

BGSU FY 2023 Proposed Budgets

Office of Finance
& Administration

June 2022

BGSU FY 2023 Proposed Budgets

Educational &
General Budgets
(Bowling Green &
Firelands Campus)

General Fee &
Related
Auxiliary Budgets

Resident & Dining
Hall Budgets

Miscellaneous
Auxiliary Budgets

**BGSU - Proposed Budgets
Fiscal Year 2023**

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PROPOSED FY 2023
BOWLING GREEN &
FIRELANDS CAMPUS
BUDGETS

**Proposed to
Board of Trustees**

Prepared by the Office of
Finance and Administration

June 2022

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Budget

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BOWLING GREEN STATE UNIVERSITY
Board of Trustees
June 23, 2022
Background Information for Resolution 2022

Fiscal Year 2023 Budgets – Bowling Green and Firelands Campuses

On March 9, 2020, Ohio Governor Mike DeWine declared a State of Emergency after 3 people tested positive for COVID 19 in Ohio. In the weeks and months that followed, Ohioans and faculty, staff and students of BGSU have bravely faced the challenges posed by a global pandemic and the economic impact that soon followed.

The May 10, 2022 Financial Report issued by the Ohio Office of Budget and Management stated the following: “According to the April 20, 2022 report of the Federal Reserve’s Beige Book, the economy in the Fourth District, which includes Ohio, continued to grow, although at a modest pace...Overall demand for business services and consumer goods remained strong; however, more consumers are concerned about rising prices and therefore slowed spending.” The report continues: “The consensus among forecasters is for moderate growth in the second quarter of calendar year 2022. Global supply chain issues remain, and many companies are raising prices to counter the increased costs of labor and intermediary products. Likewise, inflation continues to be a challenge. The Federal Reserve raised interest rates for the second time this year to rein in prices and slow the economy.”

Ohio’s unemployment rate stood at 4.0 percent in April 2022 reflecting a slight decrease compared to the April 2021 rate of 4.7 percent.

The state’s financial performance through the end of April 2022 showed current year general fund revenue up by \$2.4 billion (7.8 percent) over prior year’s actual, while expenditures through the same period were up \$1.2 billion (4.2 percent).

The Governor’s budget for FY 2022 and FY 2023, as introduced, proposed a 1.0 percent increase in state share of instruction (SSI) for FY 2022 and a 0.9 percent increase for FY 2023.

When taken together, these data points all point to a continued mixed picture for Ohio’s economy for the next 12-15 months.

It is in this context that BGSU proposed budgets for FY 2023 were prepared and presented for consideration.

Background

The following narrative describes the detailed budgets contained in the **BGSU FY 2023 Proposed Budget Book**. Please refer to the pages contained in the FY 2023 budget book under the applicable tab as you read through the following discussion.

Executive Summary Tab (All Funds Budget Summary)

Significant Changes Expected in FY 2023 vs. FY 2022 (see page 2 of 4 in Executive Summary section with numbered explanatory comments below describing the \$ and/or % changes):

Revenue Notes:

1. BGSU (combined campuses) expects an increase in State Share of Instruction (SSI). Based on initial projections provided by the Ohio Department of Higher Education (ODHE), BGSU is projecting an increase of \$3.1 million (3.7 percent) in FY 2023. This increase is attributable to the following:
 - An anticipated 0.9 percent increase, or approximately \$715 thousand represents the State of Ohio's proposed budget bill SSI increase for FY 2023.
 - Approximately \$2.4 million (3.0 percent) represents BGSU's continued performance in successful course completion and degrees granted relative to peers.
2. BGSU (combined campuses) expects an overall increase of \$4.1 million (2.0 percent) of tuition, non-resident fees, and general fee revenue over the prior year (as approved by the Board of Trustees at the May 20, 2022 meeting). The revenue increase is due to the tuition and general fee rate increases for continuing students and tuition guarantee students, in addition to projected revenue from new programs. See detailed explanation and a **revenue roll-forward** later in this background.
3. In Other Income, the combined campuses are expecting an increase of \$4.6 million (3.9 percent) primarily in the auxiliary units due to anticipated higher occupancy in residence halls with the reinstatement of the second year residency requirement (temporarily lifted during FY 2021 and FY 2022 to increase social distancing and de-densify residence halls due to COVID), residence life average housing rate increase of 2.3 percent for FY 2023, slowly recovering sales in Falcon Outfitters and Student Union conferences and events, and the new club sports programs.

4. In total, from all sources, the combined BGSU campuses are expecting an increase of \$12.0 million (2.9 percent) in funds available (revenue) over the prior year budget from all funds.

Expenditure Notes:

5. Approximately \$8.6 million (4.0 percent) is proposed for increases to salary, wages and benefits. Of the proposed increase in salary and wages of \$6.9 million, \$6.1 million supports salary pools for faculty and staff while \$833 thousand provides support for salary and wages for new programs or new initiatives:
 - \$3.0 million or 3.8 percent pool is provided for faculty merit increases, promotion and tenure.
 - \$2.2 million or 4.4 percent is provided for administrative staff increases. This consists of a merit pool of 2.75 percent and \$489 thousand for new program positions and/or targeted market increase amounts.
 - \$783 thousand or 4.4 percent is provided for classified staff increases. This consists of a 2.75 percent across-the-board pool and \$380 thousand for new program positions and/or targeted market increase amounts.
 - DPT: \$833 thousand is provided for faculty/staff positions to support the program in the year of launch.
6. Approximately \$3.7 million (2.6 percent) increase is proposed in operating expense categories including supplies, travel and professional development, utilities, and equipment and consulting. For the Bowling Green Campus, the increase is attributable to providing operating support for the new DPT program (approximately \$909 thousand), and providing additional scholarship support (approximately \$250 thousand). For the auxiliary units, the increase is primarily attributable to Residence Life, where increased operating expenses result from anticipated occupancy increases for FY 2023 (approximately \$2.3 million).
7. In total, the combined BGSU campuses are expecting an increase in total funds applied (expenditures) of \$12.0 million (2.9 percent).

Introduction – Unrestricted Operating Budgets

The University's unrestricted operating budgets are called "educational and general" budgets, or abbreviated as "E & G" budgets. Each campus functions under a separate, stand-alone E & G budget which reflects the respective revenues and expenses expected

for each campus. The E & G budget provides support for all academic, administrative and general support departments (e.g., Department of English, or Chemistry or Biology, Dean’s offices, Library, Payroll, Purchasing, Provost Office, Campus Operations, etc.) See the Educational and General tab for the E&G budget discussed below.

Bowling Green Campus

Please refer to the Proposed Budget Book where detailed explanatory notes are provided on the page following each budget explaining changes over the prior year’s budget.

Revenue Rollforward:

The details provided below provide a detailed mathematical path from the FY 2022 budgeted tuition category totals to the FY 2023 budgeted tuition category totals (rounded):

Instructional Fees - Undergraduate:

| | |
|--|----------------|
| • Adjust FY 2023 budget to reflect FY 2022 actual* | (\$2,259,000) |
| • Impact of tuition rate increases and improving retention | 1,775,000 |
| • Adjust for projected enrollment increases | <u>803,000</u> |
| Incremental Increase in Instructional Fee Revenue - UG | \$ 319,000 |

Instructional Fees – Graduate:

| | |
|--|------------------|
| • Adjust FY 2023 budget to reflect FY 2022 actual* | \$ (499,000) |
| • Impact of tuition rate increase | 843,000 |
| • Adjust for projected enrollment from new program | <u>3,250,000</u> |
| Incremental Increase in Instructional Fee Revenue – Graduate | \$ 3,594,000 |

Non-resident Fees:

| | |
|--|-------------------|
| • Adjust FY 2023 budget to reflect FY 2022 actual* | <u>\$ 425,000</u> |
| Incremental Increase in Non-resident Fees: | \$ 425,000 |

General fees:

| | |
|--|-------------------|
| • Impact of tuition rate increases and improving retention | <u>\$ 275,000</u> |
|--|-------------------|

Total Instructional Tuition and Fees – FY 2023 Increase \$ 4,613,000

* This adjustment is necessary as a first step to right-size last year’s budget to match last year’s actual revenue. Said another way, we must first address last year’s budget to actual positive or negative variances before any changes in tuition rates or enrollment volume are applied.

Note: Assumes undergraduate and graduate enrollment held flat to prior year budget, with the exception of new programs.

Note: As approved by the Board of Trustees on May 20 , 2022, the FY 2023 proposed budget as presented includes an instructional and general fee increase of 2.0 percent for in-state, undergraduate continuing students (those not included in the Falcon Tuition Guarantee Plan) and an increase of 4.6 percent for in-state, undergraduate instructional and general fees (consisting of the permitted proposed General Assembly 2.0 percent increase, and 2.6 percent for the average 36-month rate of inflation as measured by the Consumer Price Index) for Cohort 5 of the Falcon Tuition Guarantee Plan. In addition, the FY 2023 proposed budget as presented includes an instructional and general fee increase of 5.0 percent for in-state, graduate students as approved by the Board on May 20, 2022.

Expenditures:

The approved Collective Bargaining Agreement with the BGSU-FA calls for a 2.5 percent pool to be provided for those faculty deemed to be performing at or above expectations as follows: 1.0 percent across the board/fixed market, and 1.5 percent merit/fixed market and promotion and tenure funds have also been provided. Compensation pools of 2.75 percent have also been provided for all other employee groups. Associated budgeted benefits have also been increased reflecting the compensation increases.

Other Related Matters:

The financial challenges facing the University in recent years have made significant, base budgeted, new initiatives difficult. BGSU has utilized one-time funds – when available - in previous years for investment in areas of high need such as recruitment, retention or to launch new degree programs. That practice is expected to continue.

Firelands Campus

While no significant new programs are planned on the Firelands campus, the Firelands Pathways program continues to provide an opportunity for continued enrollment growth. The Pathways program allows students seeking a traditional, residential campus experience and a four year degree an opportunity to start their first year on the Bowling Green campus as a residential student enrolled as a Firelands campus student as part of a dedicated cohort. Upon successful completion of the first year, Pathways students are automatically enrolled as Bowling Green campus students and pursue the remainder of their four-year degree as a regular Bowling Green campus student. Enrollment in the Pathway Program for fall 2022 remains strong with budgeted projected enrollment of 288 students.

Revenues:

Enrollment projections for FY 2023 reflect a 10 percent reduction in continuing undergraduate students (students not enrolled in a Tuition Guarantee Plan), and a 5 percent reduction in College Credit Plus students. The fall 2022 Tuition Guarantee cohort is projected to add 98 new FTE's.

Overall, total resources available at Firelands for FY 2023 as compared to FY 2022 are expected to decrease by \$502 thousand or -3.8 percent.

Expenditures:

Consistent with the Bowling Green Campus, funding is provided per the Collective Bargaining Agreement with the BGSU-FA for a 2.5 percent pool to be provided for those faculty deemed to be performing at or above expectations as follows: 1.0 percent across the board/fixed market, and 1.5 percent merit/fixed market. Promotion and tenure funds have also been provided. Consistent with the Bowling Green Campus, compensation pools of 2.75 percent have also been provided for all other employee groups. Associated budgeted benefits have also been increased reflecting the compensation increases.

See budget notes included in the materials for explanations regarding individual line adjustments included in the operating section of the budget.

Alternatives and Consequences

A budget represents the assignment of financial and human resources to strategic University priorities. It serves as the financial road map for operating the University during the Fiscal Year. Without an operating budget, there is little ability to properly direct resources or measure financial performance of departments, divisions, or the University as a whole.

Specific Recommendation and Justification

It is recommended that the proposed budgets for the Bowling Green and the Firelands Campuses as presented be approved by the Board of Trustees and implemented for Fiscal Year 2023.

Timetable and Action Required

Approval by the Board of Trustees is requested at its June 23, 2022 meeting.

BOWLING GREEN STATE UNIVERSITY
Board of Trustees
June 23, 2022
Resolution 2022

BOARD OF TRUSTEES

Approval of Fiscal Year 2023 Budgets – Bowling Green and Firelands Campuses

MOTION: _____ moved and _____ seconded that:

WHEREAS, an annual budget is prepared to provide a financial plan to guide the University for the next fiscal year; and

WHEREAS, the University’s unrestricted Educational and General (E & G) Budgets reflect expected state appropriations in Fiscal Year 2023 of \$82.5 million (\$3.1 million or 3.9 percent increase in funding over prior year budget) for the Bowling Green Campus; and \$4.5 million (remaining flat compared to prior year budget) for the Firelands Campus; and

WHEREAS, the Bowling Green E & G Budget provides \$206.8 million from total tuition and general fees (\$4.6 million or 2.3 percent increase over prior year) reflecting the anticipated impact of the Falcon Tuition Guarantee Plan related tuition increase, and the tuition increase for continuing students (not included in a Falcon Tuition Guarantee Plan), and revenue from new programs; and

WHEREAS, the Firelands E & G Budget reflects \$7.9 million from total tuition and general fees (\$502 thousand or 6.0 percent decrease over prior year) reflecting anticipated enrollment decreases; offset by the anticipated impact of the Falcon Tuition Guarantee Plan related tuition increase, and the tuition increase for continuing students; and

WHEREAS, both campus budgets include faculty merit compensation pools, promotion/tenure pools, staff compensation pools and associated benefit adjustments, as described more fully in the background to the resolution; and

WHEREAS, the combined, total revenues for Bowling Green State University of \$433.8 million as fully described in the detailed budget provided in the ***BGSU FY 2023 Proposed Budgets Book*** have been proposed;

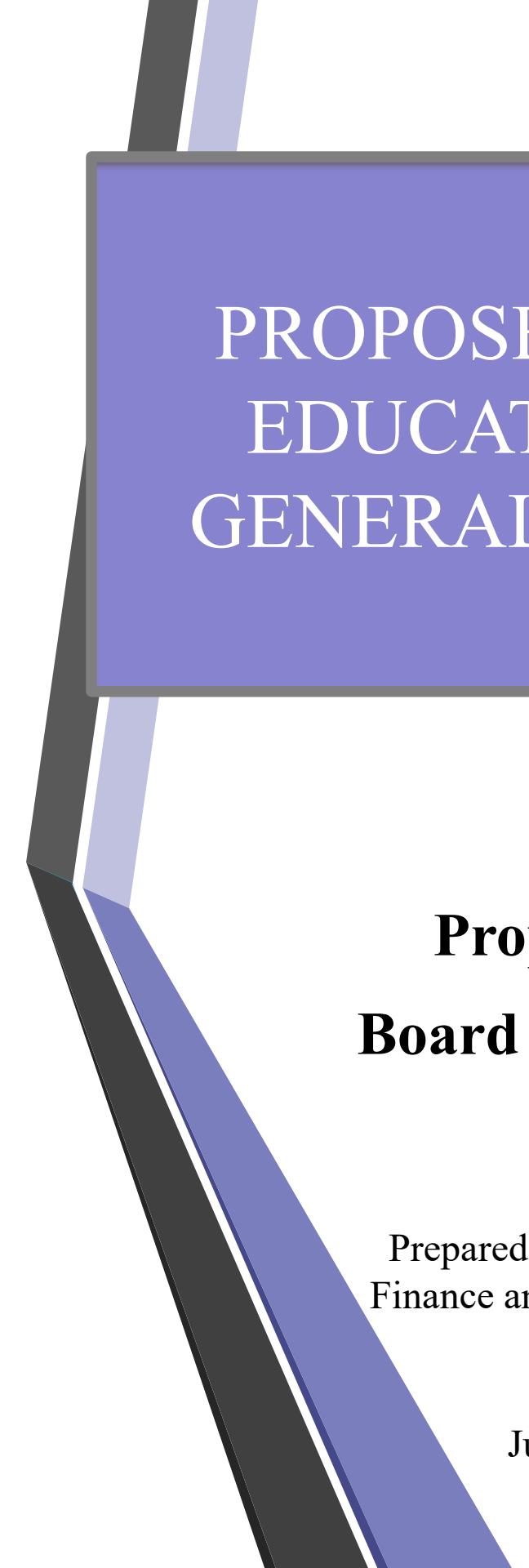
NOW, THEREFORE BE IT RESOLVED, that the Bowling Green State University Board of Trustees approves the Fiscal Year 2023 Educational and General Budgets, the General Fee and Related Auxiliary Budgets, the Miscellaneous Auxiliary Budgets, the Residence Hall Budget, and the Dining Hall Budget as fully described in the detailed budgets provided in the proposed *BGSU FY 2023 Proposed Budgets Book* for the Bowling Green and Firelands Campuses.

(ROLL CALL VOTE)

Action _____

Date of Action _____

For the Board of Trustees _____



PROPOSED FY 2023 EDUCATIONAL & GENERAL BUDGETS

**Proposed to
Board of Trustees**

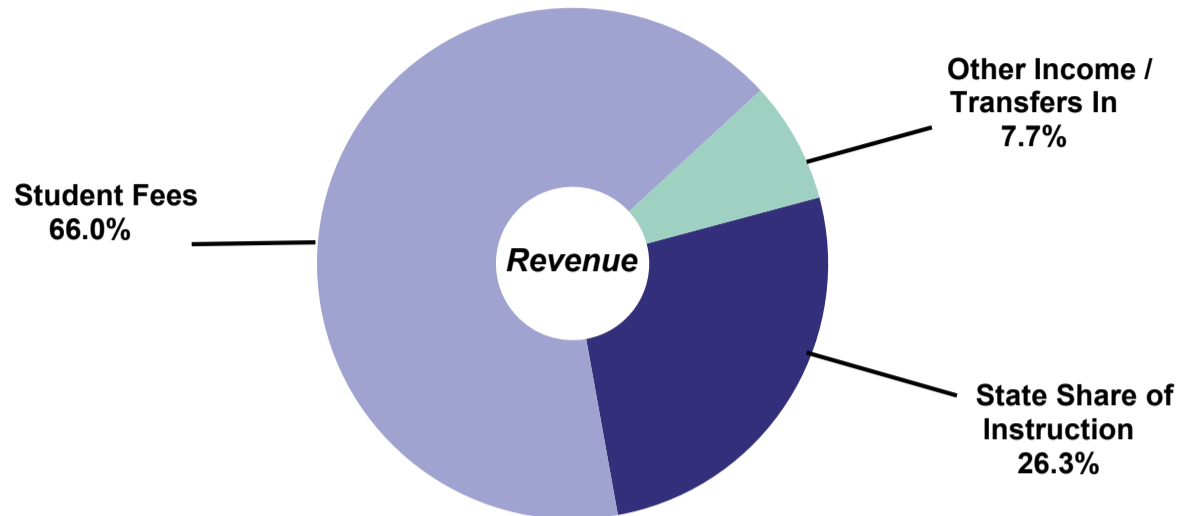
Prepared by the Office of
Finance and Administration

June 2022

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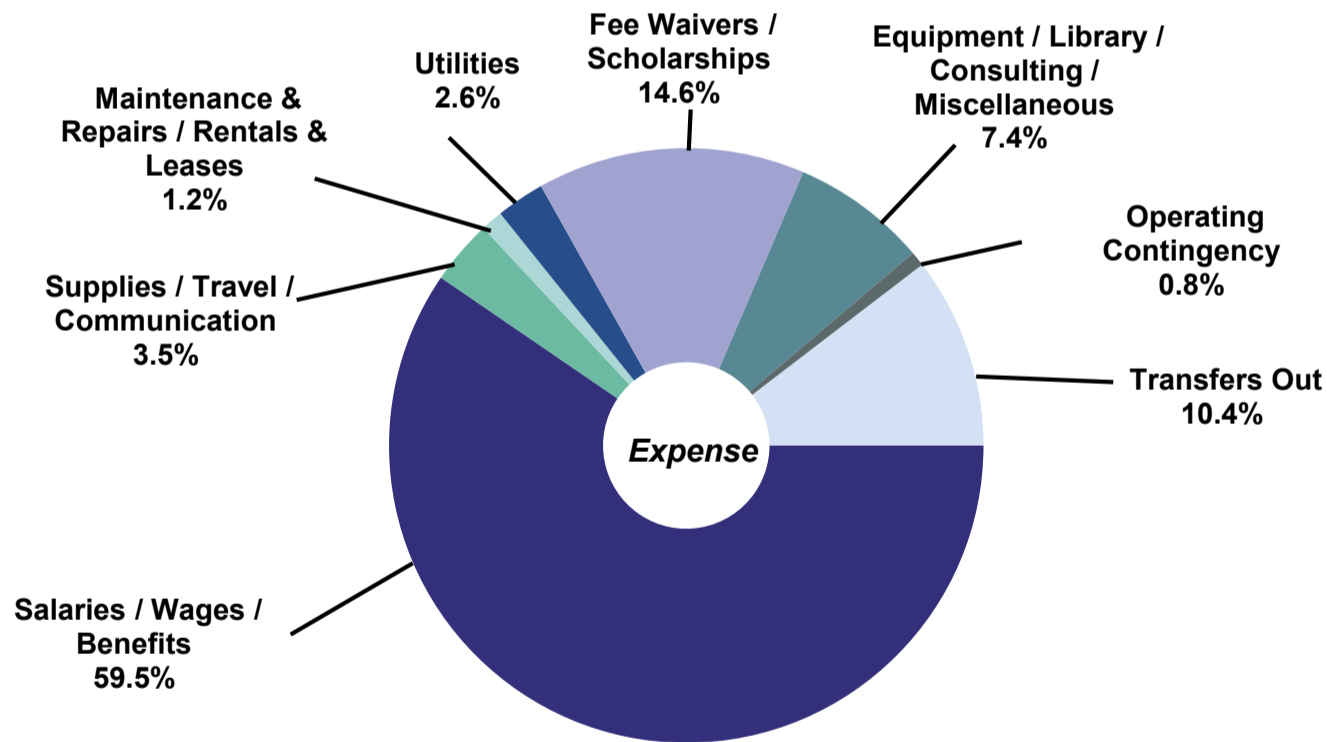
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BGSU Educational & General Revenue & Expense Summary
Bowling Green Campus FY 2023
Grand Total \$313,375,596



| Revenue Source | Budget | Percentage |
|-----------------------------|----------------------|---------------|
| State Share of Instruction | \$82,503,009 | 26.3% |
| Student Fees | \$206,824,814 | 66.0% |
| Other Income / Transfers In | \$24,047,773 | 7.7% |
| Total | \$313,375,596 | 100.0% |

Grand Total \$313,375,596



| Expense | Budget | Percentage |
|--|----------------------|---------------|
| Salaries / Wages / Benefits | \$186,605,317 | 59.5% |
| Supplies / Travel / Communication | \$10,970,975 | 3.5% |
| Maintenance & Repairs / Rentals & Leases | \$3,740,575 | 1.2% |
| Utilities | \$8,253,063 | 2.6% |
| Fee Waivers / Scholarships | \$45,643,984 | 14.6% |
| Equipment / Library / Consulting / Miscellaneous | \$23,081,941 | 7.4% |
| Operating Contingency | \$2,491,648 | 0.8% |
| Transfers Out | \$32,588,093 | 10.4% |
| Total | \$313,375,596 | 100.0% |

Current Unrestricted Educational & General Expenditures Budget
Fiscal Year 2023 Compared to Fiscal Year 2022
Bowling Green Campus (Fund: 10000)

| | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC / (DECR) | % INC / (DECR) | % of Total Funds Available | BUDGET NOTE |
|--|--|--|----------------------------|---------------------------|---|------------------------|
| Revenue: | | | | | | |
| State Share of Instruction | \$ 79,402,642 | \$ 82,503,009 | \$ 3,100,367 | 3.9% | 26.3% | [1] |
| Total State Share | 79,402,642 | 82,503,009 | 3,100,367 | 3.9% | 26.3% | |
| Instructional Fees (Undergraduate) | 137,864,274 | 138,183,443 | 319,169 | 0.2% | 44.1% | [2] |
| Instructional Fees (Graduate) | 23,689,720 | 27,284,064 | 3,594,344 | 15.2% | 8.7% | [3] |
| Non-Resident Fees | 15,124,517 | 15,549,525 | 425,008 | 2.8% | 5.0% | [4] |
| General Fees | 25,532,783 | 25,807,782 | 274,999 | 1.1% | 8.2% | [5] |
| Total Tuition & Fees | 202,211,294 | 206,824,814 | 4,613,520 | 2.3% | 66.0% | |
| Other Income | 15,928,862 | 15,953,862 | 25,000 | 0.2% | 5.1% | |
| Total Revenues | 297,542,798 | 305,281,685 | 7,738,887 | 2.6% | 97.4% | |
| Transfers In from Other Funds | 7,884,538 | 8,093,911 | 209,373 | 2.7% | 2.6% | |
| Total Funds Available | 305,427,336 | 313,375,596 | 7,948,260 | 2.6% | 100.0% | |
| Expense: | | | | | | |
| Salaries & Wages | | | | | | |
| Faculty Salaries | 80,547,605 | 83,581,382 | 3,033,777 | 3.8% | 26.7% | [6] |
| Admin/Professional Salaries | 30,616,911 | 32,067,362 | 1,450,451 | 4.7% | 10.2% | [7] |
| Classified Wages | 15,991,075 | 16,810,527 | 819,452 | 5.1% | 5.4% | [7] |
| Fellowships/Graduate Assistants | 10,070,778 | 10,070,778 | - | 0.0% | 3.2% | |
| Student Assistant Wages | 2,234,911 | 2,234,911 | - | 0.0% | 0.7% | |
| Sub-Total Salaries & Wages | 139,461,280 | 144,764,960 | 5,303,680 | 3.8% | 46.2% | |
| Employee Benefits | 40,550,455 | 41,840,357 | 1,289,902 | 3.2% | 13.4% | [7] |
| Sub-Total Salaries, Wages & Benefits | 180,011,735 | 186,605,317 | 6,593,582 | 3.7% | 59.5% | |
| Operating Expenses | | | | | | |
| Supplies | 5,365,361 | 5,365,361 | - | 0.0% | 1.7% | |
| Travel/Meals/Professional Development | 1,401,566 | 1,401,566 | - | 0.0% | 0.4% | |
| Information & Communication | 4,204,048 | 4,204,048 | - | 0.0% | 1.3% | |
| Maintenance & Repairs / Rentals & Leases | 3,740,575 | 3,740,575 | - | 0.0% | 1.2% | |
| Utilities | 8,253,063 | 8,253,063 | - | 0.0% | 2.6% | |
| Fee Waivers / Graduate Assistants | 12,692,148 | 12,692,148 | - | 0.0% | 4.1% | |
| Scholarships | 32,701,836 | 32,951,836 | 250,000 | 0.8% | 10.5% | [8] |
| Equipment/Library/Consulting/Misc. | 22,173,398 | 23,081,941 | 908,543 | 4.1% | 7.4% | [8] |
| Sub-Total Operating Expenses | 90,531,995 | 91,690,538 | 1,158,543 | 1.3% | 29.3% | |
| Total Salaries, Wages, Benefits & Op. Expenses | 270,543,730 | 278,295,855 | 7,752,125 | 2.9% | 88.8% | |
| Operating Contingency | 2,491,648 | 2,491,648 | - | 0.0% | 0.8% | |
| Total Unrestricted E & G Expenses | 273,035,378 | 280,787,503 | 7,752,125 | 2.8% | 89.6% | |
| Transfers Out to Other Funds | 32,391,958 | 32,588,093 | 196,135 | 0.6% | 10.4% | [9] |
| Total Funds Applied | 305,427,336 | 313,375,596 | 7,948,260 | 2.6% | 100.0% | |
| Net Funds Available Less Funds Applied | \$ - | \$ - | \$ - | 0.0% | 0.0% | |

Notes:

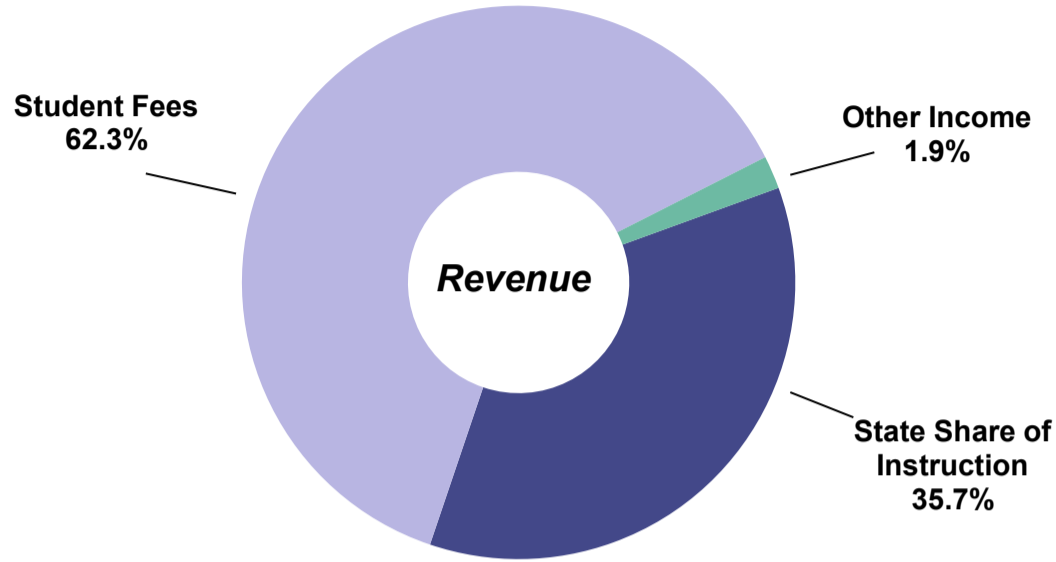
- * See budget notes on page 3.
- * See background to Board action resolution for description and discussion of significant changes.

Notes: E & G Budget FY 2023

- [1] Includes an increase in SSI from \$79,402,642 to \$82,503,009, or an increase of \$3,100,367 (3.9%). Approximately \$715,000 of the increase represents the State of Ohio's FY 2022 - 2023 biennial budget bill increase of .9 percent for FY 2023, and approximately \$2,385,000 represents BGSU's continued performance relative to other state universities.
- [2] An overall increase in undergraduate instructional fees for FY 2023 reflects an adjustment (decrease) to FY 2022 actual revenue and enrollments, incremental revenue from the approved tuition increase for continuing students (2%) and approved tuition increase for the Fall 2022 Cohort of the Falcon Tuition Guarantee (4.6%). Assumes overall flat enrollment for FY 2023 budget compared to FY 2022 budget.
- [3] Graduate instructional fees reflect an adjustment (decrease) to FY 2022 actual revenue and enrollments, projected revenue from new programs, and the approved tuition increase of 5% for FY 2023.
- [4] Non-resident fee increase is based on FY 2022 actual revenue and enrollments and projected FY 2023 enrollments. No change in fees was proposed for FY 2023.
- [5] General Fee revenue increase is based on the impact of tuition rate increases noted above in [1] that apply to general fees as well for continuing students and the Fall 2023 Cohort of the Falcon Tuition Guarantee.
- [6] Per the Collective Bargaining Agreement with the BGSU-FA, includes compensation pools of 1.0% across the board/fixed market, and 1.5% merit/fixed market. Promotions and tenure funds of .38% are also included.
- [7] Compensation pools of 2.75% across the board increases for all other (non-faculty) staff are included.
- [8] Operating expenses reflect an overall increase in FY 2023 of \$1,158,543 or 1.3%. Approximately \$250,000 is to provide additional funding for undergraduate scholarships, and approximately \$909,000 is due to costs associated with new programs.
- [9] Increase in Transfers Out to Other Funds reflects internal reallocations for budgeted debt service, general fees and renewals and replacements.

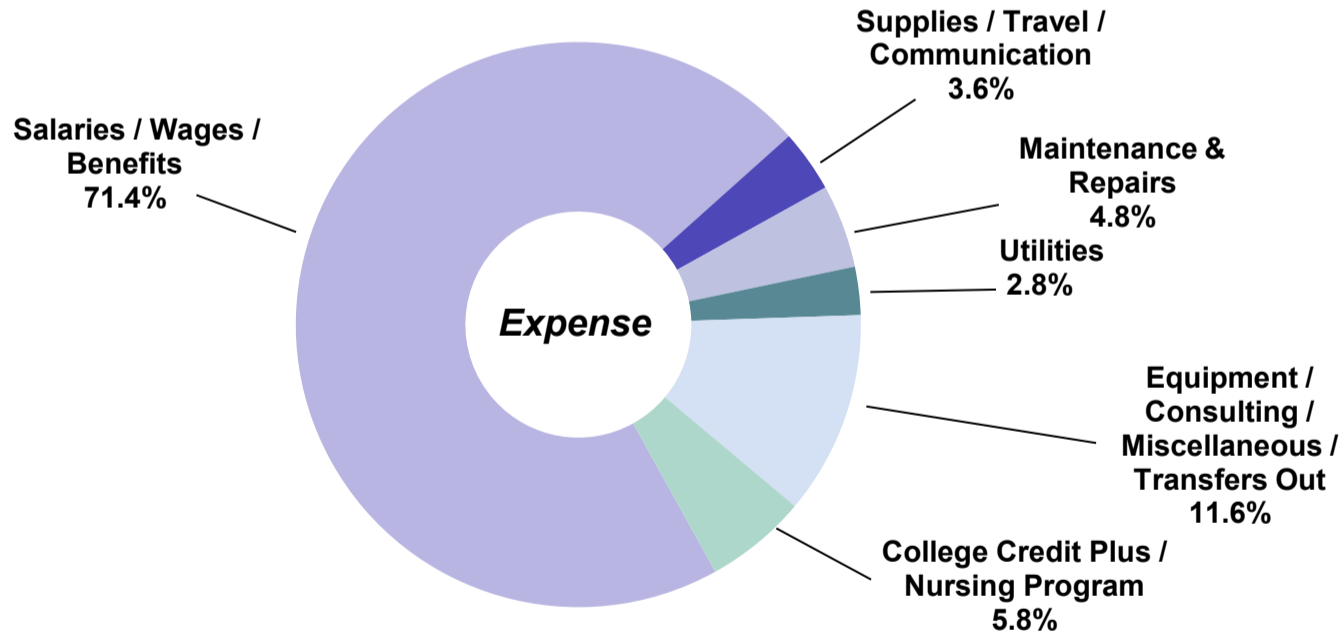
**BGSU Educational & General Revenue & Expense Summary
Firelands Campus FY 2023**

Grand Total \$12,604,123



| Revenue Source | Budget | Percentage |
|----------------------------|---------------------|---------------|
| State Share of Instruction | \$4,505,505 | 35.7% |
| Student Fees | \$7,856,009 | 62.3% |
| Other Income | \$242,609 | 1.9% |
| Total | \$12,604,123 | 100.0% |

Grand Total \$12,604,123



| Expense | Budget | Percentage |
|--|---------------------|---------------|
| Salaries / Wages / Benefits | \$9,004,119 | 71.4% |
| Supplies / Travel / Communication | \$448,131 | 3.6% |
| Maintenance & Repairs | \$601,359 | 4.8% |
| Utilities | \$347,000 | 2.8% |
| Equipment / Consulting / Miscellaneous / Transfers Out | \$1,467,440 | 11.6% |
| College Credit Plus / Nursing Program | \$736,074 | 5.8% |
| Total | \$12,604,123 | 100.0% |

**Current Unrestricted Educational & General Expenditures Budget
Fiscal Year 2023 Compared to Fiscal Year 2022
Firelands Campus (Fund: 11000)**

| | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC / (DECR) | % INC / (DECR) | % of Total Funds Available | BUDGET NOTE |
|---|--|--|----------------------------|---------------------------|---|------------------------|
| REVENUE: | | | | | | |
| State Share of Instruction | \$ 4,505,505 | \$ 4,505,505 | \$ - | 0.0% | 35.7% | [1] |
| Total State Share | 4,505,505 | 4,505,505 | - | 0.0% | 35.7% | |
| Instructional Fees | 8,019,088 | 7,567,528 | (451,560) | (5.6%) | 60.0% | [2] |
| General Fees | 331,199 | 283,481 | (47,718) | (14.4%) | 2.2% | [2] |
| Continuing Education | 7,500 | 5,000 | (2,500) | (33.3%) | 0.0% | [3] |
| Total Tuition & Fees | 8,357,787 | 7,856,009 | (501,778) | (6.0%) | 62.3% | |
| Other Income | 242,484 | 242,609 | 125 | 0.1% | 1.9% | [3] |
| Total Funds Available | 13,105,776 | 12,604,123 | (501,653) | (3.8%) | 100.0% | |
| EXPENSE: | | | | | | |
| Salaries and Wages: | | | | | | |
| Contract Salaries - Faculty | 3,919,622 | 4,029,671 | 110,049 | 2.8% | 32.0% | [4] |
| Contract Salaries - Administrative | 1,651,941 | 1,719,631 | 67,690 | 4.1% | 13.6% | [5] |
| Classified Salaries | 816,148 | 846,746 | 30,598 | 3.7% | 6.7% | [5] |
| Students / Temporary | 246,574 | 146,884 | (99,690) | (40.4%) | 1.2% | [6] |
| Sub-total Salaries & Wages | 6,634,285 | 6,742,932 | 108,647 | 1.6% | 53.5% | |
| Employee Benefits | 2,218,352 | 2,261,187 | 42,835 | 1.9% | 17.9% | [7] |
| Sub-total Salaries, Wages & Benefits | 8,852,637 | 9,004,119 | 151,482 | 1.7% | 71.4% | |
| Operating Expenses: | | | | | | |
| Supplies | 185,861 | 157,892 | (27,969) | (15.0%) | 1.3% | [8] |
| Travel/Meals/Professional Development | 96,521 | 95,279 | (1,242) | (1.3%) | 0.8% | [8] |
| Information & Communication | 295,534 | 194,960 | (100,574) | (34.0%) | 1.5% | [8] |
| Maintenance and Repair | 605,116 | 601,359 | (3,757) | (0.6%) | 4.8% | [8] |
| Utilities | 347,000 | 347,000 | - | 0.0% | 2.8% | |
| Equipment/Library/Consulting/Miscellaneous | 448,986 | 381,940 | (67,046) | (14.9%) | 3.0% | [8] |
| Scholarships | 1,138,621 | 736,074 | (402,547) | (35.4%) | 5.8% | [9] |
| Strategic Plan Investment | 50,000 | - | (50,000) | (100.0%) | 0.0% | [10] |
| Sub-total Operating Expenses | 3,167,639 | 2,514,504 | (653,135) | (20.6%) | 19.9% | |
| Total Salaries, Wages, Benefits & Op. Expenses | 12,020,276 | 11,518,623 | (501,653) | (4.2%) | 91.4% | |
| General Service Charge | 800,000 | 800,000 | - | 0.0% | 6.3% | |
| Transfers Out to Other Funds | 285,500 | 285,500 | - | 0.0% | 2.3% | |
| Total Funds Applied | 13,105,776 | 12,604,123 | (501,653) | (3.8%) | 100.0% | |
| Net Funds Available Less Funds Applied | \$ - | \$ - | \$ - | 0.0% | 0.0% | |

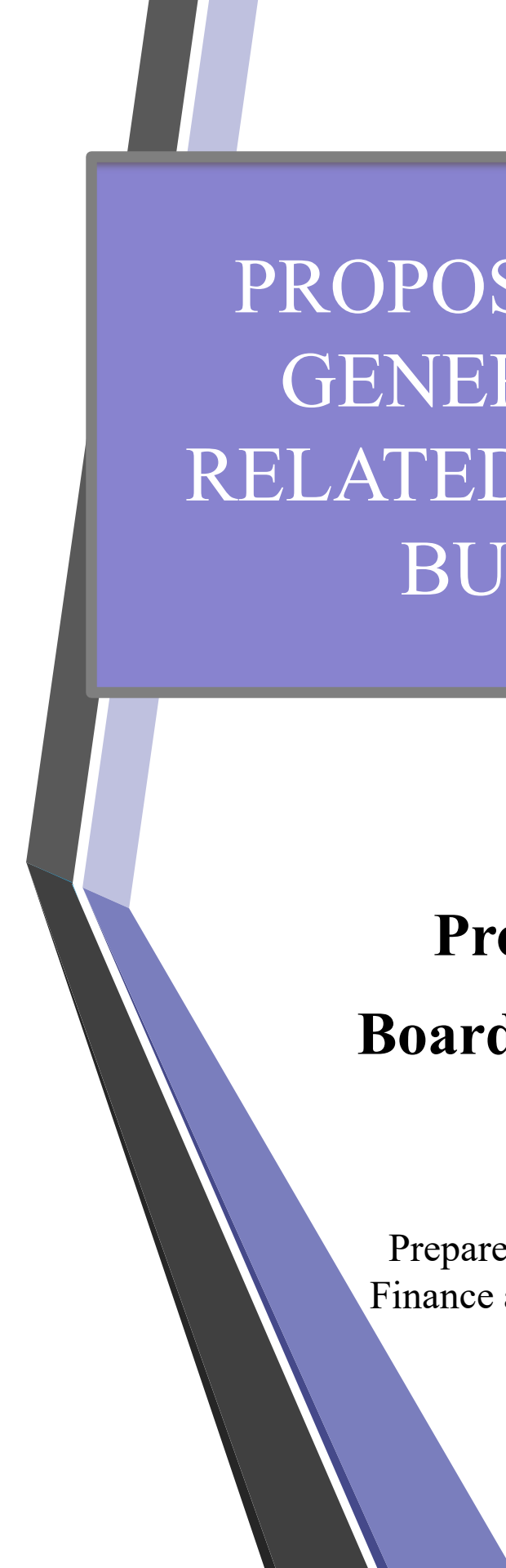
Notes:

* See budget notes on page 6.

* See background to Board action resolution for description and discussion of significant changes.

Notes: Firelands Budget FY 2023

- [1] **State Share of Instruction:** Projected to remain flat for FY 2023.
- [2] **Instructional Fees:** Enrollment projections reflect a 5% reduction for summer and a 10% reduction for fall and spring in continuing undergraduate students (does not include Tuition Guarantee, Pathways or College Credit Plus). The Falcon Tuition Guarantee Cohort is projected to add 98 new FTEs, Pathways enrollment is projected at 288 FTEs, and a 5% reduction in College Credit Plus is projected.
- [3] **Other Income:** Based on actual FY 2022 amounts and enrollment changes in Note 2.
- [4] **Faculty:** Based on FY 2022 actual payroll expenses and staffing adjustments for attrition and realignments and includes compensation pools of 1.0% across the board/fixed market and a 1.5% merit/fixed market per the Collective bargaining agreement with the BGSU Faculty Association. Promotion and tenure funds are also included.
- [6] **Administrative and Classified Staff:** Based on FY 2022 actual expenses and includes adjustments for staff attrition, replacement positions and realignments, and a 2.75% compensation pool.
- [6] **Students/Temporary:** Based on FY 2022 actual expenses.
- [7] **Employee Benefits:** Increase reflects adjustments to benefit rates commensurate with salary increases.
- [8] **Operating Expenses:** Based on FY 2022 actual expenses and projected operational requirements for FY 2023.
- [9] **Scholarships:** Reflects FY 2022 enrollment reductions and an additional enrollment decrease of 5% for FY 2023.
- [10] **Strategic Plan Investment:** Foundation funds will be utilized in FY 2023.



PROPOSED FY 2023
GENERAL FEE &
RELATED AUXILIARY
BUDGETS

**Proposed to
Board of Trustees**

Prepared by the Office of
Finance and Administration

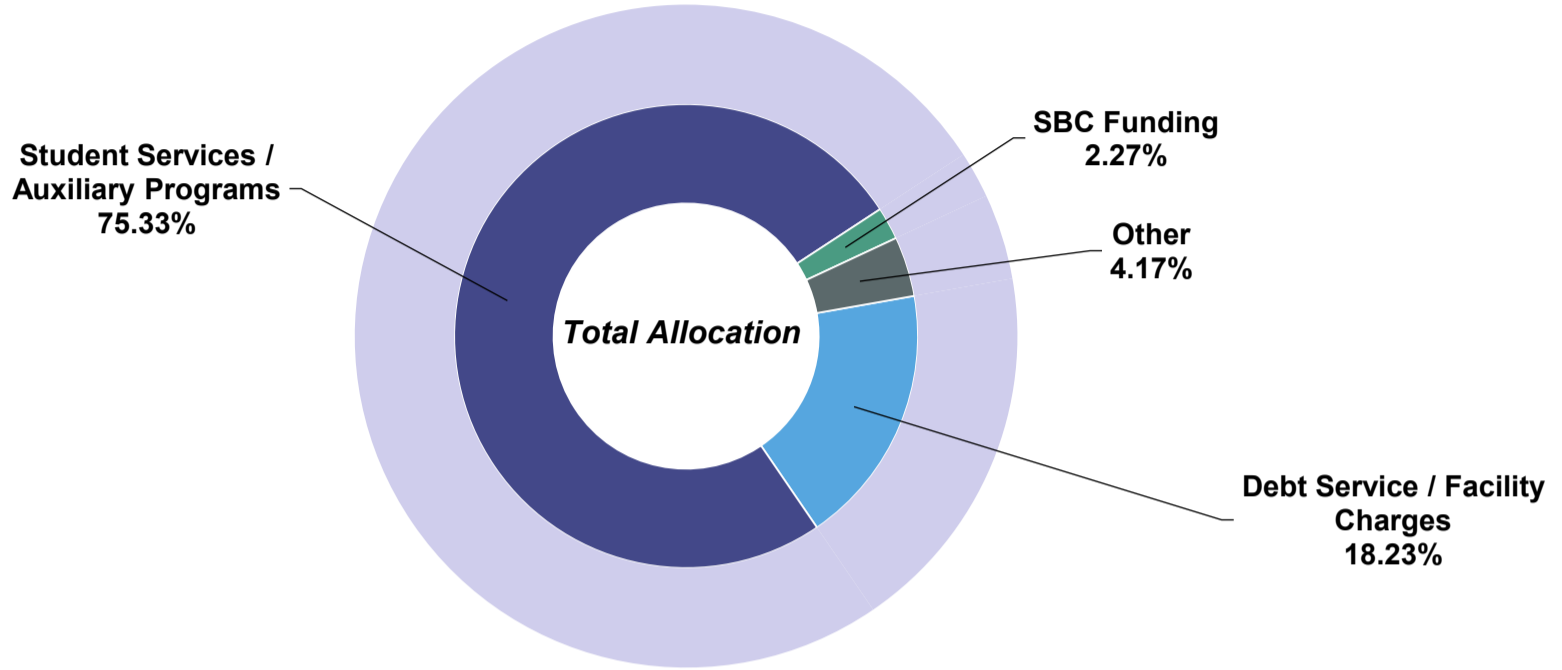
June 2022

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**BGSU General Fee Allocation
FY 2023**

Grand Total \$24,252,783



| | General Fee Allocation | Total Other Income | Total | % of Total GF Allocation |
|--|------------------------|---------------------|---------------------|--------------------------|
| Debt Service/Facility Charges | | | | |
| Bowen-Thompson Student Union | \$2,163,735 | \$0 | \$2,163,735 | 8.92% |
| Deferred Maintenance Reserve | 609,491 | 0 | 609,491 | 2.51% |
| Ice Arena | 184,459 | 0 | 184,459 | 0.76% |
| Infrastructure | 948,250 | 0 | 948,250 | 3.91% |
| Student Recreation Center | 267,135 | 0 | 267,135 | 1.10% |
| Stadium & Other Fields & Facilities | 247,907 | 0 | 247,907 | 1.02% |
| Sub-Total | 4,420,977 | 0 | 4,420,977 | 18.23% |
| Student Services/Auxiliary Programs | | | | |
| Bowen-Thompson Student Union Programs | 1,072,985 | 1,848,838 | 2,921,823 | 4.42% |
| Ice Arena Programs | 21,940 | 1,252,306 | 1,274,246 | 0.09% |
| Intercollegiate Athletics | 13,578,176 | 10,963,035 | 24,541,211 | 55.99% |
| Student Engagement | 602,647 | 162,498 | 765,145 | 2.48% |
| Recreational Sports | 2,116,691 | 1,337,398 | 3,454,089 | 8.73% |
| Stadium & Other Fields & Facilities | 752,332 | 0 | 752,332 | 3.10% |
| Student Health Service | 125,000 | 315,652 | 440,652 | 0.52% |
| Sub-Total | 18,269,771 | 15,879,727 | 34,149,498 | 75.33% |
| Student Budget Committee | 550,000 | 105,000 | 655,000 | 2.27% |
| Other | | | | |
| Student Program Enhancement Account | 60,500 | 0 | 60,500 | 0.25% |
| Student Media | 38,244 | 0 | 38,244 | 0.16% |
| Marching Band | 100,000 | 0 | 100,000 | 0.41% |
| Student Affairs - Late Night Programming | 100,000 | 0 | 100,000 | 0.41% |
| Shuttle Service | 713,293 | 0 | 713,293 | 2.94% |
| Sub-Total (Other) | 1,012,037 | 0 | 1,012,037 | 4.17% |
| Grand Total | \$24,252,783 | \$15,984,727 | \$40,237,510 | 100.00% |

General Fee and Related Auxiliary Budgets, Bowling Green Campus

The Ohio Revised Code defines general fees as a uniform fee charged to all students for non-instructional services, including locally financed facilities and student services. The General Fee was established in 1969 as a comprehensive activity fee "for student health and special services." The General Fee was set at a quarterly rate of \$50, and it remained at that level until 1975-76 at which time it was separated into two fees: general and facility. The General Fee served as a major source of operating support for various student services and programs, while the Facility Fee covered the debt service, depreciation and facility charges of bonded auxiliary buildings. The two fees were recombined in 1977-78.

General Fee Levels Since 2000-01 are as follows:

Continuing Students (Non-Tuition Guarantee)

| <u>Academic Year</u> | <u>Fee Per Term</u> | |
|----------------------------|---------------------|----------------------|
| 2000-01 | 427.00 | |
| 2001-02 | 464.00 | |
| 2001-02 | 544.00 | effective Spring '02 |
| 2001-02 | 548.00 | effective Summer '02 |
| 2002-03 | 564.00 | |
| 2003-04 | 594.00 | |
| 2004-05 | 619.00 | |
| 2005-06 | 615.00 | |
| 2006-07 | 633.00 | |
| 2007-08 | 633.00 | |
| 2008-09 | 633.00 | |
| 2009-10 | 633.00 | |
| 2009-10 | 660.00 | effective Spring '10 |
| 2010-11 | 683.00 | |
| 2011-12 | 707.00 | |
| 2012-13 | 732.00 | |
| 2013-14 | 747.00 | |
| 2014-15 | 747.00 | |
| 2015-16 | 747.00 | |
| 2016-17 | 747.00 | |
| 2017-18 | 747.00 | |
| 2018-19 | 747.00 | |
| 2019-20 | 762.00 | |
| 2020-21 | 774.00 | |
| 2021-22 | 789.60 | |
| Continuing Students | 2022-23 | 805.20 |

Tuition Guarantee Cohort

| | |
|---------|--------|
| 2018-19 | 792.00 |
| 2019-20 | 819.60 |
| 2020-21 | 853.20 |
| 2021-22 | 885.60 |
| 2022-23 | 926.40 |

Exclusive of the field house allocation of \$25 per student per semester in 1992-93 and the Bowen-Thompson Student Union allocation of \$80 per student per semester in 2001-02, the General Fee has increased at an average rate of 4.3% per year since 1990-91 through 2004-05. Effective in 2006-07 the General Fee did not increase consistent with the 0% increase in tuition and general fees through Fall 2009. Effective Spring 2010, the General Fee increased from \$633 to \$660, or 3.5% annualized. The General Fee was increased by 3.5% in FY 2011, FY 2012, FY 2013 and 2.0% in FY 2014 and FY 2022. The General Fee had not been increased for students enrolled prior to Fall 2018, since the Fall Semester of 2013. The General Fee increased from \$747 to \$762 in FY 2019 and from \$762 to \$774 or 2.0% annualized. Effective Fall 2022, the General Fee increased from \$790 to \$805, or 2.0% annualized. The Falcon Tuition Guarantee Program came into effect Fall of 2018 and will admit its fifth cohort in Fall 2022.

In addition, a dedicated facility fee in the amount of \$60 per student (undergraduate and graduate) is assessed to provide debt service funding for the 30 year life of the Stroh Center debt. This dedicated facility fee was approved by an affirmative vote of the student body as well as separate affirmative votes by Undergraduate Student Government and Graduate Student Senate.

General Fee and Related Auxiliary Budgets, Bowling Green Campus

FY 2023

For budget planning purposes, General Fee supported budgets support the following functional or operational needs:

- A) Debt Service and Facility Charges for Externally Financed Auxiliary Buildings
- B) Student Services / Auxiliary Programs
- C) Student Budget Committee / Other

Proposed for FY 2023:

| | | Continuing Students | | | |
|----------------------|------------------|--|----------------|----------------|----------------|
| | | Full-Time Rate | | Hourly Rate | |
| | | <u>Current</u> | <u>FY 2023</u> | <u>Current</u> | <u>FY 2023</u> |
| Bowling Green Campus | | | | | |
| | Fall/Spring Term | \$789.60 | \$805.20 | \$65.80 | \$67.10 |
| | Summer Term | \$789.60 | \$805.20 | \$65.80 | \$67.10 |
| | | Falcon Tuition Guarantee - Fall 2022 Cohort | | | |
| | | Full-Time Rate | | Hourly Rate | |
| | | <u>Current</u> | <u>FY 2023</u> | <u>Current</u> | <u>FY 2023</u> |
| Bowling Green Campus | | | | | |
| | Fall/Spring Term | \$885.60 | \$926.40 | \$73.80 | \$77.20 |
| | Summer Term | \$885.60 | \$926.40 | \$73.80 | \$77.20 |

The table below summarizes the various General Fee income allocations in the general categories for FY 2022 and FY 2023 (proposed) with details provided on pages 4-15.

| GENERAL FEE ALLOCATIONS - SUMMARY | | | | |
|--|--|--|--|--|
|--|--|--|--|--|

| | Budget FY 2022 | Proposed Budget FY 2023 | \$ Incr. | % Incr. |
|---------------------------------------|---------------------------|--|-------------------|----------------|
| A. Debt Service / Facility Charges | \$ 4,546,643 | \$ 4,420,977 | \$ (125,666) | -2.76% |
| B. Student Services / Auxiliary Prgm. | 17,806,868 | 18,269,771 | 462,903 | 2.60% |
| C. Student Budget Committee / Other | 1,549,272 | 1,562,036 | 12,764 | 0.82% |
| Totals | \$ 23,902,783 | \$ 24,252,783 | \$ 350,000 | 1.46% |

General Fee and Related Auxiliary Budgets, Bowling Green Campus

| |
|--|
| A. DEBT SERVICE AND FACILITY CHARGES FOR BONDED BUILDINGS |
|--|

A portion of the total General Fee income is allocated to meet the mandated debt service expenses (principal, interest, reserves) of student service auxiliary facilities. In addition, the renewals/replacements reserve, deferred maintenance reserve, insurance, infrastructure, and related expenses of these facilities are also funded in part through the General Fee. The table below gives a breakdown of the recommended General Fee allocations for FY 2023. The impact on the General Fee for this budget is \$168.87 per semester for full-time students.

| | Debt Service Funding | |
|---|-----------------------------|-----------------------------|
| | Approved FY 2022 | Proposed FY 2023 |
| Bowen-Thompson Student Union | \$ 2,163,735 | \$ 2,163,735 |
| Deferred Maintenance Reserve ^a | 609,491 | 609,491 |
| Ice Arena | 188,526 | 184,459 |
| Infrastructure | 948,250 | 948,250 |
| Student Recreation Center | 387,035 | 267,135 |
| Stadium / Track / Tennis / Sebo | 249,606 | 247,907 |
| Totals | \$ 4,546,643 | \$ 4,420,977 |

^a The deferred maintenance reserve provides some funding for unplanned or emergency type capital needs within Student Service auxiliary facilities. Annual renewals and replacements reserves for individual facilities will continue to be used for ongoing planned capital improvements.

General Fee and Related Auxiliary Budgets, Bowling Green Campus

B. STUDENT SERVICE / AUXILIARY PROGRAMS

Most student service activities provided through auxiliary programs receive general fee funding for operating support, including Intercollegiate Athletics, Other Fields/Facilities, Student Union, Student Health Service, Student Shuttle, Student Recreational Sports, Student Life and Campus Activities. In addition, most of these functional units are also required to generate some portion of their operating support by offering services for fees (e.g. selling tickets, space rental, etc.). The impact on the General Fee for this budget is \$697.86 per semester for full-time students.

The table below summarizes the recommended General Fee allocation for each program. Detailed budgets are provided on pages 8-15.

| | Approved FY 2022 Gen'l Fee Allocation | Proposed FY 2023 Gen'l Fee Allocation |
|------------------------------|--|--|
| Bowen-Thompson Student Union | \$ 1,053,783 | \$ 1,072,985 |
| Intercollegiate Athletics | 13,335,182 | 13,578,176 |
| Student Engagement | 591,862 | 602,647 |
| Recreational Sports | 1,954,130 | 2,116,691 |
| Ice Arena Programs | 14,179 | 21,940 |
| Stadium Operations | 732,732 | 752,332 |
| Student Health Service | 125,000 | 125,000 |
| Total Allocations | \$ 17,806,868 | \$ 18,269,771 |

C. STUDENT ORGANIZATION ALLOCATION BOARD / OTHER

The Student Organization Allocation Board (SOAB) is a representative committee of administrators, undergraduate and graduate students. SOAB is responsible for administering and reviewing student organization funding eligibility criteria, administering the funding application process and making recommendations for all student organization funding. These recommendations are presented to the Student Affairs staff representatives, the Dean of Students, the Vice President for Finance and Administration, the Provost, the Director of University Budgets and the President for approval.

In addition to the general fee allocation, \$105,000 is earmarked for student organizations from the pouring rights contract commissions.

A total of \$550,000 was allocated to the Student Budget Committee in FY 2022. The recommended allocation for FY 2023 is \$550,000 as shown below. The impact on the General Fee for this budget is \$21.01.

| | FY 2022 Allocation | FY 2023 Allocation |
|------------------------------------|-----------------------|-----------------------|
| Undergraduate Student Government | \$ 24,000 | \$ 24,000 |
| Graduate Student Senate | 50,000 | 50,000 |
| University Activities Organization | 140,000 | 140,000 |
| Other Student Organizations | 336,000 | 336,000 |
| Totals | \$ 550,000 | \$ 550,000 |

General Fee and Related Auxiliary Budgets, Bowling Green Campus

Student Program Enhancement Account

The Student Program Enhancement Account supports a variety of student programs and services including all university student events, individual student organizations, special programs, and undergraduate and graduate student conference travel. The recommended funding for FY 2023 is \$60,500 or \$2.31 per semester for full-time students. Pouring rights of \$10,000 have been committed for FY 2023.

Student Media

Funding for the compensation (salary and related benefits) of the Director of Student Publications is a line item in the general fee budget since the Director provides professional advice and supervision in the business and advertising aspects of the Student Publications Program. A portion of the Director's compensation is funded by the general fee.

The recommended funding for FY 2023 is \$38,244. The impact on the General Fee for this portion of the budget is \$1.46 per semester for full-time students.

Marching Band

In FY 2023, \$100,000 is allocated to the Marching Band to fund uniform replacements, travel expenses and other operating expenses. The impact to the General Fee for this portion of the budget is \$3.82 per semester for full-time students.

Student Affairs Late Night Programming

Falcons After Dark is the University's late-night programming initiative. These events occur every Friday night throughout the academic year and are free to all students. The program serves two purposes: engage students with the campus community to promote retention, as well as, provide alcohol-free events for students. Recommended funding for FY 2023 is \$100,000. The impact to the General Fee for this portion of the budget is \$3.82 per semester for full-time students.

Shuttle Service

Effective in FY 2019, the University Shuttle service is operated by a 3rd party organization. The General Fee allocation to the Shuttle Service is used to fund the management fee for this service. The impact to the General Fee for this service is \$27.25 per semester for full-time students.

NOTE: FY 2022 auxiliary budgets (where applicable) were restated to reflect administrative and classified wage increases of 2.5% for FY 2022.

GENERAL FEE ALLOCATIONS - FY 2023

| | Proposed FY 2023 Allocation | % of Total | Breakdown of G/F | Approved FY 2022 Allocation |
|---|--|-------------------|-----------------------------|--|
| DEBT SERVICE/FACILITY CHARGES | | | | |
| Bowen-Thompson Student Union | \$ 2,163,735 | 8.92% | \$ 82.65 | \$ 2,163,735 |
| Infrastructure | 948,250 | 3.91% | 36.22 | 948,250 |
| Deferred Maintenance Reserve | 609,491 | 2.51% | 23.28 | 609,491 |
| Student Recreational Facility | 267,135 | 1.10% | 10.20 | 387,035 |
| Stadium & Other Fields and Facilities | 247,907 | 1.02% | 9.47 | 249,606 |
| Ice Arena | 184,459 | 0.76% | 7.05 | 188,526 |
| | 4,420,977 | 18.23% | 168.87 | 4,546,643 |
| STUDENT SERVICES/AUXILIARY PROGRAMS | | | | |
| Intercollegiate Athletics | 13,578,176 | 55.99% | 518.65 | 13,335,182 |
| Student Health Service | 125,000 | 0.52% | 4.77 | 125,000 |
| Recreational Sports | 2,116,691 | 8.73% | 80.85 | 1,954,130 |
| Ice Arena | 21,940 | 0.09% | 0.84 | 14,179 |
| Bowen-Thompson Student Union Programs | 1,072,985 | 4.42% | 40.99 | 1,053,783 |
| Student Engagement | 602,647 | 2.48% | 23.02 | 591,862 |
| Stadium & Other Fields and Facilities | 752,332 | 3.10% | 28.74 | 732,732 |
| | 18,269,771 | 75.33% | 697.86 | 17,806,868 |
| STUDENT BUDGET COMMITTEE | 550,000 | 2.27% | 21.01 | 550,000 |
| STUDENT PROGRAM ENHANCEMENT ACCOUNT | 60,500 | 0.25% | 2.31 | 60,500 |
| STUDENT MEDIA | 38,244 | 0.16% | 1.46 | 38,244 |
| MARCHING BAND | 100,000 | 0.41% | 3.82 | 100,000 |
| STUDENT AFFAIRS LATE NIGHT PROGRAMMING | 100,000 | 0.41% | 3.82 | 100,000 |
| SHUTTLE SERVICE | 713,293 | 2.94% | 27.25 | 700,528 |
| GRAND TOTAL | \$ 24,252,783 | 100.00% | \$ 926.40 | \$ 23,902,783 |

STUDENT ENGAGEMENT
Formerly Office of Campus Activities
BUDGET FOR FY 2023
(Fund: 22100 / Dept: 708000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | \$ 591,862 | \$ 602,647 | \$ 10,785 | 1.8% | [1] |
| Pouring Rights | 45,000 | 45,000 | - | 0.0% | |
| Other Income | 151,587 | 117,498 | (34,089) | -22.5% | [2] |
| TOTAL REVENUE | 788,449 | 765,145 | (23,304) | -3.0% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 312,310 | 297,541 | (14,769) | -4.7% | [3] |
| Classified Salaries | 87,574 | 90,133 | 2,559 | 2.9% | [3] |
| Graduate Assistants | 60,000 | 50,000 | (10,000) | -16.7% | [4] |
| Student / Temporary | 22,289 | 18,913 | (3,376) | -15.1% | [5] |
| Wage / Compensation Pool | 11,647 | 12,420 | 773 | 6.6% | |
| Sub-total Salaries and Wages | 493,820 | 469,007 | (24,813) | -5.0% | |
| Employee Benefits | 147,271 | 148,780 | 1,509 | 1.0% | [3] |
| Sub-total Salaries, Wages & Benefits | 641,091 | 617,787 | (23,304) | -3.6% | |
| Operating Expenses | | | | | |
| Supplies | 24,523 | 24,523 | - | 0.0% | |
| Travel/Professional Development | 57,783 | 57,783 | - | 0.0% | |
| Information/Communication | 5,415 | 5,415 | - | 0.0% | |
| Repairs and Maintenance | 2,991 | 2,991 | - | 0.0% | |
| Equipment | 56,646 | 56,646 | - | 0.0% | |
| Sub-total Operating Expenses | 147,358 | 147,358 | - | 0.0% | |
| TOTAL EXPENSE | 788,449 | 765,145 | (23,304) | -3.0% | |
| Revenue Over/(Under) Expense | \$ 0 | \$ 0 | \$ 0 | 0.0% | |

Notes:

- [1] Per FY 2023 Auxiliary Budget Guidelines.
- [2] Reflects reductions in sales from Campus Fest external vendors and the transition of other activities to the new Parent, Family and New Student Connections Office.
- [3] Reflects departmental reorganization, which includes elimination of split funding of positions.
- [4] Graduate Assistants reflects transition of Student Organization Development position to the SOAB budget to better align funding with job responsibilities.
- [5] Decrease reflects the reallocation of funds to student programming.

**ICE ARENA
BUDGET FOR FY 2023
(Fund: 20600, 76650 / Dept: 717000)**

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|---------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | \$ 202,705 | \$ 206,399 | \$ 3,694 | 1.8% | [1] |
| Operational Income | 961,061 | 998,606 | 37,545 | 3.9% | [2] |
| Facility Income - E&G Rentals | 47,200 | 47,200 | - | 0.0% | |
| Vending Income | 3,500 | 3,500 | - | 0.0% | |
| Sponsorships/Marketing/Pouring Rights | 203,000 | 203,000 | - | 0.0% | |
| TOTAL REVENUE | 1,417,466 | 1,458,705 | 41,239 | 2.9% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 211,198 | 223,749 | 12,551 | 5.9% | [3] |
| Graduate Assistants | 10,000 | 10,000 | - | 0.0% | |
| Student / Temporary | 184,838 | 222,887 | 38,049 | 20.6% | [4] |
| Wage / Compensation Pool | 5,465 | 6,766 | 1,301 | 23.8% | |
| Sub-total Salaries and Wages | 411,501 | 463,402 | 51,901 | 12.6% | |
| Employee Benefits | 78,790 | 90,576 | 11,786 | 15.0% | [3] |
| Sub-total Salaries, Wages & Benefits | 490,292 | 553,978 | 63,686 | 13.0% | |
| Cost of Sales | 95,700 | 100,000 | 4,300 | 4.5% | |
| Operating Expenses | | | | | |
| Supplies | 73,331 | 56,000 | (17,331) | (23.6%) | [5] |
| Travel/Professional Development | 21,500 | 26,000 | 4,500 | 20.9% | [6] |
| Communication | 25,800 | 20,500 | (5,300) | (20.5%) | [7] |
| Repairs and Maintenance | 196,000 | 176,000 | (20,000) | (10.2%) | [8] |
| Equipment | 30,765 | 30,000 | (765) | (2.5%) | |
| Sub-total Operating Expenses | 347,396 | 308,500 | (38,896) | (11.2%) | |
| Fixed Expenses | | | | | |
| General Service Charge | 83,882 | 83,882 | - | 0.0% | |
| Renewals and Replacements | 182,924 | 202,428 | 19,504 | 10.7% | |
| Debt Service | 202,705 | 184,459 | (18,246) | (9.0%) | [1] |
| Insurance/Other | 14,567 | 25,458 | 10,891 | 74.8% | [1] |
| Sub-total Fixed Expenses | 484,078 | 496,227 | 12,149 | 2.5% | |
| TOTAL EXPENSE | 1,417,466 | 1,458,705 | 41,239 | 2.9% | |
| Revenue Over/(Under) Expense | \$ 0 | \$ 0 | \$ 0 | 100.0% | |

Notes:

- [1] FY 2023 Auxiliary Budget Guidelines.
- [2] Reflects FY 2023 anticipated rentals.
- [3] Reflects actual FY 2023 salaries.
- [4] Reflects a return to pre-COVID event and student staffing levels and increased student hourly wages to be more competitive in order to fill vacant positions.
- [5] Reduction reflects software purchased in FY 2022.
- [6] Reflects continued professional development of ice arena staff.
- [7] Reduction in print and media due to registration being solely online with new software.
- [8] Reduction reflects FY 2022 one-time purchase of new ice arena kickplate.

INTERCOLLEGIATE ATHLETICS
BUDGET FOR FY 2023
(Fund: 20400, 76400, 20450 / Dept: 728000 - 746000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | \$ 13,335,182 | \$ 13,578,176 | \$ 242,994 | 1.8% | [1] |
| Falcon Club | 2,095,500 | 2,174,035 | 78,535 | 3.7% | [2] |
| Conference Distribution: NCAA/MAC/CCHA | 2,792,000 | 2,952,000 | 160,000 | 5.7% | [3] |
| Game Guarantees | 3,090,000 | 3,020,000 | (70,000) | (2.3%) | [4] |
| Stadium Suite | 40,000 | 90,000 | 50,000 | 125.0% | [5] |
| Tickets: Gate/Season | 1,685,000 | 1,685,000 | - | 0.0% | |
| Sponsorships/Merchandising/Licensing | 726,000 | 826,000 | 100,000 | 13.8% | [6] |
| Other Income | 216,000 | 216,000 | - | 0.0% | |
| TOTAL REVENUE | 23,979,682 | 24,541,211 | 561,529 | 2.3% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 6,938,775 | 7,220,679 | 281,904 | 4.1% | [7] |
| Classified Salaries | 44,064 | 45,156 | 1,092 | 2.5% | |
| Graduate Assistants | 80,000 | 10,000 | (70,000) | (87.5%) | [8] |
| Student / Temporary | 281,290 | 318,290 | 37,000 | 13.2% | [1] [8] |
| Wage / Compensation Pool | 203,375 | 232,779 | 29,404 | 14.5% | [1] |
| Sub-total Salaries and Wages | 7,547,504 | 7,826,904 | 279,400 | 3.7% | |
| Employee Benefits | 2,214,747 | 2,311,775 | 97,028 | 4.4% | [1] |
| Sub-total Salaries, Wages & Benefits | 9,762,251 | 10,138,679 | 376,428 | 3.9% | |
| Operating Expenses | | | | | |
| Supplies/Athletic Equipment | 1,305,000 | 1,320,000 | 15,000 | 1.1% | |
| Travel/Professional Development | 2,680,150 | 2,894,150 | 214,000 | 8.0% | [5] [9] |
| Communications | 748,995 | 804,495 | 55,500 | 7.4% | [10] |
| Rentals | 210,250 | 210,250 | - | 0.0% | |
| Repairs and Maintenance | 440,300 | 348,300 | (92,000) | (20.9%) | [11] |
| Game Guarantees | 644,500 | 669,500 | 25,000 | 3.9% | [12] |
| Grants-In-Aid | 7,075,811 | 7,304,365 | 228,554 | 3.2% | [13] |
| Medical Insurance | 375,000 | 375,000 | - | 0.0% | |
| Non-Employee Compensation | 567,300 | 574,800 | 7,500 | 1.3% | [14] |
| Other Expenses | 373,500 | 367,500 | (6,000) | (1.6%) | |
| Sub-total Operating Expenses | 14,420,806 | 14,868,360 | 447,554 | 3.1% | |
| TOTAL EXPENSE | 24,183,057 | 25,007,039 | 823,982 | 3.4% | |
| Revenue Over/(Under) Expense | \$ (203,375) | \$ (465,828) | \$ (262,453) | (129.0%) | |

Notes:

- [1] FY 2023 Auxiliary Budget Guidelines.
- [2] Reflects growth in Falcon Club annual giving.
- [3] Reflects projected increase in distributions from NCAA and CFP.
- [4] Reflects lower football game guarantees compared to FY 2022.
- [5] Reflects all premium seat revenue and expenses being recorded in Athletics department due to charitable gift tax law change.
- [6] Per Learfield multimedia rights fee contract.
- [7] Reflects additional positions for Sports Medicine and Athletic Counselor and the reorganization of ticket office, in addition to contractual obligations per coaches contracts.
- [8] Eliminated GA positions due to curriculum certification changes in sports medicine. Positions were converted to internships.
- [9] Reflects FY 2023 football charter flights for travel to high cost destinations (UCLA) and women's soccer travel increase.
- [10] Increase in MAC shared cost model for championships and purchase of INFLCR software for NIL tracking.
- [11] FY 2023 planned improvements for sod and drainage for Cochrane Soccer Field and stadium sideline infrastructure are less costly than prior year improvements. FY 2022 budget included significant improvements for tennis court resurfacing, soccer board replacements, football scoreboard repair and graphic enhancements.
- [12] Per contract game agreements.
- [13] Reflects increases in tuition, room and board.
- [14] Reflects increased officiating fees per MAC guidelines.

INTERCOLLEGIATE ATHLETICS

BUDGET FOR FY 2023

Grand Total \$24,541,211

| | GENERAL | | NON-REVENUE SPORTS | | REVENUE SPORTS* | | TOTAL ICA | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET |
| REVENUE: | | | | | | | | |
| General Fee - Grants-in-Aid | \$ - | \$ - | \$ 3,947,270 | \$ 3,673,367 | \$ 3,712,466 | \$ 3,630,998 | \$ 7,659,736 | \$ 7,304,365 |
| General Fee - Non Grants-in-Aid | 5,675,447 | 6,273,811 | - | - | - | - | 5,675,447 | 6,273,811 |
| General Fee - Facility Rental | - | - | - | - | - | - | - | - |
| Grants-In-Aid Funding | - | - | - | - | - | - | - | - |
| Falcon Club | 2,095,500 | 2,174,035 | - | - | - | - | 2,095,500 | 2,174,035 |
| Conference Distribution: NCAA/MAC/CCHA | - | - | - | - | 2,792,000 | 2,952,000 | 2,792,000 | 2,952,000 |
| Game Guarantees | - | - | - | - | 3,090,000 | 3,020,000 | 3,090,000 | 3,020,000 |
| Stadium Suite | - | - | - | - | 40,000 | 90,000 | 40,000 | 90,000 |
| Tickets: Gate/Season | - | - | - | - | 1,685,000 | 1,685,000 | 1,685,000 | 1,685,000 |
| Pouring Rights | - | - | - | - | - | - | - | - |
| Success Challenge | - | - | - | - | - | - | - | - |
| Title IX Support | - | - | - | - | - | - | - | - |
| Sponsorships/Merchandising/Licensing | 726,000 | 826,000 | - | - | - | - | 726,000 | 826,000 |
| Other Income | 216,000 | 216,000 | - | - | - | - | 216,000 | 216,000 |
| TOTAL REVENUE | 8,712,947 | 9,489,846 | 3,947,270 | 3,673,367 | 11,319,466 | 11,377,998 | 23,979,682 | 24,541,211 |
| EXPENSE: | | | | | | | | |
| Employee Compensation | | | | | | | | |
| Contract Salaries | 2,165,811 | 2,272,560 | 1,859,430 | 1,933,890 | 2,913,534 | 3,014,229 | 6,938,775 | 7,220,679 |
| Classified Salaries | 44,064 | 45,156 | - | - | - | - | 44,064 | 45,156 |
| Graduate Assistants | 80,000 | 10,000 | - | - | - | - | 80,000 | 10,000 |
| Students/Temporary | 281,290 | 318,290 | - | - | - | - | 281,290 | 318,290 |
| Wage / Compensation Pool | 203,375 | 232,779 | - | - | - | - | 203,375 | 232,779 |
| Sub-total Employee Compensation | 2,774,540 | 2,878,785 | 1,859,430 | 1,933,890 | 2,913,534 | 3,014,229 | 7,547,504 | 7,826,904 |
| Employee Benefits | 736,999 | 776,521 | 572,378 | 598,559 | 905,371 | 936,695 | 2,214,747 | 2,311,775 |
| Operating Expenses | | | | | | | | |
| Supplies/Athletic Equipment | 294,150 | 309,150 | 340,600 | 340,600 | 670,250 | 670,250 | 1,305,000 | 1,320,000 |
| Airfare/Lodging/Meals/Team Travel | 57,600 | 224,600 | 1,208,950 | 1,144,550 | 1,413,600 | 1,525,000 | 2,680,150 | 2,894,150 |
| Communications | 599,450 | 654,950 | 51,145 | 51,145 | 98,400 | 98,400 | 748,995 | 804,495 |
| Rentals | 71,500 | 71,500 | 35,750 | 35,750 | 103,000 | 103,000 | 210,250 | 210,250 |
| Repairs and Maintenance | 353,800 | 261,800 | 5,500 | 5,500 | 81,000 | 81,000 | 440,300 | 348,300 |
| Game Guarantees | - | - | - | - | 644,500 | 669,500 | 644,500 | 669,500 |
| Grants-In-Aid | - | - | 3,700,842 | 3,673,367 | 3,374,969 | 3,630,998 | 7,075,811 | 7,304,365 |
| Medical Insurance | 375,000 | 375,000 | - | - | - | - | 375,000 | 375,000 |
| Non-Employee Compensation | 97,100 | 97,100 | 155,200 | 162,700 | 315,000 | 315,000 | 567,300 | 574,800 |
| Other Expenses | 373,500 | 367,500 | - | - | - | - | 373,500 | 367,500 |
| Sub-total Operating Expenses | 2,222,100 | 2,361,600 | 5,497,987 | 5,413,612 | 6,700,719 | 7,093,148 | 14,420,806 | 14,868,360 |
| TOTAL EXPENSE | \$ 5,733,639 | \$ 6,016,906 | \$ 7,929,795 | \$ 7,946,061 | \$ 10,519,624 | \$ 11,044,072 | \$ 24,183,057 | \$ 25,007,039 |

* The description of revenue sports includes football, men's basketball and hockey. This is the reference point held by the NCAA AUP.

STADIUM OPERATIONS & OTHER FIELDS AND FACILITIES
(Includes Sebo Center Operation)
BUDGET FOR FY 2023
(Fund: 20500, 20900 / Dept: 747000, 718000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | 732,732 | 752,332 | \$ 19,600 | 2.7% | [1] |
| General Fee (Debt Svc.) | 249,606 | 247,907 | (1,699) | (0.7%) | [1] |
| TOTAL REVENUE | 982,338 | 1,000,239 | 17,901 | 1.8% | |
| EXPENSE: | | | | | |
| Operating Expenses | | | | | |
| Repairs and Maintenance | 549,263 | 558,134 | 8,871 | 1.6% | [2] |
| Utilities | 115,000 | 120,750 | 5,750 | 5.0% | [1] |
| Sub-total Operating | 664,263 | 678,884 | 14,621 | 2.2% | |
| Fixed Expenses | | | | | |
| General Service Charge | 48,554 | 48,554 | - | 0.0% | [1] |
| Debt Service | 249,606 | 247,907 | (1,699) | (0.7%) | [1] |
| Insurance/Other | 19,915 | 24,894 | 4,979 | 25.0% | [1] |
| Sub-total Fixed Expenses | 318,075 | 321,355 | 3,280 | 1.0% | |
| TOTAL EXPENSE | 982,338 | 1,000,239 | 17,901 | 1.8% | |
| Revenue Over/(Under) Expense | \$ 0 | \$ 0 | \$ 0 | 0.0% | |

Notes:

- [1] FY 2023 Auxiliary Budget Guidelines.
- [2] Based on prior years actuals.

**RECREATIONAL SPORTS AND WELLNESS
BUDGET FOR FY 2023**
(Includes Student Recreation Center, Field House)
(Fund: 20800 and 21000 / Dept: 714000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | \$ 2,341,165 | \$ 2,383,826 | \$ 42,661 | 1.8% | [1] |
| Operational Income | 1,012,675 | 976,244 | (36,431) | -3.6% | [2] |
| Facility Income | 311,154 | 311,154 | - | 0.0% | |
| Vending Income | - | 15,000 | 15,000 | 0.0% | [2] |
| Other Income | - | 35,000 | 35,000 | 0.0% | [2] |
| TOTAL REVENUE | 3,664,994 | 3,721,224 | 56,230 | 1.5% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 386,736 | 371,826 | (14,910) | -3.9% | [3] [5] |
| Classified Salaries | 84,818 | 48,734 | (36,084) | -42.5% | [3] |
| Graduate Assistants | 47,500 | 70,000 | 22,500 | 47.4% | [4] |
| Student / Temporary | 434,575 | 440,175 | 5,600 | 1.3% | [1] [6] |
| Other Personnel | 12,000 | 38,200 | 26,200 | 218.3% | [5] |
| Wage / Compensation Pool | 13,734 | 13,474 | (260) | -1.9% | |
| Sub-total Salaries and Wages | 979,363 | 982,409 | 3,046 | 0.3% | |
| Employee Benefits | 184,165 | 133,063 | (51,102) | -27.7% | [3] |
| Sub-total Salaries, Wages & Benefits | 1,163,528 | 1,115,472 | (48,056) | -4.1% | |
| Purchase for Resale | 7,000 | 7,000 | - | 0.0% | |
| Operating Expenses | | | | | |
| Supplies | 64,790 | 69,100 | 4,310 | 6.7% | [6] |
| Travel/Professional Development | 10,500 | 29,250 | 18,750 | 178.6% | [7] |
| Communications | 26,661 | 29,000 | 2,339 | 8.8% | [6] |
| Repairs and Maintenance | 501,022 | 502,072 | 1,050 | 0.2% | [6] |
| Utilities | 760,920 | 734,910 | (26,010) | -3.4% | [1] [6] |
| Equipment - Library - Misc | 145,768 | 124,375 | (21,393) | -14.7% | [6] |
| Sub-total Operating Expenses | 1,509,661 | 1,488,707 | (20,954) | -1.4% | |
| Fixed Expenses | | | | | |
| Renewals / Replacements | 299,528 | 500,000 | 200,472 | 66.9% | |
| General Service Charge | 235,200 | 235,200 | - | 0.0% | [1] |
| Debt Service | 387,035 | 267,135 | (119,900) | -31.0% | [1] |
| Insurance/Other | 28,230 | 48,434 | 20,204 | 71.6% | [1] [6] |
| Sub-total Fixed Expenses | 949,993 | 1,050,769 | 100,776 | 10.6% | |
| TOTAL EXPENSE | 3,630,181 | 3,661,948 | 31,767 | 0.9% | |
| Revenue Over/(Under) Expense | \$ 34,813 | \$ 59,276 | \$ 24,463 | 70.3% | |

Notes:

- [1] FY 2023 Auxiliary Budget Guidelines.
- [2] Reflects continual rebuilding from the effects of COVID-19.
- [3] Reflects departmental reorganization, which moved several positions to the Office of Health & Wellness.
- [4] Reflects loss of step-down funding from Student Affairs for Wellness GA and refilling intramural/sport club and sales/marketing GA vacancies eliminated during COVID.
- [5] Reflects reallocation of funding for an administrative position filled with an interim employee.
- [6] Reflects FY 2022 actual expense.
- [7] Increased \$18,750 to reinvestment in professional development for use as an employee recruitment and retention tool, as well as, to rebuild revenue generating programs.

**STUDENT HEALTH SERVICE
BUDGET FOR FY 2023
(Fund: 20700 / Dept: 720000)**

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | \$ 125,000 | \$ 125,000 | \$ - | 0.0% | [1] |
| Salary Reimbursement | 313,332 | 315,652 | 2,320 | 0.7% | [2] |
| TOTAL REVENUE | 438,332 | 440,652 | 2,320 | 0.5% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 245,664 | 251,806 | 6,141 | 2.5% | |
| Classified Salaries | 45,918 | 47,070 | 1,152 | 2.5% | |
| Student / Temporary | 5,340 | 2,750 | (2,590) | -48.5% | [3] |
| Wage / Compensation Pool | 9,601 | 9,575 | (26) | -0.3% | |
| Sub-total Salaries and Wages | 306,524 | 311,201 | 4,677 | 1.5% | |
| Employee Benefits | 92,913 | 95,226 | 2,313 | 2.5% | [1] |
| Sub-total Salaries, Wages & Benefits | 399,437 | 406,427 | 6,990 | 1.7% | |
| Operating Expenses | | | | | |
| Travel/Professional Development | 1,000 | 1,000 | - | 0.0% | |
| Communication | 72 | 72 | - | 0.0% | |
| Repairs and Maintenance | 100 | 100 | - | 0.0% | |
| Equipment | 500 | 500 | - | 0.0% | |
| Sub-Total Operating Expenses | 1,672 | 1,672 | - | 0.0% | |
| Fixed Expense | | | | | |
| Inter-Fund Transfers | 37,223 | 32,553 | (4,670) | -12.5% | [4] |
| TOTAL EXPENSE | 438,332 | 440,652 | 2,320 | 0.5% | |
| Revenue Over/(Under) Expense | \$ 0 | \$ 0 | \$ 0 | 0.0% | |

Notes:

**** New Student Health Center opened September 1, 2013.**

- [1] FY 2023 Auxiliary Budget Guidelines.
- [2] Other Income reflects Wood Health Company (WHC) personnel reimbursement at their current rates, which are less than BGSU rates. Increase reflects the 2% salary increase and associated fringes implemented by WHC August 2021.
- [3] Reflects FY 2022 actual expense,
- [4] Deficit funds applied to Student Health Insurance operating costs.

BOWEN-THOMPSON STUDENT UNION
BUDGET FOR FY 2023
(Fund: 20200 / Dept: 710000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| General Fee | \$ 3,217,518 | \$ 3,236,720 | \$ 19,202 | 0.6% | [1] |
| Operational Income | 635,000 | 635,004 | 4 | 0.0% | |
| Facility Income | 436,838 | 383,167 | (53,671) | -12.3% | [2] |
| Other Income | 792,000 | 830,667 | 38,667 | 4.9% | [3] |
| TOTAL REVENUE | 5,081,356 | 5,085,558 | 4,202 | 0.1% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 425,395 | 474,651 | 49,256 | 11.6% | [4] |
| Classified Salaries | 44,380 | 49,500 | 5,120 | 11.5% | [4] |
| Student / Temporary | 134,080 | 174,600 | 40,520 | 30.2% | [4] |
| Wage / Compensation Pool | 13,682 | 16,792 | 3,110 | 22.7% | |
| Sub-total Salaries and Wages | 617,537 | 715,543 | 98,006 | 15.9% | |
| Employee Benefits | 169,509 | 191,838 | 22,329 | 13.2% | [4] |
| Sub-total Salaries, Wages & Benefits | 787,046 | 907,381 | 120,335 | 15.3% | |
| Operating Expenses | | | | | |
| Supplies | 52,800 | 46,900 | (5,900) | -11.2% | [5] |
| Travel/Professional Development | 32,800 | 31,850 | (950) | -2.9% | |
| Information/Communication | 66,300 | 55,076 | (11,224) | -16.9% | [5] |
| Repairs and Maintenance | 628,250 | 633,850 | 5,600 | 0.9% | |
| Utilities | 460,020 | 473,821 | 13,801 | 3.0% | [1] |
| Equipment | 193,000 | 140,000 | (53,000) | -27.5% | [5] |
| Sub-total Operating Expenses | 1,433,170 | 1,381,497 | (51,673) | -3.6% | |
| Fixed Expenses | | | | | |
| General Service Charge | 214,533 | 214,533 | - | 0.0% | [1] |
| Renewals / Replacements | 450,000 | 375,000 | (75,000) | -16.7% | |
| Debt Service | 2,163,735 | 2,163,735 | - | 0.0% | [1] |
| Insurance/Other | 20,611 | 35,204 | 14,593 | 70.8% | [1] |
| Sub-total Fixed Expenses | 2,848,879 | 2,788,472 | (60,407) | -2.1% | |
| TOTAL EXPENSE | 5,069,095 | 5,077,350 | 8,255 | 0.2% | |
| Revenue Over/(Under) Expense | \$ 12,261 | \$ 8,208 | \$ (4,053) | -33.1% | |

Notes:

- [1] FY 2023 Auxiliary Budget Guidelines.
- [2] Reflects a reduction in Room Rentals based on FY 2022 projected revenue.
- [3] Reflects Dining Services maintenance income for assistance with cleaning.
- [4] Reflects FY 2022 actual expenses.
- [5] Reduced Operating Expenses as a result of upgrades and completed projects.



PROPOSED FY 2023
RESIDENTIAL & DINING
HALL BUDGETS

**Proposed to
Board of Trustees**

Prepared by the Office of
Finance and Administration

June 2022

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OVERVIEW OF RESIDENCE & DINING SERVICES BUDGET FY 2023

Residence Hall Budget

Residence hall occupancy is projected for budgeting purposes to be 40 for Summer Semester 2022; 5,100 for Fall Semester 2022; and 4,700 for Spring Semester 2023. The increased occupancy expectation is due to 1) a slightly larger freshman class enrollment is expected, and 2) the second year housing requirement previously waived during COVID being implemented for FY 2023.

A ten year comparison of budgeted occupancy rates by semester is provided on page 12.

A four year comparison of changes in room rates is provided on page 7.

The residence hall budget is built on the 2.3% room rental increase approved by the Board of Trustees in March of 2022. The standard double room rate will increase to \$3,180 per semester.

Dining Services

Dining Services semester meal plan contracts are projected to increase to 10,258 with a 4.6% rate increase approved by the Board of Trustees in March of FY 2022. The slight increase reflects the second year housing requirement being implemented following it being waived during COVID.

Student meal plan balances will carry forward from the Fall to Spring semester. All balances in student meal plans on the last day of the Spring semester will expire and be forfeited. Refunds cannot be offered on unused meal plan balances. Summer semester meal plan balances forfeit on the last day of Summer semester.

The charts included on the following pages provide tuition/general fee and room/board comparisons with other Ohio Schools.

Falcon Tuition Guarantee

The first cohort to participate in the Falcon Tuition Guarantee program started Fall of 2018. The room and board rates listed in this section, which were approved by the Board of Trustees in March of 2022, will apply to all BGSU students for Fall of 2022 and Spring of 2023. Please note that the members of the FY 2020, FY 2021 and FY 2022 cohort of the Falcon Tuition Guarantee, who first enrolled in Fall 2019, Fall 2020 or Fall 2021, will not see an increase in their room and board rates.

NOTE: FY 2022 Auxiliary budgets (where applicable) were restated to reflect administrative and classified wage increases of 2.5% for FY 2022.

BASELINE COMPARISONS - EXISTING FY2022 RATES FOR ALL OHIO 4-YEAR SCHOOLS

ORIGINAL

| No. | Four-Year Public Colleges | Tuition | General Fee | Total In-State Tuition & General Fee | Out-Of State Surcharge | Total Before Room & Board | Room Rates | Board Rates | FY 2022 In-State Total Cost | FY 2022 Out-of-State Total Cost |
|-----|-----------------------------|-----------------|----------------|--|---------------------------|---------------------------------|----------------|----------------|-----------------------------------|---------------------------------------|
| 1 | Central State University | \$4,842 | \$652 | \$5,494 | \$2,000 | \$7,494 | \$5,600 | \$4,880 | \$15,974 | \$17,974 |
| 2 | Wright State University | \$8,980 | \$1,360 | \$10,340 | \$9,418 | \$19,758 | \$4,600 | \$3,878 | \$18,818 | \$28,236 |
| 3 | Shawnee State University | \$7,082 | \$1,848 | \$8,930 | \$6,043 | \$14,973 | \$6,732 | \$4,056 | \$19,718 | \$25,761 |
| 4 | Youngstown State University | \$7,682 | \$2,271 | \$9,953 | \$360 | \$10,313 | \$5,810 | \$3,965 | \$19,728 | \$20,088 |
| 5 | BGSU | \$10,776 | \$1,771 | \$12,547 | \$7,988 | \$20,536 | \$6,170 | \$3,720 | \$22,437 | \$30,426 |
| 6 | University of Akron* | \$9,595 | \$1,840 | \$11,435 | \$3,620 | \$15,055 | \$7,126 | \$4,010 | \$22,571 | \$26,191 |
| 7 | University of Toledo | \$9,546 | \$1,412 | \$10,958 | \$9,360 | \$20,318 | \$7,955 | \$4,271 | \$23,184 | \$32,544 |
| 8 | University of Cincinnati | \$10,920 | \$796 | \$11,716 | \$15,334 | \$27,050 | \$7,306 | \$4,982 | \$24,004 | \$39,338 |
| 9 | Kent State University | \$9,926 | \$1,837 | \$11,763 | \$8,876 | \$20,639 | \$7,700 | \$4,712 | \$24,175 | \$33,051 |
| 10 | Cleveland State University | \$11,610 | \$1,348 | \$12,958 | \$4,963 | \$17,921 | \$7,634 | \$3,690 | \$24,282 | \$29,245 |
| 11 | Ohio State University | \$11,018 | \$416 | \$11,434 | \$23,083 | \$34,517 | \$9,096 | \$5,068 | \$25,598 | \$48,681 |
| 12 | Ohio University | \$11,224 | \$1,424 | \$12,648 | \$9,970 | \$22,618 | \$7,308 | \$6,204 | \$26,160 | \$36,130 |
| 13 | Miami University | \$13,790 | \$2,914 | \$16,704 | \$20,676 | \$37,380 | \$9,784 | \$5,662 | \$32,150 | \$52,826 |

Notes: BGSU's total cost of attendance is less expensive than all 4-corner schools.

*Discounted room rates 30% for FY 2022 only.

Sorted by FY 2022 In-State Total Cost

Source: University websites

Fiscal Year 2023 UNDERGRADUATE TOTAL COST

All Other Schools Estimated 3.5% Increase in Room & 4.6% in Board

| No. | Four-Year Public Colleges | FY 2022 | FY 2023 | | | | | | | | |
|-----|-----------------------------|-----------------|-----------------|----------------|----------------------|----------------|----------------|-----------------|--------------------|--------------------------|-------------------------|
| | | Total Cost | Tuition | General Fee | Total Tuition & Fees | Room Rates | Board Rates | Room & Board | FY 2023 Total Cost | \$ Increase 2022 to 2023 | % Increase 2022 to 2023 |
| 1 | Central State University | \$15,974 | \$5,065 | \$682 | \$5,747 | \$5,796 | \$5,104 | \$10,900 | \$16,647 | \$673 | 4.2% |
| 2 | Wright State University | \$18,818 | \$9,393 | \$1,423 | \$10,816 | \$4,761 | \$4,056 | \$8,817 | \$19,633 | \$815 | 4.3% |
| 3 | Shawnee State University | \$19,718 | \$7,408 | \$1,933 | \$9,341 | \$6,968 | \$4,243 | \$11,210 | \$20,551 | \$833 | 4.2% |
| 4 | Youngstown State University | \$19,728 | \$8,036 | \$2,375 | \$10,410 | \$6,013 | \$4,147 | \$10,161 | \$20,571 | \$844 | 4.3% |
| 5 | BGSU* | \$22,437 | \$11,272 | \$1,853 | \$13,124 | \$6,355 | \$3,891 | \$10,246 | \$23,371 | \$933 | 4.2% |
| 6 | University of Akron | \$22,571 | \$10,037 | \$1,925 | \$11,961 | \$7,375 | \$4,194 | \$11,570 | \$23,531 | \$960 | 4.3% |
| 7 | University of Toledo | \$23,184 | \$9,985 | \$1,477 | \$11,462 | \$8,233 | \$4,467 | \$12,701 | \$24,163 | \$979 | 4.2% |
| 8 | University of Cincinnati | \$24,004 | \$11,422 | \$833 | \$12,255 | \$7,562 | \$5,211 | \$12,773 | \$25,028 | \$1,024 | 4.3% |
| 9 | Kent State University | \$24,175 | \$10,383 | \$1,922 | \$12,305 | \$7,970 | \$4,929 | \$12,898 | \$25,203 | \$1,027 | 4.2% |
| 10 | Cleveland State University | \$24,282 | \$12,144 | \$1,410 | \$13,553 | \$7,901 | \$3,860 | \$11,761 | \$25,314 | \$1,032 | 4.3% |
| 11 | Ohio State University | \$25,598 | \$11,525 | \$435 | \$11,960 | \$9,414 | \$5,301 | \$14,715 | \$26,675 | \$1,077 | 4.2% |
| 12 | Ohio University | \$26,160 | \$11,740 | \$1,490 | \$13,230 | \$7,564 | \$6,489 | \$14,053 | \$27,283 | \$1,123 | 4.3% |
| 13 | Miami University | \$32,150 | \$14,424 | \$3,048 | \$17,472 | \$10,126 | \$5,922 | \$16,049 | \$33,521 | \$1,371 | 4.3% |

BGSU Assumptions:

BGSU Room = 3.0% increase & Board = 4.6% increase over FY 2022 rates
 BGSU Tuition & General Fees - assumes 4.6% increase for Tuition Guarantee Cohort.
 *Rate increases were approved by the Board of Trustees on March 4, 2022.

Other Schools Assumptions:

A 4.6% Tuition and General Fee increase is assumed.
 FY 2023 Room increase estimated at 3.5% and Board Rates estimated at a 4.6% increase.

Represents FY 2023 Approved Rates:

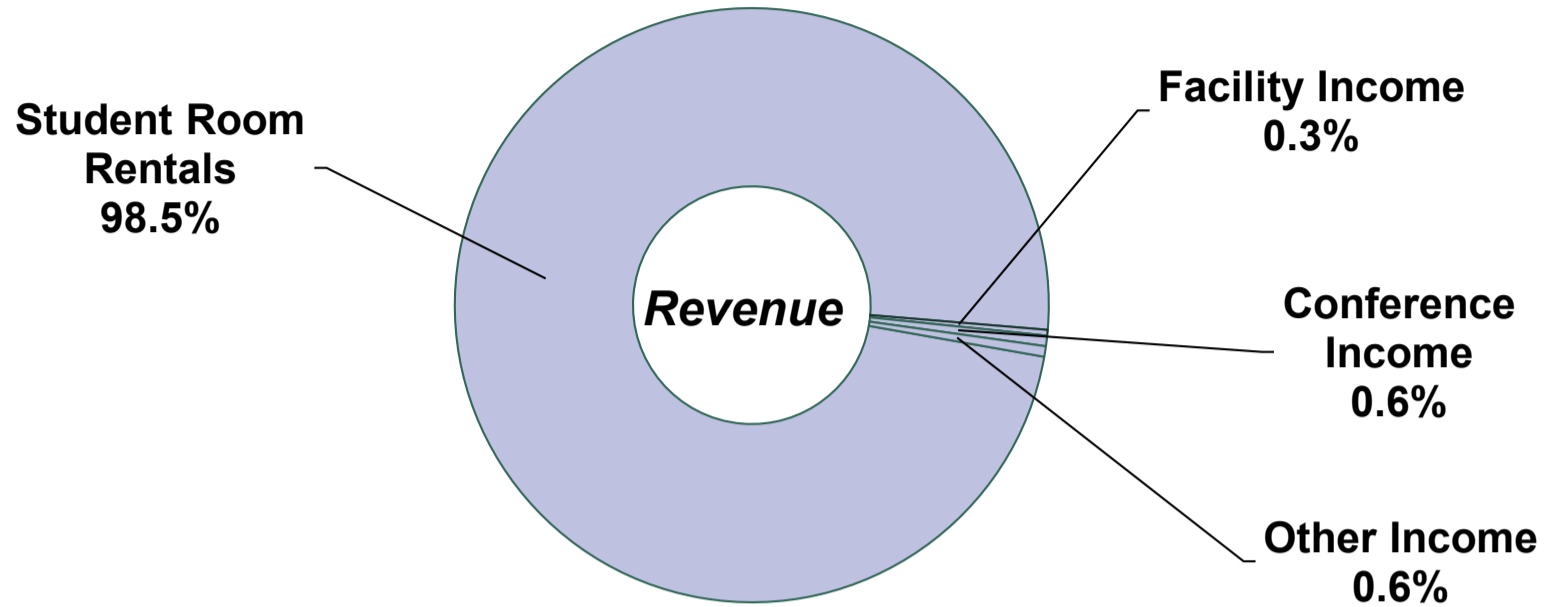
Room Revenue based on 3.0% increase
 UDS based on 4.6% increase

| | FY 2022 Annual | FY 2023 Annual | Inc. | % |
|-------------------------------------|----------------|-----------------|--------------|-------------|
| Room Revenue based on 3.0% increase | \$6,170 | \$6,355 | \$185 | 3.0% |
| UDS based on 4.6% increase | \$3,720 | \$3,891 | \$171 | 4.6% |
| Total Room & Board | \$9,890 | \$10,246 | \$356 | 3.6% |

Sorted by Proposed FY 2023 Total In-State Cost

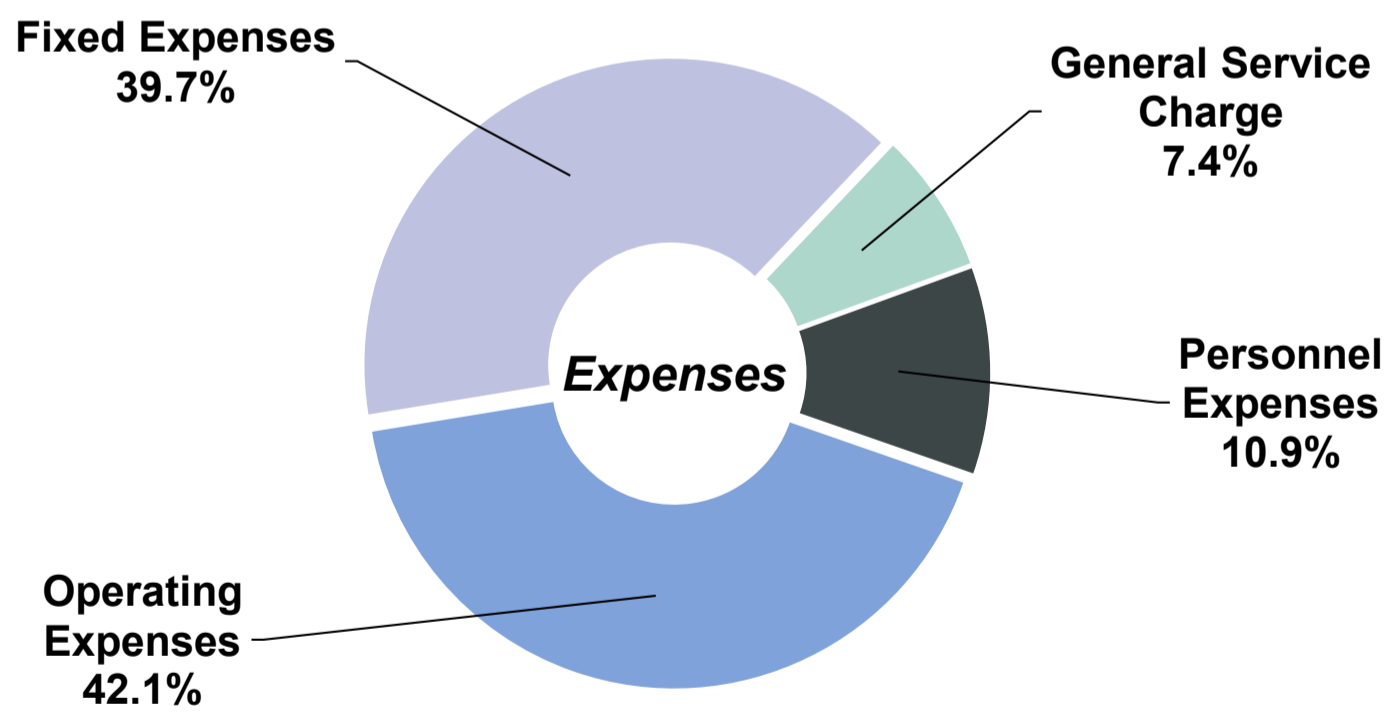
**BGSU Residence Halls Budget
FY 2023**

Total Revenue \$35,052,905



| Revenue Source | Budget | Percentage |
|----------------------|---------------------|---------------|
| Student Room Rentals | \$34,542,905 | 98.5% |
| Facility Income | \$110,000 | 0.3% |
| Conference Income | \$200,000 | 0.6% |
| Other Income | \$200,000 | 0.6% |
| Total | \$35,052,905 | 100.0% |

Total Expense \$34,876,994



| Expense | Budget | Percentage |
|------------------------|---------------------|---------------|
| Personnel Expenses | 3,792,372 | 10.9% |
| Operating Expenses | \$14,681,968 | 42.1% |
| Fixed Expenses | \$13,829,882 | 39.7% |
| General Service Charge | \$2,572,772 | 7.4% |
| Total | \$34,876,994 | 100.0% |

**OFFICE OF RESIDENCE LIFE
BUDGET FOR FY 2023
Dept: 70000**

Funds: 20000, 20010, 20020, 20030, 20040, 20050, 20060, 20070, 20081, 20082, 20083, 20090, 20091, 23000, 76000

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE* |
|-------------------------------------|--|--|--------------------|-------------------|-------------------------|
| REVENUE: | | | | | |
| Operational Income (Student Rooms) | \$ 31,782,705 | \$ 34,542,905 | \$ 2,760,200 | 8.7% | [1] |
| Facility Income | 40,000 | 110,000 | 70,000 | 175.0% | [2] |
| Conference Income | 100,000 | 200,000 | 100,000 | 100.0% | [3] |
| Other Income | 212,000 | 200,000 | (12,000) | -5.7% | [4] |
| TOTAL REVENUE | 32,134,705 | 35,052,905 | 2,918,200 | 9.1% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 1,171,059 | 1,264,323 | 93,264 | 8.0% | [5] |
| Classified Salaries | 291,849 | 297,997 | 6,148 | 2.1% | [6] |
| Graduate Assistants | 173,380 | 138,475 | (34,905) | -20.1% | [7] |
| Resident Advisors | 114,410 | 167,200 | 52,790 | 46.1% | [8] |
| Student / Temporary | 1,131,500 | 1,262,000 | 130,500 | 11.5% | [9] |
| Wage / Compensation Pool | 42,607 | 58,493 | 15,886 | 37.3% | [10] |
| Sub-total Salaries & Wages | 2,924,805 | 3,188,488 | 263,683 | 9.0% | |
| Employee Benefits | 565,011 | 603,884 | 38,873 | 6.9% | [11] |
| Sub-total Salaries, Wages, Benefits | 3,489,816 | 3,792,372 | 302,556 | 8.7% | |
| Operating Expenses | | | | | |
| Supplies | 238,614 | 137,421 | (101,193) | -42.4% | [12] |
| Travel/Professional Development | 296,720 | 302,926 | 6,206 | 2.1% | [13] |
| Information / Communication | 214,915 | 218,296 | 3,381 | 1.6% | [14] |
| Maintenance & Repairs | 2,342,519 | 2,893,301 | 550,782 | 23.5% | [15] |
| Equipment-Misc | 1,278,064 | 1,761,090 | 483,026 | 37.8% | [16] |
| Utilities | 2,873,850 | 3,585,325 | 711,475 | 24.8% | [17] |
| Scholarships / Fee Waivers | 1,280,056 | 1,667,621 | 387,565 | 30.3% | [18] |
| Inter-Departmental Charges | 3,889,730 | 4,115,988 | 226,258 | 5.8% | [19] |
| Sub-total Operating Expenses | 12,414,468 | 14,681,968 | 2,267,500 | 18.3% | |
| Fixed Expenses | | | | | |
| Renewals / Replacements | 3,850,000 | 4,500,000 | 650,000 | 16.9% | [20] |
| General Service Charge | 2,572,772 | 2,572,772 | - | 0.0% | |
| Debt Service | 7,904,581 | 7,836,303 | (68,278) | -0.9% | [21] |
| Infrastructure | 950,000 | 950,000 | - | 0.0% | |
| Insurance/Other | 438,919 | 543,579 | 104,660 | 23.8% | [22] |
| Sub-total Fixed Expenses | 15,716,272 | 16,402,654 | 686,382 | 4.4% | |
| TOTAL EXPENSE | 31,620,556 | 34,876,994 | 3,256,438 | 10.3% | |
| Revenue Over/(Under) Expense | \$ 514,149 | \$ 175,911 | \$ (338,238) | -65.8% | |

* see budget notes on the following page

BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
DEPT: 700000 / 713000 / 719000; FUNDS: 200xx
FY 2023 BUDGET PROCESS

Overview

This budget includes Residence Life, Conference Programs, Greek Housing, and Centennial & Falcon Properties (formally CFPI). The forecasted occupancy for FY 2023 has been increased to 5,100 for Fall 2022 and 4,700 for Spring 2023, and is based on current admissions and the FY 2023 Tuition Guarantee rate increase as approved by the Board of Trustees on March 4, 2022.

Revenue

- [1] **Operational Income** - Increase reflects higher occupancy with reinstatement of the second year residency requirement.
- [2] **Facility Income** - Increase reflects reinstatement of parlor fees, not collected in FY 2022 due to COVID restrictions.
- [3] **Conference Income** - Reflects a projected increase in summer conferences.
- [4] **Other Income** - Forfeitures and penalties change from year to year and have been adjusted based on enrollment projections.

Personnel

- [5] **Contract** - Salary increase is a result of Board approved compensation increases, filling vacant positions in FY 2022 and positions being re-graded as a result of job audits.
- [6] **Classified** - Salary increase is a result of Board approved compensation increases.
- [7] **Graduate Assistants** - Decrease due to the planned elimination of two graduate student positions in FY 2023.
- [8] **Resident Advisors** - Increase reflects increasing the stipend and reclassifying community assistant positions to resident advisors.
- [9] **Student Employees** - Reflects an increase to minimum wage and increases in the standard hourly wages in an attempt to stay competitive with the labor market in order to fill positions.
- [10] **Wage/Compensation Pool** - Per FY 2023 Auxiliary Budget Guidelines.
- [11] **Employee Benefits** - Increase reflects personnel cost increases.

Operating Expenses

- [12] **Supplies** - Decrease due to reclassifying software budget line to the Equipment - Other category.
- [13] **Travel/Professional Development** - Increase due to planned professional development training.
- [14] **Information/Communication** - Reflects adjustment of Greek Village phone charges to FY 2022 actual cost.
- [15] **Maintenance & Repairs** - Increase reflects actual FY 2022 summer conference experiences, vehicle maintenance expenses and redirecting funds from equipment budget line to align budget with actual expenses.
- [16] **Equipment** - Increase includes recategorizing software expenses to equipment category.
- [17] **Utilities** - Per FY 2023 Auxiliary Budget Guidelines.
- [18] **Scholarships/Fee Waivers** - Increase due to FY 2023 meal plan increase and reclassifying community assistant positions to resident advisors.
- [19] **Inter-Departmental Charges** - Reflects reallocating budgeted FY 2022 expenses from Renewals and Replacements to Inter-Departmental Charges to reflect where charged.

Fixed Expenses

- [20] **Renewals and Replacements** - Reflects projected higher occupancy.
- [21] **Debt Service** - Reflects debt being refinanced in FY 2022.
- [22] **Insurance** - Per FY 2023 Auxiliary Budget Guidelines.

BOWLING GREEN STATE UNIVERSITY
Residence Halls
Semester Room Rates - Fiscal Year 2023

| Room Type | FY 2020 Room Rates | FY 2021 Room Rates | FY 2022 Room Rates | FY 2023* | | |
|--|-----------------------|-----------------------|-----------------------|--------------------------------|------------------------------------|-----------------------------------|
| | | | | TOTAL FY 2023 Room Rates | TOTAL \$ Change from FY 2022 | TOTAL % Change from FY 2022 |
| RATE INCREASES: | | | | | | |
| Tier 1 Standard Double Room | \$2,945 | \$3,025 | \$3,085 | \$3,180 | \$95 | 3.0% |
| Tier 1 Standard Single Room | \$3,530 | \$3,625 | \$3,695 | \$3,780 | \$85 | 2.3% |
| Tier 1 Standard Double Room as Single (Super Single) | \$3,730 | \$3,825 | \$3,900 | \$3,980 | \$80 | 2.1% |
| Tier 2 Double Room (Conklin, Offenbauer, Founders) | \$3,240 | \$3,325 | \$3,385 | \$3,480 | \$95 | 2.8% |
| Tier 2 Single Room (Conklin, Offenbauer, Founders) | \$3,795 | \$3,925 | \$3,995 | \$4,080 | \$85 | 2.1% |
| Tier 2 Double Room as Single (Super Single) | \$3,940 | \$4,025 | \$4,100 | \$4,180 | \$80 | 2.0% |
| Tier 2 Economy Triple | \$2,250 | \$2,325 | \$2,365 | \$2,440 | \$75 | 3.2% |
| Tier 3 Double Room | \$3,445 | \$3,525 | \$3,585 | \$3,680 | \$95 | 2.6% |
| Tier 3 Single Room, Super Double | \$4,030 | \$4,125 | \$4,195 | \$4,280 | \$85 | 2.0% |
| Tier 3 Double Room as Single (Super Single) | \$4,230 | \$4,325 | \$4,400 | \$4,450 | \$50 | 1.1% |
| Tier 3 Economy Triple | \$2,390 | \$2,525 | \$2,565 | \$2,640 | \$75 | 2.9% |
| Tier 4 Double Room | \$0 | \$0 | \$3,690 | \$3,780 | \$90 | 2.4% |
| Tier 4 Single Room | \$0 | \$0 | \$4,300 | \$4,380 | \$80 | 1.9% |

FY Average Room Rate Increase: 2.8% 1.8% 2.3%

Standard Double Increase: 2.6% 2.0% 3.0%

Tier 1: Kohl, Kreischer, McDonald
Tier 2: Conklin, Offenbauer, Founders
Tier 3: Centennial, Falcon Heights, Greek Units
Tier 4: Unaffiliated town houses

*Rate increases approved by the Board of Trustees on March 4, 2022.

BOWLING GREEN STATE UNIVERSITY
Greek Village Parlor Fees
Annual Rate - Fiscal Year 2023

| GREEK HOUSE TYPE | FY 2020 Parlor Fee Per Year | FY 2021 Parlor Fee Per Year | FY 2022 Parlor Fee Per Year | FY 2023* | | |
|------------------|-----------------------------------|-----------------------------------|-----------------------------------|-------------------------|------------------------------------|-----------------------------------|
| | | | | Parlor Fees Per Year | TOTAL \$ Change from FY 2022 | TOTAL % Change from FY 2022 |
| 4-Bedroom House | \$1,200 | \$1,200 | \$1,200 | \$1,200 | \$0 | 0% |
| 12-Bedroom House | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$0 | 0% |
| 18-Bedroom House | \$9,000 | \$9,000 | \$9,000 | \$9,000 | \$0 | 0% |

*Rates approved by the Board of Trustees on March 4, 2022.

BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
FY 2023 BUDGET PROCESS
FUNDS: 200x0; DEPARTMENT: 700000
PROJECTED 2022-2023 ROOM REVENUE

| | | | | | Budgeted at 5,100 and 4,700 Occupants | | | | |
|--|--|------------------|---------------------|------------------------|---------------------------------------|--------------------|--------------------|--------------------|--------------------|
| | | | | | 40 | 5,100 | 4,700 | 9,840 | |
| Residence Halls | Room Type | FY2022 Room Rate | APPROVED | | RESIDENCE HALLS | | | | |
| | | | *Amt Change in Rate | Percent Change in Rate | FY2023 Room Rate | Summer 2022 | Fall 2022 | Spring 2023 | Fiscal Year Total |
| | | | | | 0 | 3,431 | 3,086 | 6,517 | |
| FY2020 Tuition Guarantee Cohort | | | | | | | | | |
| | Tier 1 Standard Double Room | \$2,945 | \$0 | 0.00% | \$2,945 | | 0 | 0 | 0 |
| | FY 2019-2020 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | FY 2022-2023 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | Tier 2 Double Room | \$3,240 | \$0 | 0.00% | \$3,240 | | 0 | 0 | 0 |
| | FY 2019-2020 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | FY 2022-2023 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | Tier 2 Single Room (Conklin/Founders/Offenhauer) | \$3,795 | \$0 | 0.00% | \$3,795 | | 0 | 0 | 0 |
| | FY 2019-2020 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | FY 2022-2023 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| FY2021 Tuition Guarantee Cohort | | | | | | | | | |
| | Tier 1 Standard Double Room | \$3,025 | \$0 | 0.00% | \$3,025 | | 60 | 60 | 120 |
| | FY 2020-2021 Budgeted Income | | | | | \$181,500 | \$181,500 | \$363,000 | \$363,000 |
| | FY 2022-2023 Budgeted Income | | | | | \$181,500 | \$181,500 | \$363,000 | \$363,000 |
| | Tier 2 Double Room | \$3,325 | \$0 | 0.00% | \$3,325 | | 25 | 5 | 30 |
| | FY 2020-2021 Budgeted Income | | | | | \$83,125 | \$16,625 | \$99,750 | \$99,750 |
| | FY 2022-2023 Budgeted Income | | | | | \$83,125 | \$16,625 | \$99,750 | \$99,750 |
| | Tier 2 Single Room (Conklin/Founders/Offenhauer) | \$3,925 | \$0 | 0.00% | \$3,925 | | 5 | 5 | 10 |
| | FY 2020-2021 Budgeted Income | | | | | \$19,625 | \$19,625 | \$39,250 | \$39,250 |
| | FY 2022-2023 Budgeted Income | | | | | \$19,625 | \$19,625 | \$39,250 | \$39,250 |
| | Tier 2 Double Room as Single (Super Single) | \$4,025 | \$0 | 0.00% | \$4,025 | | 6 | 6 | 12 |
| | FY 2020-2021 Budgeted Income | | | | | \$24,150 | \$24,150 | \$48,300 | \$48,300 |
| | FY 2022-2023 Budgeted Income | | | | | \$24,150 | \$24,150 | \$48,300 | \$48,300 |
| | Tier 2 Economy Triple | \$2,250 | \$0 | 0.00% | \$2,250 | | 0 | 0 | 0 |
| | FY 2020-2021 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | FY 2022-2023 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| FY2022 Tuition Guarantee Cohort | | | | | | | | | |
| | Tier 1 Standard Double Room | \$3,085 | \$0 | 0.00% | \$3,085 | | 227 | 179 | 406 |
| | FY 2021-2022 Budgeted Income | | | | | \$700,295 | \$552,215 | \$1,252,510 | \$1,252,510 |
| | FY 2022-2023 Budgeted Income | | | | | \$700,295 | \$552,215 | \$1,252,510 | \$1,252,510 |
| | Tier 2 Double Room | \$3,385 | \$0 | 0.00% | \$3,385 | | 545 | 455 | 1,000 |
| | FY 2021-2022 Budgeted Income | | | | | \$1,844,825 | \$1,540,175 | \$3,385,000 | \$3,385,000 |
| | FY 2022-2023 Budgeted Income | | | | | \$1,844,825 | \$1,540,175 | \$3,385,000 | \$3,385,000 |
| | Tier 2 Single Room (Conklin/Founders/Offenhauer) | \$3,995 | \$0 | 0.00% | \$3,995 | | 130 | 110 | 240 |
| | FY 2021-2022 Budgeted Income | | | | | \$519,350 | \$439,450 | \$958,800 | \$958,800 |
| | FY 2022-2023 Budgeted Income | | | | | \$519,350 | \$439,450 | \$958,800 | \$958,800 |
| | Tier 2 Double Room as Single (Super Single) | \$4,100 | \$0 | 0.00% | \$4,100 | | 5 | 5 | 10 |
| | FY 2021-2022 Budgeted Income | | | | | \$20,500 | \$20,500 | \$41,000 | \$41,000 |
| | FY 2022-2023 Budgeted Income | | | | | \$20,500 | \$20,500 | \$41,000 | \$41,000 |
| | Tier 2 Economy Triple | \$2,365 | \$0 | 0.00% | \$2,365 | | 0 | 0 | 0 |
| | FY 2021-2022 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| | FY 2022-2023 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |
| FY2023 Tuition Guarantee Cohort | | | | | | | | | |
| | Tier 1 Standard Double Room | \$3,085 | \$95 | 3.08% | \$3,180 | | 1,450 | 1,321 | 2,771 |
| | FY 2022-2023 Budgeted Income | | | | | \$4,611,000 | \$4,200,780 | \$8,811,780 | \$8,811,780 |
| | Tier 2 Double Room | \$3,385 | \$95 | 2.81% | \$3,480 | | 888 | 850 | 1,738 |
| | FY 2022-2023 Budgeted Income | | | | | \$3,090,240 | \$2,958,000 | \$6,048,240 | \$6,048,240 |
| | Tier 2 Single Room | \$3,995 | \$85 | 2.13% | \$4,080 | | 90 | 90 | 180 |
| | FY 2022-2023 Budgeted Income | | | | | \$367,200 | \$367,200 | \$734,400 | \$734,400 |
| | Tier 2 Economy Triple | \$2,365 | \$75 | 3.17% | \$2,440 | | 0 | 0 | 0 |
| | FY 2022-2023 Budgeted Income | | | | | \$0 | \$0 | \$0 | \$0 |

BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
FY 2023 BUDGET PROCESS
FUNDS: 200x0; DEPARTMENT: 700000
PROJECTED 2022-2023 ROOM REVENUE

Budgeted at 5,100 and 4,700 Occupants

| Room Type | APPROVED | | | FY2023 Room Rate |
|-------------------------------------|------------------|---------------------|------------------------|------------------|
| | FY2022 Room Rate | *Amt Change in Rate | Percent Change in Rate | |
| Totals & Average Rate Increase | \$19,900 | \$350 | 1.76% | |
| FY 2021-2022 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| RESIDENCE HALLS | | | |
|-----------------|---------------------|---------------------|---------------------|
| Summer 2022 | Fall 2022 | Spring 2023 | Fiscal Year Total |
| 0 | 3,431 | 3,086 | 6,517 |
| 0 | 3,335 | 3,010 | 6,345 |
| \$0 | \$10,662,225 | \$8,707,875 | \$19,370,100 |
| \$0 | \$11,461,810 | \$10,320,220 | \$21,782,030 |

| | |
|--------------------------------------|---------------------|
| Budgeted 2021-22 Room Revenue | \$19,370,100 |
| Proposed 2022-23 Room Revenue | \$21,782,030 |
| Increase/(Decrease) | \$2,411,931 |

Greek Units

| Room Type | APPROVED | | | FY2023 Room Rate |
|--|------------------|---------------------|------------------------|------------------|
| | FY2022 Room Rate | *Amt Change in Rate | Percent Change in Rate | |
| FY2020 Tuition Guarantee Cohort | | | | |
| Tier 3 Greek Units Double Room | \$3,445 | \$0 | 0.00% | \$3,445 |
| FY 2019-2020 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| GREEK UNITS | | | |
|-------------|------------|-------------|-------------------|
| Summer 2022 | Fall 2022 | Spring 2023 | Fiscal Year Total |
| 0 | 414 | 414 | 828 |
| | 0 | 0 | 0 |
| | \$0 | \$0 | \$0 |
| | \$0 | \$0 | \$0 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 3 Greek Units Single Room | \$4,030 | \$0 | 0.00% | \$4,030 |
| FY 2019-2020 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|------------|------------|------------|
| | 0 | 0 | 0 |
| | \$0 | \$0 | \$0 |
| | \$0 | \$0 | \$0 |

| FY2021 Tuition Guarantee Cohort | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 3 Greek Units Double Room | \$3,525 | \$0 | 0.00% | \$3,525 |
| FY 2020-2021 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|-----------------|-----------------|------------------|
| | 18 | 18 | 36 |
| | \$63,450 | \$63,450 | \$126,900 |
| | \$63,450 | \$63,450 | \$126,900 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 3 Greek Units Single Room | \$4,125 | \$0 | 0.00% | \$4,125 |
| FY 2020-2021 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|-----------------|-----------------|-----------------|
| | 10 | 10 | 20 |
| | \$41,250 | \$41,250 | \$82,500 |
| | \$41,250 | \$41,250 | \$82,500 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 4 Village Double Room | \$3,690 | \$0 | 0.00% | \$3,690 |
| FY 2020-2021 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|-----------------|-----------------|------------------|
| | 20 | 20 | 40 |
| | \$73,800 | \$73,800 | \$147,600 |
| | \$73,800 | \$73,800 | \$147,600 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 4 Village Single Room | \$4,300 | \$0 | 0.00% | \$4,300 |
| FY 2020-2021 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|-----------------|-----------------|-----------------|
| | 10 | 10 | 20 |
| | \$43,000 | \$43,000 | \$86,000 |
| | \$43,000 | \$43,000 | \$86,000 |

| FY2022 Tuition Guarantee Cohort | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 3 Greek Units Double Room | \$3,585 | \$0 | 0.00% | \$3,585 |
| FY 2021-2022 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|------------------|------------------|--------------------|
| | 228 | 228 | 456 |
| | \$817,380 | \$817,380 | \$1,634,760 |
| | \$817,380 | \$817,380 | \$1,634,760 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 3 Greek Units Single Room | \$4,195 | \$0 | 0.00% | \$4,195 |
| FY 2021-2022 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|------------------|------------------|------------------|
| | 74 | 74 | 148 |
| | \$310,430 | \$310,430 | \$620,860 |
| | \$310,430 | \$310,430 | \$620,860 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 4 Village Double Room | \$3,690 | \$0 | 0.00% | \$3,690 |
| FY 2020-2021 Budgeted Income | | | | |
| FY 2021-2022 Budgeted Income | | | | |

| | | | |
|--|------------------|------------------|------------------|
| | 54 | 54 | 108 |
| | \$199,260 | \$199,260 | \$398,520 |
| | \$199,260 | \$199,260 | \$398,520 |

| | | | | |
|-------------------------------------|---------|-----|-------|---------|
| Tier 4 Village Single Room | \$4,300 | \$0 | 0.00% | \$4,300 |
| FY 2020-2021 Budgeted Income | | | | |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|------------|------------|------------|
| | 0 | 0 | 0 |
| | \$0 | \$0 | \$0 |
| | \$0 | \$0 | \$0 |

| FY2023 Tuition Guarantee Cohort | | | | |
|-------------------------------------|---------|------|-------|---------|
| Tier 4 Village Double Room | \$3,690 | \$90 | 2.44% | \$3,780 |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|------------|------------|------------|
| | 0 | 0 | 0 |
| | \$0 | \$0 | \$0 |
| | \$0 | \$0 | \$0 |

| | | | | |
|-------------------------------------|---------|------|-------|---------|
| Tier 4 Village Single Room | \$4,300 | \$80 | 1.86% | \$4,380 |
| FY 2022-2023 Budgeted Income | | | | |

| | | | |
|--|------------|------------|------------|
| | 0 | 0 | 0 |
| | \$0 | \$0 | \$0 |
| | \$0 | \$0 | \$0 |

BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE
FY 2023 BUDGET PROCESS
FUNDS: 200x0; DEPARTMENT: 700000
PROJECTED 2022-2023 ROOM REVENUE

Budgeted at 5,100 and 4,700 Occupants

| Room Type | APPROVED | | |
|-------------------------------------|------------------|---------------------|------------------------|
| | FY2022 Room Rate | *Amt Change in Rate | Percent Change in Rate |
| Totals & Average Rate Increase | \$7,990 | \$170 | 2.13% |
| FY2021-2022 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |

| GREEK UNITS | | | |
|-------------|--------------------|--------------------|--------------------|
| Summer 2022 | Fall 2022 | Spring 2023 | Fiscal Year Total |
| 0 | 414 | 414 | 828 |
| 0 | 414 | 414 | 828 |
| | \$1,442,935 | \$1,536,860 | \$2,979,795 |
| \$0 | \$1,548,570 | \$1,548,570 | \$3,097,140 |

| | |
|--|--------------------|
| Budgeted 2021-22 Room Revenue | \$2,979,795 |
| Proposed 2022-23 Greek Village Room Revenue | \$3,097,140 |
| Increase/(Decrease) | \$117,346 |

| Parlor Fee Income | FY2022 Fee | FY 2023 BOT Approved | 20% Discount |
|-------------------|------------|----------------------|--------------|
| 4-Bedroom House | \$1,200 | \$ 1,200 | \$960 |
| 12-Bedroom House | \$6,000 | \$ 6,000 | \$4,800 |
| 18-Bedroom House | \$9,000 | \$ 9,000 | \$7,200 |

| | Number of Houses | Expected Revenue |
|--|------------------|-------------------|
| | 6 | \$ 5,760 |
| | 14 | \$ 67,200 |
| | 13 | \$ 93,600 |
| Budgeted 2021-22 Parlor Fee Rev | | \$ 166,560 |
| Proposed 2022-23 Greek Parlor Fee Rev | | \$ 166,560 |
| Increase/(Decrease) | | \$ - |

Centennial Falcon Properties

| Room Type | APPROVED | | |
|-------------------------------------|------------------|---------------------|------------------------|
| | FY2022 Room Rate | *Amt Change in Rate | Percent Change in Rate |
| FY20 COHORT | | | |
| Tier 3 Double Room | \$3,445 | \$0 | 0.00% |
| FY 2019-2020 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| Tier 3 Single Room | \$4,030 | \$0 | 0.00% |
| FY 2019-2020 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| FY21 COHORT | | | |
| Tier 3 Double Room | \$3,525 | \$0 | 0.00% |
| FY 2020-2021 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| Tier 3 Single Room | \$4,125 | \$0 | 0.00% |
| FY 2020-2021 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| FY22 COHORT | | | |
| Tier 3 Double Room | \$3,585 | \$0 | 0.00% |
| FY 2021-2022 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| Tier 3 Single Room | \$4,195 | \$0 | 0.00% |
| FY 2021-2022 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| FY23 COHORT | | | |
| Tier 3 Double Room | \$3,585 | \$95 | 0.03% |
| FY 2022-2023 Budgeted Income | | | |
| Tier 3 Single Room | \$4,195 | \$85 | 0.02% |
| FY 2022-2023 Budgeted Income | | | |
| Totals & Average Rate Increase | \$7,780 | \$180 | 2.31% |
| FY 2021-2022 Budgeted Income | | | |
| FY 2022-2023 Budgeted Income | | | |
| SUMMER SCHOOL 2022-23 Rates | | | |
| Double (rate is per week) | | | \$175 |
| Single (rate is per week) | | | \$203 |

| 97% 95% | | | |
|--------------------------------------|--------------------|--------------------|---------------------|
| CENTENNIAL FALCON PROPERTIES | | | |
| Summer 2021 | Fall 2021 | Spring 2022 | Fiscal Year Total |
| 40 | 1255 | 1200 | 2495 |
| 0 | 0 | 0 | 0 |
| \$0 | \$0 | \$0 | \$0 |
| \$0 | \$0 | \$0 | \$0 |
| 0 | 40 | 36 | 76 |
| \$0 | \$161,200 | \$145,080 | \$306,280 |
| \$0 | \$161,200 | \$145,080 | \$306,280 |
| 0 | 30 | 24 | 54 |
| \$0 | \$105,750 | \$84,600 | \$190,350 |
| \$0 | \$105,750 | \$84,600 | 190,350 |
| 20 | 80 | 80 | 180 |
| \$4,060 | \$330,000 | \$330,000 | \$664,060 |
| \$4,060 | \$330,000 | \$330,000 | \$664,060 |
| 10 | 70 | 70 | 150 |
| \$21,000 | \$250,950 | \$250,950 | 522,900 |
| \$21,000 | \$250,950 | \$250,950 | 522,900 |
| 10 | 395 | 380 | 785 |
| \$69,020 | \$1,657,025 | \$1,594,100 | 3,320,145 |
| \$69,020 | \$1,657,025 | \$1,594,100 | 3,320,145 |
| 0 | 590 | 560 | 1,150 |
| \$0 | \$2,171,200 | \$2,060,800 | \$4,232,000 |
| 0 | 50 | 50 | 100 |
| \$0 | \$214,000 | \$214,000 | \$428,000 |
| 40 | 1,255 | 1,200 | 2,495 |
| \$93,360 | \$4,784,375 | \$2,404,730 | \$9,432,810 |
| \$94,080 | \$4,890,125 | \$4,679,530 | \$9,663,735 |
| Budgeted 20221-22 Room Revenue | | | \$9,432,810 |
| Proposed 2022-23 Room Revenue | | | \$9,663,735 |
| Increase/(Decrease) | | | \$230,926 |
| Budgeted 20221-22 Room Revenue | | | \$31,782,705 |
| Proposed 2022-23 Room Revenue | | | \$34,542,905 |
| Increase/(Decrease) | | | \$2,760,203 |

**BOWLING GREEN STATE UNIVERSITY
OFFICE OF RESIDENCE LIFE**

**BUDGETED OCCUPANCY COUNT & PROJECTED REVENUE
FY 2014 THROUGH FY 2023**

| | Budgeted Occupancy | | Projected Revenue in Budget Submission | Annual Budgeted Occupancy Variance | % Change | Notes |
|----------------|--------------------|--------|--|------------------------------------|----------|---|
| | Fall | Spring | | | | |
| FY 2014 | 6200 | 5765 | \$ 33,842,900 | 0 | 0.00% | |
| FY 2015 | 5800 | 5390 | \$ 32,053,125 | -775 | -6.48% | Greek Houses Closed |
| FY 2016 | 5700 | 5300 | \$ 32,457,800 | -190 | -1.70% | |
| FY 2017 | 6100 | 5700 | \$ 35,892,952 | 800 | 7.27% | Greek Houses Open |
| FY 2018 | 5950 | 5550 | \$ 36,243,483 | -300 | -2.54% | Harshman Closed |
| FY 2019 | 5800 | 5400 | \$ 36,131,656 | -300 | -2.61% | |
| FY 2020 | 5800 | 5400 | \$ 36,545,120 | 0 | 0.00% | |
| FY 2021 | 5700 | 5350 | \$ 36,457,975 | -150 | -1.34% | |
| FY 2022 | 4800 | 4400 | \$ 34,542,905 | -1850 | -16.74% | Kreischer Ashley and Batchelder closed |
| FY 2023 | 5100 | 4700 | \$ 34,542,905 | 600 | 6.52% | Post COVID reinstatement of second year residency requirement |

Cumulative Change since FY 2014 -2165 -18.09%

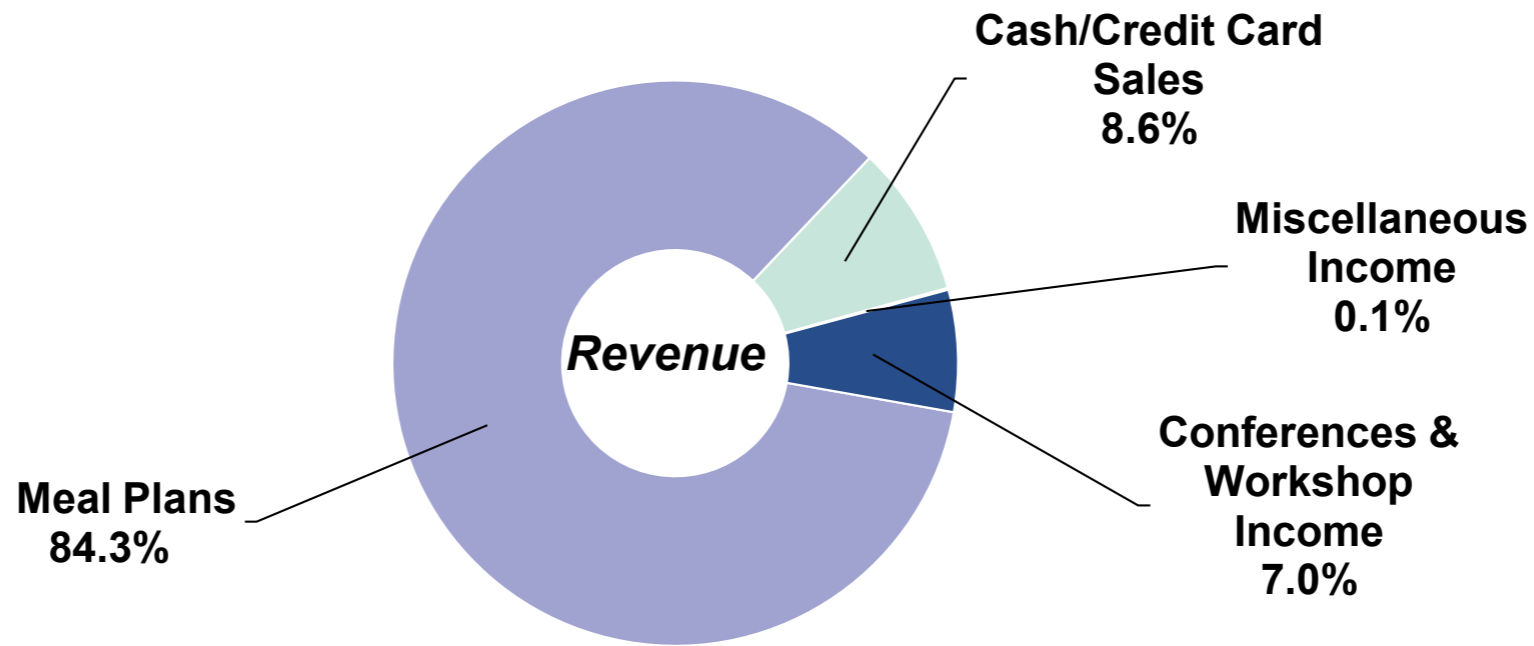
Cumulative Change since FY 2015 -1390 -12.42%

Residence Life 15th Day Occupancy Report

| | Fall 2017 | | Fall 2018 | | Fall 2019 | | Fall 2020 | | Fall 2021 | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual |
| Centennial Falcon Prop. (CFP) | | | | | | | | | | |
| - Centennial Hall | 664 | 672 | 664 | 674 | 664 | 669 | 664 | 459 | 664 | 642 |
| - Falcon Heights | 646 | 647 | 646 | 642 | 646 | 642 | 646 | 558 | 646 | 603 |
| Subtotal - CFP | 1,310 | 1,319 | 1,310 | 1,316 | 1,310 | 1,311 | 1,310 | 1,017 | 1,310 | 1,245 |
| Memo: Percent of Total | 22% | 22% | 22% | 23% | 22% | 22% | 22% | 27% | 25% | 27% |
| Standard Housing | | | | | | | | | | |
| - Conklin North | 261 | 268 | 273 | 257 | 273 | 272 | 273 | 169 | 273 | 250 |
| - Founders | 650 | 631 | 650 | 625 | 650 | 640 | 650 | 487 | 650 | 542 |
| - Kohl | 313 | 308 | 313 | 291 | 313 | 303 | 313 | 176 | 313 | 244 |
| - Kreischer | 1,328 | 1,233 | 1,328 | 1,212 | 1,328 | 1,273 | 1,328 | 700 | 662 | 537 |
| - McDonald | 755 | 697 | 755 | 692 | 755 | 742 | 755 | 385 | 755 | 614 |
| - Offenbauer | 856 | 826 | 856 | 811 | 856 | 884 | 856 | 510 | 856 | 815 |
| Subtotal - Standard | 4,163 | 3,963 | 4,175 | 3,888 | 4,175 | 4,114 | 4,175 | 2,427 | 3,509 | 3,002 |
| Memo: Percent of Total | 68% | 68% | 70% | 68% | 70% | 70% | 71% | 66% | 67% | 66% |
| Small Living Units | | | | | | | | | | |
| - All (33 units) | 426 | 410 | 426 | 411 | 426 | 394 | 426 | 260 | 390 | 292 |
| Subtotal - Small Living Units | 426 | 410 | 426 | 411 | 426 | 394 | 426 | 260 | 390 | 292 |
| Memo: Percent of Total | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 6% |
| Apartments | | | | | | | | | | |
| - 422 E. Merry | 31 | 30 | - | - | - | - | - | - | - | - |
| - 506. N. Enterprise | 52 | 51 | 47 | 47 | - | - | - | - | - | - |
| - 514 N. Enterprise | 59 | 57 | 47 | 47 | 47 | 47 | - | - | - | - |
| - 524 N. Enterprise | 42 | 42 | - | - | - | - | - | - | - | - |
| Subtotal - Apartments | 184 | 180 | 94 | 94 | 47 | 47 | - | - | - | - |
| Memo: Percent of Total | 3% | 3% | 1% | 2% | 1% | 1% | 0% | 0% | 0% | 0% |
| TOTAL - ALL HOUSING TYPES | 6,083 | 5,872 | 6,005 | 5,709 | 5,958 | 5,866 | 5,911 | 3,704 | 5,209 | 4,539 |

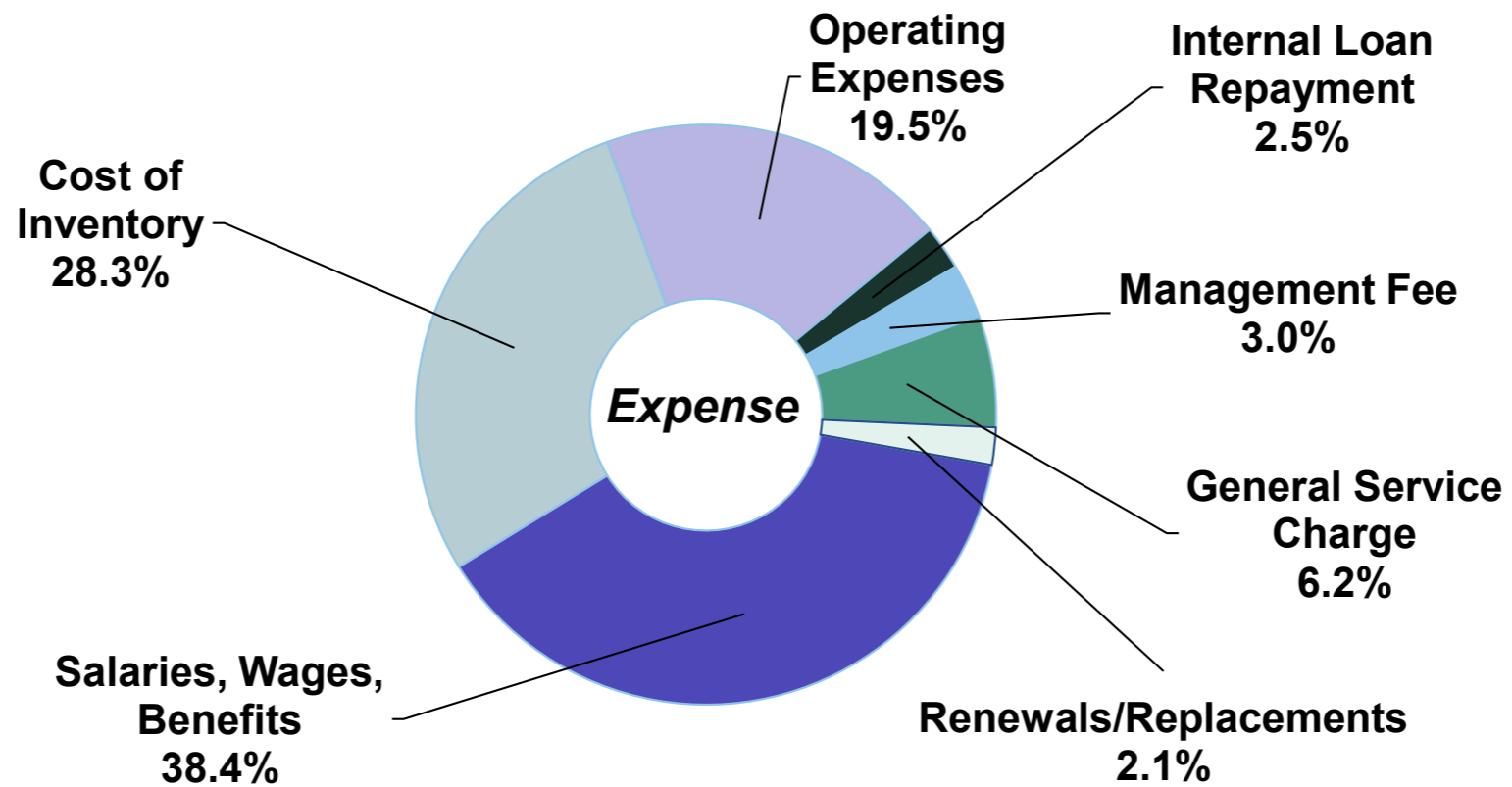
**BGSU Dining Services Budget
FY 2023**

Total Revenue \$24,179,408



| Revenue Source | Budget | Percentage |
|-------------------------------|---------------------|---------------|
| Meal Plans | \$20,380,579 | 84.3% |
| Cash/Credit Card Sales | \$2,090,355 | 8.6% |
| Miscellaneous Income | \$25,272 | 0.1% |
| Conferences & Workshop Income | \$1,683,202 | 7.0% |
| Total | \$24,179,408 | 100.0% |

Total Expense \$24,141,042



| Expense | Budget | Percentage |
|---------------------------|---------------------|---------------|
| Salaries, Wages, Benefits | \$9,277,674 | 38.4% |
| Cost of Inventory | \$6,822,889 | 28.3% |
| Operating Expenses | \$4,713,839 | 19.5% |
| Internal Loan Repayment | \$596,640 | 2.5% |
| Management Fee | \$730,000 | 3.0% |
| General Service Charge | \$1,500,000 | 6.2% |
| Renewals/Replacements | \$500,000 | 2.1% |
| Total | \$24,141,042 | 100.0% |

FY 2023 DINING SERVICES BUDGET
(Includes Dining Halls and Union Dining)
(Fund: 20100, 76050 / Dept: 711000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE* |
|--------------------------------------|--|--|--------------------|-------------------|-------------------------|
| REVENUE: | | | | | |
| Meal Plans | \$ 19,365,349 | \$ 20,380,579 | \$ 1,015,230 | 5.2% | [1] |
| Cash / Credit Card Sales | 2,655,350 | 2,090,355 | (564,995) | -21.3% | [2] |
| Conferences & Workshop Income | 2,075,575 | 1,683,202 | (392,373) | -18.9% | [3] |
| Miscellaneous Income | 25,272 | 25,272 | - | 0.0% | |
| TOTAL REVENUE | 24,121,546 | 24,179,408 | 57,862 | 0.2% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| BGSU Salaries & Wages | | | | | |
| Contract Salaries | 315,038 | 328,575 | 13,537 | 4.3% | [4] |
| Classified Salaries | 438,643 | 367,890 | (70,753) | -16.1% | [5] |
| Wage / Compensation Pool | 21,951 | 26,463 | 4,512 | 20.6% | [6] |
| Chartwells Salaries & Wages | 5,605,067 | 6,135,020 | 529,953 | 9.5% | [7] |
| Sub-total Salaries & Wages | 6,380,699 | 6,857,948 | 477,249 | 7.5% | |
| Employee Benefits | 2,251,880 | 2,419,726 | 167,846 | 7.5% | |
| Sub-total Salaries, Wages & Benefits | 8,632,579 | 9,277,674 | 645,095 | 7.5% | |
| Purchase for Resale | 7,839,247 | 6,822,889 | (1,016,358) | -13.0% | [8] |
| Operating Expenses | | | | | |
| Supplies | 840,249 | 767,678 | (72,571) | -8.6% | [9] |
| Travel/Professional Development | 60,815 | 68,640 | 7,825 | 12.9% | [10] |
| Information / Communication | 424,670 | 438,191 | 13,521 | 3.2% | |
| Maintenance & Repairs | 351,147 | 1,323,747 | 972,600 | 277.0% | [11] |
| Utilities | 451,597 | 391,335 | (60,262) | -13.3% | [12] |
| Equipment | 163,769 | 288,553 | 124,784 | 76.2% | [13] |
| Other (Royalties) | 1,357,426 | 1,435,695 | 78,269 | 5.8% | [14] |
| Sub-total Operating Expenses | 3,649,673 | 4,713,839 | 1,064,166 | 29.2% | |
| Fixed Expenses | | | | | |
| Internal Loan Repayment | 596,640 | 596,640 | - | 0.0% | |
| Management Fee | 730,000 | 730,000 | - | 0.0% | |
| Sub-total Fixed Expenses | 1,326,640 | 1,326,640 | - | 0.0% | |
| TOTAL REIMBURSABLE EXPENSE | 21,448,139 | 22,141,042 | 692,903 | 3.2% | |
| Fixed Expenses | | | | | |
| General Service Charge | 1,500,000 | 1,500,000 | - | 0.0% | [15] |
| Renewals/Replacements | 675,000 | 500,000 | (175,000) | -25.9% | [16] |
| Sub-total Fixed Expenses | 2,175,000 | 2,000,000 | (175,000) | -8.0% | |
| TOTAL EXPENSE | 23,623,139 | 24,141,042 | 517,903 | 2.2% | |
| Revenue Over/(Under) Expense | \$ 498,407 | \$ 38,366 | \$ (460,041) | -92.3% | |

* See budget notes on the following page.

**BOWLING GREEN STATE UNIVERSITY
DINING SERVICES
FY 2023 BUDGET PROCESS**

Total Dining Budget - FY 2022 Approved compared to FY 2023 Proposed

Revenue

- [1] **Meal Plans** - Meal plan revenue is based on 5,100 beds and represents a 4.6% price increase for all plans except for the FY 2020, FY 2021 and FY 2022 Tuition Guarantee cohorts.
- [2] **Cash/Credit Card Sales** - Based on historical pre-COVID, trends and a 2% retail price increase.
- [3] **Conference & Workshop Income** - Based on current bookings and a 5% catering price increase.

Personnel

- [4] **Contract Salaries** - Based on FY 2022 historical.
- [5] **Classified Salaries** - Reduction due to attrition. All replacement hires are as Chartwells employees.
- [6] **Wage/Compensation Pool** - Per FY 2023 Auxiliary Budget Guidelines.
- [7] **Chartwells Salaries & Wages** - All replacement hires are Chartwells employees. Includes an hourly compensation increase for FY 2023.

Purchase for Resale

- [8] Decrease based on historical and menu engineering to mitigate anticipated price increases.

Operating

- [9] **Supplies** -Decrease based on reduced reliance on paper products.
- [10] **Travel/Professional Development** - Based on historical pre-COVID trends.
- [11] **Maintenance & Repairs** - Reflects the maintenance department's transitioning to Campus Operations, with offsetting reductions in compensation, routine maintenance and equipment. Also includes expenses associated with Phase I of the Market @ Union relocation to Falcon Outfitters.
- [12] **Utilities** - Based on historical and includes a 10% increase per FY 2023 Auxiliary Budget Guidelines.
- [13] **Equipment** -Based on historical plus \$187,000 for equipment upgrades at Falcons Nest, Oaks, and Carillon Place.
- [14] **Other (Royalties)** - Based on historical trends including increased costs related to a new sushi vendor.
- [15] **General Service Charge** - Per FY 2023 Auxiliary Budget Guidelines.
- [16] **Renewals and Replacements** - Decrease reflects a portion of funding reallocated to Phase I of relocation of Market @ Union.

BOWLING GREEN STATE UNIVERSITY
University Dining Services
Meal Plan Rates - Fiscal Year 2023

| MEAL PLANS | FY 2020 Semester Plan Rates | FY 2021 Semester Plan Rates | \$ Increase | % Increase | FY 2022 Semester Plan Rates | \$ Increase | % Increase | FY 2023* Semester Plan Rates | \$ Increase | % Increase |
|--------------------|-----------------------------|-----------------------------|-------------|------------|-----------------------------|-------------|------------|------------------------------|-------------|------------|
| Bronze | \$ 1,745 | \$ 1,806 | \$ 61 | 3.5% | \$ 1,860 | \$ 54 | 3.0% | \$ 1,945 | \$ 85 | 4.6% |
| Silver | \$ 2,076 | \$ 2,149 | \$ 73 | 3.5% | \$ 2,213 | \$ 64 | 3.0% | \$ 2,315 | \$ 102 | 4.6% |
| Gold | \$ 2,253 | \$ 2,332 | \$ 79 | 3.5% | \$ 2,402 | \$ 70 | 3.0% | \$ 2,512 | \$ 110 | 4.6% |
| Bronze Scholarship | \$ 1,745 | \$ 1,806 | \$ 61 | 3.5% | \$ 1,860 | \$ 54 | 3.0% | \$ 1,945 | \$ 85 | 4.6% |

Average Meal Plan Increase

3.5%

3.0%

4.6%

| MEAL PLANS | FY 2020 Semester Plan Rates | FY 2021 Semester Plan Rates | \$ Increase | % Increase | FY 2022 Semester Plan Rates | \$ Increase | % Increase | FY 2023* Semester Plan Rates | \$ Increase | % Increase |
|-------------|-----------------------------|-----------------------------|-------------|------------|-----------------------------|-------------|------------|------------------------------|-------------|------------|
| Community** | \$ 330 | \$ 342 | \$ 12 | 3.5% | \$ 352 | \$ 10 | 3.0% | \$ 368 | \$ 16 | 4.6% |

* Rate increases approved by the Board of Trustees on March 4, 2022.

** The Community Plan is available to Students, Faculty, Staff and the general public. This plan is **not** included in the Falcon Tuition Guarantee.

Note: Meal plan rate increases did not occur in FY 2015, FY 2013 and FY 2012.

| PROJECTED REVENUE FY 2023 | | | | | | | | | |
|---------------------------|---------------------|----------|----------------------|-----------------------|----------|---------------------|---------------|----------|----------------------|
| 4.6% Increase | Projected Fall 2022 | | | Projected Spring 2023 | | | Total FY 2023 | | |
| PLAN | Plan Count | Rate | Total | Plan Count | Rate | Total | Plan Count | Rate | Total |
| Commuter | 221 | \$ 380 | \$ 83,980 | 80 | \$ 380 | \$ 30,666 | 301 | \$ 380 | \$ 114,646 |
| Bronze | 1,682 | \$ 1,946 | \$ 3,273,172 | 1,996 | \$ 1,946 | \$ 3,884,216 | 3,678 | \$ 1,946 | \$ 7,157,388 |
| Bronze Guaranteed (FTG 2) | 258 | \$ 1,745 | \$ 450,210 | 145 | \$ 1,745 | \$ 253,025 | 403 | \$ 1,745 | \$ 703,235 |
| Bronze Guaranteed (FTG 3) | 256 | \$ 1,806 | \$ 462,336 | 233 | \$ 1,806 | \$ 420,798 | 489 | \$ 1,806 | \$ 883,134 |
| Bronze Guaranteed (FTG 4) | 1,146 | \$ 1,860 | \$ 2,131,560 | 1,077 | \$ 1,860 | \$ 2,003,220 | 2,223 | \$ 1,860 | \$ 4,134,780 |
| Silver | 886 | \$ 2,315 | \$ 2,051,090 | 730 | \$ 2,315 | \$ 1,689,950 | 1,616 | \$ 2,315 | \$ 3,741,040 |
| Silver Guaranteed (FTG 2) | 36 | \$ 2,076 | \$ 74,736 | 23 | \$ 2,076 | \$ 47,748 | 59 | \$ 2,076 | \$ 122,484 |
| Silver Guaranteed (FTG 3) | 41 | \$ 2,149 | \$ 88,109 | 36 | \$ 2,149 | \$ 77,364 | 77 | \$ 2,149 | \$ 165,473 |
| Silver Guaranteed (FTG 4) | 339 | \$ 2,213 | \$ 750,207 | 271 | \$ 2,213 | \$ 599,723 | 610 | \$ 2,213 | \$ 1,349,930 |
| Gold | 294 | \$ 2,512 | \$ 738,528 | 210 | \$ 2,512 | \$ 527,520 | 504 | \$ 2,512 | \$ 1,266,048 |
| Gold Guaranteed (FTG 2) | 9 | \$ 2,253 | \$ 20,277 | 6 | \$ 2,253 | \$ 13,518 | 15 | \$ 2,253 | \$ 33,795 |
| Gold Guaranteed (FTG 3) | 9 | \$ 2,332 | \$ 20,988 | 9 | \$ 2,332 | \$ 20,988 | 18 | \$ 2,332 | \$ 41,976 |
| Gold Guaranteed (FTG 4) | 68 | \$ 2,402 | \$ 163,336 | 51 | \$ 2,402 | \$ 122,502 | 119 | \$ 2,402 | \$ 285,838 |
| Bronze Scholarship | 76 | \$ 872 | \$ 66,272 | 70 | \$ 872 | \$ 61,040 | 146 | \$ 872 | \$ 127,312 |
| Faculty/Staff Meals | 845 | \$ 150 | \$ 126,750 | 845 | \$ 150 | \$ 126,750 | 1,690 | \$ 150 | \$ 253,500 |
| TOTAL | 5,321 | | \$ 10,501,551 | 4,937 | | \$ 9,879,028 | 11,948 | | \$ 20,380,579 |

Assuming flat enrollment based on FY 2022 actuals and a 4.6% price increase.

| PROJECTED REVENUE FY 2022 | | | | | | | | | |
|---------------------------|---------------------|----------|---------------------|-----------------------|----------|---------------------|---------------|----------|----------------------|
| 3.0% Increase | Projected Fall 2021 | | | Projected Spring 2022 | | | Total FY 2022 | | |
| PLAN | Plan Count | Rate | Total | Plan Count | Rate | Total | Plan Count | Rate | Total |
| Commuter | 85 | \$ 316 | \$ 26,860 | 31 | \$ 316 | \$ 10,062 | 116 | \$ 316 | \$ 36,922 |
| Bronze | 1,746 | \$ 1,860 | \$ 3,247,560 | 2,012 | \$ 1,860 | \$ 3,742,320 | 3,758 | \$ 1,860 | \$ 6,989,880 |
| Bronze Guaranteed (FTG 1) | 1,146 | \$ 1,806 | \$ 2,069,676 | 1,077 | \$ 1,806 | \$ 1,945,062 | 2,223 | \$ 1,806 | \$ 4,014,738 |
| Bronze Guaranteed (FTG 2) | 256 | \$ 1,745 | \$ 446,720 | 233 | \$ 1,745 | \$ 406,585 | 489 | \$ 1,745 | \$ 853,305 |
| Bronze Guaranteed (FTG 3) | 171 | \$ 1,719 | \$ 293,949 | 145 | \$ 1,719 | \$ 249,255 | 316 | \$ 1,719 | \$ 543,204 |
| Silver | 906 | \$ 2,213 | \$ 2,004,978 | 732 | \$ 2,213 | \$ 1,619,916 | 1,638 | \$ 2,213 | \$ 3,624,894 |
| Silver Guaranteed (FTG 1) | 339 | \$ 2,149 | \$ 728,511 | 271 | \$ 2,149 | \$ 582,379 | 610 | \$ 2,149 | \$ 1,310,890 |
| Silver Guaranteed (FTG 2) | 41 | \$ 2,076 | \$ 85,116 | 36 | \$ 2,076 | \$ 74,736 | 77 | \$ 2,076 | \$ 159,852 |
| Silver Guaranteed (FTG 3) | 27 | \$ 2,045 | \$ 55,215 | 23 | \$ 2,045 | \$ 47,035 | 50 | \$ 2,045 | \$ 102,250 |
| Gold | 309 | \$ 2,402 | \$ 742,218 | 216 | \$ 2,402 | \$ 518,832 | 525 | \$ 2,402 | \$ 1,261,050 |
| Gold Guaranteed (FTG 1) | 68 | \$ 2,332 | \$ 158,576 | 51 | \$ 2,332 | \$ 118,932 | 119 | \$ 2,332 | \$ 277,508 |
| Gold Guaranteed (FTG 2) | 9 | \$ 2,253 | \$ 20,277 | 9 | \$ 2,253 | \$ 20,277 | 18 | \$ 2,253 | \$ 40,554 |
| Gold Guaranteed (FTG 3) | 6 | \$ 2,220 | \$ 13,320 | 6 | \$ 2,220 | \$ 13,320 | 12 | \$ 2,220 | \$ 26,640 |
| Bronze Scholarship | 76 | \$ 847 | \$ 64,372 | 70 | \$ 847 | \$ 59,290 | 146 | \$ 847 | \$ 123,662 |
| TOTAL | 5,185 | | \$ 9,957,348 | 4,912 | | \$ 9,408,001 | 10,097 | | \$ 19,365,349 |

Assuming flat enrollment based on FY 2021 actuals and a 3.0% price increase.

| PROJECTED REVENUE FY 2021 | | | | | | | | | |
|---------------------------|---------------------|----------|----------------------|-----------------------|----------|----------------------|---------------|----------|----------------------|
| 3.5% Increase | Projected Fall 2020 | | | Projected Spring 2021 | | | Total FY 2021 | | |
| PLAN | Plan Count | Rate | Total | Plan Count | Rate | Total | Plan Count | Rate | Total |
| Commuter | 274 | \$ 307 | \$ 84,118 | 148 | \$ 307 | \$ 45,702 | 422 | \$ 307 | \$ 129,820 |
| Bronze | 2,285 | \$ 1,806 | \$ 4,126,710 | 2,388 | \$ 1,806 | \$ 4,312,728 | 4,673 | \$ 1,806 | \$ 8,439,438 |
| Bronze Guaranteed (FTG 1) | 1,157 | \$ 1,745 | \$ 2,018,965 | 1,217 | \$ 1,745 | \$ 2,123,665 | 2,374 | \$ 1,745 | \$ 4,142,630 |
| Bronze Guaranteed (FTG 2) | 231 | \$ 1,719 | \$ 397,089 | 238 | \$ 1,719 | \$ 409,122 | 469 | \$ 1,719 | \$ 806,211 |
| Silver | 1,008 | \$ 2,149 | \$ 2,166,192 | 950 | \$ 2,149 | \$ 2,041,550 | 1,958 | \$ 2,149 | \$ 4,207,742 |
| Silver Guaranteed (FTG 1) | 510 | \$ 2,076 | \$ 1,058,760 | 480 | \$ 2,076 | \$ 996,480 | 990 | \$ 2,076 | \$ 2,055,240 |
| Silver Guaranteed (FTG 2) | 102 | \$ 2,045 | \$ 208,590 | 95 | \$ 2,045 | \$ 194,275 | 197 | \$ 2,045 | \$ 402,865 |
| Gold | 279 | \$ 2,332 | \$ 650,628 | 260 | \$ 2,332 | \$ 606,320 | 539 | \$ 2,332 | \$ 1,256,948 |
| Gold Guaranteed (FTG 1) | 141 | \$ 2,253 | \$ 317,673 | 134 | \$ 2,253 | \$ 301,902 | 275 | \$ 2,253 | \$ 619,575 |
| Gold Guaranteed (FTG 2) | 28 | \$ 2,220 | \$ 62,160 | 27 | \$ 2,220 | \$ 59,674 | 55 | \$ 2,220 | \$ 121,834 |
| Bronze Scholarship | 59 | \$ 800 | \$ 47,200 | 54 | \$ 800 | \$ 43,200 | 113 | \$ 800 | \$ 90,400 |
| TOTAL | 6,074 | | \$ 11,138,085 | 5,991 | | \$ 11,134,618 | 12,065 | | \$ 22,272,703 |

Assuming flat enrollment based on FY 2020 actuals and a 3.5% price increase.

| PROJECTED REVENUE FY 2020 | | | | | | | | | |
|---------------------------|---------------------|----------|-------------------|-----------------------|----------|-------------------|---------------|----------|-------------------|
| 1.5% Increase | Projected Fall 2019 | | | Projected Spring 2020 | | | Total FY 2020 | | |
| PLAN | Plan Count | Rate | Total | Plan Count | Rate | Total | Plan Count | Rate | Total |
| Community | 304 | \$ 325 | \$ 98,800 | 173 | \$ 325 | \$ 56,225 | 477 | \$ 325 | \$ 155,025 |
| Bronze | 2,246 | \$ 1,745 | \$ 3,919,270 | 2,153 | \$ 1,719 | \$ 3,701,148 | 4,399 | \$ 1,745 | \$ 7,676,398 |
| Silver | 1,241 | \$ 2,076 | \$ 2,576,316 | 1,191 | \$ 2,045 | \$ 2,435,595 | 2,432 | \$ 2,076 | \$ 5,048,832 |
| Gold | 375 | \$ 2,253 | \$ 844,875 | 360 | \$ 2,220 | \$ 799,200 | 735 | \$ 2,253 | \$ 1,655,955 |
| Bronze (FTG) | 1,107 | \$ 1,719 | \$ 1,902,933 | 1,063 | \$ 1,719 | \$ 1,827,297 | 2,170 | \$ 1,719 | \$ 3,730,230 |
| Silver (FTG) | 524 | \$ 2,045 | \$ 1,071,580 | 503 | \$ 2,045 | \$ 1,028,635 | 1,027 | \$ 2,045 | \$ 2,100,215 |
| Gold (FTG) | 111 | \$ 2,220 | \$ 246,420 | 107 | \$ 2,220 | \$ 237,540 | 218 | \$ 2,220 | \$ 483,960 |
| TOTAL | 5,908 | | 10,660,194 | 5,550 | | 10,085,640 | 11,458 | | 20,850,616 |

Assuming flat enrollment based on FY 2019 actuals and a 1.5% price increase.



PROPOSED FY 2023
MISCELLANEOUS
AUXILIARY BUDGETS

**Proposed to
Board of Trustees**

Prepared by the Office of
Finance and Administration

June 2022

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MISCELLANEOUS AUXILIARY BUDGETS

A variety of services and activities maintained for effective University administration and service requirements of students, faculty, and staff are represented by the following miscellaneous auxiliary budgets. Miscellaneous auxiliary units are expected to be self-sustaining and do not receive student general fees to support their operations.

Projected income for each program budget, based on proposed charge rates and utilization estimates, should render each budget self-supporting. Any excess income over expenses will be directed to respective accumulated fund balances. An attempt has been made to hold rates charged to other internal units as low as possible.

DESCRIPTION OF AUXILIARY ENTERPRISES

BG1 Card

A centralized operation for handling both revenue transactions and non-revenue access transactions for such items as University Dining Services meal plans, a debit account to be used on campus in the campus store, vending machines, laundry machines, etc., and with off-campus participating merchants, by faculty, staff and students.

Farm Leases

Approximately 250 acres of farm land farmed on a lease basis.

Parking & Traffic / Union Parking - Bowling Green Campus

Operates and maintains Bowling Green Campus parking areas.

Falcon Outfitters

Formerly known as The University Bookstore, Falcon Outfitters provides a full-range of supplies, BGSU clothing and novelty items. The store is located in the Bowen-Thompson Student Union.

Falcon Landing

Rental property owned and operated by BGSU beginning in FY 2012.

Falcon Landing II

Falcon Landing II is a small five unit apartment building located at 920 East Wooster Street which the University acquired during FY 2014.

As a reminder, the Board authorizes opportunistic real estate acquisitions on a biennial basis up to a maximum of \$1.0 million.

Stroh Center

The Stroh Center opened in August of 2011 as the home for the Falcon Men's and Women's Basketball and Volleyball Programs. It also serves as a venue for concerts, commencement, lectures and numerous campus and community events.

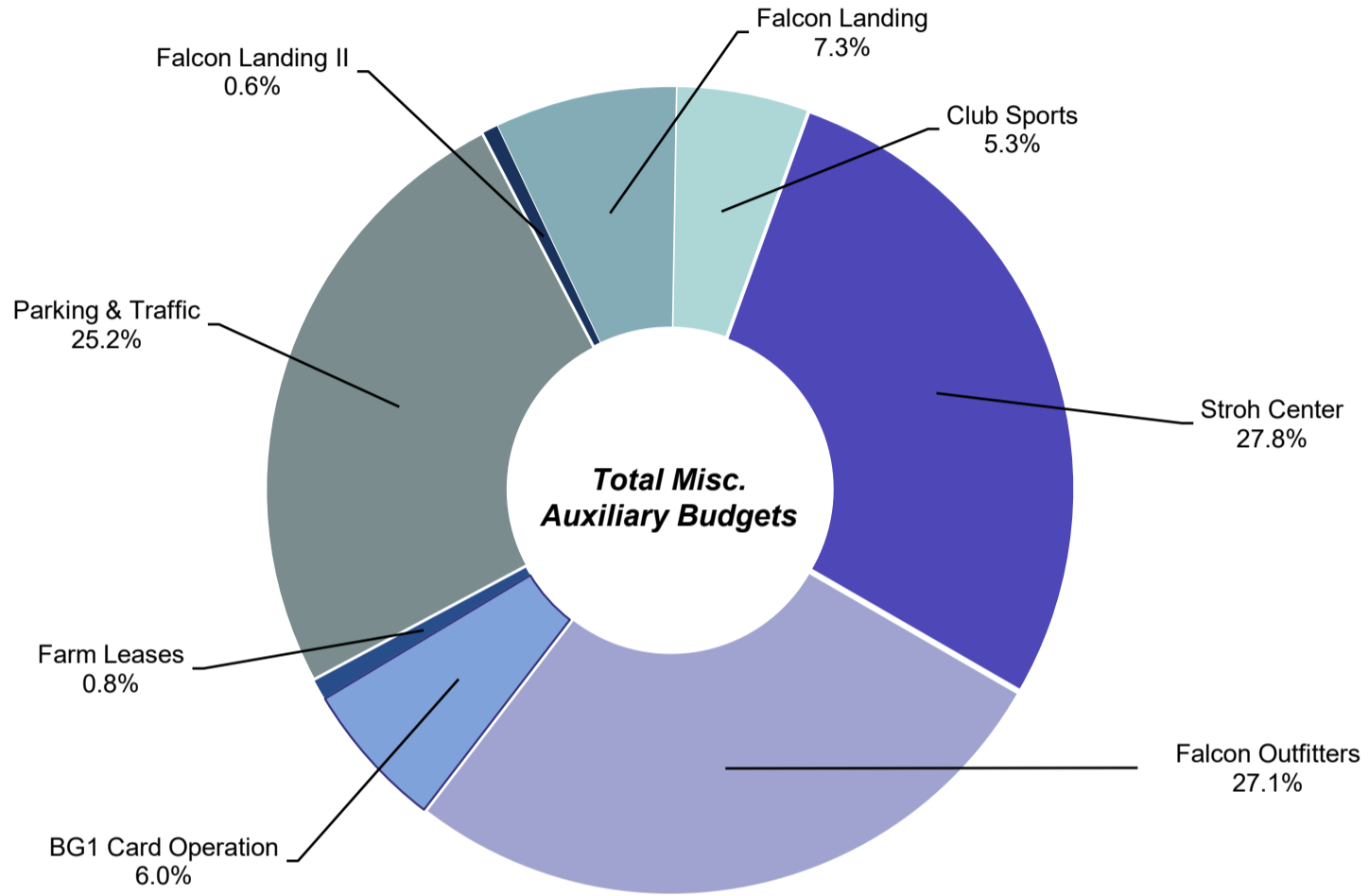
Club Sports

Prior to FY 2022, Club Sports activity was included in the Recreation and Wellness auxiliary unit. With the goals of increasing enrollment and retention, providing quality facilities and safe environments, and developing a successful club sports image for prospective students, the club sports auxiliary department was established. It is currently comprised of a total of 15 individual men's and women's sports teams, with plans for a total of 25 teams within the next five years.

NOTE: FY 2022 Auxiliary budgets (where applicable) were restated to reflect administrative and classified wage increases of 2.5% for FY 2022.

BGSU Miscellaneous Auxiliary Budgets FY 2023

Grand Total \$8,499,038



| Miscellaneous Auxiliary Budgets | Budget | % of Total |
|---------------------------------|--------------------|---------------|
| Falcon Outfitters | \$2,302,660 | 27.1% |
| Parking & Traffic - BG Campus | \$2,137,947 | 25.2% |
| BG1 Card Operation | \$506,800 | 6.0% |
| Farm Leases | \$67,328 | 0.8% |
| Falcon Landing | \$622,275 | 7.3% |
| Falcon Landing II | \$51,040 | 0.6% |
| Stroh Center | \$2,362,633 | 27.8% |
| Club Sports | 448,355 | 5.3% |
| Total | \$8,499,038 | 100.0% |

**SUMMARY OF FY 2023 RECOMMENDATIONS
FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE**

| | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. |
|--|--|--|--------------------|-------------------|
| BG1 Card | \$ 501,685 | \$ 506,800 | \$ 5,115 | 1.02% |
| Farm Leases | 59,890 | 67,328 | 7,438 | 12.42% |
| Parking & Traffic - BG Campus | 2,068,141 | 2,137,947 | 69,806 | 3.38% |
| Falcon Outfitters * Previously the University Bookstore | 1,968,663 | 2,302,660 | 333,998 | 16.97% |
| Falcon Landing | 480,320 | 622,275 | 141,955 | 29.55% |
| Falcon Landing II | 47,800 | 51,040 | 3,240 | 6.78% |
| Stroh Center | 2,437,455 | 2,362,633 | (74,822) | -3.07% |
| Club Sports | 337,225 | 448,355 | 111,130 | 32.95% |
| TOTALS | \$ 7,901,179 | \$ 8,499,038 | \$ 597,860 | 7.57% |

**BG1 CARD OPERATION
BUDGET FOR FY 2023
(Fund: 21500, 76550 / Dept: 723000)**

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| ID Production Fees | \$ 198,840 | \$ 205,000 | \$ 6,160 | 3.10% | [1] |
| Administrative Services | 282,625 | 281,600 | (1,025) | -0.36% | |
| Other Revenue | 20,220 | 20,200 | (20) | -0.10% | |
| TOTAL REVENUE | 501,685 | 506,800 | 5,115 | 1.02% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 60,180 | 61,685 | 1,505 | 2.50% | [2] |
| Classified Salaries | - | - | - | 0.00% | |
| Student / Temporary | 40,000 | 34,000 | (6,000) | -15.00% | [3] |
| Wage / Compensation Pool | 1,753 | 1,696 | (57) | -3.24% | [2] [4] |
| Sub-total Salaries & Wages | 101,933 | 97,381 | (4,552) | -4.47% | |
| Employee Benefits | 22,063 | 22,670 | 607 | 2.75% | |
| Sub-total Salaries, Wages and Benefits | 123,996 | 120,051 | (3,945) | -3.18% | |
| Operating Expenses | | | | | |
| Supplies | 50,000 | 65,000 | 15,000 | 30.00% | [1] |
| Travel/Professional Development | 4,000 | 3,000 | (1,000) | -25.00% | [3] |
| Information and Communication | 5,000 | 5,000 | - | 0.00% | |
| Repairs and Maintenance | 246,267 | 243,181 | (3,086) | -1.25% | |
| Equipment | 12,256 | 10,351 | (1,905) | -15.54% | [3] |
| Facility Charge | 5,000 | 5,000 | - | 0.00% | |
| Sub-total Operating Expenses | 322,523 | 331,532 | 9,009 | 2.79% | |
| Fixed Expenses | | | | | |
| Renewals / Replacements | 5,000 | 5,000 | - | 0.00% | |
| General Service Charge | 50,000 | 50,000 | - | 0.00% | [4] |
| Sub-total Fixed Expenses | 55,000 | 55,000 | - | 0.00% | |
| TOTAL EXPENSE | 501,519 | 506,583 | 5,064 | 1.01% | |
| Revenue Over/(Under) Expense | \$ 166 | \$ 218 | \$ 51 | 30.82% | |

Notes:

- [1] Reflects replacement of all Faculty & Staff ID cards.
- [2] Includes 2.5% salary increase not originally budgeted in FY 2022.
- [3] Based on prior year actuals.
- [4] Per FY 2023 budget guidelines.

FARM LEASES AND OTHER BUILDINGS
BUDGET FOR FY 2023
(Fund: 21300 / Dept: 724000)

| | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|------------------------------|--|--|--------------------|-------------------|------------------------|
| <u>REVENUE:</u> | | | | | |
| Sales | \$ 59,890 | \$ 67,328 | \$ 7,438 | 12.42% | [1] |
| TOTAL REVENUE | 59,890 | 67,328 | 7,438 | 12.42% | |
| <u>EXPENSE:</u> | | | | | |
| Operating Expenses | | | | | |
| Repairs and Maintenance | 30,000 | 37,000 | 7,000 | 23.33% | [2] |
| Sub-total Operating Expenses | 30,000 | 37,000 | 7,000 | 23.33% | |
| Fixed Expenses | | | | | |
| General Service Charge | 7,500 | 7,500 | - | 0.00% | [3] |
| Sub-total Fixed Expenses | 7,500 | 7,500 | - | 0.00% | |
| TOTAL EXPENSE | 37,500 | 44,500 | 7,000 | 18.67% | |
| Revenue Over/(Under) Expense | \$ 22,390 | \$ 22,828 | \$ 438 | 1.96% | |

Notes:

- [1] Contract in effect until January 2023, with anticipated contract extension.
[2] Based on prior year actuals.
[3] Per FY 2023 Auxiliary Budget Guidelines.

**PARKING & TRAFFIC
BUDGET FOR FY 2023**
(Includes Bowen-Thompson Student Union Parking)
(Fund: 21100, 76500 / Dept: 726000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|---------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| Sales (Registration Fees/Meters) | \$ 1,813,141 | \$ 1,882,947 | \$ 69,806 | 3.85% | [1] |
| Other Revenue (Fines, etc.) | 255,000 | 255,000 | 0 | 0.00% | |
| TOTAL REVENUE | 2,068,141 | 2,137,947 | 69,806 | 3.38% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 65,025 | 66,651 | 1,626 | 2.50% | [2] |
| Classified Salaries | 160,843 | 148,421 | (12,422) | -7.72% | [2] [3] |
| Student / Temporary | 37,440 | 39,520 | 2,080 | 5.56% | |
| Wage / Compensation Pool | 6,578 | 8,229 | 1,651 | 25.09% | [4] |
| Sub-total Salaries & Wages | 269,886 | 262,821 | (7,065) | -2.62% | |
| Employee Benefits | 89,640 | 85,168 | (4,472) | -4.99% | [3] |
| Sub-total Salaries Wages and Benefits | 359,526 | 347,989 | (11,537) | -3.21% | |
| Operating Expenses | | | | | |
| Supplies | 60,000 | 60,000 | - | 0.00% | [5] |
| Travel/Professional Development | 10,000 | 10,000 | - | 0.00% | [5] |
| Information and Communication | 18,000 | 18,000 | - | 0.00% | [5] |
| Repairs and Maintenance | 150,000 | 150,000 | - | 0.00% | [5] |
| Equipment | 75,000 | 75,000 | - | 0.00% | [5] |
| Utilities | 96,900 | 99,807 | 2,907 | 3.00% | [4] [6] |
| Sub-total Operating Expenses | 409,900 | 412,807 | 2,907 | 0.71% | |
| Fixed Expenses | | | | | |
| Renewals / Replacements | 738,141 | 830,000 | 91,859 | 12.44% | |
| General Service Charge | 185,084 | 185,084 | - | 0.00% | [4] |
| Debt Service | 219,461 | 214,194 | (5,267) | -2.40% | [4] |
| Insurance | 7,323 | 12,085 | 4,762 | 65.00% | [4] |
| Sub-total Fixed Expenses | 1,150,009 | 1,241,363 | 91,354 | 7.94% | |
| TOTAL EXPENSE | 1,919,435 | 2,002,159 | 82,724 | 4.31% | |
| Revenue Over/(Under) Expense | \$ 148,706 | \$ 135,788 | \$ (12,918) | -8.69% | |

Notes:

- [1] Based on previous 3 year historical trend and \$5 parking permit increase.
- [2] Includes 2.5% salary increase not originally budgeted in FY 2022.
- [3] Decrease due to department re-organization.
- [4] Per FY 2023 Auxiliary Budget Guidelines.
- [5] Based on previous 3 fiscal years trend.
- [6] Utility increases are partially offset by upgrades to LED lighting in parking lots.

FALCON OUTFITTERS
BUDGET FOR FY 2023
(Fund: 20300, 76150, / Dept: 721000, 722000)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| Sales | \$ 1,893,163 | \$ 2,227,160 | \$ 333,998 | 17.64% | [1] |
| Other Revenue | 75,500 | 75,500 | 0 | 0.00% | |
| TOTAL REVENUE | 1,968,663 | 2,302,660 | 333,998 | 16.97% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 140,902 | 144,426 | 3,524 | 2.50% | [2] |
| Classified Salaries | 32,739 | 35,568 | 2,829 | 8.64% | [2] [3] |
| Student / Temporary | 87,680 | 95,200 | 7,520 | 8.58% | [4] |
| Wage / Compensation Pool | 5,057 | 6,741 | 1,684 | 33.30% | [2] |
| Sub-total Salaries & Wages | 266,378 | 281,935 | 15,557 | 5.84% | |
| Employee Benefits | 64,881 | 67,512 | 2,631 | 4.06% | [2] |
| Sub-total Salaries, Wages and Benefits | 331,259 | 349,447 | 18,188 | 5.49% | |
| Cost of Sales | 1,097,197 | 1,286,268 | 189,071 | 17.23% | [1] |
| Operating Expenses | | | | | |
| Supplies | 25,000 | 40,000 | 15,000 | 60.00% | [1] [5] |
| Travel/Professional Development | - | 2,000 | 2,000 | 100.00% | [6] |
| Information and Communication | 45,000 | 50,000 | 5,000 | 11.11% | [7] |
| Repairs and Maintenance | 4,000 | 4,000 | - | 0.00% | |
| Equipment | 5,000 | 5,000 | - | 0.00% | |
| Scholarship Program | 10,000 | 10,000 | - | 0.00% | |
| Facility Charge | 210,000 | 210,000 | - | 0.00% | |
| Other Expenses | 40,000 | 50,000 | 10,000 | 25.00% | [8] |
| Sub-total Operating Expenses | 339,000 | 371,000 | 32,000 | 9.44% | |
| Fixed Expenses | | | | | |
| General Service Charge | 86,200 | 86,200 | (0) | 0.00% | [2] |
| Insurance | 1,285 | 1,910 | 626 | 48.70% | [2] |
| Sub-total Fixed Expenses | 87,485 | 88,110 | 625 | 0.71% | |
| TOTAL EXPENSE | 1,854,941 | 2,094,825 | 239,884 | 12.93% | |
| Revenue Over/(Under) Expense | \$ 113,722 | \$ 207,835 | \$ 94,113 | 82.76% | |

Notes:

- [1] FY 2023 revenue and correlated expenses reflect a 5% increase from projected FY 2022 actuals.
- [2] Per FY 2023 Auxiliary Budget Guidelines.
- [3] Reflects FY 2022 actual salary following COVID staff reduction.
- [4] Reflects increased student labor to facilitate increased sales.
- [5] Reflects purchase of new Shipping Software \$9,350 for on-line sales processing.
- [6] Reinstutue travel eliminated during COVID.
- [7] Reflects increased on-line marketing and in-store promotions.
- [8] Increased credit cards fees based on FY 2023 projected sales.

FALCON LANDING
BUDGET FOR FY 2023
(Fund: 24000 / Dept: 725500)

| | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|---------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| Rental Income | \$ 480,320 | \$ 622,275 | \$ 141,955 | 29.55% | [1] |
| TOTAL REVENUE | 480,320 | 622,275 | 141,955 | 29.55% | |
| EXPENSE: | | | | | |
| Operating Expenses | | | | | |
| Rental Expense | 31,500 | 32,918 | 1,418 | 4.50% | [1] |
| Utilities | 152,000 | 176,320 | 24,320 | 16.00% | [2] |
| Cleaning | 12,731 | 13,113 | 382 | 3.00% | [3] |
| Common Areas | 3,713 | 3,899 | 186 | 5.01% | [3] |
| Repairs & Maintenance | 36,276 | 38,815 | 2,539 | 7.00% | [3] |
| Landscape & Snow Removal | 8,359 | 23,359 | 15,000 | 179.45% | [4] |
| Administrative & Office Expense | 65,894 | 68,135 | 2,241 | 3.40% | [5] |
| Management Fee | 73,724 | 79,622 | 5,898 | 8.00% | [3] |
| Property Insurance | 2,637 | 2,769 | 132 | 5.01% | [6] |
| Sub-total Operating Expenses | 386,834 | 438,950 | 52,116 | 13.47% | |
| Fixed Expenses | | | | | |
| General Service Charge | 27,375 | 27,375 | - | 0% | [2] |
| Sub-total Fixed Expenses | 27,375 | 27,375 | - | 0% | |
| TOTAL EXPENSE | 414,209 | 466,325 | 52,116 | 12.58% | |
| Revenue Over/(Under) Expense | \$ 66,111 | \$ 155,950 | \$ 89,839 | 135.89% | [7] |

Notes:

- [1] Rental revenue and related expenses are based on current residents and restoration of rental units previously allocated to COVID housing.
- [2] Per FY 2023 Auxiliary Guidelines.
- [3] Reflects projected FY 2022 increased cost of goods and services.
- [4] Increase reflects landscape overhaul.
- [5] Increase reflects purchase of new PC and printer.
- [6] Property insurance & COCM liability insurance.
- [7] Any surplus generated for the year will be directed to reimburse the University for the acquisition costs and improvements.

FALCON LANDING RATE ANALYSIS FY 2023

**New Resident
Monthly Per Bed Rate**

| Unit Type | # of Beds | FY 2022 | FY 2023 | \$ Increase | % Increase |
|--------------------|------------------|----------------|----------------|--------------------|-------------------|
| One Bedroom | | | | | |
| 10 Months | 16 | \$ 680 | \$ 700 | \$ 20 | 2.9% |
| 12 Months | 36 | \$ 640 | \$ 660 | \$ 20 | 3.1% |
| Full Unit | | | | | |
| 12 Months | 40 | \$ 1,085 | \$ 1,120 | \$ 35 | 3.2% |

**FALCON LANDING II
BUDGET FOR FY 2023
(Fund: 25000 / Dept: 725600)**

| | FY 2022 APPROVED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|---------------------------------|--|--|--------------------|-------------------|------------------------|
| <u>REVENUE:</u> | | | | | |
| Rental Income | \$ 43,800 | \$ 47,040 | \$ 3,240 | 7.4% | [1] |
| Utility Payments | 4,000 | 4,000 | - | 0.0% | [2] |
| TOTAL REVENUE | 47,800 | 51,040 | 3,240 | 6.8% | |
| <u>EXPENSE:</u> | | | | | |
| Operating Expenses | | | | | |
| Rental Expense | 1,195 | 1,231 | 36 | 3.0% | |
| Utilities | 13,700 | 17,425 | 3,725 | 27.2% | [3] |
| Cleaning | 1,480 | 1,524 | 44 | 3.0% | [4] |
| Common Areas | 1,195 | 1,231 | 36 | 3.0% | [4] |
| Repairs & Maintenance | 11,942 | 12,300 | 358 | 3.0% | [4] |
| Landscape & Snow Removal | 1,500 | 1,545 | 45 | 3.0% | [4] |
| Administrative & Office Expense | 510 | 525 | 15 | 2.9% | [4] |
| Management Fee | 11,150 | 11,483 | 333 | 3.0% | [4] |
| Property Insurance | 1,115 | 1,148 | 33 | 3.0% | [5] |
| Sub-total Operating Expenses | 43,787 | 48,412 | 4,625 | 10.6% | |
| Fixed Expenses | | | | | |
| General Service Charge | 1,292 | 1,292 | - | 0% | [5] |
| Sub-total Fixed Expenses | 1,292 | 1,292 | - | 0% | |
| TOTAL EXPENSE | 45,079 | 49,704 | 4,625 | 10.3% | |
| Revenue Over/(Under) Expense | \$ 2,721 | \$ 1,336 | \$ (1,385) | -50.9% | |

Notes:

- [1] See next page for Revenue Analysis.
- [2] Payments are collected from residents for gas, water and sewer.
- [3] Based on FY 2022 actual expense.
- [4] Reflects projected FY 2022 increased cost of goods and services.
- [5] Per FY 2023 Auxiliary Budget Guidelines.

Falcon Landing II
Assumptions / Input

FY 2023
Gross Potential Rent Budget

| UNIT TYPE | # OF UNITS | MONTHLY RENT PER BED | LEASE TERM | GROSS POTENTIAL RENT |
|---------------|------------|----------------------|------------|----------------------|
| Unit 1 | 1 | \$ 700.00 | 12 | \$ 8,400 |
| Unit 2 | 1 | \$ 700.00 | 12 | 8,400 |
| Unit 3 | 1 | \$ 700.00 | 12 | 8,400 |
| Unit 4 | 1 | \$ 700.00 | 12 | 8,400 |
| Unit 5 | 1 | \$ 1,120.00 | 12 | 13,440 |
| Totals | 5 | | | \$ 47,040 |

| UNIT TYPE | Monthly Per Bed Rate | | | |
|-----------|----------------------|-------------|-------------|------------|
| | FY 2022 | FY 2023 | \$ Increase | % Increase |
| Unit 1 | \$ 650.00 | \$ 700.00 | \$ 50.00 | 7.7% |
| Unit 2 | \$ 650.00 | \$ 700.00 | \$ 50.00 | 7.7% |
| Unit 3 | \$ 650.00 | \$ 700.00 | \$ 50.00 | 7.7% |
| Unit 4 | \$ 650.00 | \$ 700.00 | \$ 50.00 | 7.7% |
| Unit 5 | \$ 1,050.00 | \$ 1,120.00 | \$ 70.00 | 6.7% |

STROH CENTER
BUDGET FOR FY 2023
(Fund: 21900 / Dept: 718500)

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| Facility Fee | \$ 1,630,000 | \$ 1,555,000 | \$ (75,000) | -4.60% | [1] |
| Operational Income | 803,455 | 803,633 | 178 | 0.02% | |
| Other Income | 4,000 | 4,000 | 0 | 0.00% | |
| TOTAL REVENUE | 2,437,455 | 2,362,633 | (74,822) | -3.07% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 84,953 | 55,504 | (29,449) | -34.66% | [2] [3] |
| Classified Salaries | - | 34,840 | 34,840 | 100.00% | [2] [3] |
| Student / Temporary | 70,000 | 92,000 | 22,000 | 31.43% | [1] [4] |
| Wage / Compensation Pool | 2,474 | 3,412 | 937 | 2.75% | [1] |
| Sub-total Salaries & Wages | 157,427 | 185,756 | 28,328 | 17.99% | |
| Employee Benefits | 31,484 | 33,711 | 2,227 | 7.07% | [2] [3] |
| Sub-total Salaries, Wages and Benefits | 188,911 | 219,466 | 30,555 | 16.17% | |
| Operating Expenses | | | | | |
| Supplies | 21,200 | 23,000 | 1,800 | 8.49% | [6] |
| Travel/Professional Development | 21,000 | 24,000 | 3,000 | 14.29% | [5] |
| Information and Communication | 14,200 | 13,600 | (600) | -4.23% | [6] |
| Repairs and Maintenance | 298,000 | 250,500 | (47,500) | -15.94% | [7] |
| Equipment | 68,000 | 231,000 | 163,000 | 239.71% | [8] |
| Utilities | 196,024 | 196,024 | - | 0.00% | |
| Sub-total Operating Expenses | 618,424 | 738,124 | 119,700 | 19.36% | |
| Fixed Expenses | | | | | |
| General Service Charge | 64,363 | 64,363 | - | 0.00% | [1] |
| Debt Service | 1,977,105 | 1,936,827 | (40,278) | (2.04%) | [1] |
| Insurance/Other | 14,401 | 24,703 | 10,302 | 71.53% | [1] |
| Sub-total Fixed Expenses | 2,055,869 | 2,025,893 | (29,977) | -1.46% | |
| TOTAL EXPENSE | 2,863,204 | 2,983,483 | 120,279 | 4.20% | |
| Revenue Over/(Under) Expense | \$ (425,749) | \$ (620,850) | \$ (195,101) | 45.83% | |

Notes:

- [1] Per FY 2023 Auxiliary Budget Guidelines.
- [2] Includes 2.5% salary increase not originally budgeted in FY 2022.
- [3] Reflects reclassification of Contract Salary to Classified Salary.
- [4] Reflects actual student wages in FY 2022.
- [5] Increase includes meals for minor officials, NCS4 staff training and meals for Anderson Club guests.
- [6] Reflects FY 2022 actual expenses.
- [7] Reflects projected FY 2022 actual recurring costs and bleacher inspection/cleaning \$19,000 and chair replacement \$27,000 previously budgeted in FY 2022 but not completed.
- [8] Increase includes new lighting and controls \$175,000, two-way radios \$26,000.

**CLUB SPORTS
BUDGET FOR FY 2023
(Fund: 20600 / Dept: 760000)**

| | FY 2022 RESTATED BUDGET | FY 2023 PROPOSED BUDGET | \$ INC. | % INC. | BUDGET NOTE |
|--------------------------------------|--|--|--------------------|-------------------|------------------------|
| REVENUE: | | | | | |
| Operational Income | \$ 337,225 | \$ 448,355 | \$ 111,130 | 33.0% | [1] |
| TOTAL REVENUE | 337,225 | 448,355 | 111,130 | 33.0% | |
| EXPENSE: | | | | | |
| Salaries and Wages | | | | | |
| Contract Salaries | 79,950 | 81,949 | 1,999 | 2.5% | |
| Classified Salaries | - | - | - | 0.0% | |
| Graduate Assistants | - | - | - | 0.0% | |
| Student / Temporary | 117,721 | 191,309 | 73,588 | 62.5% | [1] |
| Wage / Compensation Pool | 2,329 | 3,042 | 713 | 30.6% | |
| Sub-total Salaries and Wages | 200,000 | 276,300 | 76,300 | 38.2% | |
| Employee Benefits | 45,025 | 57,855 | 12,830 | 28.5% | |
| Sub-total Salaries, Wages & Benefits | 245,025 | 334,155 | 89,130 | 36.4% | |
| Operating Expenses | | | | | |
| Supplies | 10,000 | 15,000 | 5,000 | 50.0% | [1] |
| Travel/Professional Development | - | - | - | 0.0% | |
| Communication | - | - | - | 0.0% | |
| Repairs and Maintenance | - | - | - | 0.0% | |
| Equipment | 82,200 | 99,200 | 17,000 | 20.7% | [1] |
| Total Operating Expenses | 92,200 | 114,200 | 22,000 | 23.9% | |
| TOTAL EXPENSE | 337,225 | 448,355 | 111,130 | 33.0% | |
| Revenue Over/(Under) Expense | \$ - | \$ - | \$ - | 0.0% | |

Notes:

[1] Increase reflects the addition of new club sports programs.