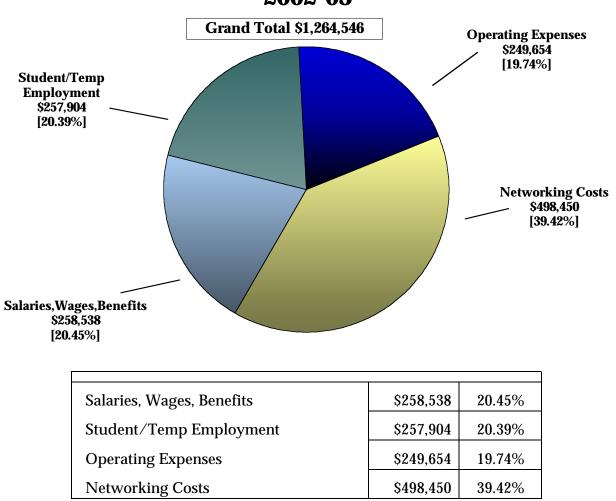
| Increase in Room Rental Income for 2002-03      | \$1,541,378 | 6.75% |
|---|-------------|-------|
| Increase in Room Rental Income for Operations   | \$974,934   | 4.27% |
| Increase in Room Rental Income for Debt Service | \$566,444   | 2.48% |

#### BOWLING GREEN STATE UNIVERSITY 2002-03 ROOM AND MEAL PLAN RATES

|  |                    |               |                  | 2001-02            | Rates              |                     |                     |                    | _                   |                  |                  | 2002-0.            | 3 Rates            |                                  |                     |                    |
|--|--------------------|---------------|------------------|--------------------|--------------------|---------------------|---------------------|--------------------|---------------------|------------------|------------------|--------------------|--------------------|----------------------------------|---------------------|--------------------|
|  |                    |               | N                | MEAL PLANS         |                    | ROOM/TE             | TOTAL<br>CH FEE/MEA | L PLANS            |                     |                  | N                | MEAL PLANS         |                    | ROOM/TE                          | TOTAL<br>CH FEE/MEA | L PLANS            |
|  | ROOM               | TECH.<br>FEE  | MINIMUM          | COMFORT            | SUPER              | MINIMUM             | COMFORT             | SUPER              | ROOM                | TECH.<br>FEE     | MINIMUM          | COMFORT            | SUPER              | MINIMUM                          | COMFORT             | SUPER              |
| I. Conklin, Harshman,<br>Kohl, Kreischer<br>McDonald &<br>Rodgers Halls* |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Standard Occupancy   |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Semester Rate  | \$1,556            | \$88          | \$951            | \$1,237            | \$1,440            | \$2,595             | \$2,881             | \$3,084            | \$1,660             | \$92             | \$999            | \$1,299            | \$1,512            | \$2,751                          | \$3,051             | \$3,264            |
| Annual Rate<br>Single Occupancy  | \$3,112            | \$176         | \$1,902          | \$2,474            | \$2,880            | \$5,190             | \$5,762             | \$6,168            | \$3,320             | \$184            | \$1,998          | \$2,598            | \$3,024            | \$5,502                          | \$6,102             | \$6,528            |
| Semester Rate  | \$1,882            | \$88          | \$951            | \$1,237            | \$1,440            | \$2,921             | \$3,207             | \$3,410            | \$2,008             | \$92             | \$999            | \$1,299            | \$1,512            | \$3,099                          | \$3,399             | \$3,612            |
| Annual Rate  | \$3,764            | \$176         | \$1,902          | \$2,474            | \$2,880            | \$5,842             | \$6,414             | \$6,820            | \$4,016             | \$184            | \$1,998          | \$2,598            | \$3,024            | \$6,198                          | \$6,798             | \$7,224            |
| II. Offenhauer Hall  |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Standard Occupancy   |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Semester Rate  | \$1,919            | \$88          | \$951            | \$1,237            | \$1,440            | \$2,958             | \$3,244             | \$3,447            | \$2,048             | \$92             | \$999            | \$1,299            | \$1,512            | \$3,139                          | \$3,439             | \$3,652            |
| Annual Rate<br>Single Occupancy  | \$3,838            | \$176         | \$1,902          | \$2,474            | \$2,880            | \$5,916             | \$6,488             | \$6,894            | \$4,096             | \$184            | \$1,998          | \$2,598            | \$3,024            | \$6,278                          | \$6,878             | \$7,304            |
| Semester Rate  | \$2,074            | \$88          | \$951            | \$1,237            | \$1,440            | \$3,113             | \$3,399             | \$3,602            | \$2,366             | \$92             | \$999            | \$1,299            | \$1,512            | \$3,457                          | \$3,757             | \$3,970            |
| Annual Rate  | \$4,148            | \$176         | \$1,902          | \$2,474            | \$2,880            | \$6,226             | \$6,798             | \$7,204            | \$4,732             | \$184            | \$1,998          | \$2,598            | \$3,024            | \$6,914                          | \$7,514             | \$7,940            |
| III. Founders  |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Standard Occupancy   |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Semester Rate  | \$2,067            | \$88          | \$951            | \$1,237            | \$1,440            | \$3,106             | \$3,392             | \$3,595            | \$2,205             | \$92             | \$999            | \$1,299            | \$1,512            | \$3,296                          | \$3,596             | \$3,809            |
| Annual Rate  | \$4,134            | \$176         | \$1,902          | \$2,474            | \$2,880            | \$6,212             | \$6,784             | \$7,190            | \$4,410             | \$184            | \$1,998          | \$2,598            | \$3,024            | \$6,592                          | \$7,192             | \$7,618            |
| Single Occupancy   |                    |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Semester Rate<br>Annual Rate   | \$2,367<br>\$4,734 | \$88<br>\$176 | \$951<br>\$1,902 | \$1,237<br>\$2,474 | \$1,440<br>\$2,880 | \$3,406<br>\$6,812  | \$3,692<br>\$7,384  | \$3,895<br>\$7,790 | \$2,526<br>\$5,052  | \$92<br>\$184    | \$999<br>\$1,998 | \$1,299<br>\$2,598 | \$1,512<br>\$3,024 | \$3,617<br>\$7,234               | \$3,917<br>\$7,834  | \$4,130<br>\$8,260 |
| IV. Small Group Living U<br>(Room Plan Only)                             | Inits              |               |                  |                    |                    |                     |                     |                    |                     |                  |                  |                    |                    |                                  |                     |                    |
| Semester Rate  | \$1,763            | \$88          | N/A              | N/A                | N/A                | \$1,851             |                     |                    | \$1,881             | \$92             | N/A              | N/A                | N/A                | \$1,973                          |                     |                    |
| Annual Rate  | \$3,526            | \$176         | N/A              | N/A                | N/A                | \$3,702             |                     |                    | \$3,762             | \$184            | N/A              | N/A                | N/A                | \$3,946                          |                     |                    |
| Single Occupancy   | \$2,089            | \$88          | NI/A             | NI/A               | NI/A               | \$2,177             |                     |                    | \$2,229             | \$92             | NI/A             | NI/A               | NI/A               | \$2.221                          |                     |                    |
| Semester Rate<br>Annual Rate   | \$2,089<br>\$4,178 | \$88<br>\$176 | N/A<br>N/A       | N/A<br>N/A         | N/A<br>N/A         | \$2,177<br>\$4,354  |                     |                    | \$2,229<br>\$4,458  | \$92<br>\$184    | N/A<br>N/A       | N/A<br>N/A         | N/A<br>N/A         | \$2,321<br>\$4,642               |                     |                    |
| Annual Kau   | φ+,170             | φ170          | 11/73            | 11/7               | 11/11              | φ <del>4</del> ,554 |                     |                    | φ <del>4</del> ,450 | φ10 <del>4</del> | 11/17            | 11/71              | 11/11              | φ <del>4</del> ,0 <del>4</del> 2 |                     |                    |

\*The Meal Plan is optional for residents of Harshman Anderson and Harshman Bromfield.





Office of Finance & Administration 5/02

### 2002-03

### **RESIDENTIAL COMPUTING CONNECTION BUDGET**

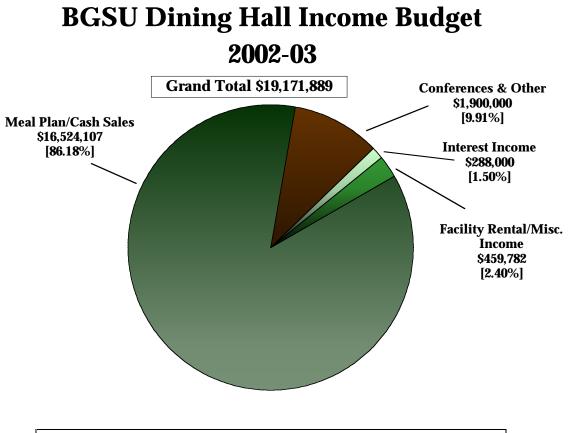
#### **Planning Guidelines**

- 1. Residence hall occupancy is projected for budgeting purposes to be 150 for summer, 2002; 6,900 for Fall Semester, 2002; and 6,500 for Spring Semester, 2003. A \$92 per term fee is proposed to each residential student to support the residential computing requirements within each residence hall. This represents a \$4 increase and is requested for 2002-03 to continue to address the technology needs of the residence halls. This increase will generate \$46,860 in additional revenue. During this coming year, Residential Computing Connection (RCC) and Information Technology Services (ITS) will collaborate and generate a plan for the use of these funds. In addition, they will develop a long-range plan that identifies foreseeable needs and the funding required to meet these needs. Some items already identified for consideration are funding of additional bandwidth expenses, replacing the network wiring in the residence halls and ongoing replacement of public area computers for Fall 2004.
- 3. Expenditure increases to be restricted to minimal mandated or essential levels:
  - a. Classified and administrative staff salary increases are included in the wage/compensation pool. Approval of this budget does not commit the Board to a specific compensation increase. The pool, which is sufficient to cover a 3% increase in salary plus retirement benefits for classified and contract employees, is proposed to permit this budget to fund compensation increases that the Board may approve. If the pool is larger than required, the funds set aside will be allocated to the residence hall surplus account. If the pool is smaller than required, the additional funds will be obtained through reallocations from other operating budget items.
  - b. Student employment expenses: staffing will be reorganized next year. Four Area Coordinators will be hired and 11 assistant lab coordinator positions eliminated. All student employees received an increase in base pay in Fall 2001.
  - c. Equipment expenditures increased for 2001-02 for purchases of additional memory so computer systems can be upgraded to run Mac OSX and Windows XP operating systems in Fall 2002 and for mini-switches to be used in student rooms that have only one data port.
  - d. Expenditures for lab renovations reflect a large order for replacement chairs for computer labs and house computer resource rooms.
  - e. Networking Costs/Technical Support: A full-time administrative staff member to serve residential computer labs will be hired next year. This position was included in the budget for 2001-02 but the hiring was not completed.
  - f. \$34 of each \$92 fee is transferred to Information Technology Services for payments on the Ethernet residence hall project and associated information technology infrastructure.

# **RESIDENTIAL COMPUTING CONNECTION BUDGET**

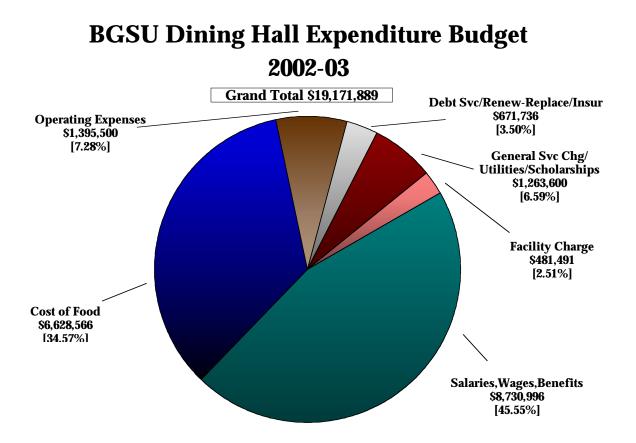
| SOURCES OF FUNDS:                                   | AP            | 2001-02<br>PROVED<br>UDGET | Р    | 2001-02<br>rojecte<br>UDGE | d  | Р  | 2002-03<br>roposed<br>UDGET |    | \$<br>Differ-<br>ence               | %<br>Differ-<br>ence |
|---|---------------|----------------------------|------|----------------------------|----|----|-----------------------------|----|-------------------------------------|----------------------|
| Technology Fee<br>Carryover                         | \$            | 1,177,400<br>32,436        | \$ 1 | 1,191,84<br>126,70         |    | \$ | 1,238,700<br>82,646         | \$ | 46,860<br>(44,056)                  | 3.93%<br>-34.77%     |
| TOTAL FUNDS   | \$            | 1,209,836                  | \$ 1 | 1,318,54                   | 42 | \$ | 1,321,346                   | \$ | 2,804                               | 0.23%                |
| PROPOSED EXPENSES:<br>COMPENSATION FOR FULL-TIME S  | 'Т А <b>Т</b> |                            |      |                            |    |    |                             |    |                                     |                      |
| Contract  | 1A1<br>\$     | 136,436                    | \$   | 140,24                     | 17 | \$ | 140,247                     | \$ |                                     | 0.00%                |
| Classified  | φ             |                            | φ    | 31.05                      |    | φ  | 31,054                      | φ  | 0                                   | 0.00%                |
| Graduate Assistants                                 |               | 30,160<br>0                |      | 51,0.                      | 0  |    | 51,054<br>0                 |    | 0                                   | 0.00%                |
| Staff Benefits                                      |               | 60,234                     |      | 60,23                      |    |    | 79,810                      |    | 19,576                              | 32.50%               |
| Wage/Compensation Pool                              |               | 7.997                      |      | 00,2.                      | 0  |    | 7,427                       |    | 7,427                               | 52.50%               |
| Subtotal  | \$            | 234,827                    | \$   | 221.50                     | -  | \$ | /                           | \$ | 27,003                              | 11.66%               |
| Subtotal  | ¢             | 234,827                    | Э    | 231,53                     | 55 | Ф  | 258,538                     | \$ | 27,003                              | 11.00%               |
| STUDENT EMPLOYMENT & TEMPO                          | RAI           |                            |      |                            |    |    |                             |    |                                     |                      |
| Team Coordinators                                   | \$            | 55,996                     | \$   | 46,00                      |    | \$ | 65,554                      | \$ | 19,554                              | 42.51%               |
| Team Consultants                                    |               | 132,019                    |      | 99,00                      |    |    | 107,422                     |    | 8,422                               | 8.51%                |
| Technical Support Specialists                       |               | 14,415                     |      | 10,00                      | 00 |    | 14,787                      |    | 4,787                               | 47.87%               |
| Student Programmers/Documentalists                  |               | 0                          |      |                            | 0  |    | 0                           |    | 0                                   |                      |
| Networking Consultants                              |               | 64,538                     |      | 68,00                      |    |    | 69,289                      |    | 1,289                               | 1.90%                |
| Temporary Employment                                |               | 0                          |      |                            | 0  |    | 0                           |    | 0                                   |                      |
| Other   |               | 852                        |      |                            | 00 |    | 852                         |    | 52                                  | 6.50%                |
| Subtotal  | \$            | 267,820                    | \$   | 223,80                     | 00 | \$ | 257,904                     | \$ | 34,104                              | 12.73%               |
| <b>OPERATING EXPENSES:</b>                          |               |                            |      |                            |    |    |                             |    |                                     |                      |
| Supplies  | \$            | 79,304                     | \$   | 72,09                      | 91 | \$ | 75,509                      | \$ | 3,418                               | 4.74%                |
| Information/Communication                           | -             | 16,000                     |      | 13.73                      |    |    | 16,000                      |    | 2,269                               | 16.52%               |
| Repairs & Maintenance                               |               | 350                        |      | 1,9                        | 75 |    | 1,275                       |    | (700)                               | -35.44%              |
| Equipment   |               | 31,800                     |      | 124,24                     | 14 |    | 75,450                      |    | (48,794)                            | -39.27%              |
| Lab Renovation/Furniture/Software                   |               | 67,000                     |      | 87.80                      |    |    | 65,420                      |    | (22,386)                            | -25.49%              |
| Training  |               | 3,942                      |      | 1,90                       | 00 |    | 4,500                       |    | 2,600                               | 136.84%              |
| Transfer for Networking Costs/Tech Spt              |               | 498,450                    |      | 471,25                     | 58 |    | 498,450                     |    | 27,192                              | 5.77%                |
| Other   |               | 9,100                      |      | 7,55                       | 56 |    | 11,500                      |    | 3,944                               | 52.20%               |
| Subtotal  | \$            | 705,946                    | \$   | 780,50                     | 51 | \$ | 748,104                     | \$ | (32,457)                            | -4.16%               |
| FIXED & GENERAL EXPENSES:                           |               |                            |      |                            |    |    |                             |    |                                     |                      |
|   | ¢             |                            | ¢    |                            |    | ¢  |                             | ¢  |                                     |                      |
| Renewals/Replacements/Facility Charges<br>Utilities | \$            | -                          | \$   |                            | -  | \$ | -                           | \$ | -                                   |                      |
|   |               | 0                          |      |                            | 0  |    | 0                           |    | 0                                   |                      |
| General Service Charge                              |               | 0                          |      |                            | 0  |    | 0                           |    | $\begin{array}{c} 0\\ 0\end{array}$ |                      |
| Property Insurance<br>Debt Service                  |               | 0                          |      |                            | 0  |    | -                           |    |                                     |                      |
| Subtotal  | \$            | 0                          | \$   |                            | 0  | \$ | 0                           | \$ | 0                                   |                      |
|   | Ψ             | -                          | Ŧ    |                            | -  |    | -                           | Ŧ  | -                                   |                      |
| TOTAL EXPENSES                                      | \$            | 1,208,593                  | \$ 1 | 1,235,89                   | 96 | \$ | 1,264,546                   | \$ | 28,650                              | 2.37%                |
| Revenue Over/(Under) Expenses                       |               | \$1,243                    |      | \$82,64                    | 46 |    | \$56,800                    |    | (\$25,846)                          | -31.27%              |

OFA:2/25/02



| Meal Plan Income/Cash Sales  | \$16,524,107 | 86.18% |
|------------------------------|--------------|--------|
| Conferences & Other          | \$1,900,000  | 9.91%  |
| Interest Income              | \$288,000    | 1.50%  |
| Misc. Income/Facility Rental | \$459,782    | 2.40%  |

Office of Finance & Administration 3/02



| Salaries, Wages, Benefits                     | \$8,730,996 | 45.55% |
|---|-------------|--------|
| Cost of Food                                  | \$6,628,566 | 34.57% |
| Operating Expenses                            | \$1,395,500 | 7.28%  |
| Debt Service/Renew-Replace/Insurance          | \$671,736   | 3.50%  |
| General Service Charge/Utilities/Scholarships | \$1,263,600 | 6.59%  |
| Facility Charge                               | \$481,491   | 2.51%  |

Office of Finance & Administration 3/02

### 2002-03

## **DINING HALL BUDGET**

### Planning Guidelines

- 1. Dining Hall semester meal plan contracts are projected to total 12,276. The minimum meal plan rate (MINIMUM PLAN) is required of all students living in the campus residence halls, except for students residing in Harshman-Bromfield and juniors and seniors living in Harshman-Anderson.
- 2. Expenditure increases to be restricted to minimal mandated or essential levels:
  - a. Dining Services includes the addition of two new positions: Assistant Director of Quality Control and Production Systems and Assistant General Manager. The Assistant Director will be responsible for computerized production, purchasing, costing and nutritional analysis systems. The Assistant General Manager will provide management support for the Bowen-Thompson Student Union (BTSU). All vacant positions will now be filled necessitated by the reopening of BTSU.
  - b. Classified and administrative staff salary increases included in are the wage/compensation pool. Approval of this budget does not commit the Board to a specific compensation increase. The pool, which is sufficient to cover a 3.0% increase in salary plus retirement benefits for classified and contract employees, is proposed to permit this budget to fund all compensation increases which the Board may approve. If the pool is larger than required, the funds set aside will be allocated to the dining hall surplus account. If the pool is smaller than required, the additional funds will be obtained through reallocations from other operating budget items.
  - c. Staff benefits increase as a result of increases in wages, health insurance, instructional fees, and room and board costs.
  - d. Continued funding of debt service obligations and depreciation reserve is included as directed by bond agreements and Trustee policy. A debt service obligation is included for \$335,857 to cover the renovation expenses of Founders and Kreischer attributable to the dining operation.
  - e. Utility charges are based upon the best current information available. Dining hall utility costs are budgeted at projected 2001-02 levels

## Proposed Dining Hall Budget

- 1. Projected 2002-03 expenditures of \$19,171,889 are higher than 2001-02 projected expenditure levels by \$1,869,985 or 10.81%. This increase in expenditures will be covered by the proposed meal plan rate increase of 5.0% and assumes no changes in occupancy rates.
- 2. These recommended 2002-03 expenditures are within the revenue levels that would be generated by a 5.0% meal plan rate increase, if approved by the Board of Trustees.

# 2002-03 DINING SERVICES BUDGET (Includes Dining Halls, DownUnder, Galley, and Union Dining)

| SOURCES OF FUNDS                                   | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | PROPOSED<br>2002-03<br>BUDGET |
|--|-------------------------------|--------------------------------|-------------------------------|
| Meal Plans/Cash Sales                              | \$ 15,399,196                 | \$ 15,420,505                  | \$ 16,524,107                 |
| Interest Income                                    | 318,600                       | 318,600                        | 288,000                       |
| Facility Rentals                                   | 79,532                        | 79,532                         | 79,532                        |
| Miscellaneous Income                               | 118,075                       | 262,325                        | 380,250                       |
| Conferences & Workshop Income                      | 1,535,000                     | 1,568,455                      | 1,900,000                     |
| TOTAL FUNDS  | \$ 17,450,403                 | \$ 17,649,417                  | \$ 19,171,889                 |
| PROPOSED EXPENSES                                  |                               |                                |                               |
| FOOD SERVICE MANAGEMENT:                           |                               |                                |                               |
| Contract   | \$ 889,005                    | \$ 757,245                     | \$ 1,050,257                  |
| Classified   | 2,154,084                     | 2,105,938                      | 2,131,142                     |
| Temporary  | 3,392,252                     | 3,511,919                      | 3,896,692                     |
| Staff Benefits                                     | 1,336,127                     | 1,210,281                      | 1,490,201                     |
| Wage/Compensation Pool                             | 212,622                       | 0                              | 162,704                       |
| Subtotal   | \$ 7,984,090                  | \$ 7,585,383                   | \$ 8,730,996                  |
| <b>OPERATING EXPENSES:</b>                         |                               |                                |                               |
| Cost of Food                                       | \$ 6,279,759                  | \$ 6,463,385                   | \$ 6,628,566                  |
| Supplies   | 472,500                       | 468,000                        | 625,000                       |
| Information/Communication                          | 111,545                       | 105,000                        | 125,000                       |
| Repairs & Maintenance                              | 213,675                       | 213,675                        | 250,000                       |
| Equipment  | 119,695                       | 119,695                        | 212,500                       |
| Travel   | 11,662                        | 11,662                         | 8,000                         |
| Other  | 126,788                       | 116,788                        | 175,000                       |
| Subtotal   | \$ 7,335,624                  | \$ 7,498,205                   | \$ 8,024,066                  |
| EIVED & CENEDAL EVDENCES.                          |                               |                                |                               |
| FIXED & GENERAL EXPENSES:<br>Renewals/Replacements | \$ 321,193                    | \$ 321,193                     | \$ 321,193                    |
| Utilities  | \$ 521,195<br>489,250         | \$ 521,195<br>425,000          | \$ 521,195<br>425,000         |
| General Service Charge                             | 667,744                       | 667,744                        | 681,100                       |
| Property Insurance                                 | 10,491                        | 10,491                         | 14,686                        |
| Scholarships                                       | 229,840                       | 229,840                        | 157,500                       |
| Facility Charge (Union/Steak Escape)               | 223,010                       | 228,191                        | 481,491                       |
| Debt Service                                       | 335,857                       | 335,857                        | 335,857                       |
| Subtotal   | \$ 2,054,375                  | \$ 2,218,316                   | \$ 2,416,827                  |
| TOTAL EXPENSES                                     | \$ 17,374,089                 | \$ 17,301,904                  | \$ 19,171,889                 |
| Revenue Over/(Under) Expenses                      | \$ 76,314                     | \$ 347,513                     | \$ -                          |

OFA:3/20/02

#### 2002-03 DINING SERVICES BUDGET (Includes Dining Halls, DownUnder, Galley, and Union Dining)

| SOURCES OF FUNDS:  |          | 2001-02<br>PPROVED<br>BUDGET               | 2001-02<br>PROJECTED<br>BUDGET                | PROPOSED<br>2002-03<br>BUDGET                 | COMMENTS   |
|--|----------|--|---|---|--|
| Meal Plans/Cash Sales<br>Interest Income<br>Facility Rentals<br>Miscellaneous Income | \$       | 15,399,196<br>318,600<br>79,532<br>118,075 | \$ 15,420,505<br>318,600<br>79,532<br>262,325 | \$ 16,524,107<br>288,000<br>79,532<br>380,250 | Projected rate increase 5.0% and a total of 12,276 meal plans<br>Lower interest rates and reduced balances<br>Rent from Family/Consumer Sciences in Amani Room |
| Conferences & Workshop Income  |          | 1,535,000                                  | 1,568,455                                     | 1,900,000                                     | Emphasis on increased conference activity  |
| TOTAL FUNDS  | \$       | 17,450,403                                 | \$ 17,649,417                                 | \$ 19,171,889                                 | -  |
| PROPOSED EXPENSES:   | _        |  |   |   |  |
| FOOD SERVICE MANAGEMENT:   |          |  |   |   |  |
| Contract<br>Classified   | \$       | 889,005<br>2,154,084                       | \$ 757,245<br>2,105,938                       | \$ 1,050,257<br>2,131,142                     | 2 new positions and restoration of cuts of FY02  |
| Temporary  |          | 3,392,252                                  | 3,511,919                                     | 3,896,692                                     |  |
| Staff Benefits   |          | 1,336,127                                  | 1,210,281                                     | 1,490,201                                     | Increased per guidelines and additional positions  |
| Wage/Compensation Pool   |          | 212,622                                    | 0   | 162,704                                       | 3.0% Wage pool   |
| Subtotal   | \$       | 7,984,090                                  | \$ 7,585,383                                  | \$ 8,730,996                                  |  |
| OPERATING EXPENSES:  |          |  |   |   |  |
| Cost of Food   | \$       | 6,279,759                                  | \$ 6,463,385                                  | \$ 6,628,566                                  | 40.1% of sales   |
| Supplies   |          | 472,500                                    | 468,000                                       | 625,000                                       | Increased for Union  |
| Information/Communication  |          | 111,545                                    | 105,000                                       | 125,000                                       |  |
| Repairs & Maintenance<br>Equipment   |          | 213,675<br>119,695                         | 213,675<br>119,695                            | 250,000<br>212,500                            | Increased for Union  |
| Travel   |          | 11,662                                     | 11,662  | 8,000   | increased for Onion  |
| Other  |          | 126,788                                    | 116,788                                       | 175,000                                       |  |
| Subtotal   | \$       | 7,335,624                                  | \$ 7,498,205                                  | \$ 8,024,066                                  |  |
| FIXED & GENERAL EXPENSES:  |          |  |   |   |  |
| Renewals/Replacements  | \$       | 321,193                                    | \$ 321,193                                    | \$ 321,193                                    |  |
| Utilities  |          | 489,250                                    | 425,000                                       | 425,000                                       |  |
| General Service Charge   |          | 667,744                                    | 667,744                                       | 681,100                                       |  |
| Property Insurance   |          | 10,491                                     | 10,491  | 14,686  |  |
| Scholarships   |          | 229,840                                    | 229,840                                       | 157,500                                       | Includes meal plan increase and decreased number of participants   |
| Facility Charge (Union/Steak Escape)   |          | 0  | 228,191                                       | 481,491                                       | Increased for Union rental charges   |
| Debt Service   | <u> </u> | 335,857                                    | 335,857                                       | 335,857                                       | Founders/Kreischer bond repayment  |
| Subtotal   | \$       | 2,054,375                                  | \$ 2,218,316                                  | \$ 2,416,827                                  |  |
| TOTAL EXPENSES   | \$       | 17,374,089                                 | \$ 17,301,904                                 | \$ 19,171,889                                 |  |
| Revenue Over/(Under) Expenses  | \$       | 76,314                                     | \$ 347,513                                    | \$-   |  |
| OFA:3/20/02  |          |  |   |   |  |
|  |          |  |   | 17  |  |

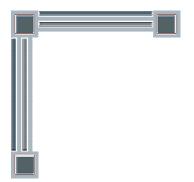
## 2002-03 DINING SERVICES BUDGET (Includes Dining Halls, DownUnder, Galley, and Union Dining)

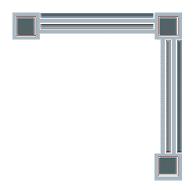
| SOURCES OF FUNDS   |    | 2001-02<br>ROJECTED<br>BUDGET              |    | 2002-03<br>REVISED<br>BUDGET               |    | \$<br>Differ-<br>ence                  | %<br>Differ-<br>ence                |
|--|----|--|----|--|----|--|-------------------------------------|
| Meal Plans/Cash Sales  | \$ | 15,420,505                                 | \$ | 16,524,107                                 | \$ | 1,103,602                              | 7.16%                               |
| Interest Income  |    | 318,600                                    |    | 288,000                                    |    | (30,600)                               | -9.60%                              |
| Facility Rentals   |    | 79,532                                     |    | 79,532                                     |    | 0                                      | 0.00%                               |
| Miscellaneous Income   |    | 262,325                                    |    | 380,250                                    |    | 117,925                                | 44.95%                              |
| Conferences & Workshop Income  |    | 1,568,455                                  |    | 1,900,000                                  |    | 331,545                                | 21.14%                              |
| TOTAL FUNDS  | \$ | 17,649,417                                 | \$ | 19,171,889                                 | \$ | 1,522,472                              | 8.63%                               |
| PROPOSED EXPENSES  |    |  |    |  |    |  |                                     |
| FOOD SERVICE MANAGEMENT:   |    |  |    |  |    |  |                                     |
| Contract   | \$ | 757,245                                    | \$ | 1,050,257                                  | \$ | 293,012                                | 38.69%                              |
| Classified   | Ψ  | 2,105,938                                  | Ψ  | 2,131,142                                  | Ψ  | 25,204                                 | 1.20%                               |
| Temporary  |    | 3,511,919                                  |    | 3,896,692                                  |    | 384,773                                | 10.96%                              |
| Staff Benefits   |    | 1,210,281                                  |    | 1,490,201                                  |    | 279,920                                | 23.13%                              |
| Wage/Compensation Pool   |    | 0  |    | 162,704                                    |    | 162,704                                |                                     |
| Subtotal   | \$ | 7,585,383                                  | \$ | 8,730,996                                  | \$ | 1,145,613                              | 15.10%                              |
| <b>OPERATING EXPENSES:</b><br>Cost of Food<br>Supplies<br>Information/Communication<br>Repairs & Maintenance | \$ | 6,463,385<br>468,000<br>105,000<br>213,675 | \$ | 6,628,566<br>625,000<br>125,000<br>250,000 | \$ | 165,181<br>157,000<br>20,000<br>36,325 | 2.56%<br>33.55%<br>19.05%<br>17.00% |
| Equipment  |    | 119,695                                    |    | 212,500                                    |    | 92,805                                 | 77.53%                              |
| Travel   |    | 11,662                                     |    | 8,000                                      |    | (3,662)                                | -31.40%                             |
| Other  |    | 116,788                                    |    | 175,000                                    |    | 58,212                                 | 49.84%                              |
| Subtotal   | \$ | 7,498,205                                  | \$ | 8,024,066                                  | \$ | 525,861                                | 7.01%                               |
| FIXED & GENERAL EXPENSES:<br>Renewals/Replacements   | \$ | 321,193                                    | \$ | 321,193                                    | \$ |  | 0.00%                               |
| Utilities  | ф  | 425,000                                    | φ  | 425,000                                    | φ  | 0                                      | 0.00%                               |
| General Service Charge   |    | 667,744                                    |    | 681,100                                    |    | 13,356                                 | 2.00%                               |
| Property Insurance   |    | 10,491                                     |    | 14,686                                     |    | 4,195                                  | 39.99%                              |
| Scholarships   |    | 229,840                                    |    | 157,500                                    |    | (72,340)                               | -31.47%                             |
| Facility Charge (Union/Steak Escape)   |    | 228,191                                    |    | 481,491                                    |    | 253,300                                | 111.00%                             |
| Debt Service   |    | 335,857                                    |    | 335,857                                    |    | 0                                      | 0.00%                               |
| Subtotal   | \$ | 2,218,316                                  | \$ | 2,416,827                                  | \$ | 198,511                                | 8.95%                               |
| TOTAL EXPENSES   |    |  |    |  |    |  |                                     |
|  | \$ | 17,301,904                                 | \$ | 19,171,889                                 | \$ | 1,869,985                              | 10.81%                              |
| Revenue Over/(Under) Expenses  | \$ | 347,513                                    | \$ | -  | \$ | (347,513)                              | -100.00%                            |

### AUXILIARY ACCUMULATED BALANCES June 30, 2001

|                     |                | ACCUMULATED    |             |             |                    |
|---------------------|----------------|----------------|-------------|-------------|--------------------|
|                     | NET AVAIL      | RENEWALS/      | 2001-02     | 2001-02     | PROJECTED          |
|                     | BALANCES       | REPLACEM'TS    | RENEWALS    | APPROVED    | AVAIL BALANCE      |
|                     | <u>6/30/01</u> | <u>6/30/01</u> | REPLACEM'TS | AIPs        | 6/30/02            |
| RESIDENCE HALLS:    |                |                |             |             |                    |
| Rodgers             | 5,362,684      | 320,782        | 103,961     |             | 5,787,427          |
| 1954 Surplus        | 4,686,366      | -              | -           |             | 4,686,366          |
| _                   | 10,049,050     | 320,782        | 103,961     | -           | 10,473,793         |
| Conklin             | 112,940        | (681,969)      | 168,444     |             | (400,585)          |
| 1959 Surplus        | (10,198)       | (001,909)      | 100,444     |             | (400,383) (10,198) |
|                     | 102,742        | (681,969)      | 168,444     |             | (410,783)          |
| -                   | 102,742        | (001,000)      | 100,444     |             | (+10,700)          |
| Dorms R             | (2,362,165)    | (652,546)      | 58,201      |             | (2,956,510)        |
| Dorms W             | (2,136,738)    | 248,180        | 50,846      |             | (1,837,712)        |
| Delta Zeta          | (690,373)      | 238,323        | 17,091      |             | (434,959)          |
| Alpha Phi Alpha     | (420,737)      | 49,870         | 5,470       |             | (365,397)          |
| Phi Sigma Kappa     | (457,507)      | 1,531          | 2,577       |             | (453,399)          |
| Kappa Alpha Psi     | (87,938)       | 16,100         | 1,154       |             | (70,684)           |
| Unpledged Surplus   | (127,274)      | -              | -           |             | (127,274)          |
| TOTAL UNPLEDGED     | (6,282,732)    | (98,542)       | 135,339     | -           | (6,245,935)        |
| Cottages            | (896,343)      | 64,754         | 36,352      |             | (795,237)          |
| Dorms 8 & 9         | (294,442)      | 294,325        | 32,333      |             | 32,216             |
| Founders            | (3,739,716)    | 1,411,959      | 326,714     |             | (2,001,043)        |
| Kohl                | 1,534,942      | (1,605,865)    | 61,770      | 1,647,000   | (1,656,153)        |
| McDonald            | 6,540,984      | (3,244,611)    | 205,314     | 200,000     | 3,301,687          |
| Harshman            | 1,757,817      | (138,348)      | 268,337     | 200,000     | 1,887,806          |
| Kreischer           | 1,547,262      | 630,753        | 276,350     | 153,000     | 2,301,365          |
| Pledged Surplus     | 3,194,024      | -              |             | ,           | 3,194,024          |
| Reserve Accounts    | 4,170,664      | -              | -           |             | 4,170,664          |
| TOTAL PLEDGED       | 13,815,192     | (2,587,033)    | 1,207,170   | 2,000,000   | 10,435,329         |
|                     | (              |                |             |             | (= (== ===)        |
| Offenhauer          | (11,881,493)   | 4,026,484      | 385,086     |             | (7,469,923)        |
| 1971 Surplus        | 1,309,947      | -              | -           |             | 1,309,947          |
| -                   | (10,571,546)   | 4,026,484      | 385,086     | -           | (6,159,976)        |
| TOTAL RESIDCE HALLS | 7,112,706      | 979,722        | 2,000,000   | 2,000,000   | 8,092,428          |
| DINING HALLS:       |                |                |             |             |                    |
| Commons             | (785,602)      | 566,315        | 59,794      | -           | (159,493)          |
| Founders            | (1,288,640)    | 6,812          | 50,000      | 60,000      | (1,291,828)        |
| McDonald            | 2,385,918      | 81,325         | 64,788      | 20,000      | 2,512,031          |
| Harshman            | (1,405,693)    | 505,034        | 63,298      | -,          | (837,361)          |
| Kreischer           | 1,040,784      | 372,142        | 79,343      | 50,000      | 1,442,269          |
| Union Food          | (199,490)      | -              | - ,         | 2,820,000 * |                    |
| Amani               | (73,659)       | 238,175        | 322         |             | 164,838            |
| Galley              | 1,395,844      | 225,568        | 3,648       |             | 1,625,060          |
| Pledged D/H Surplus | 708,120        | -              | -           |             | 708,120            |
| TOTAL DINING HALLS  | 1,777,582      | 1,995,371      | 321,193     | 2,950,000   | 1,144,146          |
| TOTAL RES & D/H     | 8,890,288      | 2,975,093      | 2,321,193   | 4,950,000   | 9,236,574          |
|                     |                |                |             |             |                    |

\*Includes the \$2,750,000 capital contribution to the Union approved by BOT 12/11/01





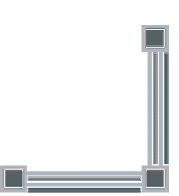
# Approved 2002-03

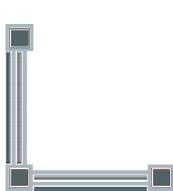
# MISCELLANEOUS AUXILIARY BUDGETS

# Approved by the Board of Trustees

June 19, 2002

Prepared by Office of Finance & Administration







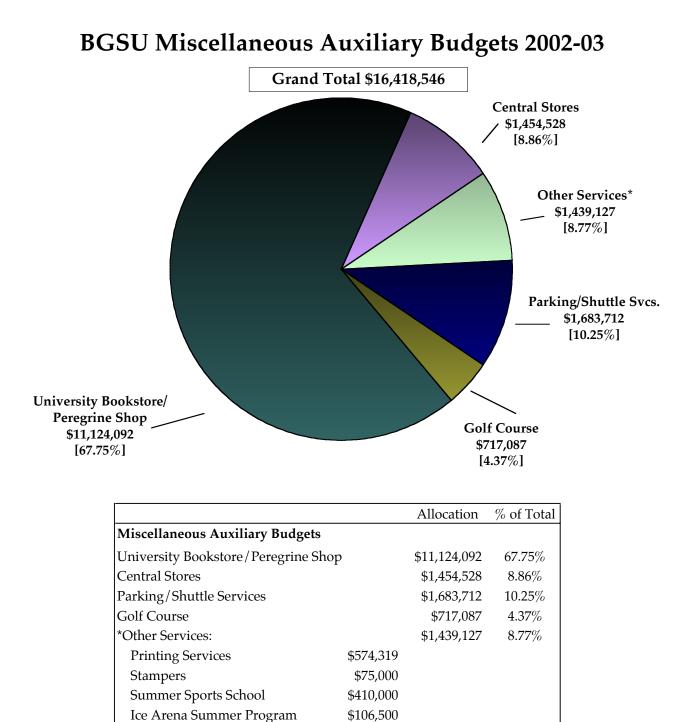
## TABLE OF CONTENTS

|  | <u>Page No.</u> |
|--|-----------------|
| Introduction                                   | 1 - 2           |
| Planning Guidelines                            | 3               |
| Chart of Miscellaneous Auxiliary Budgets       | 4               |
| Summary of 2002-03 Recommendations - Revenue   | 5               |
| Summary of 2002-03 Recommendations - Expenses  | 6               |
| Summary of 2001-02 Projected Revenues/Expenses | 7               |

## Miscellaneous Auxiliary Budgets:

| Central Stores                                  | 8  |
|---|----|
| Farm Leases                                     | 9  |
| Golf Course                                     | 10 |
| Ice Arena Summer Programs                       | 11 |
| Parking Services - Firelands                    | 12 |
| Parking & Traffic - Main Campus                 | 13 |
| Shuttle Service                                 | 14 |
| Parking Services - Bowen-Thompson Student Union | 15 |
| Printing Services                               | 16 |
| Stampers  | 17 |
| Research Enterprise Park                        | 18 |
| Summer Sports Camps                             | 19 |
| Telecommunications                              | 20 |
| Transportation Services                         | 21 |
| University Bookstore                            | 22 |
| Peregrine Shop                                  | 23 |
| Auxiliary Accumulated Balances as of 6/30/01    | 24 |





| April 30, | 2002 |
|-----------|------|
|-----------|------|

\$151,257

\$30,335

\$29,966

\$61,750

\$16,418,546

100.00%

**Transportation Services** 

**Firelands Parking Services** 

Farm Leases

Grand Total

**Research** Park

## SUMMARY OF 2002-03 RECOMMENDATIONS

### FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE

|  | 2001-02<br>APPROVED<br>BUDGET | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET |
|--|-------------------------------|--------------------------------|-------------------------------|
| Central Stores   | \$1,310,126                   | \$1,480,669                    | \$1,454,528                   |
| Farm Leases  | \$30,246                      | \$30,344                       | \$30,335                      |
| Golf Course  | \$673,540                     | \$602,569                      | \$717,087                     |
| Ice Arena Summer Programs                              | \$104,000                     | \$93,245                       | \$106,500                     |
| Parking ServicesFirelands                              | \$59,000                      | \$59,000                       | \$61,750                      |
| Parking & Traffic/Shuttle Service/<br>UnionMain Campus | \$1,415,396                   | \$1,552,723                    | \$1,653,712                   |
| Printing Services                                      | \$582,956                     | \$609,800                      | \$574,319                     |
| Stampers   | \$0                           | \$0                            | \$75,000                      |
| Research Enterprise Park                               | \$29,966                      | \$29,966                       | \$29,966                      |
| Summer Sports School                                   | \$340,000                     | \$408,659                      | \$410,000                     |
| Telecommunications                                     | \$3,430,656                   | \$3,233,036                    | \$0                           |
| Transportation Services                                | \$185,399                     | \$138,000                      | \$151,257                     |
| University Bookstore                                   | \$8,636,376                   | \$9,523,557                    | \$10,609,092                  |
| Peregrine Shop   | \$223,805                     | \$222,805                      | \$515,000                     |
| TOTALS   | \$17,021,466                  | \$17,984,373                   | \$16,388,546                  |
| % Change<br>% Change (w/o Telecommunica                | tions)                        | 5.66%<br>6.82%                 | -8.87%<br>9.10%               |

## SUMMARY OF 2002-03 RECOMMENDATIONS

## FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE/EXPENSE

|  | REVENUE      | EXPENSE      | EXCESS<br>REVENUE OVER<br>EXPENSES |
|--|--------------|--------------|------------------------------------|
| Central Stores   | \$1,454,528  | \$1,454,528  | \$0                                |
| Farm Leases  | \$30,335     | \$16,294     | \$14,041                           |
| Golf Course  | \$717,087    | \$717,087    | \$0                                |
| Ice Arena Summer Programs                              | \$106,500    | \$71,800     | \$34,700                           |
| Parking ServicesFirelands                              | \$61,750     | \$52,571     | \$9,179                            |
| Parking & Traffic/Shuttle Service/<br>UnionMain Campus | \$1,653,712  | \$1,653,712  | \$0                                |
| Printing Services                                      | \$574,319    | \$574,319    | \$0                                |
| Stampers   | \$75,000     | \$75,000     | \$0                                |
| Research Enterprise Park                               | \$29,966     | \$68,121     | (\$38,155)                         |
| Summer Sports School                                   | \$410,000    | \$410,000    | \$0                                |
| Transportation Services                                | \$151,257    | \$151,257    | \$0                                |
| University Bookstore                                   | \$10,609,092 | \$10,463,014 | \$146,078                          |
| Peregrine Shop   | \$515,000    | \$515,000    | \$0                                |
| TOTALS   | \$16,388,546 | \$16,222,703 | \$165,843                          |

## SUMMARY OF 2001-02 PROJECTED

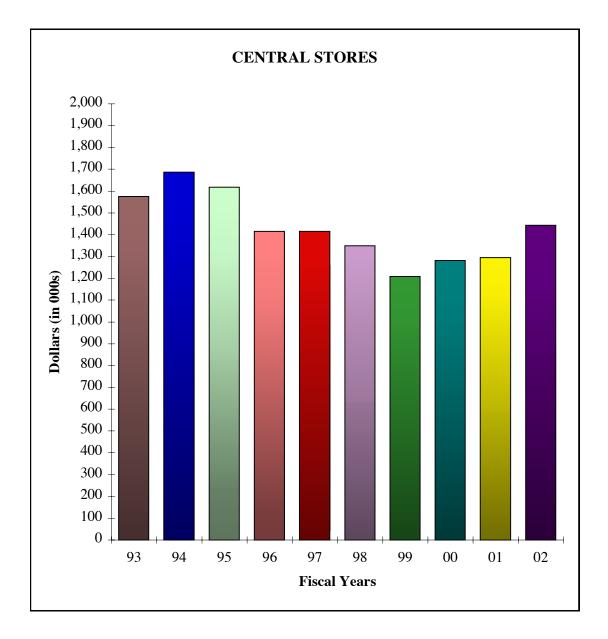
## MISCELLANEOUS AUXILIARY BUDGETS REVENUE/EXPENSE

|  |              |              | EXCESS<br>REVENUE OVER |
|--|--------------|--------------|------------------------|
|  | REVENUE      | EXPENSE      | EXPENSES               |
| Central Stores   | \$1,480,669  | \$1,441,770  | \$38,899               |
| Farm Leases  | \$30,344     | \$15,650     | \$14,694               |
| Golf Course  | \$602,569    | \$598,981    | \$3,588                |
| Ice Arena Summer Programs                              | \$93,245     | \$68,366     | \$24,879               |
| Parking ServicesFirelands                              | \$59,000     | \$51,662     | \$7,338                |
| Parking & Traffic/Shuttle Service/<br>UnionMain Campus | \$1,552,723  | \$1,488,539  | \$64,184               |
| Printing Services                                      | \$609,800    | \$592,489    | \$17,311               |
| Research Enterprise Park                               | \$29,966     | \$68,121     | (\$38,155)             |
| Summer Sports School                                   | \$408,659    | \$408,300    | \$359                  |
| Telecommunications                                     | \$3,233,036  | \$3,004,447  | \$228,589              |
| Transportation Services                                | \$138,000    | \$163,025    | (\$25,025)             |
| University Bookstore                                   | \$9,523,557  | \$8,958,986  | \$564,571              |
| Peregrine Shop   | \$222,805    | \$222,805    | \$0                    |
| TOTALS   | \$17,984,373 | \$17,083,141 | \$901,232              |

#### CENTRAL STORES BUDGET FOR 2002-03

|                                  |    | 2001-02<br>APPROVED<br>BUDGET | ł   | 2001-02<br>PROJECTED<br>BUDGET | ]   | 2002-03<br>PROPOSED<br>BUDGET | _              | \$<br>INC.           | %<br>INC. |
|----------------------------------|----|-------------------------------|-----|--------------------------------|-----|-------------------------------|----------------|----------------------|-----------|
| REVENUE:                         | ¢  | 1.00( (0)                     | ተ   | 1 4 47 470                     | ¢   | 1 400 (50                     | ¢              | ( <b>0 4 0 1 0</b> ) | 1 710     |
| Sales                            | \$ | 1,296,623                     | \$  | 1,447,472                      | \$  | 1,422,659                     | \$             | (24,813)             | -1.71%    |
| Interest Income<br>Other Revenue |    | 13,503<br>0                   |     | 33,197<br>0                    |     | 31,869<br>0                   |                | (1,328)<br>0         | -4.00%    |
| Stiler Revenue                   |    | 0                             | -   | 0                              | -   | 0                             | -              | 0                    |           |
| TOTAL REVENUE                    | \$ | 1,310,126                     | \$_ | 1,480,669                      | \$_ | 1,454,528                     | \$_            | (26,141)             | -1.77%    |
| EXPENSES:                        |    |                               |     |                                |     |                               |                |                      |           |
| Salaries and Wages:              |    |                               |     |                                |     |                               |                |                      |           |
| Contract                         | \$ | 13,769                        | \$  | 14,194                         | \$  | 14,194                        | \$             | 0                    | 0.00%     |
| Classified                       |    | 120,434                       |     | 105,353                        |     | 124,447                       |                | 19,094               | 18.12%    |
| Temporary                        |    | 9,000                         |     | 18,241                         |     | 5,000                         |                | (13,241)             | -72.59%   |
| Wage/Compensation Pool           |    | 6,442                         |     | 0                              | . – | 4,991                         | . –            | 4,991                |           |
| Sub-Total Salaries & Wages       | \$ | 149,645                       | \$_ | 137,788                        | \$  | 148,632                       | \$_            | 10,844               | 7.87%     |
| Staff Benefits:                  |    |                               |     |                                |     |                               |                |                      |           |
| Retirement                       | \$ | 17,863                        | \$  | 15,912                         | \$  | 18,453                        | \$             | 2,541                | 15.97%    |
| Other                            | Ψ  | 29,358                        | Ψ   | 25,981                         | Ψ   | 32,416                        | Ψ              | 6,435                | 24.77%    |
| Sub-Total Staff Benefits         | \$ | 47,221                        | \$  | 41,893                         | \$  | 50,869                        | \$             | 8,976                | 21.43%    |
| Cost of Sales                    | \$ | 1,013,512                     | \$  | 1,166,729                      | \$  | 1,157,872                     | \$             | (8,857)              | -0.76%    |
| Operating Expenses:              |    |                               |     |                                |     |                               |                |                      |           |
| Supplies                         | \$ | 1,300                         | \$  | 1,000                          | \$  | 1,000                         | \$             | 0                    | 0.00%     |
| Information and Communication    | -  | 5,938                         | -   | 3,500                          | Ŧ   | 3,500                         | Ŧ              | 0                    | 0.00%     |
| Repairs and Maintenance          |    | 4,500                         |     | 3,500                          |     | 3,500                         |                | 0                    | 0.00%     |
| Equipment                        |    | 2,000                         |     | 1,700                          |     | 1,700                         |                | 0                    | 0.00%     |
| Travel                           |    | 250                           |     | 0                              |     | 0                             |                | 0                    |           |
| Other Expenses                   |    | 500                           |     | 400                            |     | 400                           |                | 0                    | 0.00%     |
| Sub-Total Operating Expenses     | \$ | 14,488                        | \$  | 10,100                         | \$  | 10,100                        | \$             | 0                    | 0.00%     |
| Non-Operating Expenses:          |    |                               |     |                                |     |                               |                |                      |           |
| Facility Charge                  | \$ | 0                             | \$  | 0                              | \$  | 0                             | \$             | 0                    |           |
| Utilities                        | φ  | 0                             | φ   | 0                              | φ   | 0                             | φ              | 0                    |           |
| Renewals/Replacements            |    | 12,115                        |     | 12,115                         |     | 12,115                        |                | 0                    | 0.00%     |
| General Service Charge           |    | 72,270                        |     | 72,270                         |     | 73,715                        |                | 1,445                | 2.00%     |
| Debt Service                     |    | 12,270                        |     | 12,210                         |     | 0                             |                | 1,44J<br>0           | 2.00 //   |
| Insurance                        |    | 875                           |     | 875                            |     | 1,225                         |                | 350                  | 40.00%    |
| Sub-Total Fixed Expenses         | \$ | 85,260                        | \$  | 85,260                         | \$  | 87,055                        | \$             | 1,795                | 2.11%     |
| TOTAL EXPENSES                   | \$ | 1,310,126                     | \$  | 1,441,770                      | \$  | 1,454,528                     | \$             | 12,758               | 0.88%     |
|                                  | :  | i                             | · = | <u> </u>                       |     |                               | <sup>+</sup> = |                      |           |
| Revenue Over/(Under) Expenses    | \$ | 0                             | \$  | 38,899                         | \$  | 0                             | \$             | (38,899)             | -2.65%    |





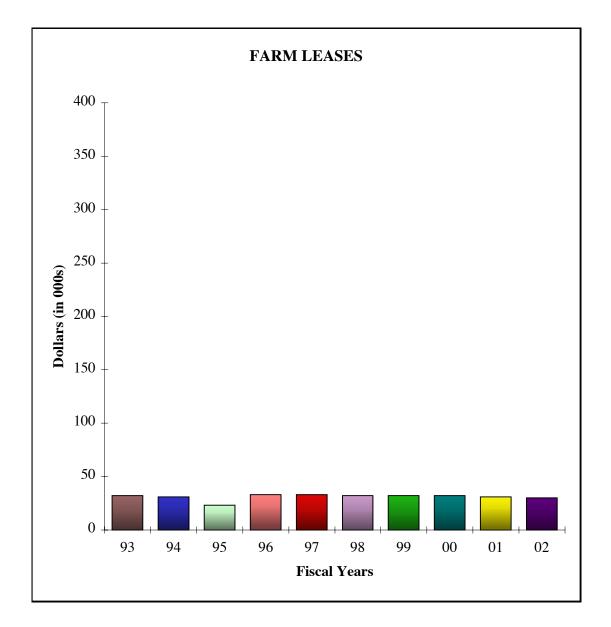
NOTE: FY99 Office supplies outsourced

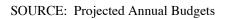
SOURCE: Projected Annual Budgets

### FARM LEASES BUDGET FOR 2002-03

|                               |          | 2001-02<br>APPROVED<br>BUDGET |          | 2001-02<br>PROJECTED<br>BUDGET |          | 2002-03<br>PROPOSED<br>BUDGET | _   | \$<br>INC. | %<br>INC. |
|-------------------------------|----------|-------------------------------|----------|--------------------------------|----------|-------------------------------|-----|------------|-----------|
| REVENUE:                      | ሐ        | 20.114                        | ¢        | 20.114                         | ሰ        | 20.114                        | ¢   | 0          | 0.000     |
| Sales<br>Other Descented      | \$       | 30,114                        | \$       | ,                              | \$       | ,                             | \$  | 0          | 0.00%     |
| Other Revenue                 |          | 132                           |          | 230                            |          | 221                           | _   | (9)        | -3.91%    |
| TOTAL REVENUE                 | \$       | 30,246                        | \$       | 30,344                         | \$       | 30,335                        | \$_ | (9)        | -0.03%    |
| EXPENSES:                     |          |                               |          |                                |          |                               |     |            |           |
| Salaries and Wages:           |          |                               |          |                                |          |                               |     |            |           |
| Contract                      | \$       | 6,340                         | \$       | · · · ·                        | \$       | 6,531                         | \$  | 0          | 0.00%     |
| Classified                    |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Temporary                     |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Wage/Compensation Pool        | <i>ф</i> | 305                           | <i>+</i> | 0                              | <i>•</i> | 235                           |     | 235        |           |
| Sub-Total Salaries & Wages    | \$       | 6,645                         | \$       | 6,531                          | \$       | 6,766                         | \$_ | 235        | 3.60%     |
| Staff Benefits:               |          |                               |          |                                |          |                               |     |            |           |
| Retirement                    | \$       | 844                           | \$       | 869                            | \$       | 869                           | \$  | 0          | 0.00%     |
| Other                         |          | 1,382                         |          | 804                            |          | 1,184                         |     | 380        | 47.26%    |
| Sub-Total Staff Benefits      | \$       | 2,226                         | \$       | 5 1,673                        | \$       | 2,053                         | \$_ | 380        | 22.71%    |
| Cost of Sales                 | \$       | 0                             | \$       | 60                             | \$       | 0                             | \$  | 0          |           |
| Operating Expenses:           |          |                               |          |                                |          |                               |     |            |           |
| Supplies                      | \$       | 0                             | \$       | 0                              | \$       | 0                             | \$  | 0          |           |
| Information and Communication | +        | 0                             | -        | 0                              | Ŧ        | 0                             | -   | 0          |           |
| Repairs and Maintenance       |          | 6,000                         |          | 6,000                          |          | 6,000                         |     | 0          | 0.00%     |
| Equipment                     |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Travel                        |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Other Expenses                |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Sub-Total Operating Expenses  | \$       | 6,000                         | \$       | 6,000                          | \$       | 6,000                         | \$  | 0          | 0.00%     |
| Non-Operating Expenses:       |          |                               |          |                                |          |                               |     |            |           |
| Facility Charge               | \$       | 0                             | \$       | 6 0                            | \$       | 0                             | \$  | 0          |           |
| Utilities                     |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Renewals/Replacements         |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| General Service Charge        |          | 1,446                         |          | 1,446                          |          | 1,475                         |     | 29         | 2.01%     |
| Debt Service                  |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Insurance                     |          | 0                             |          | 0                              |          | 0                             |     | 0          |           |
| Sub-Total Fixed Expenses      | \$       | 1,446                         | \$       | 1,446                          | \$       | 1,475                         | \$  | 29         | 2.01%     |
| TOTAL EXPENSES                | \$       | 16,317                        | \$       | 5 15,650                       | \$       | 16,294                        | \$  | 644        | 4.12%     |
| Transfer to (from) Reserve    | \$       | 13,929                        | \$       | 6 14,694                       | \$       | 14,041                        | \$  | (653)      | -4.44%    |

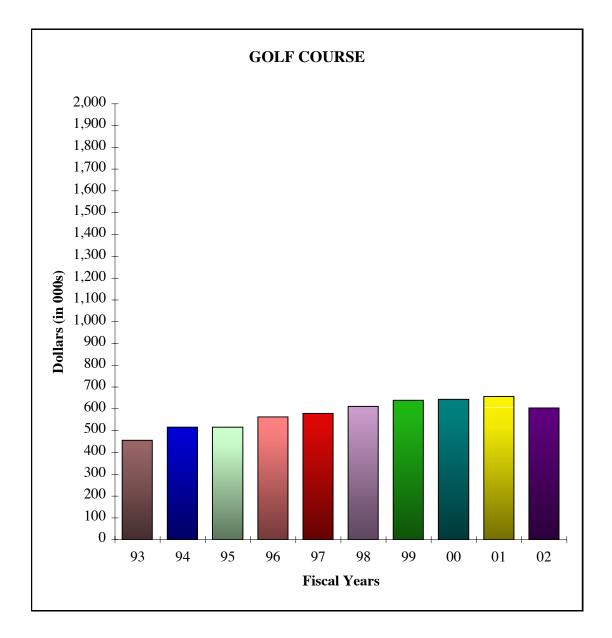


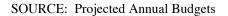




#### GOLF COURSE BUDGET FOR 2002-03

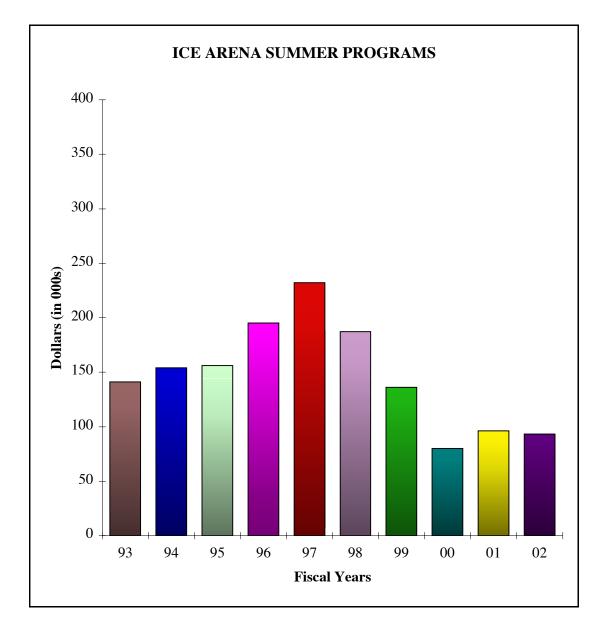
|                                |    | 2001-02<br>APPROVED<br>BUDGET |    | 2001-02<br>PROJECTED<br>BUDGET |    | 2002-03<br>PROPOSED<br>BUDGET |   | \$<br>INC. | %<br>INC. |
|--------------------------------|----|-------------------------------|----|--------------------------------|----|-------------------------------|---|------------|-----------|
| <b>REVENUE:</b>                |    | Deboll                        |    |                                |    | Debolli                       | - |            |           |
| Sales                          | \$ | 659,500                       | \$ | 579,569                        | \$ | 650,667                       |   | 71,098     | 12.27%    |
| General Fee                    |    | 14,040                        |    | 23,000                         |    | 66,420                        | - | 43,420     | 188.78%   |
| TOTAL REVENUE                  | \$ | 673,540                       | \$ | 602,569                        | \$ | 717,087                       | = | 114,518    | 19.00%    |
| EXPENSES:                      |    |                               |    |                                |    |                               |   |            |           |
| Salaries and Wages:            |    |                               |    |                                |    |                               |   |            |           |
| Contract                       | \$ | 75,224                        | \$ | 77,481                         | \$ | 147,481                       |   | 70,000     | 90.34%    |
| Classified                     | Ψ  | 58,331                        | φ  | 60,883                         | Ψ  | 98,106                        |   | 37,223     | 61.14%    |
| Temporary                      |    | 89,500                        |    | 82,439                         |    | 82,500                        |   | 61         | 0.07%     |
| Wage/Compensation Pool         |    | 6,891                         |    | 02,159                         |    | 6,320                         |   | 6,320      | 0.0770    |
| Sub-Total Salaries & Wages     | \$ | 229,946                       | \$ | -                              | \$ | 334,407                       | - | 113,604    | 51.45%    |
| Staff Benefits:                |    |                               |    |                                |    |                               |   |            |           |
| Retirement                     | \$ | 19,373                        | \$ | 16,953                         | \$ | 34,085                        |   | 17,132     | 101.06%   |
| Other                          |    | 18,344                        |    | 22,995                         |    | 40,343                        |   | 17,348     | 75.44%    |
| Sub-Total Staff Benefits       | \$ | 37,717                        | \$ | 39,948                         | \$ | 74,428                        | - | 34,480     | 86.31%    |
| Cost of Sales                  | \$ | 58,123                        | \$ | 36,300                         | \$ | 50,000                        | - | 13,700     | 37.74%    |
| Operating Expenses:            |    |                               |    |                                |    |                               |   |            |           |
| Supplies                       | \$ | 91,319                        | \$ | 83,800                         | \$ | 88,280                        |   | 4,480      | 5.35%     |
| Information and Communication  | Ψ  | 7,900                         | ψ  | 6,990                          | Ψ  | 7,200                         |   | 210        | 3.00%     |
| Repairs and Maintenance        |    | 26,150                        |    | 6,000                          |    | 18,000                        |   | 12,000     | 200.00%   |
| Equipment                      |    | 26,500                        |    | 18,700                         |    | 22,020                        |   | 3,320      | 17.75%    |
| Travel                         |    | 2,900                         |    | 1,400                          |    | 1,900                         |   | 500        | 35.71%    |
| Temp. Employment (Manpower)    |    | 25,800                        |    | 20,200                         |    | 23,000                        |   | 2,800      | 13.86%    |
| Unrelated Bus. Inc. Tax (UBIT) |    | 4,045                         |    | 3,500                          |    | 3,900                         |   | 400        | 11.43%    |
| ICA Administrative Charge      |    | 140,000                       |    | 140,000                        |    | 70,000                        |   | (70,000)   | -50.00%   |
| Other Expenses                 |    | 1,800                         |    | 0                              |    | 1,000                         |   | 1,000      | 2010070   |
| Sub-Total Operating Expenses   | \$ | 326,414                       | \$ |                                | \$ | 235,300                       | - | (45,290)   | -16.14%   |
| Non-Operating Expenses:        |    |                               |    |                                |    |                               |   |            |           |
| Facility Charge                | \$ | 0                             | \$ | 0                              | \$ | 0                             |   | 0          |           |
| Utilities                      | ψ  | 100                           | ψ  | 100                            | ψ  | 600                           |   | 500        | 500.00%   |
| Renewals/Replacements          |    | 13,500                        |    | 13,500                         |    | 13,500                        |   | 0          | 0.00%     |
| General Service Charge         |    | 5,220                         |    | 5,220                          |    | 5,324                         |   | 104        | 1.99%     |
| Debt Service                   |    | 0                             |    | 0,220                          |    | 0                             |   | 0          | 1.9970    |
| Insurance                      |    | 2,520                         |    | 2,520                          |    | 3,528                         |   | 1,008      | 40.00%    |
| Sub-Total Fixed Expenses       | \$ | 21,340                        | \$ |                                | \$ | 22,952                        | - | 1,612      | 7.55%     |
| TOTAL EXPENSES                 | \$ | 673,540                       | \$ | 598,981                        | \$ | 717,087                       | _ | 118,106    | 19.72%    |
|                                |    |                               |    |                                |    |                               | - |            |           |
| Revenue Over/(Under) Expenses  | \$ | 0                             | \$ | 3,588                          | \$ | 0                             |   | (3,588)    | 0.00%     |

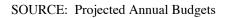




#### ICE ARENA SUMMER PROGRAMS BUDGET FOR 2002-03

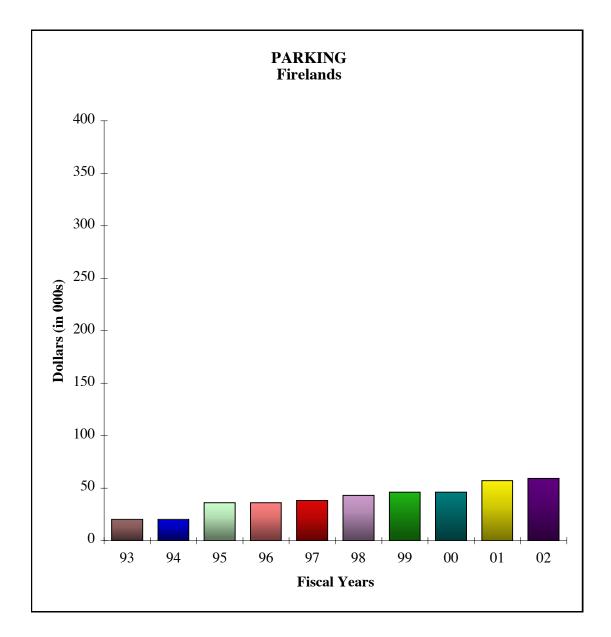
|  |          | 2001-02<br>APPROVED<br>BUDGET |          | 2001-02<br>PROJECTED<br>_BUDGET_ |          | 2002-03<br>PROPOSED<br>BUDGET | _     | \$<br>INC.  | %<br>INC |
|--|----------|-------------------------------|----------|----------------------------------|----------|-------------------------------|-------|-------------|----------|
| REVENUE:                                   |          |                               |          |                                  |          |                               |       |             |          |
| Sales<br>Other Revenue                     | \$       | 104,000<br>0                  | \$       | 93,245<br>0                      | \$       | 106,500<br>0                  | \$    | 13,255<br>0 | 14.22%   |
| Other Revenue                              |          | 0                             |          | 0                                |          | 0                             | -     | 0           |          |
| TOTAL REVENUE                              | \$       | 104,000                       | \$       | 93,245                           | \$       | 106,500                       | \$_   | 13,255      | 14.22%   |
| EXPENSES:                                  |          |                               |          |                                  |          |                               |       |             |          |
| Salaries and Wages:                        |          |                               |          |                                  |          |                               |       |             |          |
| Contract                                   | \$       | 9,000                         | \$       | · · ·                            | \$       | 9,000                         | \$    | 884         | 10.89%   |
| Classified                                 |          | 0                             |          | 0                                |          | 0                             |       | 0           |          |
| Temporary                                  |          | 9,200                         |          | 10,300                           |          | 10,000                        |       | (300)       | -2.91%   |
| Wage/Compensation Pool                     | <i>ф</i> | 0                             | <i>ф</i> | 0                                | <i>ф</i> | 0                             | _<br> | 0           | 0.170    |
| Sub-Total Salaries & Wages                 | \$       | 18,200                        | \$       | 18,416                           | \$       | 19,000                        | \$_   | 584         | 3.17%    |
| Staff Benefits:                            |          |                               |          |                                  |          |                               |       |             |          |
| Retirement                                 | \$       | 1,200                         | \$       | 1,200                            | \$       | 1,250                         | \$    | 50          | 4.17%    |
| Other                                      | Ψ        | 500                           | Ψ        | 500                              | Ψ        | 550                           | Ψ     | 50          | 10.00%   |
| Sub-Total Staff Benefits                   | \$       | 1,700                         | \$       |                                  | \$       | 1,800                         | \$    | 100         | 5.88%    |
| Cost of Sales                              | \$       | 0                             | \$       | 0                                | \$       | 0                             | \$    | 0           |          |
| Operating Expanses:                        |          |                               |          |                                  |          |                               |       |             |          |
| Operating Expenses:<br>Supplies            | \$       | 3,500                         | \$       | 4,000                            | \$       | 3,500                         | \$    | (500)       | -12.50%  |
| Information and Communication              | φ        | 8,500                         | φ        | 9,500                            | φ        | 9,500<br>9,500                | φ     | (300)       | 0.00%    |
| Repairs and Maintenance                    |          | 0,500                         |          | ),500<br>0                       |          | ),500<br>0                    |       | 0           | 0.00 //  |
| Equipment                                  |          | 0<br>0                        |          | ů<br>0                           |          | 0                             |       | 0           |          |
| Travel                                     |          | 500                           |          | 500                              |          | 500                           |       | 0           |          |
| Housing                                    |          | 12,000                        |          | 11,565                           |          | 12,500                        |       | 935         | 8.08%    |
| Meals                                      |          | 25,000                        |          | 20,685                           |          | 23,000                        |       | 2,315       | 11.19%   |
| Other Expenses                             |          | 2,000                         |          | 2,000                            |          | 2,000                         |       | 0           | 0.00%    |
| Sub-Total Operating Expenses               | \$       | 51,500                        | \$       | 48,250                           | \$       | 51,000                        | \$    | 2,750       | 5.70%    |
| Non Operating Expanses                     |          |                               |          |                                  |          |                               |       |             |          |
| Non-Operating Expenses:<br>Facility Charge | \$       | 0                             | \$       | 0                                | \$       | 0                             | \$    | 0           |          |
| Utilities                                  | φ        | 0                             | φ        | 0                                | φ        | 0                             | φ     | 0           |          |
| Renewals/Replacements                      |          | 0                             |          | 0                                |          | 0                             |       | 0           |          |
| General Service Charge                     |          | 0                             |          | 0<br>0                           |          | 0                             |       | 0           |          |
| Debt Service                               |          | ů<br>0                        |          | ů<br>0                           |          | ů<br>0                        |       | ů<br>0      |          |
| Insurance                                  |          | 0                             |          | 0                                |          | 0                             |       | 0<br>0      |          |
| Sub-Total Fixed Expenses                   | \$       | 0                             | \$       |                                  | \$       | 0                             | \$    | 0           |          |
| TOTAL EXPENSES                             | \$       | 71,400                        | \$       | 68,366                           | \$       | 71,800                        | \$    | 3,434       | 5.02%    |
| Transfer to Ice Arena                      | \$       | 32,600                        | \$       | 24,879                           | \$       | 34,700                        | \$    | 9,821       | 39.48%   |
|  | Ψ        | ,000                          | Ψ        | ,                                | Ŧ        | ,                             | +     | -,          | _,,      |

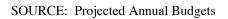




#### PARKING SERVICES -- FIRELANDS BUDGET FOR 2002-03

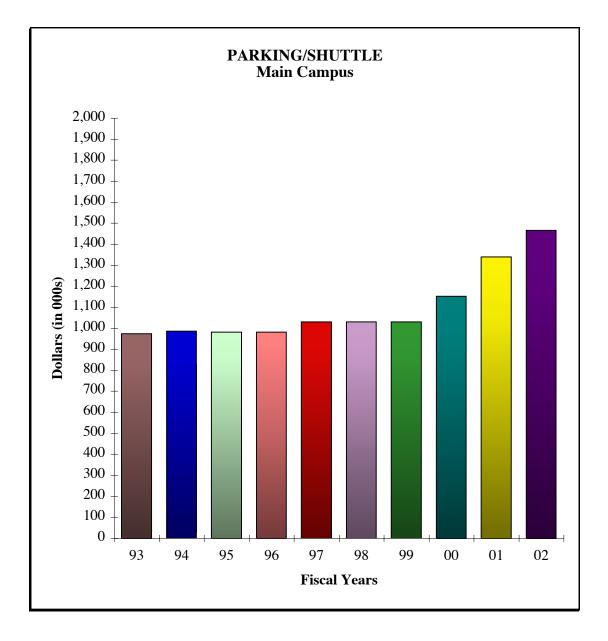
|  |          | 2001-02<br>APPROVED<br>BUDGET       | ]        | 2001-02<br>PROJECTED<br>BUDGET      |          | 2002-03<br>PROPOSED<br>BUDGET | _        | \$<br>INC.                          | %<br>INC. |
|--|----------|-------------------------------------|----------|-------------------------------------|----------|-------------------------------|----------|-------------------------------------|-----------|
| <b>REVENUE:</b><br>Sales (Registration Fees) | \$       | 57,500                              | \$       | 57,500                              | \$       | 60,750                        | \$       | 3,250                               | 5.65%     |
| Other Revenue (Fines, etc.)                  | Ψ        | 1,500                               | Ψ        | 1,500                               | ψ        | 1,000                         | Ψ        | (500)                               | -33.33%   |
| TOTAL REVENUE                                | \$       | 59,000                              | \$       | 59,000                              | \$       | 61,750                        | \$_      | 2,750                               | 4.66%     |
| EXPENSES:                                    |          |                                     |          |                                     |          |                               |          |                                     |           |
| Salaries and Wages:                          |          |                                     |          |                                     |          |                               |          |                                     |           |
| Contract                                     | \$       | 0                                   | \$       | 0                                   | \$       |                               | \$       | 0                                   |           |
| Classified                                   |          | 32,689                              |          | 34,161                              |          | 28,838                        |          | (5,323)                             | -15.58%   |
| Temporary                                    |          | 0                                   |          | 0                                   |          | 0                             |          | 0                                   |           |
| Wage/Compensation Pool                       | <i>•</i> | 1,472                               | <b>_</b> | 0                                   | <i>•</i> | 865                           |          | 865                                 | 12.05%    |
| Sub-Total Salaries & Wages                   | \$       | 34,161                              | \$       | 34,161                              | \$       | 29,703                        | \$_      | (4,458)                             | -13.05%   |
| Staff Benefits:                              |          |                                     |          |                                     |          |                               |          |                                     |           |
| Retirement                                   | \$       | 3,481                               | \$       | 3,481                               | \$       | 3,953                         | \$       | 472                                 | 13.56%    |
| Other  | Ψ        | 745                                 | Ψ        | 745                                 | Ψ        | 640                           | Ψ        | (105)                               | -14.09%   |
| Sub-Total Staff Benefits                     | \$       | 4,226                               | \$       | 4,226                               | \$       |                               | \$       | 367                                 | 8.68%     |
| Cost of Sales                                | \$       | 0                                   | \$       | 0                                   | \$       | 0                             | \$       | 0                                   |           |
| Operating Expenses:                          |          |                                     |          |                                     |          |                               |          |                                     |           |
| Supplies                                     | \$       | 3,775                               | \$       | 3,775                               | \$       | 4,925                         | \$       | 1,150                               | 30.46%    |
| Information and Communication                |          | 3,000                               |          | 3,000                               |          | 3,300                         |          | 300                                 | 10.00%    |
| Repairs and Maintenance                      |          | 2,500                               |          | 2,500                               |          | 5,500                         |          | 3,000                               | 120.00%   |
| Equipment                                    |          | 3,500                               |          | 3,500                               |          | 3,750                         |          | 250                                 | 7.14%     |
| Travel                                       |          | 0                                   |          | 0                                   |          | 0                             |          | 0                                   |           |
| Other Expenses                               |          | 500                                 |          | 500                                 |          | 800                           | _        | 300                                 | 60.00%    |
| Sub-Total Operating Expenses                 | \$       | 13,275                              | \$       | 13,275                              | \$       | 18,275                        | \$       | 5,000                               | 37.66%    |
|  |          |                                     |          |                                     |          |                               |          |                                     |           |
| Non-Operating Expenses:                      | ሐ        | 0                                   | <i>ф</i> | 0                                   | <i>ф</i> | 0                             | <i>ф</i> | 0                                   |           |
| Utilities                                    | \$       | 0                                   | \$       | 0                                   | \$       |                               | \$       | 0                                   |           |
| Facility Charge                              |          | 0                                   |          | 0                                   |          | 0                             |          | 0<br>0                              |           |
| Renewals/Replacements                        |          | 0                                   |          | 0                                   |          | 0                             |          |                                     |           |
| General Service Charge<br>Debt Service       |          | $\begin{array}{c} 0\\ 0\end{array}$ |          | $\begin{array}{c} 0\\ 0\end{array}$ |          | 0<br>0                        |          | $\begin{array}{c} 0\\ 0\end{array}$ |           |
| Insurance                                    |          | 0                                   |          | 0                                   |          | 0                             |          | 0                                   |           |
| Sub-Total Fixed Expenses                     | \$       | 0                                   | \$       | 0                                   | \$       | 0                             | \$       | 0                                   |           |
| TOTAL EXPENSES                               | \$       | 51,662                              | \$       | 51,662                              | \$       | 52,571                        | \$       | 909                                 | 1.76%     |
| Revenue Over/(Under) Expenses                | \$       | 7,338                               | \$       | 7,338                               | \$       | 9,179                         | \$       | 1,841                               | 25.09%    |
| Revenue Over (Onder) Expenses                | Ψ        | 1,550                               | Ψ        | 1,550                               | Ψ        | ,,,,,,                        | Ψ        | 1,071                               | 25.0770   |

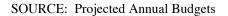




#### PARKING & TRAFFIC BUDGET FOR 2002-03

|                                  |          | 2001-02<br>APPROVED<br>BUDGET | -  | 2001-02<br>PROJECTED<br>BUDGET |    | 2002-03<br>PROPOSED<br>BUDGET |            | \$<br>INC. | %<br>INC. |
|----------------------------------|----------|-------------------------------|----|--------------------------------|----|-------------------------------|------------|------------|-----------|
| <b>REVENUE:</b>                  | -        |                               |    |                                |    |                               | _          | _          |           |
| Sales (Registration Fees/Meters) | \$       | 635,747                       | \$ | ,                              | \$ | 638,535                       | \$         | 1,273      | 0.20%     |
| Other Revenue (Fines, etc.)      |          | 675,027                       |    | 743,216                        |    | 743,216                       |            | 0          | 0.00%     |
| Carryover (Maintenance)          | -        | 84,622                        |    | 84,622                         |    | 60,140                        | -          | (24,482)   | -28.93%   |
| TOTAL REVENUE                    | \$       | 1,395,396                     | \$ | 1,465,100                      | \$ | 1,441,891                     | \$_        | (23,209)   | -1.58%    |
| EXPENSES:                        |          |                               |    |                                |    |                               |            |            |           |
| Salaries and Wages:              |          |                               |    |                                |    |                               |            |            |           |
| Contract                         | \$       | 21,196                        | \$ | 21,831                         | \$ | 21,831                        | \$         | 0          | 0.00%     |
| Classified                       |          | 360,623                       |    | 375,190                        |    | 375,190                       |            | 0          | 0.00%     |
| Temporary                        |          | 62,000                        |    | 62,000                         |    | 62,000                        |            | 0          | 0.00%     |
| Wage/Compensation Pool           |          | 18,830                        |    | 0                              |    | 14,670                        |            | 14,670     |           |
| Sub-Total Salaries & Wages       | \$       | 462,649                       | \$ | 459,021                        | \$ | 473,691                       | \$         | 14,670     | 3.20%     |
| Staff Benefits:                  |          |                               |    |                                |    |                               |            |            |           |
| Retirement                       | \$       | 52,218                        | \$ | 54,574                         | \$ | 54,241                        | \$         | (333)      | -0.61%    |
| Other                            |          | 72,077                        |    | 66,110                         |    | 77,530                        | _          | 11,420     | 17.27%    |
| Sub-Total Staff Benefits         | \$       | 124,295                       | \$ | 120,684                        | \$ | 131,771                       | \$_        | 11,087     | 9.19%     |
| Cost of Sales                    | \$       | 0                             | \$ | 0                              | \$ | 0                             | \$         | 0          |           |
| Operating Expenses:              |          |                               |    |                                |    |                               |            |            |           |
| Supplies                         | \$       | 40,589                        | \$ | ,                              | \$ | 40,589                        | \$         | 0          | 0.00%     |
| Information and Communication    |          | 41,052                        |    | 41,052                         |    | 41,052                        |            | 0          | 0.00%     |
| Repairs and Maintenance          |          | 158,132                       |    | 158,132                        |    | 264,591                       |            | 106,459    | 67.32%    |
| Equipment                        |          | 19,760                        |    | 19,760                         |    | 2,000                         |            | (17,760)   | -89.88%   |
| Travel                           |          | 2,429                         |    | 2,429                          |    | 2,429                         |            | 0          | 0.00%     |
| Other Expenses                   |          | 500                           |    | 500                            |    | 500                           |            | 0          | 0.00%     |
| Sub-Total Operating Expenses     | \$       | 262,462                       | \$ | 262,462                        | \$ | 351,161                       | \$_        | 88,699     | 33.79%    |
| Non-Operating Expenses:          |          |                               |    |                                |    |                               |            |            |           |
| Facility Charge                  | \$       | 11,183                        | \$ | ,                              | \$ | 11,183                        | \$         | 0          | 0.00%     |
| Utilities                        |          | 64,645                        |    | 64,645                         |    | 64,645                        |            | 0          | 0.00%     |
| Renewals/Replacements            |          | 13,086                        |    | 13,086                         |    | 13,086                        |            | 0          | 0.00%     |
| General Service Charge           |          | 7,974                         |    | 7,974                          |    | 8,133                         |            | 159        | 1.99%     |
| Debt Service                     |          | 0                             |    | 0                              |    | 0                             |            | 0          |           |
| Insurance                        |          | 3,150                         |    | 3,150                          |    | 4,410                         |            | 1,260      | 40.00%    |
| Support for University Shuttle   |          | 445,952                       |    | 445,952                        |    | 446,612                       |            | 660        | 0.15%     |
| Support for BTSU/(return)        | <u>م</u> | 0                             | *  | 16,803                         | ÷. | (62,801)                      | <u>ہ</u> - | (79,604)   | -473.75%  |
| Sub-Total Fixed Expenses         | \$       | 545,990                       | \$ | 562,793                        | \$ | 485,268                       | \$_        | (77,525)   | -13.78%   |
| TOTAL EXPENSES                   | \$       | 1,395,396                     | \$ | 1,404,960                      | \$ | 1,441,891                     | \$         | 36,931     | 2.63%     |
| Revenue Over/(Under) Expenses    | \$       | 0                             | \$ | 60,140                         | \$ | 0                             | \$         | (60,140)   | 0.00%     |





#### PARKING & TRAFFIC Shuttle Service BUDGET FOR 2002-03

|  |          | 2001-02<br>APPROVED<br>BUDGET |         | 2001-02<br>PROJECTED<br>BUDGET | -  | 2002-03<br>PROPOSED<br>BUDGET | _   | \$<br>INC. | %<br>INC.          |
|--|----------|-------------------------------|---------|--------------------------------|----|-------------------------------|-----|------------|--------------------|
| <b>REVENUE:</b><br>Other Income        | \$       | 20,000                        | \$      | 40,000                         | \$ | 46,514                        | \$  | 6,514      | 16.29%             |
| Support from Parking/Traffic           | ф        | 445,952                       | φ       | 40,000<br>445,952              | Ф  | 46,514                        | Φ   | 660        | 0.15%              |
| Carryover                              |          | 0                             |         | 0                              | -  | 4,044                         |     | 4,044      | 0.15 //            |
| TOTAL REVENUE                          | \$       | 465,952                       | \$      | 485,952                        | \$ | 497,170                       | \$_ | 11,218     | 2.31%              |
| EXPENSES:                              |          |                               |         |                                |    |                               |     |            |                    |
| Salaries and Wages:                    | ሰ        | 0                             | ሰ       | 0                              | ¢  | 0                             | ¢   | 0          |                    |
| Contract<br>Classified                 | \$       | 0                             | \$      |                                | \$ | 0                             | \$  | 0          | 0.000              |
| Classified                             |          | 109,155                       |         | 107,815                        |    | 107,815                       |     | 0<br>0     | $0.00\% \\ 0.00\%$ |
| Temporary<br>Wage/Compensation Pool    |          | 126,104<br>11,292             |         | 134,262<br>0                   |    | 134,262<br>8,715              |     | 8,715      | 0.00%              |
| Sub-Total Salaries & Wages             | \$       | 246,551                       | \$      |                                | \$ | 250,792                       | \$  | 8,715      | 3.60%              |
| Staff Benefits:                        |          |                               |         |                                |    |                               |     |            |                    |
| Retirement                             | \$       | 31,313                        | \$      | 31,888                         | \$ | 31,888                        | \$  | 0          | 0.00%              |
| Other                                  |          | 27,156                        |         | 21,820                         |    | 25,418                        |     | 3,598      | 16.49%             |
| Sub-Total Staff Benefits               | \$       | 58,469                        | \$      |                                | \$ | 57,306                        | \$  | 3,598      | 6.70%              |
| Cost of Sales                          | \$       | 0                             | \$      | 0                              | \$ | 0                             | \$  | 0          |                    |
| Operating Expenses:                    |          |                               |         |                                |    |                               |     |            |                    |
| Supplies                               | \$       | 44,320                        | \$      |                                | \$ | 46,000                        | \$  | (4,000)    | -8.00%             |
| Information and Communication          |          | 7,862                         |         | 7,862                          |    | 7,862                         |     | 0          | 0.00%              |
| Repairs and Maintenance                |          | 30,700                        |         | 31,751                         |    | 35,700                        |     | 3,949      | 12.44%             |
| Equipment                              |          | 800                           |         | 800                            |    | 3,800                         |     | 3,000      |                    |
| Travel                                 |          | 50                            |         | 50                             |    | 50                            |     | 0          | 0.00%              |
| Other Expenses                         | <b>.</b> | 1,200                         | <b></b> | 1,200                          | ф. | 1,200                         |     | 0          | 2.22%              |
| Sub-Total Operating Expenses           | \$       | 84,932                        | \$      | 91,663                         | \$ | 94,612                        | \$_ | 2,949      | 3.22%              |
| Non-Operating Expenses:                | ¢        | 0                             | ¢       | 0                              | ¢  | 0                             | ¢   | 0          |                    |
| Facility Charge                        | \$       | 0                             | \$      |                                | \$ | 0                             | \$  | 0          |                    |
| Utilities                              |          | 0                             |         | 0                              |    | 0                             |     | 0          | 0.000              |
| Renewals/Replacements                  |          | 66,000<br>0                   |         | 66,000<br>0                    |    | 66,000<br>0                   |     | 0<br>0     | 0.00%              |
| General Service Charge<br>Debt Service |          | 0                             |         | 18,460                         |    | 18,460                        |     | 0          |                    |
| Insurance                              |          | 10,000                        |         | 10,000                         |    | 10,000                        |     | 0          | 0.00%              |
| Sub-Total Fixed Expenses               | \$       | 76,000                        | \$      |                                | \$ | 94,460                        | \$  | 0          | 0.00%              |
| TOTAL EXPENSES                         | \$       | 465,952                       | \$      | 481,908                        | \$ | 497,170                       | \$  | 15,262     | 3.17%              |
| Revenue Over/(Under) Expenses          | \$       | 0                             | \$      | 4,044                          | \$ | 0                             | \$  | (4,044)    | 0.00%              |

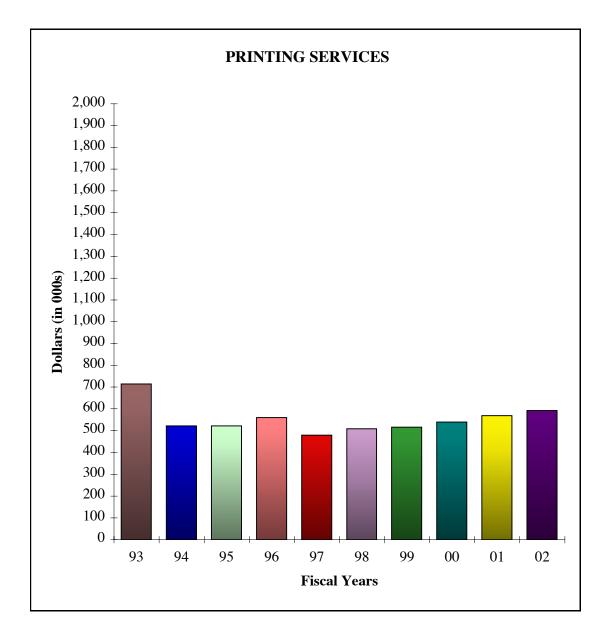
#### PARKING SERVICES Bowen-Thompson Student Union BUDGET FOR 2002-03

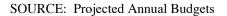
|                               | Al  | 2001-02<br>PPROVED<br>BUDGET | P   | 2001-02<br>PROJECTED<br>BUDGET | ]   | 2002-03<br>PROPOSED<br>BUDGET |     | \$<br>INC. | %<br>INC. |
|-------------------------------|-----|------------------------------|-----|--------------------------------|-----|-------------------------------|-----|------------|-----------|
| <b>REVENUE:</b>               |     |                              | _   |                                | _   |                               |     |            |           |
| Gate Sales                    | \$  | 0                            | \$  | 24,153                         | \$  | 105,800                       | \$  | 81,647     | 338.04%   |
| Meters                        |     | 0                            |     | 23,470                         |     | 55,463                        |     | 31,993     | 136.31%   |
| Support from Parking/Traffic  |     | 0                            | -   | 16,803                         | _   | 0                             | -   | (16,803)   | -100.00%  |
| TOTAL REVENUE                 | \$  | 0                            | \$_ | 64,426                         | \$_ | 161,263                       | \$_ | 96,837     | 150.31%   |
| EXPENSES:                     |     |                              |     |                                |     |                               |     |            |           |
| Salaries and Wages:           |     |                              |     |                                |     |                               |     |            |           |
| Contract                      | \$  | 0                            | \$  | 0                              | \$  | 0                             | \$  | 0          |           |
| Classified                    |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Temporary                     |     | 0                            |     | 43,377                         |     | 86,562                        |     | 43,185     | 99.56%    |
| Wage/Compensation Pool        |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Sub-Total Salaries & Wages    | \$  | 0                            | \$_ | 43,377                         | \$  | 86,562                        | \$_ | 43,185     | 99.56%    |
| Staff Benefits:               |     |                              |     |                                |     |                               |     |            |           |
| Retirement                    | \$  | 0                            | \$  | 0                              | \$  | 0                             | \$  | 0          |           |
| Other                         |     | 0                            | _   | 0                              | _   | 0                             | _   | 0          |           |
| Sub-Total Staff Benefits      | \$  | 0                            | \$_ | 0                              | \$_ | 0                             | \$_ | 0          | 0.00%     |
| Cost of Sales                 | \$  | 0                            | \$  | 0                              | \$  | 0                             | \$  | 0          | 0.00%     |
| Operating Expenses:           |     |                              |     |                                |     |                               |     |            |           |
| Supplies                      | \$  | 0                            | \$  | 2,500                          | \$  | 5,000                         | \$  | 2,500      | 100.00%   |
| Information and Communication |     | 0                            |     | 6,000                          |     | 6,000                         |     | 0          | 0.00%     |
| Repairs and Maintenance       |     | 0                            |     | 7,550                          |     | 33,801                        |     | 26,251     | 347.70%   |
| Equipment                     |     | 0                            |     | 4,949                          |     | 29,850                        |     | 24,901     | 503.15%   |
| Travel                        |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Other Expenses                | . — | 0                            |     | 50                             | . – | 50                            | . – | 0          | 0.00%     |
| Sub-Total Operating Expenses  | \$  | 0                            | \$_ | 21,049                         | \$_ | 74,701                        | \$_ | 53,652     | 254.89%   |
| Non-Operating Expenses:       |     |                              |     |                                |     |                               |     |            |           |
| Facility Charge               | \$  | 0                            | \$  | 0                              | \$  | 0                             | \$  | 0          |           |
| Utilities                     |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Renewals/Replacements         |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| General Service Charge        |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Debt Service                  |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Insurance                     |     | 0                            |     | 0                              |     | 0                             |     | 0          |           |
| Sub-Total Fixed Expenses      | \$  | 0                            | \$_ | 0                              | \$_ | 0                             | \$_ | 0          | 0.00%     |
| TOTAL EXPENSES                | \$  | 0                            | \$_ | 64,426                         | \$_ | 161,263                       | \$_ | 96,837     | 150.31%   |
| Revenue Over/(Under) Expenses | \$  | 0                            | \$  | 0                              | \$  | 0                             | \$  | 0          | 0.00%     |

### PRINTING SERVICES BUDGET FOR 2002-03

|                               |    | 2001-02<br>APPROVED<br>BUDGET | ]  | 2001-02<br>PROJECTED<br>BUDGET |    | 2002-03<br>PROPOSED<br>BUDGET |    | \$<br>INC. | %<br>INC. |    |
|-------------------------------|----|-------------------------------|----|--------------------------------|----|-------------------------------|----|------------|-----------|----|
| <b>REVENUE:</b><br>Sales      | \$ | 577,031                       | \$ | 595,233                        | \$ | 560,335                       | ¢  | (34,898)   | -5.86     | 0% |
| Other Revenue                 | φ  | 5,925                         | φ  | 14,567                         | φ  | 13,984                        | φ  | (54,898)   | -4.00     |    |
| Other Revenue                 |    | 5,725                         |    | 14,507                         |    | 15,704                        |    | (303)      | -4.00     | 10 |
| TOTAL REVENUE                 | \$ | 582,956                       | \$ | 609,800                        | \$ | 574,319                       | \$ | (35,481)   | -5.82     | %  |
| EXPENSES:                     |    |                               |    |                                |    |                               |    |            |           |    |
| Salaries and Wages:           |    |                               |    |                                |    |                               |    |            |           |    |
| Contract                      | \$ | 14,560                        | \$ | 15,008                         | \$ | ,                             | \$ | 0          | 0.00      |    |
| Classified                    |    | 126,029                       |    | 120,062                        |    | 118,124                       |    | (1,938)    | -1.61     |    |
| Temporary                     |    | 31,000                        |    | 27,000                         |    | 9,088                         |    | (17,912)   | -66.34    | %  |
| Wage/Compensation Pool        |    | 6,749                         |    | 0                              | +  | 4,793                         | -  | 4,793      |           |    |
| Sub-Total Salaries & Wages    | \$ | 178,338                       | \$ | 162,070                        | \$ | 147,013                       | \$ | (15,057)   | -9.29     | %  |
| Staff Benefits:               |    |                               |    |                                |    |                               |    |            |           |    |
| Retirement                    | \$ | 19,178                        | \$ | 19,540                         | \$ | ,                             | \$ | (1,354)    | -6.93     |    |
| Other                         |    | 21,476                        |    | 19,235                         |    | 22,646                        |    | 3,411      | 17.73     |    |
| Sub-Total Staff Benefits      | \$ | 40,654                        | \$ | 38,775                         | \$ | 40,832                        | \$ | 2,057      | 5.30      | %  |
| Cost of Sales                 | \$ | 78,853                        | \$ | 127,000                        | \$ | 123,225                       | \$ | (3,775)    | -2.97     | %  |
| Operating Expenses:           |    |                               |    |                                |    |                               |    |            |           |    |
| Supplies                      | \$ | 47,435                        | \$ | 40,984                         | \$ | 42,173                        | \$ | 1,189      | 2.90      | 0% |
| Information and Communication | Ψ  | 12,099                        | Ψ  | 11,800                         | Ψ  | 11,500                        | Ψ  | (300)      | -2.54     |    |
| Repairs and Maintenance       |    | 9,100                         |    | 2,000                          |    | 3,400                         |    | 1,400      | 70.00     |    |
| Equipment                     |    | 158,725                       |    | 159,308                        |    | 156,038                       |    | (3,270)    | -2.05     |    |
| Travel                        |    | 200                           |    | 0                              |    | 200                           |    | 200        | 2.00      |    |
| Other Expenses                |    | 10,000                        |    | 3,000                          |    | 4,000                         |    | 1,000      | 33.33     | %  |
| Sub-Total Operating Expenses  | \$ | 237,559                       | \$ | 217,092                        | \$ |                               | \$ | 219        | 0.10      |    |
| Non-Operating Expenses:       |    |                               |    |                                |    |                               |    |            |           |    |
| Utilities                     | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$ | 0          |           |    |
| Facility Charge               |    | 0                             |    | 0                              |    | 0                             |    | 0          |           |    |
| Renewals/Replacements         |    | 13,726                        |    | 13,726                         |    | 13,726                        |    | 0          | 0.00      | %  |
| General Service Charge        |    | 32,878                        |    | 32,878                         |    | 30,885                        |    | (1,993)    | -6.06     | %  |
| Debt Service                  |    | 0                             |    | 0                              |    | 0                             |    | 0          |           |    |
| Insurance                     |    | 948                           |    | 948                            |    | 1,327                         |    | 379        | 39.98     | %  |
| Sub-Total Fixed Expenses      | \$ | 47,552                        | \$ | 47,552                         | \$ | 45,938                        | \$ | (1,614)    | -3.39     | %  |
| TOTAL EXPENSES                | \$ | 582,956                       | \$ | 592,489                        | \$ | 574,319                       | \$ | (18,170)   | -3.07     | %  |
| Revenue Over/(Under) Expenses | \$ | 0                             | \$ | 17,311                         | \$ | 0                             | \$ | (17,311)   | -2.75     | %  |

<sup>6/14/02</sup> 





### STAMPERS BUDGET FOR 2002-03

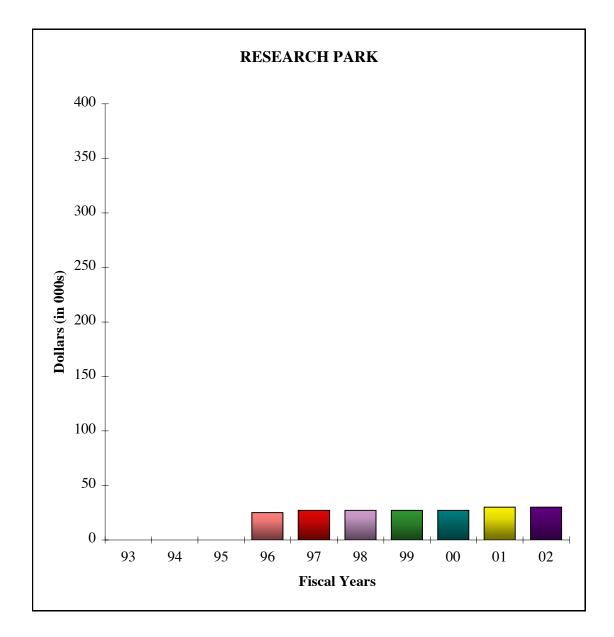
|                               |    | 2001-02<br>APPROVED<br>BUDGET | ]  | 2001-02<br>PROJECTED<br>BUDGET |    | 2002-03<br>PROPOSED<br>BUDGET |    | \$<br>INC. | %<br>INC.                             |
|-------------------------------|----|-------------------------------|----|--------------------------------|----|-------------------------------|----|------------|---------------------------------------|
| <b>REVENUE:</b>               |    |                               |    |                                |    |                               |    |            | · · · · · · · · · · · · · · · · · · · |
| Sales                         | \$ | 0                             | \$ | 0                              | \$ | 75,000                        | \$ | 75,000     |                                       |
| Other Revenue                 |    | 0                             |    | 0                              |    | 0                             |    | 0          |                                       |
| TOTAL REVENUE                 | \$ | 0                             | \$ | 0                              | \$ | 75,000                        | \$ | 75,000     | 0.00%                                 |
| EXPENSES:                     |    |                               |    |                                |    |                               |    |            |                                       |
| Salaries and Wages:           |    |                               |    |                                |    |                               |    |            |                                       |
| Contract                      | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$ | 0          |                                       |
| Classified                    | Ψ  | 0                             | Ψ  | 0                              | Ψ  | 12,674                        | Ψ  | 12,674     |                                       |
| Temporary                     |    | 0                             |    | 0                              |    | 11,912                        |    | 11,912     |                                       |
| Wage/Compensation Pool        |    | 0                             |    | 0                              |    | 456                           |    | 456        |                                       |
| Sub-Total Salaries & Wages    | \$ | 0                             | \$ | 0                              | \$ | 25,042                        | \$ | 25,042     | 0.00%                                 |
| Staff Benefits:               |    |                               |    |                                |    |                               |    |            |                                       |
| Retirement                    | \$ | 0                             | \$ | 0                              | \$ | 1,687                         | \$ | 1,687      |                                       |
| Other                         | φ  |                               | φ  | 0                              | φ  | 2,020                         | φ  | 2,020      |                                       |
| Sub-Total Staff Benefits      | \$ | $\frac{0}{0}$                 | \$ | 0                              | \$ | 3,707                         | ¢  | 3,707      | 0.00%                                 |
| Sub-Total Stall Benefits      | φ  | 0                             | φ  | 0                              | φ  | 5,707                         | φ  | 3,707      | 0.00%                                 |
| Cost of Sales                 | \$ | 0                             | \$ | 0                              | \$ | 16,100                        | \$ | 16,100     | 0.00%                                 |
| Operating Expenses:           |    |                               |    |                                |    |                               |    |            |                                       |
| Supplies                      | \$ | 0                             | \$ | 0                              | \$ | 1,500                         | \$ | 1,500      |                                       |
| Information and Communication |    | 0                             |    | 0                              |    | 1,400                         |    | 1,400      |                                       |
| Repairs and Maintenance       |    | 0                             |    | 0                              |    | 1,500                         |    | 1,500      |                                       |
| Equipment                     |    | 0                             |    | 0                              |    | 13,500                        |    | 13,500     |                                       |
| Travel                        |    | 0                             |    | 0                              |    | 0                             |    | 0          |                                       |
| Other Expenses                |    | 0                             |    | 0                              |    | 500                           |    | 500        |                                       |
| Sub-Total Operating Expenses  | \$ | 0                             | \$ | 0                              | \$ | 18,400                        | \$ | 18,400     | 0.00%                                 |
| Non-Operating Expenses:       |    |                               |    |                                |    |                               |    |            |                                       |
| Utilities                     | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$ | 0          |                                       |
| Facility Charge               | Ŧ  | 0                             | Ŧ  | 0                              | Ŧ  | 4,500                         | -  | 4,500      |                                       |
| Renewals/Replacements         |    | 0                             |    | 0                              |    | 4,600                         |    | 4,600      |                                       |
| General Service Charge        |    | 0                             |    | 0                              |    | 2,651                         |    | 2,651      |                                       |
| Debt Service                  |    | 0                             |    | 0                              |    | 0                             |    | 0          |                                       |
| Insurance                     |    | 0                             |    | 0                              |    | 0                             |    | Ő          |                                       |
| Sub-Total Fixed Expenses      | \$ | 0                             | \$ | 0                              | \$ | 11,751                        | \$ | 11,751     | 0.00%                                 |
| TOTAL EXPENSES                | \$ | 0                             | \$ | 0                              | \$ | 75,000                        | \$ | 75,000     | 0.00%                                 |
| Revenue Over/(Under) Expenses | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$ | 0          | 0.00%                                 |

<sup>6/14/02</sup> 

## RESEARCH ENTERPRISE PARK BUDGET FOR 2002-03

|                               |    | 2001-02<br>APPROVED<br>BUDGET |    | 2001-02<br>PROJECTED<br>BUDGET |    | 2002-03<br>PROPOSED<br>BUDGET | _   | \$<br>INC. | %<br>INC. |
|-------------------------------|----|-------------------------------|----|--------------------------------|----|-------------------------------|-----|------------|-----------|
| REVENUE:                      | ¢  | 0                             | ¢  | 0                              | ¢  | 0                             | ¢   | 0          |           |
| Sales<br>Other Revenue        | \$ | 0<br>29,966                   | \$ | 0<br>29,966                    | \$ | 0<br>29,966                   | \$  | 0<br>0     | 0.00%     |
| Other Revenue                 |    | 29,900                        |    | 29,900                         |    | 29,900                        | _   | 0          | 0.00%     |
| TOTAL REVENUE                 | \$ | 29,966                        | \$ | 29,966                         | \$ | 29,966                        | \$_ | 0          | 0.00%     |
| EXPENSES:                     |    |                               |    |                                |    |                               |     |            |           |
| Salaries and Wages:           |    |                               |    |                                |    |                               |     |            |           |
| Contract                      | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$  | 0          |           |
| Classified                    |    | 0                             |    | 0                              |    | 0                             |     | 0          |           |
| Temporary                     |    | 0                             |    | 0                              |    | 0                             |     | 0          |           |
| Wage/Compensation Pool        |    | 0                             |    | 0                              |    | 0                             | _   | 0          |           |
| Sub-Total Salaries & Wages    | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$_ | 0          |           |
| Staff Benefits:               |    |                               |    |                                |    |                               |     |            |           |
| Retirement                    | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$  | 0          |           |
| Other                         |    | 0                             | '  | 0                              |    | 0                             |     | 0          |           |
| Sub-Total Staff Benefits      | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$  | 0          |           |
| Cost of Sales                 | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$  | 0          |           |
| Operating Expenses:           |    |                               |    |                                |    |                               |     |            |           |
| Supplies                      | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$  | 0          |           |
| Information and Communication | +  | 0                             | Ŧ  | 0                              | Ŧ  | 0                             | Ŧ   | 0          |           |
| Repairs and Maintenance       |    | 11,000                        |    | 11,000                         |    | 11,000                        |     | 0          | 0.00%     |
| Equipment                     |    | 0                             |    | 0                              |    | 0                             |     | 0          |           |
| Travel                        |    | 500                           |    | 500                            |    | 500                           |     | 0          | 0.00%     |
| Infrastructure Agreement      |    | 55,065                        |    | 55,065                         |    | 55,065                        |     | 0          | 0.00%     |
| Other Expenses                |    | 250                           |    | 250                            |    | 250                           |     | 0          | 0.00%     |
| Sub-Total Operating Expenses  | \$ | 66,815                        | \$ |                                | \$ | 66,815                        | \$  | 0          | 0.00%     |
| Non-Operating Expenses:       |    |                               |    |                                |    |                               |     |            |           |
| Facility Charge               | \$ | 0                             | \$ | 0                              | \$ | 0                             | \$  | 0          |           |
| Utilities                     | Ψ  | 1,306                         | Ψ  | 1,306                          | Ψ  | 1,306                         | Ψ   | 0          | 0.00%     |
| Renewals/Replacements         |    | 0                             |    | 0                              |    | 1,500                         |     | 0          | 0.0070    |
| General Service Charge        |    | ů<br>0                        |    | 0                              |    | 0                             |     | 0          |           |
| Debt Service                  |    | 0                             |    | 0                              |    | 0                             |     | 0          |           |
| Insurance                     |    | ů<br>0                        |    | 0<br>0                         |    | ů<br>0                        |     | 0          |           |
| Sub-Total Fixed Expenses      | \$ | 1,306                         | \$ |                                | \$ | 1,306                         | \$  | 0          | 0.00%     |
| TOTAL EXPENSES                | \$ | 68,121                        | \$ | 68,121                         | \$ | 68,121                        | \$_ | 0          | 0.00%     |
| Revenue Over/(Under) Expenses | \$ | (38,155)                      | \$ | (38,155)                       | \$ | (38,155)                      | \$  | 0          | 0.00%     |

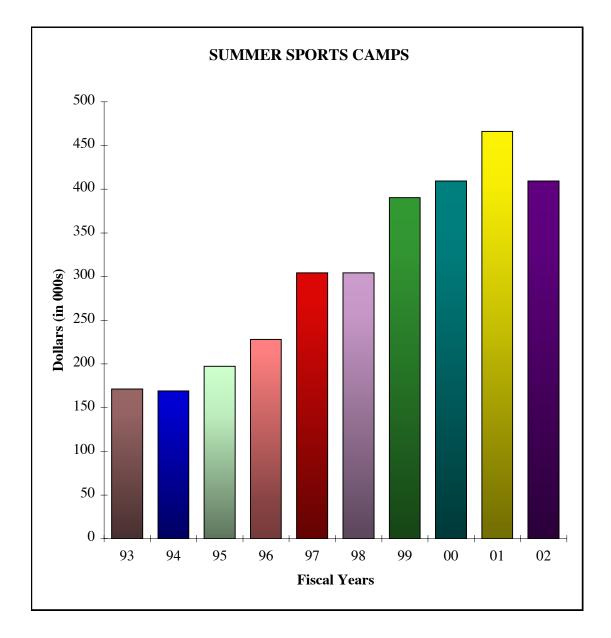


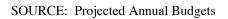


SOURCE: Projected Annual Budgets

#### SUMMER SPORTS CAMPS BUDGET FOR 2002-03

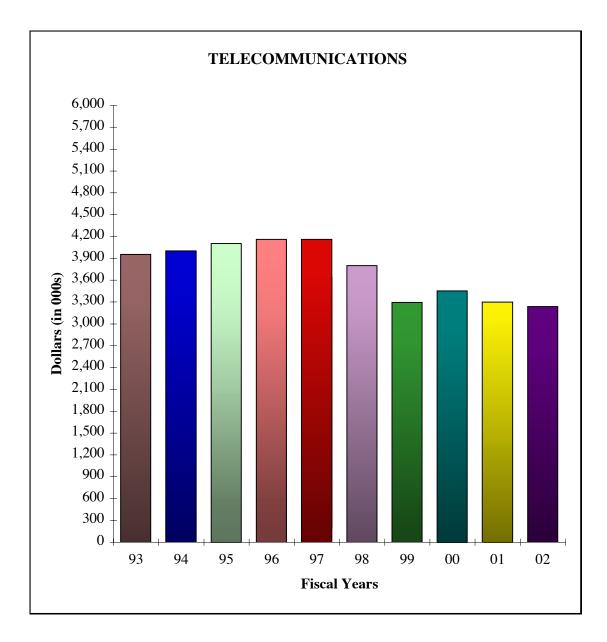
|                               |    | 2001-02<br>APPROVED<br>BUDGET | P   | 2001-02<br>PROJECTED<br>BUDGET |     | 2002-03<br>PROPOSED<br>BUDGET |     | \$<br>INC. | %<br>INC. |
|-------------------------------|----|-------------------------------|-----|--------------------------------|-----|-------------------------------|-----|------------|-----------|
| <b>REVENUE:</b>               | -  |                               | -   |                                | -   |                               |     |            |           |
| Sales                         | \$ | 340,000                       | \$  | 408,659                        | \$  | 410,000                       | \$  | 1,341      | 0.33%     |
| Other Revenue                 | -  | 0                             | _   | 0                              | -   | 0                             | -   | 0          |           |
| TOTAL REVENUE                 | \$ | 340,000                       | \$_ | 408,659                        | \$  | 410,000                       | \$_ | 1,341      | 0.33%     |
| EXPENSES:                     |    |                               |     |                                |     |                               |     |            |           |
| Salaries and Wages:           |    |                               |     |                                |     |                               |     |            |           |
| Contract                      | \$ | 90,000                        | \$  | 67,377                         | \$  | 77,500                        | \$  | 10,123     | 15.02%    |
| Classified                    |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Temporary                     |    | 25,000                        |     | 24,471                         |     | 15,000                        |     | (9,471)    |           |
| Wage/Compensation Pool        | -  | 0                             | _   | 0                              | _   | 0                             | _   | 0          |           |
| Sub-Total Salaries & Wages    | \$ | 115,000                       | \$_ | 91,848                         | \$_ | 92,500                        | \$_ | 652        | 0.71%     |
| Staff Benefits:               |    |                               |     |                                |     |                               |     |            |           |
| Retirement                    | \$ | 0                             | \$  | 6,477                          | \$  | 5,000                         | \$  | (1,477)    | -22.80%   |
| Other                         |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Sub-Total Staff Benefits      | \$ | 0                             | \$  | 6,477                          | \$  | 5,000                         | \$  | (1,477)    | -22.80%   |
| Cost of Sales                 | \$ | 0                             | \$  | 0                              | \$  | 0                             | \$  | 0          |           |
| Operating Expenses:           |    |                               |     |                                |     |                               |     |            |           |
| Supplies                      | \$ | 13,000                        | \$  | 17,883                         | \$  | 20,000                        | \$  | 2,117      | 11.84%    |
| Information and Communication |    | 4,000                         |     | 0                              |     | 0                             |     | 0          |           |
| Repairs and Maintenance       |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Equipment                     |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Travel                        |    | 14,000                        |     | 2,063                          |     | 3,000                         |     | 937        | 45.42%    |
| Housing                       |    | 65,000                        |     | 111,504                        |     | 109,000                       |     | (2,504)    | -2.25%    |
| Meals                         |    | 88,000                        |     | 146,234                        |     | 146,000                       |     | (234)      | -0.16%    |
| Other Expenses (Rec/T-shirts) | -  | 41,000                        | _   | 32,291                         | _   | 34,500                        |     | 2,209      | 6.84%     |
| Sub-Total Operating Expenses  | \$ | 225,000                       | \$_ | 309,975                        | \$  | 312,500                       | \$_ | 2,525      | 0.81%     |
| Non-Operating Expenses:       |    |                               |     |                                |     |                               |     |            |           |
| Facility Charge               | \$ | 0                             | \$  | 0                              | \$  | 0                             | \$  | 0          |           |
| Utilities                     |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Renewals/Replacements         |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| General Service Charge        |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Debt Service                  |    | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Insurance                     | -  | 0                             |     | 0                              |     | 0                             |     | 0          |           |
| Sub-Total Fixed Expenses      | \$ | 0                             | \$_ | 0                              | \$  | 0                             | \$_ | 0          |           |
| TOTAL EXPENSES                | \$ | 340,000                       | \$_ | 408,300                        | \$  | 410,000                       | \$_ | 1,700      | 0.42%     |
| Transfer to ICA               | \$ | 0                             | \$  | 359                            | \$  | 0                             | \$  | (359)      |           |

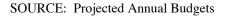




## TELECOMMUNICATION SERVICES BUDGET FOR 2002-03

|  |          | 2001-02<br>APPROVED<br>BUDGET |          | 2001-02<br>PROJECTED<br>BUDGET |
|--|----------|-------------------------------|----------|--------------------------------|
| REVENUE:                                   | <i>ф</i> | 2 122 656                     | <b>_</b> | 2 2 2 2 2 2 2 4                |
| Sales                                      | \$       | 3,430,656                     | \$       | , ,                            |
| Other Revenue                              |          | 0                             |          | 0                              |
| TOTAL REVENUE                              | \$       | 3,430,656                     | \$       | 3,233,036                      |
| EXPENSES:                                  |          |                               |          |                                |
| Salaries and Wages:                        |          |                               |          |                                |
| Contract                                   | \$       | 293,724                       | \$       | 257,703                        |
| Classified                                 |          | 544,499                       |          | 523,075                        |
| Temporary                                  |          | 46,000                        |          | 38,312                         |
| Wage/Compensation Pool                     |          | 41,195                        |          | 0                              |
| Sub-Total Salaries & Wages                 | \$       | 925,418                       | \$       | 819,090                        |
| Staff Benefits:                            |          |                               |          |                                |
| Retirement                                 | \$       | 120,885                       | \$       | 110,222                        |
| Other                                      | Ψ        | 128,154                       | Ψ        | 115,747                        |
| Sub-Total Staff Benefits                   | \$       | 249,039                       | \$       | 225,969                        |
|  |          |                               |          |                                |
| Cost of Sales                              | \$       | 1,076,880                     | \$       | 913,902                        |
| Operating Expenses:                        |          |                               |          |                                |
| Supplies                                   | \$       | 41,586                        | \$       | 12,406                         |
| Information and Communication              |          | 160,076                       |          | 119,021                        |
| Repairs and Maintenance                    |          | 164,118                       |          | 105,247                        |
| Equipment                                  |          | 81,104                        |          | 93,361                         |
| Travel                                     |          | 3,000                         |          | (840)                          |
| Other Expenses                             |          | 14,030                        |          | 886                            |
| Sub-Total Operating Expenses               | \$       | 463,914                       | \$       | 330,081                        |
| Non Operating Expanses                     |          |                               |          |                                |
| Non-Operating Expenses:<br>Facility Charge | \$       | 0                             | \$       | 0                              |
| Utilities                                  | Ψ        | 0                             | Ψ        | 0                              |
| Insurance                                  |          | 3,623                         |          | 3,623                          |
| Renewals/Replacements                      |          | 0,025                         |          | 0                              |
| General Service Charge                     |          | 482,010                       |          | 482,010                        |
| Infrastructure Project                     |          | 229,772                       |          | 229,772                        |
| Sub-Total Fixed Expenses                   | \$       | 715,405                       | \$       | 715,405                        |
| TOTAL EXPENSES                             | \$       | 3,430,656                     | \$       |                                |
| Revenue Over/(Under) Expenses              | \$       | 0                             | \$       | 228,589                        |

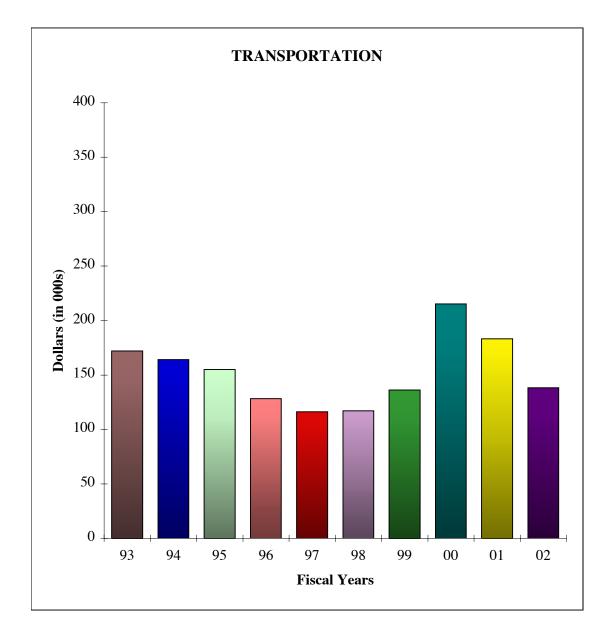


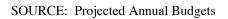


### TRANSPORTATION SERVICES BUDGET FOR 2002-03

|                               |    | 2001-02<br>APPROVED<br>BUDGET | ]   | 2001-02<br>PROJECTED<br>BUDGET          |    | 2002-03<br>PROPOSED<br>BUDGET |    | \$<br>INC. | %<br>INC. |      |
|-------------------------------|----|-------------------------------|-----|---|----|-------------------------------|----|------------|-----------|------|
| <b>REVENUE:</b><br>Sales      | \$ | 185,399                       | \$  | 138,000                                 | \$ | 151,257                       | \$ | 13,257     | 9.6       | 10%  |
| Other Revenue                 | φ  | 185,599                       | φ   | 0                                       | φ  | 0                             | φ  | 13,237     | 9.0       | 1 70 |
| Stater Revenue                |    | 0                             |     | 0                                       |    | 0                             |    |            |           |      |
| TOTAL REVENUE                 | \$ | 185,399                       | \$  | 138,000                                 | \$ | 151,257                       | \$ | 13,257     | 9.6       | 1%   |
| EXPENSES:                     |    |                               |     |   |    |                               |    |            |           |      |
| Salaries and Wages:           |    |                               |     |   |    |                               |    |            |           |      |
| Contract                      | \$ | 0                             | \$  | 0                                       | \$ | 0                             | \$ | 0          |           |      |
| Classified                    |    | 32,614                        |     | 33,596                                  |    | 21,183                        |    | (12,413)   | -36.9     |      |
| Temporary                     |    | 3,575                         |     | 3,200                                   |    | 5,000                         |    | 1,800      | 56.2      | 5%   |
| Wage/Compensation Pool        |    | 1,566                         |     | 0                                       |    | 762                           |    | 762        |           |      |
| Sub-Total Salaries & Wages    | \$ | 37,755                        | \$  | 36,796                                  | \$ | 26,945                        | \$ | (9,851)    | -26.7     | 7%   |
| Staff Benefits:               |    |                               |     |   |    |                               |    |            |           |      |
| Retirement                    | \$ | 4,341                         | \$  | 4,472                                   | \$ | ,                             | \$ | (1,653)    | -36.90    |      |
| Other                         |    | 2,943                         |     | 2,784                                   |    | 465                           |    | (2,319)    | -83.30    |      |
| Sub-Total Staff Benefits      | \$ | 7,284                         | \$  | 7,256                                   | \$ | 3,284                         | \$ | (3,972)    | -54.74    | 4%   |
| Cost of Sales                 | \$ | 0                             | \$  | 0                                       | \$ | 0                             | \$ | 0          | 0.0       | 0%   |
| Operating Expenses:           |    |                               |     |   |    |                               |    |            |           |      |
| Supplies                      | \$ | 27,849                        | \$  | 16,000                                  | \$ | 16,000                        | \$ | 0          | 0.00      | 1%   |
| Information and Communication | ψ  | 938                           | φ   | 600                                     | φ  | 400                           | ψ  | (200)      | -33.3     |      |
| Repairs and Maintenance       |    | 6,000                         |     | 6,000                                   |    | 7,000                         |    | 1,000      | 16.6      |      |
| Equipment                     |    | 44,200                        |     | 42,000                                  |    | 31,808                        |    | (10,192)   | -24.2     |      |
| Travel                        |    | 250                           |     | 42,000                                  |    | 0                             |    | 0          | -27.2     | 1 10 |
| Other Expenses                |    | 23,990                        |     | 20,665                                  |    | 25,549                        |    | 4,884      | 23.6      | 3%   |
| Sub-Total Operating Expenses  | \$ | 103,227                       | \$  | 85,265                                  | \$ | 80,757                        | \$ | (4,508)    | -5.29     |      |
|                               |    | ,                             | · . | , |    |                               | ·  |            |           |      |
| Non-Operating Expenses:       |    |                               |     |   |    |                               |    |            |           |      |
| Facility Charge               | \$ | 0                             | \$  | 0                                       | \$ | 0                             | \$ | 0          |           |      |
| Utilities                     |    | 0                             |     | 0                                       |    | 0                             |    | 0          |           |      |
| Renewals/Replacements         |    | 18,416                        |     | 14,991                                  |    | 18,416                        |    | 3,425      | 22.8      |      |
| General Service Charge        |    | 11,442                        |     | 11,442                                  |    | 11,670                        |    | 228        | 1.9       | 9%   |
| Debt Service                  |    | 0                             |     | 0                                       |    | 0                             |    | 0          |           |      |
| Insurance                     | +  | 7,275                         | ÷.  | 7,275                                   | ÷  | 10,185                        | +  | 2,910      | 40.00     |      |
| Sub-Total Fixed Expenses      | \$ | 37,133                        | \$  | 33,708                                  | \$ | 40,271                        | \$ | 6,563      | 19.4      | 1%   |
| TOTAL EXPENSES                | \$ | 185,399                       | \$  | 163,025                                 | \$ | 151,257                       | \$ | (11,768)   | -7.22     | 2%   |
| Revenue Over/(Under) Expenses | \$ | 0                             | \$  | (25,025)                                | \$ | 0                             | \$ | 25,025     | 0.00      | 0%   |



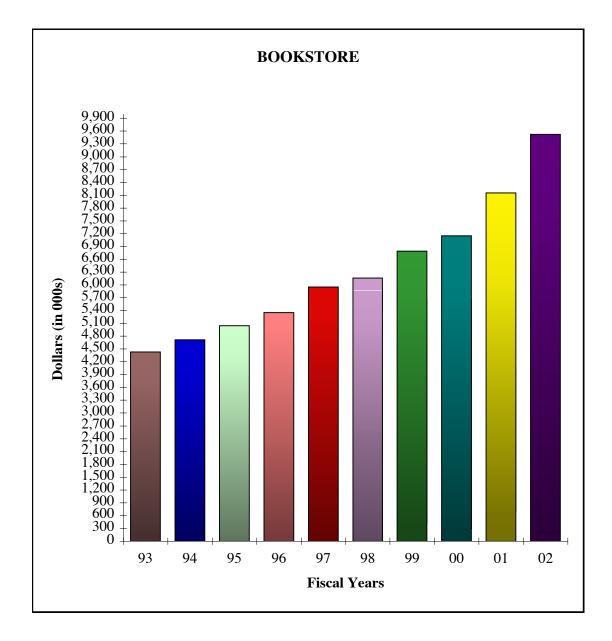


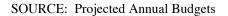


#### UNIVERSITY BOOKSTORE BUDGET FOR 2002-03

|                               |          | 2001-02<br>APPROVED<br>BUDGET | I   | 2001-02<br>PROJECTED<br>BUDGET |    | 2002-03<br>PROPOSED<br>BUDGET |          | \$<br>INC. | %<br>INC. |
|-------------------------------|----------|-------------------------------|-----|--------------------------------|----|-------------------------------|----------|------------|-----------|
| <b>REVENUE:</b>               |          |                               |     |                                |    |                               |          |            |           |
| Sales - Main Campus           | \$       | 8,071,415                     | \$  | 8,878,557                      | \$ | 9,938,842                     | \$       | 1,060,285  | 11.94%    |
| Sales - Firelands             |          | 550,000                       |     | 605,000                        |    | 635,250                       |          | 30,250     | 5.00%     |
| Other Revenue                 |          | 14,961                        | -   | 40,000                         | -  | 35,000                        |          | (5,000)    | -12.50%   |
| TOTAL REVENUE                 | \$       | 8,636,376                     | \$_ | 9,523,557                      | \$ | 10,609,092                    | \$       | 1,085,535  | 11.40%    |
| EXPENSES:                     |          |                               |     |                                |    |                               |          |            |           |
| Salaries and Wages:           |          |                               |     |                                |    |                               |          |            |           |
| Contract                      | \$       | 186,939                       | \$  | 126,506                        | \$ | 172,646                       | \$       | 46,140     | 36.47%    |
| Classified                    |          | 439,654                       |     | 456,022                        |    | 517,352                       |          | 61,330     | 13.45%    |
| Temporary                     |          | 358,520                       |     | 324,575                        |    | 414,581                       |          | 90,006     | 27.73%    |
| Wage/Compensation Pool        |          | 35,798                        |     | 0                              |    | 32,744                        |          | 32,744     |           |
| Sub-Total Salaries & Wages    | \$       | 1,020,911                     | \$_ | 907,103                        | \$ | 1,137,323                     | \$       | 230,220    | 25.38%    |
| Staff Benefits:               |          |                               |     |                                |    |                               |          |            |           |
| Retirement                    | \$       | 115,917                       | \$  | 109,425                        | \$ | 123,727                       | \$       | 14,302     | 13.07%    |
| Other                         |          | 107,751                       | _   | 102,606                        |    | 143,106                       |          | 40,500     | 39.47%    |
| Sub-Total Staff Benefits      | \$       | 223,668                       | \$_ | 212,031                        | \$ | 266,833                       | \$       | 54,802     | 25.85%    |
| Cost of Sales                 | \$       | 6,207,455                     | \$  | 6,828,201                      | \$ | 7,613,346                     | \$       | 785,145    | 11.50%    |
| Operating Expenses:           |          |                               |     |                                |    |                               |          |            |           |
| Supplies                      | \$       | 45,000                        | \$  | 52,000                         | \$ | 55,000                        | \$       | 3,000      | 5.77%     |
| Information and Communication |          | 187,537                       |     | 210,000                        |    | 270,000                       |          | 60,000     | 28.57%    |
| Repairs and Maintenance       |          | 26,127                        |     | 25,000                         |    | 26,000                        |          | 1,000      | 4.00%     |
| Equipment                     |          | 50,000                        |     | 60,000                         |    | 60,000                        |          | 0          | 0.00%     |
| Travel                        |          | 15,500                        |     | 8,000                          |    | 16,000                        |          | 8,000      | 100.00%   |
| Other Expenses                |          | 1,000                         |     | 20,029                         |    | 1,000                         |          | (19,029)   | -95.01%   |
| Sub-Total Operating Expenses  | \$       | 325,164                       | \$_ | 375,029                        | \$ | 428,000                       | \$       | 52,971     | 14.12%    |
| Non-Operating Expenses:       |          |                               |     |                                |    |                               |          |            |           |
| Utilities                     | \$       | 0                             | \$  | 0                              | \$ | 0                             | \$       | 0          |           |
| Facility Charge               |          | 61,108                        |     | 361,108                        |    | 693,884                       |          | 332,776    | 92.15%    |
| Renewals/Replacements         |          | 56,779                        |     | 56,779                         |    | 100,000                       |          | 43,221     | 76.12%    |
| General Service Charge        |          | 217,370                       |     | 217,370                        |    | 221,717                       |          | 4,347      | 2.00%     |
| Debt Service                  |          | 0                             |     | 0                              |    | 0                             |          | 0          |           |
| Insurance                     | <b>.</b> | 1,365                         |     | 1,365                          |    | 1,911                         | <b>.</b> | 546        | 40.00%    |
| Sub-Total Fixed Expenses      | \$       | 336,622                       | \$_ | 636,622                        | \$ | 1,017,512                     | \$       | 380,890    | 59.83%    |
| TOTAL EXPENSES                | \$       | 8,113,820                     | \$_ | 8,958,986                      | \$ | 10,463,014                    | \$       | 1,504,028  | 16.79%    |
| Revenue Over/(Under) Expenses | \$       | 522,556                       | \$  | 564,571                        | \$ | 146,078                       | \$       | (418,493)  | -74.13%   |

<sup>6/14/02</sup> 





#### PEREGRINE SHOP BUDGET FOR 2002-03

|                                   | -  | 2001-02<br>APPROVED<br>BUDGET | ]  | 2001-02<br>PROJECTED<br>BUDGET | 2002-03<br>PROPOSED<br>BUDGET | -  | \$<br>INC.     | %<br>                     |
|-----------------------------------|----|-------------------------------|----|--------------------------------|-------------------------------|----|----------------|---------------------------|
| <b>REVENUE:</b>                   |    |                               |    |                                |                               |    |                |                           |
| Sales                             | \$ | 203,776                       | \$ | 203,776                        | 515,000                       | \$ | 311,224        | 60.43%                    |
| Other Revenue (Bookstore Support) | )  | 20,029                        |    | 19,029                         | 0                             | -  | (20,029)       |                           |
| TOTAL REVENUE                     | \$ | 223,805                       | \$ | 222,805                        | 515,000                       | \$ | 291,195        | 56.54%                    |
| EXPENSES:                         |    |                               |    |                                |                               |    |                |                           |
| Salaries and Wages:               |    |                               |    |                                |                               |    |                |                           |
| Contract                          | \$ | 15,958                        | \$ | 15,958                         | 33,000                        | \$ | 17,042         | 51.64%                    |
| Classified                        |    | 18,501                        |    | 18,501                         | 36,379                        |    | 17,878         | 49.14%                    |
| Temporary                         |    | 12,672                        |    | 12,672                         | 32,000                        |    | 19,328         | 60.40%                    |
| Wage/Compensation Pool            |    | 0                             |    | 0                              | 2,081                         |    | 2,081          |                           |
| Sub-Total Salaries & Wages        | \$ | 47,131                        | \$ | 47,131                         | 103,460                       | \$ | 56,329         | 54.45%                    |
| Staff Benefits:                   |    |                               |    |                                |                               |    |                |                           |
| Retirement                        | \$ | 4,586                         | \$ | 4,586                          | 13,494                        | \$ | 8,908          | 66.01%                    |
| Other                             | Ŧ  | 4,222                         | Ŧ  | 4,222                          | 9,479                         | -  | 5,257          | 55.46%                    |
| Sub-Total Staff Benefits          | \$ | 8,808                         | \$ | 8,808                          | 22,973                        | \$ | 14,165         | 61.66%                    |
| Cost of Sales                     | \$ | 144,900                       | \$ | 144,900                        | 334,750                       | \$ | 189,850        | 56.71%                    |
| Operating Expanses                |    |                               |    |                                |                               |    |                |                           |
| Operating Expenses:<br>Supplies   | \$ | 1,582                         | \$ | 1,582                          | 2,163                         | \$ | 581            | 26.86%                    |
| Information and Communication     | φ  | 1,382<br>5,483                | φ  | 3,483                          | 6,652                         | Ф  | 1,169          | 20.80%<br>17.57%          |
|                                   |    | 500                           |    | 5,485<br>500                   | 500                           |    | 1,109          | 0.00%                     |
| Repairs and Maintenance           |    | 1,500                         |    | 2,500                          | 2,000                         |    | 500            | 25.00%                    |
| Equipment<br>Travel               |    |                               |    |                                | 2,000                         |    |                |                           |
|                                   |    | 300                           |    | 300                            |                               |    | 500            | 62.50%                    |
| Other Expenses                    | \$ | 1,000 10,365                  | \$ | 1,000 9,365                    | 500 12,615                    | \$ | (500)<br>2,250 | <u>-100.00%</u><br>17.84% |
| Sub-Total Operating Expenses      | Ф. | 10,303                        | Э  | 9,303                          | 12,013                        | Э_ | 2,230          | 17.84%                    |
| Non-Operating Expenses:           |    |                               |    |                                |                               |    |                |                           |
| Utilities                         | \$ | 0                             | \$ | 0                              | 0                             | \$ | 0              |                           |
| Facility Charge (Union)           |    | 12,500                        |    | 12,500                         | 25,000                        |    | 12,500         | 50.00%                    |
| Renewals/Replacements             |    | 0                             |    | 0                              | 6,000                         |    | 6,000          |                           |
| General Service Charge            |    | 0                             |    | 0                              | 10,000                        |    | 10,000         |                           |
| Debt Service                      |    | 0                             |    | 0                              | 0                             |    | 0              |                           |
| Insurance                         |    | 101                           |    | 101                            | 202                           |    | 101            | 50.00%                    |
| Sub-Total Fixed Expenses          | \$ | 12,601                        | \$ | 12,601                         | 41,202                        | \$ | 28,601         | 69.42%                    |
| TOTAL EXPENSES                    | \$ | 223,805                       | \$ | 222,805                        | 515,000                       | \$ | 291,195        | 56.54%                    |
| Revenue Over/(Under) Expenses     | \$ | 0                             | \$ | 0                              | 0                             | \$ | 0              |                           |

### AUXILIARY ACCUMULATED BALANCES

June 30, 2001

|                       | NET AVAIL<br>BALANCES<br><u>6/30/01</u> | F  | CUMULATED<br>RENEWALS/<br>EPLACEM'TS<br><u>6/30/01</u> | RE | 2001-02<br>ENEWALS/<br>PLACEM'TS | A  | 2001-02<br>APPROVED<br><u>AIPs</u> |      | PROJECTED<br>VAIL BALANCE<br><u>6/30/02</u> |
|-----------------------|---|----|--|----|----------------------------------|----|------------------------------------|------|---|
| OTHER AUXILIARIES:    |   |    |  |    |                                  |    |                                    |      |   |
| Bookstore             | \$<br>2,417,622                         | \$ | 593,910  | \$ | 56,779                           | \$ | 1,944,000                          | * \$ | 1,124,311                                   |
| Central Stores        | (271,367)                               |    | 203,199  |    | 12,115                           |    |                                    |      | (56,053)                                    |
| Parking Services      | 487,542                                 |    | 77,787   |    | 13,086                           |    | 650                                |      | 577,765                                     |
| Shuttle Service       | -                                       |    | 68,824   |    | 66,000                           |    |                                    |      | 134,824                                     |
| Park Serv - Firelands | 63,035                                  |    | -  |    |                                  |    |                                    |      | 63,035                                      |
| Telecommunications    | 510,665                                 |    | 407,258  |    |                                  |    |                                    |      | 917,923                                     |
| Printing services     | 89,964                                  |    | 158,700  |    | 13,726                           |    | 67,495                             | *    | 194,895                                     |
| Transportation        | (59,392)                                |    | 151,168  |    | 18,416                           |    |                                    |      | 110,192                                     |
| Golf Course           | 148,738                                 |    | 19,756   |    | 13,500                           |    | 49,000                             |      | 132,994                                     |
| Rental Properties     | 48,204                                  |    | 26,852   |    |                                  |    |                                    |      | 75,056                                      |
| Total                 | \$<br>3,435,011                         | \$ | 1,707,454  | \$ | 193,622                          | \$ | 2,061,145                          | \$   | 3,274,942                                   |
|                       |   |    |  |    |                                  |    |                                    |      |   |

\*Includes the following capital contributions to the Union approved by BOT 12/11/01:

| Bookstore | \$<br>1,700,000 |
|-----------|-----------------|
| Printing  | \$<br>50,000    |

\$