21 Credit Hours Required*:

1. **ECON 2000**  Introduction to Economics (3)  
   (or any higher-level ECON course)

2. **One of the following:**  (3)  
   - ACCT 2000  Accounting Concepts for Non-business Students  
   - ACCT 2210  Accounting and Business Concepts I  
   - MGMT 3050  Principles of Organization and Management

3. **MKT 3000**  Principles of Marketing for Non-Business Majors (3) or  
   **MKT 2010**  Introduction to Marketing Management (3)

4. **MKT 3020**  Consumer Behavior (3)

5. **Three of the following:**  (9)  
   - MKT 3200  Marketing Research  
   - MKT 3500  Business-to-Business Marketing  
   - MKT 4000  Topics in Marketing  
   - MKT 4050  Services Marketing  
   - MKT 4080  Introduction to Promotion ** or ** MKT 4100  Marketing Communication and Promotion **
   - MKT 4120  Advertising Management  
   - MKT 4150  Managing the Service Experience  
   - MKT 4160  Servicescape Design  
   - MKT 4250  Creativity in Marketing  
   - MKT 4300  Retail Management  
   - MKT 4350  Marketing on the Internet  
   - MKT 4400  Professional Selling  
   - MKT 4420  Sales Management  
   - MKT 4450  Product Planning  
   - MKT 4550  International Marketing

**Notes:**

* Students must achieve a grade of C or better in all courses taken for the minor.  
** Credit is not allowed for both MKT 4080 and MKT 4100.

All students must complete at least 15 credit hours toward the minor that are not counted in the student’s major or specialization or in another minor. Substitute courses must be approved by the department.

The total number of hours earned in College of Business Administration courses may not exceed 25 percent or 30 hours of the 122 minimum needed for graduation, counting the major and minor (six hours of STAT and nine hours of ECON are exempt from this limitation).

Students must meet prerequisites in effect at the time of course enrollment.

**For further information contact:**

Dr. Susan Kleine, Chair  
Department of Marketing  
234 Business Administration Building  
(419) 372-2041
Frequently Asked Questions About the Marketing Minor

Where do I sign up to have a minor in Marketing?

You sign up for your minor in your college office (the college office of your major). It is generally recommended that you check after a few weeks to make sure the minor declaration has been processed.

If I am a Marketing minor, does this guarantee that I will gain admittance to the Marketing course I choose?

Generally speaking, our Marketing courses are popular and often in high demand. Therefore, there is not always a sufficient number of sections of certain courses to accommodate student demand in any given semester. Since we are also concerned about the quality of the educational experience in our courses, we are committed to maintaining the class sizes necessary to ensure this quality. While every effort will be made to accommodate your preferences, some degree of flexibility should be maintained with respect to both the courses you elect to take and the semester in which you take them.

Who should I contact if I have questions about the Marketing minor?

You may contact the Department of Marketing at 372-2041 to make an appointment with the Marketing Department Chair.